



PUBLIC MEETING

Via GoToWebinar

Thursday, January 28, 2021  
10:31 a.m.

COMMISSIONERS PRESENT:

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CHARLES MILLIGAN, JD, MPH, Vice Chair  
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CHRISTOPHER GORTON, MD, MHSA  
STACEY LAMPKIN, FSA, MAAA, MPA  
SHELDON RETCHIN, MD, MSPH  
WILLIAM SCANLON, PhD  
PETER SZILAGYI, MD, MPH  
KATHY WENO, DDS, JD

ANNE L. SCHWARTZ, PhD, Executive Director

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1 managed to turn off my webcam and can't get it back on.  
2 It's not just because I'm in my pajamas. But I will just  
3 go ahead. I don't want to take too much of our time, or  
4 lose too much of our time for this discussion. So just  
5 give me one second to try to get my slides up.

6 CHAIR BELLA: Your slides look like they're  
7 there, so that's good.

8 MS. HEBERLEIN: Okay. So thank you all. We're  
9 going to continue our conversation on extending the  
10 postpartum coverage period as we move toward a vote on the  
11 recommendations tomorrow. I will begin by providing a  
12 quick overview of what is included in the draft chapter  
13 that will accompany those recommendations. I will then  
14 provide information on the two issues that remained  
15 outstanding after the December meeting before turning to  
16 the draft recommendations, the rationale, and the  
17 implications.

18 Okay. So a full draft chapter is included in  
19 your materials. Much of it should look familiar, as we  
20 have covered this information in past meetings. The  
21 chapter begins by describing the current coverage landscape  
22 for pregnant women in Medicaid and in CHIP, including

1 eligibility and benefits. I want to pause here to note  
2 that MACPAC uses the terms "pregnant" and "postpartum  
3 women" as these are the terms in statute and regulations.  
4 However, other terms are more inclusive and recognize that  
5 not all individuals who become pregnant and give birth  
6 identify as women.

7           The chapter then goes on to describe the changes  
8 in coverage that occur throughout and following an  
9 individual's pregnancy. It then discusses the health  
10 issues facing postpartum individuals. The chapter then  
11 highlights recent state and federal action to extend the  
12 postpartum coverage period. The chapter concludes with the  
13 key areas the Commission discussed during its  
14 deliberations. This includes the effects on health equity,  
15 insurance coverage, and continuity of care, as well as  
16 issues related to state flexibility and financing.

17           So to the outstanding issues. During prior  
18 discussions, the Commission coalesced around three  
19 recommendations: extending the postpartum coverage period  
20 for 12 continuous months, mirroring the recommendation in  
21 CHIP, and reiterating the March 2014 recommendation  
22 requiring full Medicaid benefits for pregnancy-related

1 eligibility pathways.

2           While the Commission agreed on a mandatory  
3 extension with an enhanced match at the December meeting,  
4 you remained undecided on two points. The first was  
5 whether to require the extension for all postpartum  
6 individuals or to require the extension with the enhanced  
7 match to those with incomes below 133 percent of the  
8 federal poverty level, and provide an option for states to  
9 extend coverage for those with higher incomes but without  
10 enhanced financing. The rationale for this alternative was  
11 to mirror the eligibility threshold for the Medicaid  
12 expansion population with the goal of filling in a gap in  
13 coverage in non-expansion states.

14           Making a tiered recommendation would be less  
15 costly to the federal government. However, it would be  
16 more complicated to administer and affect relatively fewer  
17 individuals. Just four states -- Idaho, Louisiana,  
18 Oklahoma, and South Dakota -- cover pregnant women only to  
19 133 percent of the FPL, and as of October the median  
20 threshold for pregnant women was 195 percent. Many higher  
21 eligibility levels are longstanding and may be required by  
22 federal law. For example, there are 19 states that have a



1 mandatory minimum threshold for pregnant women above 133  
2 percent FPL.

3           While most uninsured new mothers likely to become  
4 eligible for Medicaid or CHIP following an extension live  
5 in non-expansion states, these states vary in current  
6 eligibility for pregnant women. For example, five non-  
7 expansion states are among the 19 with higher mandatory  
8 minimums.

9           A tiered requirement would also have implications  
10 for requiring the postpartum coverage extension in CHIP.  
11 The argument for the requirement was that this would result  
12 in a consistent application across programs and reflect  
13 existing policy. However, CHIP, by design, covers higher-  
14 income women.

15           So also at the December meeting, the Commission  
16 agreed that a mandatory extension should receive an  
17 enhanced federal matching rate. The rationale was that  
18 states are facing substantial budget constraints and should  
19 not be required to take on major new responsibilities  
20 without additional federal funding. Moreover, the  
21 Commission commented that unacceptably high rates of  
22 material morbidity and mortality, the disproportionate

1 impacts among people of color, and poor outcomes for  
2 infants make expanded postpartum coverage a federal  
3 priority.

4           The Commission was undecided as to whether the  
5 extension should be fully federally funded or if states  
6 should receive a 90 percent federal matching rate. An  
7 argument for 90 percent is that it would provide parity  
8 with the Medicaid expansion, while the argument for 100  
9 percent was to fully cover additional costs for states.

10           There are several existing FMAP exceptions for  
11 certain populations, providers, and services, and there is  
12 a table in your appendix, Commissioners, that describes  
13 these in more detail.

14           There is precedent for 100 percent federal  
15 matching rate. For example, states have long been required  
16 to pay Medicare Part B premiums for Medicare beneficiaries  
17 with incomes between 120 and 135 percent FPL. States  
18 receive 100 percent federal match for qualifying  
19 individuals up to a specified dollar allotment.

20           More recently, the Families First Coronavirus  
21 Response Act gave states the option to extend Medicaid  
22 coverage for COVID-19 testing and related services to

1 otherwise uninsured individuals. States that adopt this  
2 option receive 100 percent federal funding for medical  
3 assistance and administrative costs associated with the  
4 coverage. A 90 percent federal matching rate has also been  
5 authorized. For example, the federal matching rate for the  
6 expansion population was phased down and states now receive  
7 90 percent.

8           Regardless of the federal matching rate the  
9 Commission recommends, states will need to make  
10 administrative changes to track and claim the enhanced  
11 matching rate. To begin, states will need to track  
12 postpartum individuals to ensure that coverage is  
13 maintained for an entire year and that the appropriate  
14 matching rate is claimed. States must already maintain  
15 continuous eligibility for pregnant women through the 60-  
16 day postpartum coverage period, and so extending the  
17 postpartum coverage period for one year would require  
18 changing the length of the enrollment period, which should  
19 be feasible for states given the current requirements.

20           States also have experience with claiming  
21 differential matching rates for certain populations and  
22 services. For example, states that have adopted the

1 Medicaid expansion need to identify those eligible for the  
2 enhanced match.

3           So moving on to the recommendations. The text on  
4 the first recommendation can be seen on this slide. It  
5 would extend the postpartum coverage period from 60 days to  
6 a full year of continuous coverage. The actual federal  
7 matching rate that the Commission agrees to will be  
8 included in the recommendation language that you vote on  
9 tomorrow. This recommendation would not alter the existing  
10 flexibility provided to states in establishing income  
11 eligibility thresholds for pregnancy-related and other  
12 eligibility categories.

13           An extension of the postpartum coverage period  
14 would build on the legislative history of expanding  
15 coverage to pregnant women as a way to address poor  
16 maternal and infant health outcomes. Individuals may  
17 experience significant risks to their health and life  
18 during the postpartum period, and an extension of coverage  
19 could help ensure that individuals receive ongoing medical  
20 care during this critical clinical period. In addition, as  
21 the health of the child is interwoven with that of the  
22 mother, improving outcomes for her may also result in

1 improvements for her children.

2           Furthermore, given the racial and ethnic  
3 disparities in maternal outcomes, an extension of the  
4 postpartum coverage period could serve as a way to improve  
5 health equity. In the Commission's view, however, states  
6 should not be expected to bear the cost of such a mandate,  
7 especially given the current budget challenges states are  
8 facing due to COVID-19 and the accompanying economic  
9 downturn.

10           So the mandatory extension of the postpartum  
11 coverage period would result in increased federal spending  
12 of between \$30 billion and \$40 billion over 10 years. Note  
13 that these costs also include the extension of CHIP, which  
14 is Recommendation 2.

15           While the federal government, will bear a greater  
16 share of the cost of an extended postpartum period,  
17 depending on the match, states may also need to contribute.  
18 States would also need to adjust administrative processes,  
19 as I mentioned before, to ensure that individuals remain  
20 enrolled and claim the appropriate match.

21           Postpartum individuals enrolled in Medicaid would  
22 be able to maintain their existing coverage for a full

1 year. Approximately 123,000 uninsured new mothers would  
2 become newly eligible for Medicaid or CHIP through an  
3 extension. More than one-third of Black, non-Hispanic, and  
4 white non-Hispanic uninsured new mothers, one-quarter of  
5 Hispanic uninsured new mothers would become eligible under  
6 an extension.

7           Extending the postpartum coverage period would  
8 help ensure that providers could continue to provide and  
9 get paid for services furnished to individuals they have  
10 seen throughout pregnancy and delivery. An extended  
11 postpartum coverage period could reduce administrative  
12 burden on plans as postpartum individuals no longer shift  
13 coverage sources at 60 days postpartum, and could also  
14 assist with efforts to improve management of enrollees'  
15 care.

16           So moving on to Recommendation 2, which you can  
17 see on this slide. This recommendation would extend the  
18 postpartum coverage period in CHIP in the states that have  
19 adopted the option. It would not include an increased  
20 federal matching rate as states already receive the CHIP  
21 enhanced federal matching rate for covering low-income  
22 pregnant women.

1           The same rationale for extending the postpartum  
2 coverage period for individuals in Medicaid applies to  
3 those who are covered in CHIP. In the Commission's view,  
4 requiring an extended postpartum coverage period in both  
5 programs would ensure that individuals are provided the  
6 same length of coverage regardless of whether they are  
7 enrolled in Medicaid or CHIP, and would maintain the  
8 consistent application of the coverage period across  
9 programs.

10           As I mentioned, the federal cost of the extension  
11 is included in the estimated provided on the previous  
12 slide. As for the states, the six states that have adopted  
13 the option to cover low-income pregnant women would face  
14 additional costs to extend postpartum, given that they  
15 would receive the state's regular enhanced matching rate.  
16 And as in Medicaid, states would also need to adjust their  
17 administrative procedures.

18           Similar to the implications for Medicaid,  
19 postpartum individuals enrolled in CHIP would maintain  
20 their existing coverage for a full year and the estimates  
21 provided for Recommendation 1 include individuals in CHIP.  
22 Providers and plans in CHIP would likely face similar

1 effects as to those anticipated in Medicaid.

2           So the last recommendation, as seen in this  
3 slide, would eliminate the state option to provide  
4 pregnancy-only services to pregnant women with incomes  
5 above the state's threshold for the former Aid to Families  
6 with Dependent Children, or AFDC, program. The  
7 recommendation would not limit state ability to provide a  
8 broader benefit package to pregnant women, nor would it  
9 require that they provide any additional optional benefits.  
10 It would also not alter the benefit package provided to  
11 pregnant women in CHIP.

12           So the view of the Commission is that all  
13 pregnant and postpartum individuals should be provided  
14 comprehensive coverage and that states should not have the  
15 option to limit coverage to pregnancy-only services. While  
16 pregnancy-related services may be broad in scope, as they  
17 are defined as those that are necessary for the health of  
18 the pregnant women and fetus, the definitions differ across  
19 the four states providing pregnancy-only services, and the  
20 provision of certain benefits may depend on a provider or  
21 plan determining that a particular service is pregnancy-  
22 related.



1           Furthermore, services that are considered  
2 pregnancy-related while an individual is pregnant may not  
3 be considered pregnancy-related once that pregnancy ends.  
4 Requiring the full Medicaid benefit package for individuals  
5 enrolled in all pregnancy-related pathways may help to  
6 ensure the best possible outcomes in maternal health.

7           So this recommendation would increase federal  
8 spending by less than \$1 billion over the 10-year budget  
9 window. This is the smallest non-zero category of spending  
10 used by the CBO. If the four states currently covering  
11 only pregnancy-related services are not providing a broad  
12 benefit package, covering additionally medically necessary  
13 but not pregnancy-related services may increase their  
14 expenditures. If almost all medically necessary services  
15 are already provided, however, expanding coverage to the  
16 full Medicaid benefit package should not add substantial  
17 new costs.

18           Under this recommendation, pregnant and  
19 postpartum women with pregnancy-only coverage in four  
20 states would become eligible for additional non-pregnancy-  
21 related services that are not already covered. Requiring  
22 states to provide full Medicaid benefits would eliminate

1 the need for providers to determine whether specific  
2 services are pregnancy-related, and they would be able to  
3 bill for all medically covered services provided. Plans  
4 would not need to differentiate services or provide  
5 separate benefit packages for pregnancy-related services.

6 So as I mentioned at the outset, the Commission  
7 will vote tomorrow on the recommendations that reflect the  
8 decisions you make today, particularly related to the  
9 matching rate. I look forward to your discussion on the  
10 remaining issues as well as any feedback you have on the  
11 chapter. And with that I will turn it over to you.

12 CHAIR BELLA: Thank you, Martha. Your work has  
13 been just phenomenal in getting us to this point, and this  
14 is such an important place to be. As I said last month,  
15 when I think about the Medicaid programs and ways we can  
16 strengthen it and individuals on it, expanding postpartum  
17 coverage rises to the top. So this is really exciting that  
18 you've gotten us to this point.

19 The recommendations put forward today in my mind  
20 not only address our troubling maternal mortality and  
21 morbidity rates but very importantly also address equity,  
22 disparities, access, all the things that the Commission has

1 said are important.

2           So Martha highlighted we have two outstanding  
3 issues, one on tiering and one on 90 versus 100. I  
4 actually think the issue really is on the 90 versus 100. I  
5 think that the tiering may be less of an issue for us. But  
6 I'm going to start with putting Toby on the spot, because  
7 tiering was something he had raised at the last meeting.  
8 And if my hunch is correct that that's not as big of an  
9 issue for the group I would ask the Commissioners to really  
10 focus your comments on whether you are in support of 90  
11 percent or 100 percent match, so that we can keep the  
12 discussion moving and get Martha what she needs to finalize  
13 this set of recommendations.

14           So Toby to start, please.

15           COMMISSIONER DOUGLAS: Yeah. Can you hear me  
16 okay?

17           CHAIR BELLA: Yep.

18           COMMISSIONER DOUGLAS: Great. So first, again,  
19 Martha, you've done an excellent job and just really  
20 thoughtful and continue to analyze and provide great  
21 information back and feedback. And especially on this  
22 issue of the idea of tiering. I thought that this would be

1 a way to solve for part of the problem in terms of non-  
2 expansion states. And clearly the data and where states  
3 line up today with the pregnancy coverage and postpartum  
4 coverage, it wouldn't solve for the problem given that the  
5 vast majority, as you know, of states are above 133  
6 percent. And you add to that that most of the states are  
7 even just far above that, we're not going to solve anything  
8 by creating a bright line.

9           So I don't see that as part. For myself, I know  
10 that we're -- I think Chuck had looked at it too, or  
11 thought about it too, but it doesn't seem to solve any  
12 problem here, and so I would not continue to be proposing  
13 that to be part of the recommendations.

14           CHAIR BELLA: While you have the floor, Toby, can  
15 you give us your opinion on 90 versus 100?

16           COMMISSIONER DOUGLAS: Yeah. I could go either  
17 way, but I continue to see -- I see Medicaid as a state-  
18 federal partnership, and fundamentally I think the best  
19 recommendation would be to go with a 90 percent, that this  
20 continues to be a state-federal program that the federal  
21 government is saying this is a very, very important  
22 component and that Congress and the administration is

1 enacting some of that so that they want states to do this.

2 But states need to be part of investing in the program too.

3 CHAIR BELLA: Okay, great. Martha and then

4 Sheldon.

5 COMMISSIONER CARTER: I don't think I had my hand

6 up.

7 CHAIR BELLA: Oh, I'm sorry.

8 COMMISSIONER CARTER: That's okay. You know, I

9 had some thoughts. When we started this conversation I

10 thought that we would want to tailor something that was

11 most legislatively palatable, but I've come to the point

12 that I think that we should recommend what's best for

13 pregnant women, pregnant individuals and their families.

14 And so I actually can do either way also on the

15 match, and I think there are better minds than mine on that

16 topic. I really commend the Commission and the staff for

17 bringing this to the point that it is, and I'm just

18 thrilled that we're going to make this recommendation.

19 CHAIR BELLA: Thank you, Martha. Sheldon?

20 COMMISSIONER RETCHIN: Yeah. I agree with Toby,

21 maybe with a little twist. It's a pretty tough time to,

22 even for hitting the states for 10 percent, even though

1 it's a modest figure, in the greater scheme of things. One  
2 alternative that we haven't discussed is to mirror the ACA  
3 and allow states to get 100 percent for the first three  
4 years and then ratchet it down to 90 percent. Just a  
5 thought.

6 In general, though, I will say in the long run I  
7 think hitting the precedent where even though it's a very  
8 important policy, and Martha knows, I wasn't really  
9 convinced it solves the problem in terms of serious  
10 maternal morbidity and mortality. But nonetheless, in  
11 terms of extending coverage for a very difficult  
12 population, I'm all for it. But I think the states do have  
13 a role in this. In essence it would be an unfunded mandate  
14 moving for the 10 percent.

15 But I'm comfortable with that and I think if we  
16 continue to erode in any new policy that comes up, no  
17 matter the attractiveness and importance, the states, this  
18 is a state-federal partnership. I'm in favor of either a  
19 three-year 100 percent, because that may be,  
20 administratively, very difficult, but it's just a different  
21 twist.

22 CHAIR BELLA: Thank you, Sheldon.

1 Peter and then Tricia.

2 COMMISSIONER SZILAGYI: Yeah. Martha, wonderful  
3 job. I read the chapter carefully, and I really think it's  
4 excellent and will be used by many.

5 I'm also in favor of these recommendations and  
6 want to point out that the health of the mother is  
7 intricately connected to the health of the child, not just  
8 during pregnancy, but particularly during the first year of  
9 life.

10 And just as an example, postpartum depression is  
11 just about as common in month five as it is in month one  
12 after delivery, and so that's just one example of the  
13 importance of benefitting the health of mothers through the  
14 first year.

15 In terms of the 90 percent, 100 percent,  
16 philosophically, I lean more toward the 90 percent overall.  
17 I mean, I really do believe in this federal-state  
18 partnership.

19 And I hadn't thought of the ACA, but I actually  
20 was going to make a similar recommendation. The states are  
21 hurting so badly because of COVID, and they will be for  
22 several years. I was actually going to suggest something

1 similar, although I hadn't thought of the ACA concept is  
2 that for a year or two, would it be reasonable to have 100  
3 percent match just because of how badly the states are  
4 going to be off economically.

5 And one final point, to me, \$3- to \$4 billion per  
6 year to cover all mothers on Medicaid for a year is cheap.  
7 It's a low cost and high benefit and very high value, so  
8 thank you.

9 CHAIR BELLA: Thank you, Peter.

10 Tricia and then Darin.

11 COMMISSIONER BROOKS: I was somewhat inclined to  
12 say 100 percent, although I really like Sheldon's comment  
13 and particularly in light of the current situations for  
14 states.

15 I understand the state-federal partnership, but  
16 the state could easily say if you're putting a mandate on  
17 me without my agreement, then it's not really a partnership  
18 in that regard. So I think that does support 100 percent,  
19 but I can see doing something that models similar to the  
20 adult expansion.

21 CHAIR BELLA: Thank you, Tricia.

22 Darin, then Bill, then Fred.



1           COMMISSIONER GORDON: Yeah. Tricia's point is  
2 well said. That's kind of where my thinking was going.  
3 It's a partnership when you have a choice. When you're  
4 saying it's mandated, then I don't think the state has a  
5 choice in that particular situation.

6           I think the policy itself is sound, and I think  
7 it can have tremendous impact. My whole focus is really  
8 around the funding aspect of this and thinking about where  
9 states currently find themselves, and when we say in the  
10 whole scheme of things, it's not a lot of money, right now  
11 they've having to make decisions about reducing program  
12 expenditures. They don't have the luxury of even making  
13 other investments that are also important and needed in  
14 their programs.

15           So I am more inclined if you're going to mandate  
16 it that it's 100 percent. It's funny that Sheldon's  
17 commentary -- and Peter had commented on this as well -- I  
18 had thought about mimicking the ACA funding for expansion  
19 and giving time, but that would be like a secondary thing  
20 from my perspective because it still gets at "I'm telling  
21 you, you have to do this and come up with the money to do  
22 it." At that point, I think the partnership doesn't feel

1 much like a partnership.

2 CHAIR BELLA: Thank you, Darin.

3 Bill, Fred, Chuck, Kit.

4 COMMISSIONER SCANLON: Yes. I'm fully supportive  
5 of the expansion of the benefit, but I'm going to end up  
6 being an outlier sort of in terms of increasing the FMAP.  
7 I think I will need to abstain on both 90 or 100.

8 To me, sort of the current situation of the  
9 states is certainly sort of relevant, but it is temporary.  
10 Later this afternoon, we're going to be talking about  
11 countercyclical financing. To me, that's a more  
12 appropriate response to if we've got a situation that is  
13 temporary, that you make temporary changes to the FMAP. So  
14 the idea of proposing a permanent change does not make  
15 sense.

16 Secondly, when I look at the precedence in terms  
17 of changes to the FMAP, I couldn't see a pattern there or a  
18 set of principles in terms of guiding that, and I would say  
19 that the common theme is Congress decided to do this. So  
20 my comfort level is more in leaving it to the Congress. I  
21 could think about recommending that there be an increase in  
22 FMAP but not something as specific as 90 or 100, which

1 dramatically changes what the FMAP is.

2           We have states that are at 50 percent FMAP that  
3 are there because we have a floor. If you use the FMAP  
4 formula and did not apply a floor, there would be states at  
5 40 percent of FMAP. So we'd be talking about a 50-  
6 percentage-point increase which to me, again, is huge, and  
7 so on this, I understand where the Commission is. But I  
8 just can't bring myself to be at the same point.

9           Thank you.

10          CHAIR BELLA: Thank you, Bill.

11          Fred and then Chuck.

12          COMMISSIONER CERISE: I'll agree with others that  
13 the policy is, I think, the right policy. I share some of  
14 Darin's concerns about requiring states to do this and then  
15 come up with match. So I do have a question, and that is,  
16 if you look at the five states that are going to make up 83  
17 percent of the increase, three of them either have waivers  
18 that already cover parts of this and two of them have  
19 eligibility criteria well above 133.

20                Would it be possible, would states conceivably  
21 reduce their eligibility numbers if they had to come up  
22 with the extra 10 percent? First off, would that be

1 allowable here? Does anybody think that's a real concern?  
2 If you're at 196 percent of poverty for pregnancy, would  
3 you go down some if now you've got a covered 10 percent  
4 match for, you know, per year?

5 MS. HEBERLEIN: Yes. So I think the five states  
6 that have the mandatory -- well, there's five non-expansion  
7 states that account for two-thirds of new mothers likely to  
8 benefit, and those are Florida, Georgia, Missouri, North  
9 Carolina, and Texas.

10 Florida has a higher minimum threshold and is  
11 currently at 191 percent FPL. Georgia is at 220, and does  
12 not have a higher mandatory minimum.

13 It's also been considering -- it has put in --  
14 well, I don't know if it submitted a waiver. I can't  
15 remember, but it's got a six-month extension that it's  
16 proposing.

17 Missouri is at 196 and has coverage of pregnancy  
18 women in CHIP up to 300, and also it has a waiver with CMS  
19 that has not yet been approved.

20 North Carolina is another state. They have a  
21 higher mandatory minimum and are at 196.

22 And Texas is the last one which is at 195 and, as

1 you mentioned has a waiver in place to try to extend  
2 additional coverage in the postpartum period.

3           So I think the existing eligibility in those  
4 states sort of shows you what value the states have placed  
5 on coverage for this population already. I think rolling  
6 back coverage is a lot harder than expanding coverage,  
7 especially for this population. I think it would be  
8 unpalatable in some states to do that. So I think it would  
9 be unlikely that they would roll back coverage, but I can't  
10 say it wouldn't happen.

11           COMMISSIONER CERISE: Yeah.

12           CHAIR BELLA: Fred, did you have any additional  
13 comment?

14           COMMISSIONER CERISE: No, no. Just that I am  
15 concerned that -- well, I don't have any other comments at  
16 this point.

17           CHAIR BELLA: Okay. Thank you.

18           Chuck, then Kit, then Kathy -- then I think,  
19 Sheldon, I saw your hand again -- and Stacey.

20           VICE CHAIR MILLIGAN: Martha, thank you for the  
21 great work. I land in the 90 percent camp. I'm supportive  
22 of the recommendations. I land in the 90 percent camp.

1           There's a couple of reasons I land there. One is  
2 ease of administration for states. I think tracking a  
3 woman who's expansion and then becomes pregnant, it might  
4 shift FMAP, and then one-year postpartum shifts back to 90  
5 percent as an expansion. I think the state tracking the  
6 state financial piece of this is not to be underestimated  
7 in terms of ease of administration.

8           And I think the stairstep ACA approach of 100  
9 percent for three years, I think all of that is just  
10 administratively cumbersome and complicated. I share  
11 Toby's point of view that the federal-state partnership  
12 requires state contribution, but I don't go so far as to  
13 say that this is a lack of partnership because it would be  
14 a mandate and, therefore, the federal government should  
15 pick up 100 percent.

16           And the final comment I would make is where we've  
17 seen 100 percent FMAP -- and Martha gave some examples --  
18 they tend to be service-related expansions, testing or  
19 certain services. They tend not to be coverage-related  
20 expansions or population- or eligibility group-related  
21 expansions. I have some concerns about setting a precedent  
22 in which we look at 100 percent FMAP for a population as a

1 group. So I'm in the 90 percent camp.

2 Thanks.

3 CHAIR BELLA: Thank you, Chuck.

4 Kit and then Kathy.

5 [No response.]

6 CHAIR BELLA: We can't hear you, Kit.

7 [Pause.]

8 CHAIR BELLA: I'm actually going to go to Kathy,  
9 and then we'll come back.

10 COMMISSIONER GORTON: Okay. I got it. I think I  
11 got it, right? Yes?

12 CHAIR BELLA: Yep, yep. You're good.

13 COMMISSIONER GORTON: Okay. Sorry.

14 So I'd just echo all the compliments to the  
15 staff, particularly, Martha, on the work that went into  
16 this. It's a complicated issue. We've gotten to a point  
17 that I didn't think we'd get to, but the discussion has  
18 certainly convinced me.

19 I just want to say I think this is a strong and  
20 important policy recommendation, and at its core, what it  
21 means is fewer people will die and more people will be  
22 healthier. And that's the fundamental purpose of the

1 Medicaid program.

2 I think both of those changes in terms of fewer  
3 deaths and more health will be material changes. So I  
4 think it's really important.

5 And I think that others who have not had the  
6 opportunity to spend the time deliberating on this and  
7 thinking about this may not quickly get to the place that  
8 we have gotten to, and I would just encourage us to be as  
9 strong as possible in the final text of the chapter around  
10 the recommendations.

11 This is a good, strong evidence-based  
12 recommendation, and we want people to know that we're not -  
13 - this is not sort of "Yeah, you could kind of do this."  
14 This is "We really should do this," because it really will  
15 matter to an awful lot of people in an awful lot of places  
16 in the country.

17 Going quickly to the match percentage, my  
18 inclination for the reasons that others have said -- and I  
19 won't reiterate -- is to go with the 90. I'm not allergic  
20 to 100 percent, and if we felt we needed to go to 100  
21 percent for some period of time, I would feel better about  
22 that than just 100 percent forever.



1           And I agree with -- somebody made the point that  
2 we're going to talk about countercyclical, so the fact that  
3 -- and if the states are already getting an extra 6  
4 percent, 6.2 now, to the end of the public health  
5 emergency.

6           So, again, I don't know that that would push me  
7 to go to 100 percent out of the gate. So my leaning is  
8 towards 90 percent. Certainly my head won't explode if we  
9 go to 100.

10           CHAIR BELLA: Thank you, Kit.

11           Kathy and then Sheldon and then Stacey.

12           COMMISSIONER WENO: Kit kind of stole my thunder  
13 in the first half of what he was talking about, the  
14 importance of this issue, but based on that, I kind of fall  
15 on the 100 percent end. I think as far as policy, this  
16 would be something that would be a great statement from  
17 MACPAC to make about how important this issue is.

18           So although I find the 90 percent arguments  
19 somewhat persuasive and I'm not going to stand the way of a  
20 90 percent recommendation, I still think that the 100  
21 percent of FMAP is the way to go.

22           CHAIR BELLA: Thank you, Kathy.

1 Sheldon?

2 [No response.]

3 CHAIR BELLA: If you're talking, we can't hear  
4 you.

5 COMMISSIONER RETCHIN: How about now? How about  
6 now?

7 CHAIR BELLA: Yep.

8 COMMISSIONER RETCHIN: Yeah. I just wanted to  
9 circle back just to note that I asked Martha, and Martha, I  
10 do want to say, that her specialty and her specialization -  
11 - and you'll hear about value-based purchasing later --  
12 just a tremendous piece of work, Martha. And it's going to  
13 do enormous good.

14 I asked the question: What are the precedents?  
15 I reminded myself that OBRA 1990 changed optional coverage  
16 for pregnancy and made it mandatory. Congress can do that,  
17 and we all recognize that.

18 In this case, I'm still eventually at 90 percent.  
19 Even though the administrative complications may be there,  
20 I think it would be more palatable in a severe recession to  
21 go to 100 percent for some period of time. Let's say two  
22 years and then drop back down to 90. But this is not

1     unprecedented for the mandatory unfunded benefit if you  
2     want to just talk about the partnership.

3             CHAIR BELLA:   Thank you, Sheldon.

4             Stacey.   And then, Kisha, did I see your hand?

5             [No response.]

6             CHAIR BELLA:   Okay.   Perfect.

7             COMMISSIONER GORTON:

8             COMMISSIONER LAMPKIN:   Thank you.   I'm just going  
9     to start by complimenting Martha and the team.   The chapter  
10    is excellent, and I really appreciate that.

11            Just to also say on most subjects related to  
12    eligibility or additional benefits, I kind of lean towards  
13    the state option or less than 100 percent side, partnership  
14    side, but in this particular case, I'm just convinced that  
15    this is so important.   This is such a critical coverage gap  
16    that it meets the standard for mandatory coverage and part  
17    of the floor of the Medicaid standards.   So I'm 100 percent  
18    behind all three recommendations and the mandatory  
19    component and the full benefits component.

20            On the share of FMAP, I do struggle with this  
21    one, but at the end, I'm with Kathy.   I actually lean a  
22    little bit more towards the 100 percent side.   Great

1 arguments today for less than that. If we were already in  
2 a countercyclical -- automatic countercyclical world, that  
3 would make me feel a little bit better, and I won't vote  
4 against 90 if that's where the rest of the Commission is.  
5 But I can definitely see a preference to 100.

6 CHAIR BELLA: Thank you, Stacey.

7 Kisha?

8 COMMISSIONER DAVIS: Thanks. I want to echo a  
9 few comments. Again, Martha, this was just an amazing  
10 chapter, and I think what you really did well was  
11 highlighted the impact that this coverage would have on our  
12 minority communities and closing disparities in maternal  
13 outcomes. And I think that is really where this -- you  
14 know, the impact of this lies and more kids having their  
15 moms around. If you want to impact the next generation,  
16 this is really huge.

17 So that's why I land more in the 100 percent  
18 category. I don't want to give states any excuse to not  
19 adopt this and really to push it forward.

20 I wouldn't vote against 90 percent. I certainly  
21 could live with that. I think it's so important but don't  
22 want unfunded mandates. I also can certainly live with a

1 transition with 100 percent for a couple years to help  
2 states get through everything, all of the increased budget  
3 costs associated with COVID right now and then it  
4 transitions to a 90 percent. But I just wanted to kind of  
5 put my stake in the 100 percent camp.

6 CHAIR BELLA: Thank you, Kisha.

7 Tom?

8 COMMISSIONER BARKER: Thanks, Melanie.

9 I must say I found Sheldon's argument quite  
10 persuasive. Sheldon, you've made a very good point which  
11 is that Congress did make the coverage to pregnant women a  
12 mandatory benefit in the late '80s or early '90s in one of  
13 the OBRAs back then. So I'm in favor of mandatory  
14 coverage, and I would say I'm in the 90 percent camp. I  
15 certainly see the argument for 100 percent but just sort of  
16 in the spirit of Medicaid as a partnership.

17 And I really cannot think -- and I raised this in  
18 our last meeting. I can't think of another benefit where  
19 Congress has created 100 percent match for any benefit, and  
20 so I like the ACA analogy that Chuck made. So I'm in the  
21 90 percent camp.

22 CHAIR BELLA: Kit?

1           COMMISSIONER GORTON: While we're talking about  
2 some of the mandates in the past, OBRA '89 and expanded  
3 EPSDT was probably the largest unfunded mandate that  
4 Congress ever passed, and while states have grumbled about  
5 it for years, it was an important thing to do. At that  
6 point, there was no enhanced match. You just got your  
7 regular match, and you started to pay for all of these  
8 medically necessary services for children.

9           So I think there's more than ample precedent to  
10 mandate this benefit, and I think that doing it at 90  
11 percent is for me a very comfortable place. And I don't  
12 think we need to go to 100, but that's just where I am.

13          CHAIR BELLA: Okay. Oh, Chuck. I'm going to try  
14 to wrap this up here. I'm going to summarize where I think  
15 we are and then bring it back to the group, but do you want  
16 to add to that?

17          VICE CHAIR MILLIGAN: Yeah, I hadn't intended to  
18 jump back in. The one comment I want to make is there are  
19 other examples in the past of mandatory coverage  
20 expansions. I mean, there's stairstep, the Waxman  
21 Children, going up for different ages to different poverty  
22 levels, there's examples in the past.

1           The comment I would like to make, I think, is  
2   that it's important to reflect that the reason the ACA  
3   mandate for the Medicaid expansion for adults in general  
4   was litigated, got to the Supreme Court, is I think that  
5   the magnitude of that expansion and the threat to state  
6   matching funds triggered a decision in the Sebelius case.  
7   I don't think this rises to that level for a whole bunch of  
8   reasons, and I think, depending on how we want to frame and  
9   where we land with these final votes, Martha, I think we  
10   might need to just touch on the mandate issue with respect  
11   to the Sebelius decision.

12           So I do want to contextualize it, and I think we  
13   need to get there in the chapter.

14           CHAIR BELLA: Okay. First of all, thank you to  
15   the Commissioners that we've made so much progress to get  
16   to consensus on this, and we really are at one spot. And  
17   the majority of you are either open -- what I'm hearing is  
18   the majority of you are either open to 90 or 100, or if one  
19   is not your favorite, it won't stop your vote, which is  
20   interesting.

21           In that vein, my proposal would be we bring  
22   forward the 100 percent. If that is not comfortable to the

1 Commission, then we can talk about the 100 percent for  
2 three years or two years, and then it steps down. That is  
3 how I would like to proceed. But for those of you that  
4 feel strongly against 100 percent, I want -- and, Bill, I  
5 appreciate your point of view. I completely understand  
6 that. I don't think we're going to persuade you on 90 or  
7 100 either way, so that's why I'm going forward on this  
8 path.

9 But for those of you that feel like that's a  
10 terrible approach to bring it back in that manner, I would  
11 like to give you a chance to make a comment. Toby?

12 COMMISSIONER DOUGLAS: Well, not a comment, but  
13 what was the split of just -- did anyone count like in  
14 terms of leaning one way or the other?

15 CHAIR BELLA: Yeah, I have a listing of that, but  
16 people also hedged to say, "I want this, but I would be  
17 fine with this," or, "I want this, but I like Sheldon's  
18 idea." So it's not that it's -- that's why it's a little -  
19 - there are very few of you that are saying, "It has to be  
20 this, or I will not vote for it." There are maybe two of  
21 you --

22 COMMISSIONER DOUGLAS: That's fair, but I just



1 thought, yeah -- I mean --

2 COMMISSIONER CERISE: Yeah, I'm with Toby. I'd  
3 like to just hear maybe what the leanings are, because I  
4 didn't say -- I didn't say anything one way or another, but  
5 given the two choices --

6 CHAIR BELLA: Okay. I'm going to go around and  
7 ask you -- this is going to be a speed round.

8 COMMISSIONER DOUGLAS: Okay.

9 CHAIR BELLA: You say 100, 90, or Sheldon, and  
10 I'm going to go in the order of my screen, so I'm going to  
11 start with Kisha.

12 COMMISSIONER CARTER: Could we look at the 100  
13 percent going for three years first and see who's on that  
14 one?

15 CHAIR BELLA: Sure.

16 COMMISSIONER BURWELL: That's the Sheldon option,  
17 and you can vote on that.

18 COMMISSIONER CARTER: I think that's a compromise  
19 position, and I'd like to see who's in on it.

20 CHAIR BELLA: I just want to -- I think for  
21 efficiency I'm just going to ask, go person to person and  
22 say you can say 90, 100, or Sheldon. Kisha.

1 COMMISSIONER DAVIS: 100.  
2 CHAIR BELLA: Stacey?  
3 COMMISSIONER LAMPKIN: 100.  
4 CHAIR BELLA: Martha?  
5 COMMISSIONER CARTER: 100.  
6 CHAIR BELLA: Sheldon?  
7 COMMISSIONER RETCHIN: Sheldon.  
8 CHAIR BELLA: Okay. Leanna?  
9 COMMISSIONER GEORGE: Sheldon.  
10 CHAIR BELLA: Sheldon. Kit?  
11 COMMISSIONER GORTON: 90.  
12 CHAIR BELLA: Fred?  
13 COMMISSIONER CARTER: 90.  
14 CHAIR BELLA: Toby?  
15 COMMISSIONER DOUGLAS: 90.  
16 CHAIR BELLA: Peter?  
17 COMMISSIONER SZILAGYI: Sheldon.  
18 CHAIR BELLA: Kathy?  
19 COMMISSIONER WENO: 100.  
20 CHAIR BELLA: Bill, abstain, right?  
21 COMMISSIONER SCANLON: Abstain, right.  
22 CHAIR BELLA: Chuck.

1           VICE CHAIR MILLIGAN: If you had called it  
2 something else, maybe Sheldon, but 90.

3           CHAIR BELLA: Brian?

4           COMMISSIONER BURWELL: 90.

5           CHAIR BELLA: Tricia?

6           COMMISSIONER BROOKS: 100.

7           CHAIR BELLA: Darin?

8           COMMISSIONER GORDON: 100.

9           CHAIR BELLA: Tom?

10          COMMISSIONER BARKER: 90.

11          CHAIR BELLA: Okay, and I am in the 100 camp. So  
12 one, two, three, four, five, six, seven --

13          COMMISSIONER DAVIS: Melanie, can I make a quick  
14 comment? I just want to point something out to the  
15 Commission the gender divide on that vote, if anybody  
16 noticed, with the exception of one. I think it's important  
17 as a Commission that we recognize where the women fell on  
18 this maternal issue and where the men fell on this maternal  
19 issue. I don't think it changes anybody's vote, but I just  
20 think that's an important thing to recognize.

21          CHAIR BELLA: So in case that's not clear to  
22 folks, six women voted for 100 and six men voted for 90.

1 No women voted for 90, just to make Kisha's point very  
2 clear.

3 COMMISSIONER GORDON: And a man did vote for 100,  
4 just to be clear.

5 CHAIR BELLA: Yes. We'll give you an award  
6 later, Darin.

7 Okay. So just because people wanted a count, we  
8 have seven people in the 100 camp, six people in the 90  
9 camp, three people in the Sheldon camp, and one person  
10 abstaining. So let me go to those of you in the 90 camp  
11 and ask how many of you are 90 or nothing. Can you -- Tom  
12 --

13 COMMISSIONER BURWELL: Not I. I'll go with 100  
14 if that's the majority.

15 CHAIR BELLA: Okay. Tom? Tom, you're on mute.

16 COMMISSIONER BARKER: Sorry. I'm sorry. I don't  
17 know why I couldn't get off mute. Is the choice between  
18 90, 100, or Sheldon? Or is it between 90 and 100? Because  
19 I'd be with Sheldon, if not at 90.

20 CHAIR BELLA: Okay. Kit?

21 COMMISSIONER GORTON: So kudos to Kisha. I'm  
22 going with the people who know most about this issue, and

1 I'm going to change to 100. Thanks.

2 CHAIR BELLA: Fred?

3 COMMISSIONER CERISE: I would agree with Tom. I  
4 would go to Sheldon just because I'm not in favor of 100,  
5 and, Kisha, it's not because I don't want to do the  
6 program, because I think financially it should be a  
7 partnership. But, yeah, I would prefer Sheldon's plan.

8 CHAIR BELLA: Okay. Toby?

9 COMMISSIONER DOUGLAS: Just to reiterate, you  
10 know, I'm open to both. This is to me -- it's not about a  
11 policy -- there's policy, which is saying that it's  
12 mandatory, and I 100 percent agree this should be a  
13 mandatory benefit. And then there's the question about the  
14 state-federal participation from a financial standpoint,  
15 which has nothing to do with the policy. It has more to do  
16 with how we financially structure a program. And so I  
17 still think 90 is better, but I will go with 100.

18 CHAIR BELLA: Chuck.

19 VICE CHAIR MILLIGAN: I'm not adamant to 90, and  
20 in light of Kisha's comment, my back-up is 140.

21 CHAIR BELLA: Okay. So given that, I'm going to  
22 ask Martha to bring back the recommendation at 100 percent,

1 and that is what we're going to vote on tomorrow, because  
2 as a fallback we have the Sheldon approach, but I'd like  
3 her to bring it back at 100 given that the majority of  
4 Commissioners are in the 100 percent category. Is that  
5 comfortable to all of you?

6 COMMISSIONER CARTER: Yes.

7 COMMISSIONER CERISE: Melanie, I'll just ask how  
8 important -- I mean, like I guess you capture our comments,  
9 so, you know, you don't have to vote against 100, but I  
10 think it's important to kind of have it known that I guess  
11 we've had this discussion and that there's not full  
12 agreement on that point, but that we can agree the policy  
13 is more important to go forward.

14 CHAIR BELLA: Yeah, I mean --

15 COMMISSIONER CERISE: I mean, how important is  
16 it? I realize all the pieces that go into a  
17 recommendation, and you're not going to get 100 percent  
18 agreement on it. I just hope that, you know, the flavor of  
19 this discussion gets captured.

20 CHAIR BELLA: Yes, I think that there is -- it is  
21 critical that the flavor of the discussion gets captured,  
22 and I think we all have such confidence in Martha's work to

1 trust that she will go back and reflect this part of the  
2 discussion in the chapter that will accompany the  
3 recommendation. Sheldon?

4 COMMISSIONER RETCHIN: Yeah, can you hear me?

5 CHAIR BELLA: Yes.

6 COMMISSIONER RETCHIN: In the end, Congress still  
7 has the prerogative to change the FMAP, so, you know, I  
8 don't know how you want to -- if you could reflect that in  
9 the recommendation? But that's certainly in terms of the  
10 flavor of the discussion. I still -- listen, I just want  
11 to make clear we all -- I am absolutely 100 percent with  
12 the mandated policy. This is really an issue about  
13 financing, and so -- but we all have to recognize that  
14 Congress has the option and prerogative to do that.

15 COMMISSIONER CARTER: Yeah.

16 CHAIR BELLA: Okay. Thank you all. We'll have  
17 another chance at this before we will take a vote on this  
18 tomorrow. Thank you.

19 Martha, do you have any last questions or  
20 comments or anything you need from us?

21 MS. HEBERLEIN: No. Thank you. And I'll  
22 definitely explain more in the rationale about the debate

1 about the FMAP and the financing versus policy point of  
2 view. And apologies again for my technical difficulties,  
3 and thank you for bearing with me.

4 CHAIR BELLA: You know, even when we can't see  
5 your face, you're still --

6 MS. HEBERLEIN: I'm smiling.

7 CHAIR BELLA: Thank you. We can actually tell  
8 you're smiling. It comes through in your voice, so thank  
9 you.

10 Okay. We are going to move to estate recovery  
11 now. This is another area where we've had several  
12 discussions as a Commission, and we are looking at a set of  
13 recommendations. But I will turn it over -- I see Tamara,  
14 Kristal. I'm not sure which one of you is starting, but we  
15 are ready whenever you are.

16 ### ESTATE RECOVERY: REVIEW OF DRAFT CHAPTER AND  
17 RECOMMENDATION DECISIONS

18 \* MS. HUSON: Okay, great. I'm starting. There's  
19 Kristal. Perfect.

20 So good morning, Commissioners. Kristal and I  
21 are here today to go over the draft chapter on Medicaid  
22 estate recovery. This chapter includes three draft



1 recommendations which we presented last month but have  
2 tweaked slightly in response to your discussion.

3 Next slide, please.

4 This slide lists the different sections of the  
5 chapter. You'll note that we added some background  
6 information on LTSS financial eligibility, which I will go  
7 over briefly in a moment, as well as the legislative  
8 history and requirements and program administration of the  
9 Medicaid estate recovery program to help provide more  
10 context for the chapter.

11 The draft chapter also reviews the results of the  
12 Commission's analyses over the past few months, which have  
13 included reviewing the literature and federal guidance on  
14 estate recovery program operations, extracting information  
15 from Medicaid estate plans to understand the extent to  
16 which states pursue recovery beyond the federal minimum  
17 requirements, compiling aggregate data on estate recovery  
18 collections for fiscal years 2015 to 2019, surveying a  
19 sample of states regarding the number and size of estates  
20 recovered, hardship waivers granted, and opinions on  
21 whether to continue to pursue recovery if this requirement  
22 were to be made optional, and interviewing stakeholders and

1 reviewing the literature for insights into whether estate  
2 recovery has had an effect on access to LTSS.

3 Next slide, please.

4 There are many eligibility pathways for Medicaid  
5 LTSS. While states are generally required to cover  
6 beneficiaries who receive Supplemental Security Income, all  
7 states also cover individuals through one or more optional  
8 pathways, which you can see listed on the slide. These  
9 pathways each target different population groups, such as  
10 individuals with disabilities who work, and they also have  
11 various income thresholds and asset limits. The most  
12 commonly used asset limit is the SSI amounts of \$2,000 for  
13 an individual and \$3,000 for a couple. Please refer to the  
14 chapter for more details.

15 Next slide, please.

16 Financial eligibility for Medicaid LTSS is  
17 determined by both income and asset limits, also called  
18 resources. In general, countable income includes earned  
19 income, such as wages, and unearned income, such as Social  
20 Security benefits, trusts, and unemployment benefits. Some  
21 income is excluded, such as the first \$65 of monthly income  
22 plus one-half of the remaining amount up to certain limits.

1           Countable assets may include cash and other  
2   liquid resources, such as stocks and bonds, and some assets  
3   are excluded, such as a primary residence, household goods  
4   and personal effects, and one automobile. And while a  
5   primary residence is not considered a countable resource  
6   for Medicaid eligibility under SSI program rules, its value  
7   can affect eligibility for Medicaid LTSS specifically. And  
8   for 2021, the minimum home equity limit is \$603,000 and the  
9   maximum limit is \$906,000, meaning that if an individual's  
10   home equity is above the limit chosen by the state, they  
11   will be deemed ineligible to receive Medicaid LTSS.

12           In 2018, 40 states used the federal minimum, nine  
13   states used the maximum, one state set a limit in between,  
14   and one state had no limit. The home equity does not apply  
15   if a beneficiary has a spouse, a child under age 21, or a  
16   child with a disability of any age who resides in the home.

17           There are also rules pertaining to post-  
18   eligibility treatment of income and protections against  
19   spousal impoverishment which allow an institutionalized  
20   Medicaid beneficiary's spouse to retain some income and  
21   assets in order to remain living in the community. For  
22   more on those rules, please refer to the chapter.

1           Next slide, please.

2           Based on a review of the literature, we found  
3   that for low-income beneficiaries their homes represent a  
4   large majority of their assets. As such, they may find it  
5   difficult to draw down that wealth if they need funds to  
6   cover expenses as they age. And in order to learn more  
7   about assets held by older adults, MACPAC contracted with  
8   the University of Massachusetts to review the Health and  
9   Retirement Study, or HRS, which is a longitudinal survey of  
10  adults age 50 and older. They identified Medicaid  
11  beneficiaries enrolled in the HRS who died during the 2012,  
12  2014, or 2016 survey period. We have received the first  
13  round of initial outputs from the contractor which  
14  describes the demographics, income, and wealth of 578  
15  Medicaid beneficiaries in the sample.

16           In general, the study found that the assets of  
17  older adults on Medicaid are quite modest, with a  
18  substantial portion of individuals having little to no  
19  wealth. More specifically, we found that at age 65 and  
20  older, the average net wealth was \$44,393. The lowest  
21  quartile of the group had negative net wealth. On average,  
22  this group's debt exceeded its assets by \$14,000. And the

1 highest quartile held an average of over \$173,000 in net  
2 wealth. Three-quarters of the sample had net wealth of  
3 less than \$48,500.

4           The data also show that, overall, home equity  
5 held by the total sample was only \$27,364. The lowest  
6 quartile had a negative home equity of almost \$7,000, and  
7 the highest quartile held an average of \$98,694 in home  
8 equity. This data indicates that the assets that Medicaid  
9 programs can recover from after a beneficiary's death are  
10 limited, particularly for individuals who do not own their  
11 own homes.

12           We will be getting additional data from the  
13 contractor and may be able to update this section of the  
14 chapter with more details before final publication of the  
15 report in March.

16           Next slide, please.

17           Commissioners will probably recognize this slide  
18 from our previous presentations outlining the basic  
19 requirements for estate recovery programs. We included it  
20 as a refresher, but we point you to the draft chapter for  
21 more information.

22           Next slide, please.

1           Finally, to quickly review the key findings of  
2   our analytic work which we presented last fall, we found  
3   that estate recovery programs vary by state, with some more  
4   expansive than others. We found that states recovered a  
5   total of \$733.4 million in 2019, but overall, average  
6   recoveries are modest and few hardship waivers are granted.

7           Finally, stakeholders we spoke with said that  
8   those with significant means can avoid estate recovery  
9   through estate planning, but for many without such means,  
10   estate recovery can deter individuals from seeking Medicaid  
11   coverage for LTSS.

12           And with that, I'm going to turn it over to  
13   Kristal to walk us through the draft recommendations.

14   \*           DR. VARDAMAN: Thank you, Tamara. Now I'll go  
15   over the three draft recommendations and rationale. We  
16   made several changes in response to your comments in  
17   December.

18           The first recommendation, draft recommendation,  
19   which is unchanged from December, reads, Congress should  
20   amend Section 1917(b)(1) of Title XIX of the Social  
21   Security Act to make Medicaid estate recovery optional for  
22   the populations and services for which it's required under

1 current law.

2           As you discussed in December, this recommendation  
3 would give states increased flexibility, allowing some to  
4 cease recovery if they determine the return on their  
5 investment is low, while others could continue the  
6 practice. States most likely to opt out could be those  
7 with lower collection amounts relative to other states and  
8 those that only pursued the mandatory populations and  
9 services.

10           We asked our colleagues at the Congressional  
11 Budget Office to provide us with estimates for this  
12 recommendation. I thank them for their work. Please note  
13 that this estimate is a range rather than a point estimate,  
14 as it's not legislative language, which is what they would  
15 need to develop an exact figure.

16           We went over a lot of this rationale last month  
17 so I'm just going to go through it quickly, and the  
18 implications quickly. Again, CBO did have this estimated  
19 as something that would increase federal spending by \$50 to  
20 \$250 million per year during that budget horizon, due to  
21 those states not collecting that revenue. In terms of  
22 beneficiaries, we would assume that some individuals might

1 seek services who may have not done so previously, and it  
2 could protect some heirs from economic hardship and address  
3 equity concerns. We don't see any direct effects of this  
4 on plans and providers.

5           The second draft recommendation, which we have  
6 amended from last month, reads, Congress should amend  
7 Section 1917 of Title XIX of the Social Security Act to  
8 allow states providing long-term services and supports  
9 under managed care arrangements to pursue estate recovery  
10 based on the cost of care when the services used by a  
11 beneficiary were less than the capitation payment made to a  
12 managed care plan.

13           So currently, as we've discussed, if a state  
14 elects to pursue recovery for all Medicaid services they  
15 must pursue recovery for the total capitation payment or a  
16 portion of the capitation payment attributed to the  
17 services for which they seek recovery. So this change  
18 would allow states with managed long-term services and  
19 supports to pursue recovery based on the cost of care  
20 provided to its beneficiaries. As written, it does not  
21 currently require states to do that.

22           However, they would be able to recover only up to



1 the cost of the capitation payment, which is a change you  
2 asked us to make last month. This means that in states  
3 that continue recovery, have managed care, and take up this  
4 option, the estate of an individual who used limited  
5 amounts of LTSS would not pay more than what was spent on  
6 their capitation, unlike under current policy.  
7 Beneficiaries who did use a lot of care, such as those who  
8 were institutionalized for significant periods, would  
9 continue to have their claim capped at the capitation  
10 payment, which is the amount the state paid to the plan  
11 that assumed the risk for their care. We assume that this  
12 approach would be easier for heirs to understand and also  
13 give states more flexibility in administration.

14           And again, the implications here are mostly  
15 unchanged from last month. Because some of this depends on  
16 the effects on federal spending depends on how  
17 Recommendation 1 would be taken up, some states would cease  
18 recovery completely. CBO wasn't able to give us a score  
19 because the amount, how much this would affect federal  
20 spending, would depend on how many states decided to retain  
21 estate recovery.

22           But again, we do expect that this would increase

1 federal spending by a modest amount, that beneficiaries  
2 might be more willing to seek services, and that it would  
3 have little to no effect on plans and no effect on  
4 providers.

5           And so the last draft recommendation, which also  
6 has been amended since last month, reads, Congress should  
7 amend Section 1917 of Title XIX of the Social Security Act  
8 to direct the Secretary of the U.S. Department of Health  
9 and Human Services to set minimum standards for hardship  
10 waivers under the Medicaid estate recovery program. States  
11 should not be allowed to pursue recovery for any asset  
12 that's the sole income-producing asset of survivors, homes  
13 of modest value, or any estate valued under a certain  
14 threshold. The Secretary should continue to allow states  
15 to use additional hardship waiver standards.

16           So compared to last month, here we've asked  
17 Congress to direct the Secretary to mandate these new  
18 requirements, rather than directing the Secretary to come  
19 up with criteria. We also added the threshold under which  
20 states could not pursue recovery, in response to your  
21 feedback. We left some elements to Congress to determine,  
22 or to direct the Secretary to do, such as the value of the

1 threshold.

2           This recommendation would address some concerns  
3 about how estate recovery may perpetuate poverty and  
4 provide for more consistent treatment by putting in place  
5 minimum federal standards. As we discussed in the past,  
6 CMS currently suggests but does not require certain  
7 criteria, and states can define their own criteria that  
8 they use, either in addition to or instead of CMS's  
9 examples. Under this recommendation, states would be able  
10 to continue to have their own standards that exceed federal  
11 minimums.

12           I should also note here that depending on what  
13 threshold is set for the minimum estate size, that would  
14 certainly affect the number of estates for which hardship  
15 exemptions would be needed, as recovery would be waived for  
16 those small estates, regardless of any hardship criteria  
17 that might also apply.

18           Again, CBO did not give us an estimate for this  
19 option, but we would expect that it would increase federal  
20 spending somewhat given the new estate value threshold and  
21 potential for the additional hardship waivers. We would  
22 also expect, under this recommendation, that more estates

1 would have recovery waived, which would decrease state  
2 collections. And again this would protect heirs from  
3 economic hardships, and we don't see any effect of this  
4 recommendation on plans or providers.

5           And so with that we look forward to your  
6 discussion and feedback on the draft chapter and these  
7 draft recommendations. In particular, please let us know  
8 if there are any edits you would like us to incorporate  
9 into the recommendation language in advance of tomorrow's  
10 vote.

11           So with that I'll turn it back to the Chair.  
12 Thank you.

13           CHAIR BELLA: Thank you both for taking us  
14 through that and for the work that you've done over the  
15 past several months as we've explored a variety of issues.  
16 As everyone knows, we've looked at a lot of things. We've  
17 landed on three recommendations, as discussed last month,  
18 and reiterated just now. The discussion today and the vote  
19 tomorrow is about estate recovery, so just to remind us  
20 that it's not about eligibility issues. Those are also  
21 important but that is not what the topic at hand is for  
22 these recommendations and our vote.

1           As the chapter well indicated, and as we heard  
2 just now, we will talk about exploration into eligibility  
3 issues and whether there is need for policy improvements in  
4 that area, and we will keep monitoring that.

5           So in the time that we have left, I would ask  
6 Commissioners who wish to speak to please indicate your  
7 support for or concerns with the three recommendations on  
8 estate recovery. I will start by saying I am in support of  
9 all three. This work has convinced me that estate recovery  
10 is in need of reform for a variety of reasons that I don't  
11 need to rehash, but I am enthusiastic to support the  
12 recommendations and move them forward.

13           I will turn to Chuck, I see, and then Darin.

14           VICE CHAIR MILLIGAN: Tamara and Kristal, thank  
15 you very much for your work getting us here. I am going to  
16 be in support of all three recommendations as well. I do  
17 want to articulate just a few reasons, and I'll try to be  
18 brief.

19           With respect to 3.1 and making it optional, I do  
20 think that much like we made the recovery audit contractor  
21 process optional in a recommendation two years ago, I do  
22 think states should have the option if they think that this

1 is not a cost-effective, cost-beneficial activity, which I  
2 think in many states is the case.

3 Second, and I made this point at the last  
4 meeting, I do think that states have a compliance risk if  
5 HHS OIG comes in after the fact and says the recovery rate  
6 should be higher, for a variety of reasons I think the HHS  
7 OIG may not understand. So I'm supportive of optional, for  
8 those and other reasons.

9 I'm going to focus my comments on 3.3 and the  
10 thresholds. So if a state does pursue the option and they  
11 do elect to continue pursuing recovery, I want to reiterate  
12 Melanie's comment that I think this is very distinct from  
13 eligibility-related activities to become a Medicaid LTSS  
14 beneficiary. I do think that should the Commission want to  
15 get into looking at potential abuses of Medicaid estate  
16 planning activities around how individuals make gifts or  
17 create trusts or shelter assets, I think that is absolutely  
18 fair game for the Commission. I think of that as distinct,  
19 because I think a lot of individuals who die with estates  
20 didn't use those financial or estate-planning activities.  
21 They have a house because they paid off a mortgage, and  
22 they have a house. They didn't do any gimmicks to get

1    there.

2                   So I think those are distinct bodies of work and  
3    distinct issues, and for me I would not want to pursue  
4    estate recovery because we think that there was a failure  
5    on the eligibility side to qualify because of how  
6    sheltering may occur, because I do think there is an  
7    imperfect relationship.

8                   So let me just focus then on the rationales for  
9    me recommending minimum thresholds. The first I want to  
10   mention is we don't pursue estate recovery in Medicaid for  
11   other disease states, other conditions, other kinds of  
12   services. This is fairly unique to LTSS, and I think that  
13   there are equity issues based on what an individual's just  
14   lottery, created as their particular medical condition and  
15   medical need. And I think that having estate recovery on a  
16   particular group, when we spend a lot of money on other  
17   groups that have no estate recovery risk, I think it's  
18   inequitable.

19                  Second, there are a lot of other federal  
20   entitlement programs without any estate recovery activities  
21   whatsoever. There isn't estate recovery for a lot of other  
22   means-tested programs, there isn't estate recovery for

1 other federal entitlement programs, and I think it's  
2 inequitable to impose this simply in Medicaid and simply in  
3 one type of area of Medicaid.

4 Third, and as you mentioned, Kristal, I wouldn't  
5 want to discourage anybody from utilizing services for risk  
6 of recovery. I think that impedes the value and philosophy  
7 around the entitlement program.

8 Fourth, I think it's critical that we allow  
9 individuals to pass minimum estates, however Congress would  
10 choose to define it, to their heirs, their children, as a  
11 component of breaking a cycle of poverty. And I think  
12 estate recovery works against breaking a cycle of poverty  
13 in the way in which it denies families below the poverty  
14 level a means of getting started when somebody who received  
15 LTSS passes away.

16 And the final comment I'll make, and perhaps the  
17 most political comment I'll make here, is to the extent  
18 people think of estate recovery as a way of recovering  
19 funds that can then be reinvested in the program and  
20 finance the program for the next set of Medicaid  
21 beneficiaries, I think this is a very, very regressive form  
22 of creating financing.



1           We have seen Congress, in recent years and for a  
2 long time, whittle away at and eliminate estate taxes or  
3 so-called death taxes for very high-income individuals,  
4 often under this somewhat mythical rubric of the family  
5 farm and mythical rubrics in other ways. And I think if we  
6 have a financing challenge in Medicaid related to how to  
7 finance based on decedents, financing Medicaid or creating  
8 federal and state funding on the backs of Medicaid  
9 beneficiaries without recognizing the inequity and the  
10 regressive nature of that financing system, in the context  
11 of Congress's kind of refusal to have estate taxes for much  
12 higher-income people, that could flow funding back into the  
13 system to finance these programs, I just think is a form of  
14 regressive financing taxation that I'm not supportive of.

15           So I'll end there. For those reasons I'm going  
16 to be in support of all of these recommendations. Thank  
17 you.

