



PUBLIC SESSION

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CHAIR BELLA: All right. Good morning, everyone. Welcome to the November meeting of MACPAC. We are going to get started with the continuation of our work on managed care appeals, and welcome, Lesley and Amy. I'll turn it over to you.

IMPROVING THE MANAGED CARE APPEALS PROCESS

* MS. BASEMAN: Thank you, Melanie, and good morning, Commissioners.

Today Amy and I are here to discuss policy options for the appeals process in Medicaid managed care.

We'll first start with a brief project overview. We will then quickly walk through the methodology for the recently convened beneficiary focus groups. Next, we'll detail the key challenges with the appeals process and present policy options designed to address these challenges. Lastly, we will touch upon next steps.

As a reminder, this work focused on three key objectives, as indicated here on the slide. Today's presentation will focus on policy options for the appeals process. We will return in January for a vote on

1 recommendations and a presentation of the draft chapter.
2 The chapter will appear in the March report to Congress.

3 We briefly want to walk through the methodology
4 for our beneficiary focus groups. We contracted with
5 Mathematica to conduct these focus groups. Mathematica
6 conducted four focus groups and two individual interviews,
7 totaling 22 beneficiaries and caregivers. Participants
8 were eligible for our focus groups if they had appealed a
9 managed care denial within the last three years.
10 Mathematica mostly relied upon legal aid organizations and
11 state ombudsman offices to assist with recruitment.

12 Key findings identified from this study reflect
13 only the experience of those who were recruited and
14 participated. We do not know the extent to which these
15 findings apply to individuals who do not seek out
16 assistance from legal aid or ombudsman offices. However,
17 the focus group findings echoed many of the findings from
18 our roughly 30 interviews.

19 This table displays some key features of the
20 focus group participants. In total, we heard from 22
21 beneficiaries and caregivers across eight states. Most
22 participants were caregivers for parents or children, and

1 most were appealing a denial in home health aide or nursing
2 hours. One interview was conducted in Spanish, with all
3 remaining interviews and focus groups conducted in English.

4 The evidence we collected suggested three key
5 challenges with the appeals process. While we emphasize
6 input from focus group participants in these next several
7 slides, we want to flag for Commissioners that these
8 challenges arose from multiple streams of evidence
9 collection, including interviews with states and
10 stakeholders, a state scan of publicly available data, and
11 a federal policy review.

12 The first key challenge from our research was a
13 lack of trust and general frustration with the appeals
14 process. Most focus group participants did not have a
15 positive experience with their MCO. Many reached out to
16 member services representatives and felt that these
17 individuals were some combination of unknowledgeable and
18 unhelpful.

19 In our interviews, providers and beneficiary
20 advocates shared that communicating with the MCO can be a
21 frustrating experience. Some even provided examples of
22 being dissuaded from filing an appeal.

1 Many focus group participants also felt powerless
2 against the MCO. Some indicated that the power imbalance
3 was intimidating, even comparing it to a David versus
4 Goliath scenario.

5 Lastly, focus group participants who had never
6 filed an appeal before had high expectations to win their
7 appeal, whereas those who had filed multiple appeals before
8 had far lower expectations. These quotes further
9 illustrate this issue of frustration and lack of trust.

10 Regarding member services representatives, one
11 focus group participant indicated that there's a large gap
12 in that knowledge and ability to be helpful. Another
13 participant felt that the MCO's goal was to get them to
14 give up on their appeal.

15 The second key challenge from our research was
16 around access barriers to continuation of benefits. As a
17 reminder, continuation of benefits is designed as a
18 beneficiary protection for continuity of care. If an MCO
19 terminates, suspends, or reduces a previously authorized
20 service, beneficiaries have a right to continue receiving
21 services at the previously authorized level while the
22 appeal is pending. Beneficiaries have 10 days from the

1 date of the denial notice to request this continuation.
2 MCOs are allowed to recover the costs associated with
3 services provided while an appeal is pending if repayment
4 for services is consistent with the state's usual policy on
5 recoveries.

6 We found that access barriers for continuation of
7 benefits fall into three categories: awareness, timelines,
8 and repayment. Focus group participants were generally
9 unaware of their right to continue receiving services.
10 Some indicated that they only learned of this right once
11 they obtained legal representation. Interviewed
12 beneficiary advocates, including legal aid societies,
13 indicated that the timeline to request continuation of
14 benefits is too short. Focus group participants expressed
15 that delivery of notices is often delayed, so 10 days from
16 the date of the denial notice can sometimes happen before
17 the beneficiary even receives the notice.

18 Lastly, interviewed beneficiary advocates shared
19 that the threat of repayment dissuades beneficiaries from
20 requesting to continue services. This quote further
21 illustrates the issue of awareness for continuation of
22 benefits.

1 The final key issue from our research pertained
2 to the challenging and burdensome nature of the appeals
3 process. First, focus group participants shared that
4 denial notices often arrive late, if at all, and can be
5 hard to parse. This finding was corroborated by our
6 interviews in which beneficiary advocates and providers
7 shared the same issues with denial notices. Additionally,
8 interviewed MCOs indicated that it is challenging to write
9 denial notices at the appropriate reading level, given
10 requirements to include both clinical and legal language.

11 Second, focus group participants shared that the
12 appeals process itself is incredibly time consuming, making
13 it difficult to manage. Beneficiaries or their caregivers
14 often have to spend hours on the phone with the MCO to
15 understand the denial and what is required to pursue an
16 appeal. They then spend more hours on the phone with their
17 providers to obtain the required clinical documentation.
18 This finding was echoed by interviewed providers who shared
19 that they also spend hours on these tasks for their
20 patients.

21 Lastly, external support, including from
22 providers, community organizations, and ombudsman offices,

1 is critical for navigating the appeals process. Nearly all
2 focus group participants sought out assistance from legal
3 aid or their state ombudsman office in pursuing their
4 appeal. Interviewed beneficiary advocates and providers
5 suggested that knowledge of available external support can
6 even influence a beneficiary's decision to appeal.

7 One caregiver participant expressed that they
8 often measure their days in terms of the number of phone
9 calls they had to make that day regarding the appeal.
10 Another caregiver participant expressed frustration at the
11 process, indicating that the wheels turn very slowly and
12 that the process is both terrible and exasperating.

13 I'll now turn it over to Amy to present our
14 policy options and next steps.

15 * MS. ZETTLE: Thanks, Lesley.

16 So today we're going to present four policy
17 options for your consideration. As you can see from this
18 figure, each policy option seeks to address a specific
19 challenge that was uncovered during the stakeholder
20 interviews from earlier this year and then the focus groups
21 from this summer. Together, these policy options aim to
22 make the appeals process more accessible to beneficiaries

1 and to help ensure that beneficiaries have access to
2 medically necessary care.

3 Our first policy option would modify existing
4 regulations to require that states establish an independent
5 external medical review. This is currently an option for
6 states, and 14 states have taken up this option.

7 This external medical review occurs following an
8 internal appeal, which has been upheld by the MCO. Current
9 rulemaking specifies that beneficiaries would need to
10 initiate this external review. However, this policy option
11 we're discussing today would allow states the discretion to
12 set up the independent review either automatically or at
13 the beneficiary's election. An automatic review would be
14 more similar to how Medicare Advantage sets up its external
15 medical review.

16 And similar to current rulemaking, this policy
17 option would not extend any timeframes for the state fair
18 hearing process.

19 Our interviews and focus group findings showed
20 that there was both distrust with the current system and
21 perceptions of conflicts of interest. Requiring that
22 states establish an external medical review conducted by

1 clinical experts of upheld denials would bring greater
2 independence to the process and improve trust among
3 beneficiaries. In states that have external medical
4 review, the OIG reported that external medical reviewers
5 overturned 46 percent of denials in favor of the
6 beneficiary. As a result, those beneficiaries gained
7 access to medically necessary care of previously denied
8 appeals.

9 In addition to offering beneficiaries an
10 independent clinical review of their appeal, states and
11 plans can use this as a tool for performance improvement.
12 For example, a high overturn rate of a specific service by
13 an independent clinical reviewer may indicate that
14 improvements need to be made to the authorization process
15 and to better ensure appropriate access and reduce
16 inappropriate denials.

17 As for the effects of this policy, this option is
18 expected to have the most significant financial and
19 administrative burden on states. The cost will vary
20 depending on how states elect to set up the reviews and
21 whether they would be automatic, but we will work with CBO
22 to get an estimate on that.

1 Among all our policy options today, this policy
2 option would likely have the most direct impact on
3 improving access to care, and we should note that OIG did
4 make a similar recommendation to CMS earlier this year, but
5 they did recommend that that review process happen
6 automatically and across all states.

7 Okay. Policy Option 2 seeks to address the
8 challenges related to continuation of benefits that Lesley
9 just walked through. This policy option would require that
10 CMS issue rulemaking to extend the deadline available to
11 beneficiaries to file for continuation of benefits as well
12 as require monitoring and oversight of this protection.

13 In addition, CMS would issue guidance on
14 continuation of benefits to improve awareness and clarify
15 policies regarding potential repayment of services
16 delivered.

17 Our research indicated that accessing
18 continuation of benefits were a challenge for those three
19 reasons: tight beneficiary timelines, lack of awareness,
20 and the threat of repayment.

21 In addition, you heard from us last session that
22 there's no federal requirement to monitor whether

1 beneficiaries are using or exercising this benefit. So
2 together, rulemaking would give beneficiaries more than 10
3 days to apply, and it would also require that states
4 monitor the use to see whether it is accessible for
5 beneficiaries.

6 The guidance would offer states model language to
7 improve the notices and clarify that recruitment can happen
8 only in states where this is allowable under fee-for-
9 service. The effects of this policy would create some
10 administrative burden on CMS to both issue guidance and
11 regulations and then on states to implement those
12 regulations.

13 Our third policy option would direct CMS to issue
14 guidance detailing the various tools and approaches that
15 states could take to support beneficiaries as they navigate
16 the appeals process. This should include tools for
17 improving the denial notice, reiterating the requirements
18 on MCOs to provide beneficiary support, and indicating
19 areas where Medicaid funding could be used to support
20 external entities.

21 Publicly available data suggests that few
22 beneficiaries appeal denials, and we heard from

1 beneficiaries and interviewees that the process can be
2 challenging, burdensome, and require external support.

3 The challenging nature can begin with that
4 initial denial notice. Beneficiaries found that the denial
5 notices do not always articulate a clear reason for the
6 denial, and interviewees from MCOs acknowledge that
7 drafting such a rationale can be challenging.

8 So the goal here would be to have some guidance
9 from CMS to really help states and MCOs improve that notice
10 and help better support beneficiaries. This policy option
11 would create some administrative burden on CMS to issue the
12 guidance, and if the appeals process is more accessible
13 through these supports that states may choose to implement,
14 more beneficiaries could see improved access to care.

15 Our last option would update federal rules to
16 require that MCOs provide beneficiaries with the choice of
17 receiving these denial notices electronically. Current
18 federal rules require that MCOs send written denial notices
19 by mail. Our findings suggest that written notices
20 delivered by mail can be inadequate for some beneficiaries.
21 Beneficiaries cited that the notices can be delayed or not
22 arrive, and beneficiary advocates and stakeholders widely

1 supported having additional modes of communication
2 available for this denial notice.

3 This policy option would align delivery
4 requirements with those already in place on the states with
5 regard to eligibility notices, and under this policy
6 option, CMS would be required to go through the rulemaking
7 and comment period process.

8 States would be required to implement this
9 regulation, updating their managed care contracts, and MCOs
10 would be required to offer this to beneficiaries.

11 Managed care plans would then implement the
12 requirements, and beneficiaries would then have the choice
13 to access this critical information electronically.

14 We're looking forward to hearing from you all and
15 your feedback on these four policy options. It would be
16 helpful to hear which of these policy options you would
17 like to advance for the March report to Congress and if
18 you'd like to see any changes to the policy options that we
19 would bring back in recommendation form in January.

20 And I will turn next to this slide to kind of
21 refresh your memory on the various policy options.

22 CHAIR BELLA: Thank you, Amy and Lesley.

1 We're going to do this a little bit different
2 than we usually do. I'm going to go by recommendation and
3 try to take feedback, and then we'll talk about it as a
4 whole. And I'm going to start with Recommendation 4,
5 because I actually think they're sort of easiest to hardest
6 as we get going, so trying to sort of clear the air on ones
7 that feel a bit easier.

8 But just to set the stage, there has been pretty
9 widespread interest from Commissioners in pursuing this.
10 The intent would be to have the discussion today to provide
11 feedback. This would come back to us in January for a vote
12 for inclusion in the March report.

13 So if we could go specifically to the slide for
14 Recommendation 4. Any comments or questions or concerns on
15 Recommendation Policy Option 4?

16 Patti and then Tricia.

17 COMMISSIONER KILLINGSWORTH: First of all, thank
18 you both for the incredibly good work on this topic. It's
19 a lot of information, but it's really, really insightful.

20 I do support Policy Option 4 in providing
21 enrollees with an option to receive notices in an
22 electronic format. I think it would significantly expedite

1 access to that information, make sure that there's
2 sufficient time to request continuation of benefits, and
3 mitigate some of the challenges that have been discussed
4 with respect to mailing addresses.

5 I do think it should reflect the state's ability
6 to then require the appropriate information to support
7 electronic communication, if that's the preference of the
8 enrollee. So it will be important that the state has
9 access to that information, that it is updated as it
10 changes for the enrollee, just as mailing addresses need to
11 be updated so that they can ensure that they can deliver
12 that information to them in a timely way.

13 I think that we should look carefully at whether
14 duplicative mailed notices would then be required if
15 someone opts to receive their information electronically.
16 My tendency is to think that we don't need to do
17 duplicative processes. We honor the preference of the
18 enrollee. I know that there are Commissioners who feel
19 otherwise. So maybe a look a little bit deeper into the
20 value of duplicate mailings plus electronic communication
21 would be really helpful.

22 And then I have some thoughts about how this

1 interplays with another recommendation, and I'll hold it
2 until we get to that.

3 CHAIR BELLA: Thank you.

4 Tricia?

5 COMMISSIONER BROOKS: So I definitely support
6 giving the option for electronic notices, but I think there
7 has to be more caveats and that plans would be required to
8 assess the open rate or the kickback rate. And if it
9 hasn't been opened in a certain number of days or it gets
10 sent back as undeliverable, that a written notice must get
11 sent.

12 I agree that doing a duplicative -- I don't know.
13 You know, we have tons of emails and texts and notices
14 going out on unwinding, and we still see people not taking
15 action. So I'm not sure that I think you should be
16 spending the extra money to do both at the same time, but
17 there needs to be a way to backfill.

18 CHAIR BELLA: Thank you.

19 Heidi and then Rhonda.

20 COMMISSIONER ALLEN: So first, I just want to say
21 that I really appreciated the focus group with the
22 beneficiaries, and while I was reading it, I could feel my

1 anxiety and sense of overwhelm like being triggered. I
2 could see -- I just felt how a beneficiary must experience
3 this, navigating this process, and I thought that it was
4 very telling that it was mainly caregivers that
5 participated, because imagine doing that while you're sick.
6 So imagine doing this if you don't have a caregiver and
7 you're your own caregiver. You're navigating a health
8 condition and trying to navigate a bureaucracy, and how
9 difficult that must be. And so I felt like bringing that
10 voice in was really important.

11 And I love that we're doing this right now, and
12 that we've been building to do this work, and there's
13 actual concern about this in the Senate and the House, and
14 that they want to know how to fix this. So I think it's
15 really timely as well.

16 In terms of Policy Option 4, I am a survey
17 researcher. I've spent the last 15 years trying to find
18 Medicaid enrollees and get them to respond to me, and best
19 practices in trying to collect data or get Medicaid
20 enrollees to respond to you is to use every single mode at
21 your disposal.

22 And I would say that this is a high-stakes

1 communication, much re-enrollment, and people do change
2 phone numbers. They do change addresses. They do change
3 emails occasionally. But you do as much as possible and
4 hope that one of them reaches.

5 I don't think of it as duplicative. I think of
6 it as absolutely necessary, because none of those
7 communication strategies on their own are -- you know,
8 don't come with issues of like too much email or email
9 filters or you're not home and you don't get the mail. If
10 you try to do as much as possible, then I feel like what
11 that is is due diligence for the Medicaid program to show
12 that they really are trying to reach the participant.

13 That's it for me.

14 CHAIR BELLA: Thanks, Heidi.

15 Rhonda and then Dennis.

16 COMMISSIONER MEDOWS: I was going to speak in
17 support of and in favor of Policy Option 4, providing the
18 option for electronic notices, and also speak in agreement
19 with what Tricia mentioned about it being actively
20 monitored in terms of open rates, responses, et cetera.

21 I would say that it may be that there is another
22 way to try to address whether or not there should be email

1 or snail mail following electronic notices or not, and it
2 may be allowing beneficiaries to opt out if they truly
3 don't want mail.

4 CHAIR BELLA: Thank you.

5 Adrienne, then Verlon. And I thought this was
6 going to be the easy one, guys. Okay.

7 COMMISSIONER McFADDEN: I just want to echo and
8 thank you again for all the extensive work on this. It was
9 very informative.

10 I am particularly fond of this policy option. So
11 I'm definitely supportive of it. I think, one, it allows
12 beneficiaries to receive communications in the way that
13 they want to and also lays a foundation for more equitable
14 communications, particularly around language access and
15 other needs as well. And so I would just like to echo my
16 support.

17 CHAIR BELLA: Thank you.

18 Dennis, I'm sorry. I skipped you.

19 COMMISSIONER HEAPHY: That's okay. I wouldn't
20 let you forget.

21 I want to echo Heidi's points about people
22 needing multiple forms of access to communication.

1 People's phone numbers in this population change quite
2 frequently. People run out of minutes. People's addresses
3 change quite frequently, and so the more options people
4 have to get access to information, more likely they're
5 going to follow through. And so I would love to see this
6 changed to all the formats, if possible, but I would go
7 with No. 4 as a minimum standard.

8 CHAIR BELLA: Thank you, Dennis.

9 Verlon?

10 COMMISSIONER JOHNSON: So I totally agree with
11 Heidi and others who have spoken about this. I think it's
12 important to have the different modes.

13 I would actually say to make sure that
14 beneficiaries have an option to have all of them, if they
15 want to get mail, if they want to get email.

16 I have a real-live situation that just happened.
17 I was actually helping out a family member who I'm a
18 caregiver for. And they received a mailed notice that was
19 ignored. I have access to their email, and I received the
20 email notice. So I think in terms of even for caregivers,
21 I think that could be really helpful. So I would support
22 it.

1 I understand the need for -- you know, the
2 concerns about duplication and all of that, but we need to
3 make sure they're getting what they need when they need it
4 as soon as possible.

5 Thank you.

6 CHAIR BELLA: Jami.

7 COMMISSIONER SNYDER: I was just going to echo
8 the sentiments of Verlon and others. I think multiple
9 modes of communication are really important, and I think
10 we've really learned that through unwinding. And we talk a
11 lot about carrying on the lessons from unwinding into the
12 future, and I think this is a great example and definitely
13 support the recommendation.

14 CHAIR BELLA: And I would just remind us all, the
15 recommendations are at a fairly high level. So we are
16 raising some issues that can be further discussed in the
17 chapter, some issues that may need to make it into the
18 recommendation, but some issues that can be left to CMS or
19 the states without sort of taking away our ability to make
20 a recommendation, so just thinking about that.

21 All right. Let's go to Recommendation 3. I'm
22 going to make a bet that no one is going to argue against

1 making things simpler and easier to understand, but I'll
2 open this one up for comments or factors that you want to
3 be considered in the chapter alongside the recommendation.

4 I can't see. Patti, is that your hand?

5 [No response.]

6 CHAIR BELLA: Heidi and Tim and Carolyn.

7 COMMISSIONER ALLEN: So I would love if we could
8 include either -- if it's possible to formulate a
9 recommendation. It may not be, but to state that the
10 letters need to speak to exactly what is needed. So that
11 was something that came up in the -- you know, there's this
12 concern about how difficult it is to communicate complex
13 medical information, complex Medicaid policy in these
14 letters, and I think that that is true. And I definitely
15 read that the variation, how some states are required to
16 include regulatory language and that makes it even more
17 confusing. But it feels like there should be an effort
18 made to say, in bold, pulled out of the text, this is
19 specifically what we need from you, like either your
20 diagnosis doesn't match this treatment or we need a letter
21 from your doctor, or your doctor needs to send us these
22 forms. Those things seem like that they could be made

1 simply and could be called out.

2 This idea of -- I was just really struck by the
3 beneficiary who was like, "Well, I had a doctor tell me I
4 need this. Like, how could you tell me it's not medically
5 necessary?" That is such a confusing thing for people, and
6 this process represents a whole long chain of realized
7 access. People got the appointment. They went and saw a
8 provider, and the provider is like, "I'm going to do these
9 labs, and I'm going to do this physical exam, and I'm going
10 to do these imaging, and then we're going to come up with
11 this treatment." And so all along the way. we've invested
12 time and energy, and then at the last second, they get a
13 notice that says it's medically unnecessary. I'm like,
14 what are they supposed to do with that?

15 And that's kind of my concern with the fair
16 hearing and why I think so few people do it is like, how
17 would you navigate that to create your own witnesses in
18 this hearing? Like, it doesn't make any sense to the
19 average person. It doesn't make sense to me when my health
20 insurance does that to me. I'm like, I don't know what you
21 mean.

22 So just something like we recommend that there

1 should be a clear and concise sentence that says this is
2 what the beneficiary needs in order to get this treatment,
3 like a letter from the doctor, a different diagnosis, a
4 form that needs to be sent in. That's what I would hope
5 for, if possible.

6 CHAIR BELLA: Thank you, Heidi.

7 Tim and then Carolyn.

8 COMMISSIONER HILL: Yeah. I sort of second the
9 notion on the complexity of the forms and somehow making it
10 easier.

11 I'm struck by all the recommendations, and they
12 all have a lot to be said for them, that many ways we're
13 taking a complex process. So we're fixing that complex
14 process by adding more process to it, which sometimes
15 that's like your only lever that you can pull.

16 But I'm wondering -- and I know this is dueling
17 policy things going on, but as CMS thinks about their
18 rating system for managed care plans, if there's a way to
19 build into that process or for the Commission to speak to
20 building into that process, some sort of assessment here,
21 whether it's, you know, secret shoppers or analysis of data
22 that's coming out on the appeals process and how clear

1 those issues are for beneficiaries to build into the rating
2 system, some sense of how plans are doing on this, because
3 guidance is great. But it just feels like the same hammer
4 that we always use is like issue more guidance, and is
5 there another lever that we can pull? And is that lever
6 the rating system?

7 CHAIR BELLA: Thank you, Tim.

8 Carolyn.

9 COMMISSIONER INGRAM: Thanks for the work on
10 this.

11 One question I had was, did we look at the
12 requirements that managed care companies are in many states
13 required to have ombudsman folks that are external to the
14 company helping beneficiaries?

15 MS. ZETTLE: Yeah. The five states that we
16 talked to, I believe one of the states discussed that,
17 though the managed care plan we spoke to, I don't recall it
18 coming up. But yeah, there does seem to be a number of
19 external supports that vary certainly by state and by
20 health plan.

21 COMMISSIONER INGRAM: Okay. Thanks.

22 I can support this statement of Option 3, of

1 course, because everybody wants things to be simpler, as
2 Melanie pointed out. One of the great, fun things I get to
3 do in my job is try to do grade leveling on notices that go
4 out to clients, and it is very difficult, as they've
5 stated, to put everything in there and try to meet grade
6 level.

7 I would almost ask, then, that CMS, also in our
8 response, provide some tools to the states. While we as
9 companies all have these tools, the states -- and a lot of
10 them don't have any kind of training or staff. They spend
11 hours trying to review something, because remember before
12 these go out, the state reviews them. Managed care
13 companies can't send out any of these notices to folks
14 without the states approving them. So they don't really
15 have sometimes the best skills at doing that. They may not
16 have a person like Heidi in their state to turn to get
17 help. They may not have a legal advocacy group. And
18 that's how some of the notices become so complicated,
19 frankly.

20 So maybe tools back to states that they'd be able
21 to see something. Whether it's language that is provided
22 or tools around grade leveling or some other format that we

1 can try to think of, I think that would be helpful to add.

2 Thanks.

3 CHAIR BELLA: Thank you, Carolyn.

4 Sonja, then Rhonda, then Patti.

5 COMMISSIONER BJORK: Thank you.

6 So NCQA does have some guidance about notices,
7 meaning that there has to be a section in the notice where
8 it is written, in as common language as possible, the
9 medical reason or the exact reason for the denial. And
10 still, the notices are just awful. They're so complicated
11 because they have the regulatory citations in there, and
12 because they do often have a lot of technical knowledge.
13 And as was stated, that's what's required.

14 So I think that our recommendation could even
15 include something about flexibility, because what I
16 envision is, what if there was an extra page that said
17 things like regular people speak? You know, a friendly
18 page that says this is what is needed, additional records
19 from your doctor. Everyone can understand that.

20 But as is stated, it has to get approved by the
21 state. So health plans and states just can't go rogue
22 sending out flowery notices. The format of such a thing

1 would still have to be approved, but I think a separate
2 page, even, that just says things, how regular people talk.
3 And then the official notice that has all the regulatory
4 citations and the medical jargon and things like that, that
5 is also important, because if the person brings it to their
6 legal aid attorney, they want to know what was the basis.
7 And so it could meet both goals, I think, by just pulling
8 out one separate part that's customer friendly.

9 CHAIR BELLA: Thank you, Sonja.

10 Rhonda?

11 COMMISSIONER MEDOWS: I would love just to be
12 able to see that simplified language that you just
13 described. I think that would be fantastic.

14 I am bilingual. I speak English and bureaucracy,
15 and I can tell you that these forms are incredibly complex,
16 and they're terrifying when you get them. You got to work
17 your way through paragraph to paragraph.

18 I think even if you added in simplified language,
19 if they have to see the clinical statement first and the
20 legal statement first from the health plan, I worry that
21 maybe the simplified language, it needs to be there, but I
22 think they need a navigator to translate that into a way

1 that they understand it.

2 And so the person who was mentioning, you know,
3 are there ombudsmen already, please don't hate me if I just
4 say this quite plainly, but I think the ombudsman or the
5 navigator should be with the state and not with the health
6 plan. I think some of the comments that came in, even
7 though that small sample set that Mathematica looked at,
8 was issues on trust and concerns about conflict of
9 interest. I think if there was a choice between a third-
10 party objective entity like legal aid, the state which has
11 its own challenges sometimes with having people believe and
12 trust in it. But I think having the health plan have an
13 ombudsman, I don't know that they would trust that. That
14 would kind of make me as a consumer, as a beneficiary, want
15 to look for somebody, a third party to help me translate a
16 denial.

17 That's all I wanted to say is that I think
18 sometimes a navigator needs to be there along with the
19 simplified language to help them actually understand truly
20 what is necessary in order to respond to the denial.

21 CHAIR BELLA: Thank you, Rhonda.

22 Patti and then Dennis and then John, and then we

1 need to keep moving. So we have about 10 minutes left for
2 the other two.

3 COMMISSIONER KILLINGSWORTH: Okay. I support the
4 recommendation.

5 I will say that it might be beneficial, Lesley
6 and Amy, to just look further at how beneficiary support
7 systems that are required under 438.71 have been
8 operationalized by states, primarily for MLTSS, but I think
9 relative in terms of just the availability of support and
10 assistance throughout that process.

11 And then maybe include awareness and experience
12 of beneficiaries in using those systems and opportunities
13 to maybe build off of those or further strengthen those or
14 just think about the role that they play in improving
15 access to the appeals process.

16 Thanks.

17 CHAIR BELLA: Thank you, Patti.

18 Dennis and then John.

19 COMMISSIONER HEAPHY: Two things. One is
20 Massachusetts, actually beneficiaries' plans and the state
21 did work together to create a plain language cover sheet.
22 You might want to look at it. It was for the dual

1 eligibles, the dual eligible plan. And it contains a
2 contact person at the plan and the information to contact
3 my ombudsman and state, and so it contains both those
4 things. It's just very plain language, and all the legal
5 language comes after that.

6 I think what's also really confusing -- I don't
7 know how to get to this -- is beneficiary received notices
8 that say you have been approved for your request, and then
9 they get to page 2, and it says we've modified your
10 request. And that's really a denial, and to make sure the
11 modifications of services are recognized as denials, and
12 the cover page says what it says, we denied this piece of
13 your request for this reason, because a lot of folks just
14 get confused because the wheelchair, they thought they're
15 going to receive is not the wheelchair they receive. The
16 cover page says it was approved, but the next page says
17 that they've not approved X, Y, and Z pieces for that
18 wheelchair. That's critically important to address that as
19 well.

