



PUBLIC MEETING

Ronald Reagan Building and International Trade Center
The Horizon Ballroom
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Washington, D.C. 20004

Thursday, January 26, 2017
9:30 a.m.

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[9:30 a.m.]

CHAIR ROSENBAUM: All right. We are right at our start time. Happy January, everybody. My condolences to all of you who would like to be skiing at this point. I don't know if there's snow anywhere, but welcome to warm and sunny Washington, D.C.

So we are going to kick off our meeting. It's a jam-packed meeting. We are covering a lot of material today, and we are starting, of course, with the review of our draft March report chapters on disproportionate share hospital payments.

Take it away, Rob.

**#### REVIEW OF DRAFT MARCH REPORT CHAPTERS ON
DISPROPORTIONATE SHARE HOSPITAL PAYMENT**

* MR. NELB: Great. Thanks, Sara, and good morning.

Today, I will be reviewing two draft chapters on disproportionate share hospital payments, known as DSH.

I will begin today's presentation by just reviewing the statutory requirements for MACPAC's report, and then I'll provide an update on the status of pending

1 DSH allotment reductions. Then I will review the findings
2 from our two draft chapters, which build off of material
3 that we presented at prior meetings.

4 I would note that although it's a bit confusing,
5 these chapters are labeled 2 and 3 because of the fact that
6 the CHIP recommendation, which you discussed at the last
7 meeting, will be the first chapter of the March report.

8 This meeting is the Commission's last opportunity
9 to weigh in on the contents of the March report, but there
10 will be other opportunities to weigh in on DSH policy
11 issues in the future, and so I will wrap up today's
12 presentation by reviewing some next steps.

13 So first with statutory requirements, as you
14 know, MACPAC is statutorily required to report annually on
15 Medicaid DSH allotments and their relationship to the
16 factors listed here. MACPAC's first DSH report was
17 published in February of last year, and subsequent reports
18 will be in our March report to Congress.

19 This year, we are required to project DSH
20 allotments for fiscal year 2018, which is the first year
21 that DSH allotment reductions are scheduled to take effect.
22 Under current law, DSH allotments -- federal DSH allotments

1 are scheduled to be reduced by \$2 billion in fiscal year
2 2018, and the amount of the reductions increases each year,
3 up to \$8 billion in 2025.

4 DSH allotment reductions were initially added by
5 the Affordable Care Act, and they're premised on two
6 assumptions: first, the assumption that ACA coverage
7 expansions would reduce hospital uncompensated care costs;
8 and second, the assumption that lower uncompensated care
9 costs would reduce hospital's need for DSH payments.

10 In this year's DSH report, we are able to provide
11 more data about hospital uncompensated care for 2014, the
12 first year of the ACA coverage expansions. However, as
13 Congress begins debating potential repeal or other changes
14 to the ACA, it's difficult to project how hospital
15 uncompensated care and hospital's need for DSH payments may
16 change in the future.

17 Given this uncertainty, Commissioners raised
18 concerns at our last meeting about whether pending DSH
19 allotment reductions should take effect, as scheduled.
20 However, at the time, it was unclear whether or not
21 Congress was already planning to delay or repeal DSH
22 allotment reductions as part of larger changes to the ACA.

1 We do know that prior proposals to repeal the ACA
2 have included repeal of Medicaid DSH allotment reductions,
3 but now, just as in December, it is still not known which
4 proposal, if any, will ultimately be adopted. It's also
5 not clear when these actions will be taken.

6 And so, one month later, the Commission is in a
7 similar place that it was in December. We still have some
8 information about the effects of DSH cuts under current
9 law, but we don't know how that current law might change.
10 And so because of that uncertainty, these draft chapters
11 that we have prepared just assume current law and report
12 the facts that we do know, without speculating on what
13 might change. However, we do welcome your feedback today
14 on any additional context that we should add to reflect the
15 current policy environment and also your feedback on any
16 policy statements the Commission might want to make about
17 DSH allotment reductions at this time.

18 All right. So, with that background, let me dive
19 into the first of our two chapters, which analyzes current
20 and future DSH allotments and compares them to the data
21 that Congress asked us to consider.

22 First, we find that the number of uninsured

1 continued to fall in 2015. According to the current
2 population survey, 29 million individuals in the U.S. were
3 uninsured in 2015, which is 4 million less than in 2014 and
4 12.8 million less than in 2013.

5 Second, we find that overall hospital
6 uncompensated care fell by about \$4.6 billion between 2013
7 and 2014. These estimates are based on two components:
8 first, bad debt and charity care, which is provided to the
9 uninsured; and second, Medicaid shortfall, which is the
10 difference between Medicaid payments and hospital's cost of
11 care for Medicaid patients.

12 Between 2013 and 2014, bad debt and charity care
13 decreased by \$5.5 billion overall, while Medicaid shortfall
14 increased slightly by \$.9 billion because of increased
15 Medicaid enrollment.

16 Although uncompensated care fell overall, the
17 decline in uncompensated care was much larger in states
18 that had expanded Medicaid than those that had not.

19 And lastly, although hospital margins improved
20 for all hospital types deemed DSH hospitals, those that are
21 statutorily required to receive DSH payments because they
22 serve a high share of Medicaid and low-income patients,

1 continue to report negative operating margins before DSH
2 payments, about negative 3.9 percent in 2014.

3 This figure shows the very wide variation in
4 changes in hospital uncompensated care by state between
5 2013 and 2014. In general, as I said, hospitals and states
6 that expanded Medicaid reported larger declines than
7 hospitals and states that did not, but there are some
8 exceptions. For example, hospitals in Connecticut actually
9 reported a small increase in uncompensated care cost
10 between 2013 and 2014, which may be due to the fact that
11 Connecticut actually expanded Medicaid early in 2010, so
12 they may not see the same change between 2013 and 2014.

13 Also, I want to point out that the decline in
14 uncompensated care that we see in each state is not
15 directly correlated to the change in the number of
16 uninsured in each state. So, for example, in both
17 California and Connecticut, the uninsured rate fell by
18 about one-quarter between 2013 and 2014, but during this
19 period, uncompensated care fell by more than half in
20 California and was relatively unchanged in Connecticut.

21 In addition to reporting on the elements that
22 Congress requested, we're also required to project future

1 DSH allotments. As I mentioned earlier, our projections in
2 this chapter are based on current law, which assumes a \$2
3 billion reduction in federal DSH funds. To estimate how
4 these reductions would be distributed among states, we
5 modeled a methodology that CMS had initially proposed in
6 2013, which is based on the factors listed here. However,
7 it's important to note that if DSH allotment reductions do
8 take effect, CMS will need to issue regulations to update
9 this methodology, which may change the specific state-by-
10 state effects that we model.

11 This map shows our projections for the percent
12 decrease in state DSH allotments in fiscal year 2018. As
13 you can see, the size of DSH allotment reductions varies
14 widely by state from 1.2 percent in Arkansas to 33.5
15 percent in Connecticut.

16 Because of this wide variation in state DSH
17 allotments, as well as the variation that we saw before in
18 the effects of the ACA on hospital uncompensated care, the
19 states that have the largest projected declines in DSH
20 allotments are not necessarily those that have the largest
21 declines in hospital uncompensated care. So, in fact, we
22 found that in 2018, 20 states are projected to have

1 declines in their DSH allotments that are greater than the
2 decline in hospital uncompensated care that was reported
3 between 2013 and 2014.

4 Regardless of whether or not pending DSH
5 allotment reductions take effect, there are also questions
6 to consider about how states distribute DSH funds that
7 they're allotted. The Commission's first DSH report found
8 wide variation in the share of hospitals that receive DSH
9 payments by state, and so the Commission concluded that DSH
10 payments should be better targeted to states and hospitals
11 that both serve a disproportionate share of Medicaid and
12 low-income patients and have high levels of uncompensated
13 care.

14 Over the past year, we've been exploring a
15 variety of approaches to improve the targeting of DSH
16 payments to providers, which are discussed in this chapter.

17 Under current law, states are permitted to make
18 DSH payments to any hospital that has a Medicaid
19 utilization rate of 1 percent, which is a standard that
20 virtually all hospitals meet. In this chapter, we analyze
21 the effects of raising that minimum federal eligibility
22 standard to a higher threshold.

1 We looked at seven different standards, which are
2 the same that we discussed with you in December. We looked
3 at three absolute standards, which would apply equally
4 across states, three relative thresholds, which would
5 differ by state based on the average Medicaid or low-income
6 utilization rate in that state, and we also looked at the
7 deemed DSH standard, which identifies the hospitals that
8 are statutorily required to receive DSH payments.

9 In general, we did find that most DSH hospitals
10 would meet the higher eligibility thresholds that we
11 analyzed, and that hospitals with higher Medicaid and low-
12 income utilization rates had more higher levels of
13 uncompensated care. However, we also found that some of
14 the DSH hospitals with lower utilization rates that didn't
15 meet the higher standards appeared to face other financial
16 challenges and relied on DSH payments to offset operating
17 losses.

18 In addition, a large share of the DSH hospitals
19 that we identified with low Medicaid utilization rates were
20 critical access hospitals, which are small rural hospitals
21 that receive special payments from Medicare because they're
22 often the only hospital in their region.

1 The fact that so many of these hospitals did not
2 meet the higher eligibility threshold may be due to
3 limitations in our data since critical access hospitals are
4 more likely to care for dual-eligible Medicare enrollees,
5 which are not included in our utilization measures.

6 However, Commissioners also noted that critical
7 access hospitals operate in different circumstances than
8 other types of hospitals and suggested that in future
9 reports, we consider different standards for different
10 types of hospitals.

11 In this chapter, we also discuss other potential
12 approaches to improve the targeting of DSH payments to
13 providers. One approach that we've discussed is changing
14 the DSH definition of uncompensated care, which would
15 change the maximum amount of DSH funding that a hospital
16 could receive. This definition could be narrowed to
17 exclude DSH payments for Medicaid shortfall or for bad
18 debt, or it could be expanded to include payments for
19 uncompensated care costs incurred by hospitals outside of
20 the hospital setting.

21 In this chapter, we look at the number of DSH
22 hospitals that would be affected by the various definitions

1 of uncompensated care, but our analysis is limited to 2012,
2 the latest year the DSH audit data are available. As a
3 result, we don't know how the ACA coverage expansions might
4 affect these estimates.

5 A second approach that we discuss in this chapter
6 is moving away from cost-based reimbursement for DSH and
7 moving towards more value-based payment approaches.
8 Specifically, we highlight the example of California, which
9 recently received approval from CMS to convert its DSH
10 funding into a global payment that provides incentives for
11 hospitals to deliver more outpatient and preventive care to
12 the uninsured.

13 Although it's too early to evaluate the success
14 of this initiative, we do share some preliminary feedback
15 from Santa Clara Valley Medical Center, which is one of the
16 hospitals that we profiled.

17 And finally, we discuss approaches to federalized
18 DSH payments, including two proposals introduced by Members
19 of Congress to combine Medicaid and Medicare DSH funding.
20 If Medicaid DSH funding were federalized, it would likely
21 remove the requirement for states to provide matching funds
22 in order to draw down DSH payments. However, it would

1 likely limit the ability of states to target DSH funding
2 based on their local needs.

3 So that concludes my review of the draft DSH
4 chapters for the Commission's March report. I look forward
5 to your comments and suggestions and will work to
6 incorporate your feedback into the final draft.

7 I also look forward to any feedback about any
8 policy statements you might want to make, but I do want to
9 point out that the Commission will have future
10 opportunities to weigh in on DSH policy, particularly if
11 CMS does release a regulation to update its DSH allotment
12 reduction methodology.

13 Thanks.

14 CHAIR ROSENBAUM: Thank you very much, Rob.

15 So questions? Andy, Alan, Marsha.

16 COMMISSIONER COHEN: Rob, terrific work, really
17 two incredibly well-done, clear chapters on a topic that is
18 really important and murky and patched together on so many
19 levels, so a couple of points.

20 I think, first of all, with respect to kind of a
21 policy statement about DSH or DSH cuts in general, I do
22 think DSH is a terribly contextual program, like it is

1 designed to help address gaps in other forms of Medicaid
2 and health policy and to ensure access sort of above all,
3 and so I do think that some statement of caution about
4 really substantial cuts in a context of really significant
5 financing uncertainty for Medicaid and other kinds of
6 health care providers is appropriate at this time, and that
7 the issue of DSH cuts really has to be considered in the
8 context of what else is happening in the policy
9 environment. And it's really essential for it not to be on
10 sort of an automatic pilot while other things are changing
11 around it, so that's one thing.

12 With respect to the analysis, mostly focused on
13 what's in Chapter 3 -- so this is the sort of ongoing
14 question about whether DSH, as it stands, could be better
15 targeted to providers that see a higher number of Medicaid
16 and low income, more uninsured patients.

17 Your analysis shows that there are lots of
18 challenges, especially data challenges, like there is a
19 limit to what we know from the federal level to help us
20 understand exactly what the impact would be of any
21 targeting, any sort of targeting policy, but I will say I
22 still think your data is compelling. While the majority of

1 funding is going to hospitals that see a lot of Medicaid
2 and uninsured payments, a meaningful amount is still going
3 to hospitals that are not seeing a relatively high number
4 of Medicaid or uninsured patients. And I do think that is
5 a real problem. It does not comport with the purpose of
6 DSH, which, on its face, it is disproportionate share
7 payments. So I would be in favor of us pursuing knowing a
8 little bit more and then really wrestling with some policy
9 decisions around targeting in the future.

10 I am a little bit concerned about the way in the
11 chapter the issue of financial challenge comes up for
12 hospitals, because I think hospitals can be financially
13 challenged for lots of reasons that have little to do with
14 their payer mix or their uninsured and Medicaid status, and
15 I think the fact that a targeting policy might leave out
16 some hospitals that are in financial distress is not a
17 reason not to do a targeting, not to do a targeting
18 exercise. We could make some recommendations to Congress
19 about really being a little bit more true to the purpose of
20 DSH and not having it be sort of a catch-all for any
21 problems in a health care market, and financial distress is
22 not always a reflection of a problem in a health care

1 market either. So I just want to be careful about how we
2 use that as a criteria in our thinking and be careful about
3 it.

4 And then my last point, I really like the way
5 that the sort of alternatives to how DSH can be earned or
6 how you'd be eligible for DSH is laid out in the chapter.
7 I think this is a really important area for MACPAC to look
8 at. So many things about DSH are old and not current in
9 today's policy environment. The cost-based sort of tap, I
10 think, can be really problematic, and I think the notion of
11 trying to add some more value-based payment policies into
12 there is really important, and I'd like to explore that
13 much further, again, not with the notion that it will have
14 no impact on anyone, but with the notion that policy should
15 set incentives as well as just distributing funds.

16 So thanks so much for great work.

17 CHAIR ROSENBAUM: Thank you.

18 Alan.

19 COMMISSIONER WEIL: So I'm going to echo Andy's
20 comment on the quality of work, but I will diverge fairly
21 significantly from the conclusions I draw from it.

22 I think at this point, having these data is

1 critical, and I want to commend the quality of the work,
2 the analysis, the challenges associated with it, the
3 importance of it at this time.

4 I have slightly different concerns, although I do
5 share Andy's comment about the margin as a tough proxy.

6 I don't even quite know how to express this, but
7 when I look at the three alternate approaches, which you
8 are at the end of Chapter 3, one of these is not like the
9 other, and I guess I want to spend a moment just because I
10 think further exploration is always warranted, but they
11 feel a little more ripe than they are. And I want us to
12 not be weighing in.

13 So the first of the three to me is very much like
14 the utilization threshold. It's sort of changing basic
15 quantitative criteria, and it's just a different way of
16 doing it, but the other two are to me far more complex. I
17 love the notion of exploring a value-based payment model,
18 but the issues in doing that are profound, and having
19 comments from one hospital system, health system in
20 California, although it's what we have, I think
21 dramatically understates the complexity of are you
22 rewarding level, are you rewarding improvement. In

1 California, you have a very tight ecosystem of which
2 hospitals are getting funds, and therefore, this is really
3 a question of replacement. That's very different if you go
4 to a broader model.

5 Similarly, the federalizing, I agree with your
6 point that it eliminates the local targeting, but it also
7 seems to me that the issue that I didn't see notes is that
8 it could substantially decrease the level of DSH funding.
9 I mean, after all, DSH payments are matched, and although,
10 according to the quantitative analysis, the amount of state
11 share going into DSH is smaller than it is in non-DSH, it's
12 still far from zero, and again, those are national
13 averages. So there are a lot of places where if you
14 federalize DSH, even if the federal outlays remain the
15 same, the total funds flowing would be much lower, and that
16 just seems to me to be a first-order issue above the
17 allocation.

18 So I guess this is one of these sort of cautions
19 to staff is that I think people could over-interpret our
20 interests in these three before we're really at a place
21 where we can weigh in on their implications, and I would
22 want us to be quite cautious.

1 With respect to what we say about policy, I guess
2 I am more -- although I share substantively the concern
3 about pulling DSH out in these uncertain times and the
4 like, I am very hesitant to get us in a situation where we
5 say, "Given that the future of coverage is uncertain, this
6 provision should remain." I think if the future is
7 uncertain, a lot of things -- there's a lot we have to say
8 about what should remain, what shouldn't be touched, what
9 should change.

10 To me, sort of an "if then" statement, "If
11 coverage is going to decline, we don't know how, but we
12 know that we don't want DSH to be touched because the
13 premise of the cuts" -- it starts -- I get very nervous
14 about the message there, why DSH, why not other things.

15 So I am confident that I substantively align
16 myself with Andy's concerns, but from a MACPAC policy
17 statement perspective, I would be very hesitant to have us
18 weigh in on DSH separately based on very uncertain
19 direction of policy. I realize things could move quickly
20 in a way that we wouldn't have an opportunity to weigh in.
21 I guess that's a risk that we take on the whole structure,
22 but those are the two areas I wanted to comment on.

1 VICE CHAIR GOLD: Yeah, hi. Nice job. I thought
2 the write-up was really good. I provided some written
3 comments, and I wanted to summarize the sort of three key
4 themes there so it's on the record and also so
5 Commissioners have a chance to react, because I did not
6 bother sending all that paper to you.

7 Basically, my comments have to do with packaging
8 around what's there rather than the good work that's there.

9 The first is that I thought we did a great job in
10 last year's DSH report in having a context and describing
11 it, and especially with policy issues, people are going to
12 be coming to this who may not know it's there. So I
13 thought it was important at the beginning to flag to people
14 that there was that chapter in last year's report, maybe
15 with a link so they can find it, and even maybe putting a
16 box, if there are certain points that are critical from
17 there so that people coming into this from the start get
18 the benefit of that and don't just think we provide a lot
19 of numbers.

20 In terms of the numbers, I also think it would be
21 user friendly to have a table that showed what was in last
22 year's report as numbers on Chapter 2 and what is this year

1 -- that is, which ones got updated, which are the same,
2 which are new, just some way so people who are trying to
3 use this don't have to go back and flip between the two to
4 figure out what this is saying.

5 I do think -- and this other people have talked
6 to here -- that we do probably need to get into some
7 context. I agree that it's premature for recommendations.
8 It's also just too uncertain a time to know exactly what to
9 recommend. But I think as written they sort of just stand
10 there without any thought, and people have already said
11 things.

12 I took my shot at points, and I'm not sure these
13 are the points, but I'll lay them out. One, DSH
14 allocations remain controversial across states, and also
15 the allocation within hospitals given diversity in states
16 and the different way it's used; but that DSH has been
17 really important to safety net hospitals, and despite the
18 challenges -- despite the ACA improvements, those hospitals
19 maintained a challenge. I think that's a conclusion that
20 comes out of your findings that needs to be there.

21 I think we could say that we're concerned that
22 the DSH cutbacks could exacerbate problems at times when

1 policy is in flux and tie that to a general statement of
2 concern for the safety net in general as ACA and repeal
3 requirements may increase the number of uninsured. And
4 maybe sort of then tip to the fact that unique features of
5 DSH are also relevant to block grant considerations. Some
6 proposals include DSH, some don't. I don't think we have
7 to make a statement, but I think we need to say that, you
8 know, this is -- it's important to think about this because
9 it could reinforce existing inequities or problems.

10 So that was just my way of saying it. There may
11 be other ways, but I think we need something that's kind of
12 thoughtful along those orders.

13 The third comment I had -- and I don't have too
14 much substantively to say here. I thought Chapter 3 just
15 sort of hung there, and Andy has made some comments and
16 there have been other comments made about what we do, and I
17 think Sheldon provided you some comments as well. He can't
18 be here today. But I think we need to say a little bit,
19 even though we're not making any recommendations, and I
20 think we may even -- you know, we've gotten a lot of
21 letters from safety net hospitals, essential hospitals, and
22 others, and we could incorporate some of the feedback that

1 we've gotten as we talk about that, as well as a conclusion
2 on sort of what does it mean that our findings showed that
3 if you made all these changes, the money wasn't that
4 affected but certain hospitals were. So just summing it up
5 so it doesn't just hang there.

6 COMMISSIONER GORTON: So two thoughts. One, I
7 would largely associate myself with what Marsha and Alan
8 were saying. I do think that it is reasonable from a
9 contextual point of view to say, look, DSH fundamentally is
10 designed to fill a gap in the safety net. If the whole
11 framework is going to change, then where the gaps and the
12 safety net may fall and how big they are, we don't know.
13 And I think what your work in both chapters demonstrates --
14 and this might go in that umbrella piece that you talked
15 about tying them together -- is this serves an important
16 role in today's financing ecosystem. And whatever comes in
17 the future either needs to take up that role or needs to --
18 I hate to use the "R" word. It's a hole that's going to
19 have to be filled one way or another. If it doesn't, these
20 critical access hospitals and others are going to struggle
21 even more than they already do. And across the country, we
22 do see -- and I don't know if this is a factoid worth

1 pulling out, but we do see steady erosion in the survival
2 that with respect to the smaller community hospitals. So
3 that's one piece.

4 The conclusion that I took away from Chapter 3 --
5 and you said it in your presentation, Rob. The Commission
6 concluded that there must be opportunities to better target
7 DSH money. And I think you're right. I think we did
8 conclude that.

9 I think what Chapter 3 demonstrates fairly
10 effectively is, in fact, that conclusion was wrong. You've
11 disproved the hypothesis, because the states, while they're
12 doing a variety of different things to distribute DSH -- I
13 mean, nothing jumps out of your data that says, oh, well,
14 this one's fundamentally wrong or this one's fundamentally
15 wrong, or, you know, we found a better cut point that we
16 could do this better. You know, there's nothing that rises
17 out of those data that says here's the better way. States
18 have each done things in their context. Alan talked about
19 what California is doing, which is an interesting
20 innovation, experiment. Right? That comes back to the
21 whole idea of states as laboratories. Do you want to do
22 that across the country before we figure out what happens

1 in California? Maybe not.

2 And so, you know, to me, what Chapter 3
3 reinforced was DSH is an important tool for the states and
4 the states' responsible use of it. There's issues in how
5 the entire Medicaid program is constructed and operated on
6 a day-to-day basis. Nothing's perfect. But, you know, DSH
7 is pretty much working the way it's supposed to work, and,
8 you know, you might make value judgments about the
9 decisions people made, the peanut butter approach versus
10 the very targeted approach. But at the end of the day, DSH
11 is doing pretty much what it set out to do, and the states
12 seem to have appropriately taken advantage of the
13 flexibility available to them to construct how they run the
14 programs.

15 COMMISSIONER DOUGLAS: Well, I'll just associate
16 myself with Kit's comments. First, a great analysis. But,
17 you know, what it leads me to conclude is, one, to hit
18 these redactions, it's very difficult based on all these
19 different methodologies and standards. But any of them,
20 when you look at it, and you look at the hospitals that are
21 impacted, from a state perspective these are important and
22 critical hospitals. And so it really does get to the

1 third, that it's very -- I get back to where Kit is, that
2 our recommendation last time around, while right without
3 the data, the data now leads to this is really a state-by-
4 state, need to figure out how to execute and implement in
5 today's world. And as we get to a future state, if we do,
6 then it's different. But state flexibility on how to
7 target these DSH -- the way to use DSH within the broader
8 world of all the different other payments that they're
9 using, whether it's supplemental payments or others, is
10 essential. It's very difficult to come up with a formula
11 that works across all our different states since they're
12 doing it so differently.

13 COMMISSIONER LAMPKIN: I have a couple broader
14 points here and some minor comments that I'll send via
15 email, Rob, but it's very -- it's really a ton of
16 information. It's almost so much that it's hard to come up
17 above it and think about where -- what the main takeaways
18 are.

19 I want to say I think it would be helpful to put
20 this in the context of the current uncertainty in some
21 respect, in some way, and talk about, you know, it's not
22 clear whether it will continue to be a separate funding

1 stream or not potentially. If there's some way to frame it
2 there at the beginning so that it doesn't look like we're
3 in another -- off in a different world.

4 The second thing is -- and I think that may have
5 some implications for -- if it remains a separate funding
6 stream, federal dollars with a stated purpose, there are
7 some signals in these chapters that things have gotten a
8 little weird, and, in particular, that Table A.6 that
9 starts to pull the state allocations into some comparative
10 metrics that are really quite startling, and it's a
11 function of history, and it's a function of the very
12 complex hospital payment context that Andy alluded to. But
13 it keeps us in a world where hospital financing is just
14 very -- lacks transparency, and that's tough to make and
15 maintain and evaluate policy in that context.

16 And so there's some of these thoughts that we
17 need to use to put some context around this wonderful
18 package of information, I think.

19 COMMISSIONER WEIL: I'm just going to add a
20 sentence, which is I don't think the fact that none of the
21 federal formula changes that were modeled meet some
22 abstract test of being the right way to better target DSH

1 funds disproves our conclusion that DSH funds should be
2 better targeted.

3 CHAIR ROSENBAUM: You know, as I'm listening to
4 everybody and thinking about the great information in this
5 chapter, I also reflect on the fact that we have been
6 struggling with what ought to be safety net policy in this
7 country for -- well, at least 50 years when the federal
8 government really began its first very deliberate
9 investments in anchoring entities in very poor communities.
10 They weren't hospitals at that point. They were clinics.
11 But -- and DSH, of course, represents another chapter in
12 that. We've had other programs along the way that anchor
13 entities in communities, and we've used payment add-ons,
14 we've used payment rates, we've used grants. And we've
15 used them at the federal level, states have used
16 mechanisms, localities, of course, do through special
17 purpose financing. And in some ways, the story of DSH and
18 the consequences of DSH are part of this long-lasting
19 story.