18           CHAIR BELLA: Thank you, Chuck. Darin, you have  
19 the privilege of following that.

20           COMMISSIONER GORDON: Yes, it's always fun  
21 following Chuck. Tamara and Kristal, you all did a  
22 wonderful job. That goes without saying, actually. I will

1 say that I align myself with Melanie and Chuck, for many of  
2 the reasons Chuck articulated, so I will be very brief.

3 CHAIR BELLA: Thank you, Darin. Brian, and then  
4 Kit.

5 COMMISSIONER BURWELL: Can you hear me?

6 CHAIR BELLA: Yes.

7 COMMISSIONER BURWELL: So obviously I have a very  
8 different point of view. From the start of looking at this  
9 issue I have said pretty strongly that I think the Medicaid  
10 estate recovery program has been at the bottom of the net  
11 worth distribution and at the top, and we need radical --  
12 the program is not working, it's broken and needs major  
13 structural reform. That's my major objection to the  
14 recommendations. I don't think that they go far enough. I  
15 think this is a program that really needs major reform.  
16 It's not working. It's not meeting its purpose. I think  
17 we need to work on it more and come back with stronger  
18 recommendations about reform.

19 I think the data that we just received recently  
20 from the HRS analyses is very illuminating, and we have to  
21 discuss that data and maybe dice it a little more to get at  
22 the truth. It's the first time the data has been made

1 available on the actual estates of Medicaid decedents. And  
2 the data show pretty much the strong narrative that three-  
3 quarters of decedents have estates of little or no value,  
4 less than \$40,000, and we could set a floor of exemptions  
5 up to \$40,000, and exclude 75 percent of the estates of  
6 decedents. But in that top quartile the total percentage  
7 of the total value of all estates is 98 percent. Ninety-  
8 eight percent of the value of all estates of Medicaid  
9 decedents is at the top end, and there's obvious leakage  
10 going on in Medicaid eligibility rules, of people who were  
11 able to avoid Medicaid estate recovery.

12 I think it's very important that the Medicaid  
13 program maintain its role as a safety net program, and  
14 Medicaid eligibility, financial eligibility policy is a way  
15 to convey that fact to the public. You cannot get full  
16 coverage for LTSS services and keep all your money. I  
17 think that's a very important policy statement, and I  
18 disagree with Chuck and Melanie that Medicaid estate  
19 recovery is distinct from front-end financial eligibility.  
20 I think they are integrally linked together. They are two  
21 parts of the overall financial eligibility policy,  
22 primarily because estate recovery primarily deals with home

1 equity, which is over 60 percent of total home equity for a  
2 lot of Medicaid recipients.

3           So I also want this structural reform because I  
4 also am very invested in the bigger picture, which is LTSS  
5 financing reform. I am personally for a publicly financed  
6 LTSS program to provide services separate from Medicaid.  
7 There has been very little public support for such an  
8 option. It's only around 15 percent. And I think if we  
9 continue to allow this leakage to go on in the Medicaid  
10 program, for people to get LTSS coverage and keep their  
11 money, there's going to be less support for overall LTSS  
12 reform.

13           So this is a small program, but in terms of  
14 policy and policy statements I think it's a very important  
15 program to underline the fact that it is only for people  
16 who meet the safety net financial eligibility requirements  
17 and not for people who are able to manipulate the rules.

18           CHAIR BELLA: Thank you, Brian. Kit, and then  
19 Bill.

20           COMMISSIONER GORTON: So, first, I want to  
21 applaud Brian for passionately stating he had a different  
22 point of view. I think that's important in our process,

1 and in a consensus-driven organization, it can be hard and  
2 painful. And I have some experience with that myself, and  
3 I agree in principle with many of the things that Brian  
4 said about estate recovery.

5           That said, I'm not persuaded that his recommended  
6 approach is the best thing to do, and I am supportive of  
7 all three of these as an interim step forward. And the  
8 reason for that is because I think what the data show us is  
9 that this estate recovery piece doesn't work at all. As  
10 Brian said, it's broken, and I don't think we have enough  
11 information yet to say do away with it altogether. But for  
12 my purposes, I think we're close to that.

13           I absolutely agree that we need a long, hard,  
14 deep look at eligibility because that's where the problem  
15 lies in my view, and that's where the solution has to come  
16 from.

17           But that said, I think this is a reasonable  
18 interim step because I think it allows states that want to  
19 stop this and never wanted to start it, like West Virginia  
20 that was dragged kicking and screaming into this program --  
21 it allows them to stop, right? And so I think as an  
22 interim step for me, it makes sense to say the states that

1 want to stop this, stop it.

2           In terms of the states that want to continue, I  
3 think the chapter on this needs to be very strong in terms  
4 of cautioning those states about the risks of continuing  
5 it, about the increasing generational poverty, about the  
6 inherent racial biases that are built into this program.  
7 States can do this and recover, but they better look at who  
8 they're recovering from because I think that they're going  
9 to find that they're recovering from a very biased sample  
10 of people. And they should not feel good about that, even  
11 if they're recovering large amounts. We should point them  
12 to eligibility as being a place to do more work and this  
13 back end recovery not.

14           So I'll stop there, but in terms of the arguments  
15 that Melanie and Chuck have made, I agree with those. I  
16 agree with Brian's point in principle, but I think these  
17 three recommendations are good first steps to deal with a  
18 much larger problem of having people who are really not  
19 low-income people ending up having their LTSS paid for by  
20 the Medicaid program.

21           CHAIR BELLA: Thank you, Kit.

22           Bill and then Sheldon.

1           COMMISSIONER SCANLON: Tamara and Kristal, you  
2 gave us an incredible amount to ponder here. Thank you  
3 very much for that.

4           I guess, Kit, it might be my day for masochism  
5 because I'm going to present another divergent sort of  
6 view.

7           The data are very clear that Medicaid LTSS users  
8 do not have a lot of resources, and so, therefore, we  
9 shouldn't be too surprised when the recoveries are  
10 relatively modest. But at the same time, we know there's a  
11 phenomenon out there which is that there are people who are  
12 assisted by sort of profiteers, so to speak, who are  
13 sheltering assets inappropriately and depriving other  
14 Medicaid eligibles of resources for LTSS. And there is, if  
15 anything, a significant underinvestment in Medicaid LTSS.  
16 There's a lot of unmet need among sort of the Medicaid  
17 beneficiaries receiving LTSS.

18           For that reason, I think it's important to  
19 preserve a national principle that we do not want to have  
20 these pathways work sheltering your sort of assets and  
21 becoming Medicaid eligible to continue to exist. I think  
22 we need to have estate recovery that is efficient, and we

1 need to learn how to do that, do that well.

2 I mean, I noticed over the past number of years  
3 that state taxes are becoming incredibly more effective in  
4 terms of identifying sort of options for getting people to  
5 pay revenue that they should have been paying and were not  
6 doing.

7 So I would oppose sort of the first  
8 recommendation and making it optional because I think we  
9 need to put in place and see how we can improve it rather  
10 than scrapping it.

11 In terms of the other two recommendations, I  
12 support those. In particular, I think that the idea of  
13 having a floor for the hardship exemptions is important.

14 For this to be an equitable sort of set of  
15 policies, it shouldn't be a function of where you live.  
16 There should be some kind of national protection again, and  
17 therefore, a federal minimum should be established.

18 This is a dream of mine, and I know it's not  
19 going to happen. If there was a federal minimum, I would  
20 love it to be sort of adjusted for differences in cost of  
21 living across areas. I would apply the same thing to  
22 eligibility criteria as well. That's not going to happen



1 either, but that would be my wish in the long run.

2 In terms of the second recommendation, I think  
3 that's just a no-brainer. We shouldn't be asking people to  
4 recover -- their assets to be recovered for services that  
5 they never received.

6 So where I am is I'm in favor of sort of 2 and 3  
7 but not No. 1.

8 CHAIR BELLA: Thank you, Bill.

9 Sheldon?

10 [No response.]

11 CHAIR BELLA: You're on mute.

12 [No response.]

13 CHAIR BELLA: Still on mute.

14 COMMISSIONER RETCHIN: Hi. I guess I was being  
15 blocked actively.

16 As I understand it, Recommendation 3, individuals  
17 would have to apply for a hardship to be exempt. Is that  
18 correct in the way the recommendation is formatted, Tamara  
19 and Kristal?

20 DR. VARDAMAN: Yeah. So as written now, any  
21 estate that was under the threshold would automatically be  
22 waived --

1 COMMISSIONER RETCHIN: Okay.

2 DR. VARDAMAN: -- and there would still need to  
3 be some process to grant the hardship waivers under those  
4 two mandated criteria and also any additional criteria that  
5 states might have in place.

6 COMMISSIONER RETCHIN: Yeah. I have to say I'm  
7 affected by Brian's argument. I'm not sure how to deal  
8 with it, but it is concerning. And Bill's points are well  
9 made as well.

10 I'm not sure. In terms of the regressivity of  
11 this, the vast majority of the Medicaid -- the estates are  
12 zero. So in terms of regressivity, the preservation of the  
13 opportunity for estates that are \$900,000 to be continued,  
14 which I think this would actually still do, to Brian's  
15 point, but I don't know. I'm still puzzled by the right  
16 policy.

17 I'll continue to listen. Thanks.

18 CHAIR BELLA: Kit, are you holding your hand up?  
19 I can't tell. Okay. Go ahead.

20 I just want to remind us all, we are approaching  
21 the end, and I want to leave time for public comment,  
22 because we also have to have comment on postpartum, just a

1 quick time check for everyone.

2 So, Kit?

3 COMMISSIONER GORTON: So I just have a quick  
4 comment which is when we talk about the size of these  
5 estates -- and I only had time to do a quick review of the  
6 data that Kristal and Tamara had sent us from the HRS study  
7 -- those are estates after the assets have been protected.  
8 So those estate numbers are what happen when they came -- I  
9 believe when they came to probate, right? So these are  
10 estates that have -- you're not seeing the estate before  
11 the irrevocable trust was created and all the assets were  
12 put in it. You're seeing the estate after the assets were  
13 put in the trust.

14 So we need to be careful about these data, and we  
15 need to talk about that more in the eligibility discussion,  
16 which I hope that we will have in a direct discussion about  
17 protecting assets. But we need to be careful when we  
18 interpret these data because I think they don't include the  
19 big bump at the end for the protected assets.

20 CHAIR BELLA: Brian, quick comment?

21 [No response.]

22 CHAIR BELLA: You're on mute.

1           COMMISSIONER BURWELL: In terms of the potential  
2 that could be recovered if we recovered more aggressively,  
3 I just did a quick back-of-the-envelope estimation of the  
4 total value of all estates, and it was over \$12 billion.  
5 So the amount of recoveries that states are collecting is  
6 just a very small percentage of the potential recoveries  
7 that could be made. We're not talking nickels and dimes  
8 here.

9           CHAIR BELLA: Thank you, Brian.

10          DR. VARDAMAN: I just want to make one note to  
11 Kit's point. We are still working with the contractor on  
12 some additional information, and one of those things is  
13 more backing information about the assets that underlie the  
14 total wealth calculations. So we will make sure we  
15 understand there which, because this is a survey, and once  
16 people pass away, their heirs basically help confirm the  
17 assets that were held in their estate when they pass. So  
18 I'm not sure exactly what goes in and out in terms of how  
19 much it accounts for things that were maybe protected, but  
20 we will definitely follow up about that.

21          CHAIR BELLA: Yeah. I mean, to Kit's point and  
22 Brian's point, there is a lot of work to be done here.

1 We're not saying that we're done after we take a vote on  
2 this tomorrow. We're saying that there are some  
3 opportunities in front of us right now that we could be  
4 doing while we advance other issues that this has brought  
5 to light.

6 All right. Are there any comments from any other  
7 Commissioners?

8 [No response.]

9 CHAIR BELLA: Tamara or Kristal, do you need  
10 anything from us? And then we're going to turn to public  
11 comment.

12 DR. VARDAMAN: No, I think we're all set. Thank  
13 you.

14 CHAIR BELLA: Okay. We're now going to open it  
15 up to public comment. I just want to remind folks that  
16 we're interested in hearing from you on the two items we  
17 discussed today, and if there are specific questions you  
18 have or background questions you have, I would ask that you  
19 not raise those in this forum. You can certainly email us  
20 for that kind of information. We really would like to just  
21 hear comments about our discussion and comments about the  
22 recommendations and our path forward.

1           So, with that, if you would like to make a  
2   comment, please hit the little icon hand on your computer,  
3   and we will unmute you and recognize you.

4           [Pause.]

5           CHAIR BELLA: All right. We can start unmuting  
6   whenever you're ready, and I would remind everyone to  
7   please announce yourself and the organization you're  
8   representing before you make your comment.

9           Can we start with Adriana, please?

10          [No response.]

11          CHAIR BELLA: Okay. Adriana, you're unmuted.

12   **### PUBLIC COMMENT**

13   \*       MS. KOHLER: Oh, great. There we go. Thank you.  
14   Can you hear me okay?

15          CHAIR BELLA: Yes.

16          MS. KOHLER: All right. Wonderful. My name is  
17   Adriana Kohler. I'm policy director at Texans Care for  
18   Children. We are a statewide children's advocacy  
19   organization in Texas. I'm also a postpartum mama myself  
20   with a five-month baby boy. So this issue is very  
21   important to me personally as well.

22          Thank you for the Commission for having this

1 great discussion today about its recommendation on  
2 postpartum coverage. I respectfully urge you to recommend  
3 the highest possible federal matching rate and provide  
4 clear expectations to states.

5 Here in Texas, we have 400,000 births each year.  
6 Here in Texas, one in four women of reproductive age are  
7 uninsured. This is the worst uninsured rate in the  
8 country. This was before the COVID-19 pandemic. It's  
9 gotten worse since then.

10 Texas Medicaid expires 60 days after child birth,  
11 leaving many new moms without access to medical and  
12 behavioral health care during this critical time.

13 We have a significant challenge with maternal  
14 mortality and pregnancy complications in Texas. Our review  
15 committee came out with its recent report just a month ago.  
16 The vast majority of our maternal deaths in Texas occurred  
17 after pregnancy, and a third occurred 43 days to one year  
18 postpartum.

19 While all families are at risk, they're  
20 disturbing racial disparities and maternal health and birth  
21 outcomes. The December 2020 report continued to find that  
22 Black women are three times more likely to die of

1 pregnancy-related causes in Texas.

2           I just want to give you a few stories from the  
3 field that we're hearing. I worked with one local  
4 organization that helps moms with postpartum depression.  
5 This local organization, she spent weeks trying to find a  
6 mental health therapist for this client who did not have  
7 insurance. She could not find a therapist who would take  
8 her without insurance. It took weeks and weeks, and during  
9 this time, the mom's anxiety and depression got worse and  
10 worse.

11           I want to contrast that to a recent story. As  
12 you know, under the public health emergency, moms have been  
13 able to continue their Medicaid coverage. I've heard from  
14 a nurse-family partnership nurse today. She said she was  
15 working with a client who had severe postpartum depression.  
16 She was working with her OB to manage the symptoms in that  
17 first 60 days of Medicaid. Things were still not better.  
18 She was able to continue working with her OB to modify the  
19 dosage of her medication over the next several weeks and  
20 months. This was only possible because of the extension of  
21 Medicaid coverage. This extension could have saved her  
22 life.



1           Just one last thing, I want to clarify a thing  
2   that was mentioned earlier. It was mentioned that Texas  
3   has an 1115 waiver for an extension. This is not an  
4   extension of Medicaid for postpartum moms. Rather, this is  
5   an 1115 waiver to add postpartum services to our family  
6   planning waiver. This program has virtually zero mental  
7   health therapists. It has no cardiologists. It has no  
8   specialists. This is a preventative care family planning  
9   waiver, and our state is trying to extend it to add some  
10  services. There's no provider network.

11           We need state action to extend comprehensive  
12  coverage in Medicaid for 12 months postpartum. Please  
13  recommend 100 percent FMAP. Please don't give our state an  
14  excuse not to act. Even a small state match will give  
15  Texas an excuse not to adopt these policies for moms or,  
16  worse, could give Texas a reason to reduce income  
17  eligibility for moms in pregnancy Medicaid.

18           I thank you so much for your time today and for  
19  your expertise.

20           CHAIR BELLA: Thank you very much for your  
21  comments.

22           We could just keep moving down the list to

1 Adrienne.

2 MS. GRIFFEN: Good morning. My name is Adrienne  
3 Griffen. I'm the executive director of Maternal Mental  
4 Health Leadership Alliance.

5 We applaud the Commission's decision to put forth  
6 the recommendation to extend pregnancy-related Medicaid  
7 coverage for eligible individuals at 100 percent FMAP.

8 As many of the Commissioners noted, the health of  
9 the mother is intrinsic to the health of a child, and we're  
10 thrilled to hear that Commissioners recognize that  
11 extending Medicaid coverage to women at this medically  
12 vulnerable period in their lives will ensure that fewer  
13 people will die, and more children will have healthy  
14 mothers.

15 As the previous speaker mentioned, mental health  
16 conditions are one of the most common complications of  
17 pregnancy and child birth. In fact, suicide and overdose  
18 are one of the leading causes of death to women in first  
19 year postpartum.

20 Our organization submitted a letter to Congress  
21 in December with over 100 like-minded organizations co-  
22 signing, all supporting extending Medicaid coverage to a

1 full year postpartum.

2 Thank you to the Commissioners for paying such  
3 close attention to this very, very important matter and for  
4 recognizing that healthy families need healthy mothers.  
5 Thank you.

6 CHAIR BELLA: Thank you for your comments.

7 We're moving on to Donna, please.

8 [No response.]

9 CHAIR BELLA: Donna, you should be unmuted.

10 MS. KREUZER: Can you hear me now?

11 CHAIR BELLA: Yes.

12 MS. KREUZER: Okay. Thank you so much.

13 My name is Donna Kreuzer, and I'm the advisor of  
14 legislative affairs for the nonprofit Pregnancy and  
15 Postpartum Health Alliance of Texas.

16 In this hopefully projected remarkable year, it  
17 is my greatest hope and prayer that expanded Medicaid for  
18 postpartum mothers will finally be increased from the 60  
19 days after delivery to the suggested 12 full months as  
20 recommended by MACPAC and countless other studies performed  
21 by various organizations nationwide.

22 I'm speaking on behalf of my cherished only child

1 who greatly suffered from severe postpartum depression  
2 after safely delivering her first baby from April 22nd,  
3 2010, through October 1, 2010, almost five and a half  
4 months postpartum, well beyond the 60 days postpartum.

5 Yes, this is personal, and most regrettably today  
6 marks 3,770 days in which all dearly loved, respected, and  
7 needed our daughter, including her dearly beloved husband  
8 and most desired and cherished baby daughter. We have had  
9 to manage life without her for those 3,770 days so far.

10 Our amazing daughter lost all hope of ever  
11 returning to her vivacious, courageous, intelligent, and  
12 successful self, despite the fact that we had offered and  
13 she received numerous professionals' assistance as well as  
14 family and friends' support on a daily basis. We all lost  
15 when she ended her ferocious battle and struggle of severe  
16 postpartum depression on October 1, 2010.

17 As I have testified on various bills at our Texas  
18 legislative sessions since my daughter's death, I  
19 consistently mention how deeply concerned I remain for the  
20 less fortunate population of mommies and their families and  
21 friends who do not have the resources available to them  
22 after 60 days postpartum.

1           You all, postpartum depression isn't prejudiced  
2   nor knows any boundaries. Fortunately, we were able to  
3   provide all the help conceivably available to our daughter,  
4   yet five and a half months postpartum, we still lost our  
5   only child. There are no words, especially -- I'm sorry.  
6   I'm so sorry. There are no words to describe the loss of  
7   life of a loved one, especially your own flesh and blood.  
8   There's just absolutely no words.

9           So in honor and memory of not only my daughter  
10   but scores of other mommies who have suffered and lost  
11   their incredibly precious life, please seriously consider  
12   and allow this year to be the year we expand Medicaid to  
13   one year postpartum. And I believe in doing so, lives, not  
14   numbers, not only cost savings will prove successful, but  
15   countless other lives exponentially may be saved.

16           I commend you for the work you all have done, and  
17   I sincerely thank you for your valuable time and careful  
18   consideration. Thank you.

19           CHAIR BELLA: Donna, thank you. I know I'm  
20   speaking on behalf of all Commissioners when I say we're  
21   deeply sorry for your loss and thank you for taking the  
22   time to share that with us and to help us understand your

1 perspective. It matters, so thank you.

2 MS. KREUZER: Thank you.

3 CHAIR BELLA: Okay. If we could keep moving down  
4 the list, please. Okay. I'm just going to start unmuting,  
5 if that works, so we can keep going.

6 MS. GUTIERREZ: Hi. Good afternoon. My name is  
7 Lynanne Gutierrez. I'm the Assistant Director at  
8 Groundwork Ohio. Groundwork is Ohio's statewide  
9 nonpartisan, public policy research and advocacy  
10 organization that champions high-quality early learning to  
11 healthy development strategies from the prenatal period to  
12 age 5, that lay a strong foundation for Ohio kids,  
13 families, and communities. We are governed by a robust  
14 advisory committee of child-focused health and education  
15 experts from across the state. Thank you so much for the  
16 opportunity to provide public comment to the Commission  
17 today, and please hear our resounding support for this body  
18 taking bold action this morning in your recommendations on  
19 postpartum coverage.

20 Healthy moms are the foundation of healthy  
21 children. Whether infants are born healthy and with the  
22 potential to thrive as they grow greatly depends on their

1 mother's well-being. To have a healthy pregnancy and  
2 positive birth outcomes, women and their infants require  
3 access to appropriate health care services before, during,  
4 and after birth.

5 More than half of all babies in Ohio are born to  
6 women who receive Medicaid, and 49 percent of infants and  
7 toddlers in Ohio receive health coverage through Medicaid  
8 and Healthy Start. Women in Ohio with pregnancy-related  
9 Medicaid coverage currently lose their benefits 60 days  
10 after the end of pregnancy. Our state's rate of maternal  
11 mortality is rising, and a growing body of evidence shows  
12 that many of these deaths, particularly from preventable  
13 causes occur after pregnancy-related Medicaid coverage.

14 In Ohio, between 2008 and 2016, pregnancy-related  
15 deaths occurred at a ratio 14.7 per 100,000 live births.  
16 Over half of these deaths, 57 percent, were considered  
17 preventable. Additionally, Black women in Ohio died at a  
18 rate of more than 2.5 times that of white women, making up  
19 34 percent of deaths but only 17 percent of births. This  
20 data is one of a series of metrics for which the pervasive  
21 racial disparity determines outcomes for both parents and  
22 child. The experiences of both mothers and infants are

1 inextricably linked, although they are often considered  
2 separately. This is particularly important when it comes  
3 to babies and women of color, due to the intergenerational  
4 effects with experiences of racism. These factors are  
5 influential during and after pregnancy and affect their  
6 baby's start in life.

7           We know that where these disparities and gaps  
8 present themselves during the prenatal period and after  
9 birth may often persist across the life course, beginning  
10 with these shameful outcomes for infants in Ohio. The  
11 first is that nearly 12 percent of all Ohio births are  
12 preterm, and this rate is 50 to 80 percent higher for moms  
13 receiving Medicaid compared to their higher-income peers,  
14 and 1 in 7 Black babies are born premature, compared to 1  
15 in 10 white babies.

16           Secondly, we know that Black babies are more than  
17 2.5 times more likely to die before their first birthday,  
18 compared to white babies in Ohio.

19           Extending Medicaid coverage can help eradicate  
20 preventable maternal deaths and improve outcomes for both  
21 mom and baby. As the larger payer of maternity care in  
22 Ohio, Medicaid has a critical role to play in ensuring



1 healthy moms and babies. Our state Medicaid program is  
2 available to pregnant women and families with income up to  
3 200 percent of the federal poverty level, but Ohio needs  
4 your support to ensure that all individuals whose  
5 pregnancies are covered by Medicaid can keep their Medicaid  
6 coverage for at least one year postpartum, including  
7 coverage for services such as case management and outreach,  
8 substance use disorder treatment, and mental health  
9 screening and treatment.

10           Many states have taken additional action to make  
11 progress towards extending postpartum coverage, including  
12 Ohio. As part of House bill 166, Ohio's operating budget  
13 for fiscal years 2020 and 2021, Ohio committed to pursuing  
14 CMS approval for continuous 12-month Medicaid eligibility  
15 for postpartum women with substance abuse disorders. This  
16 represented a \$15 million investment, of which \$5.4 million  
17 were state general revenue funds.

18           At this time, in large part we understand due to  
19 the onset of COVID-19 our state has not yet submitted a  
20 Section 1115 waiver to CMS to provide this enhanced care.  
21 Our advocacy continues to seek to maintain and expanding  
22 this investment, in addition to calling for immediate

1 action to implement the state's commitment.

2 As we anticipate our state biennial budget  
3 process, however, beginning as soon as next week, we are  
4 very concerned that even with leadership from our governor  
5 and Department of Medicaid, that the ability to maintain  
6 and ultimately implement even this narrow scope of extended  
7 postpartum coverage will continue to be paused.

8 With this Commission's leadership and a clear  
9 recommendation to Congress that provides for the highest  
10 possible FMAP rate and clear expectations for states, this  
11 Commission can play a powerful role in supporting state  
12 leaders, pregnant women, and young children in our state.  
13 By doing so, you will help save lives and support the  
14 continuum of care that we know our families not only need  
15 to live but to thrive.

16 Thank you again for your work, and we appreciate  
17 you, especially Commissioner Retchin, for your service and  
18 leadership on behalf of your fellow Ohio early childhood  
19 stakeholders. Thanks so much.

20 CHAIR BELLA: Thank you for your comments.

21 MS. HUGHES: Michelle has been unmuted.

22 Michelle, can you click and unmute your own? There you go.

1 MS. ADYNIEC: Sorry about that. Hi, everyone.  
2 Thank you for hearing our comments today. My name is  
3 Michelle Adyniec. I'm a nurse with the Camden Coalition.  
4 The Camden Coalition is a regional coalition of diverse  
5 health care stakeholders committed to local, community-  
6 based, and data-driven innovation to improve quality and  
7 access to health care delivery system for people with  
8 complex health and social needs. I am also here today from  
9 a community health worker that I work alongside, and I will  
10 go into more detail.

11 But I just wanted to explain that we have been  
12 working for the last three years with some of Camden's most  
13 vulnerable women who are pregnant and parenting. Something  
14 that's unique about our program is that in addition to  
15 going to the many appointments that pregnant women have  
16 during and after pregnancy for their children, we also are  
17 with them through the bureaucratic system that they have to  
18 access services like food, financial assistance, and then  
19 Medicaid, of course.

20 This is during that very fragile time after they  
21 have their baby when there's a lot of changes going on,  
22 physically and emotionally, for them. It happened very

1 often that they got kicked off of their Medicaid abruptly.  
2 This is very stressful and a very time-consuming process to  
3 get them back onto Medicaid. Most of them did qualify for  
4 Medicaid, even after they lost their pregnancy Medicaid,  
5 but this gap in service was detrimental often to their  
6 mental health, as our patient panel had -- over 80 percent  
7 of our patients had a mental health diagnosis, especially  
8 depression. And so this could actually cause a gap in  
9 access to their medications.

10 This was a huge problem that we ran into, so I  
11 wanted to highlight that today, and the community health  
12 worker that I work with, on the call, will talk about a few  
13 of the other barriers that it caused. But thank you for  
14 hearing my comments today, and thank you for supporting  
15 this extension of the Medicaid coverage for pregnant women.

16 CHAIR BELLA: Thank you for your comments. It  
17 looks like Jessica is --

18 MS. CORDERO: Yes, I can hear you.  
19 Commissioners, thank you for the opportunity to provide  
20 comments and support of expanding postpartum medical  
21 coverage for pregnant women. I work for the Camden  
22 Coalition and I work alongside with Michelle. And in our

1 program we had a program called Camden Delivers, and we  
2 work with pregnant women from the city of Camden who were  
3 living with substance use disorder.

4 Medicaid coverage is essential for new moms, and  
5 I've seen it firsthand. Medical coverage is a must,  
6 especially for new moms who are living with mental health  
7 and postpartum depression. The feeling of being  
8 overwhelmed with a new baby and possibly not having health  
9 care coverage will only add to stress and barriers to  
10 getting care. Medical coverage is also very important for  
11 family planning and having access and coverage to getting  
12 birth control, and not running a risk of becoming pregnant  
13 shortly after giving birth.

14 Medical coverage is also essential for access to  
15 medicines, for mental health and maintenance meds. If  
16 mental health meds are abruptly stopped, this could  
17 possibly put someone in crisis mode, having them to go into  
18 the ER with a newborn baby. We need our moms to be  
19 healthy, both physically and mentally.

20 I have also sat many times with our participants  
21 at the Board of Social Services, and this can take half of  
22 your day. The challenges of going to the Board of Social

1 Services with a newborn and having to sit there for several  
2 hours waiting to be called, especially during COVID, can be  
3 not only challenging but risky.

4 Having insurance dropped in such a short amount  
5 of time, when moms are still healing and bonding with their  
6 babies, will only cause more stress for mom and baby. By  
7 extending coverage, this will give moms peace of mind and  
8 allow them to be at their best so they can take care of  
9 their babies and themselves.

10 I urge you to recommend that Congress extend  
11 postpartum Medicaid coverage with strong funding and that  
12 coverage is mandated for all states. Thank you.

13 CHAIR BELLA: Thank you for your comments.

14 MS. CORDERO: Thank you.

15 CHAIR BELLA: Just so Commissioners know, because  
16 I'm not sure if you can see this, we have about six more  
17 people waiting to comment.

18 MS. HUGHES: Erin, you've been unmuted. You just  
19 need to unmute your own line.

20 MS. MILLER: Hi. Can you hear me?

21 CHAIR BELLA: Yep.

22 MS. MILLER: Okay. Sorry. I'm not familiar with

1 this platform. My name is Erin Miller. I'm Vice President  
2 of Health Initiatives at the Colorado Children's Campaign.  
3 The Colorado Children's Campaign is a nonprofit and  
4 nonpartisan policy research and advocacy organization,  
5 working for every chance for every kid in Colorado. We've  
6 been fighting for every kid in Colorado since 1985. I  
7 really admire the work of MACPAC and really appreciate the  
8 opportunity to comment in front of all of you today.

9           As many have said, I appreciate your critical  
10 work on this policy priority and want to comment on just a  
11 few key pieces that will be important for kids and families  
12 in Colorado. First, as other folks have mentioned, it is  
13 critical that the expansion be mandatory and funded with  
14 the highest possible FMAP, and that it apply to standalone  
15 CHIP programs as well.

16           So to take each of these in turn, the FMAP  
17 increase will be critical for a state like Colorado that  
18 has constitutional limitations on our ability to raise  
19 funds. Our legislature can't increase taxes on their own.  
20 Every vote has to go to a vote of the people, and that  
21 makes our budget very tight and really limits our  
22 flexibility and policy planning. So it will be critical

1 that this come with additional financial assistance.

2 Colorado is one of the states with a standalone  
3 CHIP program, and it's critical that this be required and  
4 mirrored in standalone CHIP programs as well.

5 And lastly, it's critical that it be mandatory.  
6 And I think that the mandatory piece really comes from this  
7 history of structural racism and Medicaid. Medicaid is a  
8 program that is steeped in that history, where states  
9 intentionally wanted to have an increased ability to limit  
10 access to services in their own states for people of color  
11 and to create additional bureaucratic barriers for folks  
12 receiving the coverage and care that they need.

13 Childbirth, more than potentially any other  
14 health event, is steeped in the history of 400 years of  
15 racism, and making this expansion mandatory will help level  
16 that playing field and make sure that all moms can get the  
17 care that they need in that postpartum period.

18 In Colorado, as in many states across the  
19 country, we have an increasing rate of maternal mortality  
20 that has roughly doubled since just 2008, and the highest  
21 number of these deaths happen in the postpartum period,  
22 after six weeks postpartum. Folks who use Medicaid for



1 their coverage during their births are more than twice as  
2 likely to die from pregnancy-related causes as folks who  
3 don't use Medicaid coverage in Colorado.

4           And I want to talk personally, also, about why  
5 this is important. I gave birth to my first child about  
6 four years ago, and experienced poor maternal health care  
7 that I think is common in a lot of places. An unconsented  
8 episiotomy was performed leading to a fourth-degree tear,  
9 and I am in my fourth year of physical therapy to recover  
10 from that event. People who are on Medicaid lose their  
11 coverage six weeks after, which is before you would even be  
12 able to receive one physical therapy appointment. So it is  
13 critical that folks maintain that coverage, that they can  
14 get the physical therapy and other physical services that  
15 they need, as well as addressing critical behavioral health  
16 issues, as folks have spoken to here today.

17           So I want to thank you for this work. I strongly  
18 encourage that the expansion be recommended, that it be  
19 mandatory, with as high as possible match as possible, and  
20 that it is applied to standalone CHIP programs.

21           Lastly, I want to talk just briefly about another  
22 priority to put on your radar for future work around

1 prenatal care for people without proper documentation.  
2 Colorado does not provide care for this population. The  
3 only available option that comes with increased funding  
4 from the federal level is the unborn child option. And  
5 Colorado has a strong history of reproductive rates, and  
6 does not feel comfortable taking an unborn child option,  
7 especially with the shift on the Supreme Court.

8 As important as postpartum coverage is, and it's  
9 critical as you've heard today, ensuring that folks have  
10 coverage in that prenatal period and that they can go into  
11 childbirth with the financial security and access to health  
12 services that health insurance brings is also critical.  
13 And so I encourage you to turn your attention to that work  
14 in the future.

15 Thank you very much, and I'm happy to take any  
16 questions.

17 CHAIR BELLA: Thank you for your comments and for  
18 sharing your personal story as well.

19 Victoria, it looks like you're unmuted?

20 MS. HUGHES: I also have Natasha, if Natasha is  
21 ready.

22 MS. PULOS: Hi, everyone. My name is Victoria

1 Pulos. I'm a senior health attorney with a poverty law and  
2 policy center based in Boston, called the Massachusetts Law  
3 Reform Institute. I will skip my comments of support of  
4 the postpartum coverage at 100 percent FMAP. You've heard  
5 very eloquent testimony already. But I would like to speak  
6 to the subject of estate recovery.

7           Massachusetts, you will probably not be surprised  
8 to know but most people would be, has the dubious  
9 distinction of collecting more in estate recovery than any  
10 other state. It elected the option of estate recovery  
11 before 1993, when it was optional. So we know  
12 Massachusetts will be doing estate recovery, and I am  
13 currently working with a senior rights organization and  
14 disability rights organization on estate recovery reform in  
15 Massachusetts, which the state itself is re-examining.

16           I would first urge you not to hold estate  
17 recovery reform hostage to the conundrum of how we pay for  
18 long-term services and supports in nursing homes,  
19 specifically how middle class and upper middle-class  
20 families pay for those expenses. I don't know the answer  
21 to that, but estate recovery is not the answer. And we  
22 have seen how unfairly the burden of estate recovery falls

1 on extended families of poor people. In Massachusetts,  
2 from all data, we know 80 percent of the amount recovered  
3 is from sale of the family home. No surprise, the family  
4 home is about the only asset of any value that people on  
5 Medicaid can retain. And most of the clients we work with  
6 are poor people, the families of poor people, they who die,  
7 whose family members, whose best health beneficiary family  
8 members have died at home and not in a nursing home.  
9 People are often stunned to discover there's such a thing  
10 as estate recovery for people who have never been long-term  
11 nursing facility residents.

12 In Massachusetts -- I just want to emphasize here  
13 the specific comments I want to make about managed care.  
14 We would urge you to make the reforms you're proposing for  
15 managed care, that is that the recovery be for the actual  
16 services received up to the premium amount paid to the  
17 managed care company, a mandate and not an option. And we  
18 think that is a change that the agency itself could do  
19 without congressional authorization.

20 The only guidance for states, and for those of us  
21 now looking at what options states have to reform estate  
22 recovery on managed care is that 2001 provision in the

1 state Medicaid manual when there was very little managed  
2 care, especially in the world of long-term services and  
3 supports.

4           And I'd like to tell you a story from a specific  
5 case. The facts are actually in the public record, because  
6 in Massachusetts when a claim is made and the family  
7 disputes it, it's litigated, so the details are in the  
8 public court records. This woman, the Medicaid  
9 beneficiary, was an SSI recipient. She was on Medicaid for  
10 many, many years, died at home. She happened to own her  
11 property as a co-tenant with her children, instead of as a  
12 joint tenant. In Massachusetts, one of the options for  
13 states, of course, with estate recovery is that the estate  
14 recovery only applies to assets that go into the probate  
15 estate. That makes it relatively easy to avoid estate  
16 recovery for people who receive estate planning. In fact,  
17 a transfer to your children would typically be totally  
18 permissible in Medicaid for transfer of asset of purposes.  
19 So that people who are subject to estate recovery and their  
20 extended families are those who don't have the  
21 sophistication, the resources, the wherewithal to do any  
22 kind of estate recovery.

1           So this woman, as I said, she was on SSI, she was  
2   on Medicare, she was a dual eligible. She was also in a  
3   home- and community-based services waiver to help avoid  
4   nursing home care. What's fascinating about the account in  
5   the public record is you can see the spending in the home-  
6   and community-based services waiver, in fee-for-service,  
7   and then you can see how it changed when she went into  
8   managed care, which in this case wasn't integrated  
9   Medicaid-Medicare managed care product where Medicaid pays  
10   a premium, Medicare pays a separate premium, and the state  
11   recovers, of course, only its Medicaid spending.

12           So in the 12 months before and after she enrolled  
13   in managed care, the expenses went up by \$24,000. Because  
14   she was nursing home certifiable, the payment rate, the  
15   premium was \$2,800 a month. She would have signed up  
16   having seen promotional materials approved by the state,  
17   saying "Sign up for the senior care options, at no cost to  
18   you. We will waive that nominal \$3 premium you have to pay  
19   for your drugs," but having no idea what this consequence  
20   could mean for the family of the house which represents a  
21   lifetime investment.

22           Even more dramatically, she did experience a few

1 episodes of short-term nursing home care. Remember, she  
2 had Medicare. She was eligible for the Medicare savings  
3 program to pay the Medicaid cost-sharing for her Medicare.  
4 If she had been in fee-for-service these short-term nursing  
5 home stays of a month or two would have incurred no estate  
6 recovery obligation whatsoever. Medicare doesn't recover  
7 under MIPPA since 2010. Medicaid cost-sharing is not  
8 recoverable.

9           But during these months, because she was now not  
10 just nursing home certifiable, she was in a nursing home,  
11 the monthly payment to the managed care organization went  
12 from \$2,800 to \$4,500 a month, and Massachusetts takes the  
13 position that the MIPPA prohibition on estate recovery does  
14 not extend to spending by managed care organizations or to  
15 its premium payment, but only in the fee-for-service  
16 system. We think that's wrong, but that's the position  
17 they take.

18           This, I think, just dramatizes how unfair the  
19 current policy of collecting the full premium is. In fact,  
20 this Commission, in 2013, wrote a chapter on the  
21 difficulties of setting Medicaid capitation rates in  
22 integrated care plans, just because of the huge variation

1 in the extent of long-term services and supports that  
2 people pay. So when you think about how managed care  
3 premiums are determined and what is fair for an extended  
4 family to pay back, there's just no connection at all. So  
5 I would urge you both to make the managed care provision  
6 mandatory and not optional, and to urge CMS to provide  
7 guidance to states and to those of us trying to reform  
8 estate recovery on a whole host of issues that that 2001  
9 state Medicaid manual just doesn't address.

10 And specifically the notice requirement. It has  
11 a very weak notice requirement, saying that states should  
12 tell people how they're going to do estate recovery in  
13 managed care. Our experience has been that has been  
14 unenforceable. The state of Massachusetts does not give  
15 any such notice. The courts have said "so what."

16 So again, I very much appreciate -- I think it's  
17 very timely that you're pursuing estate recovery. I can't  
18 really improve on the comments made by one of the  
19 Commissioners on all the reasons why estate recovery really  
20 makes no sense whatsoever. We would certainly support its  
21 elimination. But I urge you to at least take the steps  
22 that you're proposing, not hold them hostage to the much



1 more challenging problem of how to pay for not long-term  
2 services and supports generally, and make that managed care  
3 provision mandatory. Thank you.

4 CHAIR BELLA: Thank you very much, and we are so  
5 appreciative of the number of you who want to comment. I  
6 would ask, though, that we -- I want to make sure that the  
7 Commissioners have a chance to hear from everyone, and we  
8 are starting to lose a few people. So if you all could  
9 keep your comments -- let us know your -- certainly your  
10 top-line comments, and there's always an opportunity to  
11 submit additional comments to us as well for the record.

12 We have about six people remaining. I think,  
13 Natasha, you're next.

14 MS. DRAVID: Hi. Can you hear me?

15 CHAIR BELLA: Yes.

16 MS. DRAVID: Great. Thank you so much,  
17 Commissioners, for the opportunity to provide comments in  
18 support of expanding postpartum Medicaid coverage for  
19 pregnant woman. My name is Natasha Dravid. I serve as  
20 director of Clinical Redesign at the Camden Coalition of  
21 Healthcare Providers, and I also serve as co-chair for a  
22 statewide workgroup related to maternal-infant health

1 funded by the Pritzker Foundation and in partnership with  
2 Advocates for the Children of New Jersey.

3           You heard from my colleagues, Michelle and  
4 Jessica, before. They described what we all know too well  
5 as the pain and complexity that limitations and gaps in  
6 Medicaid coverage can cause for pregnant and postpartum  
7 individuals.

8           The postpartum period is fragile for everyone and  
9 disproportionately so for individuals living in poverty and  
10 those who are affected by systemic racism across our health  
11 care and social services systems.

12           I personally am a mother of a one-year-old and a  
13 three-year-old, and I often reflect on my own experience  
14 and how the uninterrupted access that I had to mental  
15 health services and excellent pediatrician and  
16 breastfeeding support were critical to my own wellness and  
17 ability to cope. This should be the case for all people,  
18 regardless of their insurance status.

19           I want to join the voices of the advocates on  
20 this call and urge you to recommend that Congress extend  
21 postpartum Medicaid coverage with strong funding and that  
22 coverage is mandated for all states. We can't leave this

1 up to managed care organizations to make the decision. It  
2 needs to be a mandate.

3 Thank you again for allowing me to speak.

4 CHAIR BELLA: Thank you very much.

5 Just in the interest of time of some folks, I  
6 just want to make sure everyone understands that the  
7 recommendation is for it to be mandatory. So we certainly  
8 appreciate folks that are verifying that, but you don't  
9 have to convince us to make it mandatory. That's the  
10 direction we're proceeding, as the rest of you make your  
11 comments.

12 Again, with an eye toward time, I would ask, with  
13 gratitude, if you could please, please make your comments -  
14 - make them the way you need to make them but with an eye  
15 toward brevity, please.

16 MS. HUGHES: Victoria, you've been unmuted.

17 CHAIR BELLA: Victoria, you're up, if you can  
18 hear us, and if you're talking, we can't hear you.

19 [No response.]

20 CHAIR BELLA: Okay. Can we go to the next  
21 commenter, please?

22 MS. HUGHES: Michael, you've been unmuted. You

1 can unmute your own line now, please.

2 MR. STELMACK: Hello. Good afternoon,  
3 Commissioners. My name is Mike Stelmack. I am a probate  
4 attorney in Baltimore, Maryland. I'm calling on behalf of  
5 myself. I appreciate you taking up the issue of estate  
6 recovery.

7 Estate recovery befuddles many of the estates  
8 that I end up working on, and I just want to give a few  
9 quick comments. I want to piggyback on what the advocate  
10 from Massachusetts said, which is, one, I'm not an elder  
11 law attorney. I don't do Medicaid planning. The vast  
12 majority of estates that I see that have estate recovery  
13 involved are for lower and lower middle-class families, not  
14 people who have done any sort of Medicaid planning, and  
15 that's because those people know how to get around the  
16 probate process. So their assets don't end up being  
17 probate-able for the most part.

18 I'd also just like to say that I think that  
19 estate recovery creates a deadweight drag on the probate  
20 process because many lower and lower middle-class families  
21 know that it's not worth opening an estate for their loved  
22 one because the state will make a claim against their

1 estate. So that means that houses are left sitting. Bank  
2 accounts are left sitting.

3 In many of my cases, there are asbestos claims.  
4 Many of these people have asbestos claims from working in  
5 the shipyards, the railroads, or the steel mills. The  
6 families who would otherwise be entitled to settlements  
7 from those bankruptcies just don't take them because they  
8 know that that money is going to end up going to the state.

9 And I just want to say that I was shocked to  
10 learn that the State of Maryland is making claims against  
11 people who were not in long-term care but are receiving  
12 community Medicaid. This has happened in a number of my  
13 estates now where people who are not in nursing homes, you  
14 end up getting a surprise claim by the State of Maryland.  
15 Their families didn't know they were receiving Medicaid,  
16 and so instead of an expected claim that comes in from the  
17 State of Maryland, you get the state filing a claim at the  
18 very last possible minute that they're entitled to in an  
19 estate that might not have been worth working on. The  
20 family might not have made the choice to open the estate if  
21 they knew that there was going to be this large claim  
22 coming in and that there was really no point in them

1 administering the estate.

2           So, again, thank you for your comments. I really  
3 do appreciate you taking up this issue. If you have any  
4 questions, I'm happy to answer them.

5           CHAIR BELLA: Thank you very much.

6           We are going to try to wrap this up in the next  
7 five minutes. Again, not to disadvantage those of you that  
8 are at the end of the comment line. There is always an  
9 opportunity to submit comments to us as  
10 comments@macpac.gov, but just with an eye towards time.

11           It looks like, Sara, you are unmuted.

12           MS. JANN: Thanks so much. Good afternoon. My  
13 name is Sara Jann. I'm the director of Policy and Advocacy  
14 at Maternity Care Coalition in Philadelphia. I also lead  
15 the Maternal Health Campaign for Pennsylvania's Prenatal to  
16 Three Collaborative, and I applaud the Commission's  
17 direction in your recommendations on postpartum coverage.

18           I just wanted to share a bit about what's at  
19 stake. Earlier this week, Pennsylvania's Department of  
20 Health released a report on pregnancy-associated deaths  
21 from 2013 to 2018. With this report, we learned that 58  
22 percent of maternal deaths occurred between 43 and 365 days

1 postpartum. Fifty-three percent of the pregnancy-  
2 associated deaths were among women whose births were paid  
3 for by Medicaid. This is staggering when we consider that  
4 only 32 percent of all births during this same time period  
5 were paid for by Medicaid.

6           Finally, the report confirmed what we already  
7 knew, which was that racial disparities persist. Black  
8 women account for 14 percent of the births during this  
9 period but represented 23 percent of pregnancy-associated  
10 deaths.

11           Our collaborative is advocating for action at the  
12 state and federal level to extend postpartum coverage.  
13 We've advocated that our state submit Section 1115 waiver  
14 to CMS to extend postpartum coverage. We also wrote our  
15 U.S. Senators urging them as members of the Senate  
16 Committee on Finance to prioritize legislation on this  
17 issue. We've demonstrated broad support in our letter for  
18 this policy. Signers included the PA Coalition of Medicaid  
19 Assistance MCOs, the PA Chapter of the American Academy of  
20 Pediatrics, the Children's Hospital of Philadelphia, and  
21 Einstein Medical Center.

22           Even our current Secretary of Human Services,

1 Teresa Miller, and our former Secretary of Health, Dr.

2 Rachel Levin, signed on.

3           As you can see, we have significant support for  
4 this policy in Pennsylvania, but cost continues to be an  
5 impediment to moving forward. By recommending that  
6 Congress provide the highest possible FMAP rate and by  
7 providing clear expectations for state, this Commission can  
8 precipitate a necessary first step in addressing our  
9 maternal health crisis.

10           Thank you so much for your time. I'll end there.  
11 I really appreciate it.

12           CHAIR BELLA: Thank you very much for your  
13 comments.

14           MS. HUGHES: Kaylan, you've been unmuted.

15           MS. SZAFRANSKI: Yes. Thank you.

16           Good afternoon, everyone. My name is Kaylan  
17 Szafranski. I am the health program director at NC Child,  
18 and I appreciate this opportunity to speak with you all  
19 today.

20           In the spirit of brevity, I will not read my full  
21 comments and will rather submit them over email, but I just  
22 wanted to thank the Commission for pursuing mandatory 12-



1 month postpartum coverage.

2           For all the reasons that advocates have listed  
3 out today, we are in strong support of this. I just wanted  
4 to once again kind of double-down on why we need that to be  
5 fully funded.

6           The 100 percent match is incredibly critical,  
7 especially in states like ours that have not expanded to  
8 Medicaid expansion under the ACA. We have grave concerns  
9 that the state would use the state match as an excuse to  
10 either tinker with eligibility or, if this were not  
11 mandatory, opt out of this extension. And we know that for  
12 the 55 percent of the deliveries that occur in our state,  
13 that this is a huge, huge issue, especially given the  
14 racial disparities that are so incredibly pervasive in  
15 North Carolina, showing that both Black parenting and  
16 birthing individuals and Black infants are dying at twice  
17 the rates of their white counterparts.

18           So I just wanted to thank you again for following  
19 the recommendations that you set forth and for the  
20 discussion earlier. Thank you so much for this  
21 opportunity.

22           CHAIR BELLA: Thank you for your comments, and

1 please do feel free to submit additional comments to the  
2 comments@macpac.gov. And we appreciate your eye toward  
3 brevity.

4 MS. HUGHES: Yuki, you've been unmuted. You may  
5 ask your question or make your comments.

6 MS. DAVIS: Wonderful. Thank you so much, and  
7 like the advocate before me, I will be sure to submit  
8 written comments and keep these comments short.

9 My name is Yuki Davis, and I am the manager of  
10 Policy and Advocacy at Every Mother Counts. I want to  
11 thank the Commissioners for your prioritization of  
12 mandatory postpartum Medicaid extension and for the  
13 opportunity to speak today.

14 Every Mother Counts is a national nonprofit that  
15 works to achieve quality, respectful, and equitable  
16 maternity care for all childbearing people and families.  
17 Our organization strongly supports the extension of full  
18 Medicaid benefits to cover pregnant and childbearing people  
19 through the full postpartum year as a mandatory change to  
20 Medicaid for all postpartum individuals.

21 We support the increase in FMAP to 100 percent.  
22 That would facilitate state's implementation of the

1 coverage extension. As the Commissioners recognize,  
2 extending Medicaid and CHIP coverage to the full year  
3 postpartum is an essential lever to addressing maternal  
4 health equity. However, the extension of postpartum  
5 Medicaid coverage will only address these disparities if it  
6 is consistently implemented by all states, made possibly by  
7 an increase to match to 100 percent.

8 Our action to ensure equitable access in coverage  
9 is overdue, and the 100 percent FMAP will make sure that  
10 all states, especially those where coverage gaps and  
11 disparities are the widest, are able to implement this  
12 policy.

13 Thank you for your time.

14 CHAIR BELLA: Thank you very much.

15 It looks like we have one last speaker or  
16 commenter.

17 MS. HUGHES: Victoria, you've been unmuted.

18 [No response.]

19 CHAIR BELLA: Victoria, are you able to make your  
20 comments?

21 [No response.]

22 MS. HUGHES: Perhaps does not have a mic on her

1 computer.

2 Do you want to move on to Rachel?

3 CHAIR BELLA: Yes. Can we move on?

4 And this is going to be our last comment,  
5 unfortunately.

6 MS. RUEL: Hello. Good afternoon. My name is  
7 Rachel Ruel, and I am the co-director for Sister to Sister  
8 Community Doulas of Essex County, New Jersey.

9 I'm testifying today in favor of extending the  
10 Medicaid postpartum up to one year.

11 Our program, we are a community-based doula  
12 project who supports Black and brown families in Essex  
13 County, New Jersey. We consider the fourth trimester, the  
14 mother-baby dyad, to be inseparable. In the current  
15 Medicaid system, we place significant effort on maintaining  
16 the insurance of babies, newborn babies, and children,  
17 without question. We provide full Medicaid coverage for  
18 babies and children.

19 However, we don't for mothers, and in considering  
20 that last trimester is a mother-baby dyad are inseparable,  
21 it's critical that we extend this coverage.

22 Currently, in New Jersey, we provide doula

1 coverage for mothers that have Medicaid. It's a benefit of  
2 Medicaid.

3 And in two circumstances, we've had mothers with  
4 severe mental health challenges and DVT, which is deep leg  
5 thrombosis, which was caught at seven weeks postpartum, and  
6 it requires long-term monitoring medication in support.

7 Well, I stand, we stand at Sister to Sister in  
8 solidarity with the organizations and individuals on this  
9 call to extend the Medicaid coverage to one year, and,  
10 Commissioners, I thank you for giving me the opportunity to  
11 provide this testimony. Thank you.

12 CHAIR BELLA: Thank you very much.

13 We actually have gotten through all of the folks  
14 who wanted to make a comment. Thank you for those of you  
15 that have done so, and if anyone else would like to submit  
16 a comment, one more time, the email address is  
17 comments@macpack.gov.

18 I apologize to Commissioners for the lengthy run  
19 over on the agenda, but I think it was important that we  
20 heard from all these folks.

21 I'm going to ask you to come back at 1:15. I'm  
22 trying to get you as close to a 30-minute break as

1 possible. We'll make up five minutes in each of the other  
2 sessions. So we'll steal five minutes from everybody after  
3 lunch and would ask that you're back at 1:15, energized and  
4 ready to go for the afternoon, and thanks again for  
5 everyone that joined us for the morning session. We will  
6 reconvene at 1:15.

7 \* [Whereupon, at 12:51, the meeting was recessed  
8 for lunch, to reconvene at 1:15 p.m. this same day.]

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## AFTERNOON SESSION

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[1:15 p.m.]

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CHAIR BELLA: Okay. Welcome back, everyone, to the afternoon session of our meeting. We'll be flexible on some of the timing. As mentioned, we're running a little behind. We're going to make that up. Moira, we're going to try to shave five minutes off this session. You are a fast talker, and we have been through this often. So hopefully that doesn't put too much pressure on you. And if we need the time, we'll take the time, by all means. But, again, it should be a topic that's pretty familiar to the Commissioners at this point, and we are looking forward to sort of bringing it across the line with you today. So I will go ahead and turn it over to you.

18   **###           AUTOMATIC COUNTERCYCLICAL FINANCING ADJUSTMENT:**

19                   **REVIEW OF DRAFT CHAPTER AND RECOMMENDATION**

20                   **DECISIONS**

21   \*           MS. FORBES: Okay. Thanks, Melanie. An  
22 advantage of being from New England, I can talk fast.

1           So Chris and I are here today to present the  
2 draft chapter on countercyclical financing and go over the  
3 draft recommendation with you prior to your vote tomorrow.

4           Before I get into the presentation, I'll say that  
5 instead of providing you with a separate decision memo or  
6 list of options, we've only included one draft  
7 recommendation here for discussion. That's because at the  
8 December meeting we talked about a few -- you talked about  
9 a few options, and it seemed like there was a lot of  
10 consensus on what the Commission was interested in seeing  
11 in a recommendation. So we drafted something based on that  
12 discussion, which is what we included here today.

13           The draft chapter is based on material that has  
14 all been presented and discussed at prior Commission  
15 meetings. Some of the content includes details that we  
16 haven't gone through in some time, so I'll quickly recap  
17 the main topics. If you have specific comments or edits on  
18 the text, you can send those to us after the meeting. But  
19 if there are things that you think need to be added or  
20 clarified in the chapter, feel free to raise those today.  
21 Then we'll turn to the draft recommendation, which is to  
22 adopt an automatic Medicaid countercyclical financing model



1 with some specific policy riders.

2           So the first section of the chapter sets up the  
3 concept of Medicaid as a countercyclical program,  
4 describing how demand for assistance is countercyclical to  
5 economic growth in that enrollment and spending increase  
6 when there's a downturn in the economic cycle. We show how  
7 Medicaid enrollment grows during normal economic times and  
8 then during and after a recession. We also show how the  
9 consequences for states -- we show the consequences for  
10 states when there are declines in state revenue during an  
11 economic downturn, coupled with increases in Medicaid  
12 enrollment and the resulting spending growth.

13           Then the next section addresses the role of  
14 Medicaid as an automatic stabilizer and as a fiscal  
15 stimulus. We explain how the financing structure of the  
16 program allows it to automatically offset some cyclical  
17 changes in economic activity without additional  
18 governmental intervention, but that this is based on the  
19 requirement for states to contribute a fixed percentage of  
20 program expenditures, which can be harder for them to do  
21 when they're facing revenue declines during an economic  
22 downturn as they cannot run deficits or take on debt for

1 program expenses.

2           Then the chapter provides several examples of how  
3 Congress has used Medicaid as a fiscal stimulus during  
4 prior recessions by creating temporary increases in the  
5 Medicaid FMAP as part of financial assistance to states.  
6 This section also makes the point that while Congress has  
7 often acted to increase Medicaid financing during  
8 significant economic downturns, the timing and targeting of  
9 this assistance has not always aligned well with state  
10 need.

11           The third section identifies a permanent Medicaid  
12 countercyclical financing mechanism as an alternative to  
13 the kinds of one-off legislative interventions that were  
14 just described. Such a mechanism would need to be  
15 authorized by Congress, but then could automatically  
16 increase the federal share of Medicaid expenditures in  
17 order to allow federal financial stimulus to be directed to  
18 the states more quickly during economic downturns, and it  
19 would provide states with greater budget predictability.

20           This section also describes the specific  
21 objectives that the Commission had identified for a  
22 permanent mechanism during its prior discussions, which

1 are: that it should be automatic with objective, timely  
2 indicators to trigger changes in federal assistance; that  
3 it should have a threshold that is sensitive enough to  
4 signal the beginning or end of an economic downturn quickly  
5 but not be so sensitive that small fluctuations trigger  
6 frequent adjustments; and that it should be able to target  
7 any additional federal financing for states based on state-  
8 level factors.

9           We then describe the prototype countercyclical  
10 financing model developed by the Government Accountability  
11 Office in light of these three objectives and show that the  
12 design of the model -- their model lines up with all three  
13 objectives. We give a summary of the information that was  
14 presented in several of the prior Commission meetings to  
15 illustrate this, and we show a comparison of the results of  
16 the model to the prior recessions and the current economic  
17 conditions that we've also previously shown you at meetings  
18 to show that the results of the model, when applied to  
19 real-world data, achieve the objectives the Commission has  
20 identified.

21           The last section before the recommendation  
22 identifies a number of additional policy issues related to

1 countercyclical financing. They're not addressed by the  
2 GAO model as it pretty much is about the mechanics of  
3 calculating a revised FMAP. These policy issues should be  
4 addressed in conjunction with a permanent change to a  
5 federal financing mechanism. They include: whether  
6 additional rules such as a maintenance-of-effort provision  
7 should be attached to the use of federal matching funds to  
8 ensure that states use additional funds to support the cost  
9 of increased Medicaid enrollment and replace reduced state  
10 revenues rather than substitute for state contributions;  
11 whether to have an upper bound or cap on increased FMAP to  
12 ensure that federal contributions to states for medical  
13 assistance are limited to 100 percent of state expenditures  
14 regardless of the contribution calculation; and whether  
15 additional FMAP should be applied to special matching rates  
16 such as the 90 percent FMAP for the newly eligible adults,  
17 or whether services and populations that already have  
18 statutory exceptions to the regular FMAP should maintain  
19 those exceptions; and whether to exclude services and  
20 programs with caps or allotments to avoid putting them at  
21 risk for drawing down those funds too quickly due to a  
22 higher-than-expected FMAP rate.

1           So that's the organization of the chapter, what  
2 we did with the materials you have seen before, and then  
3 this is the text of the draft recommendation. It's based  
4 on -- you could vote on this tomorrow unless you suggest  
5 changes today. It's based on your discussion at last  
6 month's Commission meeting. It just says that Congress  
7 should adopt a permanent countercyclical financing model  
8 based on the GAO prototype with three related policies,  
9 which were the maintenance of effort, the cap of 100  
10 percent, and excluding the enhanced FMAP from those  
11 services and populations that receive special matching  
12 rates or are otherwise capped. And then following the  
13 recommendation, as we always have in our chapters, is the  
14 rationale. A statutory mechanism would allow federal  
15 financial stimulus to be directed to states more quickly.  
16 We talk about the gradual -- each of past recessions made  
17 it difficult for Congress to be proactive in identifying  
18 state need and taking action. It has been hard for  
19 Congress to proactively determine how long to leave a FMAP  
20 increase in place or how to target assistance to states.

21           The GAO models meets the Commission's objectives  
22 for a countercyclical financing mechanism, and a policy for

1 enhanced federal financing can be designed with appropriate  
2 policy limits like the ones that have been included in that  
3 recommendation.

4           So that's what was included in the draft chapter  
5 that we prepared based on the December discussion. As I  
6 said, we're happy to answer any questions or take any other  
7 feedback on the chapter. And Chris is here as well if  
8 anything else comes up on the model or anything like that.

9           Thanks.

10           CHAIR BELLA: Moira, that was amazing and very  
11 clear. Thank you as always. And, Chris, thank you for all  
12 your work on this. If we could put the slide back on the  
13 recommendation, that would be helpful.

14           Let me first start and say does anybody have any  
15 clarifying questions or any just general questions for  
16 Moira or Chris on any of the analysis? Then we'll talk  
17 about the recommendation. Tricia?