20 CHAIR BELLA: Thank you, Dennis. That's a great
21 suggestion to look at the plain language cover sheet.

22 John?

1 COMMISSIONER McCARTHY: One of the other things I
2 think when you talk about this one is just when you get the
3 notice, what is in there around the criteria that are used
4 to make the approval or denial? I think that's one of the
5 issues many states deal with. In D.C., when I was Medicaid
6 director here, that was something we worked on quite a bit
7 was making it very clear what the criteria is, because I
8 think that's where we run into a lot of problems. So if
9 there's something else in here -- you need to be able to
10 point to something that says here's your criteria.

11 CHAIR BELLA: Thank you, John.

12 Thank you all. We're going to move to
13 Recommendation 2. This is about continuation of benefits.
14 Comments from Commissioners? Patti.

15 COMMISSIONER KILLINGSWORTH: So I do support CMS
16 issuing guidance around continuation of benefits. I do
17 think it's really important that beneficiaries, states, and
18 key stakeholders are engaged in crafting that guidance. I
19 think model language would be really helpful.

20 I also think that there should be expectations
21 around monitoring and oversight as it relates to this
22 beneficiary protection. I think that could occur and

1 oftentimes does occur as part of EQRO or accreditation
2 reviews. NCQA was mentioned earlier.

3 I do think we need to thoughtfully consider
4 whether there is a need to, sort of across the board,
5 extend the time frame if the primary issue is related to
6 timely receipt of a mailed notice, which could be mitigated
7 by the Policy Option 4. So an alternative might be to
8 simply add additional days for receipt of mail to the 10-
9 day time frame when mailed notices are the preferred
10 option.

11 CHAIR BELLA: Thank you, Patti.

12 Just having been in a state with -- I'm trying to
13 think through how difficult that might be to operationalize
14 and kind of keep track of that, and obviously, it also
15 depends on if the state is having mail plus electronic and
16 all of those things.

17 COMMISSIONER KILLINGSWORTH: I can only tell you
18 that in Tennessee, we do add mail time, but we add it
19 across the board. Of course, everything is done in writing
20 right now. So I can't tell you if -- exactly how the state
21 would go about making those adjustments if there were
22 options available. It could be complex, and of course, the

1 default could always be to add the mail time across the
2 board rather than trying to hone in on those situations
3 where it's appropriate.

4 But appeal systems and the IT systems that
5 support appeal processes can be pretty easily programmed to
6 set those dates in accordance with certain rules that you
7 would put in place.

8 CHAIR BELLA: Okay, thank you. I mean,
9 certainly, these are things we can tease out in the
10 relationships among the various options and choices that
11 are either required or optional for states and for
12 individuals.

13 Anybody else have comments on 2 before we move to
14 Policy Option 1?

15 Dennis.

16 COMMISSIONER HEAPHY: It's important to note the
17 beneficiaries about payment, repayment issues, because it
18 would seem to me that -- and I know this is not one of the
19 options, but something to look into -- is whether or not
20 beneficiaries should be permitted to continue that service
21 without the threat of repayment until the decision has been
22 made, because if they're in network and they're doing

1 everything that's supposed to be done, then it would make
2 sense for them not to have to repay for those services
3 until the decision has been made, because you're not going
4 to get -- it's impacting the number of folks who make
5 appeals, and so it's a barrier to making appeals for a
6 significant portion of folks. I'd like to see us do more
7 research to find out how the impact -- let's say states
8 that do require repayment or the states that do require
9 repayment, and there's differences in appeal rates between
10 those states or perceptions of beneficiaries in terms of
11 the process itself.

12 CHAIR BELLA: Thank you, Dennis.

13 Jami?

14 COMMISSIONER SNYDER: Just one quick note. I'm
15 supportive of the policy option, but I think we need to
16 continue to attend to the need for awareness and ensuring
17 the individuals are aware of their opportunity to continue
18 benefits during the process. I think that's a big piece of
19 the equation. Many folks in the system just aren't aware
20 of that option, and so I just want to make sure that we
21 attend to that as well.

22 CHAIR BELLA: Thanks, Jami.

1 Heidi. And then we'll move to Option 1.

2 COMMISSIONER ALLEN: I couldn't totally hear what
3 Dennis was saying over here, but regarding holding patients
4 harmless, these are very low-income people. I would very
5 much support a policy that says beneficiaries should always
6 be held harmless from continuation-of-benefits process.
7 There should be under no circumstances that they have a
8 provider tell them that they need something, they go
9 through their legal right to appeal, and then they're given
10 a bill for continuing treatment while they go through the
11 legal process. It seems like it's being used as a tool of
12 total suppression for the appeals process, because people
13 are just -- or continuation of benefits -- are just like,
14 "I can't -- I don't want to have this happen to me."

15 And so I don't know how many of my fellow
16 Commissioners would support adding that as a
17 recommendation, but it sounds like in practice, most states
18 aren't doing it. And so it's even more egregious that the
19 threat of it is being used to suppress action when it's not
20 even necessarily a policy. So the actual impact of the
21 policy would just be simply easing beneficiaries' minds
22 that doesn't necessarily change what most states are doing.

1 MS. ZETTLE: Can I just to that point -- could I
2 respond quickly?

3 CHAIR BELLA: Yes.

4 MS. ZETTLE: I think we covered this back in the
5 spring. I don't think we touched on it in great detail
6 here, if at all, but in our interviews across the board,
7 states, beneficiary advocates -- I mean, no one could point
8 to an example of where repayment was actually pursued. And
9 so the clarification is that really this is only in cases
10 where the state does this already for fee-for-service. So
11 it seems like there's maybe clarity is needed around that,
12 but just wanted to echo that.

13 CHAIR BELLA: Yeah.

14 MS. ZETTLE: We found no instance of repayment
15 actually being pursued -- or recoupment. Sorry.

16 CHAIR BELLA: I want to table this one, because
17 it's a pretty big one, I think, and it doesn't mean we
18 can't come back to it. But we need to get to Policy Option
19 1 as well. So let's move to that and then figure out,
20 Heidi, how we address this either now or it's -- none of
21 this work is ever one and done, right? We've started down
22 a road here.

1 Okay. Let's go to Policy Option 1. We're
2 obviously going to run overtime.

3 Bob.

4 COMMISSIONER DUNCAN: Thank you again.
5 Appreciate the work done.

6 I'm in favor of Option 1. I was terrified to
7 hear that almost 50 percent were overturned. That means 50
8 percent of the population not receiving the services they
9 should be receiving.

10 And so I'd also be interested to know in those
11 states that currently have -- you mentioned 14 -- this, if
12 you saw a better -- from lack of trust or intimidation, if
13 they felt better about the process because of the external
14 review or not. But I'm in favor of No. 1.

15 CHAIR BELLA: John, then Patti.

16 COMMISSIONER McCARTHY: I don't support Option
17 No. 1 for a number of reasons. One is states can already
18 do it, right? So 14 states have decided to do it.

19 CHAIR BELLA: Can you guys please put this slide
20 on No. 1? I'm sorry.

21 Please go ahead, John. Thank you.

22 COMMISSIONER McCARTHY: Fourteen states already

1 do it. It's an option. If states want to do it, they can
2 do it. In the OIG report, it actually talks about one
3 state was in the process of adding it. Three more states
4 were in the process of adding it. So you should leave it
5 up to state to do it.

6 But there's a lot of different ways that
7 individuals, whether it be providers or individuals in the
8 programs, they can go to their legislatures to push their
9 states to do these things, go to the governor's office and
10 move in that direction.

11 The other part of it is, on the external quality
12 review, who makes up the group to do it? So you can have
13 issues in both directions around it.

14 And then lastly, you're looking at the OIG
15 report. It doesn't seem to be a political issue at all.
16 It's both red and blue states were choosing to do this, and
17 so for me, this one seems like we're going too far on it
18 and states can do it, and they can make that choice.

19 CHAIR BELLA: Thank you, John.

20 Patti?

21 COMMISSIONER KILLINGSWORTH: So I do support the
22 availability of the independent external medical review

1 process.

2 I don't disagree with you, John. There are lots
3 of ways for people to provide feedback or to express
4 concerns, but I think there is value in a clinical review
5 that is performed by an appropriately qualified medical
6 professional and who is neutral to the process.

7 I do think that it should be available upon
8 request, not automatic, maybe except in limited
9 circumstances, and that could include certain types of
10 critically important service, maybe when denials for a
11 service or a category of services or even in the aggregate
12 for a particular health plan reach a certain threshold or
13 at the election of the state. And I think it would go a
14 long way in really -- that kind of flexibility would help
15 to manage the administrative burden and cost if it were not
16 completely automatic.

17 I do think that states should have the ability to
18 integrate that review as a part of their state fair hearing
19 process, not sort of completely stand alone, just so that
20 it flows seamlessly, again, making sure that it's done by
21 an independent, qualified entity.

22 I do think it's important that the data from that

1 process is collected, reported, monitored, and actually
2 used by health plans, states, and CMS to identify potential
3 issues with denials or access to care.

4 And I think the cost concerns, which are very
5 real, could be mitigated by offering an enhanced match to
6 help cover the cost of the external review, so essentially,
7 the federal government could bear the larger share of
8 making that beneficiary protection available.

9 CHAIR BELLA: That will go over really well,
10 Patti.

11 All right. Heidi and then Carolyn and then
12 Verlon.

13 And I will just like to say to Commissioners, we
14 don't have a score on this yet. I think there are
15 different opinions on whether the score for the
16 administrative piece would be material or relatively small
17 relative to the Medicaid budget. CBO would provide that
18 score as part of the next stage if this advances.

19 Heidi and then Carolyn.

20 COMMISSIONER ALLEN: So I support everything that
21 Patti said. I think you framed that beautifully, though I
22 would make it automatic to line up with Medicare Advantage.

1 I think that the more alignment we have in processes across
2 our different health care -- major health care systems, the
3 easier patients can navigate it, because complexity is the
4 enemy of access.

5 And so I would love it if we could have CBO also
6 produce a cost for what it would be if it were automatic,
7 just so we can know the degree of what we're discussing.
8 And if we can't do automatic, I would certainly support
9 having the -- not automatic unless we find these areas
10 where there's concern and then making it automatic.

11 And I like the idea of actually tying it to the
12 star rating too.

13 CHAIR BELLA: Carolyn. And then I know I missed
14 a hand over here. So if folks -- oh, no, I missed Verlon.
15 Sorry. Carolyn and then Verlon.

16 COMMISSIONER INGRAM: All right. Thank you.

17 I can't support Policy Option No. 1 in the way
18 it's written currently. I think, actually, Heidi,
19 something you just said rings true with me. Complexity is
20 the enemy of access.

21 I think the way we've put this or established
22 this is just going to make the system more complex, more

1 confusing to consumers to use. They have a right already
2 to have a third-party review, a physician, a separate
3 physician review their appeal inside the managed care
4 company. They then have a right to go to a fair hearing.
5 Adding in this additional layer, I think is just going to
6 confuse consumers.

7 I like some of Patti's suggestions. I think
8 there's some ways that we can still do this and maybe weave
9 it into the state fair hearings process because the state -
10 - again, the states don't have those clinical physicians
11 available to do that. So maybe there's some way to weave
12 it into that process.

13 So thank you for doing the work, but I can't
14 support this piece, the way we've written it. Thanks.

15 CHAIR BELLA: Thank you, Carolyn.

16 Verlon and then Jami.

17 COMMISSIONER JOHNSON: All right. Thank you.

18 I echo everyone else, and thank you for doing
19 this work. It's very helpful and definitely had some
20 feelings around it that I think others have indicated too
21 as I read through the materials.

22 I'm usually the first one to -- or one of the

1 first ones, because there's a lot of us here, who really
2 look at things that have a lot of administrative burden or
3 financial burden as an issue. But for this one, I have to
4 say I fully support it.

5 When we think about the research that we've read
6 and we see that lower-income individuals are less likely to
7 appeal and more likely assume that it's going to be upheld,
8 that's a huge health and health equity issue. And so I do
9 like the fact that it could be an automatic process but do
10 agree that we need to get more numbers around what that
11 looks like.

12 I love the fact that it's clinical as well, but
13 echoing Bob's point, 46 percent of those who have used
14 this, have seen that it's been overturned, is a significant
15 number that I think is worth really looking at.

16 And the other fact is that this is the most
17 direct, which means that we can make a huge impact, a lot
18 quicker than some of the other recommendations that we
19 have.

20 I still support all the other recommendations but
21 really want to look into this. So the CBO numbers are
22 going to be important. I think addressing some of the

1 great points that the Commission's brought up around being
2 automatic, looking at the committee makeup and things like
3 that is going to be important. But it's one that I really
4 want to explore a little bit more.

5 Thank you.

6 CHAIR BELLA: Thank you, Verlon.

7 Jami and then Dennis.

8 COMMISSIONER SNYDER: Yeah. Lesley, Amy, just
9 really appreciate your work on this, your continued work on
10 this issue.

11 Unfortunately, I can't support the policy option.
12 I feel like there's an opportunity in lieu of establishing
13 an external medical review process for enhanced monitoring
14 and oversight in states and enhanced transparency, kind of
15 going back to something that Tim mentioned earlier on in
16 our conversation related to one of the other policy options
17 in terms of transparency with state's quality rating
18 systems and really shedding light on overturn rates and
19 rates of upholding denials among managed care
20 organizations, I think would be equally beneficial.

21 CHAIR BELLA: Thank you, Jami.

22 Dennis?

1 COMMISSIONER HEAPHY: Yeah. I agree with what
2 Heidi and Verlon and others have said and also regarding
3 the star rating, and I think we need to look at how the
4 level of distrust beneficiaries have of the managed care
5 plan, and that there needs to be that option of having an
6 independent, conflict-free external review available to
7 people, because so many people say, why am I going to go
8 back to a plan that just told me no? And that's why --
9 that might be perhaps why so many folks don't do it.

10 So I'm just tired of hearing other beneficiaries
11 say I'm not going to bother doing this because it's just --
12 why am I going to go out to the plan when they told me they
13 just rejected what I requested? And so having this
14 independent conflict-free piece is, I think, essential.

15 Thanks. Thanks for your work.

16 CHAIR BELLA: Thank you, Dennis.

17 Before I wrap this up with some comments, anyone
18 have any other comments from Commissioners?

19 [No response.]

20 CHAIR BELLA: Okay. Well, thank you for this
21 engagement. Obviously, there's a lot of interest and some
22 really good perspectives on how we could go forward.

1 Heidi, I'm going to suggest on what you raised
2 that it sounds like Policy Option 2 is going to move
3 forward, and I think there are things we could try to learn
4 once communication is clear. I understand the point about
5 oftentimes it's a deterrent to even filing the appeal if
6 it's the threat of repayment, but I would like to suggest
7 that we talk about that issue in the chapter, we figure out
8 some way of monitoring the effect that what we tried to do
9 on Policy Option 2 has, and we could always bring that
10 back.

11 I think it's difficult to introduce that at this
12 stage, but I'll give you a chance to think about that, and
13 we can come back to that before we break from this meeting
14 over the next two days.

15 On this one, we were planning to take this
16 forward as a bundle of recommendations. Doesn't mean that
17 we have to do that. It sounds like there may be reason to
18 separate the recommendations when we bring them back in
19 January for a vote.

20 But what's going to happen now is all this
21 feedback will be taken into account. These four policy
22 options will come back to us. They will come back to us

1 with a score, and we will discuss them again in January for
2 inclusion in the March report.

3 But does anyone have any other comments or
4 questions?

5 [No response.]

6 CHAIR BELLA: I'm not even going to ask Lesley
7 and Amy if they got what they need because I think they got
8 quite a lot.

9 MS. ZETTLE: We're good.

10 CHAIR BELLA: Heidi.

11 COMMISSIONER ALLEN: I just want to ask, do we
12 have to be in consensus to bring something for a vote, or
13 can we have a vote where we know some people are going to
14 vote no, but we think that the majority of people will vote
15 yes?

16 CHAIR BELLA: No, we don't -- actually, we don't
17 want to be looking like we're puppets and only bringing
18 things that everybody agrees to. We can tell from Policy
19 Option 1, which is why we're probably going to have to
20 split these recommendations out, we're not going to have a
21 unanimous vote, but it is coming back. All four of them
22 are coming back, and people will have the choice to vote

1 their vote on each of them. And we'll see how that goes.

2 Does that answer your question?

3 [No response.]

4 CHAIR BELLA: Okay. I'm not saying I want you
5 all -- I'm not saying I want 9-8 votes on everything, but
6 yes, I am saying we are very supportive of healthy
7 discourse and dissension and Commissioners voting the way
8 they feel.

9 All right. Thank you, Lesley and Amy. This is
10 wonderful work, and we are going to switch. Bob, I'm going
11 to hand it to you.

12 COMMISSIONER MCCARTHY: Thank you, Madam
13 Chairwoman.

14 Next, we have Linn coming up to bring us back up.
15 Remember in September, we talked about collecting
16 demographics from the beneficiaries so that we can
17 understand the services and things needed, and today Linn
18 is going to bring forth our Medicaid primary language and
19 limited English proficiency and the collection of that
20 data.

21 So with that, Linn, welcome.

22 ### **MEDICAID PRIMARY LANGUAGE AND LIMITED ENGLISH**

1 **PROFICIENCY DATA COLLECTION**

2 * MX. JENNINGS: Great. Good morning,
3 Commissioners.

4 In September, I presented an overview of our
5 evaluation of the availability of Medicaid primary
6 language, LEP, SOGI, and disability data for purposes of
7 measuring and addressing health disparities and access to
8 care and health outcomes.

9 To inform our work, we completed a literature
10 review and a federal survey assessment, fielded an online
11 survey of state Medicaid programs, and conducted 22
12 structured interviews with federal officials from HHS, CMS,
13 and state Medicaid programs, research experts, and
14 beneficiary advocates, representing individuals requiring
15 language services, individuals with disabilities, and
16 sexual and gender minorities. And so today's presentation
17 will focus on the findings related to primary language and
18 limited English proficiency data collection.

19 So I'll start by reviewing the definitions that
20 we're using for primary language and LEP, and then I'll
21 present an overview of health disparities experienced by
22 those with language service needs and the modes of Medicaid

1 language data collection, which include the application and
2 federal surveys. And then I'll present considerations for
3 collecting language data and next steps for this work.

4 Primary language and LEP are two components of
5 language data, and they have distinct purposes to ensure
6 individuals have adequate language access and for measuring
7 health disparities. And when these data are not collected,
8 data related to health care experiences and service needs
9 can't be disaggregated between those who have experienced -
10 - or have LEP and those without, and this can lead to
11 incomplete and inaccurate understanding of the needs of
12 these populations.

13 And so primary language identifies the language
14 that is most often used in the home or in someone's
15 everyday life, and it's often used as a proxy for
16 determining whether someone may have language service
17 needs.

18 LEP identifies the English proficiency of
19 individuals who report having a primary language or
20 preferred language other than English, and when this
21 information is self-reported, individuals can specify their
22 proficiency with English, which can provide more

1 information about the type of services that they might
2 require.

3 When language data are collected, they can be
4 used to measure health disparities experienced by
5 individuals who don't speak English and those with LEP, and
6 research findings indicate that individuals with LEP are
7 more likely than those without LEP to experience barriers
8 during the enrollment and redetermination processes and are
9 more likely to lose their benefits. They're also more
10 likely to report poor health outcomes and are more likely
11 to have difficulties with scheduling appointments and
12 understanding their diagnosis and treatment.

13 There are many factors that contribute to these
14 disparate outcomes, including that they are more likely to
15 have difficulties communicating with providers, and this
16 can result in an incomplete documentation of medical
17 history, misunderstanding of patients' symptoms,
18 misdiagnosing patients, and other potential medical errors.

19 Medicaid language data can be collected in a
20 number of ways, including on the Medicaid application and
21 in federal surveys, and each of these modes can provide
22 different types of information about individuals with

1 language service needs.

2 And so language data that are collected on the
3 application can provide Medicaid beneficiary-level
4 information about spoken languages, and this can inform the
5 state about the beneficiary language service needs and
6 health disparities.

7 Most states use the HHS model single-streamlined
8 application, which includes an optional question for the
9 head of household about preference or preferred language,
10 if it's not English, and the model application does not
11 include a question about LEP.

12 And given this, almost all Medicaid programs
13 collect primary language on the application, and a few
14 programs do collect LEP.

15 States can also report both of these types of
16 data to T-MSIS, and CMS assesses the quality of these data
17 as part of the DQ Atlas. And the most recent data quality
18 assessment of primary language indicates that 37 Medicaid
19 programs report primary language that are usable for
20 analyses, and four states report LEP data that are usable
21 for analyses.

22 Federal survey data can provide stakeholders with

1 population-level information that can be disaggregated to
2 identify Medicaid-covered individuals and those with
3 language service needs. Surveys can provide additional
4 insights regarding experiences with accessing and using
5 health care services, including reasons for delayed care,
6 satisfaction with providers, and quality of care.

7 In a review of 13 federal population surveys, the
8 State Health Access Data Assistance Center, or SHADAC,
9 identified six surveys that ask at least one question on
10 primary language and five surveys that ask a question about
11 LEP. SHADAC also conducted a sample size analysis and
12 found that all the surveys that include these questions
13 have a sufficient sample for reporting about individuals
14 covered by Medicaid, but the ability to assess particular
15 measures may be limited.

16 And so drawing from our literature review and our
17 survey of Medicaid programs and stakeholder interviews, we
18 identified several factors, which are shown in this figure
19 for the Commission to consider regarding collecting
20 language data for purposes of measuring and addressing
21 health disparities, and these considerations align with
22 many of those raised by the Commission's prior

1 recommendations regarding the collection of Medicaid race
2 and ethnicity data and some additional considerations that
3 were raised at the September meeting. And so we'll review
4 all of these in the following slides.

5 The state Medicaid programs can use these data
6 for multiple purposes, and one of those is to ensure
7 language access. Title VI of the Civil Rights Act requires
8 all federal agencies and programs receiving federal
9 financial assistance to ensure language access to
10 individuals with LEP. These requirements were also
11 extended by the Executive Order, improving access to
12 services for persons with limited English proficiency, and
13 in section 1557 of the ACA, and these that were extended to
14 apply to health programs administered by executive
15 agencies, including state Medicaid programs.

16 And therefore, state Medicaid programs are
17 required to provide at no cost to applicants and
18 beneficiaries, program information in both paper and
19 electronic formats that are accessible to individuals with
20 LEP and via oral interpretation.

21 In MACPAC's survey of Medicaid programs, states
22 reported that language data are most exclusively used for

1 these programmatic purposes, and the data that are
2 currently collected are often sufficient for identifying
3 beneficiary language needs.

4 Language data, though, can also be used for
5 research purposes, and states reported that they don't
6 currently use their primary language data for this purpose,
7 but there is some interest from states to consider other
8 uses. However, in the interviews, they did report that
9 they were unsure of how to use these data for non-
10 programmatic purposes.

11 Regarding the state and beneficiary burden,
12 states reported challenges with updating the application in
13 state data systems, and so regarding the application
14 updates, these can be resource and time intensive because
15 they require making updates to both the online and paper
16 application. They require conducting testing of new
17 questions and translating these questions to multiple
18 languages.

19 For integrated systems, the updates also have to
20 align with multiple program application requirements and
21 may require approval by multiple programs.

22 Applications are often also long, and states

1 reported concerns that additional questions may further
2 burden the applicants.

3 Regarding the data system, states reported
4 challenges with updating these systems, which are used to
5 store and report Medicaid eligibility and enrollment data
6 to T-MSIS, and for example, if a new element or data
7 elements are added to the application, these new fields
8 also have to be added to the data system. And these data
9 elements need to be stored either in a way that align with
10 T-MSIS or need to be reformatted to be able to be reported
11 properly.

12 An interviewed state shared that although these
13 system updates are common, there are administrative costs
14 with them, and the updates may be more burdensome for
15 states with older systems than those with newer.

16 There are also some data quality considerations.
17 Self-reported data are considered the best method for
18 collecting information that reflects an individual's
19 identity, and if these data are not reported -- if the data
20 are reported by someone else, identities may be
21 underreported or misidentified since someone else's
22 perceptions may not align with how someone would self-

1 report.

2 Language characteristics can also change over
3 time, and individuals may want opportunities to update this
4 information. Research experts noted that language data
5 should be collected anytime other demographic data are
6 collected, and that collecting these types of data multiple
7 times allow individuals more opportunities to update
8 changes to their English proficiency, and this could affect
9 their language service needs as well.

10 Data collection methods should also allow for
11 data to be generalizable to the Medicaid population, and
12 this should be inclusive of those with LEP and those who do
13 not speak English, and so if the data collection process
14 doesn't include translation or interpreter services in the
15 respondent's primary language, it can prevent individuals
16 from filling out the survey or the administrative form or
17 from providing accurate information, and therefore, the
18 data that are collected may not be representative of the
19 full Medicaid population.

20 Regarding data privacy, the data collection and
21 reporting process has to comply with HIPAA and other
22 applicable federal and state laws to ensure data privacy

1 and to protect individuals from discrimination.

2 When collecting language data, it can be also
3 important to include information about how the data can and
4 cannot be used, and this provides individuals with
5 assurance that their data are secure and won't be used to
6 harm them and won't be used inappropriately during the
7 eligibility determination. Additionally, this can also
8 improve response rates and the accuracy of information that
9 individuals voluntarily provide.

10 And so at the next two Commission meetings, I'll
11 present on SOGI data and then on disability data
12 collection, and it would be helpful to receive Commissioner
13 feedback on the considerations presented today and whether
14 there are other factors we should be considering with this
15 work.

16 And I'll put up this slide as a reference, and
17 I'll turn it back.

18 COMMISSIONER DUNCAN: Thank you, Linn. I
19 appreciate that.

20 As I was listening to you, tying back to the last
21 conversation around communication, how these interact,
22 making sure things are simplified and our beneficiaries can

1 understand.

2 So with that, Patti, I see your hand first.

3 COMMISSIONER KILLINGSWORTH: Thank you, Linn.

4 This is really helpful work, and I especially want to focus
5 on the administrative burden components of the
6 considerations.

7 It seems to me that collecting the LEP data along
8 with primary language would be very beneficial. You've
9 made a really good case for that, not just in making sure
10 that we're providing appropriate language assistance, but
11 really in being able to measure and address inequities that
12 can result from access to care issues that are related to
13 language.

14 So when we think about burden, it seems that the
15 administrative burden across the 50 states and U.S.
16 territories in testing language and translation and
17 approval processes could be minimized if CMS were to take
18 the lead in developing, testing, and translating model
19 language for those applications and then waiving additional
20 approvals of application revisions for states to
21 incorporate that model language. So just sort of an across
22 the board, it's okay to modify your applications to include

1 this model language.

2 I think when we think about burden from the
3 enrollee's perspective, we could mitigate -- it would be
4 mitigated, really, by the fact that the LEP question
5 wouldn't even apply if your primary language is English.
6 And for people whose primary language is other than
7 English, It seems that any additional burden in answering
8 those questions is probably secondary to making sure that
9 they're getting materials to help improve their access to
10 care.

11 I do think when we think about systems impact and
12 reprogramming those systems that CMS could require that
13 approval of enhanced match for new systems would require
14 the collection of LEP data. Maybe down the road we can
15 talk about that relative to data to address other health
16 disparities, but then also making enhanced match available
17 to support modifications to existing systems to get to
18 achieve the collection of that data over time.

19 COMMISSIONER McCARTHY: Thank you, Patti.

20 Did I see your hand, Jami?

21 [No response.]

22 COMMISSIONER McCARTHY: Okay. Heidi. Okay. I

1 knew I saw something on the left here.

2 COMMISSIONER ALLEN: Thank you.

3 Patti, I agree with everything that you said on
4 this.

5 I want to bring the health services researcher
6 perspective to this, which is that the surveys are great.
7 It's great that they have enough Medicaid sample, but it is
8 a fact that when you're trying to then look at sub-access
9 or anything else, the numbers fall apart. And so really
10 the only way to think of limited English proficiency as a
11 health disparities' population and understand if they're
12 experiencing disparities would be through the universal
13 collection in an application and being able to integrate it
14 into T-MSIS.

15 Only then would you be able to see if there's
16 differences in utilization and quality, costs, and
17 outcomes. That's just never going to be something that
18 survey research is going to be able to do when you're
19 looking at a population that's a smaller sample. So I just
20 want to point that out.

21 COMMISSIONER DUNCAN: Adrienne?

22 COMMISSIONER McFADDEN: I agree with the points

1 that have been made, and I just want to do an extra sort of
2 soapbox from my own past, which is I've done language needs
3 assessments for states and things like that. I do feel
4 like some of the existing surveys that exist out there fall
5 short, because we talk about spoken language, but we don't
6 talk about your ability to read or write the language. And
7 I think that's also very important to survey as well.