20 And I think to me the most remarkable thing that
21 the chapter reflects is that even when you look at the
22 Medicaid expansion states where the situation is, of

1 course, much better for hospitals, that a discussion of
2 insurance is both enormous but pointed, and it's like a
3 Venn diagram. It's only a partial discussion of these
4 institutions. And so I think it would be nice in our
5 material, especially because we are at, you know,
6 potentially a big transitional time in American health
7 policy, if we can capture a little bit the fact that DSH
8 questions are part of a huge constellation of questions
9 about whether the nation needs a health care safety net,
10 what functions it serves, how do we recognize them. The
11 IOM, of course, did a seminal study on this 20 years ago.
12 And much has changed in 20 years, so we can't relitigate
13 the whole issue of, you know, what is a safety net, who
14 should it be, how do we fund it, what should the ground
15 rules be.

16 But I would say that much more than Medicare,
17 even though Medicare DSH is obviously essential, Medicaid
18 has been the program that has had to grapple with this.
19 And if anything -- and this is where I think this work ties
20 together with our access work so well. If anything, the
21 situation has become more pronounced in terms of the
22 relationship between infrastructure and health care

1 transformation, which is where Medicaid wants to go.

2 So it's a long way of saying that bringing a
3 little bit of that color commentary into the opening to
4 these chapters has less to do with just Medicaid itself and
5 has more to do with the historic concerns around the safety
6 net might be a good idea at this point. And I think it is
7 notable that in an expansion state, these hospitals are
8 considerably better off, but they are -- the deemed DSH
9 hospitals are in, you know, tough shape, and there's so
10 much more to safety net policy than this, although it's the
11 single biggest factor, probably.

12 COMMISSIONER BURWELL: So I disagree with Sara
13 that I really feel that in my kind of trying to get up to
14 speed on these things, that the big picture of safety net
15 hospitals and where they fit into our health care system
16 isn't part of our discussion, I just -- and so kind of I
17 feel I'm dealing with very incomplete information. But I
18 also want to commend you on the quality of this work. I
19 just thought it was exceptional.

20 I have one clarifying question. So we have data
21 on which hospitals get DSH allotments and the
22 characteristics of those hospitals. But we do not have

1 data on actually how much each hospital gets in regard to
2 DSH payments. Is that correct?

3 MR. NELB: No, we do -- we have data from 2012,
4 is the latest, about the DSH payments to particular
5 hospitals. Yeah, so we do have some of that --

6 COMMISSIONER BURWELL: And we are dependent upon
7 CMS for getting more recent data?

8 MR. NELB: It's from these DSH audits, and so
9 there's a process. They have up to three years to make the
10 DSH payments, and then it gets audited. So it is about,
11 you know, five years later that we do get the data.

12 COMMISSIONER BURWELL: My understanding is that
13 CMS was making an effort outside of the audit process to
14 collect information around the distribution of DSH payments
15 and supplemental payments.

16 MR. NELB: Yeah, so the Commission has made a
17 recommendation for CMS to collect more hospital-specific
18 data and make it available on a more timely basis. But as
19 of yet, we don't have that data.

20 COMMISSIONER BURWELL: And it hasn't been
21 promised?

22 MR. NELB: No. But we would appreciate it any

1 time it comes.

2 COMMISSIONER COHEN: I just want -- I very much
3 agree with Sara's point that everything is sort of a vague
4 proxy to everything else, but the big picture we're really
5 talking about our safety net policy here. I wondered -- we
6 have so many limitations in our data, and we are numerous
7 steps removed from where the rubber hits the road in
8 communities. But might it be complementary in further
9 analysis to just do a little bit of market analysis, even
10 if it's just in a few markets? Or, otherwise, are safety
11 net hospitals closing? Are they changing their access
12 policies? Are they changing their charity care policies?

13 Our access work is very far away and very far
14 removed from changes in, say, DSH policy or other -- and
15 insurance policy, really, but sort of an intervening sort
16 of set of data might just be some market analysis about
17 what is happening to safety net hospitals and what are some
18 trends that we can look at. I think it would really round
19 out much more than margin, just looking at margins, what's
20 really happening and what's at risk.

21 COMMISSIONER BURWELL: I'll add to that, in
22 addition to market analysis, I feel like we have no data on

1 what we're buying with DSH funding. So we have no data on
2 costs and quality in safety net hospitals versus non-safety
3 net hospitals.

4 VICE CHAIR GOLD: Well, actually, there was a
5 report that I've shared with staff, that it wasn't targeted
6 at that issue but it's relevant to this. It was done by
7 ASPE and it's on socioeconomic status and quality
8 indicators, and it looks at various payment policies like
9 the readmission penalties and the others, and it does show
10 some of the difficulties of -- it shows a relationship
11 between socioeconomic status on some measures and quality,
12 but also the difficulty of attributing that necessarily to
13 the facility or the provider versus the patient and some
14 other things. You might want to look at that, Brian. I
15 can send you the report -- it's up on the ASPE website --
16 and staff may want to make that connection here. It's very
17 messy, complicated, but there were some fairly clear
18 patterns on some things.

19 CHAIR ROSENBAUM: Yeah, well, and it does -- we
20 have time to wax a little more poetic in our commentary
21 here. It does also, you know, get you to this next
22 question of, when you have a country like ours, where the

1 economic lines around communities are very stark, often,
2 and you also have a policy necessary in health care, which
3 is so local, that anchors institutions in the very
4 community, you know, deliberately through all cultures,
5 payment levers, and revenue levers, anchors institutions in
6 communities that are extremely resource-deprived in any
7 number of ways, I think the deeper question, and some of
8 this research now coming out around the penalty, imposition
9 of penalties, I think, begins to shed light on it, what do
10 you have to do in the way of policy to -- you know, what
11 should your expectations be, and then, what do you have to
12 do in the way of resource policy to position facilities to
13 be able to improve their performance?

14 And I continue to think that the CMS DSRIP
15 initiatives were very much on the right path, because they
16 recognize the importance of place-based policy and they
17 were quite targeted in thinking through, you know, what do
18 we have to do in the long term, what kinds of advance
19 investments do we need to get there, with DSH playing a
20 part but by no means the only part, and I think things like
21 the Santa Clara County experiment become extremely
22 important in terms of also thinking about how you are able

1 to use the capital investments that are made.

2 So it's a big issue for MACPAC because, in the
3 end, the safety net is so important to Medicaid policy, and
4 figuring out what you do with the mountain of quality
5 information, financing information, residential pattern
6 information, you know, how Medicaid can be used to advance
7 a policy of access and quality, I think this is very
8 important.

9 EXECUTIVE DIRECTOR SCHWARTZ: And just to that
10 point, we have another project underway on DSRIP to help us
11 find out, you know, now that those efforts are maturing,
12 that involves interviews and analysis, and I think we're
13 still doing the interviews right now, right? So we'll have
14 information for you probably later in the spring.

15 CHAIR ROSENBAUM: Any other -- oh, Stacey.

16 COMMISSIONER LAMPKIN: As long as we have time,
17 as we're thinking about DSH next steps, I have some
18 questions for Rob.

19 Assuming we're continuing to evaluate DSH as a
20 separate funding stream, we talked a little bit -- I mean,
21 you've acknowledged the treatment of bad debt in the role
22 in DSH and monitoring of the uncompensated care. How much

1 do we know, or can we tell, about the bad debt piece for
2 commercially insured individuals, in the data, especially
3 now as we roll into 2014-2015, where we know we've got more
4 folks in higher deductible plans, and so forth? Are we
5 able to parse that out and understand how much of the
6 uncompensated care is associated with commercially insured
7 individuals?

8 MR. NELB: Sure. So most of our data on bad debt
9 comes from Medicaid cost reports. They distinguish, for
10 charity care, between uninsured and people with insurance,
11 but for bad debt it's just a single number. But we can
12 look if there's other sources out there. We have been
13 looking at community benefit reports, which are only
14 available for nonprofit hospitals. But again, I think they
15 provide more data on the charity care, how that splits out,
16 but not as much on how bad debt splits out between insured
17 and uninsured.

18 COMMISSIONER LAMPKIN: So I would just suggest
19 that that maybe a fruitful area for us to dig into, is to
20 understand the implication on the hospitals, and
21 particularly the hospitals we're most concerned about, the
22 safety net hospitals and the deemed DSH hospitals, about

1 whether that transition is part of the dynamic.

2 COMMISSIONER GORTON: So I was -- you made the
3 point in the Santa Clara description, and one other place,
4 I think, about how DSH is pointed at hospitals but
5 hospitals -- the role of hospitals, since the creation of
6 the DSH program, has migrated substantially. So now the
7 hospitals may employ the physician-based. The hospitals
8 may own satellite practices. The hospitals may have other
9 things that they do, and this gets a little bit to Brian's
10 question, DSH is categorical funding and it doesn't come
11 attached -- you know, it's not a fee-for-service program.

12 And so I think important to acknowledge that --
13 and particularly in these rural communities where the
14 hospital may be the remaining large employer. Even though
15 there are only 12 beds and it only employs 150 people,
16 that's a big deal in some of these towns. And the doctors
17 can stay in the towns because there's a hospital, and, and,
18 and. Right?

19 So I do think, to the extent that there's an
20 opportunity linking this to the potential access chapter,
21 to talk about how the role -- the role that DSH going to
22 safety net hospitals and health systems, it plays in either

1 maintaining access or promoting access or, you know, we
2 probably don't have the granularity of the data but you
3 might be able to do some qualitative work, or ask questions
4 of the folks you've already talked to. It sounded to me
5 like the Santa Clara people were saying, "If we didn't have
6 this DSH money then we couldn't do these clinics." Right?
7 And I think that's worth shining a light on.

8 CHAIR ROSENBAUM: So, seeing no other
9 Commissioner commentary, we do have time for public comment
10 at this point. We've made time right after this
11 presentation. Do we have public comment?

12 **#### PUBLIC COMMENT**

13 * [No response.]

14 CHAIR ROSENBAUM: No? All right. Then we are
15 ready to move on to the next section, which focuses on our
16 draft March report chapter on accessing monitoring.

17 **#### REVIEW OF DRAFT MARCH REPORT CHAPTER ON ACCESS**
18 **MONITORING**

19 * DR. BERNSTEIN: I kind of liked it the other way.
20 Good morning. At the December 2016, Commission
21 meeting that we just had there were several presentations
22 on access to care in the Medicaid program. One of them,

1 that Martha presented, was a survey of states and how
2 they're currently monitoring access in their fee-for-
3 service populations. Based on your discussion at the
4 meeting on the results of that survey and on subsequent
5 discussion on the importance of monitoring access, in
6 general, to all Medicaid beneficiaries, we put together a
7 chapter, very quickly, that's in your materials, in Tab 3.

8 As Anne mentioned, it's largely descriptive and
9 it's based on the results of recent literature, the Access
10 Monitoring Survey, a review of the Access Monitoring Plan,
11 submitted by states to CMS, and a summary of what little we
12 know about how states monitor access in their managed care
13 plans.

14 Today we'd very much like your reaction to the
15 chapter draft and, in particular, your input, as Anne again
16 said, about whether you'd like to include any more
17 normative statements about how access should be monitored
18 going forward. I should note this is not a treatise on
19 access in the Medicaid program. It really is focused on
20 how states are monitoring access.

21 So, that said, the chapter overview is on the
22 monitor. It has five major sections. We first very

1 briefly defined access, and then also very briefly sort of
2 present high-level conclusions about what we know about how
3 Medicaid enrollees access health services. Because
4 different regulations apply to fee-for-service and managed
5 care populations, and because the locus of control in sort
6 of who gets what and who can monitor what is different, we
7 have separate sections for these two populations.

8 Finally, we raised some issues that emerged from
9 the fee-for-service access survey and from your discussion
10 last month, but again, we'd like your opinion on if there
11 are other issues that might be included in the chapter.

12 States have both a regulatory need to monitor
13 access in their fee-for-service and managed populations
14 that Martha will present on in a minute, but we also should
15 note it's necessary for states and providers to know what
16 they're paying for, and if their enrolled populations are
17 able to get the services they need in order to know how
18 their funds are being spent.

19 And just as a matter of sort of context for when
20 we're talking about monitoring access, we think it's
21 important to point out that it's not a simple thing, to
22 either define or to measure. Access incorporates the need

1 for care, the ability to obtain that care, and the value
2 for services received or not received, and all of these
3 components, need and ability to obtain care and value, are
4 not simple in and of themselves to define or to measure.

5 Need, for example, could be what a person thinks
6 they need or it could be what a clinician thinks they need.
7 Access barriers can differ by geographic area, by the
8 health care infrastructure, and medical practice patterns
9 as well as by, again, the individual's perceived and
10 clinical need for services.

11 It also differs by service. For example,
12 distance traveled is often used as a measure of access for
13 physician visits and it's clearly important for emergency
14 care, but it's not as relevant for services that are
15 provided in the home, where a more important access measure
16 might be whether a person received a service at the
17 scheduled time. And what constitutes a barrier also is not
18 necessarily a simple thing, and different metrics are used,
19 or benchmarks. For example, how far is too far to travel?
20 I mean, it depends where you are and sometimes it's hard to
21 set a standard benchmark.

22 That said, there are validated measures of access

1 that are commonly used in national surveys and in
2 administrative data sets that are used by states and
3 programs. A recently released survey -- not survey; CMS
4 report, I'm sorry -- it was a technical assistance report
5 that just came out a couple of weeks ago, outlines many of
6 the validated measures that are also currently in use and
7 some recommendations for additions to national data sets,
8 although it does not propose benchmarks.

9 And now I'm going to give you, I would say,
10 10,000 -- I'd say 100,000-foot view of access in Medicaid.
11 So I know there's much more and it's -- anyhow.

12 In the past year, we, MACPAC, have actually
13 published seven data briefs on access to care in Medicaid
14 and how they compared to privately insured and uninsured
15 populations. Four of them were for children and four of
16 them were for non-elderly adults. And we also include many
17 access measures in MACStats, in many different tables.
18 Again, there's a lot of published literature comparing the
19 percentage of people with Medicaid and private insurance,
20 and those who are uninsured on access measures, primarily
21 from national surveys but also some from administrative
22 data sets, when you can compare Medicaid and administrative

1 data sets, but there aren't very many of these studies that
2 actually compare Medicaid to low-income, privately insured
3 persons. So it sometimes is not as fair to compare
4 Medicaid to privately insured people overall, because
5 privately insured people overall, on average, have higher
6 incomes.

7 So we sort of summarized the results from those
8 seven data briefs, and from MACStats and other high-level
9 studies. Again, we also did a multivariate analysis
10 several years ago that is in our chapters, that compared
11 low-income and privately insured populations and controlled
12 for many variables. We call them sort of like people.
13 That's a somewhat more comparison than is sometimes seen in
14 the national studies.

15 Based on these comparisons, as well as on the
16 multivariate analyses, we find that Medicaid beneficiaries
17 have much better access to care and higher health care
18 utilization than those without insurance. That's pretty
19 much consistent across all of the published literature.

20 Compared to those with private insurance, and
21 particularly, as I mentioned, low-income people with
22 private insurance, Medicaid beneficiaries are about as

1 likely, or more likely, in some cases, to have a usual
2 source of care. They have similar rates of physician
3 visits but lower rates of dental visits, and on most
4 measures I think it's fair to say they report more problems
5 obtaining routine and specialty care.

6 There's a lot more detail on these findings in
7 the data briefs and in MACStats, and in other places, but I
8 think that gives a context for sort of the high level of
9 what we know. And now I am going to turn it over to
10 Martha, who is going to talk about monitoring.

11 * MS. HEBERLEIN: Thank you. So a lot of this, as
12 Amy said, was talked about at the December meeting, but I'm
13 going to rehash, so, sorry.

14 As you all know, the Social Security Act requires
15 that Medicaid payment levels be sufficient to enlist enough
16 providers so that care and services available are
17 comparable to the general population, and these
18 requirements are commonly referred to as the Equal Access
19 Provision. And although fee-for-service enrollees may see
20 any participating provider, payment rates that are too low
21 may discourage providers from participating in Medicaid,
22 and, therefore, impede access. So much of the focus in

1 fee-for-service has primarily been on how changes in
2 payment rates may affect provider participation, and
3 therefore maybe limit enrollee access.

4 However, the absence of federal guidance has
5 really led to substantial variation in the process of
6 standards that states have used to monitor access, and the
7 adequacy of payment rates has often been determined by
8 either lawsuits filed by providers or beneficiaries.

9 However, in a March 2015 ruling, the U.S. Supreme
10 Court ended the private right of action to providers to
11 enforce the state compliance with the Equal Access
12 Provision, and this placed greater importance on the role
13 of CMS to enforce the rules.

14 So in November of 2015, in part, in response to
15 this ruling, CMS issued a final rule that described how
16 states should monitor and report on access to care under
17 their fee-for-service Medicaid programs. So the goal of
18 the final rule is really to provide a more transparent
19 process for monitoring access to services paid under fee-
20 for-service arrangements, and allow CMS to make more
21 informed and data-driven decisions, when considering both
22 payment rate reductions or other program changes that may

1 impact access.

2 So the final rule requires states to submit an
3 access monitoring review plan to CMS by October 1, 2016.
4 The plan needed to be developed with Medical Care Advisory
5 Committee as well as provider and beneficiary input, and
6 made available for at least a 30-day comment period. These
7 plans are now all available on CMS, and we have reviewed
8 all of them, and I'll go into a little bit more detail
9 about that in a minute.

10 So under this plan the state must conduct an
11 analysis, at least once every three years, for primary
12 care, specialty care, behavioral health, prenatal and
13 postpartum services, and home health services. They must
14 also examine access for any services for which the state or
15 CMS has received a significantly higher than usual call
16 volume of complaints, and any services for which the state
17 has restructured or reduced payment.

18 The rule also includes some additional parameters
19 for plans. For example, they have to include the measures
20 that they're using and the data sources, and when access
21 issues are identified they have to submit within 90 days a
22 corrective action plan on how they will address that.

1 So as I said, we reviewed the plans, and I
2 presented a little bit of this in December, so I'm going to
3 move pretty quickly.

4 But just to recap, most states included baseline
5 data as required of the five service areas that I just
6 mentioned, and some states included additional areas where
7 access barriers had been identified, such as dental and
8 transportation services.

9 States varied as to whether these data came from
10 claims or self-reported access measures from beneficiary
11 surveys or provider enrollment data, but for the most part,
12 they included baseline information.

13 A majority of states did make comparisons to
14 Medicare or other payment rates, typically Medicaid rates
15 from other neighboring states in order to assess whether
16 their payment rates were adequate.

17 Overall, only a handful of states really included
18 explicit standards or benchmarks to which they could
19 compare the data. As Amy mentioned before, benchmarks are
20 a little hard to come by.

21 For example, a few states set a standard
22 provider-to-enrollee ratio. Others used ratios in their

1 managed care contracts' network adequacy requirements, or
2 the standards by the National Committee for Quality
3 Assurance.

4 Most states reported very little in terms of the
5 concrete steps they would take to address any access
6 issues, although they did note that when any issues were
7 found, they would work with CMS to address them within the
8 time frame. But they didn't have any specific steps.

9 As Amy said, we also did a survey last fall,
10 which I reported on in December -- or last summer, I should
11 say, to look at what states were doing to monitor access in
12 their fee-for-service programs. We contracted with RTI
13 International to field this survey. It looked at how
14 states were monitoring access as of May 1, 2016, and
15 focused on three aspects of beneficiary access that you can
16 see on the screen there: so beneficiary experience,
17 beneficiary utilization, and provider supply. They were
18 asked to report on the populations and services and
19 providers for which the data were collected as well as the
20 specific data sources and what they did with those data.

21 It was fielded in August and September of 2016,
22 and we had a response rate that was very pleasing to us of

1 37 states. And they were an array of both fee-for-service
2 and managed care states, but this specifically focused on
3 their fee-for-service practices.

4 So the high-level findings which you guys saw in
5 December, of the three general types of access measures, 29
6 reported collecting data for one or more of the measures
7 related to beneficiary experience, and that included 26
8 states that collected data related to beneficiary receipt
9 of care; 20 collected data on the timely receipt of care,
10 so whether -- you know, ability to find a provider that
11 accepted Medicaid was one of those questions. Nineteen
12 collected data on the specific barriers to receiving
13 covered services, such as a lack of transportation or other
14 barrier.

15 Twenty-nine states reported that they collected
16 data for measures of beneficiary utilization, and 21
17 collected provider supply measures, either for the state
18 overall or specifically for their Medicaid fee-for-service
19 populations.

20 In most areas of measurement, there was very
21 little difference or variation in the number of states
22 collecting data for particular populations. But in terms

1 of service and providers, most states focused their efforts
2 on primary and specialty care, behavioral health, and
3 dental health.

4 To assess their adequacy, states most often used
5 claim data, beneficiary surveys, complaint hotline,
6 stakeholder meetings, and provider enrollment data. And
7 they usually -- they typically compared these data to prior
8 years or national averages. Sometimes they reported these
9 data publicly while other states reported that they used
10 this to provide provider feedback or guide corrective
11 action or to guide their state policies at increasing
12 provider supply.

13 So moving on to managed care, as you know,
14 managed care is a different payment and delivery system,
15 and so the mechanisms to monitor managed care and access in
16 managed care differ from those in fee-for-service. So
17 managed care plans contract directly with providers and,
18 therefore, they may have more influence over what they can
19 require them to do in the way of reporting access as well
20 as making sure that they have enough providers to serve
21 enrollees.

22 We don't, however, have as many good studies on

1 the effectiveness of managed care and ensuring access in
2 Medicaid as the data that Amy presented up front are not
3 typically consistently available across managed care plans.

4 As we've discussed in the past, encounter data
5 have limitations, and much of the plan-level data,
6 especially in terms of payment rates, are considered
7 proprietary. And the studies we do have tend to be either
8 state or plan specific and, therefore, may not be
9 generalizable.

10 So with that being said, we still need to
11 monitor. So managed care organizations, or MCOs, must
12 provide the state and the Secretary of HHS with assurances
13 that they have the capacity to serve the expected
14 enrollment, including that the plan offers an appropriate
15 range of services, access to preventive and primary care,
16 and maintains a sufficient number, mix, and geographic
17 distribution of providers.

18 The statute also requires that MCOs have
19 procedures in place for monitoring and evaluating the
20 quality and appropriateness of care, of services for
21 beneficiaries.

22 MCOs also need to document the standards for

1 access to care so that covered services are available
2 within a reasonable time frame.

3 In May of 2016, CMS issued a final rule that
4 amended previous provisions governing network adequacy and
5 access monitoring in MCOs, and we brought you a review of
6 this rule at past meetings.

7 Specifically, the final Medicaid managed care
8 rule includes provisions regarding network adequacy
9 standards for both the states and MCOs, and under the final
10 rule, states are required to develop and make publicly
11 available time and distance standards for adult, pediatric,
12 primary, and specialty care, OB/GYN, behavioral health,
13 hospital, pharmacy, and pediatric dental providers, as well
14 as for additional providers that CMS may identify.

15 The Medicaid managed care rule also lists the
16 factors that states are to consider in setting their
17 standards, including whether providers can communicate with
18 limited-English-proficient enrollees. States must also
19 development standards for all the geographic areas of their
20 state, but may allow plans to meet different standards in
21 different parts of the state. And there's also
22 requirements for more specific standards for certain

1 services such as family planning and services from out-of-
2 network providers.

3

4 It's important to note that the new network
5 adequacy standards will apply for plan years beginning on
6 or after July 1, 2018, so this rule is not yet in effect.
7 But looking at how states and MCOs currently are monitoring
8 access, prior to the effectiveness of the rule, as with
9 everything, states vary considerably in what they're doing,
10 and both in what they require in their MCO contracts and
11 how they monitor access once those contracts are in place.

12 For example, some states have a standard for the
13 maximum distance for travel time allowed to travel to a
14 primary care provider, but fewer specify these parameters
15 for specialty care. Additionally, standards are not often
16 specific to certain areas of the state.

17 States also have different strategies to assess
18 compliance with access standards, but a recent OIG report
19 found that they don't typically use what are called direct
20 tests, such as making calls to providers to be sure that
21 they're in network.

22 Further, states have not found very many

1 violations in their access standards over a five-year
2 period, they found very little, and most of the violations
3 were those that were found in states that actually
4 conducted these direct tests. And among those states that
5 identified violations, most relied on corrective action
6 plans to address violations while just six imposed its
7 sanctions.

8 So, with that, I will turn it back to Amy to talk
9 about some of the data issues.

10 DR. BERNSTEIN: So based on your discussion last
11 month and other things that arose when looking at the
12 results of the surveys and at the state plans, in
13 particular the fee-for-service monitoring plans, we
14 identified several areas that we thought might warrant
15 further discussion, and they are on this slide, and I'll
16 talk about them. Oh. I'm sorry. I'll talk about them on
17 this slide.

18 [Laughter.]

19 DR. BERNSTEIN: I thought I had a slide for each
20 of them, but I guess I don't.

21 Okay. So the first one is data limitations. As
22 noted, there are considerable problems -- or not problems

1 but limitations in the data that are available,
2 particularly on the managed care side. And supply data,
3 too, are scarce, especially for providers other than
4 physicians, and we saw that in the surveys and also in the
5 state monitoring plans.

6 When we look at the survey data, national
7 household surveys in particular have limited sample sizes,
8 and most of them can't be used at the state level.
9 Administrative data are difficult when trying to compare
10 Medicaid and privately insured or Medicare or anything, and
11 they also don't contain a lot of the contextual data that
12 are necessary when making comparisons. Probably the
13 biggest challenge of administrative data is you don't know
14 who did not receive care, so if they are not in the data
15 set, you don't know it because they're not in the data set.

16 Moving to benchmarks, there's also a lack of
17 benchmarks, as I indicated earlier. These can be
18 subjective. They differ by area, and many states use
19 Medicare and Medicaid rates, but these are different
20 populations. So it's not clear which rate is more
21 appropriate or correct.

22 Comparing Medicare or Medicaid and private

1 insurance may be different when the plans have different
2 actuarial values, so, in particular, as private insurance,
3 I believe Commissioner Milligan pointed out at our last
4 meeting, if they have different actuarial values, then
5 they're moving to lower actuarial value plans, and Medicaid
6 plans tend to have higher actuarial values, then perhaps
7 that's not a totally fair comparison.