18           COMMISSIONER BROOKS: Yes, thank you, Moira and  
19 Chris, for this.

20           I believe that past increases in the FMAP did go  
21 to the territories. I'm not sure if the cap was increased,  
22 but another option is to disregard the cap. So could you

1 just speak to historically what's happened in that regard?  
2 I guess I'm a little fuzzy on why we've chosen to disregard  
3 the territories in the recommendation.

4 MS. FORBES: So in the past, when an increase has  
5 gone to the territories, it's been part of legislation that  
6 has also increased the cap. And since this would work  
7 automatically, there's not a mechanism to also increase the  
8 territorial allotment. It would just result in a faster  
9 drawdown of their allotment, which is why we think that a  
10 policy that excludes them would be appropriate. There's  
11 nothing precluding Congress from passing a stimulus that  
12 would increase a territorial allotment if there were a  
13 downturn. But since the intent of this is to happen  
14 automatically, a faster drawdown of their allotment  
15 wouldn't help them in a recession.

16 COMMISSIONER BROOKS: A follow-up, please. I'm  
17 just curious whether there's any history on a  
18 recommendation that we would say for the purposes of this  
19 to disregard the cap for the enhancing FMAP.

20 CHAIR BELLA: I think that would probably have to  
21 come through a separate body of work and discussion. Am I  
22 thinking about that the right way? Anne or Moira.

1 MS. FORBES: If Chris were here, I'd be looking  
2 at him. That's not something we've specifically looked at.

3 MR. PARK: Yes, I don't think it's ever been done  
4 where they just ignored the territorial cap. I think  
5 historically what they've done is just figured some  
6 additional amount to give the territories in the cap.

7 CHAIR BELLA: Tricia, I think we can certainly --  
8 I mean, we can certainly continue the discussion about  
9 territories generally alongside of -- I would ask that we  
10 would be able to continue to move this body of work and  
11 this recommendation, and if you'd like us to also look at  
12 territories, and knowing this could be a piece we look at,  
13 too, we could do that. Anne?

14 EXECUTIVE DIRECTOR SCHWARTZ: I was just going to  
15 say we could certainly cull out a little bit more of the  
16 unique situation for the territories as opposed to DSH in  
17 the text of the chapter. We are planning to come back to  
18 the territories as early as next meeting because there's  
19 going to be yet another fiscal cliff. And so we could do  
20 more analysis on this in connection with that.

21 COMMISSIONER BROOKS: Great, that sounds good.  
22 Thank you.



1 CHAIR BELLA: Okay, thank you.

2 If we could go to the slide that has the  
3 recommendation on it, please. And then we'd love to hear  
4 from -- as Moira said, this is -- you know, we've reached  
5 consensus on this. There's been a lot of agreement. We  
6 had a healthy discussion about it last month. Does anyone  
7 want to -- I will say I fully support this recommendation.  
8 I guess it would be great to hear from anybody that has any  
9 concerns with this recommendation or any additional  
10 comments folks want to make. Fred?

11 COMMISSIONER CERISE: Not a concern. I support  
12 it as well. I have a clarifying question, though. The  
13 eligibility maintenance of effort, is that different than  
14 the eligibility and the continuous enrollment maintenance  
15 of effort that we're having right now? And can you talk  
16 about how similar or different that would play out?

17 MS. FORBES: Yes, and I think we can, again,  
18 clarify that in the language in the chapter. Those are  
19 different. Continuous coverage and maintenance of effort  
20 are different provisions with very different implications.  
21 And I think what we had anticipated was that this would  
22 include maintenance of effort, as continuous coverage was

1 related more to the public health emergency. And so we can  
2 be clearer about that if it's not already, which I think --

3 COMMISSIONER CERISE: I thought it was, but --

4 MS. FORBES: -- in your memo, but not in the  
5 chapter.

6 COMMISSIONER CERISE: Thanks.

7 CHAIR BELLA: Thanks, Fred. Darin?

8 COMMISSIONER GORDON: On that maintenance-of-  
9 effort requirement, I think as we have it currently, but,  
10 Moira, please clarify if I'm misunderstanding, that we're  
11 not necessarily describing the criteria of the maintenance  
12 of effort. And the only reason I raise that question, as  
13 we've discussed before, is that there's been different  
14 maintenance-of-effort requirements based on prior downturns  
15 and increases in FMAP. So, I mean, is this something we're  
16 going to just suggest be included as part of it and let  
17 them decide the mechanics of it? Or are we going to kind  
18 of offer some specificity to which the maintenance-of-  
19 effort model as we've seen historically that should flow as  
20 part of the recommendation?

21 MS. FORBES: The intent isn't to write anything  
22 more specific. I mean, we're not offering legislative

1 language. Obviously, they would have to be a lot more  
2 specific around the model and things like that would have  
3 to go into actual statute here. But I think that  
4 clarification around maintenance of effort versus  
5 continuous coverage probably could be helpful given that we  
6 do talk about actions that Congress has taken in this  
7 recession versus the two prior recessions.

8 COMMISSIONER GORDON: Yeah, okay. Thank you.

9 CHAIR BELLA: Sheldon?

10 COMMISSIONER RETCHIN: Yeah, Moira and Chris,  
11 this is great work. I think it's just -- let me say we've  
12 really worked this out, and it'll be interesting to see in  
13 the 3 o'clock discussion on state budget outlook how a  
14 countercyclical recommendation would be changing the state  
15 outlook. I don't know it would have that dramatic an  
16 impression. But I just have one question. On special  
17 allotments, supplemental payments, the disproportionate  
18 share hospital payments, UPL, CPE, I see those would be  
19 excluded, as they should. But I guess what you would do  
20 then would be to, I guess, authenticate the true FMAP? Is  
21 that what you would be doing so that those payments were  
22 already included in -- how would that be done? And

1 especially since I remember or recall that we've had a hard  
2 time in the past being able to actually quantify  
3 supplemental payments, I thought.

4 MS. FORBES: So it depends on what type of  
5 supplemental payment you mean. Usually the way that this  
6 match is applied depends on -- it depends on what line is  
7 claimed on the CMS-64. And so the DSH lines and things  
8 like that, it would not be applied to. The hospital lines  
9 it would be applied to. I don't know how they apply it to  
10 a special -- FMAP would be applied to a UPL, supplemental  
11 payment line. That will be something for the financial  
12 people to work out, depending on what's in the legislative  
13 language. But they do it line by line when they're  
14 applying FMAPs. So there would be a way for -- CMS would  
15 have to determine, again, based on their interpretation of  
16 what the statute intends, how to apply it; and then as the  
17 state expenditures come in, how to allocate the additional  
18 FMAP. There would have to be some clarity around what it's  
19 applied to.

20 MR. PARK: And just to chime in for Sheldon, you  
21 know, inpatient supplemental payments like the UPL  
22 supplemental payment, they're a separate line, as well as

1 nursing home, ICFs, and physicians. To the extent that  
2 there are supplemental payments, you know, unlike directed  
3 payments being made in managed care, those are distinctly  
4 identified on the CMS-64.

5 CHAIR BELLA: Other comments or questions? Come  
6 on. You guys are supposed to come back energized after  
7 your lively lunch break. This is pretty groundbreaking  
8 that we're actually moving this forward, so I hope folks  
9 are excited about it and Sheldon's point is not lost about  
10 timing, given the session we'll have this afternoon about  
11 state budgets. So anything else? Tom.

12 COMMISSIONER BARKER: Well, just in the spirit,  
13 Melanie, of coming back energized and enthused, I'll just  
14 say that I worked on the Hill back in the '80s and early  
15 '90s, and I can remember there being discussions about  
16 countercyclical back then. And so I will just -- I support  
17 the recommendations, and I concur with you that this is a  
18 pretty significant change. But I think it's a good one,  
19 and I think that the experience with the economic downturn  
20 in the past year demonstrates that and the associated  
21 challenges that states are having. So that was my only  
22 comment.

1                   CHAIR BELLA: Thank you, Tom. Bill and then  
2 Toby.

3                   COMMISSIONER SCANLON: Yeah, I just would echo  
4 Tom. I would say I'm very enthused about the  
5 recommendation because it actually goes back, to the  
6 discussion of countercyclical, 50 years, which is five  
7 years after the program began. It probably would have  
8 started exactly when the program began if we hadn't had the  
9 first recession five years later. It was 1970 when we  
10 noticed that this was an issue, and the idea that 50 years  
11 later maybe something will be done about it is tremendous.  
12 So thank you.

13                  CHAIR BELLA: Thank you, Bill. Toby and then  
14 Chuck.

15                  COMMISSIONER DOUGLAS: No, I just wanted to chime  
16 in to say, one, the work is wonderful and really, really  
17 thoughtful, and this would be a huge step forward, and I'm  
18 glad we're recommending it. From a state perspective,  
19 thinking back as a Medicaid director having this  
20 predictability and knowing that there would be triggers in  
21 place and not having to spend time through a budget process  
22 with assessing whether Congress would act, it creates just

1 predictability, not just from a federal level but also as  
2 you go from states to how they're being able to set up  
3 their budgets and decision making. So I'm really excited  
4 about this.

5 CHAIR BELLA: Okay. Chuck and then Stacey.

6 VICE CHAIR MILLIGAN: I agree with those  
7 comments. A couple of things I do want to add, and one  
8 comment we made at our last meeting is this would be a good  
9 framework to have in law, and Congress then obviously could  
10 continue to make adjustments, whether it's adjustments to  
11 territories or adjustments in other ways. But having this  
12 be a baseline framework I think would be a big improvement.

13 The second comment I wanted to make is I think it  
14 ties the need more directly to the root cause of the need  
15 in terms of producing state revenue, which is more tied to  
16 unemployment and revenue from state income taxes and other  
17 sources. And so I do think that this mechanism, not tying  
18 it to a health issue but to actually the state revenue  
19 issue, is a more precise mechanism to tailor the need to  
20 the cause of the need.

21 CHAIR BELLA: Thank you, Chuck. Stacey?

22 COMMISSIONER LAMPKIN: I would just add my

1 agreement with the comments that Chuck just made,  
2 especially the customization at the state level seems  
3 particularly a nice feature of this. And then I would just  
4 say to Moira and Chris, the chapter is excellent, and the  
5 graphics you selected here really do make the points that  
6 they need to make very viscerally, so thank you for all the  
7 work on the chapter. It's very persuasive.

8 CHAIR BELLA: All right. So this will be coming  
9 back tomorrow for a vote. Moira, it sounds like we're in  
10 good shape, no wording changes. So do you need anything  
11 from us?

12 MS. FORBES: No. We're good. Thank you.

13 CHAIR BELLA: Thank you both for this work, and  
14 thank you for helping us make up a little time.

15 CHAIR BELLA: We are now going to flip to talking  
16 about duals. In case any of you thought we were not going  
17 to talk about duals at one of our meetings you're sadly  
18 mistaken. It's back. And Kirstin is going to lead a  
19 discussion today, picking up on the panel we had in October  
20 about what a new unified program might look like. And then  
21 we also have a duals discussion tomorrow. But today is  
22 more big picture, kind of thinking big.



1           So, Kirstin, take it away.

2   **###           DESIGN CONSIDERATIONS IN CREATING A NEW UNIFIED**  
3           **PROGRAM FOR DUALY ELIGIBLE BENEFICIARIES: REVIEW**  
4           **OF DRAFT CHAPTER**

5   \*           MS. BLOM: Thanks, Melanie. Good afternoon,  
6   everybody. I'm here to walk through our draft chapter, as  
7   Melanie said, to go over the key design considerations that  
8   we've identified for establishing a unified program for  
9   dually eligible beneficiaries. We've been pretty focused  
10   on ways to integrate care between Medicare and Medicaid for  
11   a long time now, both to improve beneficiary experience and  
12   reduce costs, but there are, of course, limitations to that  
13   approach, which have led us to explore whether or not a  
14   wholly new approach, a unified program, would better serve  
15   the population to replace sort of the fragmented system  
16   that we have today.

17           The chapter is organized as you see on this  
18   slide. We do start out with a little bit of background on  
19   the existing models, because the discussion does build, in  
20   some cases, on the existing structure that we have. And  
21   then we move into design considerations that we've  
22   identified for the new program. We've bucketed these into

1 the groupings that you see here -- eligibility, beneficiary  
2 protections and enrollments, benefits, delivery system and  
3 model of care, administration, and financing. So I'll walk  
4 through those and then we'll talk about next steps.

5           You are all familiar with these models and you  
6 have information on them in your materials, so I won't  
7 spend too much time on this. But these basically are the  
8 most fully integrated models that are out there now, so  
9 these are the ones that we'll be talking about in the  
10 chapter.

11           There are two proposals to fully integrate care  
12 for this population that are publicly available, and you'll  
13 remember that we heard about the details of both of these  
14 last year, in October, when we had a panel come and speak  
15 to us. The Bipartisan Policy Center's proposal, which was  
16 published last year in July, would develop a fully  
17 integrated option for the dually eligible population,  
18 building on the current structure, with a federal fallback  
19 for states who choose not to set up an integrated model.

20           And then the other proposal we have heard about  
21 is from the Dual Eligible Coalition, which is affiliated  
22 with Leavitt Partners, which would establish an entirely

1 new program under a new title of the Social Security Act,  
2 and would move dually eligible beneficiaries as well as  
3 their associated funding streams into that program.

4           And so we'll be drawing on examples from these  
5 two proposals throughout the chapter. We are not providing  
6 a comprehensive review or description of those proposals in  
7 the chapter. We're simply using examples from them to  
8 illustrate the points that we're making about design  
9 considerations.

10           So I'll walk through the top lines of these  
11 considerations that we identified, in the interest of time.  
12 For each set of these, we tried to think about tradeoffs  
13 and are not viewing these as like right or wrong answers.  
14 It's really just an attempt to draw out the policy and  
15 design issues that would need to be settled in developing a  
16 new approach to serving this population.

17           For eligibility, we were looking at these four  
18 items: limiting eligibility to full-benefit duals;  
19 continuous eligibility for Medicaid, meaning like 12  
20 months; population carve-outs; and maintenance of effort.  
21 On the limiting eligibility, this is kind of an issue  
22 that's come up a number of times before, and is currently

1 being used in the MMPs to limit eligibility to people who  
2 are eligible for full Medicaid benefits, which is the group  
3 that has benefits integrated with Medicare. The partial-  
4 benefit duals, you'll remember, are only eligible for  
5 Medicaid assistance with Medicare premiums and cost-  
6 sharing.

7           In terms of continuous eligibility, a unified  
8 program could consider providing 12 months of Medicaid  
9 eligibility to the dually eligible population. Under  
10 current law, this is not allowed unless you have a waiver.  
11 We've heard that renewals for Medicaid can be really  
12 cumbersome for the dually eligible population, almost as if  
13 they were applying for the program from brand new. And  
14 given that income and other circumstances among this group  
15 may not really change that much, it can lead to temporary  
16 losses of coverage. So this is something that we  
17 definitely want to consider for the new program.

18           The other two items on this slide are population  
19 carve-outs and maintenance of effort. Population carve-  
20 outs occur under current law. The main group that people  
21 think of are individuals with intellectual and  
22 developmental disabilities. They are often carved out from

1 managed care, and that's related to the complexity of their  
2 care networks. So this is something to keep in mind as  
3 we're going forward.

4 Maintenance of effort, like the one that was  
5 included as part of the ACA, and which we just touched on,  
6 actually, in the countercyclical FMAP discussion, is  
7 designed to keep eligibility levels from decreasing under a  
8 new program. It requires states to maintain their existing  
9 levels, but generally allows them to go higher than that if  
10 they would like.

11 For beneficiary protections and enrollments we're  
12 focusing on beneficiary choice, access to existing  
13 providers, enrollment processes, and integrating appeals  
14 and grievances. Beneficiary choice has been a longstanding  
15 protection in both programs, although Medicaid has allowed  
16 more constraints on this, such as allowing automatic  
17 enrollment with an opt-out. Automatic enrollment does  
18 occur under current law into the MMPs, through passive  
19 enrollment, and into D-SNPs through default enrollment.

20 And we have seen some preliminary numbers around  
21 opt-out rates related to default, which shows those -- this  
22 is from one state, I should say -- which shows that those

1 numbers are in the single digits, around 4 or 5 percent.

2 But that's something that we are continuing to monitor.

3           And as you heard from the panel in October of  
4 last year, people are starting to debate the merits of  
5 making fewer plans available for beneficiaries, because  
6 perhaps a narrower set of options would make it easier for  
7 individuals to compare the plans that are available to them  
8 and make a more informed choice.

9           Maintaining access to existing providers is on  
10 here because this has been a key concern for beneficiaries  
11 in integrated models, particularly in the MMPs. We know  
12 that in California a number of people opted out, and the  
13 primary reason that they cited was concern over losing  
14 access to their current provider. So the composition of  
15 provider networks and the feasibility of helping  
16 beneficiaries maintain access to their existing provider is  
17 going to be important in any discussion of a new program.

18           We'll also have to figure out how enrollees would  
19 enroll in a unified program. There might be interest in  
20 setting up something like a "no wrong door", where they  
21 could come in through Medicaid, they could come in through  
22 Medicare, or they could use SHIPs or AAAs. We have heard

1 concerns that SHIPs are already operating with limited  
2 resources, so additional funding might be something to have  
3 to consider there.

4           And then the final one, appeals and grievances,  
5 this is something that's happening now. A lot of the MMP  
6 states made efforts to either more fully integrate or fully  
7 integrate the appeals and grievance processes, but that's  
8 presumably something we would want to do under a new model.

9           Benefits considerations are focused here on  
10 uniform benefit package and particularly Medicaid benefit  
11 carve-outs. As you all know, under Medicare the benefit  
12 package is uniform but in Medicaid it varies by state and  
13 also by type of beneficiary. A new program could simplify  
14 this complexity by just providing the same package to all  
15 duals. Both of the proposals that we looked at would do  
16 this.

17           Another issue that's specific to Medicaid is the  
18 benefit carve-outs, which is carving out a benefit from the  
19 comprehensive managed care contract. Many states do this  
20 with behavioral health, for example, again, for a number of  
21 reasons, including historical precedent or inexperience  
22 with managed care, and instead provide those services

1 separately through a specialty provider.

2 But a key consideration going forward will be  
3 whether to allow that to occur under a unified program, and  
4 the Dual Eligible Coalition proposal would prohibit carve-  
5 outs under a unified program.

6 Under current law, integrated care occurs in  
7 managed care and risk-based managed care arrangements,  
8 where the health plan can act as a single point of contact  
9 to both manage and coordinate care for the beneficiary, and  
10 both of the proposals that we looked at would do the same.

11 In terms of provider participation, educating  
12 providers on the benefits of integrated care has been  
13 something that has come up a lot, both to encourage them to  
14 participate and to encourage eligible enrollees to  
15 participate. Issues of network adequacy, especially in  
16 rural areas, will have to be taken into account, given the  
17 limitations on the number of providers and the types of  
18 providers in those areas.

19 And a program that is going to be designed  
20 exclusively for the dually eligible population would  
21 presumably require participating plans to establish a model  
22 of care that meets the needs of that group, which is now



1 the case for D-SNPs, for example. They are required to  
2 submit a model of care to CMS for approval. Model of care  
3 includes things like a plan for care coordination for the  
4 beneficiary and identifies care management teams. One  
5 thing we'll have to consider with the model of care is  
6 whether or not the inclusion of a partial benefit  
7 population is going to have an effect on integration that's  
8 possible under that plan.

9           In terms of administration, we focused on issues  
10 around federal oversight and state flexibility. Under  
11 current law, as you know, the Medicare program is  
12 administered by CMS, and states administer Medicaid but  
13 with oversight from CMS. Both proposals that we looked at  
14 would allow states to administer their programs but with  
15 oversight from the Secretary through the Medicare-Medicaid  
16 Coordination Office, which is the office within CMS that  
17 was established to ensure access to care for duals.

18           Another consideration is whether or not to give  
19 states the option to participate. State flexibility has  
20 been a long-standing principle in Medicaid. Of course,  
21 Medicaid itself is optional. And some states do have  
22 limited experience with managed care for a sparsely

1 distributed population that might make it difficult, even  
2 if they're interested in establishing a fully integrated  
3 program for them to do that.

4           Also, of course, we shouldn't forget to mention  
5 COVID. States might be operating under limited capacity  
6 under normal circumstances, but of course now with the  
7 pandemic they are struggling even more.

8           And then finally we looked at financing  
9 considerations, which we grouped into these buckets. Both  
10 proposals we reviewed would maintain a shared financing  
11 system between states and the federal government and would  
12 allow states to share in savings generated by a fully  
13 integrated program. Risk mitigation strategies could help  
14 plans offset the uncertainties that they probably would be  
15 facing in a new market and offering a new product,  
16 including lack of experience with how much the enrolled  
17 population will cost and what their utilization of services  
18 will look like.

19           And then depending on how the program is  
20 financed, decisions would need to be made about how funding  
21 amounts for states would be determined, especially if  
22 states are managing a program and assuming the risk. So

1 things like spending levels, what year is going to be the  
2 base year, what are the growth rates on those levels going  
3 to look like, and then what happens when there are  
4 unforeseen events, like the pandemic we're experiencing  
5 now.

6 Just to conclude, this chapter reflects our  
7 thinking thus far, but in any of the buckets obviously  
8 there are a lot more specifics or details or work that we  
9 could do. And so that is definitely something that we can  
10 explore in the next meeting cycle, if that's of interest to  
11 the Commission.

12 Our next steps at this point are to incorporate  
13 any feedback we get from you guys today, as well as the  
14 feedback we've received from you all and from our external  
15 reviewers, and then publish this chapter in our March  
16 report.

17 I would like to say thanks to everyone who has  
18 already submitted comments. That's been super helpful to  
19 have those this far in advance.

20 So with that I'll wrap up. I look forward to  
21 your discussion, and I'm happy to answer any questions.

22 CHAIR BELLA: Kirstin, thank you. Super well

1 organized and a really nice walk-through of all the  
2 different pieces. And I want to just say, for full  
3 disclosure, I had the opportunity to participate in the  
4 Leavitt Partners Dual Eligible Coalition work. I think I  
5 mentioned that in October. I just want to mention it again  
6 for full transparency.

7           And the purpose, like Kirstin said, of today is  
8 we're not making recommendations. It's really just to  
9 opine on this piece that's going to advance work in this  
10 area. And so it's up to Commissioners to kind of direct  
11 comments her way, and particularly if there are other areas  
12 you would like to explore as we look at the possibility of  
13 a unified program.

14           I saw Sheldon to start, and then Martha.

15           COMMISSIONER RETCHIN: Can you hear me?

16           CHAIR BELLA: Yes.

17           COMMISSIONER RETCHIN: Okay. Thanks. Kirstin,  
18 each time I think we're getting closer and closer to  
19 understanding different options for taking care of the dual  
20 population, so I really appreciate your contribution. And,  
21 in full disclosure, Tamara and I have -- I mean, Kirstin  
22 and I have been on emails going back and forth about this.

1           My concern, and I've said this many times, is  
2   that we really are focusing more on integrated financial  
3   models for taking care of dual eligibles. The challenge is  
4   going to be on constructing integrated clinical models of  
5   care. And to that end, I think the role of primary care is  
6   critical and comes at especially a difficult time for  
7   primary care, because of everything. I mean, just the  
8   decline in the number of primary care physicians. In fact,  
9   we recently looked -- we just published an analysis of  
10   looking at high-density dual populations by county, and  
11   showed that there are actually primary care deserts where  
12   there is no primary care and a high density of dual  
13   eligibles.

14           So I just want to raise that, and, of course, I  
15   always keep bringing back the PACE model, which is very  
16   different than the other integrated models we're talking,  
17   D-SNPs or the Financial Alignment Initiative. I'm a big  
18   fan of PACE. I know they're not quite as prevalent, but I  
19   mentioned this last meeting, they now have for-profits who  
20   are participating in the PACE program, which they did not  
21   have before. So it's obviously an area where taking full  
22   risk, being able to deliver on a clinical model I think is

1 a superior approach. And I just wanted to make that point,  
2 and I appreciate you recognizing that in terms of the  
3 network adequacy issues that were raised in the chapter.  
4 Well done. Thank you.

5 CHAIR BELLA: Thank you, Sheldon. Martha?

6 COMMISSIONER CARTER: Thanks. I think Sheldon  
7 got a similar comment. I'd like to see this chapter  
8 address more that the current model development hasn't  
9 really focused on involvement of the FQHCs. I know there's  
10 some but there really isn't much, and we don't have  
11 anything in our chapter except to acknowledge that there is  
12 a goal of maintaining continuity of care and maintaining  
13 current provider. So we know that more than 1 million  
14 people who are dually eligible are already patients of  
15 community health centers, and this number is growing as  
16 that Medicaid population ages into Medicare.

17 So I think it's really important that we bring  
18 that up as a development goal, that the FQHCs are  
19 considered in the beginning, because we want continuity of  
20 care, because it actually could affect network adequacy,  
21 and because the community health centers are experts in  
22 integrated care.

1                   CHAIR BELLA: Thank you, Martha. Darin?

2                   COMMISSIONER GORDON: Just I hear Sheldon, and  
3 we've had this discussion before, and my comments aren't in  
4 disagreement with some of the comments Sheldon made. But  
5 as I have pointed out before, I do think -- and this is  
6 based on my experience in doing this both on the physical  
7 and behavioral health side, but also seeing this on the  
8 dual side -- that until you simplify and integrate at the  
9 financing level it is hard, if not impossible, to get  
10 integration at the provider and services level. It makes  
11 it far too complicated, far too siloed for providers to  
12 treat the whole person.

13                   So I think this is an integral step to get to  
14 where Sheldon is talking about, so I think it's important  
15 to get this right so that, you know, as Sheldon, and, quite  
16 frankly, as Martha have said, it enables the success at the  
17 provider level. Thank you.

18                   CHAIR BELLA: Thanks, Darin. Toby?

19                   COMMISSIONER DOUGLAS: Yeah. Just the same,  
20 further on what Darin is saying even from a state  
21 perspective is that we don't work on this integration and  
22 the financial incentives from a state level. It doesn't

1 force and drive the really, really difficult decisions on  
2 the structure of services and whether it's carveout  
3 benefits and the value of trying to change the structure  
4 because it might lead to cost savings that otherwise  
5 wouldn't happen. And so if we just keep focusing at  
6 integration and we don't bring it up, we're not able to  
7 drive these consequential decisions on the way that the  
8 services are structured that will ultimately have impacts,  
9 most importantly, on dual eligible individuals, but we not  
10 force the integration upstream all the way to the state and  
11 federal level to really drive the changes.

12 CHAIR BELLA: Thank you, Toby.

13 Brian?

14 COMMISSIONER BURWELL: I have a quick question to  
15 start out. Is the Leavitt Partners' proposal going to have  
16 a final report in the near future? We don't really have  
17 something written down, a final deliverable, do we?  
18 Kirstin?

19 MS. BLOM: We've been in communication with  
20 Charlene Frizzera, who spoke to us on the panel, and she  
21 has provided some sort of high-level summaries, but we  
22 understand that there will be something more than that



1 probably coming out soon.

2 COMMISSIONER BURWELL: So I see this as not a  
3 long-term initiative. I don't think -- you know, this  
4 isn't going to happen in the next three months, six months,  
5 et cetera, and so we should kind of proceed with our  
6 contribution on a long-term agenda. There are lots of  
7 details that would have to be worked out and so forth.

8 I would like to actually see a part of the  
9 chapter talk about kind of where things stand about these  
10 other proposals. The Arnold Foundation is hoping to get  
11 very deep into this issue and any kind of thing where we  
12 would just like give a lay of the land about where various  
13 contingent -- various people are in terms of developing  
14 this idea.

15 I think there are three key design considerations  
16 that I would like to see focused on. One is payment  
17 policy, how plans or whatever, entities are chosen to  
18 deliver these services, where the risk lies, either at the  
19 plan level, the state level, the federal level, so the  
20 whole idea of risk around some kind of baseline payment is  
21 important.

22 Second is financing. I think that issue is

1 avoided quite a bit in these kinds of task forces, et  
2 cetera. Are we just thinking about existing expenditures  
3 as a way to finance this, or are we thinking about new  
4 expenditures over and above what Medicare and Medicaid  
5 currently spend?

6 And three is the issue of administration of the  
7 program, I think, is a huge issue, whether it's going to be  
8 optional to states, optional to beneficiaries, how  
9 oversight of the program will be divided between the  
10 federal government and states.

11 I don't think we have answers there, but I would  
12 like to see those three main -- I think they're going to be  
13 obstacles or major points of contention, and I think we  
14 should just lay them out sooner rather than later.

15 CHAIR BELLA: Thank you, Brian.

16 I have a couple comments, and I want to see if I  
17 missed anybody.

18 Kisha?

19 COMMISSIONER DAVIS: Hi. Thanks, Kirstin.

20 I just want to say that it's really exciting to  
21 be looking at this chapter and thinking about doing  
22 something new, and looking at the potential for integration

1 here is really -- a lot of times, it feels like we're kind  
2 of doing the same things and putting little tweaks on  
3 programs that are already in existence, and so it's really  
4 good to be kind of focusing in this area.

5           A couple things that came to mind, one just  
6 around pulling out this group separately from Medicare and  
7 Medicaid. Does that have implications in terms of  
8 disparities and how they are perceived? We know that when  
9 you compare how Medicaid beneficiaries are perceived, first  
10 the Medicare beneficiaries in terms of equity and pulling  
11 on the system and health disparity issues, that they are  
12 viewed differently, even though they are both getting funds  
13 from the government, whether it be state or federal.

14           So are there implications or unintended  
15 consequences that we see by pulling this group out and  
16 creating a group in and of themselves, whether that be that  
17 you take an already very marginalized group and make them  
18 more marginalized because now they're not Medicare or  
19 Medicaid, or looking at Medicaid by pulling out those folks  
20 who are receiving the most support or the most  
21 disadvantaged? And do people look at the folks who remain  
22 in Medicaid as being able-bodied and less worthy of the

1 program?

2 I don't think that any of those are reasons to  
3 not go forward. I'm really [inaudible] about this as a  
4 possibility. I just want us to make sure that we are  
5 having an eye towards equity and unintended consequences.

6 CHAIR BELLA: Yeah. Super important point.

7 I saw Sheldon. Tom, did you have your hand up?  
8 Is that something -- Sheldon, go ahead, and I'll figure out  
9 Tom.

10 COMMISSIONER RETCHIN: Yeah. I'm just going to  
11 take another quick run, and I'm not -- and then I'm going  
12 to debate about the issue of clinical integration and  
13 financial in the order of the day.

14 Having participated in this as a payer myself  
15 when I was in Richmond in the Financial Alignment  
16 Initiative, just to say when you put these together in the  
17 financial alignment, there is a tremendous infrastructure  
18 investment up front so that you can get a clinical model  
19 that's integrated in the coordination of care, and having  
20 an up-front 8 percent withhold or reduction in payments  
21 after cost can make it very difficult. We lost \$21 million  
22 in the first year, as Melanie knows.

1           So I remember there was some reference about risk  
2 corridors or something, but as we go forward, integrating  
3 this financially, there's going to need to be a runway for  
4 even sophisticated large plans.

5           CHAIR BELLA: Thank you, Sheldon.

6           Other Commissioners?

7           [No response.]

8           CHAIR BELLA: Well, Kirstin, not surprisingly,  
9 I'm super excited and very supportive of the work. I would  
10 just call out a couple of things.

11           I think you've done a wonderful job of framing  
12 design considerations. Our work can continue alongside of  
13 that of others.

14           The big issue is just how do we make something  
15 attractive to states. Sheldon, not to take, of course,  
16 providers too, but when you look around today, we talked a  
17 lot about states need support and bandwidth and capacity to  
18 be able to do these things, and so thinking about how we  
19 arm them to do these programs well and make sure they're  
20 well funded and the providers are on board, I don't want to  
21 lose sight of the state piece, particularly if it's an  
22 option for states to do something like this, continuing to

1 understand for states that aren't doing these things today.  
2 What would it take to get them to the table to be able to  
3 do this, so we start to have more availability for duals  
4 across the country and not just in certain states for  
5 access to these types of programs?

6           And the second piece is -- and I think this has  
7 become more telling as CMS rolls out more models like  
8 direct contracting -- we're running a risk that there are  
9 too many choices, and we've lost the benefit of choice if  
10 there are so many choices that it's confusing for  
11 beneficiaries. It downgrades the value of integration.

12           You see entities that are maybe putting people in  
13 programs based on financial incentive versus good choices  
14 for people and their needs, and so I think we just need to  
15 keep an eye towards -- one of our goals in having a unified  
16 program is to certainly make it easier so you're not  
17 navigating two different sets of rules and everything, but  
18 it's also to make it easier for people to understand what  
19 they're getting and why they would choose to be in a  
20 program like this. And we can hold those entities  
21 providing those services more accountable.

22           So I want us to be keeping an eye on the myriad

1 of things that compete to go after dual eligibles and  
2 making sure that we're thinking about anything new we  
3 create has a very, very high bar for integrating physical,  
4 behavioral health, long-term care, and social services and  
5 does also contribute to reducing some of the noise that  
6 continues to grow.

7 I was told the other day that if you're a dual in  
8 L.A. County, there are 91 choices on the Medicare side.  
9 How in the world would you navigate through 91 choices? So  
10 like whatever we do, cannot make this the 92nd -- however  
11 you would say that, 92nd thing. It has to provide some  
12 rationalization on that front too.

13 Any other comments from Commissioners?

14 [No response.]

15 CHAIR BELLA: Okay. Kirstin, do you have  
16 questions for us?

17 MS. BLOM: No. I think I'm good. This has been  
18 super helpful.

19 CHAIR BELLA: Okay. We have made up some time.  
20 So, Anne, I think that I'm going to ask if anyone wants to  
21 make public comment on either countercyclical or this  
22 discussion since we have some time right now, if that works

1 for you.

2 Okay. Is there anyone who's joining us in the  
3 audience who would like to make a public comment either on  
4 countercyclical or the discussion we just had on the  
5 unified program for duals? If so, please mark your little  
6 hand icon, and we will unmute you.

7 [No response.]

8 CHAIR BELLA: We exhausted all of our public  
9 commenters last time around, it looks like. We'll give it  
10 just one more minute.

11 MS. HUGHES: We have one from Leonard.

12 CHAIR BELLA: Great.

13 MS. HUGHES: Leonard, you've been unmuted. If  
14 you could unmute your own line.

15 CHAIR BELLA: And then please introduce yourself  
16 and who you're representing.

17 **### PUBLIC COMMENT**

18 \* DR. KIRSCHNER: Yeah. Leonard Kirschner. I was  
19 the AHCCCS Medicaid director in Arizona back a number of  
20 years ago. We've met a number of folks on the panel.

21 We were dealing because the AHCCCS model was a  
22 managed care, prepaid, capitated system, and as we had



1 those dual eligibles, that became a problem in the '80s and  
2 '90s.

3 I know that, Melanie, you've been dealing with  
4 this forever, and so have I. And I still have a favorite  
5 letter I had gotten back in 1990 from Mary Dewayne saying  
6 that we're going to solve the dual eligible problem this  
7 year, and that was 30 years ago.

8 So I'm delighted to see we're still attempting to  
9 do it, but it has been an incredibly difficult process.  
10 And I congratulate you on continuing to work to solve the  
11 problem because it is a critical issue going forward.

12 Thank you very much.

13 CHAIR BELLA: Nice to hear your voice. Thanks  
14 for taking time to join and provide comment.

15 MS. HUGHES: William, you have been unmuted. You  
16 may make your comment.

17 MR. CLARK: Oh, hi. Can you hear me?

18 CHAIR BELLA: Yes.

19 MR. CLARK: Oh. I'm Bill Clark. I'm a senior  
20 fellow at NORC at the University of Chicago.

21 Just two comments on the duals proposal. One, I  
22 would worry about the states' capability for administering

1 the Medicare portions of the combined benefit package if  
2 that's what they would need to do, particularly in keeping  
3 up to date with Medicare regulations and statutes that  
4 change every year. So I'm not quite sure how the proposal  
5 addresses the Medicare responsibilities that states would  
6 need to assume if this was under their purview, but that  
7 was a question that I had.

8           The other point I wanted to raise was there are a  
9 lot of dual people in institutional SNPs at this point, and  
10 I didn't see the proposal as covering institution SNP  
11 members. So I think that might be something for the  
12 Commission to consider further.

13           Thank you.

14           CHAIR BELLA: Thank you, Bill, and nice to hear  
15 your voice as well. I appreciate you joining.

16           MR. CLARK: Thanks, Melanie.

17           CHAIR BELLA: All right. Is there anyone else  
18 that would like to make a comment at this point?

19           MS. HUGHES: Yes. We have one hand raised.

20           Kyle, you've been unmuted. You can unmute  
21 yourself and make your comment.

22           DR. ALLEN: Thank you. Kyle Allen. I'm a

1 geriatrician, currently serving in the Health and Aging  
2 Policy Fellowship, and this is directed at the dual  
3 eligible and strategies for integration.

4           One of the things I didn't hear much about is the  
5 integration of community-based organizations, and I think  
6 there's some evidence from this community-based care  
7 transitions demonstration that was done about the impact of  
8 using community-based organizations to reduced 30-day  
9 readmissions. So as per the other discussions around  
10 clinical integration, I think there's some evidence there  
11 and maybe lower cost alternatives versus the health plans  
12 building that out versus partnering with community agencies  
13 and effective payment policy and that type of thing.

14           So that was one area that I wanted to bring some  
15 light to and comment to. Thank you.

16           CHAIR BELLA: Thank you very much, Kyle.

17           Anyone else like to make a comment at this point  
18 on either the duals or countercyclical proposals?

19           [No response.]

20           MS. HUGHES: No hands. No one.

21           CHAIR BELLA: Okay. Thank you very much.

22           Kirstin, thank you for the continued work in this

1 area. We'll look forward to ongoing discussion.

2 We will go ahead and move into the next session,  
3 which is talking about the Secretary's report on Medicaid  
4 housing supports for individuals with substance use  
5 disorder and the requirement that we comment on the report.

6 Melinda, welcome. I'll turn it over to you.

7 **### REVIEW OF SECRETARY'S REPORTING MEDICAID HOUSING**  
8 **SUPPORTS FOR INDIVIDUALS WITH SUBSTANCE USE**  
9 **DISORDER**

10 \* MS. ROACH: Great. Thanks, Melanie. I'm just  
11 going to make sure I can advance the slides.

12 So the purpose of this session is to review the  
13 Secretary's report to Congress on Medicaid housing supports  
14 for individuals with SUD and to discuss potential areas for  
15 MACPAC comment.

16 I'll start with some brief background information  
17 and summarize highlights from the report before we move on  
18 to areas where Commissioners may want to provide comment.  
19 Then we'll close with a brief discussion of next steps.

20 HHS is required to issue this report under the  
21 SUPPORT Act, which directed the Secretary to report to  
22 Congress on several areas related to Medicaid housing

1 supports for people with SUD who are experiencing or at  
2 risk of homelessness. These include Medicaid authorities  
3 states may use to cover housing-related services for this  
4 population and lessons learned from states; the use of  
5 Sections 1115 and 1915 of the Social Security Act; state  
6 initiatives that have increased housing stability for this  
7 population; strategies used by Medicaid managed care  
8 organizations, hospitals, accountable care organizations,  
9 and other care coordination entities to provide housing-  
10 related services and supports; and state Medicaid program  
11 efforts to identify and enroll eligible individuals with  
12 SUD who are experiencing or at risk of homelessness.

13           As a required by the SUPPORT Act, the report  
14 describes federal authorities states can pursue to provide  
15 housing supports including Medicaid health homes, Section  
16 1915(c) home and community-based services waivers, Section  
17 1915(I) HCBS state plan authority, and Section 1115  
18 demonstrations.

19           The report describes efforts by state Medicaid  
20 programs that have increased housing stability among  
21 Medicaid beneficiaries and SUD who are experiencing or at  
22 risk of homelessness. The five programs highlighted in

1 this section generally target high-cost, high-need Medicaid  
2 beneficiaries, a population in which SUD is highly  
3 prevalent.

4 Washington provides statewide coverage of  
5 housing-related services, while the programs in California;  
6 Maryland; Maricopa County, Arizona; and Philadelphia serve  
7 more limited geographic areas.

8 Given the limitations on the use of Medicaid  
9 funding, programs must coordinate multiple federal, state,  
10 local, and philanthropic resources to provide non-Medicaid  
11 services and increase affordable housing opportunities.

12 Strategies broadly adopted by these programs  
13 include peer supports, care coordination, and technical  
14 assistance to health care and housing providers.

15 The report also describes how local stakeholders  
16 contribute to the design and implementation of these  
17 programs.

18 As far as outcomes, the report finds that these  
19 programs show promising results in terms of housing  
20 retention rates, reductions in emergency department  
21 services and inpatient admissions, increased connection to  
22 primary and behavioral health care, and overall reductions

1 in per-person expenditures, but it also cautions that  
2 evaluations are pending and more research is needed to  
3 understand the effects of these programs.

4 The SUPPORT Act also required the Secretary to  
5 discuss lessons learned from states using Sections 1115 and  
6 1915 to provide housing-related services to individuals  
7 with SUD who are experiencing or at risk of homelessness.

8 One of the findings is that states often have  
9 difficulty determining the appropriate Medicaid authority  
10 to use. The report finds that states most often use 1115  
11 demonstration authority, given the flexibility it provides  
12 to limit housing-related services to specific geographic  
13 areas and target populations.

14 Few states use 1915(c) waiver authority, which  
15 can only be used for individuals who need an institutional  
16 level of care. While individuals with SUD may have complex  
17 health needs, many do not meet that criteria.

18 States can use 1915(I) state plan authority to  
19 provide HCBS to individuals who don't meet requirements for  
20 an institutional level of care. However, some have  
21 reported difficulty using that authority to create targeted  
22 programs. Despite those challenges, the report finds that

1 states are increasingly interested in using 1915(I).

2           The Secretary is also required to report on  
3 strategies used by Medicaid managed care organizations,  
4 hospitals, accountable care organizations, and other care  
5 coordination entities to provide housing-related services  
6 and supports. The report notes that many plans and  
7 providers are focused on expanding services, including  
8 housing supports, to holistically improve outcomes and  
9 avoid unnecessary spending for high-cost, high-need  
10 Medicaid beneficiaries.

11           Examples include Hennepin health, a county-  
12 administered MCO in Minnesota that employs housing  
13 navigators, and the Camden Coalition, an ACO in New Jersey  
14 that administers the Housing First pilot program that  
15 provides rental assistance and optional wraparound  
16 services. The report also notes that some hospitals fund  
17 short-term housing known as "medical respite programs" to  
18 care for people experiencing homelessness who are too sick  
19 to recover on the streets or in the shelter but not sick  
20 enough to remain in the hospital.

21           The last part of the report describes state  
22 Medicaid program efforts to identify and enroll eligible



1 individuals with SUD who are experiencing or at risk of  
2 homelessness. It describes CMS regulations and policies  
3 that give states flexibility in addressing common barriers  
4 such as lack of documentation or a fixed address. It also  
5 identifies innovative state efforts such as data-matching  
6 among homeless service providers, MCOs, hospitals, and  
7 other public systems to identify people experiencing  
8 homelessness, peer support specialists and community health  
9 workers providing outreach and engagement, and other  
10 strategies to facilitate Medicaid enrollment for  
11 individuals upon release from prison or jail, given the  
12 prevalence of SUD and increased risk of homelessness among  
13 this population.

14           Given the Commission's interest in Medicaid's  
15 role in housing and the well-established relationship  
16 between housing and health, there are several potential  
17 areas where MACPAC may wish to comment. These include  
18 encouraging CMS to issue comprehensive guidance to states  
19 on opportunities to provide Medicaid HCBS, including  
20 housing-related services, to individuals with behavioral  
21 health conditions. Previous guidance addressing supportive  
22 housing and behavioral health, including the recent

1 guidance on social determinants of health, doesn't provide  
2 a comprehensive roadmap for designing an HCBS benefit  
3 geared toward beneficiaries with SUD and mental health  
4 conditions.

5           The Commission may also consider asking CMS to  
6 revise or provide additional Section 1115 guidance to  
7 address housing-related services for beneficiaries with  
8 behavioral health conditions, something that's minimally  
9 addressed in existing 1115 guidance for demonstrations  
10 targeting people with SUD and serious mental illness or  
11 serious emotional disturbance.

12           With respect to additional guidance, the  
13 Commission may also consider encouraging CMS to address the  
14 housing needs of individuals leaving incarceration and  
15 guidance on Section 1115 demonstration opportunities to  
16 improve care transitions for individuals leaving  
17 incarceration.

18           This guidance is required by the SUPPORT Act but  
19 has not yet been issued.

20           Additionally, Commissioners may consider  
21 commenting on the importance of addressing non-Medicaid  
22 barriers to housing stability that may require

1 congressional action, such as the time-limited ban against  
2 living in certain federally supported housing for  
3 individuals evicted due to drug-related activities, federal  
4 policies allowing housing agencies to prohibit or limit  
5 housing assistance to individuals who have a past history  
6 of drug use or are considered at risk for engaging in  
7 illegal drug use, and limited funding for rental  
8 assistance, which results in many eligible households going  
9 without help.

10 In terms of next steps, Commissioners will have  
11 an opportunity now to discuss the report and possible areas  
12 for comment. Following the meeting, staff will draft a  
13 letter to the HHS Secretary and relevant congressional  
14 committees reflecting the discussion.

15 That concludes my presentation, and I'm happy to  
16 take any questions, and I look forward to the conversation.

17 CHAIR BELLA: Thank you, Melinda. You walked us  
18 through that very clearly. Let's flip back to a couple of  
19 the slides that have potential areas for comments, please.  
20 And I'll open it up to the Commissioners. Questions?  
21 Comments? Either in response to the comments posed or  
22 other things that you might like to address. Kit?

1           COMMISSIONER GORTON: Thank you. So my question,  
2 Melinda, I didn't see, in the memo, and I apologize if I  
3 missed it, is there anything in this report about racial  
4 bias? And if not, would it not be appropriate for the  
5 Commission to comment, based on what we know, about  
6 racialization in housing in general and what we know about  
7 the disproportionate impacts of substance use disorder on  
8 Black and indigenous people of color? Again, going back to  
9 my hobby horse of we should to this always -- I apologize.  
10 I'm going to shut up. That's my comment.

11           MS. ROACH: In response to your question, Kit,  
12 about whether that's addressed in the report, it is not  
13 addressed at any length. There is a very brief mention but  
14 it's not a prominent part of the discussion.

15           CHAIR BELLA: Then perhaps that could be one of  
16 our comments.

17           Okay, Martha, then Chuck, and Toby, and Sheldon,  
18 and Brian.

19           COMMISSIONER CARTER: Thank you. Melinda, I'm  
20 going to admit that I did not read the full report from the  
21 Secretary, and at the risk of sounding like a broken record  
22 on this, I wondered if the report mentioned the role of

1 FQHCs and health centers. In 2019, health centers provided  
2 care for 1.4 million people experiencing homelessness, and  
3 81 percent provide care management onsite, 95 percent of  
4 health centers provide behavioral health onsite, and almost  
5 60 percent have providers that are waived to provide MAT  
6 services. So it's clear that the health centers have a  
7 role in housing supports, and I wondered if that was part  
8 of the report, and if it's not I think we should call it  
9 out.

10 MS. ROACH: That does come through in the report,  
11 which notes that four of the five programs that are  
12 highlighted partner with FQHCs in various ways. The report  
13 also notes the role of FQHCs in health care for the  
14 homeless programs. So I think that they are acknowledged,  
15 but it's certainly something we could further sort of  
16 highlight.

17 CHAIR BELLA: Thank you, Martha. Chuck?

18 VICE CHAIR MILLIGAN: Thank you, Melinda. One of  
19 the things that I just want to flag for a second, and then  
20 it may turn into a possible area of comment is one of the  
21 issues that is in the environment right now is that a lot  
22 of states are going to be settling litigation with pharma

1 coming up around OUD and prescribing. And I think it's  
2 going to look, in many ways, like the tobacco settlement  
3 process. There's probably going to be in the neighborhood  
4 of \$70 billion to \$100 billion in the settlements over kind  
5 of a 15-year time span.

6 And I think one of the areas where HHS can make  
7 contributions is how they provide guidance to states on the  
8 relationship of some of that funding, which some of it  
9 derives from Medicaid payment for pharmaceuticals and  
10 Medicaid payment for hospitalizations and other things  
11 related to adverse effects.

12 So I think one of the things that HHS can do is  
13 to talk about the importance of reinvesting some of those  
14 settlement funds in services for people with SUD, including  
15 housing supports, and including addressing issues of  
16 homelessness. And I also think it would be helpful for HHS  
17 to give some guidance back to states around the  
18 permissibility of how some of those settlement funds can  
19 interact with the Medicare program.

20 The reason I mention all of that is once the  
21 states start to realize the settlement funds, there can be  
22 a tendency then to try to fill other budget holes or not

1     utilize the funding related back to the cause of the state  
2     and local government over-expenditure caused by some of the  
3     prescribing practices and marketing activities of drug  
4     companies.

5                 So I did want to mention that point, and Melinda,  
6     I just wanted to ask you whether you think that would be  
7     within the spirit of commenting on this report.

8                 MS. ROACH: I might also defer somewhat to Anne,  
9     and just note that I think the issue that you raise  
10    certainly is much broader than the topic of this report,  
11    which is housing-related services for people with SUD. So  
12    I do think it has much broader implications which is  
13    something you may want to consider when weighing whether or  
14    not to add this element to a comment letter. But I don't  
15    know if Anne wanted to add anything.

16                EXECUTIVE DIRECTOR SCHWARTZ: I think we can  
17    probably figure out how to touch on it without going into  
18    any detail. I mean, it is a letter, so it is, by its  
19    nature, short, and so we can think about how we might pick  
20    up on that.

21                VICE CHAIR MILLIGAN: That's all, Melanie. Thank  
22    you.

1           CHAIR BELLA: Thanks, Chuck. Toby, then Sheldon,  
2 then Brian, then Fred.

3           COMMISSIONER DOUGLAS: Sorry. My microphone is  
4 falling off.

5           Thinking back to state efforts in the Medicaid  
6 space around housing, what always comes up is that there's  
7 only so much Medicaid can do, and this report says this.  
8 And really, this is a huge crisis that we're facing with  
9 just housing insecurity as well as homelessness, and it  
10 does have huge implications on Medicaid. But I really feel  
11 like we need to be commenting on what HHS can be providing  
12 in terms of rental support to areas outside of Medicaid,  
13 that this can't fall on Medicaid, yet the implications on  
14 Medicaid in terms of how the behavioral health impacts are  
15 significant, but Medicaid can't be the ones to address the  
16 housing crisis.

17           CHAIR BELLA: Thanks, Toby. Sheldon?

18           COMMISSIONER RETCHIN: Yeah. I'm going to  
19 comment on possibly making a comment that was missing in  
20 the report, and that's on the sheer effects of Medicaid on  
21 -- I've talked about this before -- on home evictions. You  
22 don't become homeless unless you've been evicted, if you've



1   been a renter in the past. And I noticed, and Melinda did  
2   a great job, in one of the slides it says "encourage those  
3   who have been released from prison to be involved in  
4   Medicaid." I might amend that to say "enroll all Medicaid-  
5   eligible individuals," because the effects of Medicaid  
6   coverage on eviction rates, work done by Heidi Allen and  
7   others, and in the report all five states studied are  
8   expansion states, Medicaid coverage has been shown to  
9   mitigate evictions directly by reducing the cost of medical  
10   care and indirectly by protecting earnings potential  
11   through better health, reducing medical debt, unmet health  
12   care needs.

13               So providing health care coverage reduces rental  
14   eviction, and, you know, I think it's worthwhile commenting  
15   on that, because otherwise health care competes with  
16   housing obligations. I know that's an area talking about  
17   expansion states versus non-expansion states, but I think  
18   it's worthwhile underscoring that sheer coverage makes a  
19   difference in homelessness.

20               CHAIR BELLA: Thank you, Sheldon. Brian, and  
21   then Fred.

22               COMMISSIONER BURWELL: So I did a little

1 background reading on this, and one of the reasons I did  
2 was I'm not a housing expert but I've heard about these  
3 programs, that the way to deal with homelessness was to  
4 provide people a place to live. And in a little reading,  
5 you know, on the homelessness side there is this group that  
6 advocates for housing first. You know, just give homeless  
7 people a place to live, provide stable housing as the first  
8 step before providing services. And then the debates seem  
9 to have evolved to the point, well, that's not a solution.  
10 People still have drug addiction. You know, have to do  
11 housing and services, which is obviously true. The  
12 question is, like how do you get those two together?

13 I was also involved in the Medicaid Innovation  
14 Accelerator Program that provided TA to states around  
15 various policy issues, and one was developing more housing  
16 for people with SUD. And the basic idea was to link  
17 Medicaid agencies with public housing agencies, either at  
18 the state level or the local level. And that was  
19 considered very successful, but the amount of time and  
20 effort it takes just to get those two entities to talk to  
21 each other, and understand what you're talking about, and  
22 try to move towards some type of outcomes was just huge. I

1 mean, there were three years of talking before anything  
2 substantial ever emerged from those initiatives.

3 I'm not sure it's our role, but it seems that  
4 there's got to be some -- any time you get Medicaid and  
5 housing people involved in trying to solve a problem it's  
6 just going to be a lot of administrative work just to make  
7 it happen. So some type of consolidated approach or  
8 simplified approach that can provide people with substance  
9 abuse issues with a place to live and the services together  
10 in some kind of bundled, like a home health initiative,  
11 would seem to be to be a reasonable path to go. But as I  
12 said, I don't work in this area but there just seems to be  
13 a lot of overhead involved in trying to address this  
14 problem.

15 CHAIR BELLA: Thanks, Brian. Fred, and then Kit.

16 COMMISSIONER CERISE: Yeah, I think, Melinda, you  
17 mentioned something about a roadmap and being able to  
18 identify how we can better use Medicaid to kind of partner  
19 with other agencies to bring us to some solutions. I think  
20 that's an important piece. There's a lot of activity in  
21 this space, by a lot of people, and it's uncoordinated and  
22 people that don't understand where you can make an impact,

1 well-intended people. And to follow on Martha's comment,  
2 there's a lot going on on the provider side. Hospitals  
3 consume 30 percent of that health dollar, and a lot of  
4 individual places are trying to do things in this space  
5 that's unconnected. You mentioned navigators and rental  
6 assistance and recuperative care, and those types of  
7 things.

8           So I think if some of the effort could be towards  
9 identifying how to -- you know, a roadmap that would look  
10 at using Medicaid to support working towards, with  
11 community-based organizations, braided funding streams,  
12 HUD, other housing streams, that could then be, where you  
13 could focus some of the work among provider systems. We  
14 all have to do a community health needs assessment. We all  
15 have community benefit obligations. And if that could be  
16 directed better, to have more of an impact, I think states  
17 with 1115 guidance, perhaps, if they're more explicit,  
18 could help to make a bigger impact.

19           Because we all want to do something, but  
20 everybody is doing a little recuperative care program over  
21 here, or navigators over here. And we know the outcomes  
22 we've got to look at as well, and that Camden program, you

1 know, if the outcomes is hospital readmissions, that may  
2 not be the answer you're looking for. We need to look at  
3 outcomes that matter to the people that we're trying to  
4 provide the services for.

5 CHAIR BELLA: Thank you, Fred. Kit, and then  
6 Kisha.

7 Kit, we can't hear you.

8 Kisha, do you want to go while Kit is getting  
9 ready?

10 COMMISSIONER DAVIS: Sure. I wanted to kind of  
11 tie a thread between what Sheldon was saying and Toby, and  
12 Brian a little bit too, you know, this idea that you have  
13 to do housing or Medicaid, and who pays for what. You  
14 know, I really actually want to echo Toby's point that not  
15 all of your best dollars for health, to achieve health, are  
16 spent in health care. And so if we're thinking about how  
17 do we improve health, then maybe that dollar needs to be  
18 invested in housing, or education, or transportation, and  
19 making sure that that line is running through kind of what  
20 we're saying. You know, our job is to advise HHS and  
21 Congress, but maybe we also need to be advising HUD that  
22 they need to be investing in Housing First programs if you

1 really want to save money in health care, because Medicaid  
2 can't finance all of it.

3           You know, to Sheldon's point of having Medicaid  
4 coverage gives you a level of safety and support and  
5 financial coverage so that you're not then falling into  
6 homelessness because of debt, you need to have both and you  
7 need to have the health care coverage but you also need to  
8 have that social support so that you're not then relying on  
9 Medicaid for everything.

10           I think those are just tensions that we need to  
11 make sure are being brought forward in the discussion.

12           CHAIR BELLA: Thanks, Kisha. Kit?

13           Pass? Oh, sorry. On my thing it says your phone  
14 is green, for what that's worth.

15           All right. Melinda, Kit reserves the right to  
16 add additional comment for your consideration. Do any  
17 other Commissioners have any comments for Melinda?

18           [No response.]

19           CHAIR BELLA: All right. Since we have a little  
20 bit of time we'll just see if anyone in the public wants to  
21 make any comments on the letter that we'll be writing. If  
22 anyone in the audience would like to make a comment, please

1 hit your little hand button.

2 [No response.]

3 CHAIR BELLA: Melinda, while we're waiting for  
4 that do you need anything else from us, any clarifications  
5 or anything?

6 MS. ROACH: I don't think so. This has been  
7 helpful. Thanks.

8 CHAIR BELLA: We don't expect it to be a 20-page  
9 or a 10-page letter. We realize that you will succinctly  
10 get our points across, but hopefully this feedback has been  
11 helpful.

12 MS. ROACH: Thanks.

13 CHAIR BELLA: All right. It does not --

14 MS. HUGHES: Nataki has been unmuted by the  
15 organizer.

16 CHAIR BELLA: Oh, great. Nataki, if you could  
17 introduce yourself and your organization that would be  
18 great.

19 Nataki, you should be unmuted if you'd like to go  
20 ahead with your comment.

21 [No response.]

22 CHAIR BELLA: Okay. We'll give it one more try.

1     Nataki, if you'd like to make a comment please go ahead.

2                     [No response.]

3                     CHAIR BELLA:   Okay.   I'm going to assume there  
4     are technical difficulties of some sort and just remind  
5     folks that if you do want to make a comment you can also  
6     submit that via email to comments@MACPAC.gov.

7                     And with that we are wrapping up this session,  
8     and we have a break before coming back to do a panel on the  
9     state budget outlook and implications for Medicaid  
10    [inaudible].

11                    COMMISSIONER BARKER:   Melanie, we were having  
12    trouble hearing you.

13                    MS. HUGHES:   Sounded like the volume just went  
14    down, Melanie.

15                    COMMISSIONER BARKER:   Yeah, exactly.

16                    VICE CHAIR MILLIGAN:   I think Melanie said we're  
17    going to take a break until the top of the hour, and we'll  
18    hear a panel on the state budget outlook for Medicaid.   So  
19    I think she said if you didn't have time to each lunch  
20    earlier you can eat lunch now, and we're adjourned until  
21    the top of the hour.

22                    COMMISSIONER CERISE:   Thanks, Chuck.



1                   VICE CHAIR MILLIGAN: Thanks.

2       \*               [Recess.]

3                   CHAIR BELLA: All right. We're going to go ahead  
4 and get started. Welcome back, everyone, and welcome to  
5 our guests. We have with us this afternoon Shelby Kerns  
6 from the National Association of State Budget Officers,  
7 Susie Perez Quinn from the National Governors Association,  
8 and Emily Blanford from National Conference of State  
9 Legislatures.

10                   As you can imagine, folks on this Commission are  
11 thinking a lot about what's going on with budgets and how  
12 it's impacting states, and I'm sure the three of you are  
13 doing a lot of these road shows. And so we are very  
14 appreciative that you're here to talk to us today. We're  
15 hoping to spend about 30 minutes hearing from the three of  
16 you and then leave about half the time for Q&A with the  
17 Commissioners. And so because we have such a tight time  
18 frame and I know there will be lots of questions, I'm just  
19 going to ask the Commissioners to take a look at the bios  
20 that are in your materials and just jump right in to get  
21 started with the panel.

22                   Shelby, I think you're going to kick us off, and

1 thank you again to the three of you for being here today.

2 **### PANEL: STATE BUDGET OUTLOOK AND IMPLICATIONS FOR**  
3 **MEDICAID**

4 \* MS. KERNS: Thank you, and thank you,  
5 Commissioners. I'm going to start off today with setting  
6 the stage with some information on state budget  
7 expenditures, state revenues, and state rainy day funds  
8 just to give you an overall picture of the fiscal health of  
9 state budgets and where we're at today.

10 The data that I'm going to be citing will come  
11 through NASBO's recently released 2020 fall fiscal survey,  
12 which collects information on states' enacted budgets.  
13 It's really important to note that the data represents a  
14 point in time when a state completed the survey, and those  
15 points in time differ by state depending on when the state  
16 enacted its budget for fiscal year 2021 and also how often  
17 a state revises its revenue forecast. That's always the  
18 case, but things have changed so quickly this year that it  
19 can have an outsize impact. So I just want to make sure  
20 that you're aware that the budget figures in this survey  
21 were enacted as long ago as April 2019 for some states with  
22 biennial budgets and as recently as September 2020 for

1 others.

2           While some of the more dire predictions of the  
3 last ten months for state revenue thankfully did not come  
4 to pass, our data does show that states are continuing to  
5 face fiscal stress. After nine consecutive years of  
6 growth, states saw revenue declines in fiscal 2020, and  
7 greater declines are forecasted for fiscal 2021, leading to  
8 enacted budgets for fiscal 2021 calling for the first  
9 general fund funding decrease since the Great Recession.