8 COMMISSIONER DUNCAN: Thank you, Adrienne.
9 Rhonda.

10 COMMISSIONER MEDOWS: I'm just going to say ditto
11 to all that's been said and speak in support of the
12 recommendations that are listed here.

13 COMMISSIONER DUNCAN: Tim.

14 COMMISSIONER HILL: This is great work, and my
15 comments are going to add to it, maybe.

16 I'm all on board with the collection and trying
17 to figure out a way, whether it's through surveys or
18 through T-MSIS to make sure we get the data, but I just
19 keep coming back to a comment that we made last time, which
20 really the disparities occur at the service provision
21 level, right? It's the providers who have to interact and
22 deal with folks and care for people who have limited

1 English proficiency, and how do we go that next step?
2 We're going to collect, we're going to analyze, but what
3 are we going to do in the delivery systems for either the
4 managed care plans or from the fee-for-service providers to
5 be sure that people with that limited proficiency are
6 getting connected to care delivery that meets their needs?
7 So if you could figure that out, perfect.

8 COMMISSIONER DUNCAN: Thank you, Tim. I
9 appreciate that.

10 That was a question I was going to have.
11 Feedback I've gotten from our September session from those
12 is the burden -- we talked about the burden on the states
13 and the burden on the beneficiaries, but the burden on the
14 providers in asking some of the questions, both what they
15 already perceived to know, but some of this other,
16 particularly when dealing with the pediatric population.
17 And so I think it would be interesting to get some of their
18 feedback.

19 Any other comments?

20 COMMISSIONER HEAPHY: I have a question.

21 COMMISSIONER DUNCAN: Sure, Dennis.

22 COMMISSIONER HEAPHY: Are you including folks who

1 use ASL as well in this, American Sign Language, or is that
2 a separate population?

3 MX. JENNINGS: I think it's come up in some of
4 the like language access -- language service needs that --
5 it comes up in some of that, but it hasn't been the
6 specific focus of, I guess, on primary language and LEP.
7 And that would be, I guess, kind of an additional piece of
8 that.

9 COMMISSIONER HEAPHY: Yeah. I'd recommend us
10 looking at that access, folks who use ASL for
11 communication, because it's one of the most -- the highest
12 requested languages in hospital settings and other
13 settings.

14 COMMISSIONER DUNCAN: Thank you, Dennis. A great
15 point.

16 Anyone else?

17 CHAIR BELLA: I'll just say I appreciate -- I
18 really like the way we're chunking this out in the various
19 segments, and for the Commissioners, the intent is to get
20 through these three sessions and then possibly be moving on
21 a recommendation path for the June report, just to
22 reiterate that context.

1 COMMISSIONER DUNCAN: Linn, do you feel like you
2 got everything you need for the next steps?

3 MX. JENNINGS: Yeah. Thank you. That was very
4 helpful.

5 COMMISSIONER DUNCAN: Well, thank you.

6 So, Madam Chairwoman, I caught us up on time.

7 CHAIR BELLA: Well, you tell Bob to make up time,
8 and he does that and then some.

9 Thank you, Linn. Thank you, Bob.

10 We're going to open it up for public comment now
11 on either of the two topics we've discussed this morning.

12 So a reminder to folks watching, if you'd like to
13 make a comment, please use your hand icon. Introduce
14 yourself and the organization you're representing, and we
15 ask that you keep your comments to three minutes or less.
16 We'll open that up now.

17 Mara, it looks like you can unmute and make your
18 comment, please.

19 **### PUBLIC COMMENT**

20 * MS. YOUDELMAN: Great. Can you hear me, just to
21 double-check?

22 CHAIR BELLA: Yes, we can hear you. Thank you.

1 MS. YOUDELMAN: Awesome. Good morning. My name
2 is Mara Youdelman. I work at the National Health Law
3 Program, where I'm the managing director for Federal
4 Advocacy. And I've been working on language access issues
5 for my entire couple of decades at the National Health Law
6 Program.

7 So just really briefly commenting on the last
8 presentation, I would love to suggest a couple other
9 considerations for the issues related to collecting
10 language data. As someone mentioned, a lot of the issue
11 happens sort of downstream from the application process at
12 the provider level. I think collecting language access
13 data, limited English proficiency data at the application
14 stage would allow some of those downstream users to have
15 information in advance for planning purposes so that they
16 know what languages they might encounter as well as for
17 having appropriate language services on staff. So the
18 information collected comprehensively on the Medicaid
19 application could be transmitted to manage care
20 organizations, hospitals, clinics, et cetera.

21 Regarding standards for collecting language data,
22 the Institute of Medicine a number of years ago did collect

1 -- sorry -- did research on the best ways to collect
2 language data, including as well as race and ethnicity. So
3 I would suggest looking at that, because you might not have
4 to reinvent the wheel.

5 And then also another downstream benefit of
6 collecting language data is preventing discrimination.
7 Medicaid agencies themselves are subject to Civil Rights
8 laws, including Title VI and Section 1557 of the Affordable
9 Care Act, and so ensuring that they have the appropriate
10 data to ensure that their programs and activities don't
11 discriminate is another important reason to collect
12 language data.

13 So I would just add those to the discussion, and
14 thank you very much for considering this and other aspects
15 of demographic data collection, which we think are
16 important for all populations served by Medicaid.

17 CHAIR BELLA: Thank you, Mara, for your comments
18 and for joining us.

19 Arvind? Arvind, you're welcome to comment.

20 MR. GOYAL: God bless. Thank you. My name is
21 Arvind Goyal. I'm the Medicaid medical director for
22 Illinois and delighted to hear your discussion on improving

1 the managed care appeals process. I think the staff has
2 done a great job assembling the information they did.

3 But I would like to suggest that there be a
4 separate track or maybe a combined track getting feedback
5 from the providers, maybe the hospitals, the nursing homes,
6 the physicians who are getting burnt out at a very fast
7 speed and partly because of prior authorization denials and
8 payment denials. So that's one point I wanted to make.

9 A second point I wanted to make is when the
10 appeals are overturned and the information that was
11 provided today, 46 percent of being overturned on appeal --
12 so I think the Commission should recommend some sort of
13 penalty for those denials, at least to compensate in some
14 token way, if not a substantial way to compensate for the
15 time that the beneficiaries and possibly providers would
16 take appealing those types of adverse decisions that
17 shouldn't have occurred in the first place.

18 Those are the two comments I wanted to make, and
19 I appreciate the time you gave me.

20 CHAIR BELLA: Thank you, Arvind, and thank you
21 for continuing to dial in and participate in the meetings.

22 MR. GOYAL: Yes. Thank you.

1 CHAIR BELLA: Anyone else like to make a comment
2 in the audience?

3 [No response.]

4 CHAIR BELLA: All right. Any other comments or
5 questions or feedback from Commissioners?

6 [No response.]

7 CHAIR BELLA: No? Everyone is looking around to
8 see because everyone wants lunch.

9 All right. We're going to take a break for
10 lunch. We're going to come back at one o'clock Eastern
11 time with a panel on continuing our work on the PHE and the
12 unwinding, and we're going to hear some strategies from a
13 couple of states and how some health plans have been
14 getting involved as well.

15 So thank you all for this morning. We'll see you
16 back here at one o'clock.

17 * [Whereupon, at 11:48 a.m., the meeting was
18 recessed, to reconvene at 1:00 p.m. this same day.]

19

1 AFTERNOON SESSION

2 [1:00 p.m.]

3 CHAIR BELLA: All right. Welcome back, everyone.

4 Hope you all enjoyed lunch.

5 Martha, we are thrilled for this session. You

6 know how much we love panels, and so we will let you take

7 it away.

8 **### UNWINDING THE CONTINUOUS COVERAGE REQUIREMENT IN**

9 **MEDICAID: STATE AND MANAGED CARE PLAN STRATEGIES**

10 * MS. HEBERLEIN: Okay. Thank you.

11 So this afternoon, we are going to have another

12 panel, as Melanie just noted. So in September, the

13 Commissioners will remember that you heard directly from a

14 panel representing multiple stakeholder perspectives,

15 including CMS, states, and beneficiary advocates. So to

16 continue the discussion on how the unwinding is proceeding,

17 we have pulled together a panel of state Medicaid agency

18 representatives and managed care plan association

19 representative to share some additional thoughts.

20 So today I will be joined by Amir Bassiri, who is

21 the Deputy Commissioner of the Office of New York Insurance

22 Programs and Medicaid Director in the New York State

1 Department of Health; Cora Steinmetz, who is the Medicaid
2 Director for the Indiana Family and Social Services
3 Administration; and Stephanie Myers, State Affairs
4 Director, Medicaid Health Plans of America.

5 So in the interest of time, I will not read their
6 bios, but, Commissioners, there's more information about
7 each of the speakers in your materials.

8 And similar to last month, this will be a
9 moderated session. So I'm going to be asking the panelists
10 a few questions before turning it back to Melanie to
11 facilitate questions from the Commissioners, and then we
12 will have a chance to have a Commissioner-only discussion
13 after that.

14 So to begin with the states, thank you all for
15 joining us.

16 Now that we're about halfway through the
17 unwinding, although some states are further ahead than
18 others, I was wondering if you could tell us a little bit
19 about any adjustments you have made in the process, whether
20 the data you are collecting informed these changes, and the
21 effect that they have had on renewals and procedural
22 disenrollment rates.

1 So, Amir, can I ask you to start?

2 * MR. BASSIRI: Yes. And nice to be with the
3 panel.

4 We in New York are only a third of the way
5 through. We started a little bit later, and we're taking
6 the full 14 months, started with June and will be done in
7 May of '24.

8 In terms of what we've done and how we've pivoted
9 on approaches based on data, we initially were planning for
10 using (e) (14) waivers or some of the federal flexibilities
11 under the CAA for our legacy system, and the legacy system
12 is for our non-MAGI, aged, blind, and disabled populations
13 where we still have Medicaid administered by our local
14 counties.

15 As we did that and we were doing that to be in
16 compliance with ex parte requirements, we did see an
17 opportunity to apply some of those flexibilities to our
18 modern system, which is an integrated marketplace, which
19 has been very critical to retaining eligibility and
20 coverage in public health insurance programs across CHIP,
21 Medicaid, our Basic Health Program, and the qualified
22 health plans under the ACA. And we have seen that having

1 some of those flexibilities in both systems has been very,
2 very impactful to increasing our renewal rates and our ex
3 parte rates. So that has been something that when we were
4 planning, we had not necessarily planned for that we
5 quickly pivoted on. Some of those changes to the modern
6 system haven't yet taken effect, like the 100 percent FPL
7 and a couple of other changes. So those have been very
8 impactful, and we are pleased with our renewal rates, which
9 are hovering around 77 percent for Medicaid and CHIP.

10 Additionally, I think one thing is the text
11 thing, which has been incredibly impactful, reaching
12 members, working with our health plans, but something New
13 York did prior to the ACA was our facilitated enrollment
14 and our assisters, enrollment assisters, which we
15 maintained post-ACA under our 1115 waiver. And we have a
16 unique circumstance in New York where our health plans can
17 be facilitated enrollers.

18 There are protections in place for members to
19 preserve member choice and meet federal rules, but that has
20 been an incredibly valuable tool. And we've learned that
21 80 percent of our members go through the renewal process
22 from the assister program. That is unique to New York.

1 That coupled with our integrated marketplace,
2 which has Medicaid within the marketplace, not separate,
3 has really facilitated coverage transitions when people who
4 may not be Medicaid-eligible but may be eligible for other
5 public health insurance or their child may be eligible for
6 CHIP.

7 We did have and identified an issue on
8 inappropriate ex parte renewals within our modern system,
9 and we have created a manual workaround process for that.
10 But we were inappropriately disenrolling about 20,000
11 people each month.

12 We've, since that's been identified, fixed that.
13 We have a manual process for that and the system fix that's
14 going in place in January.

15 But overall, I think we've been very, very keen
16 on looking at our data, stratifying all of the data by
17 race, ethnicity, gender, language spoken to continue to
18 refine and improve our continuous monitoring of renewal
19 rates by population.

20 MS. HEBERLEIN: Great. Thank you.

21 Cora, can you please share your view from
22 Indiana?

1 * MS. STEINMETZ: Certainly. Thanks for having me
2 today.

3 A few months into our unwind activity, Indiana
4 has now just completed month 7 of our 12-month unwind
5 period with data reflected through month 6, since we've
6 just closed the month of October.

7 A few months into our unwind activity, we
8 launched a public-facing dashboard that we are really proud
9 of, and was incredibly stakeholder informed. So we have
10 ongoing large group stakeholder meetings about every six
11 weeks, and those started well before the unwind period
12 began in Indiana.

13 We also have sort of a targeted group of
14 stakeholders that we work very closely with which represent
15 provider groups, of course, the hospital association, our
16 FQHC and community health center associations, the minority
17 health coalition here in the state and our Covering Kids
18 and Families group. Those partners really are the boots on
19 the ground assisting with outreach efforts, and they were
20 very clear with us that if we could make as much data
21 public as possible, that would really inform their ability
22 to get out and reach as many Medicaid members as possible

1 to make sure they were aware of redetermination activities.

2 And so our dashboard really started as the CMS
3 report that is required to be submitted, and then we
4 expanded upon that. Similarly to New York, we're looking
5 very closely at demographic data, including age, race,
6 dually eligible status across each of our Medicaid programs
7 and delivery systems, and then the dashboard allows users
8 to drill down to the county level which has allowed
9 partners to really target their efforts to areas where
10 perhaps we are seeing higher rates of procedural
11 disenrollments or individuals not responding to initial
12 communications from the Medicaid entity.

13 It also is directly informing how we as the state
14 are targeting our marketing activity and communication and
15 outreach. One example of this is that our dashboard data
16 reflected that the particular program with the largest
17 procedural disenrollment was our Healthy Indiana Plan,
18 which is our expansion population, adult Hoosiers.

19 And so we have now pivoted our messaging to
20 really target family advocates, to encourage family
21 advocates to reach out to friends and family members who
22 are Medicaid members to make sure that they know what to

1 do.

2 We also have our messaging now really reiterating
3 parents should take action, even if they no longer qualify,
4 because their children may remain eligible, even if the
5 parents do not.

6 Additionally, we've looked at this data to make
7 sure that the talent that we're recruiting for our
8 marketing efforts is reflective of the population that
9 we're trying to reach out to, and so we're very pleased
10 with the use of the dashboard, both for our internal
11 approach as well as how our partners have taken on sort of
12 the side-by-side effort to reach as many individuals as
13 possible.

14 MS. HEBERLEIN: Thank you.

15 So turning to you, Stephanie, managed care plans
16 have played a fairly active role in some states as they
17 unwind. Could you describe some of the activities they've
18 taken on and highlight approaches that were effective in
19 supporting state unwinding efforts?

20 * MS. MYERS: Sure. And first, I want to say thank
21 you for having MHPA on the panel today. It's truly an
22 honor to be here and share the great work our MCOs are

1 doing during the unwinding.

2 So our MCOs are working hard to help ensure that
3 their members are able to get through the redetermination
4 process and maintain health care coverage, whether that's
5 Medicaid, the exchange, employer-sponsored insurance.

6 So some of the stuff that they're doing is,
7 first, they're doing direct outreach to their members.
8 This is phone, mail, text, and kind of like what Amir said,
9 they're also finding that texting is highly successful as
10 well in terms of getting outreach to those members and
11 getting in touch with them.

12 The majority of our members are also working with
13 community-based organizations and providers on the ground
14 to make sure that their information is getting out there
15 and we're getting outreach as wide as possible.

16 About half of our member MCOs are also working
17 with different retail businesses on the ground, and some
18 have even done a few paid advertisements as well, and
19 others are working with schools and employers and also
20 working with other MCOs in their state.

21 And just to point to a couple of specific ways
22 that our MCOs are working with the unwinding, we have a

1 member partnering with FQHCs, federally qualified health
2 centers, to engage their Medicaid patients. The MCO
3 provided the FQHCs with health navigator grants to increase
4 outreach activities through the redetermination period and
5 also while building the FQHCs outreach capacity over the
6 long term.

7 Another member is leveraging their ongoing
8 partnership with a network of over 100 food pantries in the
9 state of Kentucky, serving rural communities across the
10 state. The MCO has placed outreach team members at these
11 locations and have added redetermination education and
12 support to the health literacy classes they were already
13 conducting at these sites.

14 A member MCO in Pennsylvania leverages their
15 member resource centers located throughout the state in
16 high-traffic areas to provide in-person support on
17 utilizing their plan, research insurance coverage options,
18 and navigating insurance. Known as Connect Centers, they
19 are currently assisting members and nonmembers alike with
20 the paperwork needed to reapply for Medicaid.

21 And then in Hawaii, the MCOs together fund what's
22 called the "Community Health Advisory Partnership," or CHAP

1 for short, to leverage existing relationships with
2 community-based organizations and community health centers
3 led by -- leveraging existing relationships. And what this
4 does is they serve Pacific Islanders, COFA migrants, recent
5 immigrants, LEP communities, unhoused individuals, and
6 young and single mothers. So that CHAP outreach activity
7 includes recruiting and activating trusted local
8 influencers in language, collateral, coordinated social
9 media, town halls, webinars, and community events.

10 And then, as an example of paid advertisement --
11 I don't know if this was exactly paid or not, but we've had
12 an MCO do almost like an on-air interview with one of the
13 local news organizations that talked about unwinding. It
14 was funny because it's actually in my market. So I got to
15 see this live on TV. So that's just kind of unique and in
16 the creative ways that our MCOs are reaching their members
17 and trying to make sure that they're getting through the
18 redetermination process.

19 MS. HEBERLEIN: Thank you.

20 So turning back to the states, Cora, we know that
21 reaching Medicaid beneficiaries has always been a
22 challenge. Could you describe some of the more innovative

1 approaches that Indiana took to connect with folks?

2 MS. STEINMETZ: Sure. Happy to do so.

3 So a few different areas, one being that we
4 really leveraged other state agency connections that were
5 strengthened or forged during the pandemic period, and so
6 we really embraced sort of a whole-of-government response
7 to getting the word out, because we know that our Medicaid
8 members are served by many other state agency programs, and
9 they really have great connection points and are trusted
10 entities in communities as well across the state of
11 Indiana.

12 For example, we work with our Department of
13 Workforce Development to put materials in WorkOne Centers
14 across the state and in community college-shared areas. We
15 equipped emergency responders with information who
16 frequently are providing community paramedicine or other
17 types of in-the-community care for our members.

18 We also made sure that our Department of Child
19 Services' individual caseworkers as well as local office
20 directors had the information that they could share with
21 families that they were interacting with in the child
22 welfare space.

1 Our local health departments through our Indiana
2 Department of Health house many WIC clinics throughout the
3 state, and so we ensured that they were engaged with flyers
4 and communication for individuals who are visiting the WIC
5 clinics.

6 In Indiana, our Early Intervention Program for
7 children, birth to age three, is called the "First Steps
8 program." So families that have children with
9 developmental delays, the First Steps providers were
10 equipped and ready to help them complete redetermination
11 paperwork.

12 School-based services are also an incredibly
13 important part and expanding part of our Indiana Medicaid
14 program. So we worked with our Department of Education to
15 leverage their resources with school superintendents and
16 school principals as well as clinics and school nurses.

17 And then in regards to doing everything we could
18 to ensure we had the most up-to-date information for our
19 Medicaid members, we collaborated with the Indiana Bureau
20 of Motor Vehicles and located 80,000 addresses that were
21 different for Medicaid members than what was registered
22 with the Bureau of Motor Vehicles and provided direct

1 outreach via postcard to those mismatched addresses to try
2 to address that.

3 As others have noted, we also connected closely
4 with food banks across Indiana. Our pharmacists
5 association and national and local pharmacists were an
6 incredibly important part of our outreach and continue to
7 be so as well as mental health clinics.

8 And really throughout this, all of these various
9 partners that we're incredibly appreciative have partnered
10 with us to get the information out. We've really tried to
11 make sure that we have a consistent message across all of
12 the various entities so that Medicaid members are hearing
13 sort of this drumbeat from the ground level about what
14 action is needed to be taken, and if they find themselves
15 disenrolled, how they can obtain other coverage, or if they
16 remain eligible for Medicaid, how we can reenroll them as
17 quickly as possible to ensure that they have health care
18 coverage.

19 In addition, we are using traditional outreach.
20 We've also found text messaging and emailing to be
21 incredibly useful tools. We have really taken that to a
22 new level that Indiana Medicaid had previously not used.

1 Our MCOs, managed care organization partners,
2 have been incredibly helpful as well in their outreach
3 efforts, again, making sure that we have a consistent
4 message.

5 And so in Indiana, if an individual was up for a
6 redetermination and not in an ex parte category, we made
7 five to seven different contact attempts just from internal
8 state resources to reach out to them in addition to what
9 they might be seeing in their community from our partners.

10 MS. HEBERLEIN: Thanks.

11 Amir, you talked a little bit or alluded a little
12 bit to the text messaging work in New York. Could you talk
13 more about that and some of the other outreach efforts your
14 state has taken on?

15 MR. BASSIRI: Absolutely. The text messaging
16 work has been incredibly powerful and illuminating. What
17 we have done is focused on, for the members that we have
18 information all up to date on and who are going through the
19 manual renewal process, we did some targeted text messaging
20 and sort of a one-survey text response, which was really
21 targeted towards identifying the reason for which they did
22 not complete their renewal.

1 And as we've done that each and every month,
2 we've seen both the response rates and hit rates increase,
3 and then correspondingly, we've seen the increase of the
4 people who were texted go and complete their renewal after
5 opening the text, and that has increased each and every
6 month that we've done it.

7 We've been capturing a lot of that information
8 and looking at demographics that we have available, whether
9 it's age or race and ethnicity. We do see it being
10 particularly impactful for members who are between the ages
11 of 19 and 34, which is where we actually have seen lower
12 renewal rates than some of our other cohorts,
13 understandably so, but that has been where we've focused.
14 And we will continue doing some of our one-survey texting.
15 It has been incredibly powerful and we hope it's here to
16 stay permanently.

17 The emailing has also been a strong outreach
18 tool. A lot of the things Cora mentioned with our other
19 state agency partners, working with providers, pharmacies,
20 FQHCs, and having open-dialogue, joint meetings routinely
21 with our consumer advocates and our health plans has helped
22 break through some issues and logjams throughout the

1 process, whether it's data sharing or up-to-date renewal
2 information and renewal dates has been very, very
3 impactful.

4 One other comment I'll make that hasn't been said
5 yet with regards to outreach is we have tasked our call
6 center to do direct outreach to individuals who failed to
7 come back for renewal. Similar to what Cora said with the
8 five or seven touch points, it's not all state staff, but
9 we're doing something similar and employing our vendors and
10 call centers to directly outreach to members who fall in
11 that category. And it has resulted in those individuals
12 coming back and being reinstated as they go through the
13 process.

14 MS. HEBERLEIN: Thank you.

15 So turning back to Stephanie, has MPHA -- sorry.
16 MHPA. I get my acronyms backwards -- and any of the states
17 that you work with -- are you guys considering the role
18 that plans may play in the future? Amir alluded to some of
19 the 1902(e)(14) waivers and the flexibilities there. Have
20 you been thinking at all about what can continue and what
21 barriers might need to be addressed before you guys can
22 continue some of your work?

1 MS. MYERS: Sure. Thank you, Martha.

2 Yeah. As a matter of fact, that's some of the
3 work that we're doing right now is really talking with our
4 member MCOs to see -- you know, now that we're seven months
5 in, what are we seeing that's working? What do they want
6 to see continue? What might not be working so well? So
7 those are a lot of the discussions that we're having right
8 now, actually, so very timely.

9 I'll just go through a few of the points that our
10 MCOs are definitely wanting to see continue, and, you know,
11 first things first, the continued flexibility to conduct
12 outreach via text, right? I think all of us on here have
13 talked about how successful it's been during the
14 redetermination unwinding process, and that's definitely
15 something our MCOs want to see continue, because it has
16 been successful in making that touch point with the member
17 and getting them through the redetermination process.

18 But another thing that they would like to see
19 continue is the ability to help members fill out the
20 redetermination forms. So right now, states have the
21 ability to do that through the (e) (14) waivers. We would
22 love to see that continue because that's another way that

1 we can be helpful to make sure that the members are filling
2 out the paperwork, hopefully, appropriately so there
3 doesn't have to be as much back and forth between the
4 eligibility determination agency and the member, so that
5 they can successfully get through that process.

6 Another thing -- and I think Amir kind of alluded
7 to it -- is the ability for the MCOs to not only help to
8 fill out the form but to collect the signature, almost be
9 like the assisters that they are in New York but maybe a
10 little bit different in other states. But we would really
11 like to have that ability so that we -- the MCOs -- can
12 make sure that form is making it to the state and making it
13 into that process so that it doesn't somehow fall through
14 the cracks in between the conversation and getting it to
15 the state agency.

16 And then lastly, we would like the flexibility to
17 outreach to members during the reconsideration period. So
18 if they are terminated from the rolls, to be able to make
19 that outreach to them and say, "Hey, we saw that you were
20 disenrolled. Did you get your paperwork? Did you have any
21 trouble sending it in?" or "Do you have other coverage?" so
22 that we can make sure that nobody's falling through the

1 cracks and becoming uninsured.

2 MS. HEBERLEIN: Thanks. And I was hoping I could
3 pitch that same question back to the states even though I
4 didn't prepare you for that in advance.

5 I don't know. Who wants to start with -- what
6 would you like to hold on to after this is done?

7 MR. BASSIRI: Happy to jump in to this wish-list
8 question. Our wish list is the (e)(14) flexibilities be
9 permanent and remain in place post unwind.

10 MS. STEINMETZ: And I think from the Indiana
11 perspective, we would echo that sentiment as well. We have
12 adopted more than a dozen of the flexibilities and have
13 really felt that they've been integral to the outreach.
14 Many of the ones that involve the MCOs have been deployed
15 here and really yielded great returns. So we'd love to see
16 those made permanent.

17 MS. HEBERLEIN: Melanie, I'm going to turn it
18 back to you for the Commissioner questions.

19 Thank you all.

20 CHAIR BELLA: Well, first, thank you to the
21 panelists. We love panels. So we're going to have some
22 questions.

1 But I actually -- I'm embarrassed to ask this
2 question, but how long are the flexibilities? So they go
3 to 14 months to states that might -- do they just basically
4 travel with the amount of time that the state is taking?

5 MS. HEBERLEIN: I think that's right. I think
6 they're tied to the end of the unwinding, but I'd have to
7 go back and look at the specific language -- because
8 they're waived with their -- you know, it's based on the
9 inability to process the MAGI and non-MAGI determinations
10 correctly. And so I believe they are tied to the end of
11 the state's unwinding period, but I'd want to go back and
12 reread that and make sure that's right.

13 And Tricia is sort of nodding, but I think she's
14 thinking too.

15 CHAIR BELLA: I see Amir nodding. I guess for
16 Amir and Cora, what MACPAC is trying to do constantly
17 during this whole PHE and unwind and restart is figure out
18 do we have anything unique to say that would support these
19 efforts, and so really, we're not an advocacy organization.
20 We're not a monitoring organization, but we are here to
21 look at access, and we are here to support states and
22 Congress and the agency.

1 So we like hearing kind of your wish list. It's
2 really helpful, and so that just a little bit of grounding,
3 Martha, to see where we might need to go from that will be
4 something I imagine that we're going to want to talk about.

5 All right. I'm going to open it up. So we have
6 the panelists for about a half an hour to ask them
7 questions.

8 Carolyn, we'll start with you.

9 COMMISSIONER INGRAM: Hi. Thank you. Thanks for
10 joining us. I'm Carolyn Ingram. Nice to see you all
11 today.

12 One of the questions I had was about folks who
13 are on Medicare and Medicaid. In the flexibilities you
14 have, what work have you seen that works well in terms of
15 being able to keep those folks on? We know a lot of them
16 who are on Medicaid and Medicare at the same time usually
17 are for a certain reason related to a disability, and the
18 chances are that's probably not going to go away. So I'm
19 just wondering about what outreach methods you found to be
20 most effective at keeping them enrolled.

21 MS. STEINMETZ: I'm happy to jump in here a
22 little bit, Amir, if you don't mind.

1 MR. BASSIRI: No, go ahead.

2 MS. STEINMETZ: I think for us, those individuals
3 are really typically pretty well connected with their
4 providers, whatever type of provider that is, if it's a
5 home- and community-based service provider, their nursing
6 facility, hospital or their primary care physician. So I
7 think what has been really effective, especially in the
8 dually eligible population who are -- those 65 and older.
9 The texting and email, although we see that increasing as
10 individuals age, is not at the same response rates,
11 perhaps, that we've seen with the younger population,
12 particularly in our expansion age population. So I think
13 really leveraging the provider community has been very
14 effective for us with that population.