8 Even when measures do exist, they're not used
9 consistently across states and programs or plans, so,
10 again, comparison of access measures is difficult. There
11 are no current federal standards for access measures on
12 either side, fee-for-service or managed care. The final
13 access rule was accompanied by a request for information
14 about what access measures and standards could or should be
15 used, in part because it's so challenging to try to set
16 these benchmarks and/or standards.

17 And, finally, we saw particularly in the fee-for-
18 service access monitoring plans -- and as you again
19 discussed last month -- that there are administrative
20 capacity restraints in monitoring access in general that
21 was on the fee-for-service side, but similar comments have
22 been made on the managed care side. In their draft access

1 monitoring plans, a number of states with large managed
2 care populations voiced their concerns regarding the burden
3 of monitoring relatively small fee-for-service and
4 idiosyncratic populations that continue to receive those
5 services on the fee-for-service side. And on the managed
6 care side, staff capacity to review contracts and ensure
7 that measures of access are appropriate may also be an
8 issue given competing priorities and expertise.

9 So that concludes our presentation. We look
10 forward to your discussion and suggestions.

11 CHAIR ROSENBAUM: Thank you very much. I'll open
12 it up for questions and discussion.

13 VICE CHAIR GOLD: Yeah, I was really glad to see
14 that the staff put this chapter together, and I think it's
15 a nice summary of the work we've done. I think it could
16 use a little bit of context around it. And I would hope,
17 if it's possible, that we can make those revisions and
18 include it in the March report, because I think it's a nice
19 complement to the work that we have on disproportionate
20 share and some of the issues that are being discussed.

21 I had a couple of comments with respect to
22 context, and I've provided some of these to staff already.

1 When the report talks about monitoring, it by nature talks
2 about the sectors separately because they have different
3 data sets and they've been done. I think ultimately -- and
4 the Commission had some discussion about this, I think when
5 we were talking about the managed care regs last spring.
6 You know, it would be nice to have a way not so much for
7 maybe monitoring but to at least compare the people in each
8 program in each state, regardless of where they're getting
9 care. And I thought that was a nice contribution that the
10 report that was done for CMS by Kenney made. And I thought
11 we might want to say more about that.

12 In terms of the comparison, though, I think you
13 may have been a little harsh on managed care in terms of
14 access. While the data sources are different, in fact,
15 managed care has historically been a little more
16 accountable than fee-for-service because it does have
17 access requirements. It has had HEDIS requirements, it has
18 had CAHPS requirements. And so it hasn't had the claims
19 data that people use, but it has a denominator for the
20 population. So there is some logical differences with
21 what's available to monitor each, but I'm not sure I would
22 want to give -- in fact, I'm sure I wouldn't want to give

1 the impression that we do a better job in fee-for-service
2 than managed care because I think we've probably done
3 better there. Where we don't do a good job is across them
4 all and in monitoring.

5 And I thought one point that this is what's not
6 in the report now but it might be useful is that, you know,
7 a lot of this devolves to states. From an operational
8 level, states have to manage and monitor because that's
9 where the programs are run. But there is some value
10 nationally in having data to compare access across states
11 from an accountability point of view, from a fiduciary
12 point of view for the dollars spent, et cetera.

13 And I don't know that we should give the
14 impression that you always can get this from state data.
15 For one thing, I think the report demonstrates the
16 differences across states and what they have and their
17 ability to get it. And so I think one thing that's
18 happened over the last several years from ARRA to the ACA
19 to some of the more recent legislation has been that
20 there's been a little more effort at the national level to
21 figure out how we can use national data sets to monitor
22 states. And, you know, we've now -- NHIS was expanded, at

1 least temporarily, to get more state estimates. NAMCS has
2 provider participation in Medicaid as a screener, or did as
3 part of it for monitoring the HITECH Act. We had
4 indicators developed that we've actually supported a
5 continuation of child health indicators and adult health
6 indicators. We have the HCUP databases.

7 I think those are important because, one, they're
8 limited, but they're uniform across the states, and they
9 also from an oversight point of view reduce some of the
10 burden on states to the extent that national goals can be
11 met through using national data sets.

12 And so I think one of the things, as we tie this
13 back to the current policy environment, my sense is the
14 ability -- states will continue to have to oversee what
15 they're doing, so that's relevant. At the national level,
16 regardless of how some of these things are funded, there's
17 going to be a need for national oversight for
18 accountability, for being able to compare, just because
19 that's what a good funder and fiduciary does, and it's part
20 of government.

21 And so I think it would be useful -- and I'd like
22 to see this as part of the Commission's work plan going

1 forward -- to monitor what's happening to some of these
2 national data sets, whether they're continuing to be
3 supported to get, you know, to get state estimates and to
4 look at what the capacity is at the federal level to
5 monitor access nationally as it varies across the states
6 and across the subgroups of the population. And I think
7 that's where we can tie this back to the coming issues
8 without much additional effort, I think.

9 Amy, you're probably familiar with them. There
10 have been a number of reports that when they looked at how
11 you monitor, the ACA looked at some of the data sets and
12 what's been changed. So I think it would be a relatively
13 easy expansion to put that in and would help us bring this
14 back to the current environment.

15 CHAIR ROSENBAUM: Thank you.

16 COMMISSIONER SZILAGYI: Yeah, very nice work, and
17 I'm very happy that we are doing a lot of reports and a lot
18 of thinking about access to care. So a couple of thoughts
19 -- actually, three thoughts, two about context, also about
20 context, and one about the monitoring.

21 There's a lot of discussion about the word
22 "access" lately, and I think with every report it would be

1 very important for us to sort of think, define, and put out
2 there what our definition of "access" is, maybe go a little
3 bit deeper than we have here. And just one thought about -
4 - and especially because a lot of people are using our
5 reports, including people who are not, you know, health
6 care research experts.

7 So John Eisenberg presented a nice description of
8 voltage drops in care -- this is many, many years ago; Alan
9 is nodding -- where you can take populations, a first step
10 is having access to health insurance, and another is access
11 to other services, and a next step is actually using those
12 services appropriately, and another step is getting the
13 right quality of services. And it goes all the way down to
14 health outcomes. And with each of those voltage drops,
15 there are potential, you know, problems and opportunities
16 for patients. And to get really good health outcomes, all
17 of those have to happen, and access is only, you know, one
18 component, and even within access, there are multiple
19 subcomponents. So I think it would be really helpful to
20 sort of put out, you know, how we're envisioning access and
21 sort of the complexity of access, and access does not equal
22 quality.

1 Related to that, the Medicaid population has
2 greater challenges than other populations because they are
3 poor. And whenever anybody is -- you know, whenever we're
4 comparing access among different populations, we always
5 have to put that out.

6 Just as an example, for 18 years I was very
7 involved with helping to run a very large Medicaid managed
8 care organization in New York, and we put out there for 15
9 years a direct comparison of our access measures and HEDIS
10 and quality measures for Medicaid managed care versus
11 commercial in the same geographic region, with the goal of
12 trying to bring the quality of the Medicaid population --
13 the health care for the Medicaid population up to
14 commercial, but we always put it in context that this is a
15 harder population to take care of and there are greater
16 challenges.

17 So I think as we are sort of making these
18 comparisons, which I think is really important, we have to
19 put the context out there that it's not -- you know, if
20 some aspects of the Medicaid population does not have as
21 good access, it's not necessarily a failure of the program.
22 The challenges are greater.

1 The third point I want to make is on monitoring.
2 Did we ask questions and do we know what states are doing
3 in terms of monitoring the foster care population? Because
4 that is a very specific population, and I know we have done
5 some work on the foster care population. Most of them are
6 in fee-for-service, although some are now going to Medicaid
7 managed care. But it is sort of a special population that
8 the states are responsible for.

9 And then the second monitoring question I had
10 was: How much do we know about what states are doing with
11 the data that they are actually monitoring?

12 MS. HEBERLEIN: So we didn't ask -- I'm sorry, we
13 didn't ask specifically about the foster care population,
14 and we did go back and look to see if states had the option
15 of selecting other, and nobody reported -- pulled out
16 foster care children specifically that they were monitoring
17 for them, or had any initiatives that specifically targeted
18 access for that population.

19 In terms of what they're doing with the data, we
20 did ask, you know, when you collect it, how often you're
21 collecting, what you're doing with the data, and those
22 questions were -- for the most part, states were using it

1 to assess access, the adequacy of access. It depended on
2 the measure. Some were looking at provider supply, and so
3 seeing how many providers supply, and whether that was sort
4 of -- are there policy initiatives that they can do that
5 would increase provider supply? So some of the states were
6 using it to inform policy decisions. Some of them were
7 collecting it just to look at measuring the adequacy of
8 access. Some of them reported it publicly just to report
9 it publicly so people could look at the data themselves and
10 make their own conclusions.

11 Yeah. And some of it were also feeding it back
12 to providers for like quality and provider feedback.

13 CHAIR ROSENBAUM: Penny.

14 COMMISSIONER THOMPSON: So Peter gave me a great
15 launching pad for a couple of observations as well.

16 I think the chapter is great. This is a very
17 difficult issue, but I am worried that it's a little too
18 focused on compliance, meaning -- though I understand the
19 importance of Armstrong and I understand the importance of
20 how CMS is trying to enforce some kind of accountability
21 with (a)(30)(A), and I recognize that there needs to be
22 oversight of managed care contracts and requirements, that

1 I'm more, I think, in the area where Peter is, which is I'm
2 concerned that there's a lot of document production here
3 around a lot of data points that are kind of lying around
4 without a real nexus to what is the program trying to
5 achieve and what are the real elements of action that
6 derive from how we're looking at performance.

7 And so just a few points about that. One is that
8 this is a highly localized question. So the question of
9 what access looks like is really deeply connected to some
10 of the questions that we were asking ourselves earlier
11 about communities and what the health care delivery system
12 looks like there. So I question how much effort should be
13 put on a very national or even statewide set of measures
14 that can easily mask very local conditions and local issues
15 that need some kind of attention -- and with limited
16 resources, whether or not more attention should be focused
17 on sort of those kinds of measures than in trying to
18 construct something that can have sort of have -- that can
19 easily add up at the national level, if you will.

20 The second is the connection between access and
21 health because there's a purpose to providing access, and
22 it's not just for its own reason. So some of the things

1 that we talk about when we talk about measures in terms of
2 waiting time for an appointment, well, why you need that
3 appointment matters a lot, and what difference it makes to
4 your health if you had that appointment today versus a week
5 from now versus a month from now matters a lot, and so I
6 think it's really important to try to kind of connect this
7 taxonomy between is a provider present for you, do you know
8 how to activate access to that provider for the reason that
9 you're seeking that care.

10 And then that kind of connects me to the last
11 point, which is I think it's really -- in this large area,
12 with a lot of questions and a lot of things that we can
13 look at, I think we should pick our targets. I think those
14 areas of the Medicaid program, for which there is not an
15 easy benchmark to commercial and where traditional measures
16 of access aren't easily applied, like in home- and
17 community-based services, I think that's an area where it
18 would be useful for us to concentrate.

19 But I also think the question of how do
20 beneficiaries in this program understand, navigate, and
21 access the health care delivery system is also one that
22 deserves our attention, and do they have the kinds of tools

1 available to them to know when and how to access the health
2 care delivery system. And to the extent that we impose
3 requirements around whether it's copayments or prior
4 authorizations or other kinds of requirements, do they
5 understand how to meet those requirements, this could be
6 very important as a part of a conversation about HSAs.

7 I think the beneficiary side of this equation is
8 as important, has a kind of importance to this in addition
9 to the provider supply and benefit construction and network
10 development part, and I think that that's an area where
11 maybe we should pay some attention and spend some time.

12 DR. BERNSTEIN: Can I ask a question, just to
13 clarify sort of what we can do between now and possibly
14 March?

15 So are you suggesting that we raise them as
16 issues in this report and sort of put them at the end and
17 say these are things that the Commission is thinking about
18 and we want to do more work?

19 COMMISSIONER THOMPSON: Yep, yep.

20 DR. BERNSTEIN: Okay. Thank you.

21 CHAIR ROSENBAUM: Kit.

22 COMMISSIONER GORTON: So two things building on

1 what others have said and particularly following on Penny,
2 the more narrow piece -- and I thought she was going to say
3 it and save me from having to say it -- in terms of this
4 voltage-drop model that Peter was talking about and what
5 are the elements of access, one of the failings of the
6 current approach, which CMS has attempted to address in the
7 Megarule, is this issue around provider data and provider
8 directories. And so you can have a contracting network,
9 but if you have no way to communicate that to people, one,
10 with a level of granularity about the parameters that are
11 important to them, and two, you have no way to maintain it,
12 and three, the system that we have in place to do this is
13 as administratively burdensome on providers as it is, then
14 it doesn't matter how robust your network is because nobody
15 could find their way to it.

16 And so I do think -- and the Megarule attempts to
17 address this, not necessarily in what I would view as a
18 particularly enlightened way in all cases, but I do think
19 it's worth calling out the issues that everybody has in
20 terms of who has access.

21 In Massachusetts, it's a matter of Massachusetts
22 law that if you're licensed in Massachusetts, you have to

1 accept Medicaid. Does that mean that 100 percent of
2 practice sites, provider sites in Massachusetts are, in
3 fact, accessible to Medicaid-covered beneficiaries?
4 Answer, no. And so there are states with these kind of
5 rules, and they sort of say, "Well, you have to enroll."
6 But at the end of the day, providers accepting patients is
7 voluntary.

8 A quick example, our plan has a member who was
9 admitted to the hospital in December with a medical
10 decompensation, in the course of that developed a
11 behavioral health decompensation, psychotic, won't take
12 medicine, medical staff stabilized, needs to go to an
13 inpatient psych bed to be managed. This person because of
14 their medical illness is blind and uses a walking stick,
15 which from an inpatient psych perspective is a weapon, and
16 so nobody wants him.

17 So are there inpatient psych beds in our network?
18 Yes, there are. Do many of them want to take care of
19 people with complex co-occurring medical illness? No, they
20 don't. And when you throw in these other things, what we
21 have is a situation where this man -- I mean, it's now
22 almost February, and despite daily calls to every facility,

1 despite the fact that these facilities are admitting others
2 of our members with similar issues but who lack the cane,
3 despite our lawyers calling them and saying, "Have you
4 heard of the ADA?" the -- some of them apparently hadn't.

5 CHAIR ROSENBAUM: I was thinking the same thing.

6 COMMISSIONER GORTON: Yeah. The first time they
7 told me this, I said, "It's the law. They can't" --
8 anyway, so much for it's the law. But my point being I do
9 think it's worth sort of calling out all of the pieces of
10 this, and I do think it's worth some attention on what we
11 know about directories and their role in how people access
12 care.

13 The broader point that I wanted to make in terms
14 of the construction of the possible chapter is the way
15 you've laid it out could be seen to imply that there's a
16 fee-for-service approach and a managed care approach, and
17 that there's a population served by one and a population
18 served by the other. What that overlooks is the fact that
19 it really depends on the type of service, right?

20 So in terms of home- and community-based
21 services, you may be in a managed care plan for your acute
22 medical services, but most of the states will have those in

1 fee-for-service.

2 The whole question of do you have access to care,
3 right? Well, okay. So if we can provide you with access
4 to institutional care, but we don't have enough
5 infrastructure to do home- and community-based services, so
6 that people are not in the least segregated setting, there
7 are those issues as well. So I think it's important to
8 tease out that even in a state which might be largely
9 managed care, that for some types of service, it's still a
10 fee-for-service environment, and our historic overly
11 medicalized approach in some people's minds that focuses on
12 do you have access to hospitals, do you have access to
13 PCPs, do you have access to specialists doesn't deal with
14 do you have access to behavioral health services, do you
15 have access to home- and community-based services, which
16 would alleviate your need to be institutionalized, and
17 those other layers of access.

18 And I think it's worth laying out, again, sort of
19 in the next steps, some of the things that we might look at
20 in a double-click in a future deeper dive.

21 CHAIR ROSENBAUM: Thank you.

22 Brian.

1 COMMISSIONER BURWELL: I think I'm just going to
2 build upon what Penny and Kit are both talking about. So I
3 was thinking about these issues from the long-term services
4 and supports perspective, and it's extremely complex.

5 And I notice kind of in the whole -- I mean, I
6 just see the whole framework for this, even from CMS, is
7 much more access to regular medical services in terms of
8 the mandatory services, and I've kind of avoided the whole
9 issue of long-term services and supports.

10 It's complex not only because of the nature of
11 the population, but by the nature of Medicaid. So in
12 Medicaid, you're entitled to access to certain services.
13 You're not entitled to home- and community-based services.
14 There are waived services. States have waiting lists.
15 They do have waiting lists. So it's an entirely different
16 kind of legal framework.

17 There's a whole set of separate access issues.
18 Kind of building on what Kit said, you may have an adequate
19 number of dentists who say they collect -- who see Medicaid
20 beneficiaries, but everybody knows, every provider of
21 services for people with intellectual disabilities, there
22 are very few dentists who are going to see people with

1 intellectual visibilities. And if you have one in your
2 community, that person sees -- you know, it's like, "Go to
3 this guy."

4 You have very unusual populations. You have fire
5 starters in the Medicaid population. Nobody wants them.
6 So, I mean, those are small, but people with autism have
7 very difficult -- there aren't enough providers who know
8 these populations. So it's a very -- I mean, I don't know
9 if we want to get into this, and it's kind of off the
10 table, it seems to me, from this kind of whole CMS
11 regulatory -- but I do think it's worth mentioning.

12 CHAIR ROSENBAUM: Well, I think it goes to
13 Marsha's contextual point before that is -- I mean, so many
14 people have echoed it around the table, which is to present
15 this information, I think it would be strengthened by --
16 because it's a slice of a big issue, and so an introductory
17 couple of pages that sort of explains the complexity of
18 access and harkens to the Commission's origin -- actually,
19 we're the Medicaid Access Commission -- and talks about the
20 uniqueness of different populations, different services,
21 different ways of thinking about access.

22 I would add in myself. I'm sitting here writing

1 down Handbook of Public Assistance Administration,
2 Supplement D, which is 1965, where you see the first
3 language, and in the beginning, it really was because they
4 focused on payment. I mean, it really was can people use
5 beneficial care. Are there enough providers in the program
6 so people can use beneficial care?

7 We've gotten much more, as Penny pointed out,
8 legalistic and compliant-istic. You know, are people
9 utilizing covered services? Are the actuarial rates enough
10 to cover the expected use of covered services? When, in
11 fact, in the beginning, the questions that SRS was asking
12 were very deep: Can people get beneficial care?

13 I think what we're saying is that question is
14 very varied, depending on the population, the care, the
15 setting, the organizational structure, so a couple of pages
16 on that, and then a couple of pages at the end on these
17 issues that Marsha and others have raised about where we
18 think we're going.

19 But, yes, I mean, I think we need to clarify for
20 Congress, and sort of in the course of it, remind ourselves
21 that our roots are in the access questions as a Commission,
22 and so this is just the latest iteration of a long

1 exploration of access.

2 COMMISSIONER BURWELL: I want to say one more
3 thing about the managed care part.

4 CHAIR ROSENBAUM: Yeah.

5 COMMISSIONER BURWELL: In managed long-term
6 services and supports, one reason states are moving to a
7 managed care payment mechanism is specifically around
8 access. They do not have adequate networks to serve their
9 populations and believe that private companies with more
10 access to capital -- I mean, they're basically saying, "We
11 need you to expand the network."

12 CHAIR ROSENBAUM: Yes.

13 COMMISSIONER BURWELL: That's one of the major
14 policy objectives of this shift.

15 CHAIR ROSENBAUM: I have Alan, Toby, Marsha.

16 COMMISSIONER WEIL: I was going to say something
17 maybe a little, Sara, like you did.

18 When I think of how we approach issues, it feels
19 really important to me that we begin with the empirical
20 base, which is what we've done here. This is starting to
21 sound like a really long chapter, and I'm not sure we
22 benefit at this stage from a really long chapter.

1 So I was going to say a little bit, Sara, the
2 framing, I think, is important, which is there is a
3 statutory provisions of equal access. It's very hard to do
4 equal access for services that have no access outside of
5 Medicaid, and equal access does not have the word "quality"
6 in it. It comes from an era when access was presumed to be
7 high quality. So you didn't even ask the question of
8 whether you were seeing good. It was just a question of
9 are you getting in the door. And we're in a legal
10 environment where there's no private right of action. So
11 the only enforcement of this comes through HHS.

12 As much as I agree with the comments about access
13 is not the entirety of quality and all of these other
14 things, I worry that if we start sounding like because this
15 measure doesn't capture everything that's important, let's
16 just not -- and because collecting this information is
17 really hard, maybe people shouldn't be so worried about
18 this. That is not a message I want to send.

19 CHAIR ROSENBAUM: No, no.

20 I am going to put Leanna on the list because I
21 have watched you now sort of react. So, after Marsha is
22 done, then we are turning to you.

1 COMMISSIONER GEORGE: Oh, really?

2 CHAIR ROSENBAUM: Yes. So gather your thoughts.

3 [Laughter.]

4 CHAIR ROSENBAUM: Toby.

5 COMMISSIONER DOUGLAS: Well, Alan summed it up.

6 CHAIR ROSENBAUM: Marsha.

7 VICE CHAIR GOLD: Yeah. I mean, I think -- and
8 I'll remind the Commissioners because only one of the
9 classes, as you used the word, was here when it was done,
10 but I was involved as a consultant working with the staff
11 then. I mean, in one of the first years, I think, of the
12 Commission, we did write a report on access to care. The
13 Commission reviewed the definitions of things, made some
14 changes that may or may not have been an improvement, but
15 which CMS and the states have adopted. So I think some of
16 what people are talking about in terms of context setting,
17 if we go back and look at some of that, it's in there.

18 Peter, your thing about -- I think what John
19 Eisenberg did -- and I didn't see that article. I think
20 what he's using at the IOM framework but adding the concept
21 of -- what is it? Volumizing? No. That's a hair term.
22 What is it?

1 COMMISSIONER SZILAGYI: The voltage?

2 VICE CHAIR GOLD: Voltage, yeah. That's an
3 interesting addition on top of it. It's not a new
4 framework. He's probably working with the existing IOM
5 frameworks, which that sounds like, and there's been other
6 work that's been done on managed care and how you access
7 the system and the rules. But I think that some of the
8 beginning context, if you'd bring that in, will help.

9 I also want to make the case for some national
10 monitoring. I fully recognize -- my career has been
11 devoted to looking at how delivery differs across markets.
12 I am really well aware that -- and I am well aware of why
13 it's valuable to do -- and important -- that the oversight
14 of some of these access provisions happen at the state and
15 even within state level at the localities because of all
16 the differences. That doesn't mean, though, that there
17 isn't some value at a high level and being able to
18 benchmark things. The same as the National Quality Report
19 that AHRQ puts out has some state data, it's important on
20 access, to have some things, particularly if we can use
21 existing datasets. And there has been some development
22 there, and that's where the Kenney report does.

1 And actually, Brian, the CAHPS work that CMS
2 started tries to get -- and I don't know if they'll ever
3 continue it, but state-level estimates that are managed
4 care versus fee-for-service for the duals as well as the
5 disabled non-duals and the regular. So it starts to get a
6 benchmark that can even look at some of these populations.

7 And I think if you go back to the transcript for
8 the last meeting, when we looked at some of the flaws of --
9 I call it "flaws" -- of the way the monitoring systems were
10 being implemented by states, it was sort of like a meat ax
11 approach where we were going to have states look at every
12 subpopulation the same way, and it seemed complicated, not
13 that the populations weren't important, but the ability to
14 get data for some of these subgroups with unique
15 characteristics were really hard. And yet it was
16 important, but we need to think about what the best way is
17 versus just generating paper.

18 So I think that I'm more optimistic that there's
19 a way to sort of round it out without making it long and
20 without going into a lot of stuff there because the
21 Commission has done this before.

22 CHAIR ROSENBAUM: Leanna.

1 COMMISSIONER GEORGE: Well, just adding some
2 clarification to what it's like as the parent of a child
3 who had a severe intellectual developmental disability,
4 trying to access care. Currently my daughter is in an ICF
5 and they drive over 90 miles for dentistry. You would
6 think that ICF would have dentistry services closer for the
7 population that they're serving. That's kind of wild, in
8 my opinion.

9 We live not too far from major cities, but we're
10 traveling 60 miles for ophthalmology, for vision
11 appointments for my daughter. So my son would break his
12 glasses and it's the only place that's allowed to repair
13 them, or the place where I got them, and the state laws
14 require that it be associated with the ophthalmologist that
15 issued the prescription. Once again -- yes. Well, I can go
16 to Walmart and they will do it for free, but they just kind
17 of do it under the table. But if I have to have a
18 significant repair I have to drive 60 miles to take it back
19 to his ophthalmology appointment, to get them looked at.

20 CHAIR ROSENBAUM: [Off microphone] I'm so glad
21 you raised it because one of the things on my mind that,
22 you know, we'd throw in for good measure here is that

1 Medicaid programs actually are so much at the mercy of
2 underlying licensure laws, and that's an example, probably
3 not of a payment restriction. That's an example of a
4 state's ophthalmology board very narrowly defining who can
5 dispense prescriptions.

6 COMMISSIONER GEORGE: But, I mean, just when you
7 think about these miles, if you live in an area that
8 doesn't have a lot of supportive transportation, you might
9 be a family that may or may not have reliable
10 transportation to get you to and from work, let alone 100
11 miles to an appointment. Trying to get on the Medicaid-
12 supported transportation units, you have to call at least a
13 month in advance to get a ride somewhere. We're not that
14 rural. So I think of people that are even more rural than
15 we are, and the distance they have to travel, it's just --
16 access is a critical thing, especially amongst, you know,
17 the more medically needed populations. Like I said, IDD
18 for one. That's my personal experience.

19 CHAIR ROSENBAUM: Well, I mean, and your
20 observations really drive home the point that no matter --
21 you know, I mean, not in addition to, sort of at the core
22 of capturing this phenomenon, which we, you know, have

1 worked on since we were established, and obviously will
2 continue to work, is ensuring that there is a way of
3 measuring beneficiaries' own experiences with the health
4 care system, which is something, of course, that managed
5 care requires. But there is nothing in the fundamental
6 Medicaid statute that goes beyond payments, so there is
7 nothing in the statute itself that, in the broadest sense
8 of Medicaid, says that the Medicaid program will, you know,
9 in its operation, take into account how patients are
10 experiencing the health care system, whether they're in
11 need of long-term services and supports or preventive care,
12 or you name it.