10           Preliminary actual general fund spending for  
11 fiscal 2020 came in at \$903.1 billion. That's a 4 percent  
12 annual increase. And while actual general fund spending  
13 for fiscal 2020 did increase, it was 1.7 percent below the  
14 level that states expected to spend prior to the COVID-19  
15 crisis. That really speaks to the severe rapid impacts of  
16 the COVID-19 crisis, given that there's typically a lag  
17 between the start of an economic downturn and state fiscal  
18 stress necessitating budget cuts.

19           The pandemic and ensuing economic impacts hit  
20 late in the fiscal year, which made it hard for states to  
21 rely too much on spending cuts to close budget shortfalls.  
22 Still, states did take steps to rein in spending for the

1 remainder of the year, including targeted and across-the-  
2 board spending cuts, hiring freezes, furloughs, layoffs,  
3 and other strategies.

4 States' enacted budgets for fiscal 2021 are  
5 projected to reduce general fund spending by 1.1 percent  
6 compared to those preliminary actual fiscal 2020 levels.  
7 This will be the first time states enacted a net spending  
8 decrease in more than a decade.

9 However, it's really important to note that a net  
10 spending decrease does not capture the whole picture that  
11 states are facing, since they budget on a projection.  
12 Compared to Governors' budget proposals for fiscal 2021--  
13 which for most states are released just a few months  
14 earlier--states' enacted budgets showed a 5.5 percent  
15 reduction in general fund spending. So states had to  
16 considerably adjust their spending plans in the spring and  
17 the summer compared to what Governors had recommended in  
18 the winter due to that rapid transformation of states'  
19 fiscal conditions.

20 K-12 saw the largest reduction in expenditures,  
21 and higher education and transportation and all other  
22 government programs saw net decreases as well. Medicaid

1 and public assistance saw sizable increases in spending,  
2 reflecting rising caseloads and spending pressure for  
3 health and human services as a result of the economic  
4 downturn.

5 Medicaid is, of course, vital as unemployment  
6 rises and individuals seek to continue health care  
7 coverage. So far, states reported approving net reductions  
8 post-enactment for fiscal 2021 due to a budget shortfall.

9 Just really quickly, the most commonly used  
10 strategies by states to manage their budgets and address  
11 those shortfalls were: spending cuts, both targeted and  
12 across the board; personnel actions, including hiring  
13 freezes, furloughs, layoffs; and also use of one-time  
14 measures -- rainy day funds, transfers, pulling money from  
15 other funds, using prior-year balances, and deferring  
16 paying some bills that had come in. Only a few states used  
17 revenue increases. And some states reported using federal  
18 assistance to offset some eligible general fund costs  
19 associated to the pandemic response and relief.

20 But often what you'll see is you'll see these  
21 decreases in general fund spending, but then you'll see an  
22 increase on the federal fund expenditure side. And some

1 states did reduce local aid to meet those budget cuts, and  
2 some did enact Medicaid preemption. For example, we saw  
3 that some states changed their Medicaid managed care  
4 capitation rates.

5 I'll share some more specific Medicaid numbers as  
6 I wrap up. I'll keep those until the end so those figures  
7 are top of your mind going forward.

8 In addition to the spending side of the state  
9 budget, our survey takes a look at the revenue side of the  
10 ledger. Again, there are some timing issues to be aware  
11 of. The fiscal 2021 figures are based on states' most  
12 current general fund revenue estimates at the time of data  
13 collection, and then we compare those to the preliminary  
14 actual revenues for fiscal 2020. So it's really important  
15 to note that we didn't adjust these numbers I'm going to  
16 share with you for the impact of the tax deadline shift,  
17 and that deflated fiscal 2020 revenue and inflated fiscal  
18 2021 revenue for many states.

19 So before the COVID-19 crisis hit, states were  
20 expecting general fund revenue growth of 2.9 percent in  
21 fiscal 2020 and 3 percent in fiscal 2021. Compared to  
22 those pre-COVID projections, preliminary actual fiscal 2020

1 general fund collections declined 3.8 percent and fiscal  
2 2021 current estimates show a decline of 10.8 percent.  
3 Such a steep revenue loss in just a one-year period is  
4 noteworthy, particularly since federal stimulus measures,  
5 including enhanced unemployment compensation, the Paycheck  
6 Protection Program, direct checks to individuals, and other  
7 measures were in place that really helped prop up the  
8 economy, and that, of course, propped up state revenues  
9 during much of that time.

10           It's also important to remember that state tax  
11 collections, particularly from income taxes, usually lag  
12 economic downturns. So seeing such a drastic loss of  
13 revenue so early gives us a lot of concern for what we  
14 might see in the future. With states facing these  
15 consecutive years of general fund revenue declines in  
16 fiscal 2020 and fiscal 2021, there's a great deal of  
17 uncertainty about how long it will take for state budgets  
18 to recover.

19           For some context on that, after the Great  
20 Recession, even though revenues began to grow again in  
21 fiscal 2011, it took until fiscal 2013 for state general  
22 fund revenues to surpass the fiscal 2008 level without

1 adjusting for inflation. States did not see revenue fully  
2 restored to fiscal 2008 levels until fiscal 2018 in  
3 inflation-adjusted terms.

4 States also report on their rainy day funds.  
5 Some states did use those funds to close shortfalls in  
6 fiscal 2020, and we've also seen some make use of their  
7 savings to address projected gaps in fiscal 2021, either in  
8 enacted or revised budgets.

9 Before the COVID-19 crisis hit, state rainy day  
10 funds were at an all-time high after executive rebuilding  
11 following the Great Recession. Total rainy day balances as  
12 a percentage of general fund spending declined from 9.1  
13 percent in fiscal 2019 to 7.8 percent in fiscal 2020,  
14 though the median rainy day fund balance did not yet record  
15 a decline. And I know a lot of people were expecting to  
16 see those rainy day accounts drained to balance budgets,  
17 but generally states will couple the use of savings with  
18 cuts to smooth out the cuts over the course of a downturn.

19 As states began their 2021 legislative session,  
20 there continues to be a lot of uncertainty around the state  
21 budget conditions. As we look ahead, slowdown in jobs  
22 recovery, lack of direct federal aid to states, and surging



1 caseloads are really expected to continue to strain many  
2 state economies and budgets further.

3           Most states, fortunately, have been able to avoid  
4 the severe budget cuts that were projected earlier, but  
5 state tax collections do generally lag economic downturns,  
6 and the steepest spending reductions tend to follow later.  
7 We observed that after the Great Recession. And we don't  
8 want to see states enact spending cuts and personnel  
9 reductions just as the rest of the economy is beginning to  
10 rebound and then have that drag out the recovery.

11           As state tax revenues do recover from substantial  
12 declines induced by the pandemic, rising spending demands  
13 from an uneven economic recovery are expected to put added  
14 pressure on state budgets. Medicaid is a key piece of  
15 that. We're seeing that the lower-wage workers are  
16 disproportionately impacted by this crisis, and so we  
17 expect that they will more quickly turn to public  
18 assistance if they are not able to find employment again.

19           Positive vaccine developments have offered some  
20 reason for optimism, but the challenges that lie ahead for  
21 vaccine distribution and related steps are also significant  
22 and will strain state budgets further. But, again, on a

1 positive note, we've seen improved revenue projections and  
2 collections for some states. That's the good news. The  
3 bad news, of course, is that improved -- compared to the  
4 catastrophic predictions in the spring and summer --  
5 doesn't necessarily translate to a positive or even a  
6 return to the pre-COVID outlook.

7           We're also seeing that that impact and recovery  
8 on state revenue has been uneven. Energy-producing states  
9 and those dependent upon tourism and with higher  
10 unemployment rates are seeing greater impacts, and states  
11 with economies more reliant upon services are being hit  
12 harder. Tax structures and virus transmission levels are  
13 also affecting the impact on state revenues. But due to  
14 that unevenness, the aggregate numbers that we report mask  
15 that there are some states who are still experiencing dire  
16 revenue shortfalls, and others that are maybe faring a  
17 little bit better.

18           But a quick note on Medicaid expenditures  
19 specifically. Since the beginning of the Great Recession  
20 and then continuing through the enactment of the Affordable  
21 Care Act, Medicaid has risen as a percentage of total state  
22 spending, growing from 20.5 percent in fiscal 2008 to 29.3

1 percent in fiscal 2018. However, in the last few years,  
2 Medicaid spending has slightly declined as a share of total  
3 state spending, falling to 28.8 percent in 2019 and 28.6  
4 percent in estimated expenditures for fiscal 2020.

5 I know Susie is going to talk a little bit more  
6 about the federal aid that has been provided, including the  
7 6.2-percentage-point increase in the federal medical  
8 assistance percentage, but I just want to leave you with  
9 some of those figures to keep in mind. In fiscal 2020,  
10 federal funds comprised 62.7 percent of total Medicaid  
11 spending; and general funds, 27.3 percent. Other funds  
12 were at 10 percent. We've seen a slight increase in  
13 federal funds as a share of expenditures, and we'd expect  
14 to see that share grow larger in fiscal 2021 due to the  
15 greater amount of Federal money that's flowing into the  
16 Medicaid program.

17 Total Medicaid spending of \$646.7 billion for  
18 fiscal 2020 was an increase of \$43.2 billion over what was  
19 spent in fiscal 2019, so it's a 7.2 percent increase.  
20 Spending from state funds increased 4.4 percent, and  
21 federal fund spending grew 8.9 percent in fiscal 2020.  
22 That increase in spending in fiscal 2020 really reflects

1 the impacts of the COVID-19 pandemic and the ensuing  
2 economic fallout as we saw the rise in unemployment, which  
3 will affect, of course, Medicaid enrollment and spending.

4           So I'll go ahead and turn it over to Susie. I  
5 know she can talk a little bit more about specifically how  
6 that looks for states.

7 \*           MS. QUINN: Thanks, Shelby. Good afternoon,  
8 Commissioners. Thank you for inviting me to speak to you  
9 today about state budgets and COVID. We work closely with  
10 Shelby and her team at NASBO, and I can't do my job  
11 effectively without their data and insight.

12           So just a quick retrospective to frame things.  
13 No one expected a year like 2020. Going into the year, our  
14 federal agenda for Governors was focused on National Guard  
15 issues; health care issues like surprise medical billing,  
16 which was finally dealt with at the end of 2020;  
17 prescription drug costs; cybersecurity; and infrastructure.

18           When we held our winter meeting and brought the  
19 Governors together in Washington nearly one year ago, the  
20 policy discussion focused on vaping, workforce, broadband,  
21 and resiliency, and at the very last minute, there was a  
22 briefing by senior administration officials to provide an

1 update on COVID.

2           Quickly, everything changed, with the first  
3 multi-billion-dollar supplemental spending bill's passage.  
4 And back then, an \$8.3 billion bill was a big deal. The  
5 focus was on emergency powers of Governors and testing.  
6 And then in the spring it became PPE supplies, ventilators,  
7 stay-at-home orders. All of those things cost money in one  
8 way or another.

9           Under the leadership of our Chair at the time,  
10 Maryland Governor Larry Hogan, and continuing with our  
11 current Chair, Governor Andrew Cuomo, and Vice Chair Asa  
12 Hutchinson, we convened Governors to share information,  
13 best practices, and items of concern with the  
14 administration and the Congress.

15           So very rapidly, the public health emergency  
16 became an economic emergency, and a lot of our focus at  
17 NGA, as directed by Governors, was on the impact of COVID  
18 on state budgets. In very short order, we worked with some  
19 other organizations, including NASBO, to look at the last  
20 major federal stimulus following the Great Recession and  
21 what it did for states and territories, what worked, and  
22 how to best make a very large request. And as a result,

1    there was \$150 billion provided in the CARES Act, known as  
2    the "Coronavirus Relief Fund."

3               It was intended to be flexible. We know that  
4    that is not what it ended up with. In statute and in  
5    regulation, it was pretty vastly different than what  
6    Governors requested. They wanted direct and flexible  
7    assistance. However, it did cover a great deal of costs  
8    associated with the response to COVID.

9               The number one thing we would hear through the  
10   passage of four more supplementals was the need for  
11   certainty, and so some of the things I'm going to lay out  
12   to you this afternoon have changed recently, but they get  
13   into that question of certainty and the impact of COVID  
14   response from state budgets, which then get also into  
15   Medicaid.

16              So I'll start with the National Guard. Since the  
17   start of the COVID pandemic, Governors were strongly  
18   advocating for the use of Title 32 for National Guard  
19   response efforts. So this would allow for continued  
20   extension by the administration to address ongoing  
21   recovery, talk about reopening, and vaccine distribution  
22   efforts across the states and territories.

1           So the Governors were provided with Title 32  
2 authority. They were challenged in September by a new  
3 requirement to contribute 25 percent of the cost of using  
4 the National Guard in this status. And so that was from  
5 September to January, and it was for all states and  
6 territories, excluding three. So as a whole, that added  
7 about \$300 million in additional funds that states needed  
8 to dig into their coffers for. We estimate, you know,  
9 again, that that would be around \$306 million.

10           Now, last week that changed when President Biden  
11 issued a memorandum that provides 100 percent federal cost  
12 share for the use of the Guard starting on the 21st.  
13 Governors are still looking to find relief for the costs  
14 incurred last year through a retroactive 100 percent cost  
15 share. That's still an open question.

16           Cost share, however, is not only about the use of  
17 the National Guard, so this goes hand in hand. The federal  
18 cost share issue also applies to the FEMA public assistance  
19 program under the major disaster declaration for COVID. So  
20 the statute that President Trump invoked, part of the  
21 Stafford Act, to declare a national emergency for COVID  
22 acknowledges that the primary responsibility for response

1 rests with the United States. The U.S. Federal Government  
2 exercises exclusive or preeminent responsibility and  
3 authority. However, the previous administration set a 25  
4 percent state match on public assistance.

5 NGA, along with state and local partners,  
6 requested early on that FEMA waive the cost share  
7 requirement, as they can, for states and territories  
8 because Governors believed that the unprecedented size,  
9 scale, and duration of COVID's impacts far exceeded the  
10 response capabilities of states and territories. So  
11 waiving that cost share requirement would ensure that  
12 states and territories are able to adequately and rapidly  
13 respond to support their constituents, and it would also  
14 ease a significant financial burden.

15 Based on the monthly reporting from FEMA on their  
16 Disaster Relief Fund expenditures, the state and  
17 territorial match on the whole, from the period of March  
18 through December, totaled around \$2 billion. Now, again  
19 last week, President Biden through a presidential  
20 memorandum extended that FEMA cost share to 100 percent.  
21 Like the Guard match, this effort was not retroactive,  
22 meaning that states and territories are still on the hook



1 for finding \$2 billion to meet their match.

2           The Biden administration has also prioritized  
3 FEMA funding via the Disaster Relief Fund to robustly  
4 support vaccine operations, sending over \$1 billion to  
5 several states just this week. So the other piece, moving  
6 part here, is that there is a drawdown of those FEMA  
7 Disaster Relief Funds, so getting that retroactivity could  
8 be a little bit tricky. NGA is hopeful that discussions  
9 will continue with the administration to address these  
10 fiscal challenges associated with match.

11           MS. QUINN: So that's going to take us to  
12 Medicaid, and as shall be noted, as you all are very aware,  
13 during recessions, Medicaid can play a key role in  
14 supporting health insurance and economic recovery. Its  
15 ability to do so depends on the state's ability to fund  
16 their share of the program.

17           In prior recessions, every percentage point  
18 increase in the unemployment rate would roughly translate  
19 to an increase in Medicaid enrollment of about 1 million  
20 new enrollees.

21           The enhanced match rate that was part of the  
22 American Recovery and Reinvestment Act, ARRA, provided

1 states over \$100 million in additional federal funds during  
2 the Great Recession when unemployment peaked at 10 percent  
3 in October of 2009.

4           Because of these things, last year on behalf of  
5 governors, NGA advocated for a higher FMAP to states, and  
6 while we were happy to see some fiscal relief from  
7 Congress, it was not exactly what governors had requested.  
8 The Families First Coronavirus Response Act authorized the  
9 6.2 percent increase in the FMAP with some strings attached  
10 with respect to the MOE.

11           That 6.2 percent has been incredibly helpful, but  
12 there's another layer to it in that it's tied to the public  
13 health emergency declaration. So in the early months of  
14 the pandemic -- and those declarations would last for a 90-  
15 day span. What we saw is that HHS would wait until a few  
16 days prior to the PHE's expiration to extend it.

17           It did change when the last two renewals were  
18 issued at least two weeks before the PHE expired, and it  
19 did provide some comfort, although HHS still retains that  
20 discretion determining the PHE at any time.

21           Most recently, last Friday -- and this was late  
22 Friday afternoon -- the Acting Secretary of Health and

1 Human Services sent a letter to all governors informing  
2 them that the public health emergency will remain in place  
3 likely through the entirety of the calendar year. In  
4 addition, once a decision is made to terminate the PHE or  
5 let it expire, HHS will provide states with 60 days' notice  
6 prior to the termination.

7           So these are all the things, and there is much  
8 more certainty on three big issues affecting state budgets,  
9 one directly affecting Medicaid, two directly affecting  
10 state cash flow. While states have seen relief, again,  
11 they've seen relief on the expense side and the cost side,  
12 not on the revenue side, which, as Shelby mentioned, we're  
13 seeing uneven impacts across states.

14           So just sharing a little bit more information on  
15 trends and enrollment, that preliminary data is showing  
16 total enrollment grew to 77.3 million in September, an  
17 increase of 6.1 million from actual enrollment in February  
18 2020. So that's about 8.6 percent.

19           These trends reflect changes in the economy and  
20 then also provisions in the Families First Coronavirus  
21 Response Act that requires states to ensure continuous  
22 coverage.

1           We do also know that Medicaid enrollment usually  
2   lags beyond increases in unemployment, and data for  
3   subsequent periods could also show continued enrollment  
4   growth.

5           We did see it "past as prologue," Medicaid  
6   enrollment increase following the implementation of the  
7   Affordable Care Act, but that was declining in the two  
8   years prior to the pandemic.

9           So states anticipate increased Medicaid  
10   enrollment due to the downturn. Some of this is unclear,  
11   and states are in different places. For example, Florida's  
12   Medicaid enrollment was around 3.9 million people before  
13   the pandemic, and the predictions that we have are it will  
14   get to about 4.6 million. Arizona reached over 2 million  
15   people in Medicaid in July 2020, with over 200,000 newly  
16   approved applications since the COVID pandemic began in  
17   March.

18           So increasing that FMAP continues to provide  
19   timely and flexible relief to states. It frees up other  
20   resources for other government services, including K-12 and  
21   education.

22           So, in conclusion, FMAP will remain to be a hot

1   topic among governors. The easing of these cost share  
2   burdens with the presidential actions last week will help  
3   add, hopefully, some breathing room to state budgets who  
4   are in that season right now with over -- and I know we've  
5   got NCSL. So I'll let NCSL talk about how many states are  
6   in session, but many of the governors have delivered their  
7   state of the states in their budget as well.

8           Thank you.

9           CHAIR BELLA: Thank you, Susie.

10          Emily?

11   \*       MS. BLANFORD: [Inaudible] perspective on  
12   Medicaid and state budget, and yeah, I'm really just going  
13   to echo a lot of what Shelby and Susie said, but I wanted  
14   to share some specifics that we have for you.

15           So recently, our clinical team at NCSL conducted  
16   a survey, and we got a response from 29 states.

17   [Inaudible.]

18           MR. BOISSONNAULT: Emily? Emily, you need to  
19   switch to phone call. Sorry to interrupt. There appears  
20   to be a bandwidth issue. If you can do the dial-in, that  
21   would be great. Thank you.

22           MS. BLANFORD: Okay. Yes.

1 MS. HUGHES: If you wouldn't mind going to the  
2 audio pane on your control panel and switch it from  
3 computer audio to phone call so that we don't have you on  
4 both forms of audio.

5 MS. BLANFORD: Okay.

6 [Pause.]

7 CHAIR BELLA: While we are getting that sorted  
8 out and so Emily doesn't feel like everyone is watching her  
9 dial in, does anybody have any questions for Shelby or  
10 Susie?

11 I think, Emily, on your little control panel, it  
12 says "phone call," in the middle. I think maybe you can  
13 dial in through that, through your computer. That's what  
14 they're suggesting.

15 In the meantime, do we have a question for Shelby  
16 or Susie while we're waiting?

17 Stacey, is that a hand?

18 COMMISSIONER LAMPKIN: I have a question I can go  
19 ahead and ask. Thanks.

20 If this is not the level of detail or the  
21 conversations you all are having, just let me know.

22 I'm a Medicaid managed care actuary in my day

1 job, and so my question is around how capitated managed  
2 care is performing in this environment from the state's  
3 perspective.

4 I know you all know that the prevalence of  
5 Medicaid managed care has grown tremendously over the last  
6 decade or so to the point where we have billions and  
7 billions of dollars in capitation.

8 Historically, we've thought of one of the  
9 positives of that is budget predictability, but what we saw  
10 last year was a lot of dropped, completely unexpected  
11 slowdown in Medicaid service utilization for plans that  
12 were already capitated and rates that didn't reflect that  
13 sort of thing.

14 States have historically been somewhat resistant  
15 to risk mitigation techniques. We did see some softening  
16 of that last year, but in general, I guess my question is,  
17 does this experience change the way states think about that  
18 service delivery model and its flexibility? Are there  
19 things that we should be thinking about in terms of how  
20 managed care can be more flexible in an extreme event  
21 situation like we saw in 2020?

22 MS. KERNS: This is Shelby. I can answer first,

1 and unfortunately, we haven't had a lot of conversations at  
2 that level at this point. We probably will around our  
3 spring meeting time see how states are approaching it.

4           There was a lot of talk about it last year, as  
5 you mentioned. So I suspect it will continue to be quite a  
6 hot topic, but I haven't heard a lot of consensus of have  
7 anything that I would feel was more than anecdotal to  
8 share.

9           CHAIR BELLA: Okay, great. Stacey, that's a  
10 great question. We'll maybe come back to that.

11           Emily, thank you for your patience. Please jump  
12 right in where you were.

13           MS. BLANFORD: Oh, dear. Thank you all for your  
14 patience.

15           CHAIR BELLA: Yep.

16           [Pause.]

17           CHAIR BELLA: Now we stopped hearing you.

18           Jim, can you tell what's the matter?

19           MS. BLANFORD: No, it should be okay. Sorry,  
20 sorry.

21           CHAIR BELLA: Okay.

22           MS. BLANFORD: They hit my unmute button, so I'll



1 just do it this way.

2           So as I was talking, I was talking about a survey  
3 that we had done at NCSL, and again, what we're really  
4 seeing is echoing everything you all heard from Shelby and  
5 Susie in that the revenue situation is looking a lot better  
6 than people thought it was going to look earlier in the  
7 pandemic.

8           We got 29 states who responded, and the vast  
9 majority of them are feeling -- I mean, I don't know if  
10 they're feeling good about their fiscal situation, but they  
11 don't feel like they need to make budget adjustments.  
12 They're feeling their fiscal year '21 budgets are balanced,  
13 and that they aren't going to have to make significant  
14 cuts. In fact, some are really working to restore some  
15 earlier cuts, including across-the-board rate decreases and  
16 things like that.

17           As a part of this survey and the 29 states, they  
18 all identified Medicaid in at least their top three of  
19 their budget priorities, and typically, that's true of  
20 state legislatures. Medicaid is a large chunk of budget  
21 [inaudible], but typically, they're looking to reduce  
22 spending and control costs. But in this case, you know,

1 [inaudible] you know, so that states can assure they're  
2 covering that [inaudible] as well as the other needs  
3 [inaudible] to COVID.

4 Now, there were some worries initially that the  
5 enhanced FMAP bump of 6.2 percent and the continuous  
6 coverage requirement, that maybe the continuous coverage  
7 would take a whole additional share of federal funds, but  
8 also, again, states aren't really seeing that come to  
9 fruition either.

10 And so while I will say we're not seeing a lot of  
11 states participating maybe because there are deep cuts in  
12 many places, there are still some states looking at ways to  
13 control spending and access, either through modifying  
14 optional benefits or in cost sharing policies and things  
15 like that.

16 Another area that's always in a hot topic in our  
17 legislatures is Medicaid expansion, and so this year,  
18 again, I'm sure, as you all know, Oklahoma and Missouri  
19 both had ballot initiatives passed to expand Medicaid in  
20 their states. So those legislatures now are tasked with  
21 finding the funding for the state share of that.

22 But we're also seeing in states that have not

1 expanded Medicaid, there's an ongoing discussion about  
2 potentially expanding, particularly in light of the  
3 pandemic. Now, for the states who have not yet expanded, a  
4 lot of them are more interested in the "Healthy  
5 Opportunity" or the block grants/limiting funding kind of  
6 arrangements. One state legislature gathered very quickly  
7 recently to pass legislation to support their block grant  
8 that was approved by the Trump administration, but now  
9 we're really going to be waiting to see how the Biden  
10 administration proceeds. But it will be interesting to see  
11 how those conversations in the states go who have not yet  
12 expanded Medicaid.

13           And I also just want to mention we're seeing some  
14 other expansions, like for postpartum coverage from 60 days  
15 to 12 months for women, seeing that across a lot of state  
16 legislatures. There were some policies passed last year  
17 that were put on hold due to the budget concerns, but it  
18 looks like some of them will be coming back in this coming  
19 year.

20           Also, behavioral health is still a major area of  
21 focus. States have done a lot of work to invest in  
22 behavioral health in the Medicaid space, starting with the

1   opioid epidemic, but expanding more to substance use more  
2   generally, and states are still looking to invest and  
3   support those programs.

4               Then just the last thing I wanted to touch on, to  
5   talk about FMAP, and I just want to mention that state  
6   legislatures, it's also a concern and a priority of theirs  
7   as well. I'm spending a lot of my time educating state  
8   legislatures on the enhanced FMAP, what they can do with  
9   it, and what the strings attached to it are. So they're  
10  very interested in particularly the concerns of when the  
11  FMAP comes to an end, again, the certainty, as Susie  
12  mentioned, and preparing for the end of that FMAP.

13              And with that, I think that's kind of just my  
14  high-level overview. Again, I'd really echo we're seeing a  
15  lot of the same things on the state legislature side.

16              CHAIR BELLA: Thank you very much.

17              Before we go on to questions, Susie or Emily, did  
18  you have anything to add to what Stacey had asked about  
19  managed care? Did either of you want to say anything on  
20  that front?

21              MS. QUINN: I am not in that level of granular  
22  detail, so I will take a pass.

1 MS. BLANFORD: Yeah. Unfortunately, me too.

2 CHAIR BELLA: Okay. I still think it's a really  
3 important question, Stacey. Hopefully, we will begin to  
4 get more insight into that, so thank you.

5 Okay. We're going to open it up. I saw Darin  
6 and then Sheldon.

7 COMMISSIONER GORDON: Thank you all for  
8 presenting.

9 I think adding to Stacey's question, I think  
10 we'll indicate to look at also this is the context of  
11 value-based purchasing as well, because I think the same is  
12 true there that this dynamic the pandemic created has  
13 caused a lot of folks to reflect on -- is there a better  
14 way or are there things they should be thinking about  
15 differently for these extreme types of circumstances.

16 Shifting to [inaudible.] you know, this is a  
17 downturn like none other. It's affecting people very,  
18 very, very differently, but it's also affecting states  
19 differently, as some of the presenters commented one.

20 I heard -- and you guys are going to be closer to  
21 this than I am, and so I'd like to hear you all expound  
22 upon it -- is I've just heard it anecdotally that some

1 states are actually looking at doing reductions in taxes  
2 while others are actually looking at potentially having to  
3 expand taxes. So if there's any commentary you all could  
4 provide on that, you know, if there's more data to back  
5 that up, I just found that -- I found that interesting.  
6 And some of the stories I heard, very, very stark  
7 differences between some states.

8 Thank you.

9 MS. KERNS: I can take a first stab at this one  
10 too. Maybe Emily has checked it closer. I don't know if  
11 NCSL has checked it closer. So my answer is a bit  
12 anecdotal as well that we are seeing more tax cuts than we  
13 would have anticipated a few months ago, it seems, and  
14 we've started tracking that, but only a small portion of  
15 state budgets have been released. But as they're being  
16 released and we hear governors present their "state of the  
17 states," we are tracking what they're saying. And we're  
18 seeing tax cuts more than tax increases. There have only  
19 been a few states that have turned to revenue-increasing  
20 measures like that, and those may come later.

21 But a lot of what we're seeing are states focused  
22 on spurring their economic activity, getting more money in

1 the pockets of businesses, in the pockets of individuals to  
2 keep the spending levels up. So we're seeing some one-time  
3 tax measures and some ongoing, but we're seeing a mix there  
4 for sure. And it really does speak to that unevenness.

5 I always bring this up, but I'm from Idaho. So  
6 if you're spending time in Idaho, none of this really is  
7 reflecting your reality in state government where we have  
8 record revenue growth, but then you have other states that  
9 are looking 20 percent revenue declines. So when we talk  
10 in these aggregate numbers, it's really obscuring some of  
11 the pain that we're seeing but also some of that growth.  
12 So I think what you're seeing with tax decreases, that's  
13 what we're seeing, and it really reflects exactly that,  
14 just the differences we're seeing from state to state.

15 COMMISSIONER GORDON: Thank you.

16 I think I saw Emily was about to respond. Go  
17 ahead.

18 MS. BLANFORD: Well, I was just going to echo how  
19 we were seeing the same thing as well.

20 So the survey we just did was pretty in depth,  
21 and I didn't dive into everything in there. But we might  
22 have some data from that survey that I could share so we

1 could actually give you some data as to some of the  
2 specific policies from those 29 states, but yeah, I would  
3 echo we're seeing similar things.

4 COMMISSIONER GORDON: Then just the last thing  
5 I'll say is as an ex-budget officer -- I was a budget  
6 analyst for many years. The thing -- and everyone touched  
7 on it, but if you're not used to tracking all this stuff, a  
8 lot of this, once a budget gets put out there, then there's  
9 adjustments to that budget. It's a point in time, as some  
10 folks had said, but when they're talking about, hey, it  
11 wasn't as bad as they thought, they originally put a budget  
12 out there with pretty substantial reductions, assuming the  
13 worst, got more information, then made some adjustments to  
14 that budget. So this is just one of those times where you  
15 have multiple budgets coming out throughout the year, which  
16 is not normal, just like the circumstance. But it's hard  
17 to follow some of the pluses and minuses as budgets are  
18 getting adjusted or revised midyear, so just a comment.

19 Thank you.

20 MS. KERNS: We post summaries of proposed and  
21 enacted budgets. I'm not sure if I can share in the chat.  
22 I think I can only share that maybe with presenters and



1 organizers. But I will go ahead and put the link there and  
2 maybe it can be shared, if that's of interest to folks.  
3 We're still working on putting those out for this year, but  
4 we're working them up soon.

5 CHAIR BELLA: Thank you very much. Sheldon, then  
6 Kit, then Chuck.

7 COMMISSIONER RETCHIN: Yeah, I actually was going  
8 to make another comment, but Stacey's point, I guess,  
9 provoked me to explore that a little deeper. I don't know  
10 the answer to this, but I think a very large proportion of  
11 the managed care portfolio is through public companies,  
12 very large public companies, multistate public companies,  
13 who really are measured by quarterly earnings. During the  
14 pandemic -- and this is really unusual, it's not like just  
15 a normal recession -- because of the pandemic and the  
16 decrease in demand, the margins and quarterly earnings have  
17 been quite inflated.

18 Now, we don't know, because we haven't been  
19 through this in 100 years, but what kind of unmet or pent-  
20 up demand will there be and the pendulum will swing post-  
21 pandemic, and those same companies that had large margins,  
22 who are investor-owned, suddenly will have a huge impact on

1    them, possibly. And you won't be able to do it  
2    retrospectively, I don't think. I think that's a pretty  
3    interesting and difficult problem. Negotiations on  
4    premiums goes on an annual basis. The large pendulum  
5    swings, I mean, those are unprecedented.

6               COMMISSIONER LAMPKIN: I think it's worth a  
7    conversation, you know, maybe at another time, Melanie.  
8    And what if the impact do federal relations have on being  
9    able to smooth some of that out or restrict our ability to  
10   smooth some of that out and make the money flow in a  
11   sensible way?

12              CHAIR BELLA: Yeah, so noted. Thank you both.  
13   Sheldon, did you have an original question that you wanted  
14   to ask as well?

15              COMMISSIONER RETCHIN: Well, I was going to ask  
16   really more of a, I guess, balance sheet health. There's  
17   so much variation among the states in terms of credit  
18   ratings. Have you seen the large number of state credit  
19   rating downgrades, and what's the impact on that on debt  
20   servicing through the states? Has the pandemic affected  
21   that?

22              MS. KERNS: I can start off on that one as well.

1 I feel like we've gotten into this habit now of me going  
2 first. We're not seeing very many downgrades, actually,  
3 and was speaking with some rating agencies recently and  
4 they're seeing the same thing that you've heard from the  
5 three of us today, which is that, in general, most state  
6 balances are in good shape. They've still got savings.  
7 Their revenues are not falling too terribly badly. They're  
8 going to be able to meet their debt service. So there  
9 hasn't been a huge impact on credit ratings.

10 CHAIR BELLA: Anyone else on that?

11 Okay, thank you. Kit, and then Chuck.

12 COMMISSIONER GORDON: Can I ask one question, a  
13 follow-up on that? Didn't you say that the reserves were  
14 reduced by -- I mean, it sounded like a fairly significant  
15 percentage, while not maybe a significant dollar amount?  
16 I'm sure that would interplay with what was just being  
17 discussed. Can you just remind me what that percentage  
18 was?

19 MS. KERNS: Yeah. So that's kind of an  
20 interesting -- there's a couple different things at play in  
21 there. So when we talked about the total rainy-day  
22 balances as a percentage of general fund spending declined

1 from 9.1 percent in the full year 2019 to 7.9 percent in  
2 fiscal 2020, again, the median rainy-day fund balance has  
3 not declined.

4           So there's been a decline but not as far as you  
5 would expect. And we're also going to see, along with this  
6 talk of seeing, in proposed budgets, some tax cuts, we're  
7 also seeing some proposals from states to put money in  
8 their savings. So all of that is kind of evening out a  
9 little bit.

10           Of course, one of the things that is difficult is  
11 the state who maybe needs savings to balance out their  
12 budget might not be the same one to have it, of course,  
13 because again we're talking aggregate. But as an  
14 aggregate, the savings levels are still quite high and  
15 contributing to both the credit ratings being good and also  
16 that outlook for fiscal health.

17           CHAIR BELLA: Thank you. Kit, and then Chuck.

18           COMMISSIONER GORTON: Please tell me you can hear  
19 me.

20           CHAIR BELLA: Yes.

21           COMMISSIONER GORTON: Thank you. Okay. So thank  
22 you all for taking time to meet with us. Each of you, in

1 your introductory presentation, mentioned FMAP and changes  
2 in FMAP with respect to the pandemic. And you're probably  
3 aware that we're in the very final stages of putting  
4 together a recommendation to Congress about an automatic  
5 countercyclical adjustment mechanism for FMAP. And I'd  
6 just be interested, since we have you all here, at a very  
7 timely moment, in knowing if you have a perspective on  
8 behalf of your constituencies in terms of, do you like this  
9 idea, do you not like this idea, things we should think  
10 about before we finalize the recommendation.

11 MS. QUINN: I can jump in. I think academically  
12 the idea sounds amazing, and it's something that we've  
13 wanted to examine as almost like an after-action report  
14 from COVID, looking at the support programs like the FMAP,  
15 and also unemployment insurance. Those are automatic  
16 stabilizers.

17 There hasn't been that level of discourse. We  
18 haven't kind of gotten to the guts of it yet, with the  
19 governors, to see if that would be their preference.  
20 Politically, I'm really kind of curious how it would be  
21 greeted. It would be great if there were a disaster  
22 playbook where some of these programs would kick in

1 automatically, because I can say the strain -- FMAP is  
2 automatic and a lot easier, but the strain on states with  
3 respect to implementing new programs, particularly with UI  
4 and the coronavirus relief fund, even though it was meant  
5 to be flexible, there's also an administrative burden as  
6 well.

7           So if there were a way to have some lessons  
8 learned, to me it would seem very pragmatic and practical  
9 to have automatic stabilizers kick on for unexpected and  
10 sudden economic downturns. But that is a conversation that  
11 we need to examine more fully with governors.

12           MS. BLANFORD: And I would say the same is true  
13 on the legislative side. We only put forward lobbying  
14 that's bipartisan, supported by both sides. And so our  
15 constituency was very on board with requesting more FMAP,  
16 more comparable to the ARRA level of the 12 percent. But  
17 we've not had the specific conversation of, well, what if  
18 it was an automatic trigger? And so that would be an  
19 interesting conversation to have with them, and it's really  
20 hard for me to say how that would go.

21           But I would agree with Susie. Academically it  
22 sounds great. So I think they'd certainly be open to

1 talking about it. I'm not sure where we'd land on it.

2 COMMISSIONER GORTON: We're probably going to  
3 pass this recommendation so you'll have the opportunity to  
4 ask the question to constituencies pretty soon.

5 MS. KERNS: And I would say, from the perspective  
6 of budget officers, we also haven't really discussed it.  
7 Our policies, of course, are in line with governors, since  
8 that's who budget officers work for. But the certainty is  
9 something that, as a former state budget officer, I can  
10 tell you that that's what you always like, is something  
11 certain, and that's been one of the things that's been  
12 really difficult with having the current bump tied to the  
13 public health emergency. You have to budget on what you  
14 know, not what you hope or suspect. And so having that  
15 certainty, I think, would really help when you have a  
16 downturn. It would maybe count up some of these scenarios  
17 where a state makes budget cuts and then later doesn't have  
18 to because of the aid flow.

19 CHAIR BELLA: Wonderful. Chuck?

20 VICE CHAIR MILLIGAN: Thank you all very much.  
21 I'm going to have a question and it's going to be around  
22 the sources of state revenue, but let me just sort of set

1 the context first.

2 I've heard anecdotally that the states that are  
3 kind of managing through this better tend to be the states  
4 that generate a lot of the revenue through state income  
5 taxes, and I'll use, I think, California as an example.  
6 The pandemic has led to a lot of unemployment, but the  
7 employment situation has been a little shakier for people  
8 at lower income levels and more "gig economy," whereas, in  
9 general, the people at higher income levels have had more  
10 stable employment, and in some cases there are certain  
11 individuals who have done quite well in the pandemic, a lot  
12 of quite high-income people.

13 And so for states that produce a lot of their  
14 state revenue through income taxes, they might not have  
15 seen quite the effect on state revenue because the higher-  
16 income people are producing a lot of that revenue and they  
17 haven't had that job insecurity, whereas states that maybe  
18 are more reliant on sales tax or other forms of revenue,  
19 and have seen reductions in economic activity in general,  
20 might have seen more wobbliness in the source of revenue,  
21 and other forms of revenue too, oil and gas, and all of the  
22 rest of it.



1           So the question I have to all of you is, is the  
2   disparate impact of the pandemic associated with that kind  
3   of issue, in terms of sources of state revenue? Is there a  
4   pattern to that, that is discernable, or is my hypothesis  
5   off-base, or there isn't data in one way or the other to  
6   look at the source of revenue for a state as a predictor of  
7   its economic downturn in this pandemic?

8           MS. KERNS: I'll start off again. You're right  
9   on target, but there are a lot of factors going into that.  
10   We've definitely seen that higher-income earners are not  
11   being impacted as much, but also typically any sort of  
12   recession for a state, the income tax gets hit later. You  
13   know, if you think about just the lagging nature of that,  
14   that you're collecting your income tax generally a year  
15   later, so you might have more refunds, but that's a lagging  
16   indicator of that work. So we do have some concern about  
17   that going forward, but we are seeing that higher earners  
18   are not being impacted, so income taxes are being a little  
19   bit more stable.

20           Sales tax has actually done quite well,  
21   especially in states that are collecting online sales tax.  
22   We're all more thankful for that than anyone would have

1   imagined. And, of course, states that collect taxes on  
2   groceries are doing better. That's been more of a stable  
3   source of funding. But a lot of what we're seeing is more  
4   what the economy is based on. So if you're an economy  
5   that's based on sales tax or some sort of service taxes  
6   related to tourism, you're getting hit harder. If you're  
7   an energy-dependent state, you're getting hit harder. So  
8   there are a lot of factors other than simply incomes that  
9   are really plugging into this. We're seeing some boosts in  
10   sales tax from like those expanded unemployment benefits  
11   and those direct checks. You know, we're seeing people  
12   spend money, and that's helped a lot with sales tax.

13               Emily, I can see you nodding. Do you have  
14   anything to add to that that you want to expand on?

15               MS. BLANFORD: No, I don't have anything to  
16   expand on. I'm just nodding along in agreement.

17               MS. QUINN: Yeah, I just happened to get  
18   something from Federal Funds Information for States, like  
19   literally in my inbox, and they're talking about Urban  
20   Institute's state and local finance initiatives, and they  
21   released data on state tax collections from April to  
22   September of 2020. And what was interesting is 5 of the 10

1 most populous states fared worse in the country, including  
2 Florida, which had a 17.5 percent reduction, and also  
3 taxes, that had a double-digit decline.

4           And I would just go back to something Shelby said  
5 too, is the *Wayfair* decision really made an impact, as well  
6 as the unemployment payments that are taxed, taxation of  
7 grocery goods in some states as well bumped up in  
8 unexpected ways.

9           MS. KERNS: And, you know, this has been such a  
10 different downturn too, but the shifts in spending have  
11 helped, if you have a sales tax, in some cases, because  
12 people shifted from services to goods. So you've seen  
13 people do a lot of work on their houses, right. Like we're  
14 all stuck at home, so if we're going to work from home and  
15 have our kids being educated at home, we might need to add  
16 an extra room or two. So you're seeing spending there.  
17 You're seeing people buy things to do at home. There was  
18 an uptick, interestingly enough, over the summer, in cars.  
19 People didn't want to be on public transportation so you  
20 saw people buying vehicles.

21           I don't know how long all of that lasts or what  
22 sort of changes in behavior it means, but it's been one of

1 the things that's made it really hard to project state  
2 revenue, is that these changes in consumer behavior,  
3 they're new. We don't have anything to base it on, and  
4 generally that's what you do, is you have a model that  
5 bases this on what you've seen before. You know, I think  
6 just from our own personal behavior we can realize we're  
7 not living the same as we did during the Great Recession or  
8 during a previous downturn.

9           So I don't know. I feel like I've spent the same  
10 amount of money, but differently.

11           VICE CHAIR MILLIGAN: And I really appreciate the  
12 nuanced way that all of you addressed my question, because  
13 I do think that unpacking sources of revenue at a state  
14 level, I mean, this is a very different -- and the tourism  
15 that you commented on, Shelby -- I think that that is just  
16 helpful insight for those of us looking sources of revenue  
17 to support safety net programs. Thank you.

18           CHAIR BELLA: This conversation made me think,  
19 Stacey, to start taxing puppies, since everybody seems to  
20 be getting COVID puppies.

21           MS. KERNS: I was a pandemic puppy person and  
22 I'll tell you what -- I spent a lot of money. I had no

1 idea how much money one would spend on a pet. It was  
2 crazy.

3 CHAIR BELLA: Have I missed any commissioners?  
4 Peter.

5 COMMISSIONER SZILAGYI: Yes. Thank you very  
6 much. I have a question about budgets and thinking and  
7 strategic planning about public health in states,  
8 Departments of Public Health. And let me set the context.

9 Many of us who are very involved with public  
10 health -- and I know this isn't specific to Medicaid but  
11 it's very relevant to Medicaid because Medicaid  
12 beneficiaries are highly dependent on public health. Many  
13 of us who are involved with public health have been worried  
14 for decades about what we see as a declining funding for  
15 public health compared to what many of us think is needed  
16 for state and local public health departments.

17 Early in the pandemic there was a lot of push to  
18 try to bolster public health because of contact tracing.  
19 We knew there would be hundreds of thousands of individual  
20 jobs that would be necessary just to do contact tracing.  
21 Starting in March and April, many of us were advocating  
22 extremely strongly -- this is more at the federal level,

1 but I assume at the state level -- to begin funding public  
2 health to prepare for the vaccine, because we knew that we  
3 would need hundreds of thousands of nurses and others to  
4 deliver vaccines. So that the implementation problems in  
5 the vaccine were entirely predictable, at least from the  
6 federal government point of view, because there wasn't any  
7 funding for it.

8           So I'm wondering, what were the discussions at  
9 the state level about overall funding for public health  
10 infrastructure, and are there lessons learned going  
11 forward, because I can almost guarantee you this is not the  
12 last pandemic.

13           CHAIR BELLA: Any takers on that one?

14           MS. BLANFORD: Yes, I can. I don't know that  
15 we've gotten to lessons learned yet. I would say, at least  
16 from our perspective, and in a lot of the meetings and  
17 convenings that we've been having, it's more been about  
18 educating the state policymakers that there is this gap in  
19 public health funding, and it's really about the pandemic  
20 just laid back out there and made it more top of mind, I  
21 think.

22           And so it was more discussions of how do we do

1 that strategic planning for the funding, and I don't know  
2 that they've arrived at that yet. I think they're kind of  
3 doing that work. And at least from what I'm hearing at the  
4 high level from state legislators that they've arrived at  
5 that yet, but it's definitely put this top of mind, whereas  
6 I don't know that it always was.

7 MS. KERNS: Yeah, I would agree with that. And I  
8 echo what Emily said, too, about we've had a lot of  
9 questions about lessons learned but we're not to that point  
10 yet of looking back. We're still in the midst of the same  
11 budget cycles and the same -- you know, just trying to get  
12 out of the current crisis. So it's hard to do a  
13 retrospective, and I'll be interested to hear if Susie has  
14 any insight into what maybe governors are looking at  
15 policy-wise.

16 But from the budget officer perspective, I feel  
17 like it's something we're starting to talk about and we're  
18 starting to look at where those gaps are, but at the same  
19 time, trying to talk about overall, so someone really --  
20 the focus right now is on what's the funding to get  
21 vaccines out. You know, there's some very immediate  
22 problems that are really consuming our public health

1 officials that then will inform sort of the budget  
2 decisions.

3           So there is just a lot happening, and I don't  
4 think anybody has had time to step back and take that  
5 holistic view yet, in my opinion.

6           MS. QUINN: I would agree.

7           COMMISSIONER SZILAGYI: I think what would be a  
8 good to do is to address both the short-term crises and  
9 then step back and really think about the public health  
10 infrastructure. And it's super important for low-income  
11 individuals who are so dependent on public health.

12           CHAIR BELLA: Kisha, did I see your hand in the  
13 corner? No?

14           Well, that's, I think, probably a very good  
15 comment to end on, Peter. Thank you.

16           We want to respect your time, Shelby, Susie, and  
17 Emily. Thank you so much for coming. And if there's any  
18 way the Commission can be of assistance to you and your  
19 organizations as you do your work please don't hesitate to  
20 reach out, because what you're doing is super important and  
21 we all need to work together. So thank you very much for  
22 joining us.



1 MS. QUINN: Thank you very much.

2 MS. BLANFORD: Thank you.

3 MS. KERNS: Thank you all.

4 CHAIR BELLA: Okay.

5 All right. We are now in the home stretch. We  
6 have Martha to -- Martha started us off. She's going to  
7 wrap us up. I think we still have camera issues, but that  
8 we will hear her enthusiastic voice. And we are going to  
9 talk about value-based payment for maternity services.

10 So, Martha, take it away.

11 **### VALUE-BASED PAYMENT FOR MATERNITY SERVICES**

12 \* MS. HEBERLEIN: Thank you, and I am here.

13 So I want to start by saying that I'm presenting  
14 this work on behalf of myself and Amy Zettle, who really  
15 led this project.

16 As discussed earlier today, the Commission has  
17 been focused on Medicaid's role in improving maternal  
18 health, and this project is part of that broader portfolio.

19 Today I'm going to begin with a brief overview of  
20 MACPAC's prior work in this area before providing a quick  
21 description of the value-based payment models we will be  
22 discussing today. I will then spend the bulk of the time

1 discussing the findings from the case studies we conducted  
2 before turning it back to you for questions and discussion.

3           So as reported in last year's June chapter,  
4 states are pursuing a wide range of policies to improve  
5 maternal health, including in the realm of payment, and  
6 while considerable attention has been given to the  
7 potential of VBP models to improve quality and reduce cost,  
8 less than half of states implemented such an approach to  
9 improving maternity care.

10           Based on the review that Mathematica conducted  
11 for us, 14 states have implemented pay-for-performance  
12 programs, 10 have implemented a single payment for  
13 perinatal episode of care, and 4 states have implemented  
14 pregnancy medical homes.

15           Although this is our first look at the  
16 application of VBP specifically to maternity care, MACPAC  
17 has also conducted multiple projects to study the use of  
18 VBP in Medicaid more broadly. Most recently, MACPAC  
19 studied five states using managed care to implement VBP,  
20 and two of the study states we looked at, New York and  
21 Ohio, used episode-based payment models for maternity care.  
22 Contractor reports for these earlier projects are available

1 on our website.

2           So the project I'm going to present to you today  
3 came about from a direct request from the Commission to  
4 examine the use of VBP in improving maternal health,  
5 following the discussion of these two projects last spring.

6           So to start, I want to define the VBP models as  
7 we were viewing them. An episode of care payment is a  
8 single fixed payment for a group of services provided  
9 during a defined period of time. So instead of paying  
10 providers separately for each service delivered, a payment  
11 for an episode of care covers a set of services that relate  
12 to a specific illness, condition, or medical event, even if  
13 they are delivered across multiple settings.

14           Most perinatal episode of care models only apply  
15 to low-risk pregnancies and exclude comorbidities or  
16 conditions that are related to pregnancy.

17           I want to note that often the term "bundled  
18 payments" and "episode of care payments" are used  
19 interchangeably, but in this project, the models refer to  
20 an episode of care if the payment takes into account  
21 quality and cost thresholds.

22           A bundled payment may also use a single fixed

1 payment but does not take into account the achievement of  
2 specific quality measures.

3           So under pay-for-performance models, providers  
4 are given financial incentives to meet certain quality  
5 goals, but provider performance is not tied to cost  
6 targets. Some pay-for-performance models lower payment if  
7 a certain performance threshold is not met, while others  
8 may provide financial incentives to report on quality  
9 measures.

10           The pregnancy medical home is a delivery model  
11 that aims to improve maternal health outcomes by addressing  
12 clinical, behavioral, and social aspects of care.  
13 Providers that have participated in the pregnancy medical  
14 home model may receive bonus payments for providing key  
15 services or for achieving certain outcomes.

16           So we contracted with RTI International to  
17 examine how states are designing and implementing value-  
18 based payment models to improve maternity care for Medicaid  
19 beneficiaries. Specifically, the project examined the  
20 factors influencing model design and implementation. They  
21 reviewed data on their effectiveness and explored how the  
22 models are evolving. The project looked at the three types

1 of models I just described across five states: Arkansas,  
2 Connecticut, Colorado, North Carolina, and Tennessee. RTI  
3 conducted a document review and developed case studies  
4 describing the payment models in these states. They also  
5 interviewed state officials, managed care organizations,  
6 providers, beneficiary groups, the Centers for Medicare &  
7 Medicaid Services, and national experts.

8           So this table, which may be hard to read on the  
9 screen, shows some high-level design features of the  
10 various VBP models. Arkansas and Tennessee were early  
11 adopters of the perinatal episode of care model, and  
12 Colorado just launched its model back in November.

13           There are several key differences between the  
14 Colorado model and the other two episode of care models  
15 that are worth noting. First, Colorado is including some  
16 high-risk patients, specifically those beneficiaries with  
17 substance use disorder. Second, provider participation is  
18 voluntary, and third, the cost thresholds are established  
19 individually for each provider based on prior period  
20 spending. In Arkansas, the cost thresholds are set  
21 statewide, and in Tennessee, each managed care organization  
22 sets its own threshold.

1           Two states have pay-for-performance models.  
2   Connecticut's model targets the obstetric care provider,  
3   and Colorado's is a hospital-based program. In both of  
4   those models, participation is voluntary. Providers do not  
5   face downside risk, and all Medicaid beneficiaries served  
6   by the practices are included.

7           North Carolina has a longstanding pregnancy  
8   medical home model, which we heard about during the panel  
9   discussion in February. Participation in this model is  
10   voluntary, and providers receive one-time payments for  
11   certain activities such as completing a patient risk  
12   assessment as well as enhanced payment rates for service  
13   packages. North Carolina pays in the bundles. I do want  
14   to note that the program is expected to continue as the  
15   state transitions to managed care sometime later this year.

16           So several key themes emerge from this work. In  
17   our interviews with national experts, federal officials and  
18   beneficiary groups, interviewees suggested that the current  
19   delivery system fails to adequately utilize high-value care  
20   provided through midwives and birth centers. While some  
21   interviewees suggested that VBP models could be used to  
22   increase the use of such services, the existing models do

1 not intend to do this.

2           So the models included in this study do not  
3 incentivize one provider or setting over another and are  
4 instead built on the existing delivery system and payment  
5 structure.

6           Across all five study states, Medicaid officials  
7 shared that the goal of their VBP model is to improve the  
8 quality of maternity care provided to beneficiaries. In  
9 three of the six models, the value-based payment is based  
10 on provider performance or reporting on specific quality  
11 improvement efforts. Models in three of the five states  
12 aim to reduce variation in medical services and as a result  
13 reduce overall spending.

14           Some interviewees noted that in models for  
15 maternity care, Medicaid should be solely focused on  
16 improving quality rather than on constraining spending.  
17 They argue that Medicaid payments to providers for  
18 maternity care are already lower than those of other  
19 payers, and further efforts to constrain spending could  
20 have negative effects on quality and access.

21           Some interviewees also made the point that  
22 targeting low-risk pregnancies and delivering providers

1 limits the ability to constrain spending, as spending for  
2 higher-risk pregnancies and hospital-based care is where  
3 the greatest spending occurs.

4           National experts also noted that when models  
5 anchor payment to the delivering provider and do not share  
6 the value-based payment with those delivering prenatal or  
7 postpartum care, the impact on maternal health outcomes  
8 could be limited.

9           While the national dialogue has focused on the  
10 use of VBP models to address maternal mortality, morbidity,  
11 and racial disparities, the models included in this study  
12 do not directly connect payment to improvements in these  
13 areas. Instead, the models tie payment to standard  
14 clinical care practices and some clinical outcome measures  
15 related most specifically to delivery type.

16           Colorado also uses structural measures for their  
17 hospital program, giving credit for implementation of  
18 certain activities, such as programs to support exclusive  
19 breastfeeding.

20           Finally, some measures in Connecticut and North  
21 Carolina are used to encourage postpartum or early prenatal  
22 care visits.



1           Commissioners, a table in the appendix of your  
2 material describes the various measures across the models  
3 in more detail.

4           So there is limited evidence on the effectiveness  
5 of these study models. Three states -- Arkansas,  
6 Connecticut, and Tennessee -- have reported data on the  
7 measures associated with the value-based payments, while  
8 the program in Arkansas has been formally evaluated.  
9 Arkansas and Tennessee models are generally viewed by  
10 stakeholders as successful in containing cost. On the  
11 three quality measures tied to payment in those states,  
12 there was modest change.

13           Connecticut reports on some of the measures used  
14 for payment, although the results are mixed. However,  
15 because the model is voluntary and the volume of providers  
16 has increased over time, it's difficult to discern what the  
17 effects of the model actually are.

18           North Carolina attributes a number of improved  
19 quality outcomes to its model. For example, between the  
20 program's inception in 2011 and 2014, the incidence of low-  
21 birthweight infants covered by Medicaid in the state  
22 decreased. However, the state did not report on the

1 specific quality measures that are tied to payment.

2 Colorado does not report any information on the  
3 specific measures in its hospital-based program, and the  
4 episode of care model just began.

5 Many providers and national experts noted the  
6 importance of sharing quality and performance reporting  
7 with providers and said that these reports can engage  
8 practices in quality improvement efforts, and some  
9 providers noted that they are equally motivated by knowing  
10 how they perform against their peers as they are by the  
11 increases in payment.

12 So before concluding, I do want to note that our  
13 findings are related to the specific models as designed and  
14 implemented in these five study states. It's unclear  
15 whether the findings are the result of specific design  
16 components of the model; for example, the quality measures  
17 they are tied to or the payment amounts or whether the VBP  
18 model is the appropriate tool to improve quality in  
19 maternity care.

20 However, I also want to note that the findings  
21 are consistent with some of our prior work. Specifically,  
22 the work I mentioned at the beginning that looked at VDP

1 and managed care presented in February found that, in part,  
2 due to a lack of formal evaluation, little is known about  
3 whether the financial incentives are changing providers'  
4 care processes or which care processes result in quality  
5 and outcomes improvement.

6 As for next steps, we're working to finalize the  
7 individual case studies which will provide additional  
8 detail on the state models. We plan to incorporate these  
9 details into the cross-cutting findings I presented here  
10 and publish them as an issue brief in the next few months.

11 We're also continuing projects related to access  
12 to non-physician maternity providers, specifically midwives  
13 and birth centers as well as doulas. This work will be  
14 presented later in 2021.

15 So, with that, I will turn it back to you, and I  
16 look forward to your questions.

17 CHAIR BELLA: Martha, thank you.

18 Who would like to kick us off?

19 I'll start and then Tom and then Martha.

20 I guess maybe I had unrealistic expectations for  
21 what the findings were going to be, but it seems -- I  
22 guess, what surprised you by some of what you've discovered

1 in these models? Especially, I'm picking up on your  
2 comment about maybe VBP isn't an appropriate tool here, and  
3 so I'm just surprised a little bit about what payment  
4 incentives are and are not tied to and really a difficulty  
5 showing any impact on effectiveness overall.

6 I take your point that these are a handful of  
7 models and not necessarily representative, but I guess,  
8 were you surprised by any of this as well, or is this what  
9 you expected to see based on prior work?

10 MS. HEBERLEIN: I am not a payment person, and I  
11 am skeptical about many of these things, to begin with.

12 I think when you look at the measures that  
13 they're tied to, I think that is part of it. I think when  
14 you look at -- like some of the episode of care payment  
15 models are tied to what is viewed as standard clinical  
16 practice, like HIV screening should be done for every  
17 pregnant woman, right?

18 So where the question then comes up for me is  
19 whether that's sort of your starting point, where your HIV  
20 screening, for example, was so bad that you needed to  
21 improve that rate for safety and protection of the woman  
22 and her newborn. So that's your starting point, and you're

1 going to try to incentivize improvements in quality for  
2 that particular place.

3 I think to me, the question then becomes, if you  
4 get that to a good place, where do you go from there? And  
5 I think that's sort of the question I have, and I think the  
6 Colorado model is trying to learn from some of the early  
7 adopters, like Arkansas and Tennessee, and is thinking  
8 about bringing in higher-risk women and tying measures to  
9 other clinical care measures and so wondering sort of like  
10 what that's going to look like in the future. I think  
11 there may be things to learn from that.

12 CHAIR BELLA: That's really helpful. Thank you.  
13 Martha and then Tom and then Darin.

14 COMMISSIONER CARTER: I wasn't surprised by this  
15 finding because we're basically doing the same thing and  
16 expecting a different outcome, and I think that we really  
17 need to look at different models.

18 I'm not sure that we need to give up on value-  
19 based payment. There are people who are doing work in that  
20 area, and I've given some of this information to Martha.  
21 Dr. Stevin Calvin, who is a perinatologist in Minnesota,  
22 has put together a proposal on a birth bundle, and the

1 Health Care Transformation Task Force maternity care hub  
2 has -- maternity health hub has put out some documents. So  
3 I think there's work in this area, but it's not just paying  
4 for the same thing and expecting a change. We need to  
5 change the model, and I think we need to factor in social  
6 determinants, pay for what matters, which is disparities,  
7 maternal mortality and morbidity, those kind of big things,  
8 and none of these models are really addressing that.

9 CHAIR BELLA: Thank you, Martha.

10 Tom?

11 COMMISSIONER BARKER: Thanks. Thanks, Melanie.

12 Martha, just a quick question, and I'm sorry if  
13 you mentioned this and I missed it. When you are referring  
14 to providers in your slides, can you just say what  
15 providers exactly are included in the VBP models in the  
16 states that you referenced? Is it OB/GYN, midwives? Are  
17 there other providers that are included as well?

18 MS. HEBERLEIN: Yes. So it depends on the state,  
19 and so -- sorry. I'm just taking a look so I can make sure  
20 I get this right.

21 So in Arkansas, for example, it's the PAP, the  
22 primary physician or -- the primary accountable provider is

1 what that stands for -- is designated through claims, and  
2 it could be an individual physician. It could be a nurse  
3 midwife, and the same in Colorado and Connecticut. They're  
4 not saying it needs to be one provider or another. The  
5 only one where it's -- so in Colorado, the HCIP program is  
6 specifically focused on hospitals, but in all the other  
7 ones, it is like the provider who is most accountable for  
8 the care. Usually, that is the delivering provider. In  
9 Colorado, that's different, but in the other cases, it's  
10 the obstetric care provider. And it's not limited to who  
11 that could be and what type of credentials that person  
12 could have.

13 I think the broader point is that -- and maybe  
14 this is what Martha was trying to get at too is that the  
15 models aren't targeting and saying you should increase the  
16 use of midwives. They're just -- they're being more  
17 agnostic about which type of provider.

18 Does that answer your question, Tom?

19 COMMISSIONER BARKER: It does, and the last thing  
20 that you said is exactly what I was getting at, so thank  
21 you very much.