15 I would also add that I think there's a fair
16 amount of overlap in the ex parte redeterminations that
17 happen for those groups here as opposed to other areas of
18 our programming.

19 MR. BASSIRI: And I will say in New York, at
20 least, we sort of looked at it in two cohorts, those that
21 have aged into dual eligible status during the unwind and
22 who may or may not need long-term services and supports,

1 but for those don't, we've been -- we have an (e) (14)
2 waiver and have been working on keeping them in our more
3 modern integrated marketplace so that they don't have to be
4 disenrolled and go through the local districts to be
5 determined eligible for long-term services and supports.

6 And one thing we did to get in front of that last
7 year was align the income eligibility level for all adults
8 to be aligned with MAGI under ACA, the 138 FPL, to create
9 some smooth or less clunky transitions when someone does
10 age into Medicare.

11 It previously had been that the income
12 eligibility dropped from 138 to 87 percent of FPL, and so
13 we brought that up. We made that investment during the
14 PHE, and it has helped those transitions tremendously.

15 CHAIR BELLA: Thank you.

16 Stephanie, anything you want to share specific to
17 duals that you've heard from your plans? If not, we don't
18 want to put you on the spot.

19 MS. MYERS: We actually haven't heard anything
20 specific in terms of the dual eligible population itself.
21 It's been more global in terms of what's been working and
22 what hasn't, and really that direct outreach has been

1 what's been mostly successful.

2 CHAIR BELLA: Great. Thank you.

3 Jenny and then Jami and then Tricia.

4 COMMISSIONER GERSTORFF: Thank you all for being
5 here.

6 Just a question on some of the data. So it seems
7 like the best chance we have for some of these
8 flexibilities to become permanent is going to be
9 improvement in evidence-based outcomes, and I was just
10 wondering what kind of standardized metrics or outcomes
11 your states might be looking at and collecting data on that
12 we can use to support that request.

13 CHAIR BELLA: Amir, would you like to go first?

14 MR. BASSIRI: I can take a shot. It's a great
15 question, and like Cora mentioned in Indiana, we have been
16 trying to be very transparent with our renewals and status.
17 We have a PHE dashboard. It tracks more than just Medicaid
18 and CHIP renewals.

19 But by looking more deeply at race, ethnicity,
20 and other health equity measures, including income, we are
21 hoping we can demonstrate that the (e)(14) waivers are not
22 only helpful at retaining coverage for eligible

1 individuals, but also that they are specifically targeting
2 and improving renewal rates for underserved populations and
3 underserved communities.

4 So we're trying to use our data to kind of make
5 some of those cases. We are also, as part of our
6 flexibilities, leveraging the SNAP eligibility, SSI
7 eligibility, to auto-enroll or make the renewals a little
8 more seamless and hit those ex parte renewal rates.

9 So we're taking a range of different actions, but
10 we don't have a clear-cut sort of research study in place
11 that would say by the end of the demonstration, this is
12 what we accomplished and this is why it should be
13 permanent. We're looking at it holistically but from a
14 health equity lens.

15 MS. STEINMETZ: I would sort of echo that from
16 the Indiana standpoint.

17 I think it's challenging also. We don't have
18 great -- we don't have an ability, I would say, right now
19 to identify which specific waiver was really effective for
20 a particular member and the reason that we were able to
21 reach them. That's just not how we are necessarily
22 tracking from our renewal outcome standpoint.

1 But I think we will have the ability at --
2 probably demonstrated now, but especially as we move into
3 the second half of our unwind period, we'll really be just
4 showing the importance of tracking a little more detail
5 around what a procedural termination is or disenrollment is
6 and how that sort of is the same as or different than maybe
7 pre-pandemic or pre-continuous eligibility times.

8 CHAIR BELLA: Thank you.

9 Jenny is our actuary extraordinaire, so always
10 thinking about -- have you seen anything yet from any other
11 states, Jenny?

12 [No response.]

13 CHAIR BELLA: No? That's a great question.

14 Jami and then Tricia.

15 COMMISSIONER SNYDER: Good afternoon. I want to
16 just start by thanking all three of you for being here. I
17 know this is an incredibly busy time in particular for Amir
18 and Cora. So if you're taking one hour out of your work
19 week to spend with us, I just really appreciate it. And
20 thank you for your creativity in ensuring that you're
21 connecting with members so that if they remain eligible,
22 they're remaining enrolled.

1 So I'm curious. At a point like this, in the
2 history of the program, I think it's equally important to
3 critically evaluate what hasn't worked well. So I'm
4 curious, in particular, for Cora and Amir, what's been your
5 sort of biggest point of frustration or biggest pain point
6 in this process?

7 MR. BASSIRI: Do you want to go first, Cora, or
8 do you want me to go first?

9 MS. STEINMETZ: The first thing that comes to
10 mind is just the unprecedented volume, which hopefully we
11 wouldn't be in a situation like that again where we could -
12 - but just I would say maybe two things with that in terms
13 of the volume of redetermination work. It was also
14 extremely challenging in the planning stages not knowing
15 when this would begin, and so trying to staff up
16 accordingly, be at the call center, the individuals who
17 were going to process the redeterminations, it was really -
18 - it was challenging to be in an ongoing standby situation
19 quarter after quarter, as we sort of had extensions of the
20 public health emergency - which were unavoidable. But that
21 created some challenges, in terms of activating our boots
22 on the ground sort of partner stakeholders, because every

1 quarter we would do the preparation. And I think after so
2 long, you kind of become numb to the same message of it
3 might be coming, it might be coming. And then it wasn't.
4 Okay, it's really coming this time, and we really need to
5 be ready to flip the switch and to do so in a meaningful
6 way that didn't feel rushed. So I think balancing those at
7 the outset was a large challenge. I think we've navigated
8 it well and are pleased with the outreach that we have
9 ended up with but certainly, certainly a challenge.

10 MR. BASSIRI: I would echo that and add on to
11 some of the timing challenges in that the rules of the road
12 were essentially established on December 27th with respect
13 to what CMS was going to be held accountable for and what
14 states would be held accountable for. So this uncertainty
15 in planning was exacerbated by the fact that we had four
16 months to comply with a new set of rules and requirements
17 that we probably could have better managed if we had known
18 a year prior and avoided some of the issues that required
19 system modifications that take time. And it did make this
20 probably harder than it needed to be.

21 Another pain point for New York is just the fact
22 that we do have our non-MAGI population going through the

1 local districts for their Medicaid administration, and it
2 is hard. We have 58 localities. Each has different
3 capability and sophistication. Everyone is struggling with
4 staffing and having the knowledge expertise to process some
5 of the more complex Medicaid applications.

6 And getting data has not been seamless. We
7 normally are getting the non-MAGI data from the districts a
8 little bit later than we're submitting information to CMS.
9 So we're always trying to bring together these three
10 eligibility systems and the information from them at one
11 time to report accurately, and that has been a pain point.

12 CHAIR BELLA: Thank you.

13 Tricia.

14 COMMISSIONER BROOKS: Good afternoon, everyone.
15 Thank you for joining us.

16 I have two questions, and they're very
17 different. We've talked a little bit about what you
18 thought worked well and what hasn't worked well, but what
19 was missing? Are there other flexibilities that you would
20 have liked to have seen made available to states that
21 wasn't?

22 And I can start with an example to get the --

1 [Laughter.]

2 COMMISSIONER BROOKS: Just we heard from a lot of
3 providers that they are not able to assist with remote
4 renewals, because the only way they can do that is to
5 become an authorized rep. And that's a little scary for
6 both the provider as well as the beneficiary. So that's
7 one of the flexibilities I would have liked to have seen,
8 but I'm curious if you've come across other things to say,
9 oh no, we can't do that, but boy, would we love to.

10 CHAIR BELLA: Stephanie, this is just fair game
11 for you on behalf of the plans also to chime in. So I
12 called on Amir first last time. So, Cora, do you want to
13 start us off?

14 MS. STEINMETZ: Yeah. I think that that's a
15 great example, and maybe along similar lines is we had
16 requests from providers to provide listings of Medicaid
17 members so that they could do their own outreach. And so,
18 of course, there's a lot of privacy issues that you run
19 into in that regard that are very -- those protections are
20 there for a very important reason.

21 But I think we struggled a bit in navigating some
22 of those circumstances, particularly for large providers

1 like hospital systems, for example, who wanted that
2 information. And so I think, in retrospect, there may have
3 been ways that we -- and we did end up working with certain
4 providers in that. So I don't want to say that we left it
5 on the table, but I think it's something that we probably
6 would have approached a little different from the outset if
7 we knew that there would have been requests for specific --
8 not just demographic data, specific member information so
9 that we could really equip partners to do direct outreach
10 that weren't the MCOs particularly in our populations that
11 are not in a managed care product. So that might be one
12 example.

13 MR. BASSIRI: I think Cora hit on the example I
14 was going to mention for New York with respect to providers
15 seeking information to directly support members that may be
16 receiving ongoing care at their facility.

17 The other was with respect to -- there were some
18 (e)(14) waivers that CMS had put out initially. They then
19 added new ones later in the process once unwinding began --
20 the zero income or 100 percent FPL. It would have been
21 nice to have those sooner, only because of the system
22 builds that are required to effectuate those, and for us,

1 that's multiple eligibility systems.

2 One thing that I have requested was to halt
3 procedural disenrollments for our ABD or our non-MAGI
4 population under the assumption that there is nothing
5 necessarily -- or there's very few circumstances in which
6 someone would lose their eligibility if they are in certain
7 categories, non-MAGI categories. And we were at the time
8 having a very difficult time aligning and demonstrating the
9 SNAP auto-renewal with that SNAP with our legacy system.

10 So I was asking if we don't need to disenroll
11 procedurally anybody, just let us not do it. We couldn't
12 get that approval at the time. I think there's some
13 willingness that CMS is willing to hear us out on that now.
14 That would have been nice to have, only because we're very
15 just concerned with our local districts, their capacity
16 managing them with our state staff. We don't want anyone
17 to fall through the cracks, and for that population, we
18 know they are, by all means -- they are eligible, so they
19 shouldn't be disenrolled, unless they're voluntarily
20 disenrolling.

21 CHAIR BELLA: Stephanie, did you want to add
22 something?

1 MS. MYERS: I'll just add a little bit here.
2 And, Tricia, that's a great question, to be honest with
3 you. I'm definitely going to take that back to my members
4 and pick their brains about things that they think, you
5 know, are outside of what's already been available.

6 But I do just want to touch on that. If
7 anything, we would have liked to have seen the (e)(14) that
8 allowed MCOs to aid members in filling out the applications
9 come out a little bit sooner, so we could have gotten in
10 there quicker than what was allowed. And we would love to
11 see some of the states, more states take that up, but
12 understanding that it wasn't released until later, that
13 that might be why only seven states so far have taken up
14 that particular waiver. But I just want to make that point
15 there that we would have liked to have seen some of that
16 happen a little bit sooner, understanding that hindsight is
17 20-20 in this situation.

18 COMMISSIONER BROOKS: Thank you for that.

19 My next question has to do with children and
20 transitions between Medicaid and CHIP. Somehow the concept
21 of seamless, coordinated transitions between Medicaid and
22 CHIP embedded in the ACA's principles didn't actually make

1 it into reg in the way that I think they could have been.
2 So the guidance is requiring states to send pre-populated
3 forms when a child's -- when the ex parte shows that the
4 child is eligible for CHIP but not eligible for Medicaid.
5 So they still send the pre-pop. If it's not returned, they
6 have a choice as to whether they terminate coverage or
7 whether they choose to rely on that reliable data from the
8 ex parte source and go ahead and put them into CHIP. And I
9 think that's a shortcoming in our current regulatory
10 structure.

11 But I'm just curious how those transitions are
12 working in both of your states, because you do have
13 separate CHIP programs.

14 MR. BASSIRI: Yes. I can start for New York. We
15 have seen of all our programs, the CHIP renewal rates being
16 the highest, and generally, in terms of program transition,
17 we've seen people who were in CHIP prior to renewal, about
18 84 percent of them are remaining in CHIP, and about 14
19 percent are moving to Medicaid. And those that are the
20 opposite circumstance, Medicaid, in Medicaid prior to
21 renewal, about 5 percent are going over to CHIP. And then
22 we have 8 percent going to our Basic Health Program and the

1 remainder primarily remaining in Medicaid.

2 So we have been fortunate to have the integrated
3 marketplace, and we can do some of these coverage
4 transitions pretty seamlessly. And in the process of the
5 renewal, and it has been a very strong asset for us to keep
6 people covered.

7 We did have the ex parte, the renewal issue. It
8 was slightly more nuanced than the national issue on
9 income. We do income correctly. It was really related to
10 documentation. But outside of that, we've seen the
11 coverage transitions play out somewhat as we expected based
12 on what we know about the historical transitions between
13 those two programs.

14 MS. STEINMETZ: And it's a great question. I
15 don't know the answer off of the top of my head regarding
16 how we treat the transition directly from Medicaid to CHIP,
17 although I know that our eligibility team is monitoring
18 that closely along with all sorts of transitions between
19 different forms of coverage, because there are other
20 examples of that across our various programs as well in
21 addition to just Medicaid and CHIP.

22 But we have been, working to do everything

1 possible to increase our number of ex parte
2 redeterminations, and we were fortunate to be a state that
3 already performed our ex parte renewals at the individual
4 level rather than the household level. So we didn't have
5 to make changes in that regard.

6 But I'd be happy to follow up with that specific
7 information on the Medicaid and CHIP piece, because that is
8 an area of interest certainly among stakeholders here in
9 Indiana as well.

10 COMMISSIONER BROOKS: [Speaking off microphone.]

11 I'm so sorry, guys. You didn't hear any of that.

12 I was saying that both of your states are showing
13 gains in CHIP, and that's not true in every state. Some
14 states are actually seeing declines in CHIP as well as
15 Medicaid.

16 But a follow-up for you, Stephanie, is, have you
17 heard anything from the plans about these transitions? Are
18 there concerns that are bubbling up from them about that?

19 MS. MYERS: I haven't heard anything specific to
20 CHIP, the CHIP program specifically. I know that our
21 members are concerned about children being disenrolled from
22 the program, and that's something that they've been

1 watching closely, but not specific to CHIP itself.

2 Some of our states, the CHIP is procured
3 separately sometimes, but in a lot of states, it's procured
4 the same. So it's almost seamless, depending on how the
5 state sends over that data. But I do know that our plans
6 are concerned and watching very closely the numbers of
7 children that are staying enrolled.

8 COMMISSIONER BROOKS: Thank you for that.

9 And for the record, the (e)(14)s are good through
10 the unwinding period.

11 MS. HEBERLEIN: Thank you, Tricia.

12 CHAIR BELLA: Thank you, Tricia.

13 Dennis and then Sonja and then John.

14 COMMISSIONER HEAPHY: Thank you.

15 From the beneficiary perspective, are you hearing
16 anything from beneficiaries about glitches they're
17 experiencing in the system? I can just tell you in my
18 state, people are receiving contradictory information. I
19 know someone who received two letters saying that they were
20 no longer eligible for Medicaid and then a couple of weeks
21 later received a letter from the state saying they were
22 eligible. They would -- the Medicaid would be renewed. At

1 the same time, they received a letter from the MCO saying
2 that their Medicaid was in jeopardy. And so are you seeing
3 that in your states at all or anything different that's
4 creating a barrier for beneficiaries?

5 MR. BASSIRI: We have not seen the kind of issues
6 like the one you're describing. However, there was one
7 issue with our non-MAGI population, because we didn't have
8 our SNAP solutions systematically in place until actually
9 October. Renewal dates were pushed out, and there was a
10 circumstance where that renewal date and the information in
11 our systems was not getting appropriately adjusted. And
12 members ended up getting two letters, one which said they
13 missed a renewal date, the other one that gave them the new
14 renewal date, but not necessarily as concerning as some of
15 the examples you shared about someone being at risk. It
16 was really just specific to the date in which their renewal
17 would take place.

18 COMMISSIONER HEAPHY: Thank you.

19 Indiana?

20 MS. STEINMETZ: I'm not familiar with any sort of
21 overarching concern like that. We have heard from specific
22 individuals, of course, around confusion or maybe

1 individual one-off errors in terms of processing.

2 And then I think also we continue to look at
3 broadly, how can we make sure that we're providing
4 information in the most plain language possible. I think
5 that's something that many states struggle with. This is
6 very technical information, and so I think we do continue
7 to think about what do we need to do to make sure that the
8 information is as understandable as possible for members
9 and beneficiaries, and that they have the resources that
10 they need to understand what is being asked of them from a
11 redetermination standpoint. So that's an area that even
12 beyond the unwind period, we'll continue to pay close
13 attention to through member advisory information that we
14 seek.

15 COMMISSIONER HEAPHY: Thank you.

16 CHAIR BELLA: Thank you.

17 Sonja?

18 COMMISSIONER BJORK: Thank you.

19 I was wondering if any of you knew of special
20 strategies or efforts to reach Native American or Native
21 Alaskan members, or was it part of just the overall
22 strategy? Perhaps reaching out to tribal health centers?

1 In California, it's been a slow, slow process with some of
2 the tribal members renewing Medi-Cal because some of them
3 already can get care at their local -- at the clinic that
4 they go to. And so the motivation to go and take care of
5 governmental paperwork wasn't as strong, but they do --
6 it's really important that they do their renewals. It's
7 important for the tribal health center and for them to have
8 all the benefits that they're eligible for.

9 MR. BASSIRI: That's a great question. Similar
10 to California, New York -- our Native American population
11 and tribal members who are enrolled do prefer to use the
12 clinics, whether they're enrolled in Medicaid or not. But
13 for those that are, some of the nations here specifically
14 to -- and for which do have the largest health programming,
15 they've actually been wonderful partners. And we've worked
16 directly with the nations, both with our public health and
17 Medicaid offices to make sure they have access to all the
18 information and just giving them a direct line to our
19 eligibility staff to the extent they need any special
20 handling or attention on issues.

21 But it has been slow, similar to what you
22 described in California.

1 MS. STEINMETZ: I know we work closely with
2 individuals on this particular issue, and ethnicity is one
3 of the particular demographics that we can drill down into
4 the data.

5 I don't think we've seen any outlying data in
6 that regard, but it is something that we continue to
7 monitor for any disparities broadly across various
8 populations in Indiana.

9 CHAIR BELLA: Sonja, anything else?

10 COMMISSIONER BJORK: No, thank you.

11 CHAIR BELLA: Okay. Thank you.

12 John?

13 COMMISSIONER McCARTHY: Like everyone else, I
14 just want to say thank you for your hard work and taking
15 time out to talk to us.

16 Having been a former Medicaid director, I think
17 you guys are all most worried about people getting the
18 services that they need, especially if they're eligible.

19 So, Amir, I'll start with this question with you
20 and then go over to Cora, since, Amir, you've been Medicaid
21 director longer. But looking at the process that you've
22 been going through, two different questions. Number one,

1 have you seen fair hearings, an increase in fair hearings
2 on the eligibility side? So that's one. And then number
3 two, I'm assuming you're also probably watching
4 utilization. Have you seen big changes in utilization or
5 things that might worry you about people not getting
6 services they need?

7 MR. BASSIRI: Two great questions, John.

8 I'll start with fair hearings. So we have not
9 seen a massive increase in eligibility-related fair
10 hearings. We do have somewhat in our -- for the integrated
11 marketplace, we do have an appeals team. They sort of try
12 and troubleshoot transitioned individuals to other forms of
13 coverage that they're eligible for if they're not eligible
14 for Medicaid, and that has worked relatively well.

15 We do have a large number of fair hearings and a
16 backlog that we're working through, but they're specific to
17 cases that were either continuing cases from PHE time
18 periods for services, not really related to eligibility,
19 but we are working and do need to do more work on
20 addressing the backlog and shoring up some of the appeals
21 process moving forward. It has been challenging for us to
22 find and hire ALJs and work with our disability office to

1 process those fair hearings timely. But fortunately, there
2 have not been an increase due to eligibility-related fair
3 hearing requests.

4 In terms of utilization, we do monitor that very
5 closely. We have during the unwind as well. A lot of the
6 individuals that we moved into fee-for-service that had
7 third-party coverage obviously are not and were not
8 accessing services, so they likely had ESI. They've been
9 moved to ESI.

10 There haven't been massive changes to utilization
11 thus far. We don't have any assumption that people aren't
12 accessing or getting access to services, but we are not
13 seeing the big swing in utilization along with the downward
14 trend on enrollment.

15 Our health plans are very vocal in making sure
16 that we are assessing the acuity of the population that is
17 enrolled. We feel confident that our projections in the
18 trend is right, but that's something we're monitoring very,
19 very closely on an ongoing basis.

20 I hope that answers your questions.

21 MS. STEINMETZ: And I would echo around the
22 utilization piece what Amir shared.

1 So we similarly have not seen big shifts in
2 utilization, and what we've heard from providers so far is
3 that they're not seeing major changes in their payer mix.
4 And so we've asked to stay in close contact with them
5 because, certainly, if we see an increase in the uninsured
6 population seeking care, that will be another outside
7 indicator of what that means from a broader health policy
8 context in our state.

9 So we'll continue to monitor, because we do
10 realize that it's a little bit of a lagging indicator,
11 especially for healthy populations who may not be seeking
12 health care services right away.

13 On the fair hearing side, we have not seen an
14 uptick, more than what we would expect, and we don't have
15 any hearings that have gone past 90 days. So we've been
16 able to manage that, but again, we're continuing to monitor
17 it because we know that that could shift really pretty
18 rapidly. So we're pleased with where we are right now on
19 the fair hearings piece, but we'll continue to work closely
20 with our office of administrative law proceedings to make
21 sure that we can react quickly if that situation changes.

22 CHAIR BELLA: I thought you were going to ask if

1 they wanted to federalize the eligibility system, John.

2 COMMISSIONER McCARTHY: Future. In the future.

3 [Laughter.]

4 CHAIR BELLA: All right. In the couple minutes
5 we have left -- you all have given us kind of your wish
6 list and your thoughts -- we'll just do like a speed
7 around. Anything else you want this Commission to hear
8 from you? I mean, obviously, the door is always open if
9 you think of something after you leave, but anything else
10 that you would leave us with today as we continue to do
11 work in this area?

12 MS. STEINMETZ: I, I would just share that I'm
13 fortunate enough to be the spokesperson here for this, but
14 there is a massive team behind me that doesn't get the
15 credit anywhere close to what they deserve. So really,
16 eligibility is performed at the state level in Indiana, but
17 it is through a sister division, and so the Division of
18 Family Resources has really undertaken the bulk of this
19 effort, the Medicaid team more from a policy standpoint, my
20 eligibility staff, and the communications team within our
21 Family and Social Services Administration. I would be
22 remiss if I didn't remark on their incredible efforts.

1 So I appreciate you taking the time to review
2 this information and hear from the state perspective,
3 because we've really tried to take a thoughtful and
4 transparent approach throughout, and I'm just appreciative
5 of the opportunity to share the good work of the team with
6 you all today.

7 MR. BASSIRI: Yeah. I'll go ahead and echo that
8 and just say thank you to you all. We appreciate your
9 interest and learning more about what's worked, what hasn't
10 worked. It would be a failure if we come out of this with
11 the same old standards and processes we had in place prior
12 to the public health emergency. I think we've learned a
13 lot about what churn really is, what it means, what's
14 needed, what's not needed.

15 There's a lot more we can do to maintain program
16 integrity and maintain underlying intent of the program,
17 and so anything that the panel needs to better understand
18 the impacts of some of these changes, I think we're -- all
19 of us are very interested in providing that, knowing that
20 there have been some meaningful changes that have resulted
21 in good progress towards meeting our mission, so thank you.

22 CHAIR BELLA: Thank you.

1 Stephanie, any final words?

2 MS. MYERS: Sure. So first, I just want to thank
3 you for having us on this panel and wanting to hear the MCO
4 perspective in terms of what's happening in the unwinding.
5 The MCOs are grateful for all the hard work that their
6 state partners, the state agencies are doing in this
7 unprecedented time. And as always, they are -- you know,
8 the MCOs are here to help in any way possible and make sure
9 that Medicaid beneficiaries are getting through the process
10 and maintaining their coverage.

11 CHAIR BELLA: Well, thank you. Martha, thank
12 you, and thank you all and the teams behind you, who I know
13 will not see this on transcript and hear you thanking them
14 or hear me thanking them, but I would really appreciate
15 that work. And honestly, if anything comes up, they want
16 to make sure that the state's view that this Commission is
17 made aware of, please don't hesitate to let us know. Thank
18 you all again very much.

19 MS. STEINMETZ: Thank you.

20 CHAIR BELLA: All right. So we're going to open
21 it up to Commissioner discussion. Who would like to start
22 us off? Jami.

1 COMMISSIONER SNYDER: Yeah. Just a quick comment
2 in follow up to the three panelists' suggestion that what
3 they'd like to see continued is the continuation of the
4 1902 waivers -- or the (e)(14) flexibilities, rather.

5 Many of you may know this already, but CMS has
6 posted a really nifty map on their website illustrating the
7 degree to which each of the respective states have taken
8 advantage of the (e)(14) waivers ,and it really falls
9 along a continuum. And it's not neatly tied to the
10 politics of states either.

11 I think Tennessee has employed the highest
12 number, largest number of (e)(14) waivers at 15. But
13 states are all along this spectrum. So it's just something
14 I think we should think about as we think about MACPAC's
15 role and the importance of these (e)(14) flexibilities and
16 ensuring that individuals that remain eligible remain
17 enrolled, whether we want to weigh in along those lines as
18 well, because clearly there's disparity in terms of
19 opportunity given whether states have decided to take
20 advantage of some of those flexibilities.

21 CHAIR BELLA: And do we know what's been holding
22 states -- I mean, capacity is obviously an issue. But do

1 you mean like the clock is running out to get some of the
2 states to take some of these things up? So you're thinking
3 about more in the permanent realm and then helping states
4 that might not be doing it today also take it up if it's
5 made more permanent.

6 COMMISSIONER SNYDER: Yeah. So just really kind
7 of digging in and finding out what the barriers are to
8 states taking advantage of the flexibilities and what we
9 can do to support them.

10 MS. HEBERLEIN: So, Melanie, if I can just jump
11 in, because we heard a little bit from the ex parte
12 roundtable that some of the flexibilities -- and we heard a
13 little bit from the panel today -- that the timing wasn't
14 quite right, and the systems builds to execute them and
15 then roll them back when the flexibility ended, was too big
16 of a lift for them to take it on. And it wasn't
17 necessarily the policy -- or that they didn't want to
18 pursue it, but that it was a time and systems-build
19 constraint. And that's maybe not true for all of them, but
20 we definitely heard that from the roundtable.

21 CHAIR BELLA: Yeah, that makes a lot of sense.
22 Thank you, Martha.

1 Patti and then Tricia.

2 COMMISSIONER KILLINGSWORTH: So in addition to
3 that, I think one of the things that I would find
4 particularly helpful would be summaries of the publicly
5 reported updates, you know, kind of on unwinding progress
6 and outcomes, where states are developing their own
7 individual dashboards, but putting that together in a
8 concise and meaningful way that really helps us look at the
9 impacts on access.

10 And then to the extent that you could surface any
11 insights from that data that could highlight potential
12 access concerns that the Commission should discuss, that
13 would be particularly helpful.

14 Today was really good because we got to talk with
15 at least a couple of states, but my sense is that there's -
16 - if we talked with 48 more states, we'd get 48 more ideas
17 about things that they have learned. And if we talked with
18 health plans and stakeholders, we'd get even more ideas.

19 So what are those particular things that are
20 working? I was intrigued by the text messaging
21 conversation. It's certainly been our experience that
22 health plans can play a very significant role, but other

1 things either that are currently -- have been permitted and
2 have been found to be particularly valuable or other kinds
3 of flexibilities or adjustments that might be needed to
4 mitigate concerns as we move forward.

5 CHAIR BELLA: Thanks, Patti.
6 Tricia?

7 COMMISSIONER BROOKS: So just building a little
8 on what Jami was saying about the (e)(14)s, I know that CMS
9 is very interested in hearing from stakeholders on what is
10 working, what do you want to retain, but they also have to
11 determine if they have the legal authority to allow those
12 as state plan options without a statutory change, because
13 the temporary flexibilities live under different rules, and
14 they're only temporary. So that is going to be a little
15 bit of a heavy lift, I think, for CMS to come out of the
16 gate at the end of the unwinding and say, oh, here's a new
17 set of options that you have.