13 And so it really, I think, is a crucial point to
14 make to Congress.

15 Yes.

16 COMMISSIONER ROGERS: And I do think that Leanna
17 brings up a very, very good point, and you do too, Sara.
18 As I listen to this conversation -- of course, I live in
19 the state of Texas, and access to care -- what really does
20 it mean? Yes, you can get care, but if you live on the
21 outskirts of the city you're still in the city. It takes
22 three to four buses to get to a clinic, which may take you

1 up to 2 hours to 3 hours to get there. And then, if the
2 bus is late and you're late for your appointment, you're
3 out of luck.

4 So when you look, Medicaid is a very complex
5 picture, as we all know, as we all discuss it over and
6 over. I think the more we know, and I agree with Peter on
7 so many things, and that is because it's the underserved,
8 the poor, that it becomes even more complex, because how we
9 determine or define access to care, quality of care, is
10 that really the way that you define it for this population,
11 which is really -- who, really, those of us sitting at this
12 table, except for Leanna, can really determine what it is
13 to walk in those shoes unless you've walked in them?
14 So, you know, I think we should take what Peter says,
15 having the years of experience that he has with this
16 population, and, of course, many of us also, really to
17 heart about how do you determine what is access?

18 CHAIR ROSENBAUM: Sharon.

19 COMMISSIONER CARTE: I think the heart of a lot
20 of the comments of my fellow commissioners zeroes in on, or
21 points to the need for more data and focus on specialized
22 services for specialized populations, and going back to

1 some of the information that Amy and Martha gathered on
2 managed care and the discussion on managed care, I think
3 that there's real opportunity there for states, and I think
4 we have been in the process of working with CMS to set
5 state goals around quality and consumer assessment, and I
6 think that that needs to continue and that the Commission
7 should try to nudge things in that direction, where
8 possible.

9 CHAIR ROSENBAUM: Peter.

10 COMMISSIONER SZILAGYI: This is probably
11 redundant but I'm a little bit worried that we may be
12 totally confusing Amy and Martha with all the different
13 comments. But just to take off on multiple comments,
14 including Alan's, I think maybe one way to bring the
15 various thoughts together is if we present the context in
16 more detail, that here are the different access steps, and
17 this particular chapter is taking this very narrow slice, I
18 think it will work that we consistently point out these are
19 the issues of access and accessibility.

20 These words are going to be used a lot, I think,
21 in the next few years. I think, you know, having something
22 out there does not mean that a population actually is

1 accessible to it, and that does not mean that a population
2 will get those, either insurance or those services, and it
3 will not mean that the population will be better off,
4 because there's other things.

5 So I think consistently putting out that, whether
6 it's a voltage drop or however we define it, and then to
7 point out, this chapter takes this important slice, can
8 kind of meet both those needs.

9 CHAIR ROSENBAUM: Absolutely. I think we're all
10 sort of expressing the feeling that the information is
11 tremendously important and you need to nestle it inside our
12 long history with this issue and the long history of the
13 issue itself. And quite frankly, I don't think there's a
14 more important or timely chapter that we'll be writing. So
15 that's what I glean from everybody's observations, going
16 around the table.

17 EXECUTIVE DIRECTOR SCHWARTZ: I think we can also
18 probably use some boxes to reference things that are a
19 little bit of a sidebar, that we want to let people know
20 about and give a little bit of summary and then send them
21 on to other resources. And whether that's more conceptual
22 or, for example, our specific access briefs, to direct

1 people to those.

2 COMMISSIONER SZILAGYI: And it's particularly
3 important because people aren't going to be reading all of
4 our different chapters. They'll read one chapter. And so
5 those boxes or the context, I think, will help.

6 DR. BERNSTEIN: Can I just summarize, just so
7 we're clear?

8 CHAIR ROSENBAUM: Yup.

9 DR. BERNSTEIN: So you want more in the
10 introduction about the importance of access and where this
11 chapter fits in; the complexity of access and sort of what
12 the different pieces are, real versus actualized, structure
13 process outcome, back to the Ron Andersen days; and then in
14 the conclusions and the issues, many of the specific issues
15 that you discussed, like directories and national versus
16 state data, and things like that.

17 So does that work?

18 CHAIR ROSENBAUM: Yes, and I think it's worth, in
19 the opening, also, to note that this Commission's history
20 with the issue, and the fact that we have -- this was a
21 core part of our establishment and continues to be a core
22 focus of our work, so the people, you know, have a flavor

1 that this is not our first time at the rodeo here. If you
2 go back and read our earliest reports, they deal with these
3 issues.

4 COMMISSIONER DOUGLAS: And I think you need to
5 add in the changing legal environment, because that really
6 has driven so much of this.

7 CHAIR ROSENBAUM: [Off microphone.]

8 COMMISSIONER DOUGLAS: [Off microphone.]

9 CHAIR ROSENBAUM: Right. And I think it's worth
10 noting -- again, I'm talking about a couple of sentences
11 here, not 12 pages. But I think because it's such a
12 changing policy framework for the Medicaid discussion that
13 Medicaid itself, since its origins, has been concerned with
14 the question of access. And, you know, its legal
15 requirements have changed over time, but this has been a
16 long-standing issue for the federal government, for state
17 governments, for researchers. Assume that you have an
18 audience now of some fresh eyes.

19 At no additional cost, because we're running
20 ahead of schedule, I don't know if there is any public
21 commentary at all on access. We had public commentary
22 scheduled, of course, for DSH, but we have some extra time,

1 if anybody would like to address this issue.

2 ##### PUBLIC COMMENT

3 * [No response.]

4 CHAIR ROSENBAUM: Seeing none, we are adjourned
5 until one o'clock.

6 * [Whereupon, at 11:28 a.m., the meeting was
7 adjourned, to reconvene at 1:00 p.m., this same day.]

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1 AFTERNOON SESSION

2 [1:02 p.m.]

3 CHAIR ROSENBAUM: Happy afternoon. We are just
4 getting settled up here. We will get underway momentarily.
5 And if you had a chance to walk around a little bit before
6 you can feel that springtime in Washington is about to end.

7 All right. Let's get started. The first topic
8 that we're going to tackle this afternoon is alternative
9 approaches to Medicaid financing, and we have Martha back
10 in the saddle, along with Chris. So we turn things over to
11 you.

12 **#### ALTERNATIVE APPROACHES TO MEDICAID FINANCING:**

13 **BACKGROUND AND CONTEXT**

14 * MS. HEBERLEIN: Thank you, Sara. So I am going
15 to begin our joint presentation today with a brief update
16 of the Commission's work to date and future plans for our
17 analysis. I will then provide a refresher of the major
18 alternative financing proposals and highlight key decisions
19 and considerations for policy-makers. And I will conclude
20 with an overview of some of the recent proposals to alter
21 Medicaid financing before passing it off to Chris to
22 discuss some illustrative examples.

1 As Congress and the new administration consider
2 substantial changes in the Medicaid program, staff are
3 pursuing a number of analyses that will hopefully help
4 inform the larger debate. This work falls into three
5 general areas: financing, state flexibility, and coverage
6 of low-income adults.

7 On financing, the work Chris and I will present
8 today builds on our prior analysis of Medicaid spending and
9 financing reforms. A chapter in the June 2016 report
10 presented the Commission's initial analysis of the major
11 federal financing alternatives. As I said, today I will
12 present a quick refresher of those, as well as some more
13 information on some recent proposals. We will also present
14 some initial analysis of various design considerations and
15 how different decisions may lead to different results.

16 On state flexibility, in Chapter 2 of the June
17 2016 report, we focused on state policy levers to control
18 Medicaid spending. It described areas where states have
19 flexibility in design and administration of their program,
20 such as managing enrollment and determining provider
21 payments.

22 At the March meeting we plan on bringing a more

1 thorough review of the Medicaid program requirements as
2 well as state options, and an initial analysis on mandatory
3 and optional spending and enrollment.

4 Finally we have a companion line of work related
5 to Medicaid's future role as an insurer of the poor, in
6 particular, with a focus on the future coverage for the new
7 adult group. Our prior work in this area included a March
8 2015 chapter on premium assistance to expand Medicaid, as
9 well as fact sheets on the expansion waivers and a study on
10 the use of non-emergency medical transportation that was
11 presented in December. Today, Jane will present more
12 detail regarding the characteristics of low-income adults,
13 and the review of the expansion waiver provisions.

14 To begin with the alternative financing
15 proposals. As I said, the June 2016 chapter discussed key
16 approaches to limiting federal financing in Medicaid, the
17 design considerations and the potential implications of
18 these changes. Commissioners, the full chapter is included
19 in your materials, and for those in the audience, it is
20 available on our website.

21 The alternatives I will discuss today include
22 block grants, capped allotments, and per capita caps.

1 Beginning with block grants, block grants are
2 structured to provide lump-sum grants to states with
3 amounts based on a predetermined formula. States would
4 then spend the funds on a specified range of activities
5 that could either be narrowly or broadly defined. Under a
6 block grant approach, states typically do not need to
7 provide matched funding, but may be subject to a
8 maintenance of effort on their existing spending. A block
9 grant approach would eliminate the automatic increases that
10 are currently seen in federal funding, in response to
11 enrollment growth and increases in per enrollee spending.

12 Capped allotments act as a ceiling with federal
13 funds provided as matched payments up to that cap. Under a
14 capped allotment approach, states are required to
15 contribute state share to draw down federal matching funds
16 from their state-specific allotment. They may receive less
17 than the full amount in a given year, depending upon their
18 level of spending, but are limited in the total amount of
19 federal financing by the amount of the allotment. This
20 differs from a block grant under which states would receive
21 the full grant amount without providing state match, and as
22 you are all well aware, the Children's Health Insurance

1 Program functions as a capped allotment.

2 A per capita cap would establish per enrollee
3 limits on federal payments to the state with federal
4 spending rising based on the number of enrollees but not on
5 the cost per enrollee. States would be responsible for any
6 spending above the fixed per capita payments. Unlike fixed
7 block grants or capped allotments, the total amount of
8 federal spending would vary with enrollment changes, and
9 per capita caps could be designed on an aggregate level, or
10 as is more commonly seen on a targeted basis for each
11 eligibility group, as I'll talk more about later.

12 Chris is going to provide some illustrative
13 examples of these different design decisions in the next
14 presentation, but I'm going to walk through them quickly,
15 just so we all know what we're talking about.

16 The first step policymakers are likely to take is
17 to choose a base year in order to define the overall
18 spending level. Policymakers may also want to consider
19 whether and how to increase spending going forward and
20 choose a growth factor that reflects their policy goals.
21 Policymakers will also need to figure out to allocate
22 spending across the states, and depending upon the

1 approach, how to establish per enrollee spending caps.

2 There are also some additional design
3 considerations beyond just setting the spending limits.
4 Given the size of state and local contributions to
5 Medicaid, federal policymakers will need to clarify the
6 expectations about continued state financing as the federal
7 portion of the program is restructured. Policymakers must
8 also weigh which aspects of the program will fall under the
9 new approach and whether to exclude certain groups of
10 enrollees or types of spending.

11 Finally, under a restructured program,
12 policymakers may wish to provide states with greater
13 flexibility to manage their own programs in exchange for
14 state or federal dollars, but at the same time they will
15 need to decide upon the appropriate level of federal
16 oversight and accountability.

17 Moving on to some recent Medicaid financing
18 proposals. While changes in the Medicaid financing could
19 be designed so that the future level of federal spending is
20 higher or lower, block grants and per capita caps have
21 typically been offered in the context of achieving
22 substantial federal savings. For example, the last three

1 budget resolutions passed by the House all included federal
2 savings for Medicaid, ranging from \$700 billion to \$1
3 trillion over 10 years. Few details, however, regarding
4 how these savings would be achieved were included in the
5 Committee document, but it's important to note that budget
6 resolutions are generally broad statements of policy and
7 additional legislation that would flesh out the details was
8 not introduced.

9 I'm going to discuss some of the features of the
10 three Medicaid reform proposals introduced by the figures
11 expected to play key roles going forward. This includes
12 Speaker of the House Paul Ryan, Senator Cassidy, who serves
13 on the Senate Finance Committee, and Congressman Price,
14 nominee for the Secretary of the Department of Health and
15 Human Services. I want to note up front that the level of
16 specificity in these plans varies. For example, Speaker
17 Ryan's plan discusses his vision of health care and
18 Medicaid reform more generally, while Senator Cassidy's
19 bill was actual legislative language. I also want to note
20 that as CBO has not provided an official cost estimate of
21 any of these proposals, their estimated budgetary impact is
22 unknown, including whether they would produce federal

1 savings and the magnitude of those savings.

2 So with all those caveats --

3 Under Speaker Ryan's A Better Way plan, states
4 would have a choice of either a per capita allotment or a
5 block grant. Under the per capita allotment option, state
6 allotments would be the product of the per capita allotment
7 for each of the four eligibility beneficiary categories, so
8 that includes children, individuals with disabilities,
9 elderly individuals, and other adults. So it would be the
10 product of the per capita amount and the number of
11 beneficiaries in each of those categories.

12 2016 would serve as the base year, and the
13 allotment would grow at a rate that is slower than current
14 law. States would draw down their allotment based on their
15 federal matching rate. States could opt out of the per
16 capita approach and receive a block grant instead. Funding
17 would be determined using a base year that assumes
18 transition of the new adult group to other coverage
19 sources, and states would be required to provide required
20 services to elderly and disabled individuals who are
21 mandatory under current law, but would have maximum
22 flexibility to manage eligibility and benefits for non-

1 disabled, non-elderly adults and children.

2 As I mentioned earlier, this proposal from
3 Senator Cassidy and Representative Sessions has legislative
4 language, so the level of detail around the financing is
5 greater. Under the World's Greatest Healthcare Plan Act,
6 it would convert most medical expenditures and DSH payments
7 to an adjusted aggregated beneficiary-based amount, so,
8 essentially, a per capita cap. The per capita caps would
9 be set for each of the four main eligibility groups, as in
10 Speaker Ryan's plan, however, the Cassidy proposal
11 specifies that the rates would be risk-adjusted. The bill
12 also specifies the growth rates, and beginning in Year 4
13 the state per capita amounts would be compressed to the
14 national average.

15 States would be required to contribute a non-
16 federal share and the higher of 75 percent or the current
17 FMAP would apply, and they would be prohibited from
18 financing their share of the program cost through
19 intergovernmental transfer or certified public
20 expenditures. Certain services, such as pediatric
21 vaccines, would be carved out of the per capita allotment.
22 There is little detail on the level of state flexibility.

1 However, it does limit the populations for which states can
2 receive match to those with lower incomes.

3 Finally, the fiscal year 2017 House budget
4 resolution. One quick note before I go into this. This is
5 the version that the House passed in March of 2016, and not
6 the more recent resolution that was passed by the Senate.
7 The Senate resolution focuses only on the ACA repeal and
8 did not specifically discuss restructuring the Medicaid
9 program. So this is flashback to March of 2016.

10 Again, as this is a budget resolution, the
11 committees of jurisdiction would be responsible for
12 devising the legislative language, but the resolution
13 itself did outline a set of potential approaches to
14 restructuring.

15 Similar to Speaker Ryan's plan, states would have
16 the option between choosing a block grant and a per capita
17 allotment system. Under the block grant structure, federal
18 funds for Medicaid and CHIP would be combined into one lump
19 sum and level funding would be provided for 10 years.
20 Under the per capital allotment structure, the amount of
21 federal funding would be determined by the estimated
22 average cost per enrollee in each of the four main groups,

1 and the number of enrollees in each category. The growth
2 rate would be indexed based on a predetermined but
3 unspecified formula. States would have discretion over
4 eligibility requirements, benefits and provider payment
5 rates.

6 With that, I'm happy to take any questions
7 before turning it over to Chris to give some more math
8 examples.

9 CHAIR ROSENBAUM: Do we have questions now? Yes,
10 Stacey.

11 COMMISSIONER LAMPKIN: Just one. Do we have much
12 insight into the kinds of accountability? You highlighted
13 that as a key program design element. For these various
14 proposals, anything -- do we know what they're thinking in
15 terms of state accountability?

16 MS. HEBERLEIN: Similar to state flexibility, I
17 don't think there's a whole lot in there. There's been
18 some talk about looking at quality measures, but there
19 hasn't been a whole lot.

20 CHAIR ROSENBAUM: I have a question sort of along
21 those lines. I notice, of course, and it reflects the
22 language of the documents you were looking at, I'm sure,

1 but I noticed that in many places it says block grants,
2 but, for example, we don't really know at this point
3 whether it would be a block grant as you're defining it
4 here, or along the CHIP line. So, for example, where the
5 FY 17 budget resolution says things would be combined into
6 a single block grant, we can't be sure at this point that
7 it's a block grant as opposed to a capped allotment, or do
8 we know enough?

9 MS. HEBERLEIN: I think sometimes those words are
10 used interchangeably, and I don't think it's always fully
11 specified as to what the difference is.

12 CHAIR ROSENBAUM: That's -- I've reached the same
13 conclusion, and so I just wanted to flag that for people.

14 Any more questions now?

15 [No audible response.]

16 CHAIR ROSENBAUM: All right.

17 **#### ALTERNATIVE APPROACHES TO MEDICAID FINANCING:**

18 **ILLUSTRATIONS OF DESIGN ELEMENTS IN ALTERNATIVE**

19 **FINANCING PROPOSALS**

20 * MR. PARK: Okay. Thanks. As Martha mentioned
21 earlier, there are several design options to consider under
22 these different alternative financing proposals. My

1 presentation will provide data examples to illustrate the
2 impact that certain design choices may have. We've looked
3 at design elements from a few of the proposals that Martha
4 just went over: Speaker Ryan's A Better Way proposal, and
5 Cassidy and Sessions' World's Greatest Healthcare Plan Act
6 of 2016, as well as a few reports from the GAO that looked
7 at key policy and data considerations for a per capita cap,
8 as well as CBO's more recent report on options for reducing
9 the federal deficit.

10 Just one note. These are illustrative examples
11 and they're not intended to endorse any specific design
12 decision or policy proposal on how Medicaid should be
13 financed. We just wanted to show examples of how these
14 different design options could lead to different results.

15 And just quickly here are some of the data
16 sources that we used to provide these examples. We used
17 actual and projected spending from the CMS Office of the
18 Actuary's most recent actuarial report. We also used
19 Medicaid Statistical Information System for MSIS data and
20 CMS-64 Financial Management Report data that we use in our
21 MACStats data book, as well as other sources for different
22 growth factors for consumer price index, gross domestic

1 product, and national health expenditures.

2 Here is a list of many of the design elements.

3 Martha went over a bunch of these already. Today's
4 presentation will focus on the first four, the ones that
5 have the checkmarks beside them.

6 The first topic I wanted to talk about are which
7 populations and services are included under the cap
8 spending. A proposal could choose to include all
9 individuals in spending under the cap, or they could choose
10 to exclude specific populations and types of spending to
11 remain under the existing open-ended financing structure.
12 These decisions are important as it impacts how much
13 spending is ultimately capped, and it can create incentives
14 for states to try to maximize the number of individuals and
15 spending invested outside the cap.

16 CHAIR ROSENBAUM: Chris, can I ask you just to
17 stop for a minute.

18 MR. PARK: Sure.

19 CHAIR ROSENBAUM: We have people out in the
20 hallway who can't get in. We can't bring in more chairs.
21 There are seats to be filled in. So if people could sort
22 of move over, fill in, so that we can get people who are

1 standing, and because there is a limit to what we can do
2 here to accommodate people who want to come in.

3 All right. Sorry, Chris.

4 MR. PARK: Okay. No problem.

5 So this slide shows a couple of potential
6 population exclusions that have been mentioned in different
7 proposal or highlighted in different reports. The first is
8 the dually eligible for Medicare and Medicaid. This
9 population can be considered for exclusion because states
10 are not in direct control of the spending as much of the
11 spending is for Medicare premiums and cost-sharing. In
12 fiscal year 2013, there were about 10.8 million dually
13 eligible enrollees and their spending was about \$143
14 billion. So this is about 15 percent of enrollees and over
15 a third of spending, if you were to exclude those
16 populations.

17 In fiscal year 2013, there were about 12.5
18 percent of full-year equivalent enrollees who received
19 limited benefits. Here we're defined limited benefit
20 enrollees as those who received coverage for only family
21 planning services, assistance with Medicare premiums and
22 cost-sharing, or emergency services. The number of limited

1 benefit enrollees ranges greatly from state to state. It
2 is less than 1 percent in D.C., 0.1 percent, and goes all
3 the way up to 27.4 percent in California. So the impact of
4 excluding these limited benefit enrollees would greatly
5 differ in each state.

6 Because they receive a limited benefit package,
7 they are less costly than others who receive the full
8 Medicaid benefits package and have a big impact on the
9 calculation of a per capita cap. For example, the average
10 benefit spending for everyone was about \$7,000 per full-
11 year equivalent, but if you excluded the limited benefits
12 enrollees, it would be about \$7,700.

13 On this slide are some of the services and
14 spending exclusions that have been mentioned in recent
15 proposals, or highlighted by the GAO and CBO reports.
16 These services are either not in direct control of the
17 state, such as the Vaccines for Children program that
18 Martha mentioned earlier, or the Medicare premiums and
19 cost-sharing, that I already mentioned, or spending is not
20 linked to specific enrollees or services -- for example,
21 disproportionate share hospital spending. Additionally,
22 state program administrative spending is also not directly

1 tied to a particular individual or service.

2 And if these services are included, decisions
3 need to be made on how to allocate that spending to a
4 particular individual if you use the per capita cap model.

5 Additionally, Medicare Part D clawback spending
6 is a piece of spending at the state level that could be
7 considered for changes in any of these alternative
8 financing proposals.

9 MR. PARK: So this chart comes from our most
10 recent MACStats and shows the percent distribution of
11 spending for certain services by each eligibility group.

12 I wanted to highlight how different that spending
13 can be within each eligibility group. For example, if you
14 were to consider excluding long-term services and supports
15 from the capped spending system, that would be about 30
16 percent of overall spending. However, that would be over
17 35 percent of spending for the disabled group and about 61
18 percent of spending for the aging group, compared to less
19 than 3 percent for children and less than 1 percent for
20 adults.

21 This chart just shows the projected Medicaid
22 spending for different services over the next few years

1 using national Health Expenditure data, and you can see how
2 the estimated growth in spending for specific services is
3 quite different over this time period.

4 We just wanted to highlight that because each
5 eligibility group has a different service mix, and there
6 are different rates of growth over time. It means that the
7 enrollment mix, which I'll mention a little bit later, will
8 be very important determining the level of future spending.

9 To date, all the existing proposals have chosen a
10 historical year of spending and then applied growth factor
11 to establish the spending cap, and so the choice of this
12 historical year spending is important, as it establishes
13 the baseline for the spending cap, and there can be year-
14 to-year fluctuation in spending and in the growth of
15 spending between years.

16 This graph shows three recent years of spending
17 from fiscal year 2011 to 2013. Spending increased less
18 than 1 percent from \$407.9 billion in 2011 to \$409 billion
19 in 2012 and then increased over 5 percent to \$432.7 billion
20 in fiscal year 2013.

21 Generally speaking, a year with higher spending
22 should lead to a higher cap in the future, but that is not

1 always the case.

2 And so this graph shows an example of a block
3 grant scenario using either 2011, 2012 or 2013 as the base
4 year and then trending that base year spending forward
5 using the Consumer Price Index.

6 The dark blue line at the very top shows the
7 actual and projected benefit spending from the CMS Office
8 of the Actuary's report.

9 One thing to note here is that we have excluded
10 spending for the newly eligible adult group from fiscal
11 year 2014 and onward to keep the covered populations the
12 same throughout the time frame.

13 Under this example, you can see that fiscal year
14 2012, the dotted line, would lead to the lowest cap in
15 spending in fiscal year 2017. This is because even though
16 actual spending was greater in fiscal year 2012 than 2011,
17 the growth in spending between the two years was less than
18 CPI trend.

19 Fiscal year 2013, the dashed line, would lead to
20 the highest cap in spending.

21 This graph is similar to the graph that
22 immediately preceded it except for it shows a per capita

1 cap approach. Spending for full-year equivalent for each
2 eligibility group was calculated in each base year and
3 trended forward at CPI. This trended amount for a full-
4 year equivalent was then multiplied by the projected number
5 of enrollees for each eligibility group in that particular
6 year.

7 Again, this graph excludes the new adult group.
8 One thing I wanted to point out, if you look at the actual
9 and projected line, it is slightly different than the graph
10 before it, and that is due to the rounding in the number of
11 enrollees and spending per full-year equivalent amounts
12 used.

13 Here, you can see that similar to the block grant
14 approach, fiscal year 2012 leads to the lowest capped
15 amount in 2017. However, for fiscal years 2011, the solid
16 light blue line, and 2013, the dashed line, have changed
17 places, and so now 2011 base year would lead to the highest
18 capped amount, and this is because the per capita cap
19 approach takes enrollment growth into account. So while
20 total spending between 2011 and 2013 grew faster than CPI,
21 the spending per full-year equivalent did not.

22 And so these two graphs show that a later base

1 year with higher spending does not always lead to a higher
2 cap in the future, and also, the same base year may lead to
3 different results relative to other base years, depending
4 on whether a block grant or a per capita cap model is used.

5 This graph shows the percent change in annual
6 benefit spending from 2009 to 2013 by state because the
7 year-to-year change in spending at state level can be very
8 different than the national trend and choice of the base
9 year may have very different results, state by state.

10 The dark blue line in the middle shows the
11 national average. The green line for State A shows large
12 increases in spending for fiscal years 2011 and 2013 and a
13 large decrease in spending for fiscal years 2012. State B,
14 the light blue line, is the opposite. There is decreases
15 in spending in 2011 and 2013 and a large increase in
16 spending in 2012.

17 So from this example, you can see that if you
18 chose a fiscal year 2012 base year, it would have very
19 different results for State A and State B.

20 Once a base year is chosen, the baseline spending
21 is trended forward to the capped spending amount by a
22 growth factor. This factor could be linked to a variety of

1 measures, such as price inflation, economic growth, or
2 health care spending.

3 So this chart shows the trend in spending from
4 2014 to 2023 using a fiscal year 2013 base year and
5 trending it forward using either CPI, gross domestic
6 product -- GDP -- or the national health expenditures
7 trend.

8 Similar to the prior example, we excluded
9 spending for the new adult group, and one change in this
10 example is that we did include spending for state
11 administration.