22 CHAIR BELLA: Thank you.

1                   Darin?

2                   COMMISSIONER GORDON: So just, you know, looking  
3 at this, I would have thought we would have seen more in  
4 improvement. However, I will point out that I think we're  
5 still very early on in this transition and exploration of  
6 the value-based purchasing.

7                   I launched the one in Tennessee, and you have to  
8 understand that each of these models, how folks approached  
9 it, in which case we actually sat down with the providers  
10 to decide and hear from them what measures were important  
11 and how we should think about that and how they should be  
12 measuring against performance of the -- you know,  
13 improvement on themselves to where they were historically  
14 or to their peers.

15                  And a lot of that construction was really trying  
16 to get feedback from the providers in the community  
17 themselves, and let me just tell you, it took a while for  
18 folks to really engage with the new model, even though it  
19 was mandatory.

20                  We got feedback even three years after we  
21 launched it from providers who said they ignored the  
22 reports. They were just thinking this whole thing was



1 going to go away, and then when they realized it wasn't  
2 going away, they actually started pressing in and trying to  
3 understand how and where they can improve. There were  
4 reports from their listening sessions across the state  
5 where those providers said they're happy to report that  
6 they're actually eligible for additional payments because  
7 they've made improvements.

8           So I'd be careful in making too many conclusions  
9 as if this is the end of a very long journey versus we're  
10 in the early innings of this, and I think I for one  
11 appreciate the experiment, the various experiments that are  
12 going on. I think we're learning as it goes. I think  
13 everyone is learning as we go.

14           There's been some improvement, but yeah, you  
15 would always hope for more when you deploy these things.  
16 But I would not want to discourage others from learning  
17 from building upon and trying new approaches to do this.

18           Getting to Martha's comment, one of the reasons  
19 we went down this path in Tennessee was to actually start  
20 making it to where those providers who do engage  
21 differently, who do look at those services that are your  
22 non-traditional health care services, that are your social

1 determinants of health, that they get rewarded financially  
2 for engaging in those other models. We heard from  
3 providers consistently that they know some things that  
4 could be done that could help improve how things are done.  
5 However, they just don't typically get reimbursed for those  
6 activities.

7 I think this type of movement -- and again,  
8 there's different models. We're still early on. There's  
9 still a lot to be learned, but I think that these models  
10 actually can help support those providers in engaging in  
11 those types of activities with those community-based  
12 organizations and in other creative ways.

13 So just more of a commentary, one, giving some  
14 historical perspective of how at least ours was constructed  
15 but also just a reminder that I think we're still really  
16 early on, even though we've been talking about VBP for a  
17 while. It isn't widespread across this country yet, and I  
18 think there's more over time.

19 CHAIR BELLA: Thank you, Darin.

20 Fred? And then Sheldon.

21 COMMISSIONER CERISE: Yeah, I'll agree with Darin  
22 on that. I mean, some of these measures that you just look

1 and you say, well, of course, we ought to be doing this.  
2 We weren't doing it, and sometimes it takes a little time,  
3 and you look back now and things that we do routinely, you  
4 know, 10 years ago we weren't doing routinely, and it's  
5 because of efforts like this.

6 And so things like you don't do early elective  
7 deliveries. Well, you know, nobody would disagree with  
8 that, but that was a common practice, and with these types  
9 of metrics you move the needle on that, and that translates  
10 into better birth outcomes, fewer NICU days, and that sort  
11 of thing.

12 And so I wouldn't minimize the impact on some of  
13 these common things, C-sections, some of the HIV and  
14 chlamydia screening and like these routine things that of  
15 course everybody ought to be doing, but everybody hasn't  
16 always done routinely, and so this would catch their  
17 attention.

18 Martha, I want to ask you if there's a way to tie  
19 in the thinking around some initiatives where you really  
20 have seen significant movement. Like in California, their  
21 Maternal Quality Initiative, where they showed significant  
22 reduction in maternal mortality, based on big system

1 changes, you know, and big collaboratives. If there's any  
2 lessons to learn from that, because, you know, maybe the  
3 next layer here is big systems changes to attack things  
4 like hemorrhage and things that you're not going to do with  
5 one-off from providers but that need systems support.

6 CHAIR BELLA: Thank you, Fred. Sheldon?

7 COMMISSIONER RETCHIN: Yeah. I had to jump off.  
8 Maybe you covered this. First of all, I really appreciate  
9 the effort and accumulating so much data out of this it  
10 really is illuminating.

11 One thing that struck me was, though, maybe we  
12 should learn from the Feds, but when you establish these  
13 clinical practice guidelines -- and I'm not an obstetrician  
14 so I don't know, but when I look at them some -- I mean,  
15 are you really going to improve that much on 85, 88 percent  
16 achievement in terms of the goal? If you go from 88 to 86,  
17 that's not necessarily a decline. You're really at the  
18 high end of the power curve.

19 Now, if you have something that is recommended  
20 and you're doing it 34 percent of the time, I think it's  
21 important to sometimes retire some of the values that we're  
22 using as clinical practice, or rotate them. But I do think

1 that they're all over the map, and some are much more  
2 worthwhile in terms of the influence in practice. I don't  
3 know how others feel about that.

4 CHAIR BELLA: Any comments on that, or any  
5 comments generally?

6 COMMISSIONER GORDON: I agree. I think once you  
7 see improvements in some areas then you can move to others.  
8 I totally agree.

9 CHAIR BELLA: Peter?

10 COMMISSIONER SZILAGYI: Yeah, yeah, I totally  
11 agree with what Darin and Sheldon were saying. It seems to  
12 me that -- I see some evidence of some improvement in the  
13 easier measures, but VBP like this, I would not expect  
14 improvement in mortality, for example, which is, first of  
15 all, rare, although the 800 cases are 800 tragedies. But  
16 as Fred said, you need more at the system level safety type  
17 of processes to reduce mortality.

18 But if you think about the John Eisenberg cascade  
19 of what it takes to achieve better outcomes, there are  
20 simpler things like obtaining access to care. It's a  
21 little bit more difficult to achieve quality measures, and  
22 then much more difficult to achieve better outcomes, which

1 are determined by a complex interplay of medical factors  
2 and social and other factors.

3           So I think, you know, this kind of structural  
4 change, this type of value-based payment, I would expect to  
5 perhaps improve the lower-level metrics. And I see some  
6 evidence of that. So I think as Darin said, I think this  
7 is a learning process. It's really hard to change  
8 practice. I would love to see some kind of a value-based  
9 payment program that really focuses on social risks, like  
10 bringing nurse-family partnership, high-level nurse-family  
11 partnership to pregnant, low-income women, because that's  
12 clearly an evidence-based program that's partly based on  
13 social risks and partly based on medical risks.

14           CHAIR BELLA: Thank you, Peter. Any other  
15 commissioners wish to comment?

16           [No response.]

17           CHAIR BELLA: All right. We'll turn to the  
18 public to see if there's any public comment. If so, please  
19 hit the little hand icon. I think we have one. Just a  
20 reminder to the commenters, please introduce yourself and  
21 your organization.

22 **### PUBLIC COMMENT**

1       \*               MS. SATTERFIELD: Thank you. My name is Lisa  
2       Satterfield. I'm the Senior Director of the American  
3       College of Obstetricians and Gynecologists, and I oversee  
4       the health economics team. So thank you for this  
5       presentation today. It was very good, and I'm looking  
6       forward to the full reports as they're published.

7               As the Commissioners have discussed, you've  
8       identified several problems with the current value-based  
9       payment models that we agree with. There has been issues  
10      with excluding the high-risk pregnancies. Most of the  
11      models, with the exception of the Colorado model, have  
12      focused on the low-risk pregnancies, and quite frankly  
13      that's not where the maternal mortality and morbidity cases  
14      are occurring. Also, those are typically not the cases  
15      with racial inequities and disparities. So it's important  
16      for models to start evolving, and including the high-risk  
17      pregnancies.

18             The other issue that was mentioned is the low  
19      Medicaid payment rates or low payment rates that the  
20      physicians have indicated in their interviews, and we  
21      couldn't agree more. Medicaid payment for physicians and  
22      for other health care providers that are providing

1 perinatal services is often very low and it's quite often  
2 60 percent of the national Medicare geographically adjusted  
3 rate. So if there is fear of losing more payment by  
4 entering a model, there is not any encouragement or  
5 incentivization to do so.

6           So I also want to express the ACOG strongly  
7 supports the inclusion of perinatal quality collaboratives  
8 as one way to address the maternal mortality and morbidity  
9 issues, and would strongly recommend that those perinatal  
10 quality collaboratives are a part of the need payment  
11 model.

12           ACOG looks forward to working with MACPAC and  
13 other policymakers on this issue, and again I thank you for  
14 your comments and for the report.

15           CHAIR BELLA: Thank you, Lisa. Anyone else in  
16 the audience want to comment? I don't see anyone.

17           While we're waiting on that, Martha H., do you  
18 need anything else from us?

19           MS. HEBERLEIN: No, this was really helpful. I  
20 do think the point about changing over time and bringing in  
21 the broader efforts, especially like the AIM model, I think  
22 will definitely be added to the brief to sort of flesh it



1 out a bit more. So thank you for the comments.

2 CHAIR BELLA: That's wonderful. All right, any  
3 last words from any Commissioners?

4 [No response.]

5 CHAIR BELLA: Okay. Thank you for today. It was  
6 robust, and I appreciate everybody's preparation and  
7 involvement. And thank you to the staff, especially, who  
8 no one is seeing on camera but we would not be having any  
9 of these discussions obviously were it not for them. Their  
10 work continues to be amazing, so thank you for that.

11 We are going to wrap up for today. We start  
12 tomorrow at 10:30. We have a panel on the role of Medicaid  
13 for individuals with intellectual and developmental  
14 disabilities. Following that panel we'll take a vote on  
15 our three recommendations and then we'll proceed with the  
16 rest of the day's agenda.

17 So thank you all and I look forward to seeing you  
18 tomorrow morning at 10:30. Have a great evening,  
19 everybody.

20 \* [Whereupon, at 4:29 p.m., the meeting was  
21 recessed, to reconvene at 10:30 a.m. on Friday, January 29,  
22 2021.]



PUBLIC MEETING

VIA GoToWebinar

Friday, January 29, 2021  
10:30 a.m.

COMMISSIONERS PRESENT:

MELANIE BELLA, MBA, Chair  
CHARLES MILLIGAN, JD, MPH, Vice Chair  
THOMAS BARKER, JD  
TRICIA BROOKS, MBA  
BRIAN BURWELL  
MARTHA CARTER, DHSc, MBA, APRN, CNM  
FRED CERISE, MD, MPH  
KISHA DAVIS, MD, MPH  
TOBY DOUGLAS, MPP, MPH  
LEANNA GEORGE  
DARIN GORDON  
CHRISTOPHER GORTON, MD, MHSA  
STACEY LAMPKIN, FSA, MAAA, MPA  
SHELDON RETCHIN, MD, MSPH  
WILLIAM SCANLON, PhD  
PETER SZILAGYI, MD, MPH  
KATHY WENO, DDS, JD

ANNE L. SCHWARTZ, PhD, Executive Director

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1 programs for these individuals, including implementing  
2 specific requirements for case managers.

3           During the discussion of that work, Commissioners  
4 expressed their interest in having a broader conversation  
5 about the needs of people with intellectual or  
6 developmental disabilities and how Medicaid serves them.  
7 Given that interest, we contracted with Health Management  
8 Associates, or HMA, to conduct a literature review and  
9 interviews with people with ID/DD, state and federal  
10 officials, provider associations, and consumer groups.  
11 Their work focused on a wide range of issues, such as the  
12 role and evolution of person-centered planning and self-  
13 directed services, living situations and preferences,  
14 supports for family caregivers, workforce shortage, and  
15 gaps in disparities and access to clinical services.

16           The results of that work is in HMA's final  
17 report, which is included in your materials, and has been  
18 published on MACPAC's website. I would like to thank  
19 Sharon Lewis, one of today's panelists, Sarah Barth, and  
20 their colleagues at HMA for their hard work on the report.  
21 In addition, I would like to thank Liz Weintraub, another  
22 panelist today, and her colleagues at the Association of

1 University Centers on Disabilities, who worked with HMA to  
2 create a plain language version of the report. This  
3 version is designed to be accessible to a wide audience,  
4 including people with intellectual or developmental  
5 disabilities, and is also posted on our website.

6 Today, Commissioners will have a chance to hear  
7 from and engage with three experts on Medicaid services for  
8 people with ID/DD. After the panel, Commissioners will  
9 have additional time to discuss potential future work on  
10 Medicaid's role in serving people with intellectual or  
11 developmental disabilities. Staff are interested in  
12 hearing your comments today on policy questions of interest  
13 and what areas should be prioritized.

14 We have an excellent group of panelists today. I  
15 will be brief with my introductions, but you have their  
16 complete biographies in your materials.

17 First you will hear from Sharon Lewis, a  
18 Principal at HMA. At HMA, she works with federal agencies,  
19 states, providers, and consumer advocates to advance  
20 opportunities for people with disabilities to fully  
21 participate in the community. Ms. Lewis came to HMA having  
22 served as co-founder and Principal Deputy Administrator of



1 the Administration for Community Living, Senior Disability  
2 Policy Advisor to the Secretary of Health and Human  
3 Services, and Commissioner of the Administration on  
4 Intellectual and Developmental Disabilities. She has also  
5 worked as a policy advisor on the Hill and led strategy for  
6 advocacy organizations.

7           Next you'll hear from Melissa Stone, who serves  
8 as the Director of Arkansas' Division of Developmental  
9 Disability Services, a division of Arkansas' Medicaid  
10 program. Programs under her division's umbrella include  
11 day treatment programs for children and adults, community-  
12 based programs, applied behavioral analysis for children  
13 with autism, intermediate care facilities, a program for  
14 children with chronic health care needs, as well as  
15 occupational therapy, speech therapy, and physical therapy.

16           Prior to becoming division Director, Ms. Stone  
17 served as a Deputy Director, and she started her career at  
18 the Department of Human Services legal department in roles  
19 including Deputy Chief Counsel.

20           After Ms. Stone, you will hear from Elizabeth  
21 Weintraub, or Liz Weintraub, who has a long history of  
22 leadership and self-advocacy, and has had many board and

1 advisory positions at state and national organizations.  
2 She is a senior advocacy specialist at the Association of  
3 University Centers on Disabilities, and is the host of  
4 "Tuesdays with Liz: Disability Policy for All," a video  
5 series that highlights current issues in disability policy.

6 In 2018, Ms. Weintraub served as a fellow in the  
7 office of Senator Bob Casey of Pennsylvania, where she  
8 helped lead disability policy development. Prior to coming  
9 to AUCD, Ms. Weintraub worked for the Council on Quality  
10 and Leadership, and she is a past chair of the Maryland  
11 Developmental Disabilities Council.

12 And with that I'll turn it over to Sharon who  
13 will kick us off. Thank you.

14 \* MS. LEWIS: Well, good morning. Thank you,  
15 Commissioners, for taking the time to focus on issues  
16 related to people with intellectual and developmental  
17 disabilities, for supporting the work in this report as  
18 well as the plain language version of the report, which we  
19 were all very excited to be able to produce to ensure that  
20 this information is accessible to the broadest audience  
21 possible. We are optimistic and hopeful that the report  
22 will provide a great opportunity for additional

1 understanding and as a resource to the Commission as you  
2 continue to determine priorities. There is a tremendous  
3 body of information in the report, and today I'm just going  
4 to touch on a few key takeaways and look forward to hearing  
5 from both Melissa and Liz.

6           Central to understanding the service and supports  
7 that are funded by Medicaid for people with intellectual  
8 and developmental disabilities is understanding that this  
9 is a very heterogeneous population. We have a tremendous  
10 amount of diversity in terms of health needs as well as  
11 day-to-day support needs for home and community-based  
12 services. There is a distinct difference in the needs of  
13 people with intellectual and developmental disabilities in  
14 the lifelong nature of supports. This is a population that  
15 frequently will require some level of support from birth to  
16 death, and as such has a relationship often with Medicaid  
17 that stretches over decades and affects day-to-day life as  
18 opposed to just intersecting with medical care.

19           Additionally, as we delved into the report and  
20 looked at the data and looked at research, clearly there is  
21 a need for understanding the diversity of racial and  
22 cultural needs of people with intellectual and

1 developmental disabilities across the country.

2           The IDD system of supports has long been focused  
3 on a holistic approach that is inclusive of social  
4 determinants of health. Medicaid home- and community-based  
5 services, or the lack of access to home- and community-  
6 based services, due to wait lists and limited resources,  
7 affects nearly every facet of people with intellectual and  
8 developmental disabilities lives -- their health,  
9 education, employment, family support, housing, and more.  
10 It is our day-to-day instrumental supports that ensures  
11 that people have the opportunity to have a quality of life.

12           As such, the importance of good case management  
13 and supports coordination and person-centered practices can  
14 really not be understated. People with intellectual and  
15 developmental disabilities rely on their case managers,  
16 their support coordinators as navigators across multiple  
17 publicly funded systems. As states are seeking to address  
18 a wide range of people with IDD, and facing these resource  
19 challenges, often they are focused on balancing supports  
20 coordination, supports waivers, and comprehensive waivers  
21 in ensuring that the allocation of limited resources are  
22 provided to the maximum number of people, and in that to

1 expand relationship-based services such as shared living to  
2 ensure more individualized community-based options that  
3 also are more cost-effective and allows access to support  
4 more people.

5           The 2014 HCBS regulation, the settings regulation  
6 as some folks call it as a shortcut, allowed time for  
7 states to bring provider settings into compliance with  
8 federal requirements under the regulation, and that has  
9 been expanded until March of 2023. States are still  
10 working on that. But the person-centered planning elements  
11 of the rule did not offer this transition period, and  
12 states are continuing to move to implement and  
13 operationalize more person-centered thinking, planning, and  
14 practices in the services for people with intellectual and  
15 developmental disabilities. States, case management  
16 entities, and providers are still seeking to scale person-  
17 centered practices. There are pockets of excellence as  
18 well as areas of great need across the country.

19           The pandemic has made it very clear that person-  
20 centered practices and good supports coordination are  
21 critical to ensuring both the health and safety of  
22 individuals, as well as pointing out some gaps in equitable

1 access to services and technology.

2           We also found that the vast majority of people  
3 with intellectual and developmental disabilities live with  
4 family for extended periods of time. When we look at the  
5 population of people with IDD as a whole, only about 10  
6 percent, estimated, based on prevalence data, of  
7 individuals live in residential settings, whether those are  
8 institutional settings or home and community-based settings  
9 that are provider controlled. The vast majority of people  
10 continue to live either on their own or with families or  
11 with roommates. Among people who are receiving services,  
12 about a quarter of the population lives in a residential  
13 setting that is supported by Medicaid.

14           States are increasingly seeking to support  
15 families and understanding that caregiver role, and trying  
16 to find the balance between assisting those families as  
17 caregivers and as foundational supports for people with  
18 IDD, both as children and as adults, and that need to  
19 facilitate self-determination and independence and continue  
20 to focus on the individual, and that balance can sometimes  
21 be challenging.

22           A critical challenge within the IDD system, and I

1 think within all home and community-based services at this  
2 point, is the direct support workforce. Shortages of  
3 direct support workers are a significant challenge. I  
4 don't think there was a single stakeholder that we talked  
5 to from any perspective that did not mention challenges  
6 with the workforce and how that then affects quality. High  
7 turnover rates, consistent vacancy, and low wages limit the  
8 provider capacity to really ensure a quality workforce and  
9 compromise the ability of states and providers to ensure  
10 health and safety and quality of supports for people. That  
11 issue of quality really comes down to the effectiveness,  
12 knowledge, training, and competencies of our direct support  
13 workforce, and continuing to improve the quality of that  
14 workforce and create better opportunities in terms of  
15 career, pay, are critical to maintaining and sustaining a  
16 system that will effectively support people with IDD.

17 Finally, and I know that Liz is going to talk a  
18 little bit more about this in terms of some things that we  
19 have learned over the course of the past year, 2020 brought  
20 a lot of challenges for people with IDD, as it has for many  
21 others. But people with IDD have struggled in ways that  
22 have received less attention than individuals in nursing

1 facilities and older adults. Research has demonstrated  
2 that people with intellectual and developmental  
3 disabilities are three times more likely to have very  
4 severe outcomes, including death, due to COVID-19, and yet  
5 we are still very limited in understanding the state-level  
6 data around the impact of COVID-19 on people with IDD.

7           Additionally, the need for ensuring that people  
8 with IDD are able to continue to maintain their supports  
9 and those relationships throughout the pandemic has proven  
10 both an opportunity for states and providers who have done  
11 some very creative things. The flexibilities that CMS  
12 moved quickly to implement has been very beneficial for  
13 this population and for states in ensuring that supports  
14 could be delivered remotely, that people were able to find  
15 other ways to meet their needs throughout this pandemic.  
16 At the same time, we know that interruption of day-to-day  
17 life for people with IDD is often incredibly challenging  
18 and may result in additional needs in terms of behavior or  
19 supports.

20           And finally, this past year has really brought to  
21 light the challenges within the IDD system, same as, I  
22 think, much of our culture, around equity issues and



1 disparities and ensuring that people of color are able to  
2 fully participate in our systems and that our systems are  
3 culturally, linguistically, and otherwise responsive to  
4 people with a range of backgrounds.

5           So with that I will turn it over to Melissa, and  
6 we will continue our presentation. Thank you.

7 \*           MS. STONE: Hi. Thank you. Thanks for having  
8 me. It's an honor to be able to talk to you all today. I  
9 was just going to speak for a couple of minutes about  
10 programs that we are doing here in Arkansas, kind of pre-  
11 COVID and then in relation to things that we learned during  
12 the pandemic for the population with intellectual  
13 disabilities.

14           In 2019, we launched a spin on managed care in  
15 Arkansas. We went live in March of 2019. And it is a  
16 unique model where we did not put out a procurement for  
17 managed care companies. We designed a model in-house that  
18 mandated that 51 percent of the companies had to be owned  
19 by Arkansas Medicaid providers, and then we outlined the  
20 type of providers that you had to be. So we mandated that  
21 you had to be a DD provider, a behavioral health provider,  
22 a hospital, and a pharmacist, for each one of the

1 organizations that stood up. And we opened it up to  
2 whoever wanted to do the work, as long as you met the  
3 requirements.

4           We ended up moving forward with three companies.  
5 And so we have moved all of our clients that have high IDD  
6 and high behavioral health needs into this managed care  
7 model. Right now we have about 45,000 members. We give  
8 them around \$1.7 billion a year to care for them, because  
9 as you know that's a population that's very expensive for  
10 Medicaid programs. It was a change, because in Arkansas we  
11 don't have any other population really in a managed care  
12 model, in terms of our regular Medicaid program is straight  
13 fee-for-service. So this has been a big change to put  
14 those two specialty populations into a managed care type  
15 system.

16           But what the design was, was a care coordination  
17 model where each of the organizations, which we call  
18 PASSEs, which I did not name these groups, but it's called  
19 Provider-led Arkansas Shared Savings Entities. And when  
20 you type that it autocorrects to passé, but it's called  
21 PASSE. And we have three of them.

22           It's been a unique model where clients get

1 independently assessed, and if they tier a 2 or 3 we move  
2 you into the model. And regardless of whether you come in,  
3 because of your behavioral health diagnosis or your IDD  
4 diagnosis, we look at your functional needs and then all  
5 services under the model are available to you through your  
6 care coordination and your PCSP.

7           So it's been a huge change, because like many  
8 states we only pay for services for Medicaid based on your  
9 diagnosis before. So if you had a behavioral health  
10 diagnosis you could not bill us for IDD services, and vice  
11 versa, which has caused -- you know, it's very hard because  
12 you can't put people into these boxes based on just a  
13 single diagnosis.

14           It's all based on functional needs. I think we  
15 were a little naïve, and I've said this on previous  
16 presentations, that we thought, okay, we've put all these  
17 people under this umbrella and offer all of these services,  
18 and this is going to be a fix to the holes we were seeing  
19 in what people can receive. Well, I think that it  
20 improved, but what it's taught us over the last year, and  
21 especially with the pandemic, is that people really still  
22 like to stay in their own lanes, meaning behavioral health

1 providers really just want to serve behavioral health  
2 members, and IDD providers really just want to serve IDD  
3 clients.

4           And I'll back up. I had about 7,000 IDD clients  
5 in the model, and the remainder of the 45,000 have  
6 behavioral health needs. So we knew going in that we had  
7 approximately 1,000 people in the model that had both IDD  
8 and significant mental illness, so we were really trying to  
9 build a model so that they could get exactly what they  
10 needed. But we could not, and still cannot to some extent,  
11 get behavioral health providers to serve clients with IDD.

12           So when the pandemic arose, we had a service on  
13 our side called "supplemental supports," and it's a support  
14 that the definition is you can use it for unforeseen  
15 circumstances to keep people from being institutionalized.  
16 So it was a great service for the pandemic, right? So we  
17 added some modifiers on it. We allowed people to do it  
18 even telephonically because we were very concerned because  
19 people were really scared in the beginning. They didn't  
20 even want to go out to the house, even if they stood  
21 outside. And so we were really worried about people, and  
22 we needed it available for the behavioral health members.

1           So for the first time, we turned on that code so  
2   if you were a behavioral health provider, you could provide  
3   a historic developmental disability service, and it's been  
4   fantastic and it's been working. And so we've had  
5   providers kind of cross over and start doing another  
6   service that they were not used to.

7           So we've been working I guess over the last six  
8   months to launch a new provider type to try to make this  
9   concept broader. So we stood up on January 1st of this  
10   year a provider type called "community support system  
11   provider," and it's opened up to anyone who can meet the  
12   qualifications, but it is a provider that's going to have  
13   staff specially trained in both DD and BH members to  
14   incentivize providers to come into the space, get highly  
15   trained paraprofessionals who can serve both sets under the  
16   PASSE.

17           And so what we're really hoping to see -- we  
18   have, I guess, six providers right now in the process of  
19   becoming enrolled, which we knew was going to be low  
20   because it's really scary. We didn't sense that they're  
21   old staff, so they can choose. I mean, this was completely  
22   by choice. You know, we didn't want to totally get rid of

1 their old book of business. And an aside, we started the  
2 legislative session on January 11th, and I would have been  
3 killed if we would have gotten rid of their old provider  
4 track. So we're going to ease into this.

5           So we have got six who want to get into this  
6 space so they can serve both, and what we're really hoping  
7 is that we have this population, like I said, that has  
8 intellectual disabilities but they really need some  
9 significant behavioral health services. And we're looking  
10 to this new provider type to come in and do that for them.

11           We thought, like I said, that putting the  
12 services in the package would fix our problem, but what  
13 we've seen is the way these managed care companies work,  
14 there still continues to be a disconnect between the care  
15 coordinator that works for the PASSE and their utilization  
16 management arm that approves the service. And what we  
17 envisioned when we designed the program was a circle that,  
18 you know, they would meet with their care coordinator, and  
19 they would say, you know, here is what's going on with me,  
20 and the care coordinator would help them, you know, pick  
21 out appropriate specific services. And they do that, but  
22 that care coordination arm is so separated right now in

1 these companies, so unless something comes down to  
2 utilization management asking for the service, it's just  
3 dropping, right?

4           So if you have an IDD provider and you need  
5 behavioral health services, unless the behavioral health  
6 provider goes and sends something in to utilization  
7 management saying this person needs it, they're not getting  
8 it.

9           So our next step we're trying to do right now is  
10 really make that a circle and not this wall that's up so  
11 that really the care coordinator does what we envision them  
12 doing, which is helping them better connect to services.  
13 And then if utilization management says, no, that's not  
14 right, then it goes back to the care coordinator, and they  
15 pick something else. Does that make sense? Because what's  
16 happening now is almost like a Christmas wish list  
17 happening in these PCSP meetings, right? And then real  
18 service is happening based on what the utilization  
19 management of these companies is deciding which is  
20 appropriate and not. So we're still seeing major gaps.

21           So that's another reason for this one provider  
22 type that can do this wide array of both sides of services.

1 We hope they will get to know the members more, and they  
2 know these members need both IDD and behavioral health  
3 services, and we're going to make the request to  
4 utilization management for both. And so I should know more  
5 in, I guess, about six months once we get these up and  
6 running, so like I said, we should have some starting in  
7 the next few weeks. And we're really hopeful that this --  
8 we know it won't be a complete fix, but we hope it will be  
9 better than what we are working with right now.

10 And then, lastly, I'll just say Sharon had  
11 mentioned this huge deficit of lack of direct care workers,  
12 and we have that in Arkansas, especially right now during  
13 the pandemic. But we were really hoping that we could  
14 maximize this workforce by bringing in and combining these  
15 two provider types, because we do know that a lot of the  
16 IDD direct service workers, they work for multiple  
17 agencies, right? They might do waiver during the day.  
18 They might do some personal care. They might work at an  
19 institution at night, one of our ICFs. They work multiple  
20 shifts at multiple organizations. Well, same thing with  
21 the behavioral health paraprofessionals. They work at, you  
22 know, day treatment clinics for people with behavioral



1 health during the day. So what we keep thinking is we're  
2 not growing more bodies here in Arkansas, right? I mean,  
3 we're not growing this workforce right now, especially  
4 during the pandemic. So we're trying to maximize it so we  
5 can cross-train this set that's already doing this work  
6 only with a different population.

7 So that's also the goal, is to try to work with  
8 the people that we have and get them to cross over to serve  
9 both IDD and BH.

10 So I will end there, and I look forward to  
11 questions when we get finished with the presentation.  
12 Thank you.

13 \* MS. WEINTRAUB: Thank you. Before I begin, I  
14 would like to say hello to Brian Burwell. I had the  
15 pleasure of working with him in the '90s, and you might not  
16 remember me because --

17 COMMISSIONER BURWELL: Oh, Liz, I definitely  
18 remember you. You were great. And in the [inaudible]  
19 days, right?

20 MS. WEINTRAUB: Yes.

21 COMMISSIONER BURWELL: Right.

22 MS. WEINTRAUB: Thank you for listening to me

1 today, and thank you to the staff for understanding that  
2 plain English is important and for making a plain version  
3 to make this happen so that everyone can join the  
4 conversation. It's really important for all people to  
5 understand the conversation, and that dealing with --

6 [Telephone ringing.]

7 MS. WEINTRAUB: Sorry about that. Working from  
8 home isn't always easy.

9 And the plain language version is important for  
10 everyone to find, including my friends. So thank you.

11 This year hasn't been the easiest year for  
12 everyone. I understand that, and I think Sharon and  
13 Melissa have said that. But for my friends, people with  
14 disabilities, it has been especially very difficult, and  
15 I'll tell you why. As Sharon said, people with ID/DD have  
16 more risk of getting sick and, unfortunately, dying of  
17 COVID. I think Sharon has said it's three times higher or  
18 five times higher. The research so far is really scary.  
19 We know younger people with IDD are three times more likely  
20 to die than other people the same age.

21 In some states, hospitals have policies that  
22 discriminate against people with disabilities, and

1 advocates have to fight for fair access to treatment.  
2 Sometimes people can't bring their friends or their  
3 supporters to the hospital, and sometimes when you're in  
4 the hospital, it can be scary for anyone, but especially  
5 for people with disabilities.

6           There has not been enough support from home and  
7 community-based services workers, need PPEs and providers  
8 can't access to keep people working and safe. I can tell  
9 you that our counselor, our supporter, can't come into our  
10 house, and that's a problem right now when I want to learn  
11 how to cook or when I want to learn how to do something.  
12 It's really hard for her to help me and my husband to live  
13 on our own.

14           We don't have enough information about how many  
15 people with IDD have been diagnosed with COVID or have  
16 died. There has been a lot of focus on nursing homes, but  
17 not enough on HCBS, and that's a shame.

18           CMS should be asking for the state and states  
19 should be making it public. Lots of times people say,  
20 well, nursing home, nursing home. Well, what about the  
21 DSPs and health plans? That's a problem.

22           People with DD are sometimes very isolated, and

1 we all know that loneliness -- and I can't pronounce that  
2 word very well, sorry. We know that loneliness can kill  
3 people. According to the research, it can kill more than  
4 cancer. And I'm not saying that lightly because I know  
5 that cancer is a very serious disease, and I'm sorry that  
6 people die of that. But people can -- it's more deadly  
7 than cancer, and especially for people that can't drive.  
8 And during this time when you can't be with people, it's  
9 really hard. I can tell you that both my husband and I  
10 don't drive, and we can't see our friends. We can't  
11 communicate. And sometimes being on Zoom calls, we can't -  
12 - people don't know how to use the Webinar. I'm very lucky  
13 because I know how to do that, but a lot of my friends  
14 don't know how to do that. It's hard to be part of  
15 activities like that.

16           There's a story around self-determination.  
17 During Thanksgiving my family, we were wondering how to  
18 celebrate the holidays, and my one family member said,  
19 "Well, you can't go here or there" -- "here because of the  
20 rules of COVID," and there's so many rules that come with  
21 COVID that it's really hard to keep track of how to keep  
22 safe. And it's my husband and my decision where to go and

1    how to keep safe. I know the rules, and I worked for an  
2    organization that has been drumming into my head about the  
3    rules. I don't need my sister or my family to tell me,  
4    well, a family gathering with 15 people versus six people  
5    is not good. So we, my husband and I, chose to go to the  
6    event with six people with opening the window versus  
7    gathering with 15 other people. We knew that it was the  
8    safest way to go. And families need to trust that we know  
9    how to make that decision. We know. We have gotten the  
10   information from different Webinars, from different  
11   gatherings. People have told us. So why do our families  
12   need -- why can't our families trust that we'll make the  
13   right decision? And then if we need help, we can always  
14   ask.

15            Being able to balance the safety and health with  
16   the need for family and avoiding loneliness, I wanted to go  
17   to celebrate the holiday. I wanted to be with family  
18   rather than just sitting home and doing nothing. I wanted  
19   to do that. It's very lonely. And I know that it has  
20   probably been very lonely for everyone else, so I'm not  
21   saying that people with disabilities are any different,  
22   because sometimes it's really -- sometimes we just don't

1 understand that.

2           We have a lot of work to do to make the system  
3 fair for everyone, especially people who are Black or Brown  
4 or come from other countries or culture. This needs to  
5 include supporting people of color with disabilities, to be  
6 advocates and leaders. I hope that we learn all the  
7 important lessons from this year, and there are a couple of  
8 lessons I would like to leave you with. All means all. I  
9 like to say that. We often don't see -- we often don't say  
10 "all means all." All, if we are truly meaning -- if our  
11 country was built on justice for all, then all means -- all  
12 has to mean all. It can't be all means some.

13           When we think about inclusion, we need to  
14 consider everyone and do a better job including people with  
15 different races and culture. Sort of like plain language,  
16 we need to include all people, and that means all people  
17 from races and cultures, too. Technology and computer  
18 options need to be available, and we -- available to  
19 everyone, and that means we need to learn from -- we need  
20 to have the ability to teach us that technology. You can't  
21 just say, oh, use the computer, but teach us how to use  
22 that computer.

1           Relationships matter, and we need to keep -- we  
2   need a relationship to keep healthy and happy. My former  
3   boss at CQL would often say that if we have a good-quality  
4   life, we'll be happy and healthy.

5           Thank you very much for listening to me today.

6           DR. VARDAMAN: Thank you again to all the  
7   panelists. We appreciate your comments and am excited to  
8   hear the Commission's discussion.

9           So, with that, I'll turn it back to Melanie.

10          CHAIR BELLA: Yes. Let me reiterate our thanks  
11   to all three of you and for the report and especially for  
12   the plain language report. I think that might be a first  
13   of a kind and something that's an important practice for us  
14   to continue. So thank you for starting us down that path.

15          I'm going to open it up for questions or comments  
16   from Commissioners starting, Kit, with you, and then Kisha  
17   and Brian.

18          COMMISSIONER GORTON: Yes. Thank you, everybody,  
19   for taking time with us, and thank you for helping with the  
20   plain language report. I agree it's important if we're  
21   going to be respectful of the principle, nothing about me  
22   without me. We need to think about how we make our -- how

1 our work product accessible to people who use them.

2 I could talk all day, and I don't have all day.

3 I'd love to drag this out, but I know there are other

4 things to talk about.

5 I just want to focus on two things starting with

6 part of what Liz said. So Liz talked very movingly about

7 the right to risk, and we need to remember that people get

8 to make choices. And sometimes their choices are not what

9 we would choose for them, but that's no different from

10 anybody else. And so they get to choose if they want to go

11 to a gathering or whatever, so important that as we think

12 about policy, we don't create policies that are restrictive

13 in that way.

14 Many of the policies have been historically very

15 parental. Keep people safe, keep people safe, keep people

16 safe, well -- you know, Bilbo Baggins said it's dangerous

17 to walk out your front door, and we need to let people walk

18 out their front doors.

19 What I want to focus on more, though, in Liz's

20 comments is she talked movingly and accurately about

21 discrimination in health care, and the Commission has had

22 an expanded aperture in terms of talking about racial and



1 ethnic bias. And I want to be sure that we hear Liz's  
2 feedback to encourage us also to think about bias and  
3 discrimination against people with disabilities.

4           It is common, and we have seen a lot of it in  
5 COVID, of people with disabilities being deprioritized, put  
6 farther down on the list, not admitted to hospitals, or if  
7 they are admitted to hospitals, not admitted to ICUs.

8           And I can tell you when I was in government in  
9 the '90s working in the IDD program in Pennsylvania, about  
10 every Friday afternoon, I would have to sit with some  
11 doctor who did not want to provide -- or hospital  
12 administrator who did not want to provide standard of care  
13 to somebody with a disability simply because they have a  
14 disability.

15           And so to the extent that we think about our  
16 programs and access, right? -- and we're the Payment and  
17 Access Commission -- this discrimination in health care is  
18 ongoing not just with respect to COVID care, with respect  
19 to transplantation and other things.

20           And so my takeaway from that is as the staff have  
21 become far more sophisticated in identifying access issues  
22 for people of color and people of different ethnic and

1 origins, we need to also figure out how we can distinguish  
2 particular access issues for people with disabilities.

3           And then very quickly, I just want to jump to an  
4 observation that Melissa made about siloes, particularly BH  
5 and IDD silos, and I would add physical health in that as  
6 well. All of those things are very, very siloed, and it's  
7 not just in Arkansas. Every state that I have worked in  
8 over the course of decades has had this problem.

9           And you go to a provider, you know, a behavioral  
10 health provider, and you say, "What services do you do?"  
11 And they say, "I'm a red crayon," and you say, "Well, what  
12 do you do for your patients who need blue crayons and  
13 yellow crayons?" And they look at you blankly and say,  
14 "I'm a red crayon." We need to figure out how to give  
15 people access to all 8 or 64 colors, and we need to help  
16 them talk to each other. But we need to understand that  
17 there's a huge structural barrier.

18           So snaps to Arkansas for trying to think about  
19 how to break down those siloes, but it exists everywhere.

20           And I think as we look at workforce, which you've  
21 done some in terms of mental health and now maybe we can  
22 branch out in future years to consider mental health and

1    IDD, because that's a very common set of co-occurring  
2    conditions, how do we get people access to all the services  
3    they need, not just to the service which happens to be most  
4    important at any particular moment?

5           And the last thing I will say is that integration  
6    of service is necessary because in a situation like COVID,  
7    the more people you have delivering care, the more risk you  
8    have in terms of exposure to infectious agents. So this is  
9    all this huge big cycle of difficulties that leads to  
10   disparate impacts for people with disabilities.

11           So thank you to everybody, and thank you for  
12   being patient, as I probably overspent my time.

13           CHAIR BELLA: Thank you, Kit.

14           Kisha and then Brian, then Chuck and Leanna and  
15   Sheldon.

16           COMMISSIONER DAVIS: Kit, you had really good  
17   comments, though I will give you some of my time. I echo  
18   much of what you said on discrimination.

19           Liz, I really thank you for your comments, and  
20   just kind of doubling down on the nothing about me without  
21   me and wanted to circle back to Melissa and Sharon as well  
22   as we're -- Melissa, I really appreciated your honesty in

1 the benefit design, and we did this, it didn't work, so we  
2 tried this. There's siloes, there were problems, and we  
3 are working through them. I really appreciated that.

4 I'm curious to hear from you, and, Sharon and  
5 Melissa, maybe you can weigh in as well on your  
6 perspectives on it.

7 But, Melissa, specifically, how do you include  
8 that stakeholder voice in benefit design when you're  
9 thinking about these programs that are being designed  
10 specifically for folks with IDD and behavioral health? How  
11 does that influence the conversation and the design around  
12 it?

13 MS. STONE: Yeah. So that's a great question.

14 So, you know, Arkansas is small. I know a lot of  
15 these clients, families, personally just over the years in  
16 my job, but the PASSEs like I said, have to be set up with  
17 the Medicaid providers that, you know, we're very aware of  
18 here in Arkansas. And then each PASSE had to have a  
19 consumer advisory council that was made up of parents and  
20 advocates.

21 That still wasn't enough because they weren't  
22 including them enough when we were developing it, and so --

1 oh, my gosh. We did these around the state town halls,  
2 right, where I traveled the state with a group of other  
3 staff members, and we held -- and this is before COVID. So  
4 we were able to hold these huge, you know, hundreds of  
5 people meetings and just answer questions, right? Some of  
6 them were awful because people were really scared and mad,  
7 but, you know, I think people just need to get it off their  
8 chest. And they appreciated us coming and letting them  
9 yell at us, right?

10 We took a lot back from what they said to look to  
11 see how we could make changes, and a lot of what we're  
12 trying to do now with taking down that wall between  
13 utilization management and care coordination is us just  
14 seeing the same things happening over and over in terms of  
15 complaints we see on Facebook.

16 There's a really loud Facebook group here called  
17 Medicaid Saves Lives, and I have a staff member that  
18 monitors it every day. And I get a lot of feedback from  
19 it, right, of what's not working. So I know when someone's  
20 cut DME before they call me to tell me they've cut DME. So  
21 I know exactly what's going on with how many -- you know,  
22 with everything, gloves, prescriptions, everything.

1           So we just try from all avenues to get feedback.  
2   I'll tell you, with COVID, it's been really hard because  
3   these things go a lot better in person, and you lose a lot  
4   on those Zooms. I mean, you just -- you cannot connect  
5   with families, and, you know, you just lose a lot.

6           So I'm really looking forward to getting back  
7   once we're all vaccinated and ready to go next year to try  
8   to continue to meet in person, but yeah, it's a work in  
9   progress. And I feel like it's going to be a work in  
10   progress always.

11           MS. LEWIS: And I would just add that Melissa's  
12   experience is not unique to Arkansas.

13           I think one of the benefits of working with the  
14   IDD community and the field is that there is no shortage of  
15   people who will engage with systems, health plans,  
16   providers, and researchers, both in terms of formal  
17   structures, right? So the DD Act ensures that there is a  
18   developmental disabilities network in each state that  
19   consists of the DD councils, the protection and advocacy  
20   agencies, and the university centers. So you have -- every  
21   single state has that structure and that infrastructure  
22   that allows the health systems to get to people who receive

1 services and supports.

2           And additionally and importantly, there's a  
3 tremendous body of advocates and advocacy organizations  
4 that are also generally representative of people with IDD,  
5 people with autism. I think that most of the states that  
6 are most effective in their benefit design have -- whether  
7 they're consumer advisories or ongoing kitchen cabinets  
8 that involve people with IDD and family members, it's  
9 critical.

10           The field is evolving. The next generation of  
11 people with IDD want things that are very different than  
12 the population of people who came out of institutions in  
13 the '70s and '80s. We have a generation of people who have  
14 grown up under the Americans with Disabilities Act and  
15 being able to be included in our schools and our  
16 communities in ways that the previous generation had not  
17 been, and if we are not listening to them in how we develop  
18 benefits, whether they are health benefits or social  
19 services and supports, then we will miss the mark. So I  
20 think it's absolutely critical, and I think that most of us  
21 have found ways to do that.

22           MS. WEINTRAUB: And I would echo everything that

1 Sharon was saying.

2 I would also say -- and one of my other favorite  
3 things that I should have said, but somebody said it -- was  
4 nothing about us without us. And I think that's so  
5 important.

6 You can invite us to be at the table and make it  
7 good for you and say, "Oh, yeah, you have advocate with a  
8 disability or a self-advocate," whatever you want to call  
9 it. There's a lot of debate in the disability community  
10 about what to call people.

11 But if you're just inviting them to make you  
12 pretty, what I call pretty, to your bosses or to the state  
13 or whoever, that's a token. And I can't -- I know what a  
14 token looks like because I have been a token before, but if  
15 you really want to listen to me, which you are today, and -  
16 - but including the plain-language version is a wonderful  
17 step. And you've said that you would like to have more of  
18 them. That's a wonderful step, and that's what I call a  
19 meaningful engagement and will listen to me and my friends,  
20 whether it hurts you -- and I use "hurt" in quotes.  
21 Obviously I would not hurt you on purpose, but if I said  
22 something that you might think, "Oh, that would hurt my



1 feelings," whatever my bosses won't like it, that's what I  
2 call hurting for no reason or hurting -- that's a token  
3 because you really need to listen to me, regardless of what  
4 I have to say, me and my friends.

5 CHAIR BELLA: Thank you, Liz. It's really  
6 important for you to be stating that and reminding us all  
7 about the difference between token and meaningful input.

8 I want to check with our panelists because we're  
9 running close to the end. Do you guys have a hard stop at  
10 11:30, or would you be able to say for maybe five minutes  
11 after that?

12 MS. WEINTRAUB: I'm fine.

13 CHAIR BELLA: Okay. Thank you.

14 Knowing that we are imposing on them, I would ask  
15 the Commissioners to keep that in mind. We have at least  
16 four of you who want to make comments, but I certainly  
17 don't want to cut off the discussion because it's really  
18 important.

19 So I'm going to go Brian, then Chuck, then  
20 Leanna, then Sheldon.

21 COMMISSIONER BURWELL: Okay. I'll try to be  
22 brief, and I just want to say, Liz, what a joy it is to see

1    you again. We haven't seen each other for over 20 years.  
2    So it's good to see you still making trouble, and I want to  
3    tell all the Commissioners that this is anything but a  
4    token and a privilege to work with.

5               MS. WEINTRAUB: Thank you.

6               COMMISSIONER BURWELL: And it's nice to see you  
7    again, Sharon.

8               One thing that I have gotten back from the IDD  
9    community is that with crisis, there is also opportunity.  
10   One area where the system seems to be changing is in the  
11   area of day program services, moving from a model where  
12   everybody just left home and came to a centralized place,  
13   providers were given \$50 per person per day or something,  
14   and it was a group setting. It was relatively inexpensive,  
15   but now with COVID, there is much more of a push to serve  
16   people in their home or some other setting, you know, do  
17   yoga or something like that.

18              It has caused problems in terms of payment models  
19   when you break up a budget for a day program into multiple  
20   individualized services. Can you just talk a little bit  
21   how that dynamic has been working out in the states and  
22   whether -- I mean, there's also been resistance among some

1 providers who are just comfortable with the old model, and  
2 doing individualized services is a challenge to them.

3 I'd just like to hear a few comments. We don't  
4 have much time, but how you see the system changing with  
5 that influence.

6 MS. LEWIS: Sure. I'll jump in quickly, and I'm  
7 sure Melissa has some insight in terms of the kinds of  
8 things that she's seen in Arkansas.

9 Long before COVID, I mean, this issue of the day  
10 programs was bubbling up and of concern to many in the  
11 community. We've for a long time had service and supports  
12 that are primarily custodial care for individuals as  
13 opposed to supporting their goal and aspirations, and part  
14 of it has been a payment policy challenge. But part of it  
15 has also just been a challenge in changing culture and  
16 understanding of what's possible, supporting the ability to  
17 have a mixed day. Most of us don't have a day that looks  
18 like we're spending all of our time in one place.

19 And I think what COVID has done for a lot of  
20 providers is actually created what's possible. I mean,  
21 it's interesting in talking to some providers in Texas that  
22 have struggled with how to move away from sheltered

1 workshops and serving people in those congregate settings,  
2 and the state had passed legislation requiring the  
3 department to move forward on trying to begin to find  
4 alternative mechanisms for day community engagement and in  
5 pockets, because it's fairly uneven. But providers have  
6 found ways to get creative.

7           One said to me recently, you know, he thinks that  
8 we've begun to put the nail in the coffin on some of the  
9 sheltered workshops because COVID has forced us to think  
10 this through.

11           But to the core of your question, Brian, around  
12 how do you adjust payment policy to do this, I mean, I  
13 think that people are struggling with it, and they think  
14 that there are tradeoffs in terms of, in particular, for  
15 people who are living with families and for people who are  
16 in residential settings that payment policies, assuming  
17 that they're out of the home for a certain number of hours  
18 a day, and the distinction between having a structured  
19 transportation service that picks somebody up and they're  
20 gone from everyone's radar screen for a period of time and  
21 then they come back into that environment, whether that's a  
22 home or a residential setting. And I think it's been a

1 mixed outcome at this point in terms of the ability of  
2 providers and states to adjust.

3 I think the other thing that has made a big  
4 difference is the ability to bring technology into the  
5 fold. One of the more interesting approaches that I've  
6 heard from several different states is where providers are  
7 finding ways to pull people together using common interests  
8 and technology, support them remotely, and it can be more  
9 efficient, but it also is bringing people together based on  
10 what they're interested in and the skills that they're  
11 seeking to develop as opposed to simply by virtue of the  
12 place that they're in.

13 So instead of having people showing up in a day  
14 center and spending all day in the day center with whoever  
15 else happened to be assigned to that provider in that day  
16 center, finding people based on their strengths and common  
17 interests and bringing them together and supporting them  
18 around those interests that can be still efficient in terms  
19 of backing in. So it's a work in progress, but I think  
20 that it was work that was occurring. But it has  
21 accelerated it.

22 COMMISSIONER BURWELL: Thank you.

1 CHAIR BELLA: Chuck?

2 VICE CHAIR MILLIGAN: I do want to echo the other  
3 Commissioners' comments. Thank you all very much for  
4 enlightening us. I'm going to save, for our Commission  
5 discussion after this particular session, after the  
6 panelist session, some comments I wanted to make, and Kit,  
7 I really appreciated the context and tone you set for us  
8 coming into this.

9 I'm going to focus then just on one question, and  
10 Sharon, the question is for you. One of the things that  
11 I've been curious about is, you know, many states were  
12 subject to various consent decrees and litigation related  
13 to mistreatment of individuals with IDD in state facilities  
14 in the past. I have lost sight of the extent to which  
15 those consent decrees might have been closed out, the  
16 extent to which those consent decrees continue.

17 But my question really is, emerging from state  
18 oversight, or court oversight I should say, of state  
19 creation of opportunities for individuals with IDD, as part  
20 of those consent decrees, have we seen a broadening of and  
21 an improvement of options and flexibility? Have we seen  
22 retrenchment where states once received of a consent decree

1 have maybe been less generous because there's no judge  
2 watching over them?

3 I'm just curious in the policy and delivery  
4 environment what has occurred coming out of the fact that  
5 over 30 states, at one point in time, were subject to  
6 consent decrees in this kind of service area.

7 MS. LEWIS: So I think that most states that have  
8 participated in litigation related to their institutional  
9 care have moved the needle, and it's evidenced by the fact  
10 that we now are at a place where the IDD system is  
11 significantly more rebalanced than any other aspect of our  
12 long-term services and supports system. And that's not to  
13 say that there isn't continuing -- I mean, even with all of  
14 those older consent decrees there's still a fair number of  
15 states that are either currently under a DOJ settlement,  
16 you know, under the Olmstead decision, in terms of an  
17 overutilization of those institutional settings or are at  
18 that type of litigation. And you see that in those  
19 disparities.

20 We have three states that at this point do not  
21 even operate or have any ICF facilities in the state -- not  
22 private, not public, nothing. They are serving everyone in

1 the community. And those states have demonstrated what's  
2 possible. We also are seeing that as, frankly, populations  
3 age and states find ways to close that front door that  
4 they're building a community capacity and reinvesting those  
5 resources back into the community.

6 I think two things have been challenging. One  
7 has been that oversight question, when we have a dispersed  
8 and fragmented system, and that's been noted by the Office  
9 of the Inspector General, and the ability to ensure that  
10 people in these dispersed systems continue to be able to  
11 have their needs met and continue to be health and safe.  
12 States have had to work very hard, and there's been a big  
13 initiative by CMS [inaudible] to ensure that health and  
14 welfare is protected.

15 The other thing relates back to this question of  
16 access to specialized medical care, which I neglected, when  
17 I was reading my initial comments, I actually wanted to  
18 talk just for a second about the fact that, you know,  
19 people with IDD really have a hard time accessing  
20 physicians that are comfortable, have the resources that  
21 they need. And I loved your analogy, Kit, of the red  
22 crayon, because that is what people with IDD run into all



1 the time. And finding ways to maintain a primary care,  
2 behavioral health care, and specialty care system that will  
3 serve people with IDD has been very challenging because we  
4 just don't have the adequacy and capacity across our  
5 systems to continue provide that support.

6 And I think the community would say that the  
7 tradeoffs that we're willing to accept, to some degree,  
8 because we don't want our home- and community-based  
9 services to become medicalized, we don't want everything to  
10 be based on a measurement of quality based on health care,  
11 at the same time [inaudible] diminished.

12 CHAIR BELLA: Thank you. Leanna?

13 COMMISSIONER GEORGE: Yes. I don't have a  
14 question but I just wanted to comment that as a parent of  
15 children with IDD I found the report very accurate, both of  
16 them. And I also wanted to point out a little factoid.  
17 Four percent of our population, U.S. population, has an  
18 IDD, but 10 percent of our incarcerated population in jails  
19 and prisons are individuals also with IDD. And I'm  
20 wondering if there's some kind of intersect there where the  
21 struggle to provide services is somehow contributing to  
22 that unbalancing or disproportionality with IDD in the

1 general prison systems.

2 MS. LEWIS: So I would hate to say that I know  
3 that there's a research-based, data-based connection  
4 between those two things, but I think you make a really  
5 good point. And I think, you know, when you take a look at  
6 the behavioral health section of the report and some of the  
7 information that we know about who the people are that are  
8 still ending up in the large ICFs in our population -- I  
9 think it was 17 percent of the new admissions of  
10 individuals into the large ICFs are individuals who are  
11 coming out of a part of the judicial system, whether that's  
12 forensic or otherwise related to criminal justice.

13 So I think it's a really important area that  
14 certainly could use more attention and reflection.

15 MS. STONE: I would just like to add, if I had a  
16 second, the Division of Youth Services, which is the  
17 juvenile detention system in Arkansas actually falls under  
18 the Department of Human Services, so I have a lot of  
19 interaction with them. And one of the things that just so  
20 trying to deal with is trying to get their Medicaid  
21 reinstated. You know, they turn their Medicaid off when  
22 they get put in detention. We know they need the service.

1 And then trying to get their Medicaid reinstated in a  
2 timely manner, because I have to independently assess them,  
3 and then they have to be assigned a PASSE if they have IDD  
4 or behavioral health, and that just takes time. So the  
5 timing on that is just a nightmare.

6 And then working with a family who has been very  
7 disconnected, because their teenager has gone into  
8 detention, it's also very hard on them. It's just rough.  
9 They don't want to fill out the paperwork or do anything  
10 because we don't have custody of them, essentially, right.  
11 So it is frustrating. It's frustrating that we have people  
12 with IDD sitting at DYS. As a lawyer it's frustrating.  
13 They should have had a better public defender than that.

14 But Sharon is right, and then the rest of the  
15 clients that get referred, a large majority of the clients  
16 that get referred to the state-run intermediate care  
17 facilities that we have that I oversee here are from our  
18 state hospital. And, you know, they called the other day  
19 about someone who murdered his mom, but they're not going  
20 to charge him and go to forensics. They wanted to give him  
21 to me to put him in ICF. No. Completely inappropriate for  
22 the clients that I have. Very dangerous.

1           So that's still that gap we're seeing that  
2   there's a service missing for these people that are  
3   dangerous as well.

4           COMMISSIONER GEORGE: Thank you.

5           CHAIR BELLA: Thank you. We just have time for  
6   one more. We've kind of pushed our luck already. So  
7   Sheldon, that's you.

8           COMMISSIONER RETCHIN: Actually, I am going to  
9   save my comment for the next session. I want to thank the  
10   panelists, though. It's a riveting panel. Thank you,  
11   Kristal, for putting this together. I want to thank all of  
12   the panelists, and especially a shout-out to Liz. She kind  
13   of stole the show, and it was just a really great learning  
14   experience for me. I appreciate it.

15          CHAIR BELLA: Toby, since Sheldon deferred you  
16   have time for about a 10-second question if you'd like to  
17   take it.

18          COMMISSIONER DOUGLAS: Sure. I'll be quick. The  
19   one area we haven't really talked about is this managed  
20   care, and the report does cite reasons why it's been so  
21   challenging. But I'd like to hear from Sharon or Melissa  
22   what are the reasons why -- it seems so out of the

1 expertise of the plans, which has been the challenges. Why  
2 are states, so many states, interested in integration, and  
3 what are the benefits?

4 MS. LEWIS: So I think it's been a really  
5 interesting road over the course of the last decade. If  
6 you had asked me 10 years ago how many states would have  
7 their IDD population integrated into their MLTSS plans I  
8 would have said it would have been many more than there are  
9 at this point.

10 I think that there are -- you know, as the report  
11 notes there are several reasons for that, in part because,  
12 I think, some of the traditional thinking around  
13 utilization management and some of the issues that Melissa  
14 has faced in terms of how do we support this population  
15 when it's really about supporting people on an ongoing  
16 basis over many, many decades, as opposed to acute and  
17 short-term approaches that have distinct recovery-based  
18 outcomes. That's a huge culture shift for these plans. It  
19 really is. It's astounding sometimes when [inaudible] with  
20 health plans around how do we prioritize the needs of this  
21 population. And I think that's been a disconnect.

22 I think what's interesting is that the states

1 that have been very successful, and Wisconsin comes to  
2 mind, in terms of supporting people with intellectual and  
3 developmental disabilities in a managed care framework, did  
4 it bottom-up and really grew a managed care approach out of  
5 local communities and local needs, and have some distinct  
6 features in how they have structured that. I know in  
7 Wisconsin there are still struggles around integration of  
8 the medical care piece, but I think when you look at how  
9 their managed LTSS program works for people with  
10 intellectual and developmental disabilities it has been  
11 more successful.

12 I think the other piece, in the question that was  
13 asked earlier, that states have struggled with and we've  
14 seen this in the states that have come in and gone very,  
15 very quickly towards managed care in a mandatory, all  
16 benefits, all services overnight, has been that challenge  
17 of actually integrating the perspectives of the consumers  
18 and beneficiaries and families in that process in a way  
19 that's been meaningful. I think there is no substitute for  
20 that, and taking the time and the energy and the resources  
21 that are necessary to do that.

22 And then finally, the issue of inequities in

1 terms of the HCBS providers and their ability to  
2 participate in different financing structures. We have a  
3 field of very small, home and community-based providers  
4 across this country that have not benefitted from very much  
5 state or federal investments in their data or  
6 infrastructure capacities, and their ability to navigate  
7 managed care and cash flow issues and quality reporting  
8 issues are not small. That infrastructure has not  
9 benefitted from many of the investments that have been made  
10 related to meaningful use or electronic health records, and  
11 we still have a tremendous amount of work that needs to be  
12 done to ensure that that infrastructure, frankly, can  
13 survive on [inaudible].

14 MS. WEINTRAUB: And Sharon and Brian, and if I  
15 can jump in. From my point of view, I think that people  
16 with disabilities don't understand these words, and they're  
17 scary to people. I didn't know about managed care until I  
18 got -- yes, 20 years ago I was working with Brian on these  
19 issues and I had been around the block many times, working  
20 in this field for over 20 years. But most of my friends  
21 don't have that knowledge, and sometimes when you're using  
22 managed care it's scary for people. They're like, what are

1   you talking about? And we want to understand. So I'll let  
2   others answer.

3               MS. STONE: I would just add quickly, you know,  
4   they operate like an insurance. The managed care companies  
5   operate so much like an insurance. They want to code as  
6   much as they possibly can and get out of any kind of  
7   manual, you know, administration. Right? That's how they  
8   actually can survive, and it actually is feasible to make  
9   money off of some of this.

10              So with this population you can't do that. I  
11   mean, they went in at the beginning and they tried to tier  
12   benefit packages based on your diagnosis and your tier.  
13   Well, the way we set it up was that no, you can't base any  
14   service on your diagnosis or your tier, so we had to go in  
15   and uncode everything.

16              So it's a lot of manual review, if you're really  
17   looking on individual basis of a person-centered service  
18   plan, and you can't have a lot of edits in the system that  
19   are automatically denying a service, if that makes sense.  
20   So it's a totally different way of running managed care  
21   than I think a lot of companies are used to with a fee-for-  
22   service, with me and some of you guys, where they can see



1 exactly my demographic and put me into a package.

2           So I think that's part of the thing that we've  
3 had to go through over the last year, is just learning how  
4 to make it more individualized when they want to make it  
5 more IT automatic.

6           CHAIR BELLA: Thank you all. So thank you for  
7 coming, first of all. Thank you for letting us keep you  
8 longer than we promised. But I think you can see that  
9 there is a great level of interest, and this is an area  
10 that we want to continue to explore. So we will likely be  
11 coming back to you and asking for your thoughts and your  
12 input. And again, just to reiterate what an important step  
13 it is for us today to have the plain language, and  
14 hopefully we'll start that as a practice. So thank you all  
15 again very much, and we really, really appreciate it.