18 The other point I wanted to make is that all of
19 the unwinding data reporting requirements end in June.
20 Unfortunately, it was a date certain established under the
21 Consolidated Appropriations Act, and I think we've always
22 talked at MACPAC about the importance of being data driven.

1 And we've seen different types of renewal data that we've
2 never seen before that has been extremely helpful in
3 illuminating all of the procedural barriers that there are
4 in Medicaid.

5 And I'd like for us to, at some point, explore
6 more on the data reporting side, not just the unwinding
7 renewal data, but all those performance indicators that I
8 keep harping on, that there are 80-something of them and we
9 see eight or nine of them published by CMS. And they've
10 been on the books for 10 years.

11 Data is not useful unless it's timely and unless
12 we use it to make program improvements, and I'm not sure
13 we're maximizing the opportunities there.

14 CHAIR BELLA: Thank you, Tricia.

15 On your first point, presumably CMS is evaluating
16 all of those things.

17 COMMISSIONER BROOKS: They are, but they've asked
18 for help from the stakeholder community. I think the legal
19 services organizations, in particular, are trying to take a
20 hard look at that. Some of the lawyers on our team are
21 looking at that as well. I just think they need help,
22 because, as we all know, they're bandwidth is problematic,

1 and they may be facing another shutdown.

2 MS. HEBERLEIN: Yeah. And, Melanie, they've also
3 asked for data to show what works and what doesn't work, to
4 Heidi's point earlier, I think it was -- no -- or Jenny's
5 point. Sorry. This side of the room is difficult to see.
6 So they're definitely trying to think through what they can
7 make permanent, but I think it's both a legal perspective
8 but also making the case based on what actually works and
9 what the effect has been. So they've definitely been
10 asking those sorts of questions.

11 CHAIR BELLA: And is Congress looking at those
12 things also? Do we know?

13 COMMISSIONER BROOKS: I don't know for sure. I
14 mean, I know, you know, certainly what some of the staffers
15 think are really important, and it's on their radar as
16 well. But I haven't heard specifics on that.

17 CHAIR BELLA: Other comments?

18 [No response.]

19 CHAIR BELLA: I guess trying to what Tricia -- I
20 mean, this is kind of the theme, but Amir said -- I think
21 he used the word it'd be a real shame if we go back, if we
22 don't, you know, use any of this to make the whole process

1 better. And so as the Commission, continuing to think
2 about where we weigh in on how to make that process better,
3 because as we all have discussed, ex parte was a problem
4 before COVID. The complexity of the system was a problem
5 before COVID.

6 And so, Martha, I guess I would say if you had a
7 magic wand, what do you want to continue to bring back to
8 us?

9 MS. HEBERLEIN: Well, I love sitting up here and
10 having this discussion with you. I do think from a data
11 perspective, I think that is something that I struggle with
12 a little bit is to understand what has worked and what we
13 want to keep going forward. And when we've asked that
14 question in our routine calls with folks, I don't know that
15 everybody is there yet and everybody's thinking about it
16 yet. I think it's, you know, especially since the ex parte
17 issues surfaced, I think that has sucked a lot of air out
18 of the room a little bit, and they've been trying to put
19 that fire out. And I think that there are conversations
20 beginning about, well, what has worked and what do we want
21 to keep on?

22 I think that there's probably a lot of things

1 that are harder to roll back, and I would think things like
2 texting that are sort of built into the routine operations
3 now where we send out multiple notices, we try four or five
4 phone calls, all of these things, like some of that that
5 has been maybe more routinized and might continue just from
6 inertia.

7 And then I think there's other things like some
8 of the 1902(e)(14) flexibilities where we would need to
9 find a legal way to keep going with those. And then
10 there's other things. I'm sure there are more issues in ex
11 parte that we just haven't figured out yet, and I think
12 there's other things, like Tricia, where we've talked about
13 screen and enroll, where there's an SMD letter from 2000,
14 and why is that not working the way we thought it was?

15 So I think there's some other things that the PHE
16 -- like as we've been processing all of these renewals that
17 have raised long-standing issues, that I think I would
18 agree with Amir that it's not just don't go back, but what
19 can we learn, and where did the issues -- where did issues
20 get pointed out that we haven't yet resolved?

21 COMMISSIONER HEAPHY: And I'm -- I'm sorry.

22 CHAIR BELLA: Go ahead. Dennis and then Jami and

1 then Heidi.

2 COMMISSIONER HEAPHY: Jami, I think you pointed
3 to the website, right? And I'm on the website now, and I'm
4 just -- 270 total waivers were approved, and then there are
5 hundreds of multiple types of waivers that were approved,
6 so figuring out which one of those are the ones to focus on
7 is a tough job, but I think it's important too to figure
8 out, okay, of all these total waivers approved, the types
9 of waivers, which are the ones that had the greatest
10 impact?

11 CHAIR BELLA: Jami?

12 Thank you, Dennis.

13 COMMISSIONER SNYDER: Yeah. And along those same
14 lines, I think a starting point might be just to look at
15 which of the flexibilities that have been offered to states
16 would require a statutory change versus those that we could
17 employ without some sort of statutory revision.

18 CHAIR BELLA: Heidi?

19 COMMISSIONER ALLEN: Following up on that
20 thought, I think that this is a good example of work that
21 MACPAC could contract out for research, that we would be
22 uniquely positioned to be helpful to make happen versus

1 like an outside health services researcher like myself,
2 because it requires a lot of really nuanced understanding
3 of all the different Medicaid programs and their
4 eligibility and then how they prioritize populations for
5 redetermination.

6 And I think that when I look at this Excel
7 spreadsheet that you can get from the CMS website, kind of
8 near the map, it's all a bunch of zeros and ones, a
9 variation, which in normal health services research, we're
10 like, yes, like you can do like causal studies with these
11 kinds of things. It could be really great, but I think the
12 researchers would be really hampered by the insider
13 information that they would need to have about the
14 decisions that states made in terms of how they prioritize
15 and how they reported numbers and what numbers can you
16 trust and what are the outcomes.

17 But I think that if MACPAC were in charge of --
18 or not in charge, but leading a collaboration with a
19 research organization so they could bring that insider
20 knowledge to the use of the analysis, I think it would be
21 really successful. And if we started with the
22 flexibilities that do not require any legislative changes,

1 then I think that we could have a really neat analysis to
2 say these are the things that were really powerful and
3 helpful and that should continue, and meanwhile, we could
4 keep our eye on what might -- how we could help change the
5 things that people feel like really work, but we can't
6 quite -- but a longer process.

7 CHAIR BELLA: Thank you, Heidi.

8 Martha, you're definitely hearing consensus
9 around, I think, that area of -- based on what we have,
10 what should stay, what requires statutory change, what
11 doesn't, what do we know, what can we collect.

12 And, John, I was half joking, but keeping an eye
13 on things like what does the future of eligibility and
14 Medicaid look like?

15 And, Tim, the point you made about we're throwing
16 all this money at systems in every single state and in
17 multiple counties across states, how do we do better?

18 I won't be here while you all figure that out,
19 but I'll be watching, like some of our former Commissioners
20 are watching today.

21 All right. Anything else?

22 Tricia.

1 COMMISSIONER BROOKS: Yeah. When mentioning
2 SNAP, it just reminded me. We need to impose from the
3 federal government, the idea that they need to look at how
4 do you create seamlessness across public programs, because
5 states with the integrated eligibility systems have talked
6 about how difficult this has been to coordinate SNAP and
7 Medicaid, and then there are states like New Mexico has a
8 real mess right now in terms of SNAP, and they're saying we
9 need to get people food before we necessarily step in and
10 do the health care. And we just need to align these rules
11 more at the federal level to make it easier for states to
12 administer the programs.

13 CHAIR BELLA: No problem. No problem at all.
14 This is recommended across the agencies. Have at it,
15 Martha.

16 MS. HEBERLEIN: Yes.

17 COMMISSIONER HILL: Can I just ask on that point?

18 CHAIR BELLA: Tim.

19 COMMISSIONER HILL: This may be a stupid
20 question. Are there groups like this for SNAP or for those
21 other programs? Is there an opportunity to coordinate? If
22 there's an oversight body or commission on some of those

1 other public programs, is there an opportunity to
2 coordinate there? Heaven forbid we should coordinate, but
3 if there is.

4 CHAIR BELLA: Anybody aware of anything
5 comparable?

6 [No response.]

7 CHAIR BELLA: It's a good question. It's a good
8 question to figure out how, like if there are some, are we
9 missing opportunities to collaborate? Thank you.

10 All right. Martha, unless you have anything
11 else to add, we will wrap this part and go to public
12 comment. You're welcome to stay up there if you like. So
13 we will open it up to comments from the public. If you'd
14 like to make a comment, please use your hand icon,
15 introduce yourself, and the organization you represent.
16 And we ask you keep your comments to three minutes or less.

17 [No response.]

18 **### PUBLIC COMMENT**

19 [No response.]

20 CHAIR BELLA: Well, we're not seeing anything.

21 All right. Martha, thank you again. Keep those
22 panels coming. Super important to hear real time from

1 folks doing this on the ground.

2 We will go ahead and take a break. We'll be back
3 at 2:45 with our session on Medical Care Advisory
4 Committees. Thank you, everyone.

5 * [Recess.]

6 VICE CHAIR DUNCAN: Welcome back. Audrey, it's
7 nice to have you join us.

8 We're going to pick up where we left off in
9 September on the medical care advisory committees. Based
10 on the discussion we had, Audrey is coming back with three
11 policy options for us to consider for us in the March
12 report.

13 So with that, Audrey, I turn it over to you.

14 **### MEDICAL CARE ADVISORY COMMITTEES (MCACS) AND**
15 **BENEFICIARY ENGAGEMENT**

16 * MS. NUAMAH: Good afternoon, Commissioners.
17 Today I will be following up on September's discussion
18 about the importance of beneficiary engagement as a
19 strategy to advance health equity.

20 Policymakers can engage with beneficiaries to
21 develop a deeper understanding of the issues that affect
22 their access and use of the Medicaid program, co-create

1 appropriate solutions, and identify potential unintended
2 consequences that would negatively affect the people served
3 by the program.

4 Federal rules require each state Medicaid agency
5 to establish a medical care advisory committee, or MCAC,
6 that consists of various stakeholders, including
7 beneficiaries or consumer group representatives, to advise
8 the agency on health and medical care services. States
9 have adopted varied approaches to structuring and running
10 their MCACs. CMS recently proposed a rule on ensuring
11 access to Medicaid services that also revises MCAC
12 regulations.

13 This session will begin with background on
14 federal statute and regulations related to MCACs and the
15 recent proposed federal actions to implement changes to the
16 federal regulations. Next, I will provide a summary of our
17 work and share key findings and challenges with beneficiary
18 engagement on MCACs. Then I will describe policy options
19 to address these challenges. Lastly, staff would welcome
20 feedback on the policy options presented today, including
21 any options you would like to advance for a Commission vote
22 and inclusion in the March report to Congress.

1 So as a reminder, federal regulations describe
2 requirements for the appointment and composition of
3 committee membership on MCACs. The regulations also touch
4 on committee participation requirements and the support the
5 committee can receive from the Medicaid agencies, such as
6 staff assistance and financial arrangements.

7 This past spring, CMS released a Notice of
8 Proposed Rulemaking, or NPRM, that would change federal
9 MCAC rules. It would rename MCACs to Medicaid Advisory
10 Committees, or MACs. It would expand the scope of topics
11 to be addressed outside of health and medical care
12 services; establish beneficiary advisory groups, or BAGs;
13 and require state agencies to publicly post information
14 related to MAC and BAG activities.

15 During the September meeting, I highlighted
16 several key findings from a federal policy review, a 50-
17 state scan, and stakeholder interviews from six states,
18 which were Kentucky, Maryland, Nebraska, North Carolina,
19 Oregon, and Virginia. Our analysis found that there is
20 substantial variation in how states have implemented MCACs.

21 As a reminder, this work was conducted prior to
22 the release of the proposed rule, which addresses some of

1 the issues that these states face.

2 Today we want to focus on key challenges that
3 affect beneficiary participation and engagement. For
4 example, state officials and beneficiaries cited several
5 challenges to increasing beneficiary participation and
6 engagement. State officials recognized that meaningful
7 engagement efforts to strengthen the relationship between
8 the Medicaid agency and beneficiaries is time and labor
9 intensive and noted that states face difficulty balancing
10 this investment with other priorities.

11 Our interviews also told us that beneficiaries
12 feel more qualified to participate in MCAC discussions on
13 topics that directly apply to their lived experience and
14 feel less comfortable discussing more technical topics.
15 State Medicaid officials also had questions about the use
16 of financial incentives for beneficiary participation. The
17 NPRM suggests more guidance will be released with the best
18 practices for meaningful beneficiary engagement, although
19 it's unclear when this guidance will be released.

20 Another finding we heard was that diverse
21 beneficiary representation is lacking. Federal rules
22 require beneficiary membership but do not specifically

1 speak to the diversity of those beneficiaries. However,
2 states can establish their own representation requirements
3 within the federal regulatory framework.

4 We found that few states have requirements for
5 diverse representation or representation from historically
6 marginalized communities, but when they do have these
7 requirements, they are fairly narrow. One of the findings
8 from states with beneficiary-only subcommittees found that
9 when there was representation from marginalized
10 populations, it can lead to more robust participation by
11 beneficiaries than other advisory groups. The beneficiary
12 members cited that this environment of peers with lived
13 experience similar to theirs was less intimidating. The
14 NPRM encourages states to consider diverse representation
15 in their recruitment efforts but does not mandate it.

16 Another finding we heard was that beneficiary
17 recruitment is challenging. The states we interviewed
18 noted many difficulties finding beneficiaries to
19 participate. One common recruitment approach is to recruit
20 beneficiaries that serve on other state advisory committees
21 or managed care organization committees. Medicaid
22 officials commented that this strategy can create

1 challenges when multiple agencies and committees seek the
2 same beneficiaries for input. Additionally, we heard that
3 some beneficiaries and state officials interviewed
4 described the MCAC's application as long, complex, overly
5 formal, much like a job application. CMS defers to states
6 to develop an application process. The NPRM indicates
7 additional guidance on recruitment strategies is
8 forthcoming.

9 The following are policy options that
10 Commissioners may want to consider to address the
11 challenges identified by our analysis.

12 These policy options would encourage CMS to
13 release guidance to states to address some of the
14 challenges states face in recruitment and engagement. It
15 would direct state Medicaid agencies to include a diverse
16 set of beneficiaries on their MCAC and also instruct state
17 Medicaid agencies to eliminate barriers to recruitment and
18 offer support to beneficiaries to ease their participation.

19 The first policy option is to address the issues
20 where states seek more guidance. CMS should issue guidance
21 and provide technical assistance to address the challenges
22 experienced by states in recruiting beneficiary MCAC

1 participants, facilitating beneficiary engagement in MCAC
2 meetings, and providing more information about the
3 financial arrangements available to beneficiaries to
4 facilitate their participation in MCACs.

5 The proposed rules does state that CMS would
6 release additional guidance on model practices, recruitment
7 strategies, and ways to facilitate beneficiary
8 participation. However, it's unclear when this rule will
9 be finalized and the guidance will be issued. For states
10 that are currently working to address these concerns,
11 having this guidance soon would help them do this.

12 From our analysis, these are the three areas that
13 states identified where they would benefit most from
14 guidance. States explained it would be particularly useful
15 to have examples of other state approaches. State
16 officials suggested technical assistance or a learning
17 collaborative with other states would be most helpful to
18 leverage resources that could be utilized by all states and
19 generate greater beneficiary engagement.

20 The second policy option is to include diverse
21 beneficiary representation. In implementing the
22 requirements in 42 CFR 431.12(d)(2) that requires MCAC

1 members to include beneficiaries, state Medicaid agencies
2 should include diverse beneficiary representation by
3 recruiting beneficiary members from across their Medicaid
4 population, including those from historically marginalized
5 communities.

6 This policy option directs states to include a
7 diverse range of voices as part of operationalizing the
8 existing requirement to include beneficiary representation.
9 State recruitment approaches should include ways to reach
10 out to populations of varying race and ethnicity, age,
11 language, disability, sex, gender identity, sexual
12 orientation, and geography. The purpose of beneficiary
13 engagement is to hear from beneficiaries, and there are
14 many different types of voices that need to be heard.
15 These broad range of perspectives can positively improve
16 the administration of the Medicaid program.

17 The third policy option is about reducing
18 beneficiary burden. In implementing the requirements for
19 42 CFR 431.12(e), to further the participation of the
20 beneficiary members, state Medicaid agencies should reduce
21 barriers to, and the burden on, beneficiaries in engaging
22 in MCACs by streamlining application requirements and

1 processes and offering support to facilitating the
2 beneficiary participation in MCAC proceedings.

3 As we discussed last month, beneficiaries may not
4 be aware that MCACs are a tool for them to have their voice
5 heard. State Medicaid agencies should leverage approaches
6 to promote their MCAC and increase beneficiary awareness.
7 States should also examine their application and member
8 appointment policies and processes and identify
9 opportunities for streamlining this process.

10 States should also address factors that may
11 prevent beneficiary members from being able to attend
12 meetings, which may include, for example, logistical
13 barriers as well as challenges with understanding the
14 meeting content. Addressing barriers and providing
15 beneficiaries with additional assistance may help to
16 facilitate their MCAC participation.

17 So staff hope to get feedback on this package of
18 options and whether you would like to advance them. If
19 there is support for moving forward with these policy
20 options, staff will return with recommendation language and
21 a draft chapter for the March report to Congress.

22 Here are the policy options for discussion.

1 Thank you.

2 VICE CHAIR DUNCAN: Thank you, Audrey. I
3 appreciate you with the research as well as the feedback
4 from the last meeting putting forth these policy options.

5 Any comments or questions from Commissioners?
6 Patti?

7 COMMISSIONER KILLINGSWORTH: So, Audrey, good
8 information and helpful insights.

9 I do mostly support the recommendations. I kind
10 of want to parse those out just a little bit.

11 So with respect to Option 1, I absolutely support
12 that recommendation to issue guidance and provide technical
13 assistance on model practices. I think that makes a lot of
14 sense.

15 I also support Option 3 with a caveat that states
16 should be expected to take the CMS-recommended actions to
17 eliminate recruitment barriers and support participation,
18 but that would not guarantee that those actions would be
19 successful in fully eliminating the barriers, right? I
20 think these are things that we think will work ideally, but
21 I think would have to play out in order to know that.

22 The one that I'm probably the most concerned

1 about is Policy Option 2, as it's currently written,
2 because it seems to almost belie the challenges that have
3 been clearly laid out that states are facing in fulfilling
4 a policy directive, and I just want us to be careful about
5 sort of using policy as a simple tool to compel compliance
6 when the challenges surrounding an issue are more complex
7 and the actions taken may or may not be successful in
8 getting to compliance.

9 So again, I think supporting states in those
10 efforts to recruit, helping them support people in their
11 participation makes a lot of sense to me, but I just
12 wouldn't want to see states held accountable if they do all
13 of the right things and in spite of doing those things
14 still struggle to have the participation that we would like
15 to see them have.

16 VICE CHAIR DUNCAN: Thank you, Patti.

17 Did you raise your hand, Heidi?

18 [No response.]

19 VICE CHAIR DUNCAN: Okay. Tim?

20 COMMISSIONER HILL: Just to follow up, I had 1
21 and 3, I'm kind of all on board. I think these all make a
22 lot of sense, and it's good work.

1 On Option 2, I was struck by the same -- what are
2 we asking? Are we asking for an outcome or a process? Are
3 we asking states to sort of put together a plan to recruit,
4 to drive to get to diversity, or are we saying you have to
5 hit a target? And we just have to be really clear because
6 one is going to be easier than the other, and I don't want,
7 to the same point that Patti made, to hold states up if
8 they try their hardest and still can't get folks in.

9 VICE CHAIR DUNCAN: Thank you, Tim.

10 All right, Heidi.

11 COMMISSIONER ALLEN: I mean, I think it's hard to
12 define the word "try," because I was a Medicaid advisory
13 director, committee director for several years, and would I
14 say that I was ever put under any real pressure to get
15 beneficiaries on there? I don't think that I experienced
16 real pressure. I don't think it was like the type of
17 pressure of an agency saying, "This is critical to us. We
18 care about this. Make this happen." I think it was like,
19 "Oh, this is part of the statute. You should try to have a
20 beneficiary." And I feel like we have to -- and I don't
21 know the policy answer, how it fits at the recommendations,
22 but they are statutorily required to have beneficiaries on

1 there.

2 And other state organizations and agencies that
3 serve the same population also have similar -- you know, so
4 I'm looking here at the Substance Abuse and Mental Health
5 Services Administration (SAMHSA) and their governing board
6 requirements for community behavioral health clinics, and
7 you can look at what are the requirements for community
8 health centers by the Health Resources and Services
9 Administration (HRSA). And they have 51 percent of their
10 boards as consumers, which I think one of the things that
11 we know, I read through your wonderful work, is that people
12 don't feel like they can speak up. They are intimidated.
13 They feel like their issues aren't heard. Well, yeah, if
14 they were 51 percent of them, if they made it 51 percent of
15 the committee, that probably wouldn't be as big an issue.

16 But the thing is that the agencies have to answer
17 more to, well, we want a hospital representative. We want
18 an MCO representative. We want dental representative. We
19 want these other things. And like those voices, I think,
20 get, you know -- yes, it's easier. Yes, you know, there's
21 barriers, but I think that -- I think we need to have some
22 way to make them really want to try, really want to try,

1 really prioritize how important it is for consumers to be
2 able to weigh in.

3 And I noticed that the -- for the SAMHSA, what
4 they did is they have three options. One is 51 percent of
5 the board, but Option 2 is, okay, if you can't do that,
6 then you have to specify other things that you're going to
7 do to get consumer voice. And then they had another option
8 where you can do like a third way of demonstrating, but
9 they require outcomes.

10 And so I wonder if we could advance what is asked
11 by putting a little bit more -- I don't know -- definition
12 around -- I like Option 2 because I think that we need to
13 say that the beneficiaries should represent the population,
14 but you need -- you can't do that if you only have one
15 beneficiary. Like one or two beneficiaries is not going to
16 represent the Medicaid population, and I think that's the
17 trouble that they have is they're not even getting one or
18 two. So how do we flip that paradigm? That's, I guess, my
19 very poorly worded question and comment.

20 VICE CHAIR DUNCAN: I think I heard at the root
21 of that, Heidi, you were trying to -- how do you get the
22 different, other agencies and groups to equalize with more

1 beneficiaries is what I heard you trying to say. Having
2 more beneficiaries than having -- I don't want to call them
3 "special interest groups," but hospitals, things like that.

4 COMMISSIONER ALLEN: Well, I guess my thing is
5 that you can't have representation, which is Option 2, if
6 you don't even have one beneficiary, and you can't do it
7 with one beneficiary or two beneficiaries or three because
8 they won't be representative. You need to have a lot of
9 beneficiaries, and so it's like, how do you have Policy
10 Option 2 when they're not even -- when the survey of states
11 found that most -- a lot of states don't even have any?

12 So that's the question, and like, how do we
13 prioritize for states? How can CMS help prioritize for
14 states that this really matters? And it might require
15 changing the statute to have a requirement that you have so
16 many beneficiaries.

17 VICE CHAIR DUNCAN: Thank you.

18 All right. Rhonda?

19 COMMISSIONER MEDOWS: So I support all three of
20 the policy options, and I strongly support the second one.
21 I believe that at our last discussion on this same topic,
22 there was a lot of talking about how people either at most

1 might be considering using a beneficiary that they've used
2 elsewhere, but not actually doing any particular outreach
3 or any defined effort to bring in new beneficiaries or to
4 even make known the opportunity. I think it's important
5 that diverse representation actually occur and that there
6 be defined ways in which we're trying to bring them into
7 the fold and to help them put some advice into the health
8 system that they're dependent on.

9 VICE CHAIR DUNCAN: Thank you, Rhonda.

10 We'll go to Angelo and then Adrienne.

11 COMMISSIONER GIARDINO: Is this on?

12 VICE CHAIR DUNCAN: Yep.

13 COMMISSIONER GIARDINO: Okay. I guess I
14 completely support the concept of having the voice of the
15 consumer and the enrollee. I guess I'm just wondering, is
16 this really a recommendation that we would put in our
17 report? It seems very operational to me, and it would seem
18 to me that CMS is going down this road. They have the
19 options that Heidi talked about. There's other government
20 agencies that get the voice of the consumer into things all
21 the time. Is this really a policy that we have data and
22 we're illuminating that, or are we just being normative and

1 saying we like this idea and we want you to do it this way?
2 To me, that's not -- I don't see the evidence actually. I
3 love the idea, but I don't see this as equivalent to some
4 of the other things where we literally are putting out data
5 showing why it's better to do it this way versus that way.

6 I just question whether this wouldn't be better
7 as a letter to the leadership that we interact with or
8 maybe it's a report or a chapter that talks about the
9 benefit of this, but is it really a recommendation?

10 VICE CHAIR DUNCAN: Thank you, Angelo.

11 Adrienne? Oh, wait.

12 MS. NUAMAH: So I was actually going to address
13 your point, Angelo, that we did see it in the data, and as
14 our analysis found that states aren't doing this piece
15 about including the diverse beneficiary representation.

16 One thing is that, yes, in the policy, it does
17 say states need to have beneficiaries, but they are really
18 struggling with how to actually do the diverse beneficiary
19 piece.

20 And then in the proposed rule, CMS acknowledged
21 it was saying that, yes, we encourage you to have diverse
22 representation, but they don't go as far as to mandate it.

1 So what makes this different is that in the policy, we're
2 saying state agencies should mandate having diverse
3 representation as part of their MCACs, and if the BAGs get
4 also approved too, as part of their BAGs as well.

5 COMMISSIONER GIARDINO: Okay. Thank you.

6 And then I would just encourage you to think and
7 incorporate some of what Heidi was saying, because there
8 are other state and there are other federal entities that
9 have actually operationalized how to do that. And I am
10 very familiar with FQHCs. So, I mean, if that's where
11 we're going, then I think then it has to be more than every
12 once in a while, you can find someone who was a Medicaid
13 recipient who's now -- you know, Paul Ryan was on Medicaid
14 for a while. I wouldn't think if he's on this board that
15 he's really representing the beneficiaries. So I would say
16 you have to do things a little bit more substantively.

17 VICE CHAIR DUNCAN: Thanks, Angelo.

18 Adrienne, then to Rhonda.

19 COMMISSIONER McFADDEN: It's very difficult to
20 follow that, Angelo, but I will try.

21 So, Audrey, thank you for the work. I am
22 supportive of all three policies. I do think as a package,

1 they make a lot of sense to me and in terms of policy too.
2 As a representative body, I feel it should be reflective of
3 what you're trying to represent, and so I do fully support
4 policy too.

5 VICE CHAIR DUNCAN: Thank you, Adrienne.
6 Rhonda?

7 COMMISSIONER MEDOWS: Just to follow up, I do
8 think this is policy. I do think it's imperative that the
9 actual voice of the customer or client is well represented
10 as we create and transform this health care program, and I
11 think we do it for any other client or customer or a
12 patient population with any other health program, whether
13 it's private sector or government. I think it should be
14 occurring in Medicaid as well.

15 VICE CHAIR DUNCAN: Thank you, Rhonda.
16 John?

17 COMMISSIONER MCCARTHY: I just have to say MCACs
18 can definitely be good, but they're an advisory committee.

19 So, Heidi, you brought up the boards of FQHCs.
20 They have a fundamentally different role because they're
21 actually running the entity. You can't have it without
22 that, where this is just an advice -- it's purely advice.

1 The state doesn't have to take the advice. So that's
2 another issue of trying to get people to be on these
3 committees.

4 And I want to go back to that doesn't mean that
5 states don't take advice from beneficiaries. They
6 definitely do. They often do it in many other ways in
7 doing it. I have to say it again. Part of it's through
8 the legislative process. Having been a Medicaid director,
9 there's a lot of hearings that you go through, and you hear
10 a lot of input from people on what should be changed and
11 things like -- and different pieces like that.

12 Sister agencies, such as agencies that serve
13 people with intellectual and developmental disabilities,
14 they often have advisory committees with people who are on
15 waivers. They are very important, and I'm a little bit
16 where Angelo was, which is we've got new rules out. Do we
17 need to see what happens with those new rules to make some
18 decisions around it? Because when I look at the policy
19 options, fundamentally, they could be good, but it really
20 depends like what's the devil is in the details on it, and
21 then what is the stick that CMS would have to enforce it?

22 Again, I want to go back to if the state doesn't

1 do this, CMS is going to take all the FMAP away from the
2 state, and the answer is no. It's just not going to
3 happen, and so thinking through what would be done around
4 how to help states move forward on this, but then also what
5 would be the oversight?