12 In this chart, you can see that the CPI trend,
13 the light blue line, leads to the lowest amount, the lowest
14 cap, and, thus, the greatest reduction in spending by 2023,
15 followed by the GDP trend, which is the dashed green line.

16 This graph is similar to the one before it, but
17 it shows the same information under a per capita cap
18 scenario. Again, the new adult group was excluded, and
19 administrative spending was allocated to each eligibility
20 group by grossing up the benefit spending by about 5
21 percent to account for the level of administrative spending
22 out of total spending.

1 Overall, because a per capita cap does take into
2 account spending associated with an enrollment growth, the
3 reduction in spending associated with a CPI or GDP trend
4 are less than what we would have under a block grant
5 scenario, shown on the prior slide.

6 The CPI trend still produces the largest
7 reduction in spending of the three trend factors, but now
8 the GDP trend is fairly similar to what is projected by the
9 CMS Office of the Actuary.

10 This chart summarizes the various scenarios of
11 the prior two slides, comparing the projected federal
12 spending from the Office of the Actuary, and the cumulative
13 reduction in federal spending of each scenario for the 10-
14 year period. And I just want to emphasize the prior charts
15 show total spending, and this chart shows federal spending.

16 Here, you can see that the CPI trend under either
17 a block grant or a per capita cap would lead to the
18 greatest reductions in the spending.

19 Excluding the new adult group reduced federal
20 spending by about \$633 billion. So, under this example, if
21 the coverage of the new adult group is repealed and
22 spending was trended forward from the base year at CPI,

1 there would be a trillion-dollar reduction in spending over
2 this 10-year period, so the two examples at the bottom.

3 As mentioned earlier, differences in service use
4 and spending by eligibility group, the mix of enrollees at
5 both the national and state level will have an impact on
6 what the spending caps would be and how each state can
7 manage their spending within the caps.

8 A block grant proposal would lock in the
9 enrollment mix from the base year, and if a per capita cap
10 model is used and have caps set by eligibility group, that
11 would allow for some changes in enrollment mix.

12 This is another graph that you've seen recently
13 from our most recent MACStats, and it shows spending for a
14 full-year equivalent by eligibility group and type of
15 service. Here, you can see that there's a large difference
16 in spending between the eligibility groups, particularly
17 for the disabled and aged groups versus the child and adult
18 eligibility groups. The average spending for disabled
19 enrollee is about six times that of a nondisabled child and
20 over four times that of a nondisabled adult.

21 Under a per capita cap scenario that sets caps by
22 eligibility group eligibility assignment into the most

1 appropriate category is important. States would have an
2 incentive to try to get an appropriate disability
3 determination for as many individuals as possible, so that
4 they could receive the higher cap for those disabled
5 enrollees.

6 And, again, the different mix of services within
7 each eligibility group and the projected growth of spending
8 for those services will have a differential impact on
9 states, depending on the starting point of each state in
10 terms of their enrollment mix.

11 This graph shows the percent of enrollees in the
12 disabled eligibility group by state for fiscal year 2013,
13 and you can see how that varies state by state, and for
14 states with a higher proportion of enrollees in a disabled
15 group, growth in service and spending for services such as
16 long-term services and supports will be particularly
17 important.

18 Not only does spending vary by eligibility group,
19 but spending can vary within an eligibility group. So a
20 per capita cap set at the eligibility group level may still
21 not take into account the full impact of changes in
22 enrollment mix.

1 These next few slides are examples of spending
2 variability within eligibility group.

3 This slide shows spending for children under the
4 age of 21 by different age bands, and the thing I want to
5 point out here is that the spending for the newborns were
6 about four times that of other ages, and you can see that
7 the difference in spending by age group is similar for
8 children eligible on the basis of disability and those who
9 are not eligible on the basis of disability.

10 This next slide shows the difference in spending
11 for individuals who are dually eligible for Medicare and
12 Medicaid and those not dually eligible, for the aged
13 eligibility group and the disabled eligibility group. You
14 can see the difference in spending, and if you were to only
15 include the not dually eligible group and capped them out,
16 then you can see that the per capita cap amount would
17 decrease for the aged eligibility group but increase for
18 the disabled eligibility group.

19 This slide shows benefit spending for full-year
20 equivalent, for those enrollees who use LTSS services and
21 those who do not, and as you can see, use of LTSS services
22 leads to about 5 to 10 times greater spending, depending on

1 the eligibility group, than those who do not use LTSS
2 services.

3 So these three slides just show how enrollment
4 mix within the eligibility group can have a great impact,
5 even if a per capita cap does set caps at the eligibility
6 group level.

7 The CMS Office of the Actuary does analyze the
8 impact of changes in enrollment mix over time, and they've
9 done this for the next 10 years under the current law.

10 Through 2018, they project enrollment growth in
11 the new adult group is expected to lower the overall
12 average spending for full-year equivalent, and after 2018,
13 enrollment growth in the aged eligibility group, due to
14 aging of the baby boomer population, is expected to
15 increase overall average spending per full-year equivalent.

16 So if the enrollment mix remained the same over
17 the next 10-year period, average spending per full-year
18 equivalent would grow at 4.5 percent instead of the
19 projected 4.1 percent per year.

20 So this presentation highlights the first step in
21 our work to analyzing the design elements of alternative
22 financing proposals. This is just a list of the additional

1 design considerations that Martha had mentioned earlier and
2 were listed on the earlier slide that we did not present on
3 today, but we can include as part of our work on this topic
4 for future presentations.

5 With that, I will turn it over for any questions.

6 CHAIR ROSENBAUM: Thank you very much.

7 Questions? Alan, do you want to start us?

8 COMMISSIONER WEIL: Are comments permitted?

9 CHAIR ROSENBAUM: You can comment. You can
10 question. You can stare and wonder. You can do anything
11 you want.

12 COMMISSIONER WEIL: Maybe I'll just stare and
13 wonder. That's probably the safest reaction.

14 [Laughter.]

15 COMMISSIONER WEIL: As always, the analysis is
16 extremely valuable, and I am appreciative of the effort and
17 think it will serve us well.

18 My role in my comments is to try to think how to
19 take the high-quality work here and have it make the most
20 difference in the policy debate that we're about to engage
21 in as a country, and I want to present a couple thoughts on
22 what I think our unique contributions can be, mostly to

1 help guide the staff, assuming others agree, and if other
2 Commissioners disagree, I'd be very happy to engage.

3 There is a risk, I think, here of the high-
4 quality analysis being -- the level -- the degrees of
5 complexity are so great. It's, I think, quite easy to get
6 overwhelmed, and so when I think of the comparative value,
7 given the discussion under way, I think of three things.

8 First of all, I think the number of technical
9 issues that have to be addressed in making changes, just
10 the sheer number of those issues and the importance of
11 those issues is an important story to tell, without regard
12 to actually analyzing the effects of every single
13 dimension, because that does become daunting. But I think
14 it's really important. There is this sense that block
15 grants are simple; per capita caps are maybe a little less
16 simple. I don't think either one is simple, and I think
17 you show that quite well.

18 So, at some level, what I'm hoping we can do is
19 not simply analyze every option but capture the level of
20 complexity. I think that's a really important role.

21 The second issue is the relative importance of
22 different items here. Again, I think we can look at all

1 these options, and they all have different effects.

2 It seems to me that there is some level of
3 hierarchy of importance. For example, the growth rate
4 really dominates in terms of what the long-term
5 implications are of these changes, and what's in and out
6 matters a lot, base year, transition, whether things are
7 rebased. So, again, I think trying to -- instead of
8 present these are series of lots of options, to sort of put
9 them together and say, "These are decisions that have this
10 scale of effect. These are decisions that have that scale
11 of effect," I think will help us and others reflect on it.

12 The final area where I really see -- in not just,
13 Chris, your presentation, but Martha's as well -- is this
14 notion of context and scale, sort of relative to what. I
15 guess what I'm concerned about in our communication is the
16 notion that a block grant or per capita cap is less
17 responsive to future changes. It's sort of obvious.
18 Anything that is not a match is going to be less
19 responsive. The notion that these reduce spending is not
20 surprising. That's an objective of many of the proponents.

21 I think the question is relative to what. So
22 these are percentage reductions relative to Medicaid

1 baseline. How do these projected levels of growth relate
2 to what would be expected in growth of other payers? When
3 you do it with respect to NHE, that's one relationship, but
4 I think comparing it to expected trends in commercial
5 insurance, expected trends in Medicare provide some
6 context.

7 I was really struck in some of the materials
8 earlier about the overall health and insurance context of
9 low-income adults. This is not just what's happening to
10 Medicaid, but what are the insurance options for people who
11 might be affected by these policy changes? Maybe a little
12 bit too long way of saying I'm finding great value in the
13 analysis. I'm thinking to map it onto the policy
14 discussion that there are few comparisons and ways of
15 grouping topics that I think might help us and others
16 figure out what to do with this information.

17 CHAIR ROSENBAUM: Thank you.

18 Oh, I'm sorry. Penny and then Stacey.

19 COMMISSIONER THOMPSON: Thank you. This is a
20 great analysis. I really appreciate it.

21 I'm trying to absorb it. I agree a lot with what
22 Alan just said. A few questions and then maybe comments,

1 and some of it arises out of this fundamental proposition,
2 which is it seems like we're constructing under any of the
3 scenarios that we're talking about, base year calculations
4 that's composed of what we don't really know and accounted
5 for by what we don't really know, and then we give that to
6 states to do what we don't really know. And so I'm trying
7 to figure out both sides of that equation.

8 Starting with the base year, we see a level of
9 cost and we see a level of variation in those costs, and
10 I'm wondering whether we have any way to account for any of
11 that. How much is about -- first of all, there's one
12 issue, which is that it's a set of decisions made under a
13 financial agreement, that maybe I would make different
14 decisions if I had a different kind of financial agreement
15 to make. It may be a result of a particular situation that
16 I find myself in, in the state. It may be a particular set
17 of pressures. It may be something that represents a fair
18 amount of efficiency or a fair amount of waste. We don't
19 know.

20 Things vary, and we can start to really see that
21 variation at a very early level, as you represented. We
22 don't have to go very far before we start seeing some of

1 that state-to-state variation, person-to-person variation,
2 et cetera.

3 So one is that I wonder what we can really say
4 about what's in that math. Is it service-driven? Is it
5 medical price-driven? Is it state administration-driven or
6 delivery system-driven? What accounts for that, and what
7 can we account for or not account for? Because, as we've
8 discussed in other context, if you choose a base year,
9 you're locking in all of that. For good or bad, that's --
10 and however you attach some kind of factor to that going
11 forward, I mean, that's the first part of the equation.

12 And as we've found with 1115 waivers when we've
13 constructed budget neutrality worksheets, it's a lot easier
14 to produce savings if you start from a more wasteful and
15 higher case, and so you end up in a place where you
16 potentially benefit those states that have made certain
17 kinds of decisions and disadvantaged states that have made
18 other kinds of decisions, and they may not be the benefits
19 or the disadvantages that you really want to apply.

20 So then on the other side of that equation, there
21 is -- it's hard for me to separate this conversation. How
22 will you construct that? What is that federal payment

1 paying for? And it seems a poor bargain to construct under
2 some kind of elaborate framework where we recognize what
3 kind of services can be delivered or have been delivered
4 and the eligibility groups and then don't have any of those
5 same kinds of constraints or requirements on the other side
6 of the equation, and you can simply say, "Well, we've
7 constructed this elaborate model to give you some money,
8 but we don't have anything on the other side," that sort
9 of, I think, to where you were going, Stacey, with your
10 initial question about where is the state accountability.
11 What's the expectation for -- what's produced out of that?
12 And it seems to me that there has to be some connection
13 between those two things. Otherwise, we could come up with
14 a number in an easier way if we don't really know what
15 we're buying for.

16 So a couple of questions. One is that the state-
17 to-state variation piece, you showed a little bit of that,
18 that initial slide, state variability in the annual
19 increase. Can you just go back to that? Yeah, that one.

20 So can you say anything about what State A and
21 State B were doing?

22 MR. PARK: Well, one of the reasons for some of

1 this variability is that this comes from the CMS-64 data,
2 and that is data about when dollars were spent. And so
3 it's not necessarily for services incurred in a particular
4 year. So states may pay certain payments at the end of a
5 two-year period. Rob mentioned earlier states have so many
6 years to spend their DSH allotments, and so maybe they
7 spent more DSH money in year two than in year one. So that
8 might be some of the reasons for the differences in
9 variability in spending year to year.

10 And then the rest, it's, you know, some of the
11 stuff that you mentioned, like individual state decisions.
12 Did they switch to a different delivery system? Did they
13 make changes in their benefits and populations covered and
14 things like that?

15 COMMISSIONER THOMPSON: So but we don't really --
16 like even though we picked a couple of states to show those
17 variations, we don't really --

18 MR. PARK: I mean, we could dig down, at least
19 look at what service lines might have been changing the
20 greatest year to year, but, again, we don't know exactly
21 why those particular services might have changed spending.
22 It could have been the timing of payments, or it could have

1 been, you know, differences in the population or, you know,
2 a particularly bad flu season or something like that.

3 COMMISSIONER THOMPSON: Okay. And did you, when
4 you did all of the analysis -- you mentioned all of the
5 potential population and service exclusions that could be
6 thought about here.

7 MR. PARK: Yeah.

8 COMMISSIONER THOMPSON: Did you include all of
9 those here?

10 MR. PARK: No. So we tried to -- you know, a lot
11 of these examples we're just taking information from the
12 Office of the Actuary, so they've included all spending for
13 all populations. The most we were able to do is by
14 eligibility group like the per capita cap amounts. But we
15 didn't take into account any of the particular service or
16 population exclusions, except for some of the early
17 examples where I just showed benefit spending and some of
18 the other examples I showed before plus administrative
19 spending.

20 COMMISSIONER THOMPSON: So this isn't all-in --

21 MR. PARK: Yeah, that's all-in.

22 COMMISSIONER THOMPSON: And we haven't tried --

1 so we don't know if the variation is greater or less when
2 we look at it like this from some of those slicing and
3 dicing that we could do?

4 MR. PARK: Right. We could certainly do more
5 slicing and dicing in terms of excluding like the dually
6 eligible population or limited-benefits enrollees or, you
7 know, excluding DSH and some of the other supplemental
8 payments and things like that.

9 EXECUTIVE DIRECTOR SCHWARTZ: I think the problem
10 is also in thinking about what's the combination of those
11 things, so we could show you each of these with each of
12 those things taken out. But then is it really of the ten
13 things that could possibly be taken out, what combination
14 of those? So at this initial stage we just mention those
15 to give you a sense of the magnitude. And we know from our
16 DSH work, for example, the variation in the DSH spending.

17 COMMISSIONER GORTON: So did you exclude obvious
18 outliers?

19 MR. PARK: From this chart, this is just what the
20 states reported in spending --

21 COMMISSIONER GORTON: So 2012 was the year of
22 Sandy, so I'm just going to go out on a limb and say that

1 maybe New Jersey's costs were out of the normal range that
2 year. And I do think that some of that work needs to be --
3 I think we have to be careful about eye-popping charts that
4 haven't been given --

5 CHAIR ROSENBAUM: Right, but I think the point
6 that Chris is trying to make is -- it goes to your issue,
7 which is depending on the five years we take and depending
8 on the states we take, we're going to get this craziness
9 among states, and we're going to get it for a variety of
10 reasons. But I take it you're showing us this to show that
11 life is not a smooth path often.

12 MR. PARK: Yes, that's correct.

13 VICE CHAIR GOLD: And it could be that, depending
14 on how anything is written, if it goes back to XYZ data,
15 whatever that random occurrence was in X state is going to
16 be baked into the policies and transferred on for the
17 future. So, you know, it's not clear that some of this
18 random variation wouldn't apply.

19 COMMISSIONER GORTON: Exactly right. So I do
20 think that it's -- so the story that you're telling about
21 the complexity here I think is an important story. And the
22 actuarial community has ways of dealing with complexity and

1 black swan events. And I do think that -- and you may or
2 may not like how some of them get done. There are
3 selection issues. Again, you've sort of pointed to that.
4 You know, we have the three R's, which are no longer
5 popular, but there are program design elements that you can
6 put -- if we think about this, as I do, as how do you
7 manage an insurance risk pool, there are design elements
8 that you can bake in in terms of, you know, risk adjustment
9 and corridors and reinsurance for black swan events and
10 those sorts of things. And I do think it's important to
11 sort of lay those things out because it gets to Penny's
12 point of this baking in a base year and then you live with
13 it forever. I mean, we talked about DSH this morning.
14 We're living with whatever the base year was for DSH.

15 And so I think it's important to raise the
16 methodological questions about how you determine what the
17 right base is and then what adjustments you're going to
18 make year after year and then where do you need a circuit
19 breaker. What are the events that would cause you to
20 rebase? What are the events that would cause you to give a
21 state a pass for any given year? You know, Hurricane
22 Katrina hit, and Mississippi, Alabama, and Louisiana were

1 pretty much basket cases for a long period of time. Maybe
2 the usual trend assumptions should be reconsidered in a
3 construct like that.

4 So I think it's -- and all of that by way of
5 saying to the extent that you can pick some of these things
6 out of the data and illustrate the event with that --
7 right? So find a state that's got this, and double click
8 on it and say, okay, well, what happened in 2012 was Sandy
9 hit New Jersey, and so it all skyrocketed. What happened
10 to somebody else is they saved all their DSH payments up
11 for five years, and then they finally decided to pay them
12 in 2011. And maybe we should control for that, or maybe we
13 should just tell them they shouldn't do that because they
14 get DSH for the purposes of spending it or giving it to the
15 hospital.

16 So I think that to the -- I guess what I'm trying
17 to say is -- and this is to Alan's point. Where these
18 things have impact -- and we can sort of call them out and
19 give a concrete example as opposed to sort of an abstract
20 statement of eligibility mix matters. Well, okay, show us
21 how eligibility mix -- show me an aberrant pattern that was
22 driven by eligibility mix so that people can see the

1 magnitude that comes from that.

2 COMMISSIONER LAMPKIN: So I am going to overlap a
3 little bit with Kit's comments, because what's striking to
4 me looking at this and the design elements of this is how
5 much of an analog exists with states and their actuaries as
6 they've designed managed care programs, right? So you have
7 many of the same issues. What populations do you include?
8 Well, the ones where you have a realistic opportunity to
9 manage their costs. Well, how do you group them? Well,
10 you group them in ways where their costs are predictable,
11 so if the populations grow at different paces, your
12 finances adjust for that. What services to include? Do
13 you have the right incentives? Are you making sure you're
14 not allowing for substitution effects that produce the
15 wrong incentives?

16 So many, many of the same issues, even, as Kit
17 noted, what to do when the unexpected rare thing comes up
18 and, yes, you've hired that managed care organization or
19 that state to manage the risk, but you recognize it's
20 something unusual. What other risk mechanisms can you do?

21 So, you know, even the variability in your
22 underlying data, what of it is real that you need to

1 incorporate, what is not, and how do you slice through
2 that. So many, many of the same issues. Is there a way
3 that we can look to that process, and to some extent the
4 1115 waiver budget neutrality process as well, to glean
5 principles and examples and real-life things that can help
6 policymakers understand where we as an industry have maybe
7 at least partially resolved some of these things or have
8 some really good ideas.

9 COMMISSIONER BURWELL: So two things. One is
10 just the methodological problems in establishing what
11 states -- what Medicaid spends in a particular year.
12 Having done these annual reports on Medicaid LTSS
13 expenditures, I mean, the best data source is the 64, and
14 you still deal with the issue of data payment versus data
15 service in the 64. But even in the 64, states, you know,
16 submit quarterly reports and get federal match on what they
17 report. And they have a certain amount of time to make
18 those claims.

19 But there's also something called "prior period
20 adjustments," so states may not really claim all the
21 services they paid for in a particular year. For example,
22 in California, there's a program called the "In-Home

1 Supportive Services Program," and it is renowned for not
2 claiming federal match for that program for like two years
3 behind. So just, I mean, establishing a base year,
4 regardless of what's included or not included, is very
5 difficult.

6 I am interested in the state variation in a block
7 grant approach or any kind of -- and there is a conundrum.
8 I mean, I just think there's a basic conundrum. One is if
9 you just take what states spend now, there's huge variation
10 across states, regardless of any metric you use. You know,
11 we've done some of the math on this. The highest-spending
12 state spends seven-fold what the lowest-spending state
13 spends. So there's, you know, an inequity -- there's a lot
14 of inequity in existing Medicaid.

15 You'll notice in some of these proposals then
16 they propose, well, we'll start that way, we'll start with
17 the current inequities, and then we'll compress to the
18 mean. What does that -- I mean, I'd like to see the math
19 around that, because then you create huge winners and
20 losers. New York will lose an incredible amount of money.
21 Mississippi will gain a huge amount of money.

22 CHAIR ROSENBAUM: And that I think actually arose

1 as an issue in '95 with the block grant.

2 COMMISSIONER BURWELL: Yeah. This has been done
3 before. So I think that's an important part of the
4 analysis to get out there and just show what these
5 different approaches -- I mean, there's no perfect solution
6 to this issue. It's the way Medicaid is.

7 COMMISSIONER DOUGLAS: So I just want to touch --
8 others have said it indirectly, but on Slide 13, I think
9 it's really important to break this type of slide down into
10 the various major eligibility categories -- duals, the aged
11 disabled, you know, parents, children -- to show the same
12 type of trend to what the actual projected versus the CPI-
13 U, because I think what we're going to see based on our
14 other analyses is there's -- some of these are going to
15 track pretty close to the CPI-U and others are going to be
16 huge, huge variation, huge delta.

17 And just for us as well as for Congress to
18 understand where the costs -- where you're going to see
19 that delta, which is most likely aged disabled duals, and
20 so to understand these values of flexibility, where we had
21 cost savings, what are going to be the drivers that states
22 have to focus on to do that.

1 COMMISSIONER THOMPSON: Yeah, that's a great
2 point, Toby, and I just wanted to come back to Stacey,
3 which I think we talked about this before, about like this
4 is effectively a PMPM or something along those lines. But
5 when you create something like that, you also create a
6 contract -- I mean, you price it based on a contract, on a
7 set of specifications for what you're expecting to buy for
8 that purpose. And that's part of what drives you to decide
9 what am I including and what am I not including. And so I
10 think that's an important element to bring out here.

11 CHAIR ROSENBAUM: Meaning that it becomes much
12 more complicated when you untether the expectations from
13 the money.

14 COMMISSIONER THOMPSON: Yeah, when you just
15 create a target and then you kind of don't have something
16 on the other side of that in terms of what that's supposed
17 to represent in terms of buying power or a purchasing--

18 COMMISSIONER LAMPKIN: And to me, that's why the
19 first question is: What is the accountability on the other
20 side?

21 COMMISSIONER THOMPSON: Right.

22 COMMISSIONER LAMPKIN: What is the state

1 accountable for this money?

2 COMMISSIONER THOMPSON: Right, and that will help
3 you figure out what are legitimate costs, what are
4 efficiencies that you expect, what are -- you know, et
5 cetera.

6 I do want to get back to what Toby said, though,
7 too, about -- because the other part of that is however you
8 create the numbers and however many numbers you create,
9 then the question is: What are the incentives that that
10 produces on the other side? And however you specified what
11 you're supposed to be doing. And I do think that where you
12 get big -- and this is maybe a question for you, too,
13 Chris. I'm trying to figure out where variability is good
14 and where variability is bad from the standpoint of trying
15 to drive towards that mean or drive towards that common
16 place.

17 On the one hand, in a place where there isn't a
18 lot of variability, then it doesn't seem to me that
19 establishing some kind of mean gets you very far, because
20 you're basically just reflecting, you know, there's a small
21 amount of variation, pretty much everybody spending along
22 this for these kinds of people and doing these kinds of

1 things, and so all you do is reflect that in a line item
2 where there is little variability. I don't know that
3 creating that kind of a management control accomplishes
4 much.

5 On the other hand, if you're trying to drive some
6 kind of efficiency or trying to drive some kind of thinking
7 around how health care is delivered, and you're trying to
8 identify those places where you think there is a lot of
9 variability and there could be a different way of doing
10 things that would produce more efficiency, then you create
11 some potential risks if you have no answer for how that
12 variability is going to get addressed. And I think if we
13 dive into some of this and try to get underneath of this
14 into those areas where there really is -- hey, there's a
15 lot of variability going on here, there's a wide spectrum
16 of costs, how can we account for that and how many of those
17 things are movable by states on a year-over-year basis.
18 And I think the delta between that and the numbers can
19 produce a little bit of an understanding about how far do
20 you have to go to meet that target if that becomes your
21 target. And I do think given what we know about the
22 program, we're going to find the high-cost, high-need

1 populations, the duals, you know, those are going to be the
2 folks that are going to have some of that tremendous
3 variation. And I think we just need to really put a focus
4 on that.

5 EXECUTIVE DIRECTOR SCHWARTZ: I just want to add,
6 to tag onto these two comments, both sort of the rate-
7 setting-like feature of this and what Penny's saying, is
8 that the variation across states both reflects a spectrum
9 of efficiency and well-designed, well-managed delivery
10 systems, and also quite a lot of variation in the
11 generosity of the benefits that are being offered. And so
12 if you were just driving toward -- if you knew what was
13 truly efficient, what was the best model, and you were
14 driving towards that, that is sort of a different set of
15 consequences versus driving out generous benefits in some
16 place for a skinnier package somewhere else, which -- and,
17 you know, may or may not be a good thing. Certainly people
18 losing benefits from their perspective tends to be not a
19 good thing for them. So it's not like you can just say
20 like driving towards the mean will result in the desired
21 effect -- so you have a lot of these things moving at the
22 same time, because we don't know how to value those

1 benefits.

2 CHAIR ROSENBAUM: Can I just jump in? Because
3 it's right on this issue, because I think it's a very
4 illustrative group, and I'm quite taken with the slide.
5 I'm looking for the number. It's the children's slide.
6 It's Slide 22, okay?

7 So Slide 22 I think is quite instructive because,
8 of course, for children -- and, you know, nothing ever
9 works in a unified fashion nationally, but we come as close
10 to it for children as we do for any population in Medicaid
11 because their entitlement is universal, it's everything
12 that falls into the definition of medical assistance.
13 States obviously vary some in amount, duration, and scope,
14 but the entitlement is a uniform design. And cost sharing
15 is virtually prohibited for children. So we have as pure
16 an illustration in my view of how things sort of play out
17 in this program.