16           MS. STONE: Thank you all.

17           COMMISSIONER BURWELL: See you again.

18           MS. WEINTRAUB: You have a nice day.

19           COMMISSIONER BURWELL: Bye.

20           MS. WEINTRAUB: Be well.

21 **### FURTHER DISCUSSION BY COMMISSION**

22 \*           CHAIR BELLA: All right. For the Commissioners,

1 that was well worth going over our time, but I am going to  
2 be a stickler about trying to get us to the votes at noon.  
3 So how many of you would like to make a comment right now,  
4 and I'm going to then use that to determine how much time  
5 you each get. Sheldon, Chuck. We only have two? Martha,  
6 is that your hand? Leanna? Sheldon, Chuck, Martha,  
7 Leanna. Okay. I'm going to ask that you each limit your  
8 comments to two minutes, two and a half minutes.

9 Go ahead, Sheldon. Sorry.

10 COMMISSIONER RETCHIN: Okay. Don't penalize me  
11 on the first few seconds. I appreciate that. That was  
12 really a terrific panel. I'm just going to sort of jump to  
13 in terms of next steps. Because I read the HMA report.  
14 You may predict that I naturally focused on workforce,  
15 which I believe, for the IDD population, the DD population,  
16 and behavioral health, there is a commonality, and that is  
17 a workforce shortage.

18 When I read the HMA report, I came away with some  
19 great ideas of making this an underserved population, where  
20 there might be some bonus payments, et cetera. One thing,  
21 in terms of the direct care workforce, however, and the  
22 behavioral health workforce that have in common is a

1 reliance on immigrants. And the immigrant population has  
2 taken a hit in the last few years. I think as we begin to  
3 look at that -- and as an example, one out of four direct  
4 care workers is an immigrant. And if you look at the  
5 population, they represent -- five of the legal non-  
6 citizens represent 5 percent of the population but 10  
7 percent of the direct care workforce.

8           So I think it's policy relevant, and I'd like to  
9 see us look more carefully at the direct care workforce in  
10 particular, but also behavioral health, and maybe focus on  
11 that factor in terms of immigrant issues. I know there are  
12 ethics about international brain drains, et cetera, but I  
13 do think that's an important area for us to look at.  
14 Thanks.

15           CHAIR BELLA: Thank you, Sheldon. Chuck.

16

17           VICE CHAIR MILLIGAN: Thank you.

18           Two comments in terms of next steps and potential  
19 future work. One is I wanted to go back to a comment Kit  
20 made which is the right to risk, and I would like to better  
21 understand approaches that are being taken around  
22 reflecting autonomy, not being patronizing or

1 paternalistic, but at the same time trying to balance the  
2 issues of potential exploitation and abuse.

3           This is not limited to IDD. We see this come up  
4 with other forms of HCBS where there's elements of  
5 protective services. So I would like to understand better  
6 how programs are approaching balancing the right to  
7 autonomy and self-determination with risk and exploitation.

8           The second thing -- and it was related to come  
9 comments Melissa made in the Arkansas model -- is I would  
10 like to better understand approaches to what I think of as  
11 inter-rater reliability or trying, as much as possible, to  
12 treat common clients in common ways.

13           I recognize that everybody is an individual.  
14 Everybody's needs are unique, that there has to be some  
15 tailoring to individual circumstances and needs.

16           At the same time, historically, a lot of time,  
17 service providing is based on individual case managers or  
18 individual UM decisions that I don't think relate as much  
19 to individual needs as they do to who the case manager or  
20 who the determiner is of that person-centered plan and what  
21 services are included.

22           So I would like to better understand how to

1 balance the need to customize and tailor services to  
2 individual-level issues with some inter-rater reliability  
3 dimensions of treating similar people in similar ways.

4 Thank you.

5 CHAIR BELLA: Thank you, Chuck.

6 Leanna.

7 COMMISSIONER GEORGE: Yeah. I'm also with the  
8 workforce initiative for the direct support professionals,  
9 figuring out how to increase reliability for the person,  
10 for the beneficiary to be able access those individuals to  
11 workforce.

12 I'm also interested in getting the transition out  
13 of incarceration and the Medicaid interaction there. It  
14 just sounds like there's some issues going on there as  
15 well.

16 CHAIR BELLA: Thank you, Leanna.

17 Martha?

18 COMMISSIONER CARTER: I think this belongs here.  
19 A friend of mine several years ago raised my awareness  
20 about the need for assistive technology. We all think  
21 about wheelchairs and scooters, but she was instrumental in  
22 developing a baby crib that was accessible to people in a

1 wheelchair. So I want to hear more about how states are  
2 handling the need for assistive technology. Are people  
3 getting what they really need to be independent?

4 CHAIR BELLA: Great. I appreciate you all  
5 sticking to time. We have a little bit more time if anyone  
6 else wants to make a comment.

7 [No response.]

8 CHAIR BELLA: Kristal, I thought that the  
9 discussion was very well laid out as well. I think that  
10 there is reinforcement for the areas you mentioned in the  
11 memo that we might want to look at. Obviously, you heard  
12 that around behavioral health and also equity and  
13 disparities in addition to the things that have been raised  
14 here.

15 What else would be helpful for you at this point?

16 DR. VARDAMAN: The conversation was very helpful.  
17 I think another opportunity you'll have to talk about  
18 related issues will be hopefully in April. We'll have  
19 results of some work we've been doing on rebalancing that  
20 will also talk about some of the themes that we've  
21 discussed today.

22 CHAIR BELLA: Okay.

1           And there is, Martha, some great work being done  
2   with assistive technology that we can make sure everyone is  
3   aware of, that we can look further in. At least I know of  
4   some great work being done in Pennsylvania, and I'm sure  
5   there is -- I see some other heads nodding. So if folks  
6   know of some things that would be helpful, send those to  
7   Kristal as well.

8           Okay. Anne, kind of point of preference. We can  
9   do the votes right now. I don't know if it's an issue to  
10   do it before noon, or we can take public comment on this  
11   session right now.

12           EXECUTIVE DIRECTOR SCHWARTZ: Why don't you take  
13   public comment, and then I think that will be fine.

14           CHAIR BELLA: Okay. We're going to open it up to  
15   those of you in the audience who might want to make a  
16   comment based on the panel and the discussion that we just  
17   had. If you would like to make a comment, please hit your  
18   hand icon, and we will unmute you.

19           Okay. It looks like we have one. Great. When  
20   you are unmuted, please introduce yourself and the  
21   organization you're representing.

22           MS. HUGHES: Sheryl, you've been unmuted. If you

1 can unmute yourself now.

2 ### PUBLIC COMMENT

3 \* MS. LARSON: Hi. I'm Sheryl Larson. I'm from  
4 the University of Minnesota and had an opportunity to  
5 contribute materials for the report. I just want to thank  
6 the panel for paying attention to the plain language  
7 report. I think there's a lot of work we need to do in  
8 that area, and it doesn't just apply to people with  
9 intellectual and developmental disabilities. It applies  
10 across populations that are served by Medicaid.

11 That's all I have to say.

12 CHAIR BELLA: Thank you very much. Thank you for  
13 your work in that and involvement in that.

14 Anyone else who would want to make a public  
15 comment at this time?

16 [No response.]

17 CHAIR BELLA: Okay. Well, then we will conclude  
18 this session, and we will move into the next part of our  
19 agenda, which is to vote on recommendations in three areas.

20 Anne, I will turn it over to you.

21 VICE CHAIR MILLIGAN: And, Anne, I'm happy to do  
22 the process that I think we need to --



1 EXECUTIVE DIRECTOR SCHWARTZ: Yes. Please go  
2 ahead with the conflict of interest remarks.

3 VICE CHAIR MILLIGAN: So because this is a voting  
4 meeting, MACPAC's conflict of interest policies apply. The  
5 policies, for this in the public, are posted on our website  
6 under the tab About MACPAC.

7 On January 5th, the MACPAC Conflict of Interest  
8 Committee met by conference call and determined that for  
9 purposes of our votes today under our policy involving  
10 whether the recommendations involve issues that are  
11 particularly directly predictably and significantly used,  
12 applying that standard that governs our deliberations, no  
13 Commissioner has an interest that presents a potential or  
14 actual conflict of interest related to the various  
15 recommendations under consideration today.

16 So following the meeting and review conducted by  
17 the Conflict of Interest Committee, we've identified no  
18 conflict applying our policy that would implicate the votes  
19 to be held now.

20 ### VOTES ON RECOMMENDATIONS FOR MARCH REPORT TO  
21 CONGRESS: POSTPARTUM COVERAGE, ESTATE RECOVERY,  
22 AND AUTOMATIC COUNTERCYCLICAL FINANCING

1                   **ADJUSTMENTS**

2                   EXECUTIVE DIRECTOR SCHWARTZ:   Thanks, Chuck.

3                   So what I'm going to do is I'm going to go  
4 through each recommendation one by one. There are seven  
5 altogether, and we'll take a roll call vote on each. I  
6 will read each recommendation so that the wording is in the  
7 transcript.

8                   I also just want to let folks know that the only  
9 recommendation that changed from yesterday is the first one  
10 we're going to vote on because you will recall it had  
11 bracketed 90 or 100 percent on the match for postpartum  
12 coverage, but otherwise the recommendation language is  
13 exactly the same as you saw yesterday.

14                  To the extent that folks had concerns, we are  
15 going to make sure that when we write out the chapter,  
16 we'll say the Commission had a healthy discussion of X and  
17 ultimately decided to do Y for these reasons.

18                  So just the final thing is that on each vote,  
19 Commissioners, you can vote yes, no, or abstain. We have a  
20 full house today, so we don't have to worry about people  
21 not at the meeting.

22                  So can I have the next slide, please?

1       \*               So these are the three recommendations that  
2       relate to postpartum coverage. The recommendation reads  
3       "Congress should extent the postpartum coverage period for  
4       individuals who are eligible and enrolled in Medicaid while  
5       pregnant to a full year of coverage, regardless of changes  
6       in income. Services provided to individuals during the  
7       extended postpartum coverage period will receive an  
8       enhanced 100 percent Federal matching rate."

9               Okay. So now for the votes. Tom Barker?

10              COMMISSIONER BARKER: Anne, could I pass and come  
11       back to me?

12              EXECUTIVE DIRECTOR SCHWARTZ: Sure.

13              COMMISSIONER BARKER: Thank you.

14              EXECUTIVE DIRECTOR SCHWARTZ: Tricia Brooks?

15              COMMISSIONER BROOKS: Yes.

16              EXECUTIVE DIRECTOR SCHWARTZ: Brian Burwell?

17              COMMISSIONER BURWELL: Yes.

18              EXECUTIVE DIRECTOR SCHWARTZ: Martha Carter?

19              COMMISSIONER CARTER: Yes.

20              EXECUTIVE DIRECTOR SCHWARTZ: Fred Cerise?

21              COMMISSIONER CERISE: Yes.

22              EXECUTIVE DIRECTOR SCHWARTZ: Kisha Davis?

1 COMMISSIONER DAVIS: Yes.

2 EXECUTIVE DIRECTOR SCHWARTZ: Toby Douglas?

3 COMMISSIONER DOUGLAS: Yes.

4 EXECUTIVE DIRECTOR SCHWARTZ: Leanna George?

5 COMMISSIONER GEORGE: Yes.

6 EXECUTIVE DIRECTOR SCHWARTZ: Darin Gordon?

7 COMMISSIONER GORDON: Yes.

8 EXECUTIVE DIRECTOR SCHWARTZ: Kit Gorton?

9 COMMISSIONER GORTON: Yes.

10 EXECUTIVE DIRECTOR SCHWARTZ: Stacey Lampkin?

11 COMMISSIONER LAMPKIN: Yes.

12 EXECUTIVE DIRECTOR SCHWARTZ: Chuck Milligan?

13 VICE CHAIR MILLIGAN: Yes.

14 EXECUTIVE DIRECTOR SCHWARTZ: Sheldon Retchin?

15 COMMISSIONER RETCHIN: Yes.

16 EXECUTIVE DIRECTOR SCHWARTZ: Bill Scanlon?

17 COMMISSIONER SCANLON: Abstain.

18 EXECUTIVE DIRECTOR SCHWARTZ: Peter Szilagyi?

19 COMMISSIONER SZILAGYI: Yes.

20 EXECUTIVE DIRECTOR SCHWARTZ: Kathy Weno?

21 COMMISSIONER WENO: Yes.

22 EXECUTIVE DIRECTOR SCHWARTZ: Okay. I'm going to

1     come back to you, Tom.

2                 COMMISSIONER BARKER:   I vote yes.   Thank you.

3                 EXECUTIVE DIRECTOR SCHWARTZ:   Okay.   And Melanie  
4   Bella?

5                 CHAIR BELLA:   Yes.

6                 EXECUTIVE DIRECTOR SCHWARTZ:   Okay, great.

7   That's 16 voting yes with one abstention.

8                 Next slide, please.

9                 Okay.   On Recommendation 2, "Congress should  
10   extend the postpartum coverage period for individuals who  
11   are eligible and enrolled in the state Children's Health  
12   Insurance Program while pregnant if the state provides such  
13   coverage to a full year of coverage regardless of changes  
14   in income."

15                Okay.   Tom Barker?

16                COMMISSIONER BARKER:   Yes.

17                EXECUTIVE DIRECTOR SCHWARTZ:   Tricia Brooks?

18                COMMISSIONER BROOKS:   Yes.

19                EXECUTIVE DIRECTOR SCHWARTZ:   Brian Burwell?

20                COMMISSIONER BURWELL:   Yes.

21                EXECUTIVE DIRECTOR SCHWARTZ:   Martha Carter?

22                COMMISSIONER CARTER:   Yes.

1 EXECUTIVE DIRECTOR SCHWARTZ: Fred Cerise?  
2 COMMISSIONER CERISE: Yes.  
3 EXECUTIVE DIRECTOR SCHWARTZ: Kisha Davis?  
4 COMMISSIONER DAVIS: Yes.  
5 EXECUTIVE DIRECTOR SCHWARTZ: Toby Douglas?  
6 COMMISSIONER DOUGLAS: Yes.  
7 EXECUTIVE DIRECTOR SCHWARTZ: Leanna George?  
8 COMMISSIONER GEORGE: Yes.  
9 EXECUTIVE DIRECTOR SCHWARTZ: Darin Gordon?  
10 COMMISSIONER GORDON: Yes.  
11 EXECUTIVE DIRECTOR SCHWARTZ: Kit Gorton?  
12 COMMISSIONER GORTON: Yes.  
13 EXECUTIVE DIRECTOR SCHWARTZ: Stacey Lampkin?  
14 COMMISSIONER LAMPKIN: Yes.  
15 EXECUTIVE DIRECTOR SCHWARTZ: Chuck Milligan?  
16 VICE CHAIR MILLIGAN: Yes.  
17 EXECUTIVE DIRECTOR SCHWARTZ: Sheldon Retchin?  
18 COMMISSIONER RETCHIN: Yes.  
19 EXECUTIVE DIRECTOR SCHWARTZ: Bill Scanlon?  
20 COMMISSIONER SCANLON: Yes.  
21 EXECUTIVE DIRECTOR SCHWARTZ: Peter Szilagyi?  
22 COMMISSIONER SZILAGYI: Yes.

1 EXECUTIVE DIRECTOR SCHWARTZ: Kathy Weno?

2 COMMISSIONER WENO: Yes.

3 EXECUTIVE DIRECTOR SCHWARTZ: Melanie Bella?

4 CHAIR BELLA: Yes.

5 EXECUTIVE DIRECTOR SCHWARTZ: Okay. Seventeen in

6 favor.

7 Next slide, please.

8 Okay. This is the final recommendation related

9 to the postpartum coverage period to pregnancy coverage:

10 "Congress should require states to provide full Medicaid

11 benefits to individuals enrolled in all pregnancy-related

12 pathways."

13 EXECUTIVE DIRECTOR SCHWARTZ: Tom Barker?

14 COMMISSIONER BARKER: Yes.

15 EXECUTIVE DIRECTOR SCHWARTZ: Tricia Brooks?

16 COMMISSIONER BROOKS: Yes.

17 EXECUTIVE DIRECTOR SCHWARTZ: Brian Burwell?

18 COMMISSIONER BURWELL: Yes.

19 EXECUTIVE DIRECTOR SCHWARTZ: Martha Carter?

20 COMMISSIONER CARTER: Yes.

21 EXECUTIVE DIRECTOR SCHWARTZ: Fred Cerise?

22 COMMISSIONER CERISE: Yes.

1 EXECUTIVE DIRECTOR SCHWARTZ: Kisha Davis?  
2 COMMISSIONER DAVIS: Yes.  
3 EXECUTIVE DIRECTOR SCHWARTZ: Toby Douglas?  
4 COMMISSIONER DOUGLAS: Yes.  
5 EXECUTIVE DIRECTOR SCHWARTZ: Leanna George?  
6 COMMISSIONER GEORGE: Yes.  
7 EXECUTIVE DIRECTOR SCHWARTZ: Darin Gordon?  
8 COMMISSIONER GORDON: Yes.  
9 EXECUTIVE DIRECTOR SCHWARTZ: Kit Gorton?  
10 COMMISSIONER GORTON: Yes.  
11 EXECUTIVE DIRECTOR SCHWARTZ: Stacey Lampkin?  
12 COMMISSIONER LAMPKIN: Yes.  
13 EXECUTIVE DIRECTOR SCHWARTZ: Chuck Milligan?  
14 VICE CHAIR MILLIGAN: Yes.  
15 EXECUTIVE DIRECTOR SCHWARTZ: Sheldon Retchin?  
16 COMMISSIONER RETCHIN: Yes.  
17 EXECUTIVE DIRECTOR SCHWARTZ: Bill Scanlon?  
18 COMMISSIONER SCANLON: Yes.  
19 EXECUTIVE DIRECTOR SCHWARTZ: Peter Szilagyi?  
20 COMMISSIONER SZILAGYI: Yes.  
21 EXECUTIVE DIRECTOR SCHWARTZ: Kathy Weno?  
22 COMMISSIONER WENO: Yes.



1 EXECUTIVE DIRECTOR SCHWARTZ: And Melanie Bella?

2 CHAIR BELLA: Yes.

3 EXECUTIVE DIRECTOR SCHWARTZ: Okay, great. All

4 right. So that concludes the votes for that chapter.

5 All right. Next, we'll vote on the

6 recommendations on estate recovery, and here there are

7 again three. And we'll take a vote on each separately.

8 Next slide.

9 \* So the first recommendation is: "Congress should  
10 amend Section 1917(b)(1) of Title XIX of the Social  
11 Security Act to make Medicaid estate recovery optional for  
12 the populations and services for which it is required under  
13 current law."

14 Tom Barker?

15 COMMISSIONER BARKER: Yes.

16 EXECUTIVE DIRECTOR SCHWARTZ: Tricia Brooks?

17 COMMISSIONER BROOKS: Yes.

18 EXECUTIVE DIRECTOR SCHWARTZ: Brian Burwell?

19 COMMISSIONER BURWELL: No.

20 EXECUTIVE DIRECTOR SCHWARTZ: Martha Carter?

21 COMMISSIONER CARTER: Yes.

22 EXECUTIVE DIRECTOR SCHWARTZ: Fred Cerise?

1 COMMISSIONER CERISE: Yes.

2 EXECUTIVE DIRECTOR SCHWARTZ: Kisha Davis?

3 COMMISSIONER DAVIS: Yes.

4 EXECUTIVE DIRECTOR SCHWARTZ: Toby Douglas?

5 COMMISSIONER DOUGLAS: Yes.

6 EXECUTIVE DIRECTOR SCHWARTZ: Leanna George?

7 COMMISSIONER GEORGE: Yes.

8 EXECUTIVE DIRECTOR SCHWARTZ: Darin Gordon?

9 COMMISSIONER GORDON: Yes.

10 EXECUTIVE DIRECTOR SCHWARTZ: Kit Gorton?

11 COMMISSIONER GORTON: Yes.

12 EXECUTIVE DIRECTOR SCHWARTZ: Stacey Lampkin?

13 COMMISSIONER LAMPKIN: Abstain.

14 EXECUTIVE DIRECTOR SCHWARTZ: Okay.

15 Chuck Milligan?

16 VICE CHAIR MILLIGAN: Yes.

17 EXECUTIVE DIRECTOR SCHWARTZ: Sheldon Retchin?

18 COMMISSIONER RETCHIN: Abstain.

19 EXECUTIVE DIRECTOR SCHWARTZ: Bill Scanlon?

20 COMMISSIONER SCANLON: No.

21 EXECUTIVE DIRECTOR SCHWARTZ: Peter Szilagyi?

22 COMMISSIONER SZILAGYI: Yes.

1 EXECUTIVE DIRECTOR SCHWARTZ: Kathy Weno?

2 COMMISSIONER WENO: Yes.

3 EXECUTIVE DIRECTOR SCHWARTZ: Melanie Bella?

4 CHAIR BELLA: Yes.

5 EXECUTIVE DIRECTOR SCHWARTZ: Okay. So we have 2  
6 no votes, 2 abstentions, and 13 yes votes.

7 Next slide, please.

8 Okay. The second recommendation in this chapter  
9 is: "Congress should amend Section 1917 of Title XIX of the  
10 Social Security Act to allow states providing long-term  
11 services and supports under managed care arrangements to  
12 pursue estate recovery based on the cost of care when the  
13 cost of services used by a beneficiary were less than the  
14 capitation payment made through a managed care plan."

15 I think actually it should read "when the cost of  
16 services was less." Does anybody have a problem with that,  
17 just from a grammar perspective? Or we could say "costs."  
18 Any objections to the minor grammatical change in the  
19 language?

20 [No audible response.]

21 EXECUTIVE DIRECTOR SCHWARTZ: I see heads nodding  
22 no. I want to clarify that, so we can make that minor

1 change.

2 Okay. I'll call the roll again. Tom Barker?

3 COMMISSIONER BARKER: Yes.

4 EXECUTIVE DIRECTOR SCHWARTZ: Tricia Brooks?

5 COMMISSIONER BROOKS: Yes.

6 EXECUTIVE DIRECTOR SCHWARTZ: Brian Burwell?

7 COMMISSIONER BURWELL: Yes.

8 EXECUTIVE DIRECTOR SCHWARTZ: Martha Carter?

9 COMMISSIONER CARTER: Yes.

10 EXECUTIVE DIRECTOR SCHWARTZ: Fred Cerise?

11 COMMISSIONER CERISE: Yes.

12 EXECUTIVE DIRECTOR SCHWARTZ: Kisha Davis?

13 COMMISSIONER DAVIS: Yes.

14 EXECUTIVE DIRECTOR SCHWARTZ: Toby Douglas?

15 COMMISSIONER DOUGLAS: Yes.

16 EXECUTIVE DIRECTOR SCHWARTZ: Leanna George?

17 COMMISSIONER GEORGE: Yes.

18 EXECUTIVE DIRECTOR SCHWARTZ: Darin Gordon?

19 COMMISSIONER GORDON: Yes.

20 EXECUTIVE DIRECTOR SCHWARTZ: Kit Gorton?

21 COMMISSIONER GORTON: Yes.

22 EXECUTIVE DIRECTOR SCHWARTZ: Stacey Lampkin?

1 COMMISSIONER LAMPKIN: Yes.

2 EXECUTIVE DIRECTOR SCHWARTZ: Chuck Milligan?

3 VICE CHAIR MILLIGAN: Yes.

4 EXECUTIVE DIRECTOR SCHWARTZ: Sheldon Retchin?

5 COMMISSIONER RETCHIN: Yes.

6 EXECUTIVE DIRECTOR SCHWARTZ: Bill Scanlon?

7 COMMISSIONER SCANLON: Yes.

8 EXECUTIVE DIRECTOR SCHWARTZ: Peter Szilagyi?

9 COMMISSIONER SZILAGYI: Yes.

10 EXECUTIVE DIRECTOR SCHWARTZ: Kathy Weno?

11 COMMISSIONER WENO: Yes.

12 EXECUTIVE DIRECTOR SCHWARTZ: Melanie Bella?

13 CHAIR BELLA: Yes.

14 EXECUTIVE DIRECTOR SCHWARTZ: Seventeen votes in

15 favor.

16 Next slide, please.

17 \* Okay. So the final recommendation for this

18 chapter: "Congress should amend Section 1917 of Title XIX

19 of the Social Security Act to direct the Secretary of the

20 U.S. Department of Health and Human Services to set minimum

21 standards for hardship waivers under the Medicaid estate

22 recovery program. States should not be allowed to pursue

1 recovery for, one, any asset that is the sole income-  
2 producing asset of survivors; two, homes of modest value;  
3 or three, any estate valued under a certain threshold. The  
4 Secretary should continue to allow states to use additional  
5 hardship waiver standards."

6 Okay. Taking the roll. Tom Barker?

7 COMMISSIONER BARKER: Yes.

8 EXECUTIVE DIRECTOR SCHWARTZ: Tricia Brooks?

9 COMMISSIONER BROOKS: Yes.

10 EXECUTIVE DIRECTOR SCHWARTZ: Brian Burwell?

11 COMMISSIONER BURWELL: No.

12 EXECUTIVE DIRECTOR SCHWARTZ: Martha Carter?

13 COMMISSIONER CARTER: Yes.

14 EXECUTIVE DIRECTOR SCHWARTZ: Fred Cerise?

15 COMMISSIONER CERISE: Yes.

16 EXECUTIVE DIRECTOR SCHWARTZ: Kisha Davis?

17 COMMISSIONER DAVIS: Yes.

18 EXECUTIVE DIRECTOR SCHWARTZ: Toby Douglas?

19 COMMISSIONER DOUGLAS: Yes.

20 EXECUTIVE DIRECTOR SCHWARTZ: Leanna George?

21 COMMISSIONER GEORGE: Yes.

22 EXECUTIVE DIRECTOR SCHWARTZ: Darin Gordon?

1 COMMISSIONER GORDON: Yes.

2 EXECUTIVE DIRECTOR SCHWARTZ: Kit Gorton?

3 COMMISSIONER GORTON: Yes.

4 EXECUTIVE DIRECTOR SCHWARTZ: Stacey Lampkin?

5 COMMISSIONER LAMPKIN: Yes.

6 EXECUTIVE DIRECTOR SCHWARTZ: Chuck Milligan?

7 VICE CHAIR MILLIGAN: Yes.

8 EXECUTIVE DIRECTOR SCHWARTZ: Sheldon Retchin?

9 COMMISSIONER RETCHIN: Abstain.

10 EXECUTIVE DIRECTOR SCHWARTZ: Bill Scanlon?

11 COMMISSIONER SCANLON: Yes.

12 EXECUTIVE DIRECTOR SCHWARTZ: Peter Szilagyi?

13 COMMISSIONER SZILAGYI: Yes.

14 EXECUTIVE DIRECTOR SCHWARTZ: Kathy Weno?

15 COMMISSIONER WENO: Yes.

16 EXECUTIVE DIRECTOR SCHWARTZ: Melanie Bella?

17 CHAIR BELLA: Yes.

18 EXECUTIVE DIRECTOR SCHWARTZ: That's one

19 abstention, one no, and 15 yeses.

20 Okay. That completes estate recovery.

21 \* Then our final recommendation is on the automatic

22 countercyclical financing adjustment. If I could have the

1 recommendation? Thank you.

2 Okay. So this one is a little bit of a mouthful.

3 "Congress should amend the Social Security Act to provide  
4 an automatic Medicaid countercyclical financing model,  
5 using the prototype developed by the U.S. Government  
6 Accountability Office as the basis. The Commission also  
7 recommends this policy change should also include: an  
8 eligibility maintenance of effort requirement for the  
9 period covered by an automatic countercyclical financing  
10 adjustment; an upper bound of 100 percent on  
11 countercyclical adjusted matching rates; and exclusion of  
12 countercyclical adjusted federal matching rate from  
13 services and populations that receive special matching  
14 rates(e.g., for the new adult group), or are otherwise  
15 capped or have allotments(e.g., disproportionate share  
16 hospital payments, territories).

17 COMMISSIONER CARTER: Anne, would anybody object  
18 to taking one of the "alsos" out of the main section there?

19

20 EXECUTIVE DIRECTOR SCHWARTZ: Everybody thumbs up  
21 on that? I see thumbs up. Great. Thank you.

22 Thank you, Martha.



1           Okay.   Last go-around. Tom Barker?

2           COMMISSIONER BARKER:   Yes.

3           EXECUTIVE DIRECTOR SCHWARTZ:   Tricia Brooks?

4           COMMISSIONER BROOKS:   Yes.

5           EXECUTIVE DIRECTOR SCHWARTZ:   Brian Burwell?

6           COMMISSIONER BURWELL:   Yes.

7           EXECUTIVE DIRECTOR SCHWARTZ:   Martha Carter?

8           COMMISSIONER CARTER:   Yes.

9           EXECUTIVE DIRECTOR SCHWARTZ:   Fred Cerise?

10          COMMISSIONER CERISE:   Yes.

11          EXECUTIVE DIRECTOR SCHWARTZ:   Kisha Davis?

12          COMMISSIONER DAVIS:   Yes.

13          EXECUTIVE DIRECTOR SCHWARTZ:   Toby Douglas?

14          COMMISSIONER DOUGLAS:   Yes.

15          EXECUTIVE DIRECTOR SCHWARTZ:   Leanna George?

16          COMMISSIONER GEORGE:   Yes.

17          EXECUTIVE DIRECTOR SCHWARTZ:   Darin Gordon?

18          COMMISSIONER GORDON:   Yes.

19          EXECUTIVE DIRECTOR SCHWARTZ:   Kit Gorton?

20          COMMISSIONER GORTON:   Yes.

21          EXECUTIVE DIRECTOR SCHWARTZ:   Stacey Lampkin?

22          COMMISSIONER LAMPKIN:   Yes.

1 EXECUTIVE DIRECTOR SCHWARTZ: Chuck Milligan?  
2 VICE CHAIR MILLIGAN: Yes.  
3 EXECUTIVE DIRECTOR SCHWARTZ: Sheldon Retchin?  
4 COMMISSIONER RETCHIN: Yes.  
5 EXECUTIVE DIRECTOR SCHWARTZ: Bill Scanlon?  
6 COMMISSIONER SCANLON: Yes.  
7 EXECUTIVE DIRECTOR SCHWARTZ: Peter Szilagyi?  
8 COMMISSIONER SZILAGYI: Yes.  
9 EXECUTIVE DIRECTOR SCHWARTZ: Kathy Weno?  
10 COMMISSIONER WENO: Yes.  
11 EXECUTIVE DIRECTOR SCHWARTZ: Melanie Bella?  
12 CHAIR BELLA: Yes.  
13 EXECUTIVE DIRECTOR SCHWARTZ: Seventeen yeses.  
14 Okay. That concludes the voting, and those will  
15 appear in the report.  
16 Melanie, I turn it back over to you.  
17 CHAIR BELLA: I feel like we should all go out  
18 and celebrate that we just gave Congress more stuff to do.  
19 Hopefully, they won't be so busy with COVID that they can't  
20 take this great work.  
21 Thanks to Anne, and thank you to the staff and  
22 also to the Commissioners. We've worked on these issues

1   that we just voted on for a long time, and everyone has  
2   been very dedicated to participating and having meaningful  
3   discussion and respectful of other's voices, and so I feel  
4   like we've made great strides today and want to personally  
5   thank all of you for getting to this point.

6               We are going to take a break. I'm sure everyone  
7   could use a little break. We will be back at one o'clock,  
8   and we will talk about a study on non-emergency medical  
9   transportation.

10              So thank you again, everybody. Great work, and  
11   I'll see you back here at one o'clock.

12   \*           [Whereupon, at 12:13 p.m., the meeting was  
13   recessed, to reconvene at 1:00 p.m. this same day.]

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# AFTERNOON SESSION

3

[1:00 p.m.]

4

CHAIR BELLA: Welcome back, everyone. Thanks for getting back promptly. We're going to start the afternoon of our session, and I'm going to turn it over to Chuck, who is going to lead this session.

8

VICE CHAIR MILLIGAN: Thanks, Melanie. So our afternoon session is going to begin with a mandated report on non-emergency medical transportation. We look forward to the presentation. Aaron, although I'm disappointed you're not with another Erin on this particular panel this particular meeting, because it will create a lot of clarity, I look forward to the presentation, Aaron and Kacey. It's all yours.

## ### MACPAC STUDY ON NON-EMERGENCY MEDICAL TRANSPORTATION

17

\* MS. BUDERI: Great. Thank you, Chuck. Sorry my name is not also Aaron/Erin. I hope you're not too disappointed.

So like you said, Chuck, today we're going to continue our discussion of non-emergency medical

22

1 transportation, or NEMT. The Senate Appropriations  
2 Committee has asked MACPAC to do a study on this topic. At  
3 our October 2020 meeting, we discussed the work plan for  
4 the study and shared some preliminary findings, and today  
5 we'll be sharing some additional findings.

6 I'm going to start by reviewing the congressional  
7 request. I'll go over some recent changes to NEMT  
8 requirements and then provide a brief overview of the NEMT  
9 benefit. Then I'll turn it over to Aaron to discuss the  
10 findings from our analysis of administrative data on NEMT  
11 utilization. Then we'll turn it over to Mike Perry, of  
12 Perry Undem, who is with us today, to discuss the findings  
13 from focus groups we held for beneficiaries who have used  
14 NEMT.

15 This slide shows the language of the  
16 congressional request. The request has no due date and  
17 does not require recommendations, but staff anticipates  
18 that the results from the study could be public in MACPAC's  
19 June 2021 report to Congress.

20 At the October meeting, I noted that unlike other  
21 mandatory Medicaid benefits, NEMT was required by  
22 regulation, not statute. This changed with the enactment

1 of the Consolidated Appropriations Act for 2021, which  
2 codified the requirement into statute. This means that  
3 NEMT can no longer be made optional through a revised  
4 regulation, as the Trump administration had proposed. So  
5 although we're continuing our study on NEMT as planned and  
6 as requested by the committee, the context has changed.

7           Just to refresh your memory, the NEMT benefit  
8 generally covers a broad range of transportation services  
9 and can be delivered through a variety of different  
10 arrangements, including an in-house fee-for-service  
11 arrangement, a third-party transportation broker, or  
12 through Medicaid managed care.

13           MACPAC's study on NEMT has three primary  
14 components, which are outlined here. At the October  
15 meeting, we shared the findings from the first component,  
16 an environmental scan of state NEMT policies in all 50  
17 states and the District of Columbia, and structured  
18 interviews with stakeholders in six states and at the  
19 federal level. Today, as I mentioned, we're sharing  
20 findings from the two additional components, focus groups  
21 with beneficiaries who have used NEMT and analysis of  
22 administrative data on NEMT utilization and spending.

1                   Now I'm going to turn it over to Aaron.

2       \*           MR. PERVIN: Thank you, Kacey. This study  
3 represents MACPAC's first attempt to publish service-level  
4 estimates using data from the Transformed Medicaid  
5 Statistical Information System, or T-MSIS. Rides were  
6 identified using non-emergency medical transportation codes  
7 within the Healthcare Common Procedure Coding System, which  
8 is a standardized coding system that bill for medical  
9 devices, supplies, transportation services, and other  
10 auxiliary items.

11                  To help standardize our findings so we could make  
12 apples-to-apples comparisons, we limited the sample to full  
13 benefit Medicaid enrollees in fiscal year 2018.  
14 Furthermore, due to variation in state billing practices,  
15 we also present findings as ride-days or days where we can  
16 find a claim or encounter related to NEMT.

17                  The impact of this is that an individual may have  
18 multiple rides to multiple destinations. Under our method,  
19 this would count as a single ride-day. Therefore, we see  
20 our findings as a floor of NEMT use while the number of  
21 door-to-door rides is likely much higher. You will find a  
22 detailed discussion of our T-MSIS methodology within your

1 reading materials.

2           Using our methodology, our sample yielded 61.5  
3 million ride-days and 3.2 million NEMT users, which brings  
4 us to an important finding which you will see reiterated in  
5 subsequent slides, and also was something that was largely  
6 confirmed within our stakeholder interviews. All NEMT use  
7 is concentrated. It's used extensively and by a small  
8 number of beneficiaries. While use does vary by  
9 eligibility group, mode of transport, diagnosis, we  
10 consistently find that among NEMT users transportation is a  
11 highly used benefit.

12           We also looked at spending within T-MSIS. Total  
13 Medicaid spending on NEMT was \$2.6 billion, and this  
14 estimate excludes payments by all managed care plans to  
15 NEMT providers.

16           Our first chart presents the rates of ride-days  
17 on the basis of eligibility. The left side of the chart  
18 shows ride-days per full-year equivalent enrollee, while  
19 the right side of the chart shows ride-days per NEMT users.  
20 As you can see, we have a smaller ride-day amount among  
21 overall users, but among NEMT users, transportation is used  
22 extensively. As an example, for all those who are within



1 the disabled eligibility group, the rides per full-year  
2 equivalent was 3.7 ride-days in 2018. However, among NEMT  
3 users within the disabled eligibility group, rides were  
4 24.4 ride-days in 2018. Again, this is a common theme  
5 throughout the presentation, low ride-days overall but high  
6 ride-days among NEMT users.

7 Overall, we found that for both full-year  
8 equivalents and for NEMT users, both the aged and disabled  
9 eligibility groups used NEMT the most frequently.

10 Moving on to individuals who are dually eligible  
11 for Medicare and Medicaid services, again, you can see low  
12 NEMT use overall but extensive use among NEMT users. When  
13 looking at the entire dually eligible population there were  
14 3.6 ride-days in 2018, compared to only 0.5 ride-days for  
15 the Medicaid-only population. Among NEMT users, the dually  
16 eligible had 24.1 ride-days compared to almost 16 ride-days  
17 among the Medicaid-only population.

18 We were able to stratify our results by urban or  
19 rural residents based on the beneficiary ZIP code.

20 Overall, we found minimal variation in frequency of NEMT  
21 use by urban or rural residents, though we did find that  
22 among NEMT users beneficiaries in urban locations had

1 almost 20 ride-days, while beneficiaries in rural locations  
2 had almost 16 ride-days in 2018. We find that the  
3 relatively lower use of NEMT in rural areas to be  
4 consistent with stakeholder interviews, and noted that  
5 there is often less transportation availability in rural  
6 areas because of a lower supply of NEMT providers.

7           This chart displays our findings for NEMT use  
8 among selected diagnostic categories, some of which were  
9 conditions that were defined in the statute mandating this  
10 report. To define each of these diagnoses we pulled the  
11 billing codes present within CMS's algorithm for  
12 identifying certain chronic conditions. Specifically,  
13 these conditions were chronic kidney diseases, with and  
14 without end-stage renal disease, or ESRD; intellectual or  
15 developmental disorders; opioid use disorder; and serious  
16 mental illnesses. We compared each of these diagnosis  
17 groups to beneficiaries who have none of these conditions.

18           Overall, we found that each of these diagnosis  
19 groups use NEMT at a higher rate compared to beneficiaries  
20 with none of these conditions. The range of NEMT use was  
21 between 32.6 ride-days for ESRD-diagnosed beneficiaries to  
22 0.4 ride-days among those with none of these conditions.

1 Again, consistent with overall findings, transportation use  
2 was noticeably higher among NEMT users, but again, that use  
3 does vary by diagnosis group.

4           Among NEMT users with ESRD, there were 70 ride-  
5 days, compared with 12.8 ride-days among users with none of  
6 these conditions. It should be noted that we are likely  
7 underestimating the total number of ride-days among those  
8 with opioid use disorder, as methadone is not explicitly  
9 included in CMS's algorithm for identifying opioid use  
10 disorder.

11           We were also able to report out the share of ride  
12 days with each mode of non-emergency transportation. We  
13 also want to restate that beneficiaries can use multiple  
14 modes of transportation in a single day. A patient in D.C.  
15 might take a taxi for a primary care visit, public  
16 transportation to visit a specialist, and then take a taxi  
17 on their way back home. We found that both vans and taxis  
18 are the most prevalent forms of transportation. Forty-six  
19 percent of all ride-days reported a trip with a van, while  
20 36 percent of all ride-days reported a trip with a taxi.  
21 The least frequent mode of non-emergency medical  
22 transportation was an airplane, which we found were only

1 used frequently in states with issues related to geographic  
2 access, such as Alaska.

3           For certain states we were able to report out the  
4 share of ride-days that went to a specific destination.  
5 Again, just to reiterate, beneficiaries can have multiple  
6 destinations specified in a single ride, a round-trip to  
7 their primary care physician and back home as an example.  
8 There are a few states that follow a standardized way of  
9 reporting transportation destinations, and we limited our  
10 sample to six states where 95 percent of NEMT claims had an  
11 identifiable destination. The most frequent destination  
12 was to a beneficiary's residence and to a physician's  
13 office, at 41 and 20 percent of ride-days, respectively.  
14 The least frequent destination was nursing homes, at 0.5  
15 percent of all ride days.

16           We wanted to end our presentation with a few key  
17 takeaways for Commissioners. NEMT use is highly  
18 concentrated. It's used extensively by a small number of  
19 beneficiaries. Secondly, those who qualify for benefits  
20 under an aged or disabled basis are the most frequent users  
21 when compared to the other eligibility groups. Those with  
22 chronic kidney disease, with and without ESRD, intellectual

1 or developmental disorders, opioid use disorder, or serious  
2 mental illnesses use NEMT more frequently than those who  
3 are diagnosed with none of these conditions. We found that  
4 the ESRD population used NEMT particularly frequently.

5 Also, NEMT users primarily ride in a van or a  
6 taxi. These taxis can also include transportation network  
7 companies such as Uber or Lyft. And finally, within our  
8 sample of six states, the most common NEMT destination was  
9 to a home or a physician's office.

10 I can now turn it over to our colleague, Mike  
11 Perry, who will present findings from the beneficiary focus  
12 groups.

13 MS. BUDERI: Great. Mike, so whenever you're  
14 ready feel free to go ahead.

15 \* MR. PERRY: Great. Hi, everybody. I'm in this  
16 square. Thank you for having me and thank you to MACPAC  
17 for commissioning this study. What I'm going to do is give  
18 you some highlights from eight focus groups that we held  
19 with diverse Medicaid beneficiaries who use NEMT services.

20 Why don't you go to the next slide, Kacey, and  
21 I'll tell you more about the study.

22 These are different times. It's hard to do the

1 kind of research that I normally do in person, and which  
2 I've done in the past with Medicaid beneficiaries on  
3 transportation services. So we had to do this online. We  
4 wanted to make it as accessible as possible so whatever way  
5 the beneficiary could participate in the study we  
6 supported. So whether it was just a telephone, phoning in  
7 to the focus group, whether it was on a laptop using Zoom,  
8 or whether it was on their mobile phone using Zoom was how  
9 they participated. These were 90-minute conversations.  
10 They often went longer. The individuals in this study came  
11 from Arizona, Connecticut, Georgia, Indiana, Massachusetts,  
12 and Texas.

13 I will say that, just as an aside, it was very  
14 important for these individuals to have a voice on these  
15 services. They really wanted to engage in this study and  
16 went to great lengths to do it. For example, we had one  
17 participant who was actually having dialysis and  
18 participating in the focus group holding up her phone. We  
19 had individuals who were using the transportation services  
20 as they participated in the focus group. We had  
21 individuals in rural areas who had to be outside to get  
22 enough internet access to participate. So it was a big

1 deal for them to participate in this study, and I commend  
2 MACPAC for actually trying so hard to hear the voice of  
3 beneficiaries.

4           So here are just some of the conditions that  
5 individuals had. We had, we felt, a wide range of  
6 conditions and challenges that people were dealing with:  
7 end-stage renal disease, we had a number of participants  
8 who were dealing with that; cancer; high blood pressure,  
9 back problems; some individuals who had been in car  
10 accidents and were recovering from that; cirrhosis of the  
11 liver; asthma and other respiratory issues; heart disease;  
12 PTSD; bipolar; anxiety; depression; substance use disorder.  
13 We had a number of individuals who have mobility challenges  
14 and use wheelchairs and were dealing with spinal cord  
15 injuries participate as well.

16           It was important to us to include all kinds of  
17 people and participants and lived experiences in this  
18 study. Another aside, although you are seeing me share the  
19 results it was a collaborative research process. We had  
20 researchers of different racial and ethnic backgrounds and  
21 experiences do this research. I only led one of these  
22 conversations. So this report is our shared effort. We

1 had 31 women, 10 men. We had a good split of younger  
2 beneficiaries and older. We had 27 Medicaid enrollees and  
3 14 dual eligibles. We had 14 residents of urban areas, 7  
4 suburban, 14 in small town, and 6 in rural areas. We  
5 really wanted to hear from that small town rural point of  
6 view and we had that, and there were some really compelling  
7 findings. We thought we had a lot of racial and ethnic  
8 diversity at 14 white participants, 13 Black, 9 Latinx, 2  
9 APPI, 1 indigenous, and 2 mixed race individuals. And then  
10 in most cases these were actual participants in NEMT  
11 themselves, but sometimes we had a caregiver or parent  
12 participate.

13           So let's share with you some of what we learned  
14 from them.

15           We spent some of the conversation finding out  
16 what life was like before they had access to these  
17 services, and it was challenging. Some of the challenges  
18 they had around getting to and from appointments and health  
19 care were related to not having a car, not having a  
20 driver's license. Some were just unable to drive because  
21 of their health condition. Some found public  
22 transportation just not feasible, given their health



1 conditions they were dealing with. A few needed specialty  
2 vehicles, a wheelchair van, for example, that they didn't  
3 have access to, couldn't afford on their own.

4 Many could not afford the cost of transportation,  
5 particularly an issue for those living in rural areas. We  
6 had individuals who traveled an hour, hour and a half, and  
7 in one case it was three hours to and from appointments.  
8 So imagine the cost of public transportation or hired taxis  
9 to go back and forth.

10 For some, even if they weren't in rural areas and  
11 they were in small towns, public transportation just looks  
12 different. So you would have four buses, for example, that  
13 you could choose from in the day to make your appointment,  
14 and so a whole day would be spent going back and forth from  
15 appointments.

16 And then just the difficulty of relying on family  
17 and friends and neighbors to get you to and from  
18 appointments. It wasn't a reliable way for people to  
19 access care. So this was life before NEMT.

20 Here are just some of the ways, and it really  
21 varied, on how they used services. We had a Georgia woman  
22 with quadriplegia and she was using these services to get

1 spinal care, back and forth to a spinal care center three  
2 days a week. This therapy was critical to maintaining her  
3 strength and mental health.

4 I haven't mentioned it but the context of all of  
5 this is COVID and the pandemic, and this woman, in  
6 particular, could not get the therapy she needed for a  
7 number of weeks, even into months, and really talked a lot  
8 about feeling that her progress stopped, and the difficulty  
9 in accessing care during the pandemic. There were a lot of  
10 those kinds of stories.

11 We had an Arizona man who had been in a car  
12 accident, and he used transportation services for  
13 occupational therapy to get his mobility back. We had an  
14 Indiana woman. She had a number of health conditions. Her  
15 mobility was limited. She went to physical therapy two to  
16 three times a week and saw other specialists. She was one  
17 of the ones who lived furthest, in one of the most remote  
18 areas, and had a lot of challenges accessing her care.

19 We had a Massachusetts woman with end-stage renal  
20 disease. She was getting back and forth on her own to her  
21 appointments, but then she broke her hip, and she needed to  
22 use these services. So for her it may be more temporary

1 use.

2           We had a Massachusetts man with substance use  
3 disorder, and he used it to go back and forth to methadone  
4 clinic seven days a week and to assist in his recovery.

5           We had an Arizona mother of a child with autism.  
6 She used these services to take her daughter to see  
7 developmental specialists, and her daughter also  
8 participated in a respite and living skills program, and  
9 the mother had to travel quite far.

10           I'll give you an aside with that mother. That  
11 mother, before NEMT, she lived about two to three hours  
12 outside of Phoenix where she needed to go, and she was  
13 looking to move because she couldn't access her care to  
14 Phoenix, even though she really couldn't afford to before  
15 she accessed these services. So now that she has the  
16 services, she was able to stay in her more affordable  
17 community that she had grown up in.

18           Next slide.

19           So the next three slides are about what these  
20 services means to these participants, why they matter, and  
21 then we'll go on to some other issues.

22           So why do these services matter to them? What do

1    they mean?  What value do they bring?  We found that some  
2    participants viewed these -- their access to these services  
3    and to their care as a matter of life or death; that  
4    without this kind of regular care to treat the very serious  
5    health conditions, they thought that they would risk death  
6    if they were taken away or lost them.  So it was very  
7    important to them.

8               We also found that just the difficulty of  
9    managing care, having consistent care for multiple  
10   conditions, these services allowed for that consistency.  
11   They allowed for people to feel they were improving, to  
12   their mental behavioral health, emotional health, to see it  
13   improve.  That's what these services provided.

14              There was a lot of before and after in this  
15   conversation.  Before services, after services, what was  
16   life like?  And prior to NEMT, we heard a lot about missing  
17   appointments, being unable to receive necessary treatments.  
18   People who just could not cope with or access public  
19   transportation, just not even making appointments, not  
20   scheduling them, not getting care they needed.  There were  
21   a number of health conditions that were unchecked.  There  
22   were a number of hospitalizations that could have been

1 avoided prior to these services.

2 Many also talked about quality of life, and  
3 that's probably the biggest takeaway, and we'll get more  
4 into that on the next slide. But access to these services  
5 improved their health, yes, but their mind-set, their  
6 relations with family, their mobility, their self-agency,  
7 all of those were impacted through these services.

8 Next slide. Kacey, next slide?

9 MS. BUDERI: There you go.

10 MR. PERRY: There you go. Great.

11 Okay. So isolation was a big theme; mental  
12 health, big theme. During the pandemic it's something  
13 everyone can relate to. It is even more difficult for many  
14 of the people in our study. They had already felt isolated  
15 pre-COVID. They already felt in many ways trapped in their  
16 homes. COVID only made those feelings worse. So NEMT made  
17 them feel less isolated. Just on the very raw kind of  
18 level, it made them feel more connected.

19 They talked about the emotional toll of being  
20 confined and not feeling power or in control and how these  
21 services help address that.

22 Many were relying on services to treat their

1 mental health conditions or substance use disorders, and  
2 that was a day-to-day kind of thing, and it allowed them to  
3 function, get through their life, get through daily life,  
4 and they attributed their ability to move forward to these  
5 services. And then, you know, some of the insights we  
6 received from those who were being challenged with mental  
7 health needs was what it was like for them to have to  
8 negotiate public transportation and how hard that was for  
9 some, just could not do it, and how, you know, riding alone  
10 to and from their appointments using NEMT was really the  
11 only way they could access care.

12           Next slide.

13           So this is the last slide of what the value they  
14 see to these services. We talked about freedom. We talked  
15 about independence. One thing to keep in mind about these  
16 services is not only the beneficiary who benefits or their  
17 caregiver. It ripples through the whole family. So family  
18 relationships improved because there wasn't this dependency  
19 on other family members to get me to and from care. So  
20 they talked a lot about that. Whether it was their parent,  
21 their grown child, their spouse or partner, tensions seemed  
22 to be less because they could now be independent and did

1 not have to rely on them.

2           There was also a big impact on the family income  
3 because often it took someone out of the job market or out  
4 of a job to be able to get someone to and from  
5 appointments. And so the family economically benefitted  
6 when it freed up other family members.

7           We've talked about and heard a lot from those  
8 with mobility challenges, those in wheelchairs, about being  
9 able to get out of the house was so important, and this  
10 allowed them to get out of the house.

11           Lastly, it was just the coordination, navigation  
12 of transportation beforehand was so complicated that one of  
13 the values of this service is how it simplified their  
14 commutes back and forth, and that was important.

15           Next slide.

16           So the nature of these kind of focus group  
17 conversations is that people want to give feedback on how  
18 to improve these services. I don't want to lose sight of  
19 the fact that these services were not taken for granted,  
20 highly valued, made a huge difference in their life. But  
21 their feeling was that they could be improved.

22           Now, this varied greatly. It varied from

1 suburban, urban, rural, what state people were in. There  
2 was a lot of variance in their feelings around what needed  
3 to be improved and not.

4           So some of the things that came up more  
5 consistently are around drivers arriving too early, too  
6 late, not at all. It was sometimes difficult for  
7 beneficiaries to know who was to blame. Was it the driver?  
8 Was it the dispatch? They could never in many cases sort  
9 out where the breakdown was, but that was an ongoing  
10 challenge for a number.

11           Another thing they mentioned is just general  
12 customer service deficiencies, how they were treated by  
13 drivers, by dispatch, when they called to make complaints.  
14 They didn't always feel like they were treated well,  
15 respected, were heard, so that was an ongoing challenge.

16           Feeling that there was little recourse to hold  
17 drives or transportation companies accountable, this was  
18 almost a bigger factor for those in small towns and rural  
19 areas because they had such few choices for transportation  
20 services. There was a fear that, "If I complain, my  
21 service would go down or I would be banned from using these  
22 services." So there was this dynamic here in more rural



1 areas about the ability to hold these services accountable  
2 because they didn't have a lot of choices.

3 And then, lastly, there were a number of  
4 frustrations around policies that impacted how they use  
5 these services, so policies around sharing rides, using  
6 public transportation, more difficult particularly during  
7 the pandemic, and there was, you know, a desire to push  
8 back on some of those. Also, scheduling three days in  
9 advance was a pressure point for a number of participants  
10 just because their care was so unpredictable, and it was  
11 always hard -- it was just hard to plan care always three  
12 days out, and if they had to break that protocol, it was  
13 very hard to get the kind of services they need.

14 And then, lastly, any policies that precluded  
15 parents from bringing their children along on rides was  
16 challenging for them.

17 Next slide.

18 I'm almost done. These are some of the  
19 improvement ideas that they had. It was important to them  
20 for me to share on their behalf what they would like to see  
21 improved. So improving dispatch processes, preventing  
22 overcrowding on shared vehicles, reducing excessive wait

1 times, implementing stronger background checks for drivers.  
2 Some talked about drivers being reckless and scaring them,  
3 and so they wanted better background checks.

4 On shared vehicles, just by the way, there were a  
5 lot of issues there. They were actually coming from women  
6 about feeling uncomfortable in a van full of all men or  
7 those kind of issues were issues for the shared vehicles.

8 They wanted more flexibility in rules so  
9 beneficiaries can use NEMT services for non-medical  
10 purposes. They think things like access to healthy food,  
11 for example, improved their health, should be considered as  
12 part of this. They want to some flexibility around the  
13 policies I mentioned on the previous slide.

14 They mentioned wanting to use Lyft and Uber.  
15 This was the younger beneficiaries. They really felt it  
16 was easy to use the app. There was more accountability.  
17 They could rate the driver. They could see when they're  
18 showing up, and that they really liked all of those kind of  
19 technology advances.

20 We raised the idea of introducing new  
21 technologies in NEMT. They really liked a similar kind of  
22 app that they could use. It wasn't for everybody. It

1 wasn't for the older beneficiaries, but the younger ones in  
2 particular liked that idea.

3           So let's go to the last slide here. So we ended  
4 these focus groups asking participants what it would mean  
5 if their services were cut back or dramatically changed or  
6 taken away. I regret ending every focus group with that  
7 because there was an emotional response and a lot of fear  
8 that this could happen. They really do rely on these  
9 services, and they don't want them changed, so many got  
10 anxious about it. They rely on these services for care,  
11 for improvement, for progress, life and death for some. So  
12 that's their fear, that the services would be taken away.

13           They all thought there would be mental health  
14 consequences. That came up really early. Their well-being  
15 is very much tied to their access to the health care  
16 system, and if that were limited or taken away, then they  
17 thought it would have a lot of consequences and ripple  
18 throughout their family. Their family would lose income.  
19 Family relationships would decline. Their own mental  
20 health and sense of agency would decline.

21           And then, lastly, there was another financial  
22 impact, which is just having to assume the cost of the

1 transportation. For some it's just not feasible. They  
2 live on very meager incomes and could not afford to pay for  
3 these services on their own.

4 SO those are the highlights. I spoke really  
5 quickly about a lot of important things, and the full  
6 report is much larger, and hopefully you'll have a chance  
7 to look at it. But I'll end there. Kacey, is there  
8 anything you want to add?

9 MS. BUDERI: No. Thank you, Mike. Thank you so  
10 much for that.

11 Commissioners, you've heard the findings from the  
12 focus groups and from the other two primary components of  
13 the study at this point. Like I said, our plan is to pull  
14 the information together for a chapter in the June report.

15 Although in October we had discussed the  
16 possibility of recommending that NEMT be made a mandatory  
17 benefit in statute, Congress has since already taken that  
18 action, so our conversation about that is moot now. And  
19 our chapter is going to be descriptive, laying out the  
20 findings that I, Aaron, and Mike have all shared with you.

21 So, with that, the three of us will listen to any  
22 questions. You can answer them, and we look forward to

1 hearing your feedback.

2 VICE CHAIR MILLIGAN: Thank you very much, all of  
3 you. I have Martha, then Tom, then Sheldon. I hope I can  
4 keep up with everybody. Martha, then Tom, then Sheldon,  
5 then Fred, and we'll go from there.

6 COMMISSIONER CARTER: First, thank you so much  
7 for this in-depth report and for listening to  
8 beneficiaries. It's really important. I have two  
9 questions.

10 In my state, which is West Virginia, they  
11 contract with a transportation vendor, and one of the  
12 options open to beneficiaries is gas mileage reimbursement.  
13 And I actually did see that used fairly often because of  
14 some of the problems associated with scheduling the NEMT  
15 and, you know, having sometimes to dedicate a whole day to  
16 transportation. So I wondered how often that's used,  
17 whether you captured that in your report, that people were,  
18 in fact, relying on family and friends and needed that gas  
19 mileage reimbursement to make it possible. That's one  
20 question.

21 The second question is sort of a general policy  
22 question. Even though this is now a mandated benefit, as

1 in some of the other things we've been working on, can it  
2 still be waived? And are there -- you know, what's the  
3 sort of read on how that might go?

4 MS. BUDERI: Sure, so I can take both of those  
5 questions, Martha. The first question about gas mileage  
6 reimbursement, that's definitely used. We did hear from a  
7 couple focus group participants who had used that.

8 From the stakeholder interviews, we also heard  
9 that that was being used. A lot of the brokers in the  
10 states in managed care, whoever's administering the  
11 benefit, a lot of times they will use mileage  
12 reimbursement, especially in rural areas where there's not  
13 a lot of transportation options, as you said.

14 There are some challenges. I think it just  
15 depends on whoever's administering it. For example, one  
16 state we talked to said that they have really a small  
17 number of people doing that because of the lengthy forms  
18 and approval process it takes to get through the approval  
19 for mileage reimbursement. So I think it's definitely a  
20 great tool that's being used. I think sometimes there are  
21 burdensome application processes. And I know we heard from  
22 one focus group participant who ran into some of those

1 issues.

2                   So we can definitely highlight that in the report  
3 and use that as an example.

4                   COMMISSIONER CARTER: That would be great.

5                   MS. BUDERI: Yeah. And to answer your second  
6 question about whether it can still be waived, it's under  
7 Section 1902, which generally means that it can be waived,  
8 although, you know, with this administration, this new  
9 administration, I'm not sure of their willingness to  
10 continue doing that.

11                  MR. PERVIN: And I would also just like to add,  
12 we did include mileage reimbursement within the T-MSIS  
13 analysis. We generally put it on the spending side and  
14 decided not include it on use just because there was a lot  
15 of state variation in that. But we can also change how  
16 that's reported within the chapter, depending on whether or  
17 not you want to see that specifically as NEMT use or just  
18 on the spending side.

19                  COMMISSIONER CARTER: I think it's an important -  
20 - well, in my area it's definitely an important aspect of  
21 NEMT services. So to the extent that you can bring it out,  
22 I think it would be helpful.

1                   VICE CHAIR MILLIGAN: Thank you. I have Tom,  
2 Sheldon, Fred, and, Tricia, I did see your hand earlier as  
3 well. Tom?

4                   COMMISSIONER BARKER: Thank you, Chuck, and,  
5 Aaron, Kacey, and Mike, thank you very much for your  
6 presentation. Mike, as Martha said, I think it's great  
7 that you talked to beneficiaries as well. I think their  
8 perspective was really important, so thank you for that.

9                   I had the same question that Martha did about  
10 waivers, and I just maybe wanted to follow up a little bit.  
11 My understanding -- and maybe I'm wrong about this, but my  
12 understanding was that the whole reason that Congress made  
13 it a mandatory benefit in the year-end package was because  
14 there had been some suggestion early on in the Trump  
15 administration that CMS was going to make it easier for  
16 states to waive the benefit even by allowing states to just  
17 do a SPA rather than having to go through the 1115 waiver  
18 process.

19                   So I'd be curious if the data exists -- maybe it  
20 doesn't, but if it does, I would be interested in getting a  
21 sense as to how many states were waiving the benefit prior  
22 to -- well, the benefit's not yet in effect, or if it is,



1 it's only been in effect for a couple of weeks, but how  
2 many states had waived the benefit, and I'm using waiver  
3 not just from the 1115 sense but also if a state was able  
4 to just do a SPA that said that they weren't going to cover  
5 NEMT. I'd just be curious to know what those numbers are.  
6 But, Martha, I thought that was a great question, and I'm  
7 glad you raised it.

8 Thank you.

9 VICE CHAIR MILLIGAN: Thank you.

10 MS. BUDERI: So -- oh, sorry.

11 VICE CHAIR MILLIGAN: No. Go ahead, Kacey.

12 MS. BUDERI: I didn't know if you wanted me to  
13 answer that now or if you just meant to put it in the  
14 chapter.