6 VICE CHAIR DUNCAN: Thank you, John.

7 Dennis?

8 COMMISSIONER HEAPHY: John, your point about the
9 advisory capacity, Massachusetts, I actually chair --
10 called an implementation council for implementation of
11 dual eligible program in the state, and 51 percent of it is
12 run by folks, by consumers, and other folks are represented
13 -- represent providers in the community, hospitals, psych
14 hospitals, and other providers of service as well.

15 And what makes the implementation council
16 different from an advisory council is we have outcomes. We
17 can actually measure the success of the council, and so I
18 think what's missing from here is, how do you measure the
19 success of these advisory committees? How do the people
20 who are going to be on these advisory committees measure
21 the success, their success?

22 In terms of the beneficiary representation, I

1 definitely agree with Heidi about the 51 percent.

2 And in terms of composition, this isn't about one
3 of everything, like one of each, because that's gross. But
4 it really is about true representation of the population on
5 Medicaid, and we find, just on the council, that we don't
6 have the voices of certain communities. We lack the
7 knowledge and the information we need to improve the
8 program.

9 And so I view that what CMS is trying to do is to
10 really improve the Medicaid programs in states, and so the
11 only way to do this is by having a diverse beneficiary
12 representation, and that the states -- and I've been saying
13 this forever. Too often states expect beneficiaries to
14 come to them rather than the states going out to the
15 beneficiaries and being in spaces that are uncomfortable
16 for them.

17 An example would be members of MassHealth came
18 out to a school for folks with complex care needs, the
19 parents' group, all the parents, folks from in minority
20 populations, different languages, but being in a separate
21 space, being in a space where the majority of folks are
22 representing the community. This shifts the dynamics and

1 shifts the power dynamic.

2 And so I view these advisory committees as an
3 opportunity to shift that power dynamic so the state can
4 actually learn and improve the programs in ways that they
5 want to but may not know how to because they don't have
6 that voice currently present in these -- in the current
7 MCACs.

8 So I'll leave it at that.

9 VICE CHAIR DUNCAN: Thank you, Dennis.

10 Any other feedback from the Commissioners?

11 [No response.]

12 VICE CHAIR DUNCAN: Madam Chairwoman, any
13 thoughts?

14 CHAIR BELLA: No. I mean, I'm thinking about
15 other ways that we can also receive input so I don't have
16 any particular thoughts. I'm very supportive of how we get
17 the consumer and the beneficiary voice involved.

18 I'm also thinking about ways outside of these
19 recommendations and what CMS is looking at to really do
20 that.

21 So I think we can -- if we were going to take
22 these as a package, if we need to break them apart, we can

1 talk about that after we kind of digest the feedback today,
2 but no other thoughts.

3 VICE CHAIR DUNCAN: Thank you.

4 Audrey, do you think you got what you needed?
5 Anything else that you need to hear from us?

6 MS. NUAMAH: No, thank you.

7 VICE CHAIR DUNCAN: Thank you again for the work.
8 Appreciate it, and we look forward to what we come back
9 with in March.

10 Now I think you're going to be joined by Melinda
11 to talk about school health.

12 COMMISSIONER HEAPHY: Can I ask one more question
13 to Audrey?

14 VICE CHAIR DUNCAN: Yes, you can.

15 COMMISSIONER HEAPHY: I apologize.

16 Have you asked how states or other stakeholders
17 would feel about CMS having an advisory committee?

18 MS. NUAMAH: That came up in some of our
19 interviews that it could be helpful, but we didn't really
20 press more on it. It was more folks just speculating.

21 COMMISSIONER HEAPHY: I think that would be
22 something to explore. I don't know how it ties into what

1 you're doing now, but I think that would be very
2 interesting to find out.

3 VICE CHAIR DUNCAN: Thank you. Anything else?

4 [No response.]

5 VICE CHAIR DUNCAN: All right. Now, Melinda,
6 come on up. We're excited to learn more around the school-
7 based behavioral health services. You ladies were so
8 effective last time. We had the conversation then CMS
9 just, man, put out some guidelines right away. So we look
10 forward to hearing from you and potential next steps.

11 **### SCHOOL-BASED BEHAVIORAL HEALTH SERVICES: FINDINGS**
12 **FROM STAKEHOLDER INTERVIEWS**

13 * MS. NUAMAH: Hello again. Today Melinda and I
14 will be following up on our discussion of school-based
15 services, which are services delivered in schools by
16 providers who are employed by a school or local education
17 agency, or LEA.

18 In 2014, a CMS policy change opened the door for
19 states to expand coverage of school-based behavioral health
20 and other health services to students enrolled in Medicaid.
21 Given this new opportunity, MACPAC contracted with Aurrera
22 Health Group to examine how states and schools are

1 providing behavioral health services to students enrolled
2 in Medicaid and the considerations for doing so. At this
3 meeting, we will share findings from this work.

4 So I'll start with an overview of the project
5 approach. Then Melinda and I will discuss key findings and
6 common challenges we heard from our stakeholder interviews.
7 Then Melinda will identify select policy issues that may
8 warrant further attention from the Commission and will
9 share next steps for the Commission's work. These are
10 areas where further evidence gathering may result in
11 consideration of policy options and recommendations in
12 future meeting cycles. As we begin new analytic work in
13 these areas, we welcome your thoughts on whether there are
14 particular nuances we should be aware of or questions we
15 should be prepared to address.

16 So just to note, our work set out to understand
17 the experience of schools and states in providing school-
18 based behavioral health services. However, many of the
19 findings are not unique to behavioral health services and
20 are relevant to school-based services generally.

21 So to learn more about how states are expanding
22 coverage of school-based services, MACPAC and Aurrera

1 conducted interviews in five states: Arkansas, California,
2 Michigan, Missouri, and New York. We spoke with officials
3 in state education agencies, school district and LEA
4 representatives, advocates, as well as other select state
5 and national experts. These interviews took place from
6 February 2023 through early May prior to the release of new
7 federal guidance. MACPAC staff have since engaged with
8 additional state and national experts to further our
9 understanding of key issues and gather initial feedback on
10 the guidance. We also spoke with CMS officials regarding
11 the new guidance and the agency's plans for additional
12 resources through the newly established School-Based
13 Services Technical Assistance Center.

14 These stakeholder interviews illustrated that
15 providing Medicaid-covered behavioral health and other
16 health care services can be particularly challenging for
17 schools, revealed common views and experiences related to
18 the expansion of school-based services, access to care,
19 financing and payment, and billing and documentation.

20 The first finding was around expanded coverage
21 for school-based services. Four of the five states
22 interviewed covered behavioral health services outside of

1 an individualized education plan, IEP, or individualized
2 family service plan, IFSP. Commonly covered behavioral
3 health services include diagnostic assessment,
4 psychological testing, and individual and group therapy.

5 There is substantial variation in the extent to
6 which LEAs bill for non-IEP or IFSP services, including
7 behavioral health. All four states reported having limited
8 data on the effects of covering school-based services,
9 including behavioral health, outside of an IEP or IFSP.
10 This is largely because implementation occurred recently,
11 and the COVID-19 pandemic resulted in fewer students
12 receiving care in schools.

13 One of the challenges in analyzing changes in
14 spending and utilization is that Medicaid claims often do
15 not differentiate between services provided to schools with
16 and without an IEP or IFSP.

17 In the months leading up to the guidance last
18 May, stakeholders in all five states had cited a lack of
19 clear and updated guidance from CMS as a major barrier to
20 expanding behavioral health services in schools.

21 Stakeholders in all five states have -- states
22 have taken steps to enhance the behavioral health workforce

1 in schools, including broad-based efforts that are not
2 limited to Medicaid, which sometimes leverage other
3 available state resources.

4 Stakeholders also noted that a lack of clear
5 federal guidance regarding the types of providers that can
6 bill Medicaid in schools has hindered efforts in some
7 states to expand the school-based behavioral health
8 workforce. The new CMS guidance clarifies that states can
9 cover services provided by school-based providers whose
10 qualifications under state and local law may vary from
11 those of non-school-based providers of the same service or
12 whose scope of practice may be limited to the school
13 setting.

14 Stakeholders noted that the federal requirement
15 for an order or referral from a child's primary care
16 provider or other licensed provider before rendering care
17 can delay or impede access to behavioral health services
18 for schools without affiliated licensed providers.

19 Several national experts also cited concerns that
20 Medicaid agencies and managed care organizations sometimes
21 deny coverage of services outside of school because of
22 services that students are receiving in school through an

1 IEP or IFSP. For example, in one state, the Medicaid
2 agency denied coverage of certain outpatient services based
3 on the service needs documented in a student's IEP.
4 However, the rules under the Individuals with Disabilities
5 Education Act, or IDEA, state that services billed in
6 school as part of an IEP or IFSP cannot preclude coverage
7 of eligible services outside of school.

8 I will now turn it over to Melinda to go over the
9 remaining findings.

10 * MS. BECKER ROACH: Thank you, Audrey.

11 Moving on to financing and payment, education
12 officials in several states noted a perception among some
13 school administrators that the resources needed to build
14 systems and capacity for Medicaid billing outweigh the
15 benefits, given the level of payment to schools.
16 Contributing to this perception is the lack of transparency
17 around how states use federal matching funds for school-
18 based services and the extent to which they direct any of
19 that funding back to the schools that are providing care.

20 States that use certified public expenditures to
21 finance school-based services are not required to provide
22 any portion of federal matching funds to schools, though

1 CMS encourages them to do so.

2 Stakeholders also highlighted a number of
3 challenges related to the Random Moment Time Study, or
4 RMTS, which is commonly part of the cost-based
5 reimbursement method used in many states. We heard
6 concerns about whether states can continue to notify school
7 employees when they are about to be selected to participate
8 in the RMTS and whether participants would have sufficient
9 time to respond.

10 In its recent guidance, CMS says that in certain
11 circumstances, states will be permitted to provide up to
12 two business days of advanced notification as well as
13 response time. The guidance also provides some additional
14 flexibility for schools to update the RMTS participant
15 list, which was another issue raised by some stakeholders.

16 Several stakeholders said that challenges
17 obtaining parental consent can delay care for students.
18 IDEA and the Family Educational Rights and Privacy Act, or
19 FERPA, require schools to obtain written parental consent
20 before billing Medicaid for services. However, stigma
21 related to behavioral health and difficulty engaging some
22 parents in their child's care can be barriers to doing so.

1 The new CMS guidance attempts to clarify existing
2 federal requirements with regard to parental consent. The
3 Department of Education is also currently considering
4 comments on a proposed rule that attempts to streamline
5 parental consent for students receiving services under
6 IDEA.

7 Identifying and documenting medical necessity was
8 another challenge cited by some stakeholders. It can be
9 difficult for school-based providers to determine when
10 behavioral health services needed to support a student's
11 education could also be considered medically necessary and
12 billable to Medicaid. School-based providers who lack
13 experience with medical billing can also struggle to
14 identify the appropriate medical codes needed to
15 demonstrate that non-IEP services are medically necessary.

16 Some stakeholders reported that federal
17 requirements pertaining to ordering, referring, and
18 prescribing, or ORP providers, can prevent schools from
19 getting paid for services rendered to Medicaid enrollees.

20 Claims must include the National Provider
21 Identifier, or NPI, of any ordering or referring provider
22 who must also be an enrolled Medicaid provider. However,

1 the administrative burden associated with the Medicaid
2 enrollment -- Medicaid provider enrollment and NPI
3 application processes can deter some school-based providers
4 from meeting ORP requirements.

5 One stakeholder expressed similar concern about
6 federal requirements that individual furnishing providers
7 must be enrolled in the state Medicaid program, even if
8 they are employed by an entity -- in this case, an LEA --
9 that is itself an enrolled provider.

10 There are strong concerns that the administrative
11 burden associated with provider enrollment and the need to
12 disclose certain personal information may deter school-
13 based providers from participating in Medicaid and
14 therefore limit Medicaid billing in schools.

15 Several state Medicaid agencies and schools said
16 that third-party liability, or TPL, is an administrative
17 burden that impedes the ability of schools to get paid for
18 Medicaid services. Medicaid is generally the payer of --
19 is the payer of last resort for non-IEP services, which
20 means that LEAs must bill any liable third parties,
21 including commercial insurers, before submitting claims to
22 Medicaid, yet school-based services appear to be rarely, if

1 ever, covered by commercial insurers. And so LEAs must
2 wait on a denial letter before pursuing payment from
3 Medicaid.

4 Because of these requirements, schools in several
5 states said that they don't attempt to bill Medicaid when a
6 student has commercial insurance and instead use state
7 general funds or other education funds to cover the cost of
8 care provided to those children.

9 CMS guidance describes existing flexibilities
10 that can help alleviate the administrative burden
11 associated with TPL. However, these options may be
12 difficult for states to pursue. For example, no state
13 currently has a waiver of cost avoidance because it's
14 difficult to demonstrate that the pay-and-chase method of
15 claims payment is more cost effective.

16 Finally, we heard from several stakeholders that
17 the risk of negative audit findings is a barrier to
18 maximizing Medicaid billing and a factor which can
19 discourage states from covering non-IEP services. CMS
20 guidance provides an overview of documentation needed to
21 support federal audits and notes plans to address the issue
22 further through the Technical Assistance Center.

1 Among the findings discussed, we've identified
2 three Medicaid policy issues that may warrant further
3 attention from the Commission. These are coordination and
4 duplication of services, ORP and provider enrollment
5 requirements, and TPL.

6 Future work could focus on identifying federal
7 Medicaid policy levers available to address these issues.
8 For example, the Commission could explore whether CMS and
9 state Medicaid agencies should play an active role in
10 monitoring and enforcing federal rules meant to prevent
11 students with IEPs from losing access to Medicaid services
12 outside of school.

13 The Commission may also wish to consider the
14 requirement that school staff become enrolled Medicaid
15 providers or to examine barriers to reducing the
16 administrative burden associated with TPL.

17 We welcome your thoughts on whether the
18 Commission should conduct additional work in any of these
19 three areas.

20 States and schools are still analyzing the
21 expansive new CMS guidance and assessing its implications
22 for their programs. Going forward, staff will continue to

1 monitor for additional guidance and forthcoming support
2 through the Technical Assistance Center as well as for
3 information about the funding opportunity expected next
4 year.

5 In the coming months, we also plan to publish an
6 issue brief with background information on school-based
7 services and select considerations for further supporting
8 Medicaid billing and access to care in schools.

9 Finally, as a complement to the Commission's work
10 on school-based services, we're also working with Aurrera
11 to examine considerations for providing behavioral health
12 through school-based health centers and anticipate
13 publishing our findings from that work next summer.

14 That concludes our presentation. We look forward
15 to your questions and thoughts on the potential for
16 additional work in the areas we've identified, and I'll go
17 back to the previous slide so you can see again what those
18 are.

19 VICE CHAIR DUNCAN: So first, I want to say thank
20 you for this work. As I stated at our last meeting in
21 September, this really excites me, because I think between
22 the research and the understanding through the stakeholder

1 meetings and then our recommendations, we can get something
2 right that would improve the continuum of behavioral health
3 care for the kids in this country. And so thank you for
4 the great work that you've done. I'm excited about the
5 three options you've put before us, but I'd like hear from
6 other Commissioners.

7 Okay. Angelo?

8 COMMISSIONER GIARDINO: Yeah. I just want to
9 thank you. As a pediatrician, I'm just giddy when I hear
10 you talking about school-based services that might help
11 kids get their mental health. So thank you for the work,
12 and I look forward to seeing where it goes. Thank you.

13 VICE CHAIR DUNCAN: All right. Rhonda?

14 COMMISSIONER MEDOWS: Thank you for providing
15 this follow-up discussion. You were great last time, and
16 you've gotten only better this time.

17 With that, I do have a couple of questions for
18 you, though. Who are the stakeholders? Were they all
19 people from the Medicaid program, or were they people from
20 the schools or a combination?

21 MS. BECKER ROACH: It was a combination. We
22 spoke to representatives from state Medicaid agencies,

1 state departments of education. We spoke to several school
2 districts and advocates as well including -- in addition to
3 some national stakeholders.

4 Did I miss anyone, Audrey?

5 COMMISSIONER MEDOWS: Okay. On students who are
6 on Medicaid or not, any student that's in the school that
7 has an IEP, et cetera, all of that requires parental
8 consent, correct? So that's really not different than if
9 this was being services that were being provided under
10 Medicaid, right?

11 MS. BECKER ROACH: There are additional parental
12 consent requirements for students receiving services under
13 IDEA through an IEP or an IFSP.

14 COMMISSIONER MEDOWS: Yes, but that's for any
15 student, not just ones receiving services through Medicaid.

16 MS. BECKER ROACH: You're correct. FERPA
17 requires parental consent before school can bill Medicaid,
18 and there are additional requirements under IDEA for
19 students who are receiving services through an IEP or IFSP.

20 COMMISSIONER MEDOWS: Okay. I kind of remembered
21 that from my sons, and they didn't require -- they didn't
22 have Medicaid, but it still required my consent before any

1 services, any behavioral health services are provided.

2 And then probably my last question for you is
3 more -- and these are sincere questions, because I feel
4 like I'm missing something in the conversation. I heard a
5 lot of reasons why it's hard to change or why it's hard to
6 do anything that's different, but my concern is, are we
7 going to miss an opportunity to still try to leverage some
8 of the Medicaid coverage and funding for behavioral health
9 services? I'm concerned that I'm hearing a lot of no. Are
10 there still options?

11 MS. BECKER ROACH: You know, I'll just say I
12 think in all of our stakeholder conversations, there was
13 generally a lot of enthusiasm for expanding access to
14 Medicaid-covered services in schools. You know, sort of
15 given the Commission's role, we were honing in on some of
16 the barriers and the challenges to sort of help inform our
17 thinking on opportunities and potential policy options to
18 address those challenges and help schools and states
19 further expand access to these services.

20 So yeah, I know we really honed in on the
21 problems, but there's also, I think, a lot of optimism and
22 enthusiasm.

1 MS. NUAMAH: And just to add there to your point,
2 Rhonda, while the guidance does address some of these
3 issues, I think that's part of the reason why we have these
4 three policy issues here that we still think are
5 opportunities to do more work.

6 COMMISSIONER MEDOWS: And TPL would apply to any
7 student that has commercial insurance. It wouldn't be an
8 issue when people are already on Medicaid, right? Because
9 they're already on the payer of last resort.

10 MS. BECKER ROACH: Do you mind restating that
11 question, Rhonda?

12 COMMISSIONER MEDOWS: TPL is one of the issues
13 that that was cited as a concern or an issue, right, that
14 you would have to get a denial from a commercial plan
15 before you could actually apply for Medicaid coverage for
16 the behavioral health services. And my thinking is that
17 there's a population who are already on Medicaid as
18 children. There's no TPL issue for them, right?

19 MS. BECKER ROACH: Yeah. The issue we were
20 highlighting specifically comes up when Medicaid-enrolled
21 students are receiving school-based services outside of an
22 IEP, and in those instances before the state can -- excuse

1 me -- before the school can submit the claim to Medicaid
2 for payment, if the student has third-party coverage -- and
3 we hear most often about commercial insurance -- the school
4 has to pursue payment from that insurer before they can
5 submit the claim to Medicaid.

6 COMMISSIONER MEDOWS: But the children who are
7 already on Medicaid have already gone through that vetting,
8 right, as part of their eligibility to be in Medicaid?

9 MS. BECKER ROACH: This applies to Medicaid
10 enrollees. This applies to Medicaid-covered children.

11 COMMISSIONER MEDOWS: Okay. Thank you.

12 VICE CHAIR DUNCAN: Thank you, Rhonda.

13 We've got Jami, Patti, Carolyn, and then Tricia.

14 COMMISSIONER SNYDER: Yeah. Melinda and Audrey,
15 I just wanted to thank you for your continued work on this
16 topic. I think it's so important as we talk about meeting
17 members where they are enhancing access to care and
18 addressing existing disparities. I think providing
19 Medicaid-compensable services in schools is a part of that
20 equation.

21 I also wanted to just say that the concerns that
22 you detailed in your presentation today very much resonate

1 with me based on conversations that I had with school
2 districts in both Texas and Arizona. These were issues
3 that surfaced often as we tried to encourage schools to
4 participate in the school-based claiming program.

5 Further, I just wanted to say I think the three
6 areas that you've selected out of the concerns that you
7 detailed in your presentation today are a really great
8 complement to the guidance that CMS has offered in areas
9 that they may have touched on but not explored in depth and
10 I think will be welcome guidance to states as well as
11 support to CMS in their efforts to ensure that school-based
12 claiming programs are able to take advantage of offering
13 services on school campuses.

14 VICE CHAIR DUNCAN: Thank you, Jami.
15 Patti?

16 COMMISSIONER KILLINGSWORTH: I will echo all of
17 the commendations for excellent work.

18 I think I mentioned this in my remarks at the
19 last meeting. So as a baseline, I think we all agree there
20 is an access issue as it relates to behavioral health
21 services, not just for kids, but really for all Medicaid
22 beneficiaries. But as it relates specifically to kids, my

1 primary concern is just making sure that what we're doing
2 is actually the best way to really increase access and, in
3 particular, as it relates through the claiming process.

4 What I want to be sure of is that the services that we are
5 providing through school-based behavioral health services
6 have the same quality and efficacy that we would expect to
7 be delivered by any other Medicaid provider.

8 And having looked for research that really
9 supports that, there's not much. Someone shared a study
10 with me today which was helpful, but I think even that is
11 more about health centers as opposed to school-based health
12 services.

13 So I would just like for us to really maybe look
14 again or think about how we can, at least as we go forward,
15 really look at the impact of those services, not just in
16 terms of our children getting them, but what impact are
17 they actually having for those children, especially
18 compared to behavioral health services, maybe that are
19 delivered in different ways, to make sure that we're
20 addressing the access issue in the most optimal way.

21 Thank you.

22 VICE CHAIR DUNCAN: Thank you.

1 Carolyn?

2 COMMISSIONER INGRAM: A couple of questions. Can
3 you remind me if you all looked at pieces where how school-
4 based health centers or this Medicaid in the schools
5 program actually coordinates care for these individuals
6 back with the MCOs?

7 MS. BECKER ROACH: Most of the states that we
8 interviewed, they were carving school-based services out of
9 managed care. I think the exception is California is
10 moving in that direction -- and Missouri, although Missouri
11 is having -- they're actually not providing any school-
12 based services right now because they're having challenges
13 contracting with the plans in the state. So it's not an
14 area where we got a significant amount of input so far.

15 COMMISSIONER INGRAM: Okay. It seems like an
16 area that's ripe, especially if they're taking care of the
17 same kids and they all have to have plans of care to
18 coordinate at least what services are being provided in the
19 schools back with that. So maybe that's an area of focus
20 that we could make a recommendation on.

21 The other area I wanted to see -- I think you
22 addressed some of this in your research, but what happens

1 with the kids when there is summer break? They can't
2 necessarily get access to the services at schools. Did you
3 all look at what happens with those services that are
4 needed during those time periods?

5 MS. BECKER ROACH: It wasn't a significant -- it
6 wasn't a focus of this work so far, but it's something we
7 can sort of put on our list for further exploration.

8 COMMISSIONER INGRAM: I'm just curious. Again,
9 that goes back to maybe trying to figure out how they can
10 better coordinate care across the whole Medicaid continuum,
11 because there's periods of time when schools are not
12 obviously going to be open, and kids are still going to
13 need access to those services. I think COVID even
14 perpetuated that a little bit more for these young people
15 who weren't able to go to school and get some of those
16 services there. Therapists couldn't get them to them at
17 home. And then how are they supposed to continue that work
18 and the therapy they were supposed to be doing? So
19 something for us to think about really is, I think, as we
20 move forward, really looking at behavioral health access to
21 care. This is one component, but it seems like it should
22 be better coordinated across the continuum to actually

1 serve the member.

2 VICE CHAIR DUNCAN: Thank you, Carolyn.

3 We've got Tricia, Heidi, and Tim.

4 COMMISSIONER BROOKS: I'll be quick because there
5 have been a lot of good comments and suggestions on areas
6 to continue to explore.

7 But we know that there is a mental health crisis
8 among the youth of America, and it's not just school-based
9 kids. It's also the younger kids, and I hope we don't lose
10 track of that.

11 I don't know if there's anything in Medicaid
12 that's easy. So the idea that this is hard is not a reason
13 for us not to continue to do work in it and monitor the
14 evolution beyond, you know, the CMS guidance and the free
15 school -- free care rule and all of those things because,
16 as has been said, if we bring the services to where the
17 kids are, they're much more likely to take advantage of
18 those services. So I just strongly support continued work
19 in this area.

20 VICE CHAIR DUNCAN: Thank you, Tricia.

21 Heidi?

22 COMMISSIONER ALLEN: There's been so many

1 wonderful comments that have been made, and I think that I
2 agree with so many of the things that were said.

3 I'm wondering if there's anything that could be
4 used to align policies with the free and reduced lunch
5 program for schools that -- which is used in a variety of
6 educational policy areas to determine schools that serve
7 high proportion of low-income students, if there's waiver
8 opportunities for schools that serve high populations of
9 low-income kids to step outside of these payment structures
10 and allow schools to just hire social workers and
11 clinicians to work in those schools.

12 I really take the point about what happens in the
13 summer and what happens when they're not in school, but I
14 have a child with mental health -- significant mental
15 health needs. And actually, he does way better when he's
16 not in school. School is a huge stressor. School causes
17 everything to be worse. And we're all competing. Parents
18 and students are all competing for these slots that exist
19 from 3:30 to 8:00. And everybody wants those slots. And
20 parents -- like I can help transport my kid. Parents who
21 don't get off until 5:00 or 6:00 can't. There's just so
22 many barriers to accessing care after school hours, that

1 bringing it into the school, I think, would just be such a
2 boon. And making it as the least amount of burden possible
3 would be ideal.

4 But I'm very excited about this work too.

5 VICE CHAIR DUNCAN: All right.

6 Tim?

7 COMMISSIONER HILL: It's great work and got a bit
8 of policy dissonance going on in my head, because on the
9 one hand, I kind of associate myself with the need for
10 addressing the crisis, not just in schools but for kids
11 generally and the access issues.

12 The one piece, though, that's causing me some
13 dissonance is the focus on ordering and referring and
14 provider enrollment and sort of along the lines that Patti
15 was saying. Like some of those -- I'm not going to -- I'm
16 not going to say that the provider enrollment processes in
17 Medicaid are perfect. They are not. They are a lot to be
18 -- left to be desired, but at its root, they're there to be
19 sure that qualified providers are delivering services to
20 the people who we're paying for.

21 And so I would be worried if our recommendations
22 or thoughts would go forward thinking that a waiver there

1 or some sort of change there, absent some sort of thought
2 about how provider enrollment is done Medicaid-wide, right?
3 I don't want to create a situation where we're creating a
4 loophole for folks who are less than qualified in Medicaid
5 to be able to deliver services in the schools.

6 VICE CHAIR DUNCAN: Thank you, Tim.

7 Anyone else with comments?

8 Heidi, go for it.

9 COMMISSIONER ALLEN: I just want to respond to
10 that. I think because I'm a social worker and I teach in a
11 school of social work and we prepare educators, right, I
12 don't think that school-based clinics should be held to
13 standards that people outside of school-based clinics are.

14 So I'd like to see these outcomes that we're
15 seeing in children behavioral health provided through
16 Medicaid, because I actually don't see them anywhere. We
17 don't hold providers accountable for outcomes. If we did
18 that, it would be an entirely different system.

19 I think what you're talking about is do they have
20 the degrees and education to provide scope of practice, and
21 I don't think that because they do their continuing ed in -
22 - like we have teachers college. Teachers college prepares

1 people to be clinicians through an educational framework.
2 They might do different CEUs, but they're still getting the
3 same kind of access to the scientific standards of care for
4 kids that have mental health issues.

5 And so trying to create -- take people from the
6 education system and say, okay, now you have to not only be
7 really certified through the education system, but now you
8 have to go through the medical mental health system as
9 well, that's just a real barrier. And I don't see like the
10 functional advantage of, you know, saying you have to be
11 then certified in both, because if you get certified in
12 mental health, but you're teaching -- or you're a therapist
13 in a school, you still have to do all the school stuff too.
14 So it's just like a double barrier.

15 And if we had a lot -- a big, long thing of
16 outcomes research related to children's behavioral health
17 and Medicaid and we know that there -- I mean, there's a
18 dearth of evidence-based practices. There's a dearth of
19 literature that supports that there's adherence to
20 evidence-based practices. There's a dearth of literature
21 showing that kids who -- that what might have worked in a
22 clinical trial works in the real world and works with a

1 diversity of kids and would work with Medicaid kids. And
2 so it's kind of like I don't know what standard we're
3 comparing it to, but schools would only hire people to do
4 mental health that have scope of practice to do mental
5 health in schools.