18 So if you look -- of course, it's not a surprise
19 -- we see that little children, you know, in their first
20 year of life are more expensive than older children, and
21 children with very serious disabilities are more expensive
22 than children who don't have -- who are eligible based on

1 poverty. And rather than being driven by entitlement,
2 scope, or cost sharing, it seems that more likely it's
3 driven -- the premium payments are -- \$1,500 of the \$2,200
4 is the children's per member per month payment, and the
5 managed care numbers from one of the other slides here.

6 And so the irony is that you can throttle back on
7 the benefits, and you can vary the package based on health
8 status, and you can introduce cost sharing, you can do all
9 these things, and in a world right now where none of that
10 is a feature of the program for a population that is
11 subject to uniform rules, you can see that the spending is
12 quite low for people who are healthy, and it's very high
13 for people who are not healthy.

14 And so, I mean, I raise this just to make the
15 observation that I absolutely appreciate all of the
16 underlying factors for variable spending and the importance
17 of finding an efficient way to spend this much money
18 federally. But I also think we have to be quite realistic
19 about the extent to which shifting away from a
20 comprehensive coverage approach in Medicaid, shifting
21 toward higher cost sharing in Medicaid -- I mean, in the
22 end, the populations who consume huge resources in the

1 programs will consumer huge resources in the programs, and
2 the ones who are healthy will not.

3 And so I think children are a tremendously
4 important object lesson for policymakers as they think
5 about this restructuring. It's sort of a little case study
6 of, you know, a bigger point.

7 Marsha, I know you wanted to jump in.

8 VICE CHAIR GOLD: I have, I think, about three
9 points. One is a technical one, and the other built on
10 some things that were said.

11 First is because the big proposals involve the
12 block grant versus the per capita, I think we need to be
13 careful to make sure that our labeling on these tables lets
14 us know which one is which data.

15 In particular, Slide 9, where you talk about the
16 projected growth in spending, I don't know if that's per --
17 way back to Slide 9, yeah. Yeah, there. I don't know if
18 that's aggregate, change in aggregate spending, or change
19 in per capita because one will take into account enrollment
20 mix and one won't, and so I think it's important that we
21 say what that is, and I also think, given other issues that
22 we -- on the bottom, as much as we can put as much on the

1 sources and the notes about what is or isn't excluded and
2 how it's done so that people using this can use it.

3 Second point is that I think -- and this is sort
4 of in Alan's category, big-picture things we shouldn't
5 forget, and it fits with Sara's comment. The risk
6 categories, if you're going to do any kind of per capita
7 something, how you bucket it makes a big difference, and
8 certainly, there are big differences by eligibility group,
9 but even within eligibility group and a lot of the lessons
10 we've learned from capitation setting in managed care apply
11 here in terms of an equity perspective. So if you were
12 going to do this, you'd want to worry about how that was
13 done.

14 The final thing is maybe what people have said,
15 and I'm just going to say it bluntly. Under some of these
16 -- under all of these proposals, there's substantially less
17 money, especially over time. The CPI-U gives the least
18 amount. The gross domestic product also gives the least.
19 The health expenditure target is a little closer to the
20 current projection.

21 So what that means is -- maybe it's what Penny
22 was nicely saying, the "What are you responsible for?" but

1 it means probably, with that much money, you either are
2 going to assume states can be a lot more efficient, which I
3 have a feeling, they probably can't or won't because they
4 haven't so far, and as we said in our initial report, they
5 have been under a fair amount of pressure, their own cost
6 as well, so they've looked for things.

7 So that means that probably fewer people will be
8 covered or there will be fewer benefits, and it gets back
9 to Stacey's point, which is what is the requirements and
10 what are you assuming.

11 If I was a state, I'd be scared to look at this,
12 at what I'm assuming. On the other hand, if I was a
13 beneficiary and the state had no requirements and I saw
14 this, I'd be really scared because there would be no reason
15 for people to cover me. I mean, people don't spend what
16 they don't have, or at least states won't. So somehow
17 these figures are going to have a human consequence and
18 affect things, and I think that the data are real. And the
19 more the proposals get specific as to what the requirements
20 are in the state -- and I don't know if you want to say
21 anything, Stacey. I think that's what you were getting at
22 a little bit, but from a real-life perspective, that's what

1 it means. Either the state is going to take a bath, or the
2 beneficiaries are going to take a bath if the money is a
3 lot less.

4 CHAIR ROSENBAUM: Kit and Toby, unless, Stacey,
5 you want to respond?

6 COMMISSIONER LAMPKIN: Well, that was part of it,
7 and I think along those lines, the savings, as I interpret
8 it, has got to be coming from either operational
9 flexibility that states don't have now that they would get
10 under this, different incentive structure, to the extent
11 that that's meaningful to them, and then the priorities
12 they set, given a limited set of funds. And what I don't
13 have a sense of is really how the potential savings
14 allocate across those three areas, and so how much of it
15 does come down to fundamentally having to make a choice
16 about coverage or who to cover.

17 CHAIR ROSENBAUM: Kit.

18 COMMISSIONER GORTON: So I think this latest
19 section of the conversation misses something, which I think
20 is important. The way you get to spending is by taking
21 utilization, which is controlled by eligibility in the
22 benefit package and multiplying it times unit cost, which

1 is controlled by the political and market power of the
2 provider communities and to some extent to the plans.

3 The providers, in particular -- and I've been one
4 -- they participated in the program on a voluntary basis,
5 and yet the statute says thou shalt put enough money into
6 the program so that the providers are willing to
7 participate.

8 And it's interesting to have Marsha -- and I
9 think she's absolutely right -- characterize it as either
10 the beneficiaries are going to take a bath or the states or
11 going to take a bath, but notice very infrequently do we
12 arc to the place where the providers take a bath, now DSH
13 being sort of the counter-argument to that.

14 So I just think it's important -- and so what I
15 would say is that some of the variability that we see state
16 to state is a unit cost variability. It's what the
17 providers have been able to get.

18 So Massachusetts on aggregate pays its providers
19 in Medicaid more than Medicare. There are plenty of states
20 that are paying their providers very small shares of
21 Medicare, and that state-to-state variation is an important
22 factor as we think about the base year and about this

1 compression. I raise that point because that may be a
2 place to legitimately address the compression is to say,
3 "Okay. Let's get some discipline around unit cost and
4 what's reasonable."

5 Now, as Alan said, there are going to be winners
6 and losers. My friends at the Massachusetts General
7 Hospital never liked me talking about unit cost, but this
8 would be problematic because their business model is
9 constructed in a unit cost, which is way above -- you know,
10 it's 170 percent of the median in Massachusetts.

11 But I do think that that unit cost piece needs to
12 sort of be illuminated here because, if we just talk about
13 per capita again, you sort of bury that, and I think we
14 should sort of tease out the variation.

15 COMMISSIONER THOMPSON: I'd just jump in to just
16 add on to that point for one second, which is that goes
17 back to the question I was asking about. How can we
18 account for this initial variation? Is it price? Is it
19 health status? Is there a different risk profile for
20 beneficiaries in certain states versus other states? Is
21 there a different kind of provider mix and health delivery
22 system? Is there a different kind of reimbursement

1 strategy, et cetera, et cetera? And I think if we can pull
2 that apart, that might begin to help us understand how we
3 ought to think about accounting for that.

4 VICE CHAIR GOLD: The one caveat there -- and I
5 know it's Toby's turn, so I'll be quick. Medicare has
6 looked at this. The Institute of Medicine has looked at
7 small area variations and stuff. It's been looked at by
8 Wennberg. One of the things you find is that some of it
9 isn't accountable. There's unique crazy things that
10 happen, and so while I don't object to looking at it, we
11 shouldn't expect that we're going to be able to take it
12 away.

13 COMMISSIONER THOMPSON: That's why the question
14 is "How much can we account?"

15 VICE CHAIR GOLD: And the policy.

16 Sorry, Toby.

17 COMMISSIONER DOUGLAS: No, that's okay. That's
18 okay.

19 I just want to be -- I think we need to be very
20 careful to jumping to conclusions on what the data means
21 yet until we do some more of this drilldown because it all
22 depends for -- all these assumptions can change, but it

1 does raise the questions of, okay, Where do you see the
2 differences? What are the drivers? Is it, as you say, the
3 state beneficiaries, or is it that we need to look at some
4 of these big cost drivers, whether looking under the hood
5 on physician and clinical, how the states have control over
6 -- or is there something we need to look at, at hospital
7 unit cost differently or delivery system differently? But
8 the answer isn't just, I think, at this point that we know
9 yet that nothing works when we don't drill down by
10 different groupings and where the cost drivers -- and when
11 we allow for policymakers to think through what are the
12 different trends, not to say any of them. Maybe at the end
13 of the day, none of it, but I just want to be careful on
14 jumping too soon to that.

15 CHAIR ROSENBAUM: Well, this has been an
16 unbelievably rich discussion, and what I take away from
17 this is that we've spent the past 90 minutes focusing on,
18 first of all, the possible implications of a major shift in
19 federal policy regarding how much of the cost of low-income
20 and vulnerable populations the federal government bears,
21 however it articulates that, and we've also focused on just
22 how complicated it is to build a structure that could

1 adequately support such a shift in policy, even right out
2 of the box. I mean, never mind seven years from now when
3 we have more of Chris' crazy triangle picture and are
4 wondering why and the stop-losses that point to that will
5 kick in and we have to revisit. So, I mean, just even
6 starting down this pathway is extraordinarily complicated,
7 and these complexities are really there, putting aside the
8 issue of a flat limit on federal growth, however it's
9 expressed. I mean, these are the questions that we have to
10 be asking about Medicaid all the time, but once you
11 introduce a flat limit on federal growth tied to some
12 external factor or factors, rather than simplifying
13 matters, it sets off -- it's like one of those great Fourth
14 of July fireworks, where you shoot it up in the air and
15 then it has those buildings sparks that add more and more
16 complexity to the picture.

17 So, I mean, this is the first of what I'm sure is
18 going to be a lengthy exploration by the staff and under
19 the guidance of the Commissioners about the ramifications
20 of a policy change toward control federal growth in the
21 program, so thank you.

22 We are going to move right into a presentation

1 now on the low-income population in Medicaid with Jane
2 Horvath, who will take the stage, and this is a focus on
3 coverage for low-income adults, both their characteristics
4 and state approaches.

5 **#### MEDICAID COVERAGE FOR LOW-INCOME ADULTS:**

6 **INDIVIDUAL CHARACTERISTICS AND STATE APPROACHES**

7 * MS. HORVATH: Thank you, and I guarantee this
8 section of the agenda today is not going to make your head
9 hurt like the last section. It's far more straightforward
10 and less complex.

11 So this conversation was started by the
12 Commission last summer, and the policy environment has
13 gotten a lot more complex since that time, but it was our
14 thinking that the questions that the Commission wanted to
15 consider have potential relevancy going into the future as
16 well.

17 The question was Medicaid's future serving the
18 low-income working-age adults, and the original question
19 was framed around the new adult group that became eligible
20 as a result of the ACA. So that's folks who are not
21 otherwise eligible for the program in a categorical sense,
22 with income at or below 138 percent of poverty.

1 So the question was: what are the needs of the
2 group, and is the program, Medicaid, as we know it,
3 structured to meet the needs of this group? And then how
4 have 1115 waivers been used or sought to be used for this
5 new adult group?

6 In terms of thinking about the social and health
7 characteristics of the population and the waivers, we will
8 look at the way that states are thinking about and have
9 sought to provide innovative or reform coverage approaches
10 for the group. Some of the trends that we have seen in the
11 waivers, to think through as we go through the
12 demographics, there's been a desire on the part of some
13 states to link Medicaid coverage to work or job search
14 activities or community service activities.

15 There's been an emphasis, sort of a trending
16 emphasis, in the waivers around personal responsibility--
17 increasing or emphasizing personal responsibility for
18 health outcomes and for resource use. Then, and this is
19 not the best wording on the slide about "eliminating
20 benefits not found in commercial coverage", I think a
21 better way to think of it in terms of a policy goal was
22 aligning Medicaid benefits to commercial benefits, given

1 issues of churn in this population, and then adding
2 coverage of services that were not otherwise eligible
3 currently under federal match to serve the needs of the
4 population.

5 So just turning to the first part here, the
6 social and health characteristics of adults with low
7 incomes, we looked at this without regard to any source of
8 coverage--Medicaid, uninsured, insured, commercially
9 insured. We were just looking at low-income adults and
10 their demographics. And this is all population-level
11 information. So we're going to look first at social
12 characteristics briefly and then health characteristics,
13 and then this other issue that seems to be growing in
14 import with respect to the literature: justice involvement
15 among low-income populations.

16 So I think it's fair to characterize, as you have
17 probably seen in your books, that there's not a lot of
18 surprising information that comes out from a demographic
19 look at folks with low income.

20 In terms of educational attainment, we find that
21 almost 30 percent of people who live in deep poverty, which
22 is defined as below 50 percent of the federal poverty

1 level, do not have a high school degree. And that's just
2 about the same number for folks between 50 and 138 percent
3 of poverty as well. And the trend, the educational
4 attainment, starts improving as income improves. When you
5 get to folks with incomes over 250 percent FPL, only 8
6 percent of them lack a high school degree, so that the
7 trend is pretty steep and pretty significant.

8 And the reason to look at this is, potentially,
9 literacy translates into health literacy, and educational
10 attainment may have the potential to affect enrollees'
11 ability to understand really complex insurance and benefit
12 designs.

13 The next section that we looked at briefly is
14 work and inability to work. The data show that 40 percent
15 of people in deep poverty actually work, and 50 percent of
16 them work full-time. Just slightly over half of people
17 with incomes below 138 percent of poverty work, and 60
18 percent of these people work full-time.

19 For folks who aren't working, there's a
20 substantial portion of the population that cannot work
21 because of disability, and so the data that we've found
22 demonstrates that roughly one in five people with income

1 below 100 percent of poverty can't work because of a
2 disability, and about one in four people in deep poverty
3 can't work because of a disability.

4 In terms of the state trends of wanting to
5 connect eligibility to work requirements and other things,
6 these data may have some relevance to that kind of benefit
7 design.

8 In terms of health status, clearly, there's
9 nothing particularly new on this slide, and I think the
10 first statistic about prevalence of chronic conditions is
11 less significant than the second bullet, just because of
12 the prevalence of chronic conditions writ large in the U.S.
13 population.

14 But the second bullet really speaks to the
15 potential the severity of chronic conditions. I would
16 point here that almost a quarter of the folks with incomes
17 below 138 percent of poverty self-report being at fair to
18 poor health status as compared to only 4 percent of people
19 with incomes over 400 percent of poverty.

20 Obviously, the worse health you're in, the more
21 chronic conditions you have. The potential is there for a
22 lot more service use and potentially more out-of-pocket

1 cost, depending on the benefit design.

2 Serious psychological distress. We saw this and
3 just thought it was interesting. This is from the National
4 Health Interview Survey, and this metric of serious
5 psychological distress is not one question on the survey.
6 It's how the researchers look at a series of -- I believe
7 it's five questions, and the answers to those five
8 questions produced this particular metric.

9 So for people reporting serious psychological
10 distress in the 30 days prior to the date of the interview,
11 for the general population, for the sum total of the
12 population, the rate was 3.4 percent. It's 1.2 percent of
13 people reporting serious distress with incomes above 400
14 percent which contrasts rather significantly to the 9.1
15 percent of people living below the poverty level. Again,
16 this speaks to a potential nexus between the Medicaid
17 eligibility and program design features.

18 And this is the issue of involvement in the
19 criminal justice system. We raised this because there's,
20 again, a growing body of literature around this issue --
21 criminal justice and poverty -- in the U.S., and it's
22 becoming a larger issue of research and policy focus

1 because there's a lot of change going on at local and state
2 levels in the criminal justice system, a lot of changes
3 that are starting to have an impact. There is potentially
4 a nexus between the new adult group population on Medicaid
5 and the folks who are justice involved. So that's why we
6 brought this up.

7 The data is not great, and it's not recent, but
8 in 2011, researchers had found or estimated that almost 40
9 percent of the local jail population had incomes at or
10 below 80 percent of poverty, and that, increasingly, the
11 criminal justice system is creating financial burdens for
12 people. Jails and prisons in 41 states now charge room and
13 board and processing fees and other fees related to court.

14 There's sort of more literature now too around
15 the fact of requiring financial bail for people in jail for
16 bad car registrations and unpaid parking fees; they can't
17 make bail, and at the same time, they're incurring room and
18 board charges.

19 There was a recent estimate, about 80, 85 percent
20 of people who leave the system leave with debts stemming
21 from the system. Failure to pay those debts can wind you
22 back up in jail.

1 And so the point is as Medicaid increasingly
2 looks to increase personal responsibility, depending on the
3 state and locality where that's happening, there are
4 potentially these other sets of issues that create
5 difficulties or complications for people's ability to be
6 compliant.

7 So now, looking at the 1115 waivers, there are
8 seven states that have waivers that are specifically
9 targeted at innovative ways of providing coverage for the
10 new adult group in specific. There are other 1115 waivers
11 that are not on this list where states are pursuing
12 different service options -- services not otherwise
13 matchable -- to deal with the needs that they're seeing in
14 the new adult population. But they're not reforming how
15 the coverage actually happens.

16 Just to reprise, the trend that we're seeing in a
17 number of the waivers that have been submitted, ones that
18 have been approved, ones that are still pending, and ones
19 that have been rejected are: states' desire to adopt a
20 more commercial insurance benefit design for this new adult
21 group population; and provide support and encouragement for
22 moving people into the workforce, again, in this new adult

1 group; and creating greater accountability and
2 responsibility for resource use and their health outcomes.

3

4 And we're going to look briefly at three main
5 areas of the waivers. There's lots that can be said about
6 these waivers, the submissions, what states have sought,
7 what has been approved. We just chose to focus on three
8 big buckets of eligibility, service/coverage issues, and
9 cost sharing. And what we present here is not exhaustive
10 by any means, but represent trends.

11 So for eligibility requests, what states have
12 requested -- and this list is things that have been
13 approved in at least one state for their 1115 new adult
14 group. What we're seeing is a desire to condition
15 eligibility on monthly financial contributions -- in some
16 states, they're called "premium payments" -- with some sort
17 of penalty for failure to pay. And in one case -- Indiana,
18 I believe it is -- there's actually a six-month lockout.
19 It's more significant than a disenrollment. It's a lockout
20 for six months.

21 Sum total of policies in a state also produce
22 waiting periods for coverage. Now that has been approved

1 by CMS. And a number of states have requested eliminating
2 the three-month retroactive coverage that is part of
3 standard Medicaid, again, align it with commercial
4 coverage.

5 What states have requested and what has been
6 rejected, though, is conditioning eligibility on work or
7 job search or community service. Time limits on
8 eligibility, the specific proposal before CMS was five
9 years. Requiring additional proof of citizenship and
10 imposing resource requirements on the MAGI group -- the
11 income-only group, the change that ACA made -- a state had
12 submitted a waiver to undo that. That was rejected.

13 In terms of service coverage requests that states
14 have submitted, what has been approved in at least one
15 state is waiver of non-emergency medical transportation,
16 and the Commissioners heard about this recently at a prior
17 Commission meeting. Changes in pharmacy benefit rules, and
18 then requiring healthy behavior activities with rewards and
19 penalties associate with that, financial rewards, other
20 rewards, and penalties. And then providing adult
21 institutional psychiatric or substance abuse treatment
22 (basically getting coverage of IMD services for adults).

1 That was approved in one state recently.

2 What CMS has heretofore rejected is waiving
3 EPSDT. States have sought to waive EPSDT for older
4 youth/young adults who come in via the new adult group.
5 Eliminating wraparound coverage so extra Medicaid benefits
6 that don't appear in commercial coverage when states
7 leverage employer-sponsored insurance or qualified health
8 plans inside the exchanges. And also rejected -- and some
9 are still pending -- is coverage of housing or rental
10 costs, particularly dealing with the new adult group and
11 homelessness, severe mental illness, things like that,
12 trying to wrap housing services around it. There are some
13 housing services that can be provided, housing support
14 services, without a waiver, but these requests go further.

15 And then cost-sharing requests that states have
16 made. So what CMS has approved to date is higher co-
17 payments at lower-income levels than otherwise allowed
18 under current law. Allowing third parties to pay for
19 beneficiary financial obligations, particularly when a
20 state benefit design is tied to disenrollment for failure
21 to adhere to financial requirements.

22 Allowing higher co-payments for inappropriate use

1 of services. Basically this is the emergency room co-pay
2 that a number of states have instituted. And beneficiary
3 management of medical spending or savings accounts.
4 They're not true health savings accounts.

5 And the interesting thing about this, I will just
6 say -- it's not on the slide, but these medical spending
7 accounts are prefunded using FFP. They're funded anywhere
8 from \$1,200; one state prefunds them up to \$4,000. There's
9 FFP available. They are used on a first-dollar basis
10 generally. And some of the program designs allow people to
11 take that money that accrues in that account, (if they keep
12 their resource use low) and if they leave the program for
13 employment or some other source of non-Medicaid insurance,
14 they can take that with them, and that has been approved.

15 What has been rejected by CMS thus far are
16 mandatory premiums, or the monthly contributions for people
17 below 100 percent of FPL. States have it but it's
18 voluntary at that income level. Allowing enrollee
19 financial exposure to exceed 5 percent of family income. A
20 state wanted to have 10 percent of family income for folks
21 who were enrolled in employer-sponsored coverage, and that
22 was nixed. Charging interest on late contributions or

1 service co-payments or charging fees for missed
2 appointments, those were all rejected.

3 Again, there's so much more that can be said
4 about these waivers and what states have sought and CMS'
5 response and what's still pending that hasn't been
6 adjudicated at all. There is a lot of material there.

7

8 But in general, we can see that people with low
9 incomes face challenges that people of higher financial
10 means do not necessarily face. And the question is if, and
11 how, policy should address or accommodate those challenges.
12 And, we look forward obviously to your feedback and your
13 comments and suggestions for further analysis. And Anne
14 had highlighted this earlier I believe, that one of the
15 things we will do, pending feedback from you, is looking at
16 gap analysis of 1115 waivers. The research plans of these
17 waivers and if the research plans are well suited, to
18 studying the questions that arise from the benefit design
19 itself. And then potentially a little later on doing a lot
20 more in-depth work with one or two of the older, if you
21 will, older new adult group waivers to see where the rubber
22 meets the road, how they're operating more of a field

1 exercise.

2 With that, thank you.

3 CHAIR ROSENBAUM: Can I ask one question? Isn't
4 it the case that in Indiana everybody has to pay something,
5 and if they don't pay, they -- if you're below poverty and
6 you don't pay, you get a more limited -- you lose your
7 dental benefits. If you're above poverty, you actually can
8 be locked out of the program. But I thought in Indiana at
9 least they have allowed a mandatory contribution
10 requirement.

11 MS. HORVATH: It's tricky, so you've got to read
12 it a bunch of times. So how it works, as I understand it -
13 - and Martha and Kacey can dispute it if I'm wrong. So
14 Indiana enrolls everyone in the Basic Plus, which is the
15 program with the extra benefits and then no co-pays either,
16 and you make your premium payments on a monthly basis, and
17 then you don't pay a per unit or point-of-service fee.
18 People below 100 percent of poverty, if they don't pay that
19 in 60 days (they have 60 days to make that payment) they
20 are then dropped down to basic. So it's a voluntary
21 premium payment for people below 100 percent of poverty.
22 And then they're in this basic program -- forgetting about

1 the dental, but what they do have is point-of-service cost
2 sharing at that point. But that's the waiting period --

3 CHAIR ROSENBAUM: They do get -- I mean, it's one
4 of these things where we sit here and agonize, of course,
5 over every term. So, in fact, they are enrolled in the
6 program without regard to payment. But if they do not make
7 this post enrollment payment, then they lose certain
8 benefits.

9 MS. HORVATH: So basically you're not enrolled --
10 I believe that this is Indiana. You're not enrolled until
11 you make that payment.

12 CHAIR ROSENBAUM: That's what I thought [off
13 microphone].

14 MS. HORVATH: So it becomes effectively a waiting
15 period. But Indiana does -- I mean, just to be totally
16 fair about this, if you have urgent need for medical
17 services, there's a way around all that. But on its face,
18 it is a waiting period for benefits for lower-income
19 people.

20 CHAIR ROSENBAUM: Yeah, I mean [off microphone]
21 sort of dissecting these things. But one of the things I
22 have noticed about these demonstrations is that the terms

1 of art varied tremendously, and often the terms of art are,
2 in fact, different from the terms of art as they're used in
3 federal Medicaid statutory policy. And so as we can see
4 from this struggle to how to characterize Indiana, you
5 know, understanding what would or would not be permitted
6 under current law, where the 1115 demonstration authority
7 becomes crucial then, you know, is it a premium -- is it
8 the bar against premiums that's been waived? Is it a cost-
9 sharing bar that's been waived? I mean, so, anyway, I open
10 it up to everyone.

11 COMMISSIONER DOUGLAS: I mean, I just -- it's
12 technical on this, that, you know, in -- really the waiving
13 under 100 percent really -- the cost sharing, it's still
14 voluntary. The way I would view Indiana is they have a
15 minimum benefit package for the Medicaid expansion, and for
16 those above, they've given, you know, a supplement that you
17 can pay a premium. And the way they characterize it is the
18 opposite from a -- you know, if you don't pay this. But
19 there's still the basis of the Medicaid program, and it's
20 not something that can be waived under 1115. We've talked
21 about this before, Penny, because we tried to in
22 California. It's congressionally so tight that 1115 waiver

1 wouldn't even allow it on mandatory co-pays, that it would
2 take statutory changes.

3 CHAIR ROSENBAUM: Because on co-pay, absolutely,
4 because it's outside the scope of 1115.

5 COMMISSIONER DOUGLAS: It's outside, and there's
6 an evaluation process --

7 CHAIR ROSENBAUM: Yeah, yeah.

8 COMMISSIONER DOUGLAS: -- that is so detailed --

9 CHAIR ROSENBAUM: Governed by its own statute.

10 COMMISSIONER DOUGLAS: It's governed by its own
11 statute around it, that co-pays and premiums for under 100
12 percent would have to take statutory change.

13 CHAIR ROSENBAUM: Well, yeah. The premium rules
14 are lumped with the cost-sharing rules, and so you have
15 this added layer of statutory complexity. And so your
16 point being that what you're really paying for is the
17 benefit package that includes dental in Indiana.

18 COMMISSIONER DOUGLAS: Yeah, I mean, Penny would
19 probably part -- but that would be the way, I think, that
20 it would have been gotten through all the processes to do
21 that, a minimum benchmark plan that the Medicaid expansion
22 can have with supplemental.