15 COMMISSIONER BARKER: If you know, that would be  
16 great, and I would like to see it in the chapter, yes.

17 MS. BUDERI: Yeah, so it's a couple of states --  
18 there are two that had 1115s. I don't believe any state  
19 has been able to do that for a SPA. There are 1115s --  
20 there was an additional state that got one, but then it was  
21 part of the Kentucky package that got remanded back to --  
22 yeah, vacated. The approval was vacated.

1           So I can definitely include that information in  
2 the chapter. I think we can acknowledge some of those  
3 states have actually been in place for quite a while,  
4 including Indiana, that waiver has been in place for quite  
5 a number of years now. So we can definitely include that  
6 in the chapter.

7           COMMISSIONER BARKER: Thank you.

8           VICE CHAIR MILLIGAN: Okay. So let me just run  
9 through the list I have right now. Sheldon, then Fred,  
10 then Tricia, then Peter, then Brian. Sheldon?

11          COMMISSIONER RETCHIN: Thanks, Kacey, Aaron. I  
12 really appreciated the report, and, Mike, thanks for your  
13 presentation as well.

14          As I read it, I actually almost thought to myself  
15 that, well, that maybe there's -- if I was doing a report  
16 on non-emergency medical transportation a year ago, I would  
17 have said this all makes sense. But then a tsunami hit,  
18 you know, with the pandemic, and as the tsunami recedes, I  
19 think we're going to have -- I know we're going to have a  
20 new water level on using telehealth, and it's hard for me  
21 to think about the balance in using NEMT and what I might  
22 recommend, and without telehealth they're now almost

1     inextricably tied. And so finding that balance on when  
2     NEMT is necessary, expedient, and medical care versus  
3     telehealth would be a really important contribution, I  
4     think.

5             To that end, Kaiser reported on NEMT I think five  
6     years ago. Maybe you know, Kacey or Aaron. In their  
7     study, they showed that 40 percent of trips were for  
8     behavioral disorders, which was far more than the disease  
9     graph that you have, although it was for serious mental  
10    illness, which is much less of -- more important to know if  
11    that other category included less serious mental illness,  
12    but still behavioral, which could be conducted with  
13    telehealth. So just in terms of that, I was interested in  
14    that.

15            Then a recognition that there are also still 6  
16    percent of Americans who have no access to broadband,  
17    balancing that in the NEMT fills that in. So I think  
18    discussing this in the report, I don't see how you pull out  
19    telehealth anymore. I think they're ham and egg.

20            MS. BUDERI: We can definitely acknowledge that  
21    in the report, and we definitely have some anecdotal and  
22    qualitative findings to that end that we could include. We

1 heard a lot from our stakeholder interviews on that. We  
2 also heard -- you know, Mike, I don't know if you want to  
3 elaborate on this, but we heard from a couple of  
4 beneficiaries that they had tried telehealth, but, you  
5 know, I think for the most part they're a little bit wary  
6 of it because of either bandwidth issues or just because  
7 they have not -- they're not used to it. And, Mike, I  
8 don't know if you have anything to add on that, but it  
9 doesn't seem that telehealth has completely replaced NEMT  
10 rides for beneficiaries, even in the pandemic.

11 MR. PERRY: Thank you, Kacey.

12 From the beneficiaries, I think it's going to  
13 take a while because, generally, they were negative about  
14 their experiences with telehealth. Even on behavioral  
15 health issues and their therapists on the screen with them  
16 was not a replacement for them. They were glad it was  
17 there, but they just couldn't wait to go back in person.  
18 They felt that they were missing something as a result.

19 And then we had the bandwidth issue. We heard it  
20 from a number of our rural. They just could not access it,  
21 or even they could access it inconsistently. So even if  
22 they had thought they could access it, they found out later

1 they really couldn't, and they missed a lot of  
2 appointments.

3           So it was hit or miss, but generally, the feeling  
4 was a frustration with it, that it wasn't quite working  
5 well, that they were losing their progress. So it is going  
6 to take a while, I think, for this population to full  
7 embrace it, if they can.

8           VICE CHAIR MILLIGAN: So, Fred, you're up.

9           COMMISSIONER CERISE: Thanks.

10           And I'm going to follow up on Sheldon's point.  
11 I'll start with I think it's a bit of irony that, Mike, you  
12 were able to adapt and do your focus group virtually, which  
13 is unusual, and have good success with that. One of the  
14 outcomes that we talked about was virtual health care  
15 services which, as Sheldon said, in the past year, we've  
16 gotten, very quickly, very good at it in a number of areas.  
17 So I think we really do have to blend that telehealth  
18 component into this discussion.

19           Beyond telehealth, we have to think differently.  
20 This is still a very differently. This is still a very  
21 provider-centric model. You go pick the person up and you  
22 bring them to the provider, and then you bring them back

1 home. And I'll use the dialysis example. Hemodialysis is  
2 a provider-centric driven model that's based on a payment  
3 methodology, and there is another method, peritoneal  
4 dialysis, that's cheaper and safer and more convenient for  
5 patients.

6 I think for all of these programs, we need to  
7 look to see what are we moving people around for and is  
8 there a better way to do it that's going to be more  
9 convenient for the people that we're trying to serve and  
10 not more convenient for the providers.

11 So I do think telehealth is an important piece to  
12 put in here, and I would go a step beyond that and say  
13 let's look at what services people are accessing and is  
14 there a way that we can help them do that at home.

15 VICE CHAIR MILLIGAN: Is there any response?

16 COMMISSIONER CERISE: As fun as the trip in the  
17 van might be for most people.

18 [Laughter.]

19 MS. BUDERI: I think that's a really important  
20 point, and we can include some discussion of that in the  
21 chapter.

22 VICE CHAIR MILLIGAN: Thank you, Kacey.

1 Tricia?

2 COMMISSIONER BROOKS: Thanks, Chuck, and thanks,  
3 Kacey, Aaron, and Mike, for this.

4 I have a question and a comment. You indicated  
5 in terms of the folks that were part of the focus groups  
6 that seven were caretakers for people using NEMT. How many  
7 of those were parents of children?

8 MS. BUDERI: Mike, do you know that off the top  
9 of your head?

10 [No response.]

11 MS. BUDERI: Mike, I think you're on mute.

12 MR. PERRY: Yeah, yeah. Sorry.

13 The bulk, the majority were -- I'll get the  
14 count. My colleague is texting me as we're talking, and so  
15 she'll tell me the answer, but I think the majority --  
16 okay. She's correcting me. Only one or two were parents.

17 COMMISSIONER BROOKS: Okay. Thank you.

18 So that really leads to my comment. I was happy  
19 to see in the background of the material that you gave us  
20 that you called attention to the fact that states are  
21 required to provide transportation to children and their,  
22 quote, "families" as part of EPSDT, and this is a sticking

1 point in a number of states where there's a single parent  
2 or a parent who's a caretaker of multiple children, and  
3 services are not allowing siblings to accompany the parent  
4 when they're taking the other child in.

5 I just would like to see this, and of course, now  
6 the focus group findings don't really tell us about parent  
7 experience and wouldn't have pulled that out. So I'd  
8 really like for us to think more about how we could gather  
9 some information on that but also to lift up.

10 The way the regulations read, they read  
11 differently for caretakers of adults than they do for  
12 parents of children who are eligible for EPSDT.

13 MS. BUDERI: Right.

14 VICE CHAIR MILLIGAN: Sheldon, did you have a  
15 comment on that point, or are you getting back in line  
16 again for something else?

17 COMMISSIONER RETCHIN: Back in line.

18 VICE CHAIR MILLIGAN: Okay. So I have Peter,  
19 then Brian, then Kit.

20 COMMISSIONER SZILAGYI: Thank you, Chuck, and  
21 thanks for a really interesting and important session.

22 I have a question for Mike and actually maybe the



1 rest of you and also maybe a suggestion for the chapter.

2 Mike, that was a really excellent presentation of  
3 qualitative results, by the way.

4 My question has to do with healthy individuals,  
5 and this is related to Tricia's point. Particularly, I'm a  
6 pediatrician, Mike, for parents and for children. For 30  
7 years, I helped run the largest pediatric practice in  
8 Rochester, New York, which took care of very high-risk  
9 urban patients. Our patients, for them to come to us, if  
10 they didn't have NEMT transportation, they almost always  
11 have to take one bus to get downtown, switch, take another  
12 bus to get to our practice.

13 In the winter -- I just looked it up today --  
14 it's 15 degrees in Rochester. They have to bring their  
15 other kids because most parents were single parents. So if  
16 they didn't have this transportation, many of them didn't  
17 come in.

18 So my question for you -- and if they did have a  
19 car, they had to pay parking costs. So we had parking  
20 passes. We often paid out of our pocket because we ran out  
21 of parking passes for our patients to come in. So there  
22 are just so many barriers for low-income parents to bring

1 healthy children.

2           My question was, how important did it feel in the  
3 focus groups for this service for healthy individuals? My  
4 comment about the chapters, there's a lot of emphasis about  
5 individuals who are very sick or who have emergent needs,  
6 but it feels to me that NEMT is extremely important for  
7 healthy individuals who are very low income. And if you  
8 just think about the alternatives, I think it kind of  
9 becomes obvious in my mind, so both a question and a  
10 suggestion for the chapter.

11           MR. PERRY: I would say that your own experience  
12 was played out in these focus groups as well. Even for  
13 health individuals, the multiple -- and like you mentioned,  
14 multiple buses. So it's not as easy as taking one bus to  
15 one location. It was never direct for most of the  
16 participants in our study. It was multiple buses, the cost  
17 of that, the challenges of that, the time, all of that, the  
18 inability to balance employment with doing all of that.

19           If there were a depression or mental behavior,  
20 emotional health issue overlaid over on top of that, all of  
21 that became that much harder. So, yes, we heard exactly  
22 what you said, which is the difficulty of it prior to these

1 services was not even making appointment. So it's not even  
2 that they miss and not even making appointments and not  
3 want to deal with it, and then even when making  
4 appointments, not showing up for them, missing them, so  
5 yes, we heard that as well, just as important for healthy  
6 individuals.

7 COMMISSIONER SZILAGYI: And two to her very quick  
8 comments, we -- thank you for that, Mike. We had a program  
9 where we would have medical students and residents go visit  
10 our patients, but they couldn't drive. We forced them to  
11 take the bus back to their patients' houses, and it was  
12 extraordinary how challenging that was for our medical  
13 students and residents.

14 Finally, I was in a leadership position in a  
15 Medicaid managed care organization in Upstate New York.  
16 There was a rival organization. We focused very strongly  
17 on transportation, and we had the sense that making  
18 transportation easy through a lot of beneficiaries to our  
19 program instead of the other Medicaid managed care program,  
20 where transportation was much more challenging.

21 Thank you.

22 VICE CHAIR MILLIGAN: Thank you, Peter.

1 Brian?

2 COMMISSIONER BURWELL: I have two questions. The  
3 first one is to Aaron.

4 You mentioned in one of your initial slides that  
5 the expenditure data excluded managed care. Was that also  
6 true for the utilization data, or were you able to use  
7 managed care utilization data? And if you were -- had  
8 difficulty using managed care encounter data, did that skew  
9 your results for the fee-for-service population?

10 MR. PERVIN: So we actually did have encounter  
11 data for managed care, and that's included in our  
12 calculations.

13 What we did not do when we calculated spending  
14 was just include those managed care payments to the NEMT  
15 providers because we didn't want to allow for some double  
16 counting in spending.

17 But I guess your larger question, yes, all these  
18 analyses do include encounter data.

19 COMMISSIONER BURWELL: Thanks.

20 Mike, you mentioned some of the barriers to using  
21 Uber and Lyft for your focus group participants, and you  
22 focus primarily on their technical ability to use -- to

1 order those rides. Were there other limitations or  
2 barriers in Uber and Lyft for the focus group participants  
3 like some states not cover Uber or Lyft? Are they not  
4 available in some areas? Was it the technical ability that  
5 was the primary barrier?

6 MR. PERRY: I think all the above, and I think,  
7 Kacey, you can probably answer this better than I.

8 MS. BUDERI: Yes.

9 MR. PERRY: It wasn't an option in a number of  
10 the states we went to, but go ahead, Kacey.

11 MS. BUDERI: I think for most of the  
12 participants, it was not an option for them to use Uber or  
13 Lyft for NEMT, although in some cases for some of them, it  
14 was kind of a backup method. The state or whoever was  
15 administering their benefit, Uber or Lyft was sent if the  
16 initial ride was late or if something went wrong.

17 I think a lot of the participants, when they  
18 talked about wanting to use Uber and Lyft, they were  
19 referring to their experiences just whenever they're using  
20 it normally, like you or I would. They wanted to be able  
21 to do the same thing for NEMT, but then some of them, as  
22 you mentioned, felt they wouldn't be able to, you know,

1 because of their technical abilities or their internet  
2 access. They wouldn't be able to use it.

3 But for the most part, I think it wasn't  
4 available to them as an option for NEMT for the  
5 participants.

6 COMMISSIONER BURWELL: Sorry to follow up, but is  
7 that often a cost issue? I mean, states won't pay for it  
8 because it's more expensive than their other options or  
9 other reason?

10 MS. BUDERI: I don't know that it's a cost issue.  
11 I think it's a new introduction as a new type of option  
12 that more and more states and brokers are adopting. We  
13 heard from brokers who we interviewed that they were all  
14 looking to adopt greater use of Uber and Lyft and other  
15 TNCs, transportation network companies. So I think it's  
16 just kind of new to the NEMT space, and it's definitely --  
17 I think the expectation is that it will continue and will  
18 be playing an even bigger role in the future. So I think  
19 it's just newer.

20 VICE CHAIR MILLIGAN: And, Brian, I'm going to  
21 have an example of a barrier to Uber and Lyft when it gets  
22 to my turn.

1                   Kit, and, Kisha, I did see you and added you to  
2 the list. Kit?

3                   COMMISSIONER GORTON: So with respect to Uber and  
4 Lyft -- and Chuck told you his -- in Massachusetts, Brian,  
5 the state didn't allow it? Part of it is that Uber and  
6 Lyft have to become state Medicaid providers in order to  
7 get paid, and in Massachusetts, as you know very well,  
8 Brian, there's a big furor about Uber and Lyft competing  
9 with the medallion taxis. And I think that's true in other  
10 urban centers as well. So the taxi drivers put great  
11 pressure on the state not to allow Uber and Lyft to be used  
12 in the Medicaid program.

13                   I think, to Kacey's point, eventually, it will  
14 wear down, but I do think there are other factors in  
15 letting people have access to that.

16                   Getting to the observation and then the question  
17 that I have for Aaron, so my observation, which I think I  
18 made before, is in the years that I ran Medicaid MCOs in  
19 various states, the number one cause of complaints among  
20 beneficiaries was about transportation. So it's not only  
21 an irritant to members and providers. The plans spend a  
22 whole lot of time on it, and it's hard. And there are no

1 easy fixes, and particularly the biggest of the vendors has  
2 a predominant position in many places, and so there's  
3 market issues at play there as well.

4           So my question for Aaron, question/suggestion, is  
5 it seemed to me from the data -- and if I'm saying this  
6 wrong, if I'm interpreting this wrong, tell me, but it  
7 seemed to me from the data, such as the stuff you did on  
8 ride days among select diagnoses on Slide 13, that there  
9 are holes in the data, as there always are, and gaps. And  
10 you did what seemed to me to be heroic work to try and fill  
11 them in, but what you came up with was an incomplete  
12 picture.

13           If for ESRD, the ride days are 70 per year, if  
14 you're on dialysis three days a week, that's not 70 ride  
15 days. That's more than that. So either people are filling  
16 in with other sources, or as Fred said, there's a good  
17 number of people who are using peritoneal dialysis so they  
18 don't have to go to dialysis three days a week or two days  
19 a week.

20           But I think we're going to have to be more crisp  
21 and precise in talking about where the data issues are  
22 because this is how a mandatory benefit -- and people --



1 you know, people like Tricia and others who are watching  
2 the performance of the program very closely, they're going  
3 to want to know is this working right or is it not.

4           So I think -- and you tell me if I'm wrong --  
5 that the current state of the data is far less than  
6 perfect, and so to the extent -- here's my suggestion. In  
7 the report, that we can actually have on other topics,  
8 point out to CMS or the states or whomever where are the  
9 ways that they need to shore up the data here. Then it  
10 strikes me that that's important guidance to them going  
11 forward.

12           VICE CHAIR MILLIGAN: Anne, did you want to  
13 comment on this point?

14           EXECUTIVE DIRECTOR SCHWARTZ: Data issues are  
15 always an issue, but I also just want to draw the  
16 distinction between what we see in T-MSIS and what states  
17 may be using for program management and contractor  
18 management.

19           Our purpose here is to show a national picture.  
20 Some day we hope to be able to show state variation, but  
21 these aren't the data that states are going to be relying  
22 on to manage their day-to-day operations.

1 COMMISSIONER GORTON: Thank you.

2 VICE CHAIR MILLIGAN: We're almost at time. I've  
3 got Kisha, then Sheldon. Then I had a little bit. We  
4 might run a couple minutes over.

5 Checking with Melanie. We're good with that,  
6 running a couple minutes over?

7 [No response.]

8 VICE CHAIR MILLIGAN: Okay. Kisha.

9 COMMISSIONER DAVIS: Thanks, Chuck, and I'll make  
10 my comments brief. It's more of a comment than a question,  
11 anyway. A theme that we kind of keep coming around to at  
12 MACPAC yesterday and today is around this kind of where  
13 health care dollars are spent or where the best dollar in  
14 health is spent, and that that best investment in health  
15 isn't always in health care. And I think this really  
16 emphasizes that a lot. So how are we shoring up our  
17 transportation system so that we are helping patients be  
18 able to access care in ways that are validating, keep them  
19 independent, shoring up mental health, and giving them the  
20 independence and the flexibility to manage their own care?  
21 And investing in transportation networks and Uber and Lyft  
22 and taxis and all of those things for people really support

1 their independence.

2 I also want to go back to something Fred was  
3 saying about bringing care to people, and while it's really  
4 great to be -- you know, we want folks to be able to have  
5 their independents and get out, there are some of these  
6 services that we can bring to patients.

7 I'm a doc that did house calls up until last  
8 year, and I think that there are still a few of us out  
9 there who do those and able to do that, especially when  
10 you're looking at that mom who has to drive all of her kids  
11 across town because there is no babysitter for the doc to  
12 be able to come and do a home visit that is often much less  
13 invasive for the mom and the families both, thinking about  
14 ways that we are integrating care delivery so that we can  
15 bring things to the patient when that makes sense.

16 VICE CHAIR MILLIGAN: Great. Thank you, Kisha.  
17 Sheldon?

18 COMMISSIONER RETCHIN: I yield my minutes back to  
19 my colleague from New Mexico.

20 VICE CHAIR MILLIGAN: That would be me. So I had  
21 three -- I was going to ask three questions, and maybe I'll  
22 turn them into three comments for you all to take offline

1 and see what you can do.

2           One comment is, Aaron, on your Slide 15 you kind  
3 of talk about where people were transported. One of the  
4 services I didn't see reflected here was the pharmacy, and  
5 I would like to know if that data is available, and if it  
6 is, if it could be extracted. Because I think one of the  
7 elements I've seen is the importance of somebody getting to  
8 get their prescription. Mail order isn't always possible.  
9 Delivery isn't always possible. So I wanted just to flag  
10 that for you as a service that I expected to see here. I  
11 didn't.

12           The second comment I wanted to make, to go back  
13 to Brian and Uber and Lyft, in New Mexico, Uber and Lyft  
14 would be required to get a completely different kind of  
15 license from the entity that authorizes transportation  
16 vendors. It's sort of the, you know, like New Mexico's  
17 version of a medallion system, if you will. And it  
18 required something that was akin to medical transportation,  
19 you know, short of an ambulance but including requirements  
20 around getting trained in first aid, getting trained in  
21 CPR. The drivers had to do these other things.

22           I'm curious to the extent we can find this

1 information in time for the June report, whether these  
2 different forms of transportation are subject to different  
3 forms of licensure standards, separate from the Medicaid  
4 provider enrollment piece, because that criteria became an  
5 entry barrier, that Uber and Lyft and their drivers weren't  
6 going to go do that stuff.

7           And the final comment I wanted to make is really  
8 around dual eligibles and maybe helps us segue into the  
9 next agenda item. I had a lot of conversations with CMS a  
10 few years back about whether Medicaid transportation was  
11 permitted to go to a Medicare service for dual, like to a  
12 doctor's appointment, because my read of the rules was  
13 Medicaid transportation was to get to a Medicaid service.  
14 And I went round and round with a lot of the leadership at  
15 CMCS at the time. It seems, from the fact that ESRD was  
16 such a prominent part of this, and so many people with ESRD  
17 are duals, that maybe this issue has been resolved and  
18 maybe Medicaid NEMT is overtly permissible to get to a  
19 Medicare-covered service. And if so, I would like to  
20 reflect that, because I think that was an area where Cindy  
21 Mann didn't know the answer to that question when I put it  
22 to her a few years back. So I just want to see if we can

1 be explicit about that in this report.

2 That's all I had. Kacey and Aaron, you've gotten  
3 a lot of great feed. Does it feel manageable to you, and  
4 do you have any questions for us before I hand it back to  
5 Melanie to close us out?

6 MS. BUDERI: It definitely feels manageable to  
7 me. I really appreciate all of your thoughtful feedback,  
8 and we can definitely make sure all of this gets put in the  
9 chapter, highlighted in the chapter. So thank you. Aaron,  
10 any questions?

11 MR. PERVIN: No. I think these are clear.  
12 Thanks.

13 VICE CHAIR MILLIGAN: And Mike, thank you very  
14 much for your work on our behalf and your excellent  
15 presentation, as Peter noted. So thank you.

16 Melanie, handing it back over to you.

17 CHAIR BELLA: Wonderful. We are going to  
18 transition into the next session -- thank you all -- which  
19 is about duals, integration of care for duals, continuing  
20 on that theme. We have some new analysis, and the purpose  
21 of this discussion is to get an update on the new work and  
22 gauge our continued interest in this subject. And then it

1 could come back to us in March for potential  
2 recommendations in June. Again, this is separate from what  
3 we discussed yesterday, which is much more forward  
4 thinking, sort of longer term. But with that I will turn  
5 it over to Kirstin and Ashley, and I'll say welcome,  
6 Ashley. I think that this might be your inaugural  
7 presentation to the group, so welcome.

8 **### INTEGRATION OF CARE FOR DUALY ELIGIBLE**

9 **BENEFICIARIES: NEW ANALYSES**

10 \* MS. SEMANSKEE: Thank you, Melanie, and good  
11 afternoon, Commissioners. Kirstin and I are going to talk  
12 about the results from recent analytic work on integrating  
13 care for dually eligible beneficiaries.

14 Today we'll be discussing findings from two  
15 contracts, the first on the role of Medicare agents and  
16 brokers and the second on state opportunities to maximize  
17 their contracts with Medicare Advantage, dually eligible  
18 special needs plans, D-SNPs, to better integrate care. We  
19 want to thank the teams at Health Management Associates and  
20 Mathematica for their work on these analyses. We hope to  
21 get feedback from Commissioners on policy options that  
22 could lead to recommendations in the June report.

1           We'll start by discussing the findings from our  
2 work on Medicare agents and brokers. As D-SNPs have become  
3 more common in recent years, many health plans have  
4 contracted with independent Medicare agents and brokers to  
5 increase their business. However, there is concern that  
6 Medicare agents and brokers may steer dually eligible  
7 individuals away from integrated plans like Medicare-  
8 Medicaid plans, MMPs, and toward non-integrated products  
9 like D-SNP lookalikes. This is in part because Medicare  
10 agents and brokers are not permitted to sell MMPs in most  
11 states and are not compensated for enrollments. This is  
12 especially concerning in states like California, where  
13 lookalikes have grown rapidly.

14           We contracted with Health Management Associates  
15 to examine the role of Medicare agents and brokers in  
16 enrolling dually eligible beneficiaries into different  
17 products. For this project, they interviewed stakeholders  
18 in seven states, including Medicare agents and brokers,  
19 Medicaid enrollment brokers, Medicare Advantage plans, and  
20 federal and state officials.

21           There were three key findings from this work.  
22 First, we found that Medicare agents and brokers are



1 increasingly interested in marketing and selling D-SNPs.  
2 Unlike other Medicare beneficiaries, dually eligible  
3 individuals can change their health plans once a quarter,  
4 and brokers benefit from being able to market to them year-  
5 round. As interest in D-SNPs has risen, broker training on  
6 integrated products has improved.

7           Second, we found that views were mixed on the  
8 value added by Medicare agents and brokers. Medicare  
9 Advantage plans told us that agents and brokers do a good  
10 job educating beneficiaries about both their integrated and  
11 non-integrated options. Further, we heard a more mixed  
12 reaction from beneficiary advocates and federal officials.  
13 On one hand, advocates acknowledged that brokers are a  
14 trusted resource for dually eligible individuals because  
15 they often live in the same community and speak the same  
16 language.

17           On the other hand, they were concerned that  
18 Medicare agents and brokers are not impartial advisors and  
19 may market certain products without respect to the level of  
20 integration. This was because agents and brokers are paid  
21 directly by the Medicare Advantage plans they contract  
22 with.

1 Medicare Advantage plans and federal officials,  
2 however, believe that existing regulation and broker  
3 compensation structures are sufficient to discourage  
4 inappropriate behavior.

5 Third, we found that dually eligible  
6 beneficiaries often lack access to an impartial source of  
7 information on all the coverage options available to them.  
8 Information comes from a number of different sources but is  
9 not typically coordinated.

10 Dually eligible individuals receive information  
11 on their coverage options from three different sources.  
12 Medicaid enrollment brokers who work under contract to the  
13 states help Medicaid beneficiaries who are newly eligible  
14 for Medicare and educate them on Medicare-Medicaid plans,  
15 MMPs, but do not discuss other integrated options  
16 available, including D-SNPs, HIDE-SNPs, and FIDE-SNPs.  
17 Medicare agents and brokers may interact with the very same  
18 beneficiaries to discuss their Medicare options but have  
19 minimal coordination with Medicaid enrollment brokers  
20 around integrated options, and do not sell MMPs in most  
21 cases.

22 State health insurance assistance programs, known

1 as SHIPs, can help educate beneficiaries on all of their  
2 options but they have limited reach. SHIPs offer free  
3 benefits counseling to Medicare beneficiaries but rely on  
4 small staffs and volunteers, and would likely need  
5 additional funding and training to take on a greater role  
6 in assisting all dually eligible beneficiaries.

7           We went into this project wanting to get a clear  
8 idea about whether Medicare agents and brokers are creating  
9 barriers to enrollment in integrated plans but we did not  
10 get a definitive answer. However, this analysis showed  
11 that dually eligible beneficiaries often lack access to an  
12 independent advisor that can educate them on all of their  
13 integrated coverage options. While advocates suggested  
14 that SHIP counselors could help fill this gap, their  
15 limited resources and training would make it difficult to  
16 support the whole dually eligible population.

17           Future work in this area could explore whether  
18 there are ways to increase coordination between Medicare  
19 agents and brokers and Medicaid enrollment brokers in hopes  
20 that this could improve beneficiary understanding of their  
21 integrated coverage options and enrollment into integrated  
22 plans.

1           Now I'll turn it over to Kirstin to discuss  
2 findings from our work on D-SNP contracting.

3       \*           MS. BLOM: Thank you, Ashley. Good afternoon,  
4 everyone. I'm going to walk through our work on the other  
5 contract, which was looking at opportunities for states to  
6 use contracting authority that they already have under  
7 current law to promote integration of care through D-SNPs.  
8 We'll go over key findings and some opportunities for  
9 policy changes that we identified.

10           Before we get to the analysis I wanted to do a  
11 quick review of current law authority. States have  
12 authorities to contract with D-SNPs under MIPPA, as you all  
13 know, but they also can go beyond those minimum  
14 requirements. D-SNPs must at least coordinate Medicaid  
15 benefits. They must have a contract with the state. But  
16 there are a number of other options that states can use to  
17 go beyond sort of that starting point.

18           And just for a little bit of context, in 2020, 42  
19 states were contracted with D-SNPs but fewer than 10 states  
20 were using a number of contracting strategies that are  
21 available.

22           As Ashley said, we contracted with Mathematica to

1 look at opportunities for states to promote enrollments in  
2 integrated care by maximizing the authorities that they  
3 have currently to work with D-SNPs. Mathematica  
4 interviewed stakeholders in five states, in talking to  
5 federal and state officials, health plan representatives,  
6 and beneficiary advocates, and they focused on 10 specific  
7 contracting strategies, which we split into two groups,  
8 based on which states could use them.

9           There are strategies that all states can use and  
10 strategies that are only relevant really to states that  
11 already enroll the dually eligible population in Medicaid  
12 managed care. These are the strategies that all states can  
13 use. There is a lot of information here. I'm just sort of  
14 putting this in here for you guys to refer back to if you  
15 need to during this presentation, but I'm not going to go  
16 through all of these. And the second column, just as a  
17 note, is just example states. That's not meant to be a  
18 comprehensive list.

19           So these strategies, again, all states can use.  
20 The strategies on this slide are most usable or doable in  
21 states that have Medicaid managed care for duals, and  
22 that's because they involve coordination between the

1 person's Medicaid managed care plan and the D-SNP.

2           We identified a number of changes in state  
3 policy for Commissioners to consider, some of which you'll  
4 see here. These are changes that states could make in  
5 their contracts with D-SNPs to take fuller advantage of the  
6 authorities that are available under MIPPA today.  
7 Sometimes the change we're going to talk about here is just  
8 to adopt one of the strategies that were listed on a couple  
9 of slides previously, and sometimes the change is more  
10 about making it easier to adopt one of those strategies.

11           For example, states interested in restricting D-  
12 SNP enrollment to full benefit dually eligible  
13 beneficiaries, which is Strategy Number 1 on Slide 13, but  
14 who are concerned about disrupting care for the partial  
15 benefit population that might also be enrolled in that D-  
16 SNP, could instead require D-SNPs to enroll the two groups  
17 into separate plan benefit packages. Each plan benefit  
18 package within a D-SNP contract has its own set of covered  
19 benefits, cost-sharing structure, et cetera. A single  
20 contract can contain multiple plan benefit packages and  
21 they may operate in a single state or in multiple states.

22           So when a state requires a D-SNP to use separate

1 plan benefit packages to enroll the full or partial  
2 populations, both populations would then be enrolled  
3 through the same parent company but effectively in a  
4 different plan from an administrative perspective. D-SNPs  
5 can design separate enrollee materials for each of those,  
6 and this allows some of the same levels of simplification  
7 of enroll materials that limiting enrollment to just full  
8 benefit duals would, while, of course, avoiding a potential  
9 disruption in coverage, that there is a concern about for  
10 the partial dual population.

11 In addition, one interviewee suggested that to  
12 make the process of using separate plan benefit packages  
13 easier, CMS could allow D-SNPs to crosswalk current  
14 enrollees into the plan benefit package that's most  
15 appropriate for them rather than having those individuals  
16 disenroll and then manually reenroll in the new plan  
17 benefit package to avoid a disruption for them. This is  
18 not something that's allowed under current law.

19 Another option, the second one on this slide, is  
20 to require D-SNPs to submit any Medicaid information in  
21 their marketing materials or otherwise for other  
22 communications with enrollees for the states to review it.

1 This way, states could ensure that the information is clear  
2 and accurate for the beneficiaries. Another option is that  
3 states could develop template language for the Medicaid  
4 coverage portion that D-SNPs could use in their contracts.

5 And also states could require D-SNPs to use  
6 specific or enhanced care coordination methods. When plans  
7 are developing their models of care, which all MA plans  
8 must have, states could require that they incorporate  
9 specific care coordination provisions, such as requiring D-  
10 SNPs to specify how they'll train general coordinators to  
11 help beneficiaries coordinate delivery of LTSS. And states  
12 could also require the D-SNPs to submit the models of care  
13 for state review.

14 And then sort of as an aside, two interviewees  
15 also suggested that states could work to provide their data  
16 to D-SNPs in a more timely manner, including eligibility  
17 information and other data on where D-SNP enrollees are  
18 enrolled for their Medicaid benefits, to help D-SNPs  
19 coordinate their coverage.

20 So states could allow or require D-SNPs to  
21 default enroll Medicaid beneficiaries who are new to dual  
22 status into the D-SNP that's going to be affiliated with



1 their Medicaid managed care plan, provided that the  
2 individual retains that Medicaid eligibility after dual  
3 status. Of the strategies that we looked at and that we're  
4 talking about today, this is the one that offers the  
5 greatest potential to increase enrollment in integrated  
6 care. It works best when a state has both dually eligible  
7 beneficiaries and individuals who will become dually  
8 eligible enrolled in Medicaid managed care. States must  
9 also have D-SNPs that are operated by the same parent  
10 company as the Medicaid managed care plan.

11           And then we also heard from interviewees that it  
12 would be good if states could minimize benefit carve-outs,  
13 and this was something we've talked about before, and we  
14 understand this is not an easy lift. But obviously benefit  
15 carve-outs do limit the potential for integration and they  
16 do limit the D-SNP's role in managing Medicaid benefits for  
17 that individual. So the interviewees that we spoke with  
18 talked about the idea of minimizing the carve-outs rather  
19 than eliminating them, as a way of sort of taking a step in  
20 that direction.

21           And then finally, on this slide, CMS could  
22 encourage states to align their managed care open

1 enrollment periods with Medicare. This is also something  
2 we've talked about before. This actually came out of a  
3 discussion with stakeholders around aligning procurement  
4 policies, which is one of the strategies available under  
5 MIPPA, but we didn't include that here because we heard a  
6 lot of concern around the feasibility of doing that. So  
7 this was sort of run up as an alternative to that. This is  
8 something that if Commissioners are interested in we'd have  
9 to do a little more digging on to see how many states might  
10 be affected by this and where it could be used.

11           Okay. So then these are switching a little bit  
12 over to Medicare policy changes. Obviously, the Commission  
13 can't make recommendations on these but we can comment on  
14 them, so we wanted to flag them for Commissioner  
15 discussions since we heard about them in our interviews.

16           We heard from one interviewee in particular that  
17 CMS could require eligible beneficiaries to enroll in D-  
18 SNPs or prohibit them from enrolling in other non-  
19 integrated plans, like regular MA plans. This would  
20 promote enrollment in integrated options and reduce the  
21 number of options that beneficiaries have to choose from.  
22 Because they pointed out that while selective contracting

1 can limit the number of D-SNPs in a state, it does not  
2 change the number of non-integrated plans that are  
3 operating out there or the number of choices for  
4 beneficiaries in cases where those choices might be  
5 overwhelming.

6           We heard from people we talked with that the  
7 number of options has become something that might be  
8 detrimental to beneficiaries actually because they're  
9 really not able to compare all the available plans and  
10 meaningfully differentiate between them. I think we heard  
11 yesterday about one area in California that had like 90  
12 options, and nobody is going to be able to compare all of  
13 those and make an informed choice.

14           And then another topic that came up in these  
15 interviews, that we also sort of touched on yesterday, was  
16 related to contracting in rural areas and the issue of  
17 network adequacy. We heard concerns from states and health  
18 plan representatives around CMS's network adequacy  
19 requirements, who noted that although they have made recent  
20 changes, we are not sure what the impacts of those are  
21 going to look like, but that rural areas are dealing with a  
22 different set of circumstances, including fewer providers

1 and fewer dually eligible beneficiaries, in many cases.  
2 One state in particular asked about the potential for a  
3 waiver of Medicare network adequacy requirements from CMS  
4 in areas with too few providers. They talked about this in  
5 the context of a waiver they got from their states, in a  
6 couple of counties that had sort of limited providers, and  
7 they were wondering if that would be something that could  
8 be done for them on the Medicare side.

9           So in terms of next steps, what we're hoping is  
10 that today Commissioners will use the discussion time to  
11 identify any of these changes we've talked about that are  
12 of interest to you, and then we would go back and develop  
13 those into draft recommendations. We would then bring  
14 those draft recommendations to the March meeting for  
15 discussion, and then depending on how that goes, we would  
16 bring the recommendations to the April meeting for a vote.

17           So that concludes our presentation. We're happy  
18 to take any questions. I know that was a lot of  
19 information, a lot of detail, so happy to answer any  
20 questions. Thank you.

21           CHAIR BELLA: Thank you both.

22           For Commissioners who don't live and breathe dual

1 eligible issues, I know there is a lot here. I always find  
2 it kind of helpful to think of things on a continuum, so a  
3 continuum of integration starting with fee-for-service,  
4 building our way up through different acronyms, D-SNPs,  
5 FIDE-SNP, HIDE-SNP, MMPs, you've heard thrown out to you.

6           Also, some of the policy considerations that have  
7 been raised have to do with different contracting  
8 strategies, and just going from more or less in terms of  
9 requiring the plan to be doing the same thing in the same  
10 geographic area for the same population, if we had a Venn  
11 diagram, some of these would start out this plan can serve  
12 anybody, this plan can only coordinate, this plan can only  
13 be in Medicare if it's also in Medicaid, this plan can only  
14 serve the same people in Medicare and Medicaid. I'm not  
15 sure that's making a lot of sense, but there is a  
16 relationship here, depending on how much we want to sort of  
17 push the whole integration. And the challenge with it, the  
18 tradeoff with some of that is it displaces people who are  
19 in current plans, and it just changes the environment. We  
20 meet our goal of integration, but we end up in some  
21 situations where plans are no longer able to operate in  
22 certain markets because they don't have a Medicaid contract

1 or because they don't have the same service area.

2 I just want people to understand there is a  
3 relationship here, and perhaps if it's helpful, we could  
4 also, Kirstin, sort of show some of that in the text as we  
5 work on this to understand that the more you go sort of  
6 this way, you get more people in a fully integrated  
7 product, but you also have some other after effects. I'm  
8 probably just making that worse the more I talk.

9 Why don't we open it up and see where people's  
10 heads are and what might be of interest? Stacey?

11 COMMISSIONER LAMPKIN: Thanks, and thanks,  
12 Kirstin.

13 I have a technical question and then a broader,  
14 more substantive question. My technical question, I think,  
15 goes back to one of the opportunities for changes made from  
16 Slide 15, where you were talking about restricting the SNP  
17 enrollment to just full-benefit duals versus not and kind  
18 of the disruptive situation that could occur for partial  
19 duals if they're already enrolled in a D-SNP.

20 So other than disruption, continuity of coverage,  
21 what other advantages are there for partial duals in being  
22 enrolled in a D-SNP versus a regular MA plan? Could you

1 highlight those?

2                   And then my second, more substantive question is,  
3 can you remind us of some of the major barriers that have  
4 kept more states from using some of these contracting  
5 strategies that we see just a handful of states using?

6                   MS. BLOM: So I think the advantages to the  
7 partial duals are limited. I think there's concern that  
8 there are some other benefits on the Medicare side,  
9 especially, that might be helpful to partial duals, that  
10 they might lose if they move to a different plan.

11                   I think it's more about the detriment to  
12 integration that might occur with partials being in a plan  
13 where they are not going to have anything to integrate. So  
14 there's this idea that it sort of dilutes the integration  
15 of it. That's possible under that plan because you'll have  
16 to have sort of separate -- you'll have a model of care  
17 that isn't specific to a group that can have a fully  
18 integrated option.

19                   In terms of the major barriers, I think one thing  
20 we've heard is around Medicare expertise. I think there's  
21 a sense that states don't sort of know where to start on  
22 some of these topics. There's technical assistance

1 available through the Integrated Care Resource Center, but  
2 I don't know that all states are necessarily taking  
3 advantage of that.

4 Then, of course, there's competing priorities or  
5 things obviously going on with COVID and other things, but  
6 I think that the main thing we've heard is around the  
7 Medicare expertise.

8 CHAIR BELLA: Yeah. I think, Chuck, I'll get to  
9 you.

10 I want to just say I think it's a really  
11 important point because -- Kirstin and Ashley can correct  
12 me if this is wrong, but most of these things, states, if  
13 not all of them, can be doing today. There are many things  
14 in this world that Congress needs to change, but most of  
15 these things, the state could be doing.

16 So for me, it goes back to our recommendation  
17 from last year, which was to support states and their  
18 ability to build capacity and expertise. One thing we  
19 might consider is if we like some of these things, we see  
20 that they're working in certain states and certain  
21 circumstances, we could reinforce the need to give  
22 assistance to states, and we could say for a certain type,



1 for a list of activities, including default enrollment or  
2 selective contracting or whatever it might be that we're  
3 interested in, if we wanted to give more definition around  
4 assistance but reinforce that need that there is still a  
5 great need to support the states.

6 Chuck?

7 VICE CHAIR MILLIGAN: Thank you.

8 So I want to disagree a little bit with Kirstin.  
9 Apologies to disagree a little bit about the response to  
10 the partial-dual question, Stacey, and then I've got some  
11 other things I want to mention.

12 There are partial duals that would meet a nursing  
13 facility level of care if they were assessed and were  
14 identified as having functional ADL-type limitations, and  
15 there are Medicaid eligibility pathways at higher income  
16 levels if you are a nursing facility level of care in terms  
17 of 300 percent of SSI and some of those components.

18 In other words, there are people who are partial  
19 duals who, if identified and assessed, would have a pathway  
20 into becoming full Medicaid beneficiaries in a different  
21 eligibility category in Medicaid that is at a higher income  
22 level and is dependent on nursing facility level of care.

1           So I think one of the things having operated a D-  
2   SNP in New Mexico, we identified individuals as partials  
3   that we then helped obtain full Medicaid benefits for  
4   because they qualified under that kind of HCBS waiver-type  
5   eligibility income level, if they had that nursing facility  
6   level of care. So I wouldn't want to omit that people move  
7   in and out of partial- and full-dual status in those kinds  
8   of ways.

9           There's a couple of other things I wanted to  
10   comment on. One is I wanted to make a couple of points  
11   about the agent and broker piece. One of the benefits that  
12   I've seen with agents and brokers -- and I don't think it  
13   fully came out in the conversations that happened -- is  
14   agents and brokers don't get a commission if the individual  
15   doesn't stay with the D-SNP for 90 days. I mean, there's a  
16   retention component to earning the commission, and during  
17   that period of time, often the D-SNP member will call the  
18   agent or broker if they're having issues. They didn't get  
19   their ID card or they're having trouble getting a doctor's  
20   appointment or something.

21           The D-SNPs in any Medicare Advantage plan are  
22   supposed to service their members, have support call

1 centers, all of that, but agents and brokers also were very  
2 helpful in that early onboarding servicing component,  
3 partly because their commission was dependent on that  
4 retention. That work and then the referrals they would  
5 make into the plans to resolve issues helped create  
6 stickiness that, I think, was important.

7           The other agent and broker comment I wanted to  
8 make is more philosophical, and I want to build this with  
9 one other point. And then I'll stop. I believe in  
10 integration. I've said that with this group many times. I  
11 believe it's the best model for dual eligibles to be in the  
12 same plan, aligned incentives, single plan of care, good  
13 coordination between Medicare and Medicaid services. I  
14 believe in integration.

15           Having said that, I don't think we should make a  
16 value judgment or be pejorative if an agent or broker is  
17 placing somebody in a non-D-SNP that, in fact, is better  
18 for them, because a lot of D-SNPs are only three or three  
19 and a half star plans compared to other non-D-SNP Medicare  
20 Advantage options in those markets that are four, four and  
21 a half, or potentially five-star plans. Those higher star-  
22 rated plans often by how Medicare finances Medicare

1 Advantage, those plans often then have \$60 to \$80 per  
2 member per month in additional supplemental benefits that  
3 they offer those members, including vision benefits, dental  
4 benefits, over-the-counter drug benefits, meals benefits,  
5 et cetera, et cetera.

6           So if there's a factual statement that an agent  
7 and broker is potentially placing a dual in a non-  
8 integrated Medicare Advantage plan, I think it's a mistake  
9 to assume that that is a negative outcome for that dual-  
10 eligible individual if they end up getting a tremendous  
11 amount of additional benefits that they would not get in a  
12 poor-quality, lower star-rated D-SNP.

13           Then the final comment I wanted to make -- and  
14 this, I think, Kirstin, gets more directly to kind of where  
15 our work might be going -- one of the things I see as a  
16 value in leveraging the MIPPA or the SMAC, depending on the  
17 acronym you like, for that contract between the D-SNP and  
18 the state is how in a model in which a member is in a D-SNP  
19 with one company and a Medicare MCO for a different  
20 company, how that MIPPA agreement imposes more care  
21 coordination obligations that go beyond the CMS integration  
22 rule.

1           And by that, I mean not just information about  
2 admissions, discharges, and transfers, but case  
3 conferences, IDT, interdisciplinary teams, a single HRA,  
4 passing information on HRAs back and forth, warm handoffs  
5 from call centers if somebody calls the D-SNP line, but  
6 it's a Medicaid question or the other direction. There are  
7 lots of tactical operational ways of imposing coordination  
8 of care, which isn't integration, but coordination if  
9 somebody is enrolled in one organization for D-SNP and a  
10 separate organization for Medicaid and how they can be  
11 obligated to work together in care planning, care  
12 coordination, dealing with high-risk members through case  
13 conferences. There are those elements to build out care  
14 coordination, and that, I think, would advance some of the  
15 discussions around how to leverage those MIPPA or SMAC  
16 agreements.

17           So I'll stop there. I took more than my fair  
18 share of time. Thank you.

19           CHAIR BELLA: Thank you, Chuck.

20           Brian, and then, Darin, I think I saw your hand.

21           COMMISSIONER BURWELL: Thanks, Melanie.

22           I have three comments and I guess one suggestion.

1 One, I thought that your table, Kirstin, of different D-SNP  
2 contracting options was really good, but I think even for  
3 the person who is not probably immersed in duals, it's a  
4 lot to kind of take in and kind of know the variations. I  
5 thought that table would be helped by specific examples of  
6 how those D-SNP contracting strategies have been executed  
7 in some of the states that have taken that strategy. Just  
8 on a ground level, Arizona did blah-blah-blah. Something  
9 like that would go a long ways to help people understand  
10 the implications of the different options.

11 Secondly, as we develop -- I know you've been  
12 talking to a large number of stakeholders, but as we  
13 develop recommendations that we may want to include in our  
14 June report, I would recommend continuing conversations  
15 with stakeholders, particularly the big ones, NGA, NAMD, et  
16 cetera, just to give them an opportunity to have early  
17 input into how we're moving in this area to promote  
18 integrated care models, so between now and June.

19 My third comment is I have a specific  
20 recommendation that I want to lay out there. I'm not sure  
21 if it's feasible, but one idea I had was as there are a  
22 number of states, as we know, that have MLTSS programs and

1 there may be a number of states that are now considering  
2 shifting their LTSS system from fee-for-service to managed  
3 care, I was wondering if a requirement of their filing for  
4 renewal of their existing program, which is usually 1115 or  
5 a (b)(c) combo, they would have to include a component in  
6 the application that lays out their intention to promote  
7 enrollment in integrated care models as part of their  
8 resubmission or renewal of their waiver.

9           It could include a requirement of how many of  
10 your MLTSS enrollees are in Medicare products, either  
11 aligned or unaligned. It would just produce a lot more  
12 information about the current state of the world and to how  
13 many people are actually in integrated products.

14           That would apply to states that want to move to  
15 MLTSS too as part of their 1115 or (b)(c) combo  
16 application, that they would have to include a section on  
17 how they intend to promote enrollment in integrated care  
18 models.

19           It wouldn't say that you have to. They could say  
20 we're not going to do anything. People could enroll  
21 whatever they want. That way, it could be in line with  
22 local market conditions, if there are not D-SNPs in all the

1 areas where the state has MLTSS, things like that. They  
2 could accommodate what they intend to do with the local  
3 Medicare market.

4 So I just thought that was a good idea that we  
5 could use to further promote integrated models.

6 CHAIR BELLA: Thank you, Brian.

7 Darin?

8 COMMISSIONER GORDON: Yeah. Kirstin and Ashley,  
9 thank you for this.

10 I think the thing that I continue to wrestle with  
11 -- and I don't really have a great answer for -- when I  
12 think about the state policy options that you laid out  
13 here, you acknowledge -- and these are things that some  
14 states are doing. These are available to states today.  
15 There's a hurdle there. In some cases, it may be that they  
16 don't believe that the effort is going to benefit in the  
17 long run, so they may just not move. In other cases, my  
18 sense is that it is the lack of Medicare expertise and  
19 knowledge and understanding of how to effectuate some of  
20 these policies. That's always a difficult thing.

21 So you have policy levers available to you, and  
22 there's different reasons why you don't choose to do them.



1 But some of them are having a sufficient knowledge base and  
2 bandwidth, quite frankly, to do something here. I just  
3 don't have a good answer on how.

4 I know that we've talked about some of that in  
5 our prior meetings about match for folks with that kind of  
6 expertise.

7 I think the ones that are really truly kind of  
8 true stretches here are your opportunities for changes in  
9 the Medicare policy side, which I'll comment on the network  
10 one first, network adequacy.

11 We've seen that, and we've discussed that in  
12 prior meetings. When you think of Medicare network  
13 adequacy, it's not thinking about the transportation  
14 benefit, which is available to us in Medicaid. So we're  
15 failing to recognize that when we think about this in an  
16 integrated fashion, Medicaid is bringing a different  
17 service to the table that would allow you to think about  
18 network adequacy differently. I think there's really true  
19 practical benefits from that, and I've experienced that  
20 personally.

21 CMS requiring eligible beneficiaries to enroll in  
22 D-SNPs, that, I think, is the most ambitious thing that we

1 have out here as far as considerations.

2           And I think going back to my earlier comment  
3 about why some states have or haven't pursued this, if it  
4 is because they don't believe in the value that integration  
5 is truly going to matter in the end, then something like  
6 this would be problematic for them. And without knowing  
7 that, I feel that as much as I think there's tremendous  
8 benefit with that type of policy recommendation, because I  
9 do believe in integration, the value of integration, I do  
10 think that's something we have to better understand before  
11 we could get to a recommendation.

12           Thank you.

13           CHAIR BELLA: Thank you, Darin.

14           Kit?

15           COMMISSIONER GORTON: So I want to follow up on  
16 Chuck's point about using a non-integrated approach isn't  
17 necessarily a bad choice. A choice is only choice if it's  
18 a choice. And so people get to make them that make sense  
19 to them.

20           I want to take us back an hour to Liz in the IDD  
21 conversation talking about how her friends are afraid of  
22 managed care because they don't understand it. And I have

1 said this before and I'll say it again. I don't think we  
2 as the policy community and sometimes state executives and  
3 federal executives who have been responsible for  
4 operationalizing these policy objectives. And I believe in  
5 integrated care. It's better care. But I don't think  
6 we've sold it very well, and I don't think people  
7 understand it, and I think people find it scary.

8           What I will say from personal experience in a  
9 Financial Alignment Initiative, these people who find  
10 themselves unbeknownst to them auto-assigned to a managed  
11 care program who didn't want to be in a managed care  
12 program, who don't understand a managed care program, the  
13 first thing they do is opt out because they feel  
14 victimized. And so I think we have a lot more work to do  
15 to convince providers -- and that's the other group of  
16 people we have not convinced -- as well as beneficiaries  
17 that it is in their interest to choose this, and if it is  
18 offered to them, they should think about accepting it.

19           So I think we should -- you know, we've said this  
20 to CMS before and said it to the states, but -- and I don't  
21 know that MACPAC necessarily has a role, but I think we at  
22 least have to acknowledge that an awful lot of

1 beneficiaries out there don't understand why we think this  
2 is better for them. And whether we need plain language  
3 reports for people with IDD, whether we need more focus  
4 groups, whether there needs to be -- if you look at the  
5 kind -- if you look at what happened to the ACA enrollment  
6 when the advertising and community outreach stopped --  
7 right? -- and the enrollment dropped. That's for people  
8 with a lot less complex care than many of these duals.

9           So I do think that there's a level of investment  
10 that has to go into helping people understand that these  
11 are better choices. And then I think there's -- I think we  
12 owe everybody transparency and a level of humility. Some  
13 of these programs are pretty new, and a lot of them are  
14 fairly rough around the edges, right? So as Chuck pointed  
15 out, some of these integrated programs have pretty mediocre  
16 star ratings. They don't do all that great a job yet.

17           And so I do think that we need to be honest about  
18 where we are in the state of transition here. We need to  
19 be open about the fact that these are not alternatives in  
20 many communities where many duals live. And we need to be  
21 respectful of that dual and the people supporting them in  
22 the decision might choose another option because they don't

1 understand why the option that we think they should choose  
2 is a better choice.

3 CHAIR BELLA: So, Kit, I want to respond to one  
4 thing because I think the notion of who opts out is a  
5 little overgeneralized in what you just said. In some of  
6 the demonstration states like Ohio, their retention rate  
7 was very high, and it has to do with those -- the way --  
8 the sequencing of the passive enrollment and adding the  
9 Medicare when somebody already had a relationship on the  
10 Medicaid side, similar to how we see in default enrollment.  
11 If I remember correctly, default enrollment in Tennessee  
12 and Arizona, you don't get many people opting out because  
13 they have -- there's a relationship there, right? And so I  
14 don't -- I think that we can't just say that all passive  
15 enrollment results in opt-out. I think there are very --  
16 there's a lot of nuance there. And if there's a  
17 relationship there, we've seen that there's a much stickier  
18 outcome. And that's happened in some of the demos, and  
19 it's happened in the default enrollment states.

20 COMMISSIONER GORTON: Yeah, so I don't disagree  
21 with that, but the nuance of that is in the cases of Ohio  
22 and Tennessee, the relationship you're talking about is a

1 mandatory relationship. You know, so that's a little  
2 different, right? That's really not choice.

3 And so the extent that we want to get to a place  
4 -- I mean, I think we want people to choose this. That's  
5 my point. I'm not picking on auto-assignment. I'm saying  
6 people should want to choose this.

7 CHAIR BELLA: Yeah, but choose it so -- so  
8 there's a body of work, and this came up a little bit  
9 yesterday, around choice: what choice is, how people make  
10 choices, right? That has to do with the agents and brokers  
11 conversation. It has to do with providers. And while --  
12 Kit, you know, providers sometimes are just not wanting to  
13 deal with managed care. It's not that it's in the  
14 beneficiary's best interest to stay out of this product.  
15 And so I think we have to look at making sure all the  
16 people that we think would benefit from this understand.

17 You know, if you go talk to providers in -- let's  
18 take L.A. that has so many choices. I'm sure the providers  
19 don't -- we haven't done a good job of educating them on  
20 what these various options are and why it might be good for  
21 their patients and them to be in some of these things. And  
22 so I just think that there's a whole bucket of work around

1 choice, and lots of people are looking at this -- the SCAN  
2 Foundation, Community Catalyst, the Arnold Foundation. A  
3 lot of people are looking at this -- CMS in the evaluations  
4 that they do. So there's -- but we do have to tackle that.

5 So I have a couple other comments, but they're  
6 not specific to Kit, so let me go and see who I've missed.

7 You guys are like, "Quit talking about this. I'm  
8 tired of this subject." Well, I'm going to say a couple  
9 last things.

10 One is I do -- back to the relationship thing,  
11 Kit, though, they've got -- to me, it speaks to a lot to  
12 these what I'll call "contracting options" that we're  
13 looking at about do you restrict a D-SNP to somebody that  
14 only has a Medicaid managed care plan? Do you restrict or  
15 promote people that are exclusively aligned? That has to  
16 do with existing relationships or trying to put those  
17 relationships together as a plan from the Medicaid and  
18 Medicare side. And so I think that would be helpful to  
19 think of it with that lens.

20 And then, lastly, I think we would be remiss not  
21 to make another recommendation around state support, and we  
22 also -- we've all talked about the disproportionate impact

1 of COVID on duals and on states, and if anything, this is  
2 another opening for us to highlight that and use this --  
3 maybe use a terrible situation as a way to come out better  
4 on the other side for this population. And if we wanted  
5 to, we could -- the problem is in my mind -- and let me  
6 just say this, and then I will be quiet. I see sort of  
7 three buckets of states. We have states that are doing  
8 nothing today. We have states that have a D-SNP or they  
9 have something but they're not using these levers that you  
10 guys have pointed out about selective contracting or  
11 default enrollment. And then we have states that are kind  
12 of maximizing things with FIDE-SNPs and duals demos and  
13 PACE and all those things.

14           It's going to be different -- the policy options  
15 that you've laid out seem different for different states.  
16 It's hard to say like across the board we should require  
17 all states to do selective contracting, because that's not  
18 going to help the state that hasn't even gotten a start,  
19 right? And states that might be in that middle bucket,  
20 that have something but not a lot, then maybe the  
21 recommendation there should be you should do default  
22 enrollment as a start. I'm just giving examples.



1           So I think we have to think about it in terms of  
2 where states are, and there might be different  
3 recommendations. And one of the recommendations might be  
4 every state has to have an integration strategy, right?  
5 And that starts with like what they have now and where we  
6 think they need to build to. And, also, you know, if we  
7 wanted to come back to the state support, we could tie it  
8 to these kinds of things, including having an integration  
9 strategy. And so that we're actually -- if we're saying we  
10 want to get them resources, we're now adding a component of  
11 some sort of accountability or expected outcome on behalf  
12 of the states in return for those resources.

13           So I will stop there and see if anyone else has  
14 any comments.

15           [No response.]

16           CHAIR BELLA: Okay. I think we'll go ahead and  
17 take public comment -- oh, Brian, did I see your hand?  
18 Yes?

19           COMMISSIONER BURWELL: A quick comment. I just  
20 don't think a recommendation to require beneficiaries to  
21 enroll in D-SNPs is feasible. It never has been. We've  
22 never done that, get CMS or the federal government to

1   require people to enroll in managed care. So I just -- I  
2   don't know if we want to move forward with that, but I just  
3   don't think it's a feasible option.

4               CHAIR BELLA: And I think that was just something  
5   they were considering including in the chapter since we  
6   couldn't make a recommendation on that because it's  
7   Medicare.

8               MS. BLOM: That's right

9               CHAIR BELLA: Okay. I am going to turn to the  
10   audience now to see if anyone in the audience would like to  
11   make a public comment about this or about the NEMT session.

12              MS. RESPASS: Camille Dobson, I'm enabling your  
13   mic. Please unmute yourself to make a comment.

14   **###           PUBLIC COMMENT**

15   \*           MS. DOBSON: Thank you again for the work --  
16   sorry. Camille Dobson, Deputy Executive Director of  
17   ADvancing States. We represent the AG disability directors  
18   that manage long-term services and supports for older  
19   adults and people with physical disabilities. Thank you  
20   again for your focus on dual eligibles. I don't have much  
21   to say today except to reiterate what I've said, I think,  
22   in the last three or four sessions about the need for

1 assistance to states to build the Medicare knowledge and  
2 capacity to address these issues. It's the number one  
3 barrier that our states who have not moved forward on  
4 integration have said is a barrier. And the complexity of  
5 the Medicare program, all of the initials, it's something  
6 that someone can't just learn on the fly in any -- the  
7 states who have done well at it have dedicated resources in  
8 their Medicaid agency.

9           The second is the unbiased information  
10 recommendation I think is really important. The fact that  
11 in the Medicaid space we have prohibited plans from doing  
12 any kind of marketing at all to potential beneficiaries  
13 has, I think, led to -- I'm not saying in states the best  
14 outcome, but at least the enrollment brokers in those  
15 managed care states do provide unbiased options, help  
16 people go through their options. It continues to baffle me  
17 that for the most vulnerable people we leave them open to  
18 all kinds of marketing strategies in general, and the fact  
19 that there could be incentives away from integrated care  
20 because of the self-interest of brokers and agents. And so  
21 I'd love for the Commission to go further and recommend to  
22 Medicare that they build an enrollment broker function for

1 Medicare beneficiaries, all of them or, in particular, dual  
2 eligibles, at least to help them get better information.  
3 We work collaboratively with the SHIP TA center, and I'm  
4 spending most of this year doing technical assistance and  
5 training with them on integrated care options to help them  
6 be better equipped to provide expertise on integrated care  
7 options, but that's a very heavy lift, and you all know  
8 that they're underfunded and mostly volunteer. And  
9 integrated care training is not required for them to do  
10 their job. So I think that would be really helpful and I  
11 think encourage the uptake.

12 In addition to all the things that the states can  
13 do, I think they just need help figuring out how to take  
14 advantage of those flexibilities.

15 Thank you.

16 CHAIR BELLA: Thank you, Camille.

17 Anyone else who would like to make a public  
18 comment?

19 [No response.]

20 CHAIR BELLA: Just to add to what Camille said,  
21 since we did make our recommendation, there have been new  
22 models that have come out that involve duals and the direct

1 contracting role, which is just one more thing states are  
2 going to have to understand. And so I think it just  
3 reinforces the need to continue to beat the drum that we  
4 need to get resources to help states.

5           Okay. Kirstin and Ashley, where's your head?  
6 What else do you need from us?

7           MS. BLOM: So I think it sounds like there's some  
8 interest in maybe like a recommendation for support for  
9 states. We can think about that. And then I don't know if  
10 there -- like Camille mentioned, this idea of an impartial  
11 adviser, I don't know what level of interest there is in  
12 that, but that's something else that we could develop. I  
13 definitely -- to Chuck's point from earlier, we are not --  
14 we're trying to capture that nuance of brokers being, you  
15 know, trusted community advisers in a lot of cases and not  
16 necessarily, you know, acting in bad faith, that an  
17 individual might choose something that's not integrated,  
18 and they're free to do that. So we'll definitely try to  
19 convey that in the chapter. But I guess that's what I'm  
20 hearing from you guys. I don't know if there's anything  
21 else.