6 So I think that there is a system to protect
7 schools or protect Medicaid enrollees in schools for mental
8 health through the education system. I don't know that it
9 needs to be replicated.

10 VICE CHAIR DUNCAN: Thanks, Heidi.

11 I've got Dennis, Patti, John, and Sonja.

12 COMMISSIONER HEAPHY: I agree with what you were
13 saying, Heidi, and I'd be concerned about Medicaid-approved
14 providers having no understanding of the school system or
15 the educational process being permitted to engage in the --
16 providing services without having that extra education it
17 takes to work in a school system.

18 But could you explain why some places don't
19 require the IEP?

20 MS. BECKER ROACH: Is there a particular finding
21 that you're referring to, Dennis?

22 COMMISSIONER HEAPHY: Yeah. There was something

1 about some schools use IEPs and others don't. Am I wrong?

2 EXECUTIVE DIRECTOR MASSEY: Melinda, can you
3 explain the free care policy?

4 MS. BECKER ROACH: Yes. So as Audrey alluded to,
5 in 2014, CMS clarified that states can allow -- can cover
6 services provided to students in schools that are not part
7 of an IEP or an IFSP. And so I think it's about 25 states
8 now that are doing that to some degree, and of course, in
9 addition, under IDEA, schools are required to provide
10 services to students with disabilities who qualify for an
11 IEP or an IFSP.

12 COMMISSIONER HEAPHY: So I'm wondering if you
13 just can look into that more as well as well as -- is that
14 harming kids? Is that preventing kids from getting other
15 services?

16 MS. BECKER ROACH: The expansion of coverage
17 beyond an IEP?

18 COMMISSIONER HEAPHY: That doesn't require an
19 IEP, yeah. I just see a lot of benefit to the IEP, and I'm
20 just concerned that by kids not needing an IEP that they
21 may not be getting all the services they need.

22 MS. BECKER ROACH: So to clarify, Dennis, you're

1 concerned that that's affecting services for students with
2 disabilities who have an IEP?

3 COMMISSIONER HEAPHY: Who don't have an IEP.

4 MS. BECKER ROACH: Who don't have an IEP.

5 Yeah. So still in about half of the states,
6 schools can't bill for those services. Again, we have
7 about 25 states that are now covering those services, and I
8 think Audrey made the point that that's the policy in about
9 25 states, but then the degree to which schools are
10 actually billing for those services really varies
11 significantly.

12 COMMISSIONER HEAPHY: Thank you. I'm just going
13 to process that whole funding stream, and I apologize.

14 MS. BECKER ROACH: No, no. And we're happy to
15 follow up as well.

16 COMMISSIONER HEAPHY: Yeah. Thanks.

17 VICE CHAIR DUNCAN: Thanks, Dennis.

18 Patti?

19 COMMISSIONER KILLINGSWORTH: Heidi, I appreciate
20 all your comments and agree with you. There's a dearth of
21 information available.

22 I want to have, I guess, a difficult conversation

1 carefully about what is the issue that we are trying to
2 solve as a Medicaid access commission, right? So we are
3 trying to improve access to medical services, to Medicaid
4 services, to behavioral health treatment services. Our
5 goal, our role is not to improve funding for local
6 education systems, but to the extent that that's a viable
7 pathway to improving access to Medicaid behavioral health
8 services, then perhaps that's the right policy
9 recommendation for us.

10 But where I get really concerned, we start
11 talking about different credentials and requirements,
12 different expectations that feel far more aligned with
13 educational engagement, educational performance, and far
14 less about behavioral health treatment. I get nervous that
15 what we're really doing is focusing on increasing funding
16 to schools and not on improving access to care.

17 And so that's why I keep pushing for this outcome
18 data is -- what is it that we're really paying for?
19 Because schools do psychological evaluations all the time.
20 They do assessments all the time. I think the group
21 therapy sessions are a bit different, but how does that
22 relate and compare to the delivery of behavioral health

1 services in the, quote/unquote, "sort of traditional
2 Medicaid treatment environment"? And are we doing what
3 we're trying to do, which is improve access to Medicaid
4 benefits for kids? That's the point I want to make.

5 VICE CHAIR DUNCAN: Any comments, Audrey,
6 Melinda, on that?

7 Patti, I think you bring up the question, and at
8 the end of the day, that is our direction as far as from
9 access and providing those services. And one of the
10 Commissioner's comments -- I believe it was Jami -- made
11 earlier, where kids are in providing that access. But I do
12 think you bring up a good point of the lane we need to stay
13 in as we have these conversations.

14 All right. With that, John?

15 COMMISSIONER MCCARTHY: I was kind of going back
16 to what Heidi had said earlier and then what Patti had
17 said. I was trying to think of this from the bigger
18 picture of, how do we integrate all these systems to make
19 it work better? I was more in line with what Heidi was
20 saying of if you're going to have mental health providers,
21 most likely the school is picking one that would most
22 likely meet Medicaid requirements. And so why do we have

1 like extra steps in there?

2 And so thinking of it over as a system, which
3 then got to where Patti was going, is a big part of this is
4 really just about funding, and if you look at a number of
5 states the way school-based services work is that the
6 schools use certified public expenditures. And so they're
7 getting their costs covered for the services that they
8 provide, which has a different impact than when you bill
9 Medicaid and if the state is putting up the state match,
10 the rate that is being paid may not cover the cost of that
11 person when they're in school. So there's this conflict
12 that happens around this, and that's sometimes why you have
13 schools not engaging in this because they actually would
14 get less money if they would do it.

15 So I was trying to think of it not just in what
16 we were -- what Melinda and Audrey had put up as policy
17 options, but also thinking of how do we think about
18 streamlining some of this and think of it a little bit in
19 the bigger picture. And in some ways, it's the same
20 conversations that we've had about things that MACPAC has
21 had around social determinants of health or other areas,
22 which are, how do you get things to line up across these

1 different programs?

2 So I think one of the things we do need to think
3 about -- I would like to see us to continue to do some work
4 in this, but it is looking at what are those different
5 funding policy options to look at, back to the payment side
6 of things, and how we pay for these services?

7 VICE CHAIR DUNCAN: Thank you, John.

8 Sonja.

9 COMMISSIONER BJORK: Thank you.

10 I'm very excited about this body of work because
11 I think it will provide more opportunities for access in
12 that it's another funding stream to support the providers
13 who are already at the schools and that they can provide
14 individual therapy, group therapy, some of the Medi-Cal
15 covered, specific types of services for kids where they
16 are. If you are going to bill the Medicaid program or
17 Medicare, you have to enroll. You have to go by the rules
18 of that program. So I don't really want to go down the
19 path of arguing that the licensed clinical social worker or
20 whoever's at the school providing services should be exempt
21 somehow. I would rather look at how can we support them in
22 getting through the enrollment process, which is it's not

1 that hard to get enrolled. But if you want to get paid by
2 a program, you have to go by the program rules. Otherwise
3 we're back to grants, or we're back to other types of
4 funding. And what we're trying to look at here, which is
5 very complicated, how to not get crossways with all the
6 different funding sources, and this is just one path
7 through this thicket of different options.

8 And so I would like to look at ways to support
9 schools in getting their staff enrolled in Medicaid so that
10 they can get paid.

11 CHAIR BELLA: Can I clarify one thing for us all,
12 just to make sure, like just a quick sort of level check?
13 These are not -- this is not -- these three areas are not
14 moving toward recommendations this year. This is we are
15 doing an issue brief. We are bringing -- putting the issue
16 out for attention. We can talk about all the different
17 things that you would have to look at. We can come back to
18 the point about access, and we all agree access to
19 behavioral health for young kids, middle-aged kids,
20 adolescent kids, everybody is a challenge, right?

21 So if we want to then go deeper on these three
22 areas and perhaps bring them back at some point for

1 recommendations, that's the signal we need to be giving
2 today.

3 So we're doing an issue brief, regardless. We're
4 going to talk about access, regardless, and we're going to
5 talk about potential roles schools could play.

6 The question is, do we want to do more? We also
7 don't have to have a completely figured-out answer to that
8 today. I felt like people were starting to get a little
9 nervous that we're sort of moving ahead perhaps quickly,
10 and we're not. So just in case that helps anyone.

11 COMMISSIONER BJORK: I also want to say I think
12 there are utilization statistics that we're going to be
13 able to look at. Like at our health plan, we look at how
14 many children are utilizing mental health services, and
15 it's low, the utilization. It's not okay. There needs to
16 be a lot more children accessing services, and so that's
17 why I'm so excited about this possible pathway. There are
18 not enough providers. Most have switched to telehealth,
19 which is fine. It's a great -- it's another access
20 pathway. But this possibility of going school-based is
21 really exciting, I think, as well.

22 VICE CHAIR DUNCAN: Thank you, Sonja, and thank

1 you, Madam Chairwoman, for letting us know where we are in
2 the path on this journey.

3 Heidi, you had your hand raised?

4 COMMISSIONER ALLEN: I was just going to signal
5 that I did see in the materials that there had been a
6 decision that people with education -- that some of the
7 requirements for clinical practice were being waived in
8 educational sense because there's -- there are rules about
9 like supervision and what a case is.

10 Like when I worked in a hospital, I couldn't
11 become a licensed social worker because I didn't see the
12 same people on a weekly basis and have an ending, a
13 therapeutic plan, and then a conclusion. So even though I
14 was doing therapy, like crisis work all day long, it
15 wouldn't qualify for licensure, and I wouldn't be able to
16 enroll as a practitioner. So like there's some of those
17 kinds of things that could end up becoming real significant
18 problems, depending on how states determine what a licensed
19 practitioner is.

20 And then I guess I would want to understand
21 better how that federal ruling fits into this conversation.
22 Do you have to have the same -- is there a way to become a

1 Medicaid provider, as an educational Medicaid provider, and
2 have it look different than it would in what -- you know,
3 who you see and how you see them and what you do?

4 But I get -- your point is taken that it isn't
5 meant to make them better at school. This is meant to
6 address their mental health process, and that those are
7 very distinct roles.

8 VICE CHAIR DUNCAN: Thank you.
9 Jami?

10 COMMISSIONER SNYDER: Yeah. I just wanted to
11 reiterate the importance of this topic of holding
12 clinicians in this setting to standards that are set forth
13 by Medicaid programs because it's a topic that's under
14 discussion across the delivery system, right? Now that we
15 think about -- think more about providing services in
16 correctional settings and reimbursing for those services,
17 this conversation is happening around whether we should
18 hold correctional settings to the same standard that we
19 hold other providers in the Medicaid program to.

20 It's also occurring on a daily basis for those
21 states that have received 1115 approvals to reimburse for
22 social services like housing and nutritional supports and

1 whether community-based organizations, in fact, should be
2 held to the same standard from an enrollment, from a
3 contracting, a billing perspective.

4 And so I just want to make sure as we have this
5 conversation that we're kind of stepping back and thinking
6 about how this might play out in other arenas, like arenas,
7 because I think where we land will be important and will
8 lay the groundwork for some of the discussion that is
9 happening in other areas.

10 VICE CHAIR DUNCAN: Thank you, Jami.

11 Rhonda?

12 COMMISSIONER MEDOWS: My last question of the
13 day, I promise.

14 Team, do you actually have statistics on the
15 percentage of children who are receiving school-based
16 programs who are on Medicaid and vice versa?

17 MS. BECKER ROACH: We don't have national data.
18 That's something we can think a little bit more about.

19 COMMISSIONER MEDOWS: National or some of the
20 school districts that were in your stakeholder report, what
21 percentage of the students who receive a school-based
22 program are actually enrolled in Medicaid already?

1 MS. BECKER ROACH: We got some state-level
2 information about utilization of specific services, but
3 nothing that I have offhand that we have on hand at the
4 moment. We'd be happy to follow up with what we do have.

5 COMMISSIONER MEDOWS: That would be great. Thank
6 you.

7 VICE CHAIR DUNCAN: Any other questions or
8 comments?

9 [No response.]

10 VICE CHAIR DUNCAN: Well, Audrey and Melinda, if
11 you can't tell the excitement, the passion about this,
12 you're missing something. I think a lot was said. To
13 Madam Chairwoman's comments, I think there's a lot of
14 avenues we can take with this over time and look at, but do
15 you have the information you need to move forward?

16 MS. BECKER ROACH: I think we do. I appreciate
17 all the questions and the input, and we look forward to
18 coming back to you in the future.

19 VICE CHAIR DUNCAN: Okay. And I would make one
20 recommendation to check in the state of Wisconsin. I know
21 when I left there, they were providing mental and
22 behavioral services in schools, and I think they were also

1 providing it during the summer breaks. And then I defer to
2 my fellow Commissioner from Tennessee. It's been 14 years
3 since I've been in the great state of Tennessee, but I know
4 that at the time I was there, there were some programs
5 taking place in the schools too. And I don't know if
6 there's any success stories from there to learn from.

7 COMMISSIONER KILLINGSWORTH: I think it's worth
8 exploring. Thank you.

9 VICE CHAIR DUNCAN: Thank you. Thank you for
10 the great work, and we look forward to more discussions
11 around this. Now, Madam Chairwoman, if you have
12 nothing else, we'll go to public comment.

13 CHAIR BELLA: Actually, if you would stay there
14 for just one second. The only area -- and not to undercut
15 -- that I'm not clear on, on where the Commission is, is on
16 TPL. It was clear to me that there was interest on the
17 first two that were up here -- or at least on the second
18 part, the provider enrollment. Are we asking for going
19 deeper on TPL? Can I just see some nods, one way or
20 another? Yes. I might be the only one that didn't have
21 those nods solidified, so that's great.

22 Okay. Are you both clear on the rest, then?

1 [No response.]

2 CHAIR BELLA: Okay, great. Thank you.

3 We'll open it up for public comment. If you
4 would like to make a comment on any of the afternoon
5 sessions, actually any of the sessions at all today, please
6 use your hand icon, introduce yourself and the organization
7 you represent. And as a broken record, I will say we ask
8 you to keep your comments to three minutes or less.

9 You two are welcome to stay up there, or you can
10 skate off, whatever you prefer.

11 **### PUBLIC COMMENT**

12 * [No response.]

13 CHAIR BELLA: Well, we have no one appearing to
14 want to make a comment.

15 So I will just say, is there anything else from
16 Commissioners on any part of the day today?

17 [No response.]

18 CHAIR BELLA: Kate, any announcements from you?

19 EXECUTIVE DIRECTOR MASSEY: No.

20 CHAIR BELLA: All right. Well, Day 1 is a wrap.
21 We will start tomorrow morning at 9:30 with our session on
22 home- and community-based services. Actually, we have a

1 couple on HCBS, and then we finished with duals. So thank
2 you all, and we will see you tomorrow morning. We're
3 adjourned.

4 * [Whereupon, at 4:01 p.m., the meeting recessed,
5 to reconvene at 9:30 a.m., Friday, November 3, 2023.]

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PUBLIC SESSION

National Union Building
918 F Street, NW
Washington, D.C. 20004

Friday, November 3, 2022
9:30 a.m.

COMMISSIONERS PRESENT:

MELANIE BELLA, MBA, Chair
ROBERT DUNCAN, MBA, Vice Chair
HEIDI L. ALLEN, PHD, MSW
SONJA L. BJORK, JD
TRICIA BROOKS, MBA
JENNIFER L. GERSTORFF, FSA, MAAA
ANGELO P. GIARDINO, MD, PHD, MPH
DENNIS HEAPHY, MPH, MED, MDIV
TIMOTHY HILL, MPA
CAROLYN INGRAM, MBA
VERLON JOHNSON, MPA
PATTI KILLINGSWORTH
JOHN B. McCARTHY, MPA
ADRIENNE McFADDEN, MD, JD
RHONDA M. MEDOWS, MD
JAMI SNYDER, MA
KATHY WENO, DDS, JD

KATHERINE MASSEY, MPA, Executive Director

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1 that were conducted last year, which are summarized in that
2 June 2023 chapter, that work indicated that administrative
3 complexity might be a challenge for states because of the
4 time and resources necessary to meet federal requirements.
5 And the fact that federal requirements vary across
6 authorities adds additional complexity for states trying to
7 administer their HCBS programs.

8 And so we've done some additional work to explore
9 this complexity associated with managing requirements, and
10 we also looked for areas to potentially streamline
11 requirements to make it easier for states, which I'll
12 describe in just a moment.

13 But first, to give a little bit of background on
14 these HCBS authorities and what states consider in
15 selecting them.

16 So states may offer HCBS via an amendment to
17 their state plan or through a waiver. Our work focused on
18 the four Section 1915 authorities that are listed on the
19 slide, but states do have some other options. They can
20 offer personal care services as an optional state plan
21 benefit under Section 1905(a)(24), and they can also use
22 Section 1115 demonstrations. However, I'll note that those

1 authorities were outside the scope of this project.

2 To go over these four authorities, Section
3 1915(i) allows states to offer HCBS using state plan
4 authority to people who need less than an institutional
5 level of care, which is the typical standard for Medicaid
6 coverage of HCBS. And individuals must be eligible for
7 Medicaid under the state plan with income -- [audio break].

8 [Internet disruption.]

9 VICE CHAIR DUNCAN: Yeah. You were doing a
10 fantastic job, so well that it blew up the internet.

11 [Pause.]

12 CHAIR BELLA: Okay. Sorry about that, everyone.
13 We had some magic happen with the building's internet.

14 So we will continue, Tamara, with where you left
15 off. Thank you.

16 MS. HUSON: Okay, great.

17 So I think we left off talking about some of the
18 different flexibilities. So the first one is statewide-
19 ness. So states can waive statewideness in Sections
20 1915(c) and (j), which allows states to target authorities
21 to certain areas of the state where there is need or where
22 certain types of providers are available.

1 Next, using Section 1915(c), (i), and (j)
2 authorities, states can waive comparability of services,
3 which permits them to make HCBS available only to certain
4 groups of people who are at risk of institutionalization,
5 such as older adults or adults with intellectual or
6 developmental disabilities.

7 And finally, Sections 1915(c), (i), and (k) allow
8 states to waive community income rules for medically needy
9 populations. And waiving the community income rules allow
10 states to provide HCBS to people who would otherwise be
11 eligible only in an institutional setting, often because of
12 a spouse or parent's income and resources.

13 And additionally, states may consider other
14 flexibilities when developing their HCBS systems. For
15 example, Section 1915(c) waivers allow states to create
16 waiting lists and limit the number of people who can enroll
17 in the waiver as well as set limits on the amount that can
18 be spent on each enrollee, and such flexibilities can help
19 states better predict and manage costs.

20 States also consider a number of other factors
21 when designing their HCBS programs, including state
22 resources and capacity, the needs of different HCBS

1 populations, state policy goals, legislative direction, and
2 lawsuits.

3 Just to give one example, the initial financial
4 investment that's required to implement a new authority as
5 well as the ongoing costs is an important consideration,
6 and we also heard about challenges related to state
7 staffing capacity to operate these programs, such as the
8 high administrative burden associated with applications,
9 renewals, and amendments for Section 1915(c) waivers.

10 Okay. So MACPAC contracted with Mathematica to
11 explore the complexity of managing the administrative
12 requirements of each of the Section 1915 authorities and
13 potential ways to simplify them to make it easier for
14 states to offer services.

15 So we started by reviewing the HCBS Authority
16 Comparison Chart, which is a chart that was developed by
17 CMS and a contractor that outlines the requirements and
18 flexibilities of federal Medicaid HCBS authorities, and we
19 used that chart to identify requirements that are
20 administrative in nature and then grouped those into the
21 five categories that you can see on the slide and that we
22 use throughout this presentation.

1 So Mathematica developed for us a background
2 report, comparing these five categories of requirements by
3 Medicaid HCBS authority, in which they reviewed federal
4 statute, regulations, sub-regulatory guidance, and other
5 CMS resources.

6 Then they also conducted 17 interviews with both
7 state and federal officials as well as policy experts.

8 And now I will turn it over to Asmaa to walk
9 through the requirements and the findings from our
10 interviews.

11 * MS. ALBAROUDI: Thanks, Tamara, and good morning,
12 Commissioners. I will spend the rest of our time
13 discussing the results of our qualitative analysis.

14 Interviewees provided feedback and identified
15 opportunities to streamline or address challenges
16 associated with each of the five administrative requirement
17 categories Tamara discussed. For each category, I'll
18 explain the requirement and the feedback we heard.

19 Reporting, monitoring, and quality improvement
20 requirements vary across the four authorities. All the
21 authorities have annual reporting requirements, but the
22 reporting elements and guidance available differ

1 considerably.

2 Section 1915(c) waiver reporting requirements are
3 the most prescriptive. States must complete annual CMS-372
4 reports, submit cost, utilization, and performance
5 measurement data for each waiver they administer. CMS
6 makes available a detailed technical guide to support
7 waiver administration. For Sections 1915(i) and (j),
8 annual reporting elements are defined in statute. Section
9 1915(i) requires reporting of the estimated number of
10 enrollees to be enrolled and the count of enrollees from
11 the prior year. Reporting elements for Section 1915(j)
12 include the number of individuals served and total
13 aggregated expenditures.

14 However, one factor that complicates reporting
15 for both authorities is the absence of a technical guide.
16 Section 1915(k) annual reporting requires data on
17 utilization, expenditures, and quality. While a Section
18 1915(k) technical guide exists, it lacks detail and does
19 not specify a format or method for reporting data.

20 Both Sections 1915(c) and (i) authorities require
21 states to comply with an evidence-based review process,
22 also referred to as evidentiary reports, prior to renewal.

1 As part of this process, states submit evidence
2 demonstrating compliance with federal requirements, and CMS
3 completes a findings report.

4 All HCBS authorities require states to implement
5 quality assurance and improvement systems. Generally,
6 states engage in similar quality improvement processes when
7 operating Sections 1915(c), (i), and (k), but each
8 authority also has different requirements. Section 1915(c)
9 requires states to demonstrate that performance measures
10 used to measure compliance with assurances and sub-
11 assurances meet or exceed a threshold of 86 percent in
12 their CMS-372 reports.

13 For Sections 1915(i), (j), and (k) authorities,
14 CMS has made limited information available publicly on what
15 states should measure and report on quality.

16 Interviewees described more challenges than
17 benefits associated with meeting reporting and monitoring
18 requirements. However, several state officials shared that
19 they use the data required by CMS for their own quality
20 improvement purposes.

21 When quality requirements were raised, many
22 interviewees referenced the CMS Notice of Proposed

1 Rulemaking on ensuring access to Medicaid services. They
2 said the rule, if finalized, would mandate states' use of
3 the CMS HCBS quality measures set across HCBS authorities.

4 The remaining feedback was mostly centered around
5 two challenges. First, state officials shared that they
6 experienced challenges with report templates in CMS's
7 Waiver Management System, or WMS, the system states use to
8 submit annual CMS-372 reports, renewals, and amendments.
9 Interviewees also noted challenges they have with the
10 format of required evidentiary reports.

11 Second, we found that CMS guidance on Section
12 1915(k) annual reporting requirements is less detailed than
13 that for Section 1915(c). When states express interest in
14 Section 1915(k), interviewees said that CMS provides one-
15 on-one technical assistance on the data elements that must
16 be reported. While states noted the value of technical
17 assistance from CMS, they said that clearer direction from
18 CMS would create efficiencies and help states avoid having
19 to follow up.

20 Separately, a policy expert we spoke with
21 recommended that CMS develop technical guides for Section
22 1915(i) and Section 1915(j). Both federal and state

1 officials noted that the Section 1915(c) technical guide is
2 intended as a reference for Section 1915(i). However,
3 reporting and monitoring requirements differ between the
4 authorities, and states may struggle to identify which ones
5 apply to Section 1915(i) programs.

6 Both federal and state officials shared similar
7 sentiments that the absence of a technical guide creates
8 uncertainty about compliance with reporting and monitoring
9 requirements.

10 Requirements for states differ by type of 1915
11 authority for purposes of applying for, renewing, and
12 amending a waiver or state plan. Differences by authority
13 exist in application length, submission process, time to
14 complete, and the availability of a technical guide.

15 HCBS authorities also differ in their approval
16 periods and renewal requirements. Section 1915(c) waivers
17 have an initial approval period of three years or five
18 years if the waiver serves individuals dually eligible for
19 Medicaid and Medicare, after which they must be renewed
20 every five years.

21 Section 1915(i) has a one-time approval after
22 which the program can continue indefinitely unless the

1 state chooses to restrict eligibility for services to
2 specific populations, in which case, there is a five-year
3 renewal schedule.

4 Sections 1915(j) and (k) have one-time approvals
5 and do not require renewal.

6 For both waivers and state plan options, states
7 can submit changes to CMS via the amendment process.

8 Several interviewees described the Section
9 1915(c) waiver application and renewal processes as labor
10 intensive, consuming resources that could otherwise be
11 allocated to quality improvement. For example, states
12 shared how renewals can involve months of back-and-forth
13 communication with CMS, which can be burdensome and can
14 create uncertainty about approval timelines.

15 Another area raised by interviewees was the
16 renewal process for Section 1915(c) waivers. Some states
17 questioned the need for a renewal process. One state
18 described renewals as duplicative of the waiver amendment
19 process. Currently, CMS has the opportunity to review
20 anything in the waiver application during the amendment
21 process, giving CMS the ability to gather the data and
22 information about the service delivery system. Other

1 states suggested changes to renewal frequency, such as more
2 frequent updates to their waivers; for example, every two
3 years, rather than a comprehensive renewal application
4 review every five years. Another suggested that for
5 established programs, the renewal period should be longer,
6 perhaps ten years rather than five.

7 Finally, and similar to the previous
8 administrative requirement discussed, several states
9 reported that the WMS is not user friendly because, for
10 example, it doesn't allow for submission of a waiver
11 amendment while a renewal is pending.

12 All Section 1915 HCBS authorities must comply
13 with federal regulations requiring states to issue a public
14 notice of proposed changes in the methods and standards for
15 setting Medicaid payment rates. Each authority also has
16 specific public notice requirements with the exception of
17 Section 1915(j). The Section 1915(c) authority requires
18 that states establish and use a public comment process for
19 new waivers or for amendments.

20 To comply with the public notice requirements,
21 states must share the entire waiver with the public, have
22 at least two statements of public notice and public

1 comment, with one being web-based and the other being non-
2 electronic, and establish a public notice and comment
3 period of 30 days to be completed prior to the submission
4 of the waiver to CMS.

5 Section 1915(i) requires states to provide a
6 minimum of 60 days' notice before modifying the needs-based
7 criteria for the state plan option, and Section 1915(k)
8 requires states to consult and collaborate with the
9 development and implementation council established by the
10 state, which must include a majority of members with
11 disabilities, older adults, and their representatives.

12 States and policy experts largely valued public
13 input requirements and cited them as critical to enhancing
14 transparency. They also shared the benefits of stakeholder
15 feedback on changes being made to waivers or state plan
16 amendments. Interviewees had mixed feedback regarding the
17 Section 1915(k) Development and Implementation Council.
18 States discussed the benefits of the council in providing
19 feedback and standing up new programs. In contrast, policy
20 experts explained that some states delayed or chose not to
21 implement a Section 1915(k) because of the requirement to
22 establish a council.

1 Separately, several interviewees shared
2 challenges related to delays caused by the timing of public
3 input requirements, specifically that the process can
4 lengthen the timeline for implementation of waiver renewals
5 and amendments.

6 Okay. I'll just continue. So we're on the cost
7 neutrality section. For the cost neutrality requirement,
8 the average per-person cost for waiver services should not
9 be greater than the average per-person cost of the
10 institutional services that the waiver services are
11 standing in for. The goal of the requirement is to ensure
12 programmatic efficiency.

13 Section 1915(c) waivers are the only HCBS
14 authority which must comply with cost neutrality. States
15 use their annual CMS-372 report submission to demonstrate
16 that they are in compliance.

17 State officials generally noted that they had no
18 difficulties meeting cost neutrality for their waivers. A
19 number of interviewees shared that states do not encounter
20 challenges meeting the requirements because institutional
21 costs are generally higher than waiver services. However,
22 we heard about challenges demonstrating cost neutrality for

1 certain populations. For example, states with no
2 intermediate care facilities (ICF) had trouble meeting cost
3 neutrality requirements for beneficiaries with intellectual
4 and developmental disabilities. Ultimately, the solution
5 was to use ICF costs from another state to prove cost
6 neutrality.

7 A conflict of interest may occur when the same
8 individual or entity provides a service and helps
9 beneficiaries access that service. Each Section 1915
10 authority has requirements in place to ensure conflict-free
11 case management services.