1 COMMISSIONER THOMPSON: Can I go to a different
2 subject? Not that I don't love talking about Indiana.

3 [Laughter.]

4 COMMISSIONER THOMPSON: Two questions. One is
5 you talked about education and justice involvement. The
6 one issue that I didn't see is housing and what we know
7 about low-income adults and their housing situation.

8 MS. HORVATH: So that's not in here because it
9 could get to be really long, and it's also -- the housing
10 waivers are not these 1115 system reform waivers. They're
11 looking for FFP for services not otherwise matchable, and
12 if my memory serves me, it's Oregon and Washington, and
13 potentially Maine has an 1115, because they are finding
14 that this new adult group has, a high degree of
15 homelessness that affects health outcomes and CMS has put
16 out notices -- so I'm sure you are probably more aware than
17 anybody -- about how Medicaid can actually finance housing
18 support services, I think even basic small appliances and
19 things like that. What these waivers have requested is
20 being able to pay the first 30 or 60 days of rent or coming
21 in and paying rent in crisis when something is falling
22 through the floor.

1 COMMISSIONER THOMPSON: Because I think that's
2 another one of those issues -- I mean, I think the other
3 thing in addition to some of the justice issues that you've
4 been -- that you've highlighted that we're all learning a
5 little bit more about, we're also learning a little bit
6 more about housing uncertainty and eviction and some of the
7 other issues that plague this population in terms of -- you
8 know, when you're living on the edge and when there are
9 various kinds of rental agreements with landlords in which
10 there can be fairly precipitous eviction notices issued
11 without a lot of other options and without having access to
12 first month's rent and deposit and your bank account and so
13 forth that it can be very difficult to maintain safe and
14 affordable housing. So I just wanted to suggest that maybe
15 that might be just another area to point out as a
16 particular challenge for this population.

17 And then related a little bit to our earlier
18 conversation, which is do -- and I don't know how we would
19 get this, but it would be useful to figure out for at least
20 waivers that have been granted what the impact of those
21 granted waivers are on costs. So forget whether or not
22 they are -- you know, in the larger 1115 evaluations,

1 there's more than that, right? Which is what impact did
2 those have on people and, for example, if you waived NEMT,
3 you know, did people still have access to health care?
4 Could they get to their appointments and so forth and so
5 on?

6 But it would be useful to see, if you just
7 accumulated any or all of approved waivers for this group,
8 what attribution of cost savings are associated with that.
9 So that, again, kind of going back to earlier conversation
10 about do we have a pathway to efficiency, do we have a
11 pathway to sort of our common goals here for some of these
12 populations, it would be useful to kind of put up --
13 irrespective of other impacts that those policies might
14 have, just to know do they affect costs in one direction or
15 another?

16 MS. HORVATH: Right. There's probably several
17 ways to do that, one just using administrative data for
18 trends and stuff that we can talk to Chris.

19 CHAIR ROSENBAUM: Okay.

20 COMMISSIONER BURWELL: So in regard to the first
21 set of analysis about the characteristics of low-income
22 populations, low-income adults, I'm a little frustrated by

1 the fact that we did these analyses without regard to
2 health insurance status.

3 MS. HORVATH: Okay.

4 COMMISSIONER BURWELL: So I'm very interested in
5 the characteristics of the expansion population covered
6 under Medicaid, but in order to do that, I would think that
7 I would have to know, you know, the differences between
8 those who are currently receiving Medicaid and those who
9 are not or, you know, those who have employer-sponsored
10 insurance.

11 MS. HORVATH: Okay. We can do that.

12 CHAIR ROSENBAUM: You mean you want to know -- I
13 wasn't following what additional --

14 COMMISSIONER BURWELL: When I started reading
15 this chapter, I thought it was, you know, what are the
16 characteristics of the expansion population? But these
17 data are without regard to health insurance status, so I
18 would want to see the data presented differently for those
19 who are already receiving Medicaid.

20 For example, the data around disability status,
21 well, some of those people may be categorically eligible
22 for Medicaid on the basis of disability, that kind of

1 thing.

2 MS. HORVATH: So that is what you mean, Brian --

3 CHAIR ROSENBAUM: And the data [off microphone].

4 COMMISSIONER BURWELL: Right.

5 CHAIR ROSENBAUM: The data were from what year,
6 the data that are the characteristics data?

7 MS. HORVATH: 2015.

8 CHAIR ROSENBAUM: So it is current.

9 MS. HORVATH: Yeah. A lot of it is the National
10 Health Interview Survey.

11 CHAIR ROSENBAUM: Uh-huh, so you would know that.

12 COMMISSIONER BURWELL: So it would be very
13 interesting, for example, for those who are not on the
14 disability program but are low-income, what percent report
15 a disability?

16 MS. HORVATH: Okay.

17 COMMISSIONER BURWELL: In any case.

18 MS. HORVATH: Okay.

19 COMMISSIONER MARTÍNEZ ROGERS: I just have a
20 comment, and that is that it would be interesting, I think
21 -- one is that if we're going to give a waiver for housing,
22 at some point we have to have something about education, to

1 teach people a skill, to be able to even maintain that
2 house so that they're not evicted, so that we don't
3 continue with this cycle. Because I think that one of the
4 things that we have discussed, Leanna and I have, is the
5 lack of education of a skill to see if you can move beyond
6 where you are, from Point A to Point B. It's just a
7 comment. That, you know, as we look at -- and I've done
8 studies with substance abuse, and I look at working with
9 women, because my population is primarily women -- that it
10 cycles. And we all know that. It's a cycle. And at some
11 point, when do we stop that cycle? Or how can we help in
12 stopping that cycle? And, you know, for those that aren't
13 disabled but are just poor and have no education -- you
14 know, we have in San Antonio a place called "Haven for
15 Hope," which is for the homeless. They go in and they live
16 in Haven for Hope. They can stay there for six to nine
17 months. While they're there, they're being taught a skill.
18 Before they leave, they're moved from there to rent some
19 kind of an apartment or a housing facility, where they are
20 taught how to be responsible for a house, because they
21 haven't learned that. And when are we going to start
22 thinking about what is it that we can do -- because we talk

1 about cost of Medicaid. It's a tremendous cost. And it is
2 a tremendous burden on states. But we just can't take it
3 away if we don't have something to give in return.

4 Just a comment.

5 CHAIR ROSENBAUM: Thank you, Norma.

6 COMMISSIONER GORTON: So just a minor addition to
7 what Penny was talking about with respect to the housing
8 piece, and she said to me before she started, "You know,
9 it's really expensive to be poor," and it's important to
10 keep that front of mind.

11 There are data out there -- I can't cite them --
12 but there are data out there that talk about the high
13 percentage of low-income people who are unbanked, and so
14 this idea of paying a premium -- if you get paid in a cash
15 economy, and you know, your discretionary income is not
16 very much to start with, these people, not only do they
17 have involvement with the criminal justice system, they
18 have high levels of victimization, so people are taking
19 their money. And then if they're relying on payday lenders
20 or other people like that, you know, there's a huge sort of
21 tax that they have in order to have liquidity.

22 And so I do think if we're going to talk about

1 these ideas where they have more financial accountability
2 and the ever-popular skin in the game, we need to think
3 about, do they have the financial utilities available to
4 them to actually participate in the way that the rest of us
5 do.

6 And then to Norma's point, even if they have
7 those, do they know how to use them? Right? So these
8 transitional housing programs often teach people how to
9 balance a bank account, and how to keep track of your
10 money, and how to do a simple budget. And so I think it's
11 a more complex that's worth sort of capturing.

12 I'm not philosophically biased against the idea
13 that people should be able to participate in buying their
14 own health care. I do think that we need to recognize that
15 the playing field is not level. They don't start with the
16 same skill sets, they don't start with the same tools, and
17 simply layering a requirement on top of them, you know,
18 that may be a very high bar indeed.

19 CHAIR ROSENBAUM: Thank you. Marsha.

20 VICE CHAIR GOLD: Yeah. I think I want to go
21 back to -- it relates to the point Brian raised, but it's
22 broader. It's with the first half of the stuff. As I

1 understand it, some of the proposals, at least, that would
2 deal with the ACA, might be to handle the new eligible
3 adult group, through some private means other than
4 Medicaid, or some means -- and I could be wrong. I'm not
5 that in detail familiar with them.

6 And what I think would be useful, that isn't
7 quite here, is to look at -- sort of understand better the
8 adults that were eligible for Medicaid before the
9 expansion, and their characteristics, the new adults who
10 are eligible for Medicaid, and anyone else you think we
11 need as the residual. But the reason being it's sort of
12 how well that matches.

13 So the question, which I think is behind some of
14 what you're asking, and it relates to Kit's point, is how
15 well can people negotiate the system in commercial
16 insurance. Do they need the more social type benefits that
17 Medicaid provides versus others? And I don't understand,
18 by income or by other characteristics, just really who
19 those new expansion people are and how they would be
20 affected.

21 The other part to just think through is I'm not
22 sure -- and I don't know the statistics well enough -- the

1 issue is what's an able-bodied working person versus who a
2 disabled person is, and whether you have the drug abusers
3 and the homeless, and how that all cuts. And if you had a
4 work requirement, how that relates to who the people are
5 and how realistic or not it is. It's a good idea if people
6 can work, I assume, sometimes to create options for them,
7 but we've heard a lot of stories about some of the people
8 who might be coming on with the new adult group that are
9 really difficult to manage. People have life circumstances
10 that are very chaotic. And I don't get a feel here, and I
11 don't know if it's here and I didn't see it, or we can do
12 anything more there.

13 MS. HORVATH: I'm sure there's more to do and
14 I've just taken a note. Just to put a word in. So folks
15 on Medicaid, you're categorically eligible via disability,
16 you have to be determined to have disability by Social
17 Security. Social Security disability, confers Medicaid
18 eligibility in most states, with a couple of exceptions,
19 but in most states.

20 And then for the new adult group, there is also
21 this other sort of provision that is --

22 CHAIR ROSENBAUM: The medically frail.

1 MS. HORVATH: -- yeah, the medically frail, and
2 it's carried through to all the waivers. So people who are
3 medically frail, who have not gone through an SSI, or
4 Social Security disability determination, either they are
5 not that disabled or they've just never done it, but
6 they're medically frail in some way. They're typically
7 exempted from these systems, or booted out quickly and
8 reverted to full Medicaid with the long-term services and
9 supports, as soon as they've blown through their pre-funded
10 health savings account.

11 VICE CHAIR GOLD: And do we know much about how
12 those are defined by states, and how large a number that
13 is?

14 CHAIR ROSENBAUM: This is an issue that's come up
15 for MACPAC, and the suggestion of looking at medical
16 frailty and how states have dealt with the definition of
17 medical frailty in the context of the expansion population,
18 I think arose before, and I think now it becomes
19 particularly timely that we do the analysis of medical
20 frailty. I know that Arkansas, of course, has been a
21 particularly strong user of the medical frailty exemption
22 and it's one of the things that helped in two ways. One

1 was that it helped, of course, identify people who were
2 going to be higher-need, higher-cost users, and the other
3 was that it meant that the people who went into the
4 alternative coverage arrangement, through the marketplace,
5 were younger, healthier workers who really helped the risk
6 pool.

7 MS. HORVATH: Right.

8 CHAIR ROSENBAUM: So it had a double benefit.

9 MS. HORVATH: Right.

10 CHAIR ROSENBAUM: Just a couple of other things.
11 There is a considerable literature on access to employee
12 benefits, and insurance in particular as a work incentive,
13 and I think we might want to take a look at that, of
14 course, from all of the welfare reform efforts that have
15 been undertaken, and we may want to -- you know, not spend
16 a lot of time, but it's relevant literature for this
17 particular question.

18 And the other thing, which, of course, runs
19 through your slides and your excellent presentation, is
20 this sort of underlying literature on what does
21 affordability mean and what does it mean in the context of
22 a very poor population. And those are the kinds of pieces

1 that maybe might make good topical briefs for MACPAC, as
2 Congress considers whether to broaden conditions of
3 eligibility for coverage.

4 All right. We have time for an open mic, if
5 there are public comments, and then we will take a break
6 and resume in about 15 minutes. But do we have public
7 comments?

8 **#### PUBLIC COMMENT**

9 * [No response.]

10 CHAIR ROSENBAUM: A lot of public; no comments.

11 Okay. So we'll see everybody back about 3:15.

12 [Recess.]

13 CHAIR ROSENBAUM: Okay. Here we are. Coming
14 down the home stretch. Take it away.

15 **#### PROGRAM INTEGRITY IN MEDICAID MANAGED CARE**

16 * MS. FORBES: Thanks. Good afternoon, everyone.

17 So this session continues the Commission's work
18 in program integrity. Since the initial chapter on program
19 integrity and accountability in the June 2011 managed care
20 focus report, the Commission hasn't conducted a focused
21 look at the unique issues relating to program integrity in
22 a capitated, contracted delivery system. This is largely

1 because we were waiting for CMS to issue its updated
2 Medicaid managed care rule, which was finalized last
3 spring.

4 Now that the updated regulatory framework has
5 been established and the federal expectations are more
6 clear, we thought it was time to follow your directive to
7 examine the issue in more depth. Specifically, we
8 conducted both internal and external research to identify
9 the strengths and weakness of existing federal and state
10 program integrity oversight efforts, review the final rule
11 provisions and determine how well they strengthen state and
12 federal oversight, and evaluate whether there are
13 additional or alternative steps the federal government can
14 take to prevent fraud, waste, and abuse.

15 As we've mentioned in prior meetings, our work
16 has consisted of a comprehensive literature review,
17 interviews with states, managed care organizations, and
18 federal agencies, and we also had the expert panel at the
19 December meeting.

20 So in this presentation we will provide a brief
21 overview -- sorry; I had a slide -- we will provide a brief
22 overview of some of the program integrity concerns around

1 Medicaid managed care and share findings from our research.

2 So first some brief context, of course, on why
3 program integrity in managed care is an important topic.
4 As we've noted many times -- I think Martha even said this
5 this morning -- managed care is a major delivery system
6 within Medicaid, accounting for almost half of spending.
7 More than half of beneficiaries are now enrolled in
8 comprehensive health plans, MCOs.

9 In managed care, as well as fee-for-service,
10 federal and state governments have a statutory obligation
11 to know whether they are paying appropriately for quality
12 care, and whether enrollees have adequate access to
13 necessary care. Program integrity activities are meant to
14 ensure that federal and state taxpayer dollars are spent
15 appropriately and to prevent fraud, waste, and abuse.
16 However, the shift to managed care in Medicaid requires
17 some differences in the way states conduct program
18 integrity compared to their traditional fee-for-service
19 approaches.

20 Some of the primary differences between the fee-
21 for-service and managed care delivery systems -- primarily
22 how they pay and how they contract -- create a potential

1 for new or different kinds of program integrity risks that
2 require appropriate safeguards, as summarized in this
3 table. I'll just give a few examples.

4 In managed care, the state delegates provider
5 contracting, utilization management, and claims processing
6 to the MCO, which means that the MCO, not the state, is
7 primarily responsible for making sure that provider
8 payments are accurate and that sufficient service-level
9 data is collected for oversight. MCOs are also allowed to
10 subcontract and they can pay providers or subcontractors on
11 a basis other than fee-for-service, which makes MCOs also
12 responsible for contract oversight, making sure that
13 payments are appropriate, and collecting encounter data.

14 Because the state contracts with the MCO, the
15 state has to provide oversight of the plan and of payments
16 to the MCOs. For example, the state has to make sure that
17 the capitation payments are appropriate, that the encounter
18 data they receive from the plans are valid, and that the
19 MCO enrollment rosters are accurate.

20 MCOs carry the financial risk associated with
21 capitated payment arrangements. Therefore, the traditional
22 assumption has been that they have an incentive to monitor

1 for fraudulent provider activity in order to reduce
2 improper payments. States have maintained a focus on fee-
3 for-service provider payments and MCO contract oversight,
4 broadly speaking, and delegated to MCOs the responsibility
5 to oversee provider-level program integrity for network
6 providers.

7 As the proportion of Medicaid spending that flows
8 through managed care contracts has grown, states, and
9 increasingly the federal government, have formalized the
10 requirements for MCOs to ensure that they're conducting a
11 full range of provider oversight activities, and increased
12 state oversight of managed care plan. As our panelist,
13 James Golden, of CMCS, pointed out in December, the new
14 rule includes several specific program integrity
15 provisions. CMS has also strengthened many other parts of
16 the rule in ways that support program integrity, such as
17 provisions on improving the reporting and quality of
18 encounter data, setting a standardized medical loss ratio,
19 establishing MCO reporting requirements, requiring MCO
20 contract provisions to flow down to their subcontractors,
21 and so on.

22 So the next two slides show how many regulatory

1 requirements now apply to state Medicaid managed care
2 programs and to Medicaid managed care plans to address some
3 of the risks identified on Slide 4.

4 Federal rules include a number of specific
5 program integrity requirements that states must include in
6 all Medicaid managed care contracts. Importantly, each
7 Medicaid MCO must now have a formal compliance program that
8 includes specific elements intended to address potential
9 vulnerabilities. For example, all MCOs must periodically
10 verify whether billed services were received by enrollees,
11 which can help detect fraudulent claims.

12 MCO contracts must require them to promptly refer
13 any potential fraud, waste, or abuse to the state Medicaid
14 program integrity unit or the state fraud control unit.
15 MCOs must also notify the state if they receive any
16 information about changes that could affect enrollee or
17 provider eligibility. MCOs must provide audited financial
18 reports, complete and accurate encounter data for services
19 provided to enrolled members, and documentation to
20 demonstrate compliance with network access and adequacy
21 requirements.

22 And I do want to mention that MCOs, of course,

1 engage in a variety of program integrity activities, in
2 addition to those required by the federal rule or that may
3 be required by their state contracts. MCOs typically
4 implement additional pre-payment and post-payment reviews
5 of provider claims to detect patterns of fraud. They may
6 conduct data matches with other insurers to identify third-
7 party liability, and so on.

8 In addition to federal rules requiring states to
9 include specific program integrity requirements in MCO
10 contracts, they also require direct oversight of MCOs. For
11 example, states must periodically conduct an independent
12 audit of the accuracy, truthfulness, and completeness of
13 the encounter and financial data submitted by each MCO. In
14 addition, to reduce the risk of provider fraud, beginning
15 in July of 2018, states will be required to directly enroll
16 all MCO network providers in the state system and to
17 conduct all of the required screening and disclosure
18 reviews and database checks.

19 As I mentioned earlier, many parts of the rule
20 support overall program integrity. For example, states
21 must develop mechanisms to ensure that payments are
22 appropriate, that the capitation rates are correct and

1 actuarially sound, also that MCOs are not paid for non-
2 enrolled individuals, and that the fee-for-service program
3 doesn't pay claims for services that are the responsibility
4 of the MCOs.

5 They must also ensure that MCOs deliver quality,
6 necessary care. For example, the states must validate that
7 MCOs have adequate provider networks and review encounter
8 data to determine that there is not underutilization.
9 Finally, states must provide oversight of MCO
10 administrative requirements, such as marketing and
11 enrollment rules.

12 Here we shift a little to talk about how all of
13 these program integrity entities are organized and
14 coordinate among themselves. Both the federal and state
15 agencies that oversee Medicaid are responsible for ensuring
16 that mechanisms are in place to assure appropriate use of
17 services and to detect and deter fraud, waste, and abuse,
18 as mentioned earlier. This applies to managed care as well
19 as fee-for-service program integrity. In a state with
20 managed care, the MCOs also have responsibility for program
21 integrity.

22 This is a chart from a GAO report that shows all

1 of the federal and state entities with Medicaid program
2 integrity oversight responsibilities, as well as, on the
3 bottom, MCOs are also on this chart.

4 So this Commission has previously identified
5 challenges associated with insufficient collaboration and
6 information-sharing among federal agencies and states, and
7 diffusion of authority among multiple federal and state
8 agencies. So these challenges still exist. You can see
9 from the chart that there are many agencies and many layers
10 at the state and federal levels, and managed care, of
11 course, adds another layer of complexity. Adding to the
12 collaboration challenge is that MCO contracts are with the
13 states, so federal oversight agencies don't have direct
14 contact with the MCOs.

15 And with that sort of background, I'll turn it
16 over to Jessica to talk about our study and our findings.

17 * MS. MORRIS: Thanks, Moira.

18 Commissioners, as Moira pointed out, and you may
19 recall from the October and the December meetings, my
20 reference to a MACPAC study that was looking at existing
21 federal and state managed care program integrity efforts,
22 and their strengths and challenges in the context of the

1 final managed care rule.

2 We recently completed our work and the contract
3 with Booz Allen Hamilton. In addition to an environmental
4 scan of existing state and federal program integrity
5 practices, the study included an interview with ten state
6 Medicaid agencies, five MFCUs, three managed care
7 organizations, and multiple federal agencies, including
8 CMCS, the Center for Medicare, the Center for Program
9 Integrity, and OIG -- two offices of the OIG. And we also
10 held a panel in December that included federal, state, and
11 managed care organization program integrity experts.

12 For this study, we sought to answer the following
13 questions. What are the current managed care program
14 practices of MCOs, states, and federal oversight agencies?
15 What practices are effective in reducing fraud, waste, and
16 abuse? Are the elements incorporated in the final rule
17 sufficient to ensure robust oversight? Are there still
18 areas where more could be done, or where things could be
19 done differently in order to be more effective?

20 And given how many entities are involved in
21 program integrity, managed care organizations add another
22 layer of coordination, and because the managed care

1 contract requires some MCOs to tackle some of the
2 traditional program integrity responsibilities away from
3 the state, such as provider screening and enrollment, claim
4 fraud protection, it also creates some new
5 responsibilities, such as ensuring the accuracy of
6 capitated payments and tracking enrollment.

7 So, ultimately, we were interested in learning
8 what is being done now, what works, what are the
9 challenges, and are there any further changes necessary,
10 and what would be helpful?

11 Our study findings have shown that managed care
12 oversight lags fee-for-service oversight as an area of
13 state and federal focus. For example, there is less
14 guidance in managed care than fee-for-service or Medicare
15 managed care oversight, which have required compliance
16 plans, periodic audits, et cetera. And managed care
17 encounter data has been poor -- historically incomplete,
18 inconsistent, and untimely, which we've talked about today.

19 State oversight of managed care organization
20 program integrity activity, and managed care program
21 activity -- managed care program integrity activities vary
22 -- such as what is required of the plans and how detailed

1 those requirements are in each contract. What kind of
2 information is reported, both on an ongoing basis, as
3 partners in PI, and periodically, so that the state can
4 evaluate how well the managed care organization is
5 performing on program integrity? And then, lastly, how the
6 state and the managed care organizations work together, and
7 what their oversight entities, such as MFCUs, such as how
8 frequently and how closely they work.

9 Additionally, we found that there aren't very
10 good measures of the effectiveness of program integrity
11 interventions, such as to identify or predict which
12 practices are best at effectively fighting fraud waste, and
13 abuse. Therefore, it's difficult to measure the return on
14 investment or to quantify what works and what doesn't.
15 Also, because of variation among states, it's difficult to
16 identify best practices, in terms of specific PI
17 approaches.

18 However, there are some effective practices we
19 heard during our research. Clear and enforceable contract
20 language requirements can be effective. States seek models
21 from other states in this regard. Both specific contract
22 provisions and reporting requirements are important. The

1 communication and the collaboration across all of these
2 partners that we talked about, and shown on the slide
3 before, is helpful across all entities, all program
4 integrity partners. Frequent and direct communication
5 between state and managed care companies. Additionally,
6 many states said that they meet monthly with the managed
7 care program integrity staff and some include meetings with
8 their MFCU as well.

9 Guidance and training can also be helpful,
10 according to what we heard from states. Training for state
11 staff at the Medicaid Integrity Institute, also known as
12 the MII. In fact, states would like to be able to extend
13 the reach of the MII such as to have remote access to their
14 training or to have more localized training where the MII
15 comes to them. Also to include managed care organization
16 staff in the training, especially those responsible for
17 program integrity.

18 We found that states, federal entities, and
19 managed care organizations generally agreed that the final
20 rule strengthens managed care program integrity. It
21 addresses many of the recommendations made by federal
22 oversight agencies, such as OIG and GAO, and often adapts

1 existing practices of leading states. States are preparing
2 to implement the rule. Many states are already in
3 compliance with various provisions. For example, many
4 states have an MLR in place, and some states may require
5 significant changes, such as provider screening and
6 enrollment.

7 CMS is developed detailed guidance on many
8 aspects of the rules, which states are saying they're
9 waiting for. For example, how they can use the EQRO to
10 assist in oversight of managed care organization program
11 integrity activities; provider screening and enrollment,
12 such as current databases used in fee-for-service don't
13 align well, and now many more entities will need to use
14 them. The 21st Century Cures Act actually addresses this
15 and was passed after our interviews, which requires CMS to
16 establish a uniform terminology and to collect data on
17 terminating providers.

18 Some states mentioned the need for more guidance
19 as to how states and managed care organization program
20 integrity operations should be organized and staffed,
21 although federal rules often don't get into this level of
22 detail.

1 We also heard of areas that either were not
2 addressed in the final rule or where program integrity
3 experts anticipate that additional guidance or support is
4 needed. They include payments and incentives, encounter
5 data, coordination, and greater clarity of the rules among
6 the various program integrity entities.

7 Regarding payment and incentives, ideally the
8 requirements for managed care organizations would align
9 with what they're paid to do, but that's not always how it
10 works. We heard in our interviews and on the panel that
11 the rules about how managed care plans are paid complicates
12 incentives to invest in program integrity. For example,
13 managed care organizations are at risk for total costs of
14 care for enrollees, and they have a built-in incentive to
15 manage spending wisely, which includes being vigilant about
16 monitoring for improper payments. On the other hand, in
17 the MLR formula, program integrity counts as an
18 administrative expense, so investments to strengthen the PI
19 may come at the expense of other administrative expenses.

20 The final rule clarified that state contracts
21 with MCOs must have to address how to handle the treatment
22 of recoveries. States have the option to require managed

1 care organizations to return recoveries to the state or to
2 retain them. Regardless, the MCOs must report their
3 recoveries. And yet we heard a lack of consensus on
4 whether MCOs should return overpayment recoveries to the
5 state or retain them. CMS and actuaries can disagree about
6 what was an overpayment and yet managed care encounter data
7 is the data used for rate-setting. Therefore, the decision
8 states make about how to handle overpayment recoveries can
9 affect the rate-setting process.