22           In terms of like the number of things we listed

1 here, it sort of sounds like the focus is more on state  
2 support, and that's fine with us.

3 CHAIR BELLA: I think it's important to keep  
4 talking about the levers that are out there and some levers  
5 states are doing. It's just hard to see that -- I don't  
6 know what that recommendation looks like, but we recommend  
7 states to continue to maximize the levers they have.  
8 There's just -- they don't apply uniformly across all the  
9 states, so I don't want to leave you thinking there's no  
10 interest there. It's just maybe we need to be really  
11 creative about how we think about what we're recommending  
12 and what we're signaling as important.

13 Chuck?

14 VICE CHAIR MILLIGAN: Sorry, yeah, I thought the  
15 better of it. Never mind.

16 CHAIR BELLA: Okay. So, Kirstin, I don't think  
17 all the work -- like all the information that's here about  
18 what states are doing is really important, and figuring out  
19 a way to share that with other states and promote the  
20 adoption of it is really important. That's different than  
21 like a recommendation to Congress, but I still think it's  
22 important for us to have voice. And so if you want to

1 bring something like that back, I think it's something we  
2 could consider.

3 MS. BLOM: And those are definitely things we'll  
4 be -- we can talk about in the chapter rather than put into  
5 an actual recommendation. So we'll work on that.

6 CHAIR BELLA: And Sheldon was kind enough not to  
7 raise his hand for some reason, but let's make sure we get  
8 the workforce -- or the provider integrated piece and the  
9 workforce, alongside the financial integrated piece.

10 MS. BLOM: Will do.

11 CHAIR BELLA: Okay. Thank you very much,  
12 everyone.

13 We're going to take a break until 3:15, and when  
14 we come back, we're going to talk about high-cost specialty  
15 drugs. So thank you. See you in 15 minutes.

16 \* [Recess.]

17 CHAIR BELLA: Welcome back, everyone. Thank you  
18 for being prompt. We are going to go right into the  
19 session on high-cost specialty drugs. Chris, I will hand  
20 it over to you to lead us through it. Welcome.

21 ### PAYMENT AND COVERAGE OF HIGH-COST SPECIALTY

22 DRUGS: REPORT FROM TECHNICAL ADVISORY PANEL

1       \*               MR. PARK: Thank you, Melanie. This presentation  
2 will summarize findings from our technical advisory panel  
3 on high-cost drugs. First I'd like to thank Amy Zettle,  
4 even though she's not here today for the presentation, as  
5 an integral part of the work. I would also like to take a  
6 moment up front to thank Caroline Pearson and her team at  
7 NORC for helping us pull together the panel and moderating  
8 the discussion.

9               Last October, we presented the findings from the  
10 pipeline analysis and first panel meeting. Today I'll  
11 focus primarily on results of the second and third  
12 meetings, held in November and December. While many models  
13 were considered, the panel ultimately settled on two  
14 potential models, a differential rebate for accelerated  
15 approval drugs and a new benefit for cell and gene  
16 therapies. I will walk you through the key design elements  
17 of these models and considerations from various stakeholder  
18 perspectives.

19               In 2019, we held an expert roundtable to help us  
20 better understand the unique challenges that high-cost  
21 specialty drugs present and how different policy options  
22 may be used to help manage utilization and spending for



1 these products. Many Commissioners thought it would be  
2 helpful for us to continue this work and expressed their  
3 strong interest in better understanding what drugs were in  
4 the pipeline and the specific challenges those drugs may  
5 present over the next three to five years.

6           Our goal for this year is to move beyond just  
7 identifying potential models and really dive into the issue  
8 and find targeted models that address the specific  
9 challenges presented by these drugs. To do this, we  
10 convened a technical advisory panel of state and federal  
11 officials, legal and drug pricing experts, and stakeholder  
12 groups over the course of three meetings. The first  
13 meeting was to review the drug pipeline and identify  
14 specific types of drugs that present the greatest  
15 challenges to Medicaid in the near term. Based on this  
16 pipeline analysis, the panel used the second meeting to  
17 narrow down the range of possible coverage and payment  
18 options to a preferred choice and to consider how such a  
19 model should be designed and implemented. In the final  
20 meeting we brought in stakeholder groups to refine the  
21 design of each model and to get their representative  
22 viewpoints on the pros and cons of each model.

1           In October, we presented the findings from the  
2 pipeline analysis and summarized the findings of the first  
3 meeting. As a refresher, we reviewed all drugs in clinical  
4 trials likely to have the greatest effect on Medicaid over  
5 the next three to five years, looking at costs and size of  
6 the intended population. After discussing all of the types  
7 of drugs in the pipeline, the panel decided to focus on  
8 three groups of drugs: cell and gene therapies, drugs  
9 receiving accelerated approval, and specialty drugs that  
10 are used to treat sensitive populations, such as HIV/AIDS,  
11 cancer, or debilitating childhood conditions.

12           For the next step, participants began to identify  
13 potential models that could be used to address the  
14 particular challenges of these priority groups. For  
15 accelerated approval drugs, the biggest challenge is that  
16 these products can be approved based on surrogate endpoints  
17 that are reasonably likely to predict a drug's clinical  
18 benefit. As a result, these drugs come to market with less  
19 clinical evidence than drugs approved in a standard  
20 pathway. Additionally, while the FDA requires the  
21 manufacturer to continue trials to confirm the drug's  
22 efficacy, these trials are often delayed or sometimes not

1 completed. The panel discussed several potential models  
2 but ultimately chose to move forward with a differential  
3 rebate, that is a higher statutory rebate for accelerated  
4 approval drugs.

5           Next, for cell and gene therapies, they tend to  
6 have extremely high up-front costs. For example, one  
7 current therapy is priced at \$2.1 million for the course of  
8 treatment. Many of these therapies are indicated for  
9 conditions that affect a small population, creating  
10 uncertainty in the number of individuals seeking treatment  
11 in any given year. This combination of uncertainty in  
12 utilization and high cost can cause significant budget  
13 volatility year to year. In addition to the high up-front  
14 costs, states have questions about the certainty of the  
15 long-term benefits these therapies are supposed to provide,  
16 and the possibility that the benefits could accrue to other  
17 payers.

18           Due to multitude of challenges and potential  
19 solutions needed, the participants decided to focus on a  
20 new national benefit to cover cell and gene therapies  
21 outside of the Medicaid Drug Rebate Program. This would  
22 allow for new coverage, payment, or rebate requirements

1 without disrupting the existing structure of the MDRP.

2           Finally, states have limited ability to manage  
3 drugs for sensitive populations, and as a result have  
4 limited negotiating power with manufacturers. There has  
5 been a reluctance from state and federal policymakers in  
6 limiting access for these products, with some states having  
7 laws that explicitly prohibit restrictions on some of these  
8 products. While the panel discussed different options,  
9 they ultimately decided that the problem with sensitive  
10 population drugs remains a challenge due to strong  
11 political pressures to preserve beneficiary access to the  
12 products, and didn't think a new model would be  
13 particularly helpful at this time.

14           To summarize, the two models that participants  
15 felt most strongly about were differential rebates for  
16 accelerated approval drugs and developing a new national  
17 drug benefit for cell and gene therapies. For each of  
18 these models, we asked the participants to think about how  
19 these models should be designed and implemented around  
20 certain design elements. These elements are shown here,  
21 and I will walk through them as I describe each model over  
22 the next few slides.

1           For the differential rebate for accelerated  
2 approval drugs, the panel ultimately decided that the  
3 rebate could apply to accelerated approval drugs to reduce  
4 what Medicaid programs pay for these products while there  
5 is limited clinical evidence of the effectiveness, and to  
6 create a financial incentive for manufacturers to complete  
7 confirmatory trials. This additional rebate could be added  
8 through a statutory change to the MDRP.

9           Some participants also suggested that the  
10 inflationary rebate could be increased if confirmatory  
11 trials are not completed after a set number of years. They  
12 thought this would create additional incentive for  
13 manufacturers to complete the trials in a timely manner and  
14 further mitigate any price increases.

15           This slide quickly summarizes the design elements  
16 for the differential rebates. Because this would be a  
17 statutory change to the MDRP it would apply for all states.  
18 While there was some discussion about whether some drugs  
19 that have more clinically validated endpoints should be  
20 excluded, the panel ultimately agreed that this would be  
21 challenging to implement and that the model should apply to  
22 all drugs that have been approved through the accelerated

1 approval pathway.

2 Participants agreed that a higher rebate on  
3 accelerated approval drugs would lower the cost to Medicaid  
4 and could encourage manufacturers to initiate and complete  
5 confirmatory trials. As mentioned before, some  
6 participants suggested that additional inflationary penalty  
7 be added to the already increased statutory rebate should  
8 the manufacturer not complete the confirmatory trial at  
9 their set period of time, for example, five years.

10 For the supply chain, this model would not  
11 disrupt the existing supply chain since it is going through  
12 the rebate process. The rebate would revert back to the  
13 standard MDRP amount once the manufacturer completes the  
14 confirmatory trials and gets full FDA approval, and the  
15 panel also discussed increasing federal funding on these  
16 products but ultimately just decided to rely on the  
17 increased rebate to reduce overall spending on these  
18 products.

19 From the stakeholder perspective, the panel  
20 discussed a lot of things. For beneficiaries, one reason  
21 the panel thought this model was effective is that  
22 beneficiaries would maintain the mandatory access to these

1 products under the MDRP. Some panelists expressed some  
2 concerns that this higher rebate may discourage some  
3 manufacturers from pursuing the accelerated approval pathway  
4 and beneficiaries may lose the early access to these  
5 products.

6           However, many participants thought the additional  
7 rebate would only play a small part in the manufacturer's  
8 decision-making process and that they still had plenty of  
9 incentives to pursue the accelerated approval pathway.  
10 Manufacturers would need to weigh the cost of the  
11 additional rebate for the benefit of early market access.  
12 Manufacturers could still decide on early access to  
13 establish the product prior to competitors entering the  
14 market and would be willing to pay the additional rebate.

15           Participants agreed that having the additional  
16 confirmatory trial would provide payers with more  
17 information on clinical effectiveness and help in setting  
18 utilization management guidelines. And finally, the panel  
19 also agreed that the new rebate would be unlikely to affect  
20 provider prescribing patterns.

21           For cell and gene therapies, the panel thought it  
22 would be helpful to carve these products out of the MDRP

1 into a new national benefit. The new benefit would allow  
2 for new coverage, payment, or rebate requirements without  
3 disrupting the existing structure of the MDRP for all other  
4 outpatient drugs. Depending on design, such a model could  
5 allow for more flexibility in coverage that exist under the  
6 current Medicaid drug coverage rules, and this model could  
7 also be designed to help address state concerns about high  
8 up-front costs and budget volatility by increasing federal  
9 funding for these products, and pooling utilization  
10 nationally to increase predictability and consolidate  
11 purchasing power.

12 In terms of design elements, participants  
13 ultimately determined that mandatory participation would  
14 create a larger risk pool and create a better opportunity  
15 to reduce up-front costs and budget volatility. This new  
16 benefit could also be expanded more broadly to include  
17 other payers such as Medicare. This would help address  
18 concerns from states about bearing the cost of the gene and  
19 cell therapies that end up showing durability and prevent  
20 future disability or reduce long-term treatment costs.

21 Most participants agree that the model should be  
22 narrowly targeted to cell and gene therapies only and



1 should be limited to those therapies that are expected to  
2 have durable or long-term benefits. Some participated  
3 supported including certain clinical conditions such as  
4 hemophilia entirely. They thought this could address  
5 concerns about encouraging use of gene therapy over other  
6 alternatives. However, participants ultimately thought  
7 this would broaden the model too far and it would be hard  
8 to determine which conditions to include.

9           On price, participants did not agree on a single  
10 mechanism. The panel discussed creating a standard minimum  
11 rebate for Medicaid, separate but similar to the MDRP,  
12 negotiating outcomes-based contracts, and establishing a  
13 value-based price in which the government sets a maximum  
14 reimbursement amount based on an independent assessment of  
15 product value.

16           Participants discussed at length whether a value  
17 assessment framework is the right approach for this model.  
18 Some participants argued in favor of the value-based price,  
19 nothing the importance of moving away from the existing  
20 payment and rebate models that ultimately tie price to what  
21 the manufacturer determines. Some stakeholders opposed  
22 this option entirely, suggesting that upper limit price

1 would be too low and deincentivize investment.

2           The value-based payment model could affect  
3 providers in the supply chain. In the current supply  
4 chain, states pay providers for drug costs, not  
5 manufacturers, so a value-based payment would go to the  
6 providers who would then need to negotiate with the  
7 manufacturers to ensure that their acquisition costs are  
8 lower than the program reimbursement rate. A rebate model,  
9 such as the MDRP, would not disrupt the existing supply  
10 chain.

11           Participants agreed that this should be a  
12 permanent change due to the complexity. Some participants  
13 suggested that CMS could conduct routine evaluations about  
14 beneficiary access and assessments of whether drugs should  
15 move in or out of the benefit. Others also suggested that  
16 the model could include a mechanism so that drugs would no  
17 longer qualify for the program if generics were developed  
18 or if other sufficient competition becomes available.

19           And finally, participants generally agreed that a  
20 national model should include increased federal funding.  
21 Full federal funding would reduce the volatility within and  
22 across states, and if not fully funded than an increased

1 FMAP would help alleviate some of the budget pressures on  
2 the states.

3           From the stakeholder perspective, many  
4 participants thought a national benefit could improve  
5 access to gene and cell therapies by creating a unified  
6 approach to coverage and payment, rather than the piecemeal  
7 and sometimes delayed approach that occurs in states today.  
8 Participants suggested implementing a strong patient  
9 appeals process for beneficiaries, particularly if coverage  
10 of all the drugs is not mandatory.

11           From a drug manufacturer perspective, they  
12 stressed the importance of maintaining beneficiary access  
13 in Medicaid and similar coverage requirements of the MDRP.  
14 Manufacturers were receptive of ways to better link the  
15 price of a drug to its effectiveness and value, but  
16 preferred that a new benefit program rely on the existing  
17 pricing model and incorporate outcomes-based contracts to  
18 arrive at a value-based net price. They thought that  
19 third-party value assessments should be used as part of the  
20 negotiation but should not be used to set a price ceiling.  
21 They also had concerns that a different pricing structure  
22 under the new benefit could penalize cell and gene therapy

1 manufacturers in a way that differs from manufacturers of  
2 traditional products.

3           Some participants worried that the authorization  
4 process under a national program could be challenging for  
5 physicians. However, many noted that there are already  
6 many requirements in place for cell and gene therapies, so  
7 it shouldn't have that much of an effect on decision-  
8 making. There were also some concerns about disrupting the  
9 existing provider revenue stream under a value-based  
10 payment approach, but many participants noted that most  
11 cell and gene therapies currently are going through a small  
12 number of providers considered centers of excellence, and  
13 that the buy-and-bill model is not typical.

14           So to wrap up, staff would appreciate any  
15 feedback on the findings from the panel, in particular the  
16 two model options. We would like to know whether  
17 Commissioners would like to move forward with either model  
18 as a potential recommendation and if any additional  
19 information would be needed to proceed toward a  
20 recommendation.

21           With that I'll turn it back over to you.

22           CHAIR BELLA: Chris, thank you for breaking that

1 down into understandable chunks of a complex subject.

2 I'm going to ask Stacey to kick us off, because I  
3 know she participated in a couple of these. So Stacey,  
4 enlighten us, please.

5 COMMISSIONER LAMPKIN: Ha, yeah. Well, first I'd  
6 like to just say what a privilege it was to get to sit in  
7 and listen to much of the work of this TAP. The Commission  
8 is really benefitting from a thoughtful consideration of  
9 these solutions from a group of highly knowledgeable  
10 individuals. If any members of the TAP are listening  
11 today, I want to thank you all again for helping deepen our  
12 understanding of the challenge that is in the nuances of  
13 some of these solutions. And, of course, thanks to Amy and  
14 Chris for excellent staff support, as always.

15 This is just such a critical area for us to be  
16 talking about. It's facilitating access to therapies that  
17 can transform quality of life for some Medicaid enrollees,  
18 but severe challenges with state budget implications from  
19 volatility and magnitude and availability of finite  
20 Medicaid resources for all Medicaid enrollees.

21 I'd also highlight implications for existing  
22 service delivery models. This is the other side of the

1 comment I was making yesterday, with respect to the  
2 pandemic. You know, especially as currently designed, it's  
3 volatile at the state level for many states, but substate  
4 level for managed care plans and smaller regional plans,  
5 provider-owned plans, the size of the risk pool is really  
6 not designed to deal with this kind of volatility. And of  
7 course there are risk-sharing techniques that can help  
8 some, or reinsurance, but those have their own complexity,  
9 administrative burden, and so forth.

10           So for all those reasons, I am personally very  
11 supportive of continued Commission conversation on these  
12 two models, potentially leading to recommendations. The  
13 accelerated approval subject to higher rebates, to me that  
14 one seems a little more straightforward. The protection  
15 for the state purchasers, spending a lot of money for an  
16 unproven product, and it also has the right incentive for  
17 the manufacturers to complete the clinical trials. For me,  
18 I'm interested to hear what other people think, but it just  
19 feels like, to me here, we just need to make sure that we  
20 vetted the potential for unintended consequences of  
21 something like this.

22           Much more thorny is the cell and gene therapy,

1 potential for the new benefit. It seems like a much bigger  
2 lift, but a lot of potential value to this. Unfortunately,  
3 I missed the TAP discussion of this particular model. It  
4 was the very last session and I wasn't able to attend. But  
5 I would like to hear more about some of the specific model  
6 design elements, particularly thinking about how would this  
7 impact care coordination, implications for existing  
8 services, better delivered alongside these therapies or  
9 superseded by these therapies, to make sure that the care  
10 provided isn't skewed by having a different funding source.

11 But in general I think there's a lot of great  
12 potential with both of these models.

13 CHAIR BELLA: Thank you, Stacey. Peter?

14 COMMISSIONER SZILAGYI: Thanks, Chris and Stacey.

15 Chris, you're so great at making unbelievably  
16 complex problems a little bit more clear for me, although I  
17 fear that I still am not really understanding some of this.

18 I'm still confused by why the group chose a  
19 differential rebate for accelerated approval drugs and a  
20 new national benefit, because I actually see a lot of  
21 similarities. I mean, it seems to me that accelerated  
22 approval drugs have high up-front costs and budget

1   volatility and uncertain long-term benefit, which was the  
2   challenge that was listed under cell and gene therapies,  
3   and it seems to me that cell and gene therapies have  
4   limited evidence.

5               I'm just not clear about why one type of solution  
6   was recommended for the accelerated approval drugs and the  
7   other for the cell and gene therapies.

8               I must admit I'm kind of really intrigued by the  
9   new national benefit because many of these are for  
10   unbelievably rare pediatric conditions. They're all taken  
11   care of in large children's hospitals. There's only a few  
12   centers that deal with many of them, and why would there be  
13   disparities or inequities, depending on which state you're  
14   in, if you're a child with one of these incredibly rare  
15   conditions?

16              So my main question was I'm not following the  
17   reason for one solution for one of these classes and  
18   another solution for the other class.

19              MR. PARK: Sure. Certainly, there could be some  
20   overlap, and if I go back to a few earlier slides, I think  
21   you'll see that a lot of the models, they discussed. They  
22   discussed a lot of models for both of those, and they



1 overlap quite a bit.

2 I think, ultimately, they saw accelerated  
3 approval drugs is that not all of these are -- you know,  
4 they might not be particularly high priced. They may be  
5 lower priced but target a lot -- large population, and  
6 their main concern was the limited evidence.

7 So they thought that it would be better to try to  
8 reduce the cost of these drugs up front until that evidence  
9 becomes more clear, and the rebate model would be the  
10 simplest model for that than like an outcomes-based  
11 contract. It might be hard to know what kind of outcomes  
12 you could expect if you don't have the full information on  
13 the clinical trials.

14 So that's kind of where they fell on that. So  
15 that was the benefit. As Stacey mentioned, this is a  
16 pretty discrete option.

17 For cell and gene therapies, because of the  
18 really high up-front costs, it might be a small population,  
19 and if they're not accelerated approval, they have at least  
20 gone through the regular FDA approval process and  
21 demonstrated some clinical benefit. The uncertainty might  
22 be in terms of how long the benefit lasts.

1           So I think all of these models could be used, and  
2 a differential rebate model could be used for the cell and  
3 gene therapies as well.

4           I think where they went to is a new national  
5 benefit would provide like a clean framework. You take  
6 these out of the MDRP so that you can treat them a little  
7 differently. So you could create a different rebate  
8 process in the MDRP. So instead of the 23.1 percent, you  
9 could create a different amount. Instead of best price,  
10 you could do something else. So you could use the value-  
11 based payment approach to kind of create like a best price  
12 instead of what's available in the market.

13           Even like pay over time, particularly if this is  
14 fully federal funded, that would become easier to implement  
15 something like that.

16           So I think because they didn't really narrow it  
17 down to any particular solution, that's kind of why they  
18 went with a new national benefit is because it would  
19 provide a new framework where you could use one or more of  
20 these strategies, and I think, to Stacey's point, there  
21 probably needs to be some more work done to kind of get  
22 more specificity on the ground, on what we think would be

1 the best solution.

2 COMMISSIONER SZILAGYI: That's helpful.

3 So the accelerated approval drugs, some of these  
4 are for common conditions?

5 MR. PARK: Potentially. One of the examples that  
6 we provided is there's a preterm birth drug, Makena, that  
7 went through the accelerated approval process, and so that  
8 one is not necessarily like a specialty condition per se.  
9 But it was a high-cost drug compared to existing  
10 treatments. States, before that was approved, were  
11 compounding that particular drug for the use of -- you  
12 know, to try to prevent preterm birth.

13 COMMISSIONER SZILAGYI: Thank you.

14 CHAIR BELLA: Sheldon and then Fred and then  
15 Chuck.

16 COMMISSIONER RETCHIN: Thanks. Can you hear me  
17 okay? I think I'm off mute now.

18 CHAIR BELLA: Yes.

19 COMMISSIONER RETCHIN: So, first, Chris, I must  
20 say that, like Peter, I'm blown away by your expertise in  
21 this area. I think there are seven clinicians on the  
22 Commission, and honestly, I'll take a little guess that you

1     could run rings around us in terms of your knowledge of  
2     pipeline development and specialty drugs.

3             But that said -- and don't take this offensively,  
4     but I'm just wondering in terms of the expertise, pipeline  
5     medications, the application of genomics to new blockbuster  
6     breakthrough therapies we're witnessing now, it's not going  
7     to go away. And I wonder if you have given any thought --  
8     or Anne have thought about continuing with the panel in the  
9     future to allow some institutional memory and reassembling  
10    on an annual basis, just a thought, so just something to  
11    consider.

12            I'll make another couple comments. On the  
13    accelerated approval pathway, the example given on Makena  
14    for preterm births kind of puzzled me. It was approved on  
15    an accelerated basis, and it actually took 10 years for a  
16    very common condition, preterm birth, to get sufficient  
17    number of cases to realize, oh, gee, the drug doesn't work.  
18    In fact, it's not only ineffective, it even may be harmful.  
19    So I didn't really understand that.

20            Another comment I thought I'd make is on the  
21    value that was mentioned there from a third party to  
22    provide some utility in terms of the true costs, and I

1 don't know if that's been tried or is it merely to codify  
2 the pricing strategy that's in place. But in some ways, I  
3 was attracted at least as part of a toolbox for looking at  
4 this very difficult problem if someone could tell us, "Gee,  
5 those R&D costs are built in. They're reasonable."

6 I'll just make one more comment. Somewhere in  
7 there, for almost every strategy, there was a fallback on  
8 terms of new benefit, whatever, to increase the FMAP. I  
9 understand that these are very extensive costs, but it's  
10 the fastest-growing cost. Having the states involved, just  
11 another area where I don't want to get on that slippery  
12 slope where the default is an increase in the FMAP.

13 Thanks.

14 CHAIR BELLA: Fred and then Chuck.

15 COMMISSIONER CERISE: I'll add my voice to the  
16 chorus saying, Chris, thanks and great work. It really is  
17 very helpful the way you lay things out.

18 First off, I think it is something that we should  
19 continue to pursue because these things are not going to go  
20 away, and it's just too complicated, I think, for the  
21 states to solve this, particularly things like cell and  
22 gene therapies. To imagine every state coming to grips

1 with this, it's just hard to think about.

2 I think where you landed with some national  
3 solution here with expertise -- and Sheldon said somebody  
4 that can point to what's the R&D cost, who paid for the  
5 R&D, what's the slope to recover those costs, because when  
6 you're getting into millions per thing, it's just going to  
7 be really important to have a great understanding of that  
8 and have the experts be able to help try to figure that  
9 out. But I do think a national solution is going to be in  
10 order for that.

11 On the other one, the accelerated approvals, I  
12 think the recommendation seems to make sense. I don't know  
13 the mix of drugs that are involved there, but I would just  
14 say what I got from the reading is once Medicaid starts  
15 buying this, the pressure may be off to finish the trials.  
16 So if there's a policy that makes those rebates substantial  
17 or keeps the pressure on to finish the trials, if there's  
18 pressure to use an accelerated drug, I would make sure  
19 there's enough incentive to do that.

20 Essentially, like Sheldon said, in Medicaid, you  
21 should be able to accumulate those numbers, particularly  
22 for something like that hydroxyprogesterone, pretty readily

1 if they want to accumulate those numbers and finish the  
2 trials. So I think I would err towards substantial rebates  
3 on something that has not yet finished the trials that  
4 Medicaid is now paying for.

5 CHAIR BELLA: Thank you, Fred.

6 Chuck and then Darin.

7 VICE CHAIR MILLIGAN: Thank you for the great  
8 work on this.

9 One of the things that I just wanted to better  
10 understand is how to think about Medicaid compared to other  
11 payers as these same therapeutics come to market. With  
12 hepatitis C, very expensive early drugs, Sovaldi and  
13 Harvoni and those sorts of things, it was very  
14 disproportionately a Medicaid population that would benefit  
15 from those particular medications.

16 With some of these other drugs in the pipeline, I  
17 think many of them do correlate to disabilities that are  
18 probably disproportionately represented among Medicaid  
19 beneficiaries. I think that's probably not true for some  
20 of the other ones.

21 I think I had two questions coming out of that  
22 thought process. One is, do we have a sense, either at a

1 drug or therapy level or at a more aggregate level how much  
2 Medicaid as a purchaser is impacted as these drugs and  
3 therapies come to market? And second, do we have a sense  
4 of how other purchasers, large employers or Medicare or  
5 others, are thinking about this pipeline from their own  
6 purchasing vantage points?

7 MR. PARK: Sure, Chuck. Some of that, I think we  
8 did present in October in the pipeline. One particular  
9 area of focus would be cell and gene therapies for children  
10 for conditions like SMA, cystic fibrosis. Certainly, there  
11 is concern among the participants for like sickle cell  
12 disease therapies. That would probably be a lot of  
13 Medicaid beneficiaries. Also, there is a gene and cell  
14 therapy in the pipeline for hemophilia, which actually may  
15 not be a large increase in cost because states already  
16 spend a lot of treatment on hemophilia factor already. So  
17 those were some of the kind of primary conditions that  
18 states were really focused on based on what's in the  
19 pipeline right now.

20 Other cell therapies that may be targeted,  
21 cancer, that might affect other payers a little bit more  
22 than Medicaid. Medicare, that might be more of a Medicare



1 issue or commercial payers than for Medicaid.

2           We can certainly look into how other purchasers  
3 are trying to approach these products. We know that on the  
4 commercial side, one of the payers -- and I can't think off  
5 of the top of my head -- had kind of proposed -- one of the  
6 PBMs had proposed a model to its customers where  
7 essentially it would be kind of like the new benefit in  
8 that they are going to pool together the risk, and so that  
9 they would cover the risk out of this pool. And each  
10 particular customer of that PBM maybe would pay like a  
11 couple of dollars PMPM to the PBM, for cell and gene  
12 therapies, and then they would cover the cost of cell and  
13 gene therapies out of that pool.

14           There's some consideration of similar models of  
15 like pulling risk across a broader population than a single  
16 payer that's out there on the commercial side.

17           VICE CHAIR MILLIGAN: Thanks, Chris.

18           As we move toward whatever form of publishing  
19 this work or any of the reports down the road, I think  
20 contextualizing this with how much of it is a Medicaid-  
21 specific issue versus how much of it isn't and how that  
22 observation might drive some policy recommendations down

1 the road or policy thoughts, I think that just would be  
2 helpful context, personally.

3 Thank you.

4 CHAIR BELLA: Darin?

5 COMMISSIONER GORDON: Chris, great job, as usual.

6 The one thing that I'm wondering if you can  
7 provide more clarity for me, if it was discussed by the  
8 group, when we talk about a new national benefit, the thing  
9 that I'm struggling with -- and again, I'm not saying that  
10 that whole thing was designed and drawn out in the  
11 discussions, but did it come up? One of the things you  
12 see, I think of some of the transfusions that take place.  
13 It's the cost of the drug, but it's also the hospital  
14 experience as well that tends to be you get the drive  
15 covered, but you can't figure out how you're going to pay  
16 for the hospital care, that it's not necessarily helpful.

17 So was there any discussion about how? I mean,  
18 it's not just the therapy itself. So if there was a new  
19 national benefit to cover the therapy, would it cover -- in  
20 this example, I'll just use like CAR T or something  
21 similar. Would that also encompass all of the additional  
22 services around the therapy itself like hospital care

1 that's required?

2 MR. PARK: Yeah. So there was discussion about  
3 that, and using the example of CAR T, there was quite a bit  
4 of discussion about whether you should include all of the  
5 ancillary services that kind of surround the therapy into  
6 the benefit.

7 I think where the panel got kind of stuck was how  
8 far do you go. What services are attached to the  
9 particular therapy? They thought it kind of led down a  
10 slippery slope of maybe how far after the infusion should  
11 you consider maybe rehospitalization and things like that.

12 Ultimately, they kind of settled on just covering  
13 the therapy itself into the benefit, but certainly, that  
14 was part of the discussion. If it's something the  
15 Commissioners are interested in, we can certainly think  
16 about it more.

17 COMMISSIONER GORDON: Yeah. I think it's an  
18 interesting solution, and thanks for clarifying because  
19 that was just one thing. I saw where they gave comments  
20 about how you're separating the therapy and the  
21 administration, and I didn't know if it went as far as, in  
22 some cases, the hospitalizations as well. So that's

1 helpful because that will be something that could create an  
2 odd dynamic where Medicaid is paying in one situation and  
3 the national benefit is paying another. That creates  
4 another dual program where we need to work on integration.

5 It's helpful. Thank you.

6 CHAIR BELLA: Fred?

7 COMMISSIONER CERISE: Yeah. Chuck reminded me  
8 about a point I wanted to make, and that is to deal with  
9 the private payers and the commercial payers and the  
10 opportunity or potential to include them in whatever  
11 national work we're doing.

12 You mentioned in the paper that incentive to sort  
13 of shift people from the commercial side to the Medicaid  
14 side for some of these very expensive things. If there's a  
15 solution that includes everyone for these rare and very  
16 expensive things, it seemed like it makes sense to consider  
17 all the payers. I don't know how practical that is, but  
18 I'd throw that out for your thoughts.

19 CHAIR BELLA: Thanks, Fred.

20 Sheldon?

21 COMMISSIONER RETCHIN: Yeah. I was going to  
22 cycle back actually from the last presentation, last

1 meeting, a point that I thought Fred made was an  
2 outstanding one. It was the ability to get a bioethicist  
3 to sit as part of the TAP.

4 I'm looking at that really valuable chart here or  
5 the flow in accelerated approval drugs. The single  
6 challenge of limited evidence just sticks out at me. I  
7 have a very vivid memory, as maybe some of you do, that in  
8 the 1990s, women with breast cancer -- there were 41,000  
9 women with breast cancer who got bone marrow transplants  
10 and that had no clinical advantage, and the pressure was  
11 put on systems to do it but long before there was any  
12 evidence that it worked. And it didn't, and we are all  
13 guilty of doing that out of a preponderance of hope.

14 But I still go back to the Makena, if there's  
15 some motive there to not get into what is called Phase 4 of  
16 a clinical trial, to get that evidence as soon as possible  
17 with accelerated approval. I think there's a real weakness  
18 here.

19 But what about the bioethicist? Was that person  
20 included?

21 MR. PARK: Yes, we did find an ethicist for the  
22 last meeting where we brought in all the stakeholders.

1 CHAIR BELLA: Okay. Any other comments from  
2 Commissioners? Tricia.

3 COMMISSIONER BROOKS: So my colleague, Edwin  
4 Park, served on the TAP and was not able to be part of the  
5 last meeting when the stakeholders came in. I think he's  
6 going to be able to join for public comment at 4:30.

7 And this is not my area of expertise but a couple  
8 of points that we feel are important to make is that the  
9 open formulary is a beneficiary protection and going to a  
10 targeted, closed formulary is counter to that.  
11 Additionally, a federal negotiated price strategy doesn't  
12 have to be outside the rebate program. It just would mean  
13 doing special treatment within the drug rebate program and  
14 then making sure that we would get the better price,  
15 whether that's the traditional rebate program or the  
16 negotiated price, including the inflation-related factor,  
17 because there's not a guarantee that the federal government  
18 will negotiate prices that would be lower than what could  
19 be accomplished through the rebates.

20 So hopefully Edwin is able to join us at 4:30 so  
21 he can share more in that regard, and I wanted to make sure  
22 it got in the record.

1           CHAIR BELLA: Thanks, Tricia, and he can always  
2 submit comments online as well, if he's not able to make  
3 it.

4           Okay. I have a question. I'm trying to read the  
5 will of the Commission. It definitely sounds like there's  
6 interest in continue work on the cell and gene therapies.  
7 What I'm looking for a little bit of signal is, is there  
8 interest in Chris bringing us back a recommendation on the  
9 accelerated approval, because that one seems to be a little  
10 more straightforward. Stacey, can I put you on the spot,  
11 and see, is that something we'd like to bring back more in  
12 recommendation form or do we want to keep it in exploration  
13 mode?

14           COMMISSIONER LAMPKIN: I don't want to rush it,  
15 so I want to make sure people get to a comfort level with  
16 it. But to me it seemed more straightforward and have  
17 aligned incentives. I would just like to make sure that we  
18 kicked the tires on any kind of unintended consequences,  
19 you know, just have cleared that hurdle. But other than  
20 that it seemed to me like a relatively straightforward  
21 potential recommendation, so not on as long a timeline as  
22 the other, for example.

1           CHAIR BELLA: Chris, what does that look like to  
2 you, in terms of what you might bring back to us when and  
3 what other sort of signals you need from us?

4           MR. PARK: Sure. Certainly the accelerated  
5 approval one is pretty discrete, and we do have a lot of  
6 feedback from the various stakeholder groups. I think the  
7 biggest concern of maybe unintended consequences is where  
8 that additional rebate amount is set, and if it's set too  
9 high, maybe it creates some disincentive for manufacturers  
10 to pursue certain drugs, and particularly a lot of these  
11 accelerated approval drugs, one of the criteria for the  
12 pathway of that is that it needs to treat kind of like a  
13 condition of high need.

14           So there was some concern right there but they  
15 thought that if the rebate were set appropriately that  
16 there's a lot of other incentives for the manufacturers to  
17 still pursue the pathway, and it really puts the onus on  
18 the manufacturer to kind of weigh that additional rebate  
19 versus early market access. And in terms of like for  
20 manufacturers, since they're not completing that last  
21 particular trial before they get approval, there are some  
22 reduced costs up front before they hit the market. So some



1 of that will be taken up by the additional rebate.

2           And then also I think they thought that it was  
3 important for the rebate to provide that incentive, for the  
4 manufacturer to complete their trials, because they're  
5 often delayed. When they submit their proposal to the FDA  
6 it's usually like two to three years, a lot of times, but  
7 we don't see necessarily results until like five years or  
8 later. So I think they really thought that was important  
9 to create that incentive.

10           And another thing I can bring up is that for both  
11 accelerated approval drugs and cell and gene therapies  
12 there was talk among the participants about kind of  
13 creating a national registry to kind of consolidate the  
14 evidence, and they thought that would be helpful. So this  
15 might be another place where, along with the additional  
16 rebate we could either make a recommendation or at least  
17 include in the rationale and support for trying to create a  
18 national registry to collect the evidence across states.  
19 So that also would benefit the manufacturer in kind of  
20 collecting real-world evidence to help with their  
21 confirmatory trial.

22           CHAIR BELLA: Okay. Stacey, any last comments to

1 Chris, on what he just said?

2 COMMISSIONER LAMPKIN: No. I think that all  
3 sounds good. I guess the only other one would be just to  
4 make sure that we have an assurance that moving the lever  
5 over here doesn't just push the cost into a higher list  
6 price, or there's not just some other lever that just  
7 drives the cost to a different part of the process. I  
8 don't understand the nuances well enough to know where that  
9 might happen, but is it real, a real incentive, or is it  
10 just on the face?

11 MR. PARK: That was another thing the  
12 participants discussed, and I think it kind of depends on -  
13 - there's certainly some concern that manufacturers can  
14 raise list price to counter any new rebate. The counter-  
15 argument is if they already, like a lot of economists think  
16 if they already have that ability to raise the price then  
17 that probably should have already been built into the list  
18 price already.

19 You know, I'm not sure we'll ever get to a point  
20 where we can say that this will or will not create an  
21 increase in the list price.

22 CHAIR BELLA: Okay. My closing comment or

1 request is just for you to make sure that we're -- I don't  
 2 think we can ever go wrong talking to states, and I know  
 3 you have been talking to states, but continuing to make  
 4 sure we've got their input as we move forward on this,  
 5 which I know you do.

6 Okay, Chris, thank you very much. I really  
 7 appreciate the work.

8 CHAIR BELLA: We are in the home stretch and  
 9 Chuck is going to take us through our last session. So  
 10 I'll turn it to you, Chuck.

11 VICE CHAIR MILLIGAN: Thanks, Melanie. And we  
 12 are now going to learn more about parity, mental health  
 13 parity, and Erin is going to be leading us through this.  
 14 So Erin, it's all yours.

15 **### MENTAL HEALTH PARITY IN MEDICAID**

16 \* MS. McMULLEN: Thanks, Chuck. Yeah, as Chuck  
 17 said we're going to be discussing the implementation of the  
 18 Mental Health Parity and Addiction Equity Act of 2008  
 19 today. I'm going to just wait until my slides pop up.

20 Commissioners, you might recall that we first  
 21 discussed protections afforded under mental health parity  
 22 when we were working on our report on oversight of

1 institutions of mental diseases.

2           Today we're going to provide a brief background  
3 on mental health parity before discussing the policy  
4 questions and the approach that staff took to analyze the  
5 implementation of mental health parity in Medicaid and  
6 CHIP. Your meeeting materials kind of do a deeper dive of  
7 mental health parity requirements. I'm going to just try  
8 to hit the high notes today. And then we're going to  
9 present some findings related to outcomes and challenges  
10 that states and MCOs encountered when conducting their  
11 parity analyses, as well as perceived shortcomings  
12 associated with mental health parity.

13           The findings that I'm going to discuss today will  
14 be incorporated into an issue brief that's going to be  
15 published in the spring of 2021.

16           In 2016, CMS clarified the application of the  
17 Mental Health Parity and Addiction Equity Act of 2008 to  
18 Medicaid and CHIP in a final rule that addressed aggregate  
19 lifetime limits, financial requirements, quantitative  
20 treatment limitations, non-quantitative treatment  
21 limitations, and availability of information. It also  
22 required states and MCOs to perform an analysis of limits

1 placed on mental health and substance use disorder  
2 treatment benefits. And although these regulations went  
3 into effect in October of 2017, little is known about how  
4 mental health parity has been implemented at the state  
5 level.

6           So we set out to learn how these regulations have  
7 been implemented since they took effect. In examining  
8 their implementation, we sought to address the four policy  
9 questions that are listed on this slide. As you can see,  
10 MACPAC sought to understand the challenges that were  
11 experienced by state MCOs in complying with parity, whether  
12 the Mental Health Parity and Addiction Equity Act increased  
13 access to behavioral health services, and if specific  
14 changes to mental health parity were needed.

15           To answer those questions that I discussed on the  
16 prior slide, we conducted a series of semi-structured  
17 interviews with Medicaid officials in Hawaii, Maryland, and  
18 Oregon. We also interviewed MCOs where applicable,  
19 beneficiary advocates from these states, as well as  
20 officials from CMS and other national organizations, such  
21 as the Bazelon Center and the National Association of  
22 Insurance Commissioners.

1           Your meeting materials do go into deeper detail  
2 about mental health parity requirements, including the  
3 evolution of mental health parity at the federal level.  
4 I'm just going to hit the high points today.

5           Generally, parity requires group health plans and  
6 health insurance issuers that provide behavioral health  
7 benefits, including MCOs, to provide coverage for substance  
8 use disorder and mental health benefits that are no more  
9 restrictive than the coverage generally available for  
10 medical and surgical services. I just want to make a note,  
11 though, that parity did not mandate coverage for a specific  
12 behavioral health benefit, but if a state does cover  
13 physical health services in any classification, like  
14 outpatient, inpatient, pharmacy services, or emergency  
15 services, then some type of behavioral health benefit must  
16 be covered in every classification in which medical and  
17 surgical services were covered.

18           More recently, the ACA did apply parity  
19 requirements to individual health insurance coverage. It  
20 also required individual and small group plans, including  
21 those in the state and federal marketplace, to provide  
22 coverage for mental health and substance use disorder

1 services as one of ten essential health benefits.

2 In accordance with CMS rulemaking, parity  
3 requirements apply to all behavioral health benefits for  
4 Medicaid beneficiaries enrolled in an MCO, regardless of  
5 whether that plan provides mental health, substance use  
6 disorder services, or both. Once an individual is enrolled  
7 in an MCO their entire benefits package is subject to  
8 parity, including services that might be delivered through  
9 fee-for-service, through maybe a behavioral health carve-  
10 out. Such requirements are not applied to beneficiaries  
11 who receive Medicaid fee-for-service state plan services  
12 only.

13 Federal rules require that states that use an MCO  
14 to deliver some Medicaid benefits to provide documentation  
15 of compliance with parity to the general public. This is  
16 commonly referred to as a parity analysis. That analysis  
17 has to be posted on the state's Medicaid website, and  
18 states were required to comply with that by October of  
19 2017.

20 Through our work, we found that many states  
21 requested an extension for this deadline, and as of  
22 November 2020, CMS was still working with five states on

1 their parity compliance documentation. I just want to  
2 caution that this isn't really due to lack of effort on  
3 states' or CMS's part. These analyses, as we'll discuss  
4 momentarily, are incredibly complicated.

5 Parity analyses must compare limitations placed  
6 on behavioral health benefits with those used for medical-  
7 surgical services. So states and MCOs are required to  
8 examine behavioral health services that fall into the four  
9 categories listed on this slide. Ultimately, this analysis  
10 requires states and MCOs to place each mental health and  
11 substance use disorder benefit as well as each medical and  
12 surgical benefit into one of these classifications for the  
13 purpose of their parity analysis.

14 Once they've done that, the state or MCO is then  
15 required to identify and test each benefit classification  
16 for each individual benefit, based upon applicable parity  
17 requirements. So each individual benefit has to be tested  
18 in the five areas listed on this slide. So that's  
19 aggregate lifetime and annual dollar limits; financial  
20 requirements, including co-pays; quantitative treatment  
21 limitations, so that could include day limits on the scope  
22 or duration of benefits; non-quantitative treatment



1 limitations, which could include medical management  
2 standards, provider network admission standards, payment  
3 rates, fail first policies, and other limitations on a  
4 benefit; and then the last one is the availability of  
5 information, and that includes criteria for medical  
6 necessity determinations regarding behavioral health  
7 benefits.

8           So generally, the limitations placed on  
9 behavioral health benefits may not be more stringent than  
10 those placed on medical-surgical benefits. Moreover, those  
11 limitations must be applied using the same factors in both  
12 writing and operation.

13           States have to document and post their findings  
14 from their parity analysis, including any follow-up  
15 activities applicable to the benefits provided to MCO  
16 enrollees. They must also make any changes to meet parity  
17 requirements that were discovered during their analysis.  
18 Either the state or the MCO must complete the parity  
19 analysis, depending on how benefits are administered in the  
20 state.

21           States must also document in their Medicaid or  
22 CHIP state plan and the ABPs and CHIP plans that they

1   comply with parity requirements. For certain CHIP plans  
2   and ABPs, the state doesn't have to complete a full parity  
3   analysis.

4               So once their initial parity analysis has been  
5   conducted, CMS reviews parity provisions in MCO contracts  
6   during their routine contract review process. As of  
7   November 2020, all states with MCOs have updated their  
8   managed care contracts to adjust parity provisions.

9               Now we're going to go over our findings from our  
10   interviews in more detail. Interviewees from states and  
11   MCOs generally identified similar challenges when  
12   conducting parity analyses. Those challenges were  
13   consistently cited in two areas. Perhaps not surprisingly,  
14   how states went about doing these analyses varied greatly.  
15   CMS did provide states with a toolkit to assist with parity  
16   analyses, including the data collection process, but states  
17   weren't required to use the materials that CMS provided.  
18   In fact, all of the states that we spoke with did develop  
19   their own data collection processes. For example, one  
20   state we spoke to hired a contractor to assist with the  
21   data collection process, while another state ultimately  
22   required MCOs to purchase a tool to collect the data needed

1 for parity analysis.

2            Depending on a state's delivery system, states  
3 had to collect and review information from multiple MCOs  
4 for all behavioral health and medical-surgical services.  
5 And one state that we spoke with, this included compiling  
6 information from 16 different managed care entities. Many  
7 stakeholders, including CMS, noted that these analyses were  
8 incredibly resource intensive and required a wide range of  
9 staff expertise.

10           When initiating their parity analyses, states,  
11 MCOs and stakeholders expressed concern that they had  
12 limited expertise and underestimated the scope of federal  
13 parity requirements. One state noted that it took  
14 significant time for staff to understand the level of  
15 specificity and depth of what was required of them.  
16 Moreover, getting state staff to recognize how programmatic  
17 changes, such as modifying the state plan or making major  
18 delivery systems changes, affect parity compliance, and  
19 that remains kind of an ongoing process concern for that  
20 state.

21           CMS did acknowledge a lot of these challenges and  
22 that states and MCOs struggled to conduct these parity

1 analyses.

2           So the most common difficulty that states or  
3 plans faced when conducting parity analyses was documenting  
4 compliance with non-quantitative treatment limitations. In  
5 part, this was because states and MCOs had to examine  
6 numerous policies for each behavioral health benefit,  
7 including utilization review strategies like prior  
8 authorization, medical necessity criteria, written  
9 treatment plan requirements, and various standards related  
10 to network design.

11           Collecting and summarizing these policies for  
12 each behavioral health benefit was challenging for states  
13 and MCOs, particularly since it was a new process and  
14 required a review of a high level of information about  
15 multiple complex policies.

16           CMS and states also indicated that data  
17 collection was difficult due to the complexity of state  
18 treatment systems. For example, states that have a high  
19 number of MCOs or multiple benefits carved out were  
20 required to analyze significantly more information.

21           In addition, if MCOs subcontract certain  
22 functions out, the state must understand the role of the

1 subcontractor, not just the MCO, and how the subcontractual  
2 arrangement affected parity compliance.

3 States also noted that in some instances, MCOs  
4 did not always provide the state with sufficient detail to  
5 assess parity compliance, requiring the state to go back to  
6 their MCOs several times with additional data requests.

7 In some instances, stakeholders and state staff  
8 had different opinions on what constituted a non-  
9 quantitative treatment limitation, and these non-  
10 quantitative treatment limitation analyses could be even  
11 more complex if payment methodologies used for behavioral  
12 health services differed from those that are used for  
13 medical and surgical benefits.

14 It's important to note that interviewees did cite  
15 similar challenges in assessing non-quantitative treatment  
16 limitations within the private insurance market, but  
17 despite these shared challenges related to mental health  
18 parity implementation and compliance, we did find that  
19 collaboration between insurance commissioners and state  
20 Medicaid agencies was limited.

21 Next slide. You can skip ahead. Thanks.

22 Finally, we're just going to wrap up with

1 discussing some perceived shortcomings related to mental  
2 health parity. The stakeholders that we spoke with agreed  
3 that parity has helped raise awareness and generated state-  
4 level conversations regarding access to behavioral health  
5 care, but some interviewees did note that they were  
6 concerned that many consumers didn't understand the  
7 protections afforded to them by mental health parity.

8           Generally, the states and MCOs that we spoke with  
9 noted that they had not made any large-scale changes to  
10 their behavioral health benefits as a result of their  
11 parity analysis.

12           Some state officials questioned whether much has  
13 changed as a result of parity. One state noted that it  
14 didn't have any data to demonstrate that parity  
15 implementation has improved access to behavioral health  
16 care in Medicaid and CHIP. They theorized that there may  
17 have been some minor improvements but overall no major  
18 systemic changes. Two other states that we spoke with had  
19 similar responses.

20           One advocacy organization did note that providers  
21 continue to be challenged by vastly different non-  
22 quantitative treatment limitations across MCOs, and

1 availability of information still remains a challenge.

2           Since parity doesn't mandate coverage of  
3 behavioral health services, one stakeholder noted other  
4 policies were more relevant in ensuring access to  
5 community-based services. Specifically, they noted that  
6 the community integration mandate under the ADA and the  
7 subsequent Olmstead decision was a more effective legal  
8 mechanism to ensure access to behavioral health care.

9           Next slide. So that concludes our findings  
10 related to parity. As I noted earlier, we'll be taking the  
11 information that was presented today and incorporate it  
12 into an issue brief that we will publish later this spring.

13           I do want to just take a minute to talk about  
14 what we have looking forward. In March, we're going to  
15 turn our focus back to some of the access issues we  
16 discussed in the fall. We'll be presenting some policy  
17 options to you to improve access to behavioral health care  
18 for both adults and youth.

19           In addition, Aaron and I will be back -- so  
20 you'll have another shot at the Erin/Aaron(s) -- to discuss  
21 policy options to improve clinical integration of  
22 behavioral health services via electronic health record

1 use.

2           So I'd be happy to answer any questions you have  
3 at this time. Thanks.

4           VICE CHAIR MILLIGAN: Thank you, Erin. It's  
5 always challenging being the last one on the formal agenda.  
6 So I appreciate you doing such a nice job with it.

7           Do we have anybody who has questions for Erin?  
8 Martha, then Sheldon.

9           COMMISSIONER CARTER: Thank you, Erin.

10           One of my bugs is prior authorizations, and I  
11 wondered where that fit in here. Just in personal  
12 experience, running services that included medical and  
13 behavioral and substance use disorder, there were at least  
14 earlier on in the opioid epidemic more problems with prior  
15 authorizations and the need to continually reauthorize  
16 services. I wonder where that falls in here and what sort  
17 of barriers you're finding. Maybe that doesn't fit exactly  
18 into here. Maybe it goes into the access cover station  
19 later, but that's an important topic, I think.

20           MS. McMULLEN: Yeah. So within the mental health  
21 parity analyses, prior authorization and concurrent review  
22 policies would fall under that non-quantitative treatment



1 limitation bucket. So states and MCOs were required to  
2 look at those as a part of their analyses.

3 We did hear from CMS that some states did wind up  
4 changing some of their prior auth policies as a result of  
5 their parity analysis, but it seems like that was kind of  
6 at the margins. It might have been like some small tweaks  
7 here and there.

8 If you recall, we did a report on utilization  
9 management for medication-assisted treatment. It was  
10 issued in the fall of 2019, and we did see that some states  
11 were opening up their prior auth requirements as it related  
12 to medications to treat opioid use disorder.

13 So it does seem like states have made some  
14 changes, but I can't say whether that's because of parity  
15 or because of increased attention on the opioid epidemic.  
16 It's kind of hard to say.

17 COMMISSIONER CARTER: Thanks.

18 VICE CHAIR MILLIGAN: Sheldon, you're up, and  
19 then Toby after that.

20 COMMISSIONER RETCHIN: Yeah. Thanks. Thanks for  
21 that report. I'm disappointed if it's going to occur in  
22 the fall, listening in as a citizen back in my street

1 clothes. I'm sure the Commissioners will be shocked that I  
2 might think that this has anything to do with inadequate  
3 behavioral health workforce, but it does.

4           Since 2010, the participation rates from  
5 psychiatrists -- and I only just mention psychiatry not  
6 because it's by any means the only access for a behavioral  
7 health workforce, but that participation rates have gone  
8 from 47 percent down into the low 30s. That means that  
9 more than 65 percent of psychiatrists in the U.S. don't  
10 participate in Medicaid.

11           Yesterday we talked about extending the  
12 postpartum coverage to a year. The most common  
13 complication that was mentioned in the postpartum period is  
14 postpartum depression. So we can mandate coverage, but we  
15 can't mandate or guarantee access unless we look at that.

16           Maybe one last point to make is most metropolitan  
17 areas separate out diversion from behavioral health from  
18 the other aspects of the clinical enterprise, those that  
19 have psychiatric beds. Those at least in Columbus, that's  
20 not just diversion in a single hospital. Very regularly,  
21 they go to bed control over the city because the demand is  
22 so large and unfulfilled.

1           So I'm looking forward to trying to come up with  
2 policies to get at this with opioid disorder, and the  
3 pandemic has maybe given us a respite from thinking about  
4 it. But rest assured, the problems with mental health and  
5 addiction access have mushroomed during the pandemic.

6           VICE CHAIR MILLIGAN: Thank you, Sheldon.

7           Toby?

8           COMMISSIONER RETCHIN: Yeah. Just briefly, more  
9 of an observation of reviewing this and thinking back to  
10 some other topic on the duals is how complicated some of  
11 these new requirements and the expertise and need for  
12 resources. On the duals work, we were noting a lot of  
13 these requirements or opportunities and options within the  
14 dual space have been there for a while, yet states don't  
15 have either the expertise, the resources. So I'd just  
16 again applaud that we just need to keep on remembering how  
17 do we, within all of this work, think through the state  
18 resources and needs and what can we be examining to build,  
19 whether it's bench or more centers of excellence, to help  
20 states with the complexity of the new requirements and the  
21 need for new services, whether it's behavioral health or  
22 whether it's integration of care.

1 VICE CHAIR MILLIGAN: Thank you, Toby.

2 I didn't have anybody else on my list. Does  
3 anybody want to add yourself to the list now?

4 [No response.]

5 VICE CHAIR MILLIGAN: Okay. Erin, we look  
6 forward to the issue brief that you referenced and looked  
7 forward to, I think, probably seeing quite a bit of you  
8 next month or I should say in March.

9 Do you have any questions for us or anything else  
10 you need from us at this time?

11 MS. McMULLEN: I don't think so. Thanks.

12 VICE CHAIR MILLIGAN: Thank you, Erin.

13 So, Melanie, turning it back over to you.

14 CHAIR BELLA: Thank you, Chuck.

15 We will take any public comment now on the  
16 discussion we just had on parity or on the high-cost drugs,  
17 the discussion we had prior to this. If you'd like to make  
18 a comment, please hit your hand icon. I see one so far.

19 Please introduce yourself and your organization.

20 MS. REPASS: Paul Locke, you have been unmuted.

21 Please make your comment.

22 ### PUBLIC COMMENT

1       \*               MR. LOCKE: MY comment being what my organization  
2 is and what my -- hello?

3               CHAIR BELLA: Go ahead.

4               MR. LOCKE: Would you please repeat the statement  
5 or just the question?

6               CHAIR BELLA: Paul, I'm sorry. We're having a  
7 really hard time hearing you.

8               VICE CHAIR MILLIGAN: Paul, we asked you to  
9 identify yourself and the organization that you're with.  
10 That's the part you didn't hear from us.

11              MR. LOCKE: Thank you. I'm from United Health  
12 Group, and I'm the policy writer for the Policy and Teams  
13 Division.

14              CHAIR BELLA: I'm sorry. We're still having  
15 trouble hearing you.

16              MR. LOCKE: I'm on a cell phone, and I can't --  
17 my microphone didn't work. I'm from United Health.

18              CHAIR BELLA: Yep, that's great.

19              MR. LOCKE: I am from United Health. Okay.

20              CHAIR BELLA: Please go ahead with your  
21 statement.

22              MR. LOCKE: I am from United Health. I am a

1 policy -- on the Policy and Teams Division. I have  
2 performed Medicaid policy and research, and I'm just happy  
3 to learn. I've worked there since September, and I'm happy  
4 to grow my knowledge base.

5 CHAIR BELLA: Okay. Thank you very much.

6 MR. LOCKE: Thank you.

7 CHAIR BELLA: I think we can go to Edwin, please.

8 MR. REPASS: Edwin, I'm enabling your mic.

9 Please unmute yourself to make your comment.

10 [Pause.]

11 CHAIR BELLA: Edwin, we need you to unmute your  
12 phone, and then we'll be able to hear you.

13 MR. EDWIN PARK: Oh, here we go. It took me a  
14 while to get unmuted. Sorry about that.

15 This is Edwin Park, Georgetown Center for  
16 Children and Families. I want to comment on the payment  
17 coverage of high-cost specialty drugs. As a disclosure, I  
18 was a participant on the Technical Advisory Panel.

19 I just had three comments on this issue. First,  
20 I think it's critical that the open formulary protections  
21 that currently exist under the rebate statute continue to  
22 apply in both models for both the accelerated approval

1 drugs and for the gene and cell therapy drugs to ensure  
2 beneficiary access.

3           For the second model related to cell and gene  
4 therapy, to ensure that Medicaid does better than under the  
5 current Medicaid Drug Rebate Program, that the minimum  
6 rebate or the rebate that's obtained under the value-based  
7 purchasing agreement should be the higher of the existing  
8 MDRP rebate and not just the minimum rebate but the full  
9 base rebate, the higher of the minimum rebate, or the  
10 rebate -- provider best price plus any inflation-related  
11 rebates. That will ensure that Medicaid can do better in  
12 dealing with the very high-cost gene and cell therapies  
13 that are coming down the drug pipeline to ensure  
14 affordability and sustainability for Medicaid programs,  
15 whether the federal government is picking up all these  
16 costs or just a greater share than current law.

17           And the last is I don't think it's necessary that  
18 the new model be entirely separate for the Medicaid Drug  
19 Rebate Program for the cell and gene therapies because that  
20 will help ensure -- if it's integrated to some degree, it  
21 will help ensure better enforcement of requirements for the  
22 manufacturers and ease of administration.

1           So just those three clarifications and I would  
2   argue key elements for these two models to deal with this  
3   important issue.

4           CHAIR BELLA: Thank you for taking time to  
5   participate in the panels, and thank you for the comments  
6   today.

7           MR. EDWIN PARK: Thank you.

8           CHAIR BELLA: I think we have one other person  
9   who would like to speak.

10          MS. REPASS: Nataki, I am enabling your mic.  
11   Please unmute yourself to make your comments.

12          MS. MacMURRAY: Hello. Can you hear me? Hello.  
13   Can you hear me?

14          CHAIR BELLA: Yes.

15          MS. MacMURRAY: Great. Thank you.

16          This is Nataki MacMurray. I'm with the Office of  
17   National Drug Control Policy. I actually had a question  
18   about the parity report, especially when it comes to the  
19   CHIP piece of it. Were you able to find greater  
20   accessibility to services for SUD for youth under either  
21   CHIP provisions or the EPSDT provisions that were on par  
22   with services for mental health issues for youth?



1           We usually talk about parity of behavioral health  
2   in general, and we often mean both mental health and  
3   substance use. And we compare that to medical, but we're  
4   often finding we're hearing that there's some disparity  
5   between the mental health services and substance use  
6   services, especially when it comes to youth. So were you  
7   finding any challenges with mental health and substance use  
8   being on par with each other as they try to be on par with  
9   medical and surgical benefits?

10           CHAIR BELLA: Erin, thank you for reappearing.  
11   Do you want to take that one?

12           MS. McMULLEN: Sure. So, unfortunately, the way  
13   these parity analyses are designed, states aren't required  
14   to demonstrate that they're facilitating access to  
15   services. Some of the work we presented at our December  
16   Commission meeting highlighted some of the concerns you  
17   brought up around access to behavioral health services for  
18   youth, and we did see a clear disparity in access to  
19   substance use disorder services that was much greater than  
20   what we were seeing on the mental health side.

21           That's not to say that there isn't an issue on  
22   the mental health side. We just found it was particularly

1 concerning around access to substance use treatment for  
2 youth.

3 So I would encourage you to go back and look at  
4 those, but unfortunately, the parity analyses don't lend  
5 themselves to the type of analysis you're alluding to.

6 CHAIR BELLA: Thank you for your comment, though.

7 Thank you, Erin.

8 I don't see -- one more second. I don't see any  
9 other hands raised.

10 Anybody else on the Commission have any final  
11 questions, comments, words of wisdom?

12 [No response.]

13 CHAIR BELLA: All right. Thank you for a jam-  
14 packed two days. Thank you again to Anne and the team.  
15 Thank you to all of you who joined us virtually. We will  
16 be back March 4th and 5th. So the time will fly. We'll be  
17 back very quickly, and again, thanks to all the  
18 Commissioners. Have a great weekend, everybody.

19 COMMISSIONER SZILAGYI: And thanks to Melanie for  
20 conducting a wonderful meeting for two days.

21 CHAIR BELLA: Thank you, Peter.

22 COMMISSIONER BURWELL: Agreed.

1       \*               [Whereupon, at 4:31 p.m., the meeting was  
2       concluded.]