10 We know that accurate and complete data are
11 needed to support program integrity, as well as other
12 program management and oversight functions. Timely and
13 accurate encounter data can be used to support state
14 program integrity activities, including collaborations
15 across MCOs, for data analytics, and potential fraud
16 investigations. Of course, it also helps with state
17 oversight including looking for overutilization and
18 underutilization, and to establish accurate rate-setting.

19 States and federal entities both cite challenges
20 in obtaining accurate, complete, and timely encounter data
21 from their managed care organizations. The new rule
22 strengthens reporting requirements, but states expressed a

1 need for guidance and best practices for how to improve
2 their encounter data.

3 Additionally, states can defer payments to
4 managed care organizations for encounter data but not for
5 other compliance issues. However, CMS lacks the authority
6 to defer payments for a portion of managed care contracts
7 that are out of compliance, as discussed in the panel in
8 December.

9 The Center for Medicare, on the other hand,
10 issues a report card as feedback for MCOs on their data
11 quality. Center for Medicare's report cards are not
12 public, but they can provide the MCOs with the data quality
13 benchmarks and some actionable information on how to
14 improve their encounter data.

15 The final Medicaid managed care Rule requires
16 managed care entities to submit complete, timely, and
17 accurate encounter data to the state in the level of detail
18 and the format required by CMS. CMS must periodically
19 conduct or obtain a contractor to conduct an independent
20 audit of the accuracy of the data, as Moira pointed out
21 earlier, and the completeness of the managed care encounter
22 data. Eight out of the ten states we interviewed used an

1 EQRO to routinely validate encounter data.

2 Regarding coordination of program integrity
3 across entities is needed. The federal entity, states, and
4 plans all are chasing the same type of provider fraud. All
5 PI entities need to work to coordinate their efforts. This
6 could help to avoid duplication if PI entities who want to
7 know if someone is going to investigate a provider that may
8 lead to a larger investigation. On the other hand, each
9 entity doesn't want to tip off the provider of an ongoing
10 investigation. Entities often don't want to share the
11 credit for tracking of fraud, waste, and abuse, and need to
12 show the results with return on investment.

13 Managed care adds another layer of coordination,
14 and interviews didn't indicate a lot about the state
15 oversight of managed care, such as this new role as the
16 quarterback of managed care companies.

17 Each entity has unique investigative resources
18 and remedies. They are appropriate in different
19 circumstances. Managed care organizations cited challenges
20 in maintaining enough providers to ensure access to
21 services unless there is a serious allegation of fraud.
22 States had concerns about the limit on the number of cases

1 sent for investigation.

2 A prior OIG report revealed that a quarter of the
3 MCOs surveyed did not report a single case of suspected
4 fraud and abuse in their state Medicaid agencies in 2009.
5 HHS OIG indicated at our December panel that Medicaid is
6 lacking, on a National Fraud Strike Task Force for
7 Medicare, that could help PI partners work across state
8 jurisdictions.

9 As states begin to implement the various
10 provisions of the managed care final rule and while states
11 had not identified any significant concerns with the final
12 rule, it did express an interest in sharing best practices
13 in managed care program integrity across states.

14 Currently, state and federal entities agreed that
15 the Medicaid Integrity Institute is an effective way and
16 well-used training tool for sharing best practices and
17 ideas across states.

18 Additionally, CMS's Center for Program Integrity,
19 which is tasked with working in both Medicaid and Medicare
20 program integrity, has had the opportunity to test several
21 of the program integrity rule provisions with MCOs through
22 Medicare Advantage.

1 As I already mentioned, there aren't good
2 measures of the effectiveness of program integrity
3 interventions that identify or predict which practices are
4 best at affecting fraud, waste, and abuse, other than to
5 say that states and MCOs need good contracts.

6 Therefore, it's difficult to measure the return
7 on investment for program integrity practices and to
8 quantify what works and what doesn't, also because of
9 variation among states, difficult to identify best
10 practices in terms of specific PI approaches.

11 Despite these steps forward, states have cited a
12 number of areas where sub-regulatory guidance from CMS
13 would be helpful as they begin to implement and enforce the
14 provisions of the rule. We have covered a number of these
15 in this presentation, including guidance for payments and
16 incentives and encounter data and collaboration. The memo
17 we provided the Commissioners does expand on additional
18 areas that states, managed care organizations, and federal
19 entities cited where additional guidance is needed.

20 In thinking of the next steps on the topic of
21 program integrity, particularly in the growing area of
22 managed care, we would appreciate any feedback from the

1 Commission. Does the Commission want to emphasize any
2 themes or findings on this topic or any course of action or
3 priority? Do you want to do any further work in this area?
4 As MACPAC continues to focus on Medicaid managed care
5 program integrity and states begin implementation, the
6 Commission may benefit from additional research into the
7 impact of specific provisions of the rule.

8 For example, staff could assess how states
9 validate their encounter data for future rate setting, best
10 practices across states that provide incentives to MCOs to
11 make investments in front-end auditing, as well as post-
12 payment reviews, and how to ensure the effectiveness and
13 the impact of program-related activities and best
14 practices.

15 Furthermore, new approaches being adopted in
16 states may impact how state and MCOs approach program
17 integrity, such as the new value-based purchasing
18 approaches with accountable care organizations. These
19 organizations rely, in part, on the reporting of quality
20 measures to improve outcomes, but have the potential to
21 accomplish cost savings. However, it's unclear how
22 provider-led organizations such as ACOs would approach

1 program integrity in cases of potential fraud.

2 Moreover, the implementation and enforcement of
3 the final rule is key to determining what will work best
4 for all players in managed care program integrity. States,
5 MCOs, and federal entities in program integrity will begin
6 to demonstrate how effective the provisions of the rule may
7 be implied, and MACPAC is prepared to assess the specific
8 requirements as they are carried out.

9 CHAIR ROSENBAUM: Thank you.

10 I'd like to actually begin by noting it was an
11 excellent presentation, very thorough. You raised a lot of
12 really important issues for us to think about, but I'd like
13 to add one more, at least to discuss a little bit here, and
14 then whether it triggers some additional thoughts about
15 work in the near term. We can wait and see.

16 But the program integrity model that we have sort
17 of writ large assumes a highly defined benefit program with
18 highly specific and complex contracts of coverage, very
19 defined eligibility categories. In other words, it is very
20 appropriately a mechanism for looking in great detail and
21 following what is the construct of the Medicaid statute
22 down to the point where it actually -- where service

1 reaches the person, and over many years, the federal
2 agencies and the states have done this tremendous job
3 trying to connect this broad statutory construct down to
4 actual service delivery for people.

5 I found myself wondering, as you were talking,
6 well, what are some of the program integrity questions that
7 would be raised by a fundamental restructuring of the
8 statute itself? If we were to move away from a program
9 that at its core is a defined benefit coverage arrangement,
10 governed by extensive requirements, what would the aims of
11 program integrity become at that point?

12 And while it's a little bit of something to
13 ponder, I think, at a minimum, for me, we might want to
14 have just a short memo or some sort of a short presentation
15 on some of the considerations that would arise. I mean,
16 I've really not begun to unpack it in my head, but I was
17 struck by how much of what you presented and how much of
18 your findings grow out of the Medicaid program we know.

19 So, in addition to further work under this
20 rubric, we might want to start giving some thought to what
21 the key issues would be for the program integrity elements.
22 I assume, going to Stacey's earlier point about what the

1 accountability requirements in Medicaid in a changed
2 system, what are the state accountability requirements, a
3 lot of that is, in turn, captured by program integrity. So
4 I just wanted to throw that out there.

5 Penny and then Marsha.

6 COMMISSIONER THOMPSON: Thank you. This is very
7 helpful and a subject I am very interested in, so I was
8 very happy to see this on the agenda.

9 A couple of questions and a couple of comments.
10 One question. I would like you to just say more about two
11 subjects that you mentioned at the end, one which is about
12 whether the incentives add up to a robust program integrity
13 activity inside of a Medicaid managed care plan. For all
14 of the language in the regulation around you have to have a
15 dedicated unit and you have to do this and that, I don't
16 know that those requirements overcome a fundamental
17 question, which is if we're a plan, it's a cost to pursue
18 some of these issues, and they don't receive the
19 recoveries, or the rates that they're paid go down as a
20 result. Then is there anything that we're going to say in
21 terms of a regulation that's going to really significantly
22 change the volume or approach to a plan's activity?

1 MS. FORBES: So I would say what we heard in our
2 interviews was a sense that there are still concerns, I
3 think particularly from the entities that are most focused
4 on fraud, so like the OIG and MFCUs, about the lack of
5 referrals, in particular, and that's where they really see
6 this issue around the incentives not being sort of -- you
7 don't have an incentive to do all of this work, to find a
8 problem that's going to pull a provider out of your
9 network, which hurts you on sort of the adequacy side, and
10 then you're going to have to pay some money back to the
11 state, and someone else is going to go and prosecute them
12 and get some credit for it. So there's sort of a
13 misalignment. There is the concern.

14 But I think what we heard is that there's a hope
15 that between the rules requiring the contract to specify
16 that health plans now have much more formal structure, have
17 training, that there be greater reporting, that there be --
18 and then all of those other things that we have been
19 talking about, that there's a desire for more routine
20 coordination, that there be more guidance around clarity of
21 roles, and when something is sort of an administrative
22 investigation, it's the plan's responsibility, and when it

1 becomes a criminal investigation that they need to refer.

2 I mean, we definitely heard from everyone that
3 there's a request for a lot more of this sub-regulatory
4 guidance and ongoing process about communication to
5 supplement what is now a much stronger regulatory framework
6 but is only going to work in the implementation. So I
7 would say that's what we heard. It's a start, but no one
8 thinks that just having this rule on paper is going to be
9 the thing that really makes the difference in the end.

10 COMMISSIONER THOMPSON: Right.

11 MS. FORBES: We talked to 10 states.

12 COMMISSIONER THOMPSON: I mean, my question is
13 not to suggest that any plan wants to have bad providers in
14 their network, but just that the -- some of what you
15 discuss in the chapter or the memo that we reviewed was a
16 little bit about how the incentives are all really about --
17 if I have somebody that is causing me concern, I'd rather
18 just deal with them quickly and on the basis of some
19 concern than try to develop a case that could end up
20 getting referred to law enforcement. I solve the problem
21 for myself by simply acting more quickly to just say I
22 don't have to come up with an excuse for you as to why I

1 don't want to renew your contract. I'm just not going to
2 renew the contract. I don't have to figure out if the
3 anomaly that I'm seeing in terms of how you're treating
4 patients that I am sending to you is a reflection of bad
5 judgment or an attempt to defraud me or aggressive billing.
6 I don't have to parse all that out. I can just decide that
7 I don't want to continue this business relationship, and
8 that decision is going to be one that I can take without
9 incurring the additional cost of trying to help law
10 enforcement develop a case.

11 I understand why from a law enforcement
12 statement, it's like, "Bummer." But from a program and
13 plan point of view, I don't know. I mean, that person is,
14 yes, free to go, try it again, move from Toby's plan to
15 Kit's plan, and I guess that's a problem that we have that
16 we need to address, and then Kit has to kind of learn what
17 Toby learned all over again about that.

18 But I just point out that I think that some of
19 the ideas about the flexibility of plans to choose the
20 network and to evaluate the network on a basis broader than
21 just integrity, which is different than what happens in the
22 fee-for-service world, is actually an advantage, and I

1 would not want to see us sort of replicate the rigidity of
2 the fee-for-service system in which you have to kind of
3 continue to do business with somebody for a long period of
4 time, after which you've become comfortable, and you have
5 to engage in a very formal legal process in order to do
6 something about that provider.

7 CHAIR ROSENBAUM: Well, that's why every provider
8 network contract that I've ever looked at has a no-cause
9 termination clause in it.

10 COMMISSIONER THOMPSON: Right, exactly.

11 CHAIR ROSENBAUM: I mean, it's essential.

12 COMMISSIONER THOMPSON: Exactly.

13 MS. FORBES: Could I respond to that really
14 quickly, though?

15 CHAIR ROSENBAUM: Yeah, yeah.

16 MS. FORBES: So this is a good example of
17 something we heard, which was some states, to get around
18 that specific issue, they have learned that that is a
19 concern by bringing the MFCU and the plan and the state
20 people together and have heard sort of "why are we not
21 getting referrals?" "Well, it's because we're managing
22 people out of the network." So the state's response has

1 been to say, "Aha. I will now request from you a provider
2 termination report with much more specific coding about
3 why, even if it's not for cause, "why did you get rid of
4 that guy," so that the state can sort of take on the
5 responsibility for looking across its MCOs or talking to
6 the fee-for-service people.

7 And so what we heard, I would say, from a lot of
8 people we talked to was the states and the plans and
9 everyone is really craving opportunities to share those
10 kinds of learnings across each other. That's not a
11 regulatory issue. That's a knowledge-sharing issue, and
12 that's -- I'm not sure what the federal policy intervention
13 is, but that's what we heard.

14 COMMISSIONER THOMPSON: Right. But I guess I
15 would rather see us go to some of that kind of operational
16 detail about how does that work. I would rather kind of go
17 at this ground-up than from the state -- I would like to
18 get out of the world of just what regulations say or what
19 contracts say and into real-life practical -- how do these
20 really hard-to-sort-out issues get sorted in a way that
21 makes sense for everybody.

22 Just a couple of other points, and then I know

1 others want to jump in.

2 So one is this recoveries issue, which is I think
3 something that we should highlight. I really, for a long
4 time, was very clear with myself that the answer for how to
5 deal with a recovery in a managed care setting was to plug
6 that result back into the rate-setting process, that plans
7 get paid on the basis of rates. If we find out that some
8 of the amount of dollars that went out from plans to
9 providers was wrong, that the dollars associated with those
10 improper payments really needed to get plowed back into the
11 baseline in order for them to get reflected in the rates.

12 I've kind of maybe come 180 on that, which is to
13 really wonder whether that would ever really work, and
14 Stacey maybe can comment on that a little bit, and just in
15 terms of if you have recoveries, how they get baked back
16 into the baseline and how they get distributed among the
17 plans and whether or not there could ever be equitable
18 justice in that process and whether the federal government
19 could ever -- or the state government could really ever see
20 the savings associated with those recoveries through that
21 mechanism. But maybe Stacey can talk more about that.

22 And then, lastly, I just wanted to -- well, maybe

1 -- yeah. Lastly, I think I just wanted to say we talk
2 about program integrity. It's a term of art. Everybody
3 has an idea about what program integrity means. I think
4 there's a real difference between how you think about and
5 pursue fraud from how you cost-avoid errors from how you
6 deal with kind of validation and auditing to provide
7 assurance to stakeholders and shareholders around the
8 management control system that you have, and I think that
9 we need to separate those things out a little bit more into
10 some different buckets because I think they're subject to
11 different kinds of best practices and different kinds of
12 players involved and different kinds of responsibilities.

13 I would also say that it was disappointing to me
14 that CMS said to plans, "Okay. You can go out and make
15 sure that services are actually being delivered to
16 beneficiaries by sampling 100 beneficiaries a year,"
17 because if you look at the estimate of administrative
18 burden, CMS has estimated that there would be 100 surveys
19 of beneficiaries a year. That does not seem adequate to
20 me.

21 And in the fee-for-service world -- well, not in
22 the fee-for-service world. In the general program world,

1 we have PERM. PERM has lots of issues. There are lots of
2 reasons why it may not be the best model, but it's a
3 measurement program that's intended to try to say, "How are
4 we doing? Is what we're doing compliant with what we
5 intended to do?" So they look at eligibility, they look at
6 fee-for-service payments, and they look at managed care
7 payments. Of course, the managed care payments are the
8 best-looking ones because those are only measuring the
9 states' payments to the plans, and a lot of people say,
10 "Look how good managed care is, how low their payment error
11 rate is." That's not managed care's payment error rate,
12 and sometimes I think that the government programs do
13 themselves a little bit of disservice by putting out all of
14 this data about the error rates when private insurers or
15 employers or anybody else aren't publishing the same kind
16 of data.

17 But I do wonder if we think that the incentives
18 aren't quite in the right place, whether or not there ought
19 not to be a little bit more of a demand on a plan. I mean,
20 CMS does it on a state basis every three years. It doesn't
21 have to be an annual requirement, but that there be some
22 kind of reporting involving some kind of reasonable sample

1 of whether or not the payments made to providers comported
2 with the contracts that that plan executed and the
3 expectations for what they were going to deliver.

4 CHAIR ROSENBAUM: [Speaking off microphone.]

5 COMMISSIONER THOMPSON: Yeah.

6 CHAIR ROSENBAUM: I have Marsha and Stacey.

7 VICE CHAIR GOLD: Let me ask Stacey: Do you want
8 to go first? Because she had mentioned something that you
9 might pick up on.

10 COMMISSIONER LAMPKIN: If you yield the floor to
11 me on this one, I may not give it back.

12 [Laughter.]

13 VICE CHAIR GOLD: Well, no, I'm going to be back
14 after you.

15 COMMISSIONER LAMPKIN: Okay. So I would say I
16 really appreciated this work, and I think one of the
17 questions that was posed to us is do we want to move this
18 towards a chapter, either in June or later, and I would
19 like to see us do that because I think it's a critical
20 topic.

21 I do think, as compared to what's presented
22 today, we do need to dive in and emphasize a few things and

1 maybe explore them a little bit more to get it chapter-
2 ready, I think.

3 And my personal interest of the area to dig in a
4 little bit more, were we do to that, are the incentives and
5 payment area and then also the area that you talked about
6 here. I'm just trying to remember what you call it. Oh,
7 differences between MCO and state program integrity
8 approaches. It has to do with the cost avoidance versus
9 pay and chase.

10 And this is not to discount the importance of
11 coordination and data quality and strong contractual
12 provisions and enforcement of those provisions because all
13 of that is super important too, but I think we could
14 provide a role by helping to flesh out especially the
15 incentives area and the way managed care plans approach
16 things a little bit differently.

17 So I think, Jessica, you might have said whether
18 the MCOs have to pay the money back to the state or whether
19 they get to keep it might influence the capitation rates,
20 and I would say it absolutely has to influence the
21 capitation rates. Capitation rates have to be aligned with
22 what your responsibility to the -- what the MCO's

1 responsibility is with respect to that and everything. So
2 we have to think about what happens to our incentives based
3 on what decisions are made in there. It's not just enough
4 -- a capitation rate doesn't produce automatically every
5 incentive that you think that it might, and I think we
6 could play a role in explaining why that's the case, how
7 actuarially sound rates, they do good things, but they can
8 sometimes get in -- not get in the way, but give us a
9 foundation where -- it constrains us a little bit in how we
10 do this. So we can have conceptually an idea of how to
11 align the incentives in the best way, but there are
12 challenges with operationalizing that.

13 I'm not as pessimistic as Penny about whether
14 they can be overcome or not, but there are certainly
15 challenges that we could flesh out and talk about what
16 those challenges are and what it might take to get around
17 them. I think we could play a good role there.

18 Then the cost avoidance, one of the things that I
19 have confronted in the past is look at all these recoveries
20 we have in the fee-for-service world. The managed care
21 plans have only a fraction of that; therefore, all this
22 historical base is ripe with fraud, waste, and abuse

1 because they're not generating. And some of that is
2 approach and technique, and to the extent that we can
3 explore that and talk about measurement challenges there,
4 if there are good solutions there, expose those, I think
5 that could be very valuable.

6 CHAIR ROSENBAUM: And it's been a big area of
7 Medicaid policy now for about 35 years, so the more we can
8 dig into this issue, the better off we will be.

9 VICE CHAIR GOLD: One thing -- well, I had one
10 comment, but before I do, I just -- because Chuck's not
11 here, and I think I'm remembering what he said right. But
12 he was very concerned, I think, at one point that, you
13 know, if this plan does a whole lot to make recoveries,
14 they have to have some incentive to be doing that. And so
15 as we think about all this, we might also be thinking about
16 how we make sure the rates are fair, but also that there's
17 an incentive for the plan to do the right thing as well and
18 that they gain by it.

19 I think my comment that I wanted to make -- I
20 think this is good. I actually do agree with it being a
21 chapter in June. I think that's a good idea. And most of
22 what's in here rings right with me.

1 There's one area that I've heard about -- and I
2 haven't heard it as much recently because I haven't heard
3 recently, but I think it's probably still the case, that
4 you may want to check out, and it has to do with Penny's
5 side. I mean, I don't -- I think we need to be careful not
6 to get into such a regulatory mindset that we forget that
7 what we're talking about is relationships and effective
8 management between the feds and the state, and the state
9 the way they are working with the health plans to meet the
10 requirements of the federal act. And so it's called
11 program integrity, but that's a part of effective
12 management and oversight of your program in managed care.

13 And the one area that doesn't seem to be as much
14 here, although there was a little bit, that I've heard is
15 just the difficulty -- it's sort of the -- the difficulty
16 of staffing, the reality at the state level of being able
17 to get qualified staff, to maintain qualified staff. If
18 you get good people -- the Medicaid directors turn over
19 every 18 months or something. If you get a really good
20 person who can work on the rate setting, the plan hires
21 them, and then they're gone, sometimes you can't even get
22 them because the companies are paying more. And I think --

1 I don't know if you talk to them as part of this, but the
2 Center for Health Care Strategies used to have a Medicaid
3 Leadership Institute. I checked on the website. They
4 still work with at least four states in doing that, and you
5 might just call Steve Somers or one of the people over
6 there and find out whether they have any information that
7 you can use to beef up that side, because it's a real
8 challenge for states, being able to get and keep people who
9 have the kind of knowledge and skills required to
10 effectively interface with managed care plans.

11 COMMISSIONER BURWELL: Not a lot to say. I think
12 this is excellent work, and I think we have a lot of good
13 information here. I just want to say I would also support
14 a June chapter kind of wrapping it up. My only
15 recommendation is that I think that we could kind of push
16 our findings and conclusions a little further than they
17 currently are, I mean as best as we can. There's no -- we
18 could obviously continue to work on this, but I would go
19 back, you know, to the original objectives of doing this
20 work and try to address the questions that we posed at the
21 beginning the best we can and don't be shy in terms of our
22 observations and conclusions.

1 I mean, we'll have draft chapters. If the
2 Commissioners think that, you know, we've gone too far,
3 we'll say so in the draft chapter. But I think, you know,
4 we could wrap -- you know, put together -- and it's not to
5 say that we wouldn't revisit this at a later time. But I
6 think we do have enough material for a very good chapter in
7 June.

8 COMMISSIONER THOMPSON: So can I make one final
9 observation? You mentioned VBP arrangements, and I think
10 that's another area where it could be very fruitful,
11 because I don't -- it's not as though there's an existing
12 regime under fee-for-service as there is -- you know,
13 sometimes I worry that when we talk about program integrity
14 in managed care, people want to just take the existing
15 regime and methods that have been used under fee-for-
16 service, import them over to managed care, and there's not
17 always a fit, and it doesn't always -- what we've been
18 doing in fee-for-service isn't always the answer to what we
19 should be doing in a managed care arrangement.

20 But under value-based purchasing arrangements, I
21 think there is a completely different kind of situation
22 facing us, which is that however and under whatever

1 arrangements value-based purchasing arrangements are being
2 created, there's some new questions that are being posed
3 about what does this mean for us and what does this mean
4 for our management controls and what does this mean for an
5 auditing approach. And I think that it could be fruitful
6 to try to think about that and sort of again kind of more -
7 - irrespective of who happens to be making the payment to
8 that arrangement, whether that is a state or a plan, to be
9 thinking about what kinds of approaches make sense that
10 would avoid possible integrity problems in those
11 arrangements, while at the same time encouraging providers
12 to be a part of them and, you know, avoiding imposing
13 unnecessary administrative burden on them.

14 CHAIR ROSENBAUM: I have Stacey for one more
15 comment, and then, Toby, why don't you close us out?

16 COMMISSIONER LAMPKIN: Or, Toby, you can go
17 first. Mine is kind of miscellaneous.

18 COMMISSIONER DOUGLAS: Sure, mine's just -- I
19 mean, as we break it up between fraud and program
20 integrity, you know, on the fraud area, I just think it's
21 important to call out or to look at the fact that fraud
22 continues to evolve in the Medicaid space all the time in

1 terms of the way the technology's sophistication, and the
2 tools that plans as well as states need are going to
3 continue to change, and how does that work and the role of
4 the state and federal government but just, you know, it all
5 -- I mean, it intersects with all the cybersecurity, all
6 that other stuff. But there are very, very sophisticated
7 actors out there, and they're always one step ahead. So
8 the processes that might have worked five years ago in fee-
9 for-service aren't necessarily going to work, and it does
10 get to, you know, one plan seeing one thing is not going to
11 necessarily open up the full picture of what's going on.
12 So just how does the federal government and the state act
13 and help with that?

14 COMMISSIONER LAMPKIN: Okay. My last comment is
15 really miscellaneous and probably doesn't factor into the
16 June chapter, but it's an interesting example of trying to
17 port the fee-for-service world into managed care and having
18 it not fit very well. This ties into program integrity,
19 and I'm curious about whether it's a really isolated
20 circumstance or something broader that we're more
21 interested in. And that has to do with legacy cost-based
22 reimbursement designs where typically facilities in my

1 experience have had their Medicaid reimbursement based on
2 cost reports that they submit periodically that get audited
3 -- in the old world get audited, and if an audit finds
4 something, the rate gets changed, and retroactively the
5 Medicaid program pulls money back, for example, from the
6 facility.

7 To the extent that managed care plans benchmark
8 their payment rates on top of a cost-based reimbursement
9 structure, whether that's statutorily required or whether
10 it's culturally the thing that happens in that state, this
11 can really cause a very strange incentive structure and
12 outcomes, because it's much more difficult in a managed
13 care setting to recoup dollars from a cost-based
14 reimbursement rate that's been inflated, intentionally or
15 unintentionally.

16 So, again, it's something I've encountered in a
17 very thorny, painful sort of way. I don't know how
18 widespread it is, but it is one of those weird kinds of
19 things between fee-for-service and managed care related to
20 program integrity.

21 CHAIR ROSENBAUM: All right. Excellent work.
22 Lots more to go. Thank you very much. And we have time

1 once again for public comment.

2 ##### PUBLIC COMMENT

3 * [No response.]

4 CHAIR ROSENBAUM: Seeing no public comment, we
5 are adjourned.

6 [Whereupon, at 4:03 p.m., the meeting was
7 adjourned.]