12 Section 1915(j) mandates that when a provider is
13 also involved in developing a person-centered service plan,
14 or PCSP, the state must describe the safeguards in place to
15 ensure that the provider's role is disclosed to the
16 individual or their representative, and that controls are
17 in place to prevent a conflict of interest.

18 Section 1915(c) mandates that HCBS providers or
19 those who have an interest in or are employed by an HCBS
20 provider cannot also provide case management or develop the
21 PCSP.

22 For Sections 1915(i) and 1915(k), those who

1 conduct eligibility determinations, level-of-care
2 assessments, and develop PCSPs cannot be related or
3 financially responsible to the individual or have a
4 financial interest in any entity paid to provide care.
5 There are certain exceptions to these requirements when
6 there is only one entity available in a geographic region
7 to provide case management and HCBS. Then a state must put
8 in place conflict-of-interest protections to allow for such
9 services to be provided.

10 Interviewees recognized the importance of
11 conflict-of-interest requirements to ensure that HCBS
12 programs operate with integrity. While states did not
13 describe these requirements as burdensome, a few
14 interviewees indicated instances in which they can be
15 difficult to adhere to.

16 First, in some rural and tribal communities where
17 provider availability is limited, conflict-of-interest
18 requirements can further limit provider options for
19 beneficiaries, and it is more likely that case management
20 entities are also service providers.

21 The second challenge was around managed care
22 organizations, or MCOs. Conflict-of-interest requirements

1 do not apply to MCOs that don't provide direct care or
2 contract out services. However, some interviewees said
3 that CMS guidance is not clear on expectations for MCOs
4 that provide case management services. One expert shared
5 that several states have indicated a significant level of
6 questions from CMS.

7 Our findings indicate that the complexity of
8 federal administrative requirements can cost states to
9 dedicate a significant share of their time and resources to
10 meeting these requirements, potentially reducing their
11 capacity to focus on other program areas. Identifying
12 opportunities to simplify requirements for Section 1915(c)
13 waivers and state plan options could help decrease state
14 burden. For instance, some state officials and policy
15 experts shared suggestions to address administrative
16 complexity across HCBS authorities, including but not
17 limited to development of technical guides to alleviate
18 ambiguity, establishing operational efficiencies, and
19 modifying the renewal process.

20 In response to the feedback we heard, most of
21 which is from the states' perspectives, we will circle back
22 with CMS to place the state input into context relative to

1 CMS's policy goals and compliance obligations.

2 We welcome Commissioner feedback on areas of
3 interest, which we can explore further as we begin thinking
4 about policy options. Based on your feedback, our plan is
5 to return in January with specific policy options for your
6 consideration.

7 Thank you for your time today. I'll turn it back
8 to the chair.

9 CHAIR BELLA: Thank you very much.

10 I saw some people's eyes pop out when you had the
11 chart with 160 hours for a (c) and 114 hours for (i) -- saw
12 your eyes, yes.

13 All right. Thank you. This is really
14 interesting and really a good foundation for the work we're
15 going to be doing in this area. Let me open it up to
16 Commissioners for comments.

17 Patti.

18 COMMISSIONER KILLINGSWORTH: I think I have put
19 in those 160 on many, many occasions, maybe more than that.

20 Tamara, Asmaa, thank you so much. That's an
21 excellent job of summarizing what is a very, very complex
22 topic and pointing out really the significant

1 administrative burden that states really encounter in
2 administering these programs as well as the variation and
3 requirements across the different authorities.

4 I did note that 1115 waivers were considered to
5 be out of scope, and I think that's disappointing because
6 there are many states and I think an increasing number of
7 states that are relying solely on that authority for their
8 HCBS programs.

9 When we talk about time frames, we had waiver
10 amendments pending when I left in 2020 that continue to be
11 pending today in 2023 and still not approved under 1115
12 authority. There's no time frame for approval.

13 So I do think that any efforts to streamline
14 processes and reduce administrative burden should take all
15 authorities into account, including 1115 waivers, to ensure
16 that beneficiaries in 1115 waiver states aren't excluded
17 from those improvements. That could reduce administrative
18 burden and improve their access in those states.

19 In terms of burden, maybe not specifically called
20 out in the memo, I would add critical incident reporting
21 and management systems, which are another significant area
22 of interest. They're very important. We see the

1 requirements continually becoming more and more
2 prescriptive in that regard, I think largely as a result of
3 an OIG report a few years back. And I would be sure that we
4 call out amendments as well as applications and renewals.

5 Just quickly on the NPRM for ensuring access to
6 Medicaid services, it does propose to begin to align some
7 of the requirements across HCBS authorities, including 1915
8 and 1115, except where noted, but it does that by aligning
9 with more requirements that are uniformly applied across
10 all authorities, rather than seeking to streamline or
11 reduce administrative burden in any of those areas. And so
12 there will be new requirements in person-centered planning
13 and in grievance systems and in incident management
14 systems.

15 We've all heard a lot about payment adequacy and
16 transparency and the infamous 80/20 requirement, which will
17 add significant burden for both states and providers, the
18 quality measure set, which you mentioned, access, reporting
19 standardization of HCBS reporting requirements, and my fear
20 is always that we standardize to more and not to less.

21 And I think part of what's frustrating for states
22 is that after more than 40 years of operating these

1 waivers, certainly we've identified aspects of
2 administering them that could be simplified and
3 streamlined. And one was called out in your presentation
4 around cost neutrality. I think it would be interesting to
5 note how many times in 40-plus years of these waivers, a
6 state has actually exceeded cost neutrality in a waiver. I
7 would bet we could count them on a hand, maybe two at most,
8 or maybe there's none. But I think it would make sense in
9 that regard to take all of that learning and to begin to
10 require states to monitor cost neutrality and to file these
11 complex reports when there's a problem rather than every
12 state reporting on every waiver every year for a problem
13 that is largely nonexistent since institutional benefits
14 are so much more expensive. And I think there's many more
15 examples that I suspect you've heard or will hear about as
16 this work continues.

17 So I look really forward to seeing your policy
18 options in January and just appreciate your work. Thank
19 you.

20 CHAIR BELLA: Thank you, Patti.

21 John and then Jami.

22 COMMISSIONER McCARTHY: This has got to be one of

1 my favorite topics because of my long time of being
2 Medicaid director and fighting with CMS on some of these,
3 and it's not their fault. It's more of the legislation
4 itself.

5 And just going back to some of the things that
6 Patti said and looking at what we need to look at, all
7 these requirements are in place for the services we want
8 people to get. But for institutional services, there is
9 nothing like this in place. They have one review a year by
10 a state assessor, and that's about it.

11 So adding more and more requirements just makes
12 it harder. So I love the fact that we're looking at where
13 can we streamline some of these.

14 And I would also argue, do we need it? We don't
15 have these same requirements for physician services. I'm
16 going outside of institutional, but physician, hospital,
17 chiropractor, these are special. Now, I know why we need
18 regulation to look at things, but I do really want to press
19 on that one.

20 And the second goes back to what Patti was
21 saying, and I wanted to clarify, because I wanted us to
22 check, because I know you said for the budget neutrality,

1 it's average costs. But I believe you still can do per-
2 person costs too, that you have that option as a state.

3 So, Patti, that is where sometimes some states
4 have taken that option, and you do run up against that, not
5 that you violate it, but it can be a limitation on
6 services. But I would like us to look at who cares on
7 that. And what would be the impact if we change some of
8 those things of looking at that cap? And is it in the
9 bigger -- we could save some money on it.

10 CHAIR BELLA: Patti and then Jami.

11 COMMISSIONER KILLINGSWORTH: Just a quick follow-
12 up to that. John, so in the statute, I believe the
13 statutory requirement for cost neutrality is to do cost
14 neutrality in the aggregate, and in policy, it's allowed to
15 be applied at the individual level. But you could still
16 meet statutory cost neutrality in the aggregate, even if
17 you've elected to apply in your waiver at a per-person
18 level.

19 COMMISSIONER MCCARTHY: Mine was just get rid of
20 cost neutrality completely. I guess, what is the purpose
21 of it that we're saying, and is it helping us?

22 CHAIR BELLA: Thank you both.

1 Jami?

2 COMMISSIONER SNYDER: I really appreciate, Patti,
3 your comments about incorporating 1115 waivers in the scope
4 when the 1115 authority is used to support states' HCBS
5 programs.

6 As you talk with CMS and discuss the findings
7 from your interviews, I would just really encourage you
8 also to obtain some perspective from CMS on using the 1115
9 to support a state's HCBS work, because I think there's
10 been some discussion in recent years at CMS around whether
11 that's the appropriate authority, and we'd just love to
12 hear more about their perspective on that.

13 CHAIR BELLA: Tim?

14 COMMISSIONER HILL: This is terrific work, and
15 it's good to have the framing. I echo John and Patti's
16 notion about the complexity here. And given my résumé, I'm
17 probably the last person to make the comment I'm about to
18 make, which is I would encourage you, as you talk to CMS --
19 I feel like sometimes we do reporting as a proxy. If we're
20 reporting a lot, we're getting a lot of data, we must be
21 doing something. But I do think it would be important to
22 push and try and understand from them what is being used,

1 how is all the reporting that is coming in from states and
2 the compliance, beyond just did they submit it or not, but
3 how is it being used to either drive policy or to make
4 changes, because I sometimes worry even when I was at -- we
5 got to have something to know that there's compliance. But
6 I think at some level, we need to push for a different kind
7 of gestalt. We're building a system to protect people for
8 a 40-year-old fear that somehow getting people out of
9 institutions is going to make them worse off than they
10 otherwise would have. I think we all can now believe that
11 it's just great that people are in the community, and so
12 why do we still have these, these systems set up to protect
13 people when, in fact, maybe that's not as important -- not
14 important, but the issue isn't what we thought it was 40
15 years ago.

16 CHAIR BELLA: Thank you, Tim.

17 Dennis?

18 COMMISSIONER HEAPHY: I am going to raise the
19 issue of waiting lists and the documentation for that. Is
20 there basic standards, requirements across states in terms
21 of a justification for the waiting list, or is it by state
22 and how the state determines whether or not waiting lists

1 are needed?

2 MS. HUSON: So states can use waiting lists, as
3 you know, for Section 1915(c) waivers, and there is some
4 guidance in the technical guide for the Section 1915(c)s
5 about how they can manage those waiting lists.

6 I will also note that the access NPRM is making
7 some changes to waiting list management to improve the
8 transparency of how states are managing their waiting
9 lists.

10 I will also refer back to some prior MACPAC work
11 from 2020 on waiting lists where we did a 50-state
12 compendium documenting how many states have waiting lists
13 as well as how they manage those waiting lists, and we
14 categorized them by first come, first served or priority
15 and kind of went through the different approaches that
16 states take and some of their justification for why they
17 may or may not have waiting lists.

18 But I think that we'll also see some changes as a
19 result of the NPRM, and it's something that MACPAC is
20 tracking, and maybe we can come back to once that's
21 finalized.

22 COMMISSIONER HEAPHY: I'm just wondering if we

1 don't have an obligation to press for reduction in waiting
2 lists, and I don't know what -- how to do that, what
3 information you need for us to be able to justify that.
4 But it seems that's an obligation we have. It's to reduce
5 waiting lists across states. And then this is going to
6 raise a bigger topic, and that's so much of the
7 requirements are diagnosis based towards ID/DD populations,
8 but the needs of folks with schizophrenia and other
9 diagnoses, might be equal to those needs of folks who are
10 ID/DD, but they're not eligible for services because the
11 diagnosis is different. And so how do we better understand
12 the unmet needs of populations who have equal need or
13 perhaps greater need than folks in the ID/DD population,
14 but they don't have access to those services because
15 they're not diagnosed with ID/DD?

16 MS. ALBAROUDI: Yeah. So that's an excellent
17 question, and I think that's something that we can explore
18 in future work, sort of what populations aren't able to
19 receive services through HCBS currently and what are the
20 eligibility challenges there. Thank you.

21 CHAIR BELLA: I can't see this side of the room.
22 There's a glare. I'm assuming there's no hands.

1 All right. Clearly, there is a great deal of
2 interest in this. Having been inside CMS, CMS folks don't
3 go to work every day trying to make things complicated,
4 even though sometimes they put out rules, Patti, that might
5 be complicated.

6 I am happy that we are going to be able to sit
7 down and talk to them. I'm sure they have ideas on what
8 they would do differently, but the underwriting theme that
9 John and Tim and Patti have started about why, why do we
10 still collect this, what do we do with it, like do we even
11 know everything that -- does CMS even realize -- like do
12 all parts of CMS even understand all the different things
13 they're getting and understand how they might use it to
14 drive the goals? I think those are really important
15 questions.

16 John?

17 COMMISSIONER McCARTHY: And back to that, I want
18 to make it clear, even with my comments. When I was
19 Medicaid director here in D.C., CMS was going to terminate
20 our 1915(c) waiver because of issues we had, and there were
21 issues. And so that was a good process to make us fix it.
22 It needed to be fixed and work through those things.

1 And some of this, though, just the question is we
2 do it for this service. We don't do it for other services.
3 So how do we fix that? How do we identify things with the
4 data that they're getting? How do I identify things where
5 there are problems with CMS, and then what do you do to fix
6 those things? The problem, of course, that CMS is in, even
7 for D.C., if they were to terminate our waiver, we were
8 just going to institutionalize everyone. And everyone was
9 saying that wasn't a great fix either.

10 So we need to, I think, a part of it in talking
11 to CMS too, is find out from their view, what is their
12 balance on some of these different pieces? It does go back
13 to a conversation that has been had, which is why is
14 institutionalization a mandatory service and not an
15 optional service, and if you change that, would you have a
16 better playing field on this one?

17 CHAIR BELLA: Yeah. I mean, I think much of the
18 work that MACPAC is doing is trying to level the playing
19 field and trying to allow, facilitate, encourage access to
20 services at home or in the community when people want them.

21 Yeah, Dennis.

22 COMMISSIONER HEAPHY: I'm wondering, is there

1 opportunity to benefit from talking to beneficiaries as
2 well who are under different waivers, see what their
3 experiences are like and how they differ? Again, I'm
4 specifically thinking again of folks who are on waiting
5 lists and what the impact is on them versus folks who are
6 in other states that provide more services. I think we
7 need a snapshot of beneficiary experience across different
8 waiver types. That might be interesting.

9 MS. ALBAROUDI: Yeah, I appreciate that comment
10 and considering the beneficiary perspective. I think maybe
11 as we think through the policy options, if it makes sense
12 to reach out to beneficiary advocacy groups or
13 beneficiaries themselves, we can definitely consider that
14 and see what makes sense for different policy options.

15 COMMISSIONER HEAPHY: Thanks.

16 MS. ALBAROUDI: Thank you.

17 CHAIR BELLA: It's really exciting kind of
18 revisiting this. Requirements sort of just get stuck on,
19 and they grow over time, and people sort of don't look at
20 them. And so we're revisiting that, taking another look at
21 that.

22 I would just encourage us to be very concrete

1 about what we would need Congress to change and what CMS
2 has the ability to change and thinking toward being able to
3 make practical, implementable, actionable recommendations
4 that are actually going to make a difference and knowing
5 where we need to make those is going to be really helpful
6 as we take this work forward.

7 Do you both have what you need?

8 MS. ALBAROUDI: Yes, I think so. Thank you.

9 Yes, yes.

10 CHAIR BELLA: All right. Any last comments from
11 Commissioners before we move into -- Asmaa, you're staying
12 with us, right? Okay.

13 Tamara, thank you.

14 All right. So we're going to roll into payment
15 policies, and Rob is going to join us.

16 This is like many of our dreams about a day with
17 all of these sessions back to back to back.

18 So welcome. We'll turn it back to the two of
19 you.

20 **### MEDICAID PAYMENT POLICIES TO SUPPORT THE HOME-**
21 **AND COMMUNITY-BASED SERVICES WORKFORCE**

22 * MR. NELB: Great. Thanks so much.

1 So we're going to continue our discussion of HCBS
2 this morning by talking about using Medicaid payment
3 policies to help support the HCBS workforce.

4 I'll begin with some background about the HCBS
5 workforce and the frameworks that we're using to approach
6 this work, and then I'll review some initial findings from
7 our review of state policies and interviews with national
8 experts on some of the topics listed here.

9 In the next phase of our work, we're planning to
10 interview state officials and other stakeholders to learn
11 more about these issues in more detail, and so for today's
12 meeting, we're really hoping to get your feedback on our
13 initial findings to help us know where to focus our future
14 efforts.

15 As we just discussed, the Commission outlined a
16 four-point access framework in its June report last year,
17 and this session is focusing on that first piece, ensuring
18 availability of providers to serve beneficiaries.

19 By the HCBS workforce, we're referring to a
20 variety of professionals that help assist individuals with
21 their long-term care needs. These include direct care
22 workers employed by HCBS agencies who help assist with

1 activities of daily living, direct support professionals
2 also employed by agencies who assist individuals with
3 intellectual disabilities or developmental disabilities,
4 and finally independent providers who are employed by
5 beneficiaries themselves through self-direction options.

6 According to PHI, in 2022, there were
7 approximately 3.5 million HCBS workers. Most of these
8 provided care at home, and about 40 percent of them were
9 employed through self-direction. In addition, there's a
10 number of individuals who provide care in group homes,
11 assisted living, and other residential care settings.

12 As the Commission has talked about previously,
13 there's several -- many states are facing HCBS workforce
14 challenges as the demand for HCBS outpaces the growth in
15 the HCBS workforce.

16 COVID-19 has exacerbated these challenges, and
17 according to a recent survey by the Kaiser Family
18 Foundation, nearly all states have reported shortages in
19 one or more HCBS settings.

20 Since Medicaid is the primary payer for most
21 HCBS, we are looking at how Medicaid payment policy can be
22 used to help address some of these challenges. And to do

1 so, our work is guided by MACPAC's Provider Payment
2 Framework, which aims to look at the statutory goals of
3 Medicaid payment policy and how they relate to one another.

4 Economy on the left is defined as a measure of
5 what is spent on provider payments, and access and quality
6 on the right is defined as outcomes related to payment.
7 Efficiency in the middle is a measure that compares what is
8 spent to what is received. And so to improve efficiency,
9 states can change their payment methods or implement other
10 policies to try to get more value for what they're
11 spending.

12 You may recall we used a similar framework in the
13 past for our work looking at the role of Medicaid payments
14 to help support nursing facilities. As you may recall, we
15 found wide variation in nursing facility payment rates that
16 didn't always relate to staffing rates, suggesting
17 potential opportunities to improve efficiency by changing
18 payment methods.

19 We cataloged a variety of payment methods there
20 but didn't have enough information to evaluate which was
21 more effective than others, and so the Commission earlier
22 this year ultimately recommended more transparency in state

1 nursing facility payment policies to help support these
2 types of evaluations in the future.

3 Okay. So as a first step in our work, we've been
4 contracting with Milliman to review state payment policies
5 described in 1915(c) waivers and also interview national
6 experts from eight organizations, including CMS.

7 In the next phase of our project, we'll be
8 interviewing state officials, provider associations,
9 consumer advocates, and managed care plans in five states.

10 And so now let me walk through some of our
11 initial findings. First, in understanding what we're
12 talking about when we say HCBS payment rates, we focused on
13 three core services that are covered by all states that
14 account for the vast majority of HCBS spending: home-based
15 services, day services, and around-the-clock care.

16 So off the bat, one of the main challenges in
17 comparing payment rates across states is that every state
18 defines these services a bit differently. And so, for
19 example, in our review of the 1915(c) waivers, we actually
20 found 253 unique state-defined services that fell into
21 these three categories.

22 Despite this variation, there are some common

1 features that go into HCBS rate development. HCBS worker
2 wages and benefits on the left here are the biggest
3 component of the rate and obviously are a key area of focus
4 when we think about using Medicaid payment policy to help
5 support the workforce.

6 However, the experts we spoke to also highlighted
7 other components that go into the rate, such as assumptions
8 about HCBS worker time; for example, like a staffing ratio
9 you might have in a group home.

10 In addition, there are other service-specific
11 costs, such as costs of transportation to see someone at
12 their home or costs -- activity space at a day center, and
13 then administration program support and overhead, which
14 does include costs for overseeing the quality of care in
15 the setting. And all this adds together to get to this
16 HCBS payment rate.

17 So looking more specifically at how these
18 different components get developed, we found in our review
19 of the 1915(c) waivers that most states use data from the
20 Bureau of Labor Statistics as a starting point for
21 developing that HCBS wage assumption. However, the experts
22 we spoke to noted several challenges with this data source.

1 First, BLS doesn't include a specific category
2 for direct support professionals or other HCBS workers, and
3 so it's hard to find a good benchmark that's reflective of
4 the skills and demands of this work.

5 Second, even if you did have a good benchmark,
6 folks noted that cataloging current wages may not
7 necessarily reflect the level that would be needed to
8 ensure sufficient access.

9 And finally, it noted that in many states with
10 all these different HCBS authorities, there are sometimes
11 different wage assumptions used for different waivers or
12 programs which creates additional challenges as workers may
13 want to switch from one waiver to another that might pay a
14 little better.

15 To develop many of the wage and nonwage
16 assumptions that go into the rates, many states conduct
17 formal rate studies. These typically involve an outside
18 contractor who might collect data on HCBS provider costs,
19 using things like a provider survey, and they also engage
20 with stakeholders to get input about the various rate
21 assumptions.

22 The experts we spoke with noted the value of

1 these studies in helping to provide a benchmark to
2 understand the cost of services and funding needs.
3 However, the publicly available information on these rate
4 studies is relatively limited. Not only are they difficult
5 to find, but when they were available, the publicly
6 available documentation we found often didn't provide a lot
7 of specifics on the details that go into the rate
8 assumptions in a format that's comparable across states.
9 For example, it's hard to look at those and get a sense of
10 what are the different wage assumptions that states are
11 using or how does the wage compare as a share of the entire
12 rate.

13 Another challenge we heard about during the
14 interviews is that state budget constraints limit state's
15 ability to fund rates at a level that may be recommended by
16 a rate study. The stakeholders we spoke with noted how the
17 variabilities in the state legislative process can create
18 uncertainty for providers about available HCBS funding and
19 whether there will be certain payment rate increases.

20 To help address some of these challenges,
21 Congress recently increased federal funding for HCBS
22 through the American Rescue Plan Act, known as ARPA, and

1 all states have chosen to use at least some of this
2 increased funding to increase HCBS rates.

3 States currently have until March 2025 to spend
4 their ARPA funding, and after it expires, states will need
5 to provide additional state funding in order to sustain any
6 rate increases.

7 According to a recent study by NASHP, at least 22
8 states do have some plan in place to sustain rate
9 increases, but of course, that means more than half of
10 states do not.

11 In our upcoming state interviews, we plan to
12 learn more about how this is playing out in specific states
13 and how they're planning to respond to the changes in ARPA
14 funding.

15 Our review so far is primarily focused on fee-
16 for-service payment rates for HCBS agency services, but
17 it's important to note that states can also use self-
18 direction and managed care to pay providers rates that may
19 differ from fee-for-service. So self-direction is an
20 option for beneficiaries to choose and manage the
21 individuals who provide their care, and it's commonly used
22 for home-based services.

1 In many states, beneficiaries have some authority
2 to determine the rate that they pay their provider
3 typically within a specified budget. In other states, the
4 state can set a specified payment rate for the independent
5 providers. However, that rate may be a little bit
6 different from the rate that's paid to an HCBS agency
7 because self-directed workers don't have the same overhead
8 costs that an agency would.

9 In managed care, MCOs generally have flexibility
10 to negotiate payment rates with providers. However, states
11 can use the new Managed Care Directed Payment Authority to
12 require MCOs to pay specific rates.

13 As a middle ground, another option that some
14 states use is to develop benchmark rates, also known as
15 comparison rates, they provide to MCOs to help support
16 their provider negotiations, but they don't require the MCO
17 to pay that specific rate.

18 Although our study was primarily focused on how
19 those HCBS rates were developed, we also heard a lot during
20 our interviews about new approaches states are using to
21 regulate the share of HCBS payments spent on worker wages.
22 In particular, states are increasingly implementing wage

1 pass-through requirements, which require HCBS agencies to
2 direct a portion of the HCBS rate increase to worker wages.
3 So in about 24 of the states that increased HCBS payments
4 through ARPA, they tied those rate increases to some sort
5 of wage pass-through requirement.

6 In practice, the experts we interviewed noted
7 that these wage pass-through policies are difficult to
8 monitor and enforce, since many HCBS agencies don't submit
9 standard cost reports that could be used to track the share
10 of payments spent on staffing.

11 During our interviews, we also heard stakeholder
12 feedback on CMS's recent proposal to require 80 percent of
13 Medicaid payments for homemaker, home health aide, and
14 personal care services to be directed to worker
15 compensation.

16 Unlike the wage pass-through requirements that
17 states are implementing, this new threshold would apply to
18 the entire HCBS rate for the service.

19 So in general, some of the experts we spoke to
20 noted that there's limited data to evaluate how many
21 providers would be affected by this threshold, and then in
22 addition, they noted that the threshold doesn't consider

1 the overall rate adequacy. And so it's hard to figure out
2 whether 80 percent of the rate would be sufficient to
3 support the HCBS workforce.

4 And finally, we heard concerns from stakeholders
5 about CMS's discussion in the proposed rule about
6 potentially expanding this policy to other HCBS services
7 such as habilitation, which generally have higher overhead
8 costs than personal care services and may be more difficult
9 to meet the 80 percent threshold.

10 As Commissioners may recall, MACPAC didn't
11 comment on this proposed policy when came out this summer
12 because we didn't have enough data to evaluate the effects
13 of the policy. The comment period for this proposal has
14 closed, and so now we're monitoring to see what CMS
15 finalizes. However, if there's Commission interest, we can
16 continue to ask about these issues in our upcoming
17 interviews.

18 All right. Finally, although our study was
19 primarily focused on how Medicaid payment policy can affect
20 the workforce, we also heard about nonfinancial strategies
21 that states are implementing alongside payment changes to
22 help advance their access goals. So, for example, to help

1 expand the pool of HCBS workers, some states are running
2 public awareness campaigns to help increase public interest
3 and awareness in the role of direct care workers. Some
4 states are also pursuing more targeted campaigns to expand
5 the use of family caregivers and also improve benefits for
6 self-directed workers who are not employed by HCBS
7 agencies.

8 To help retain workers, we also heard of states
9 pursuing a variety of training and certification
10 opportunities including career ladders which provide
11 opportunities for workers to grow in their current
12 position. In some states, these certifications and career
13 ladders are tied to bonuses and wage increases that are
14 supported by the Medicaid payment policies.

15 So that concludes my presentation for today. We
16 are planning to publish Milliman's compendium of the
17 1915(c) waiver payment policies on our website, and as I
18 noted, we'll be continuing our interviews on this topic.
19 So as we move forward, it would be really helpful to get
20 your feedback, again, on what issues we should focus on and
21 whether there are any other issues we should look into.

22 We're obviously still in the very early stages of

1 this work, but to the extent to which you may envision some
2 ideas for potential recommendations to address these policy
3 issues, it would also be good to know whether there's
4 certain information that would be most helpful for your
5 discussion of potential policy options in the future.

6 Thanks.

7 CHAIR BELLA: Thank you very much, and thank you
8 for getting this work done.

9 I'll start out and just ask both of you, was
10 there anything that surprised you in what you saw that you
11 want to make sure we're aware of?

12 MR. NELB: Yeah. Let's see. I think the
13 complexity of defining these services was a bit surprising.
14 We used this HCBS taxonomy that's been used by researchers
15 to generally track spending, but then when you look into
16 the details, there are so many different services that have
17 slightly different definitions. So just the challenge, I
18 guess, of just compare -- you know, how would you even
19 compare rates within a state or across states when the
20 services are slightly different is the challenge.

21 And then the other piece, I think, was with the
22 rate studies, we were sort of hoping, I think, to get a

1 little more detail in there about what the wage assumptions
2 were or other components. CMS on its website provides
3 tools for states to break out the costs in some standard
4 ways, but when you look at the actual state reports, every
5 state does it a bit differently. And again, it's very
6 difficult to compare across states in any standard way.

7 So those were two that stood out to me. I don't
8 know, Asmaa, if you have anything else to add.

9 MS. ALBAROUDI: I think one thing that stood out
10 to me was the challenges with using BLS and the wage
11 assumptions there and the fact that states do rely on BLS
12 data.

13 CHAIR BELLA: Patti. And then, Jenny, I'm
14 actually going to come to you at some point too and see if
15 anything you're seeing was reflected or surprising, because
16 you get a different perspective of that as well.

17 Patti, you can start us off.

18 COMMISSIONER KILLINGSWORTH: I was actually not
19 surprised by the number of different services or
20 definitions of services. In fact, I was surprised that
21 there weren't more, just based on what we know about
22 variations across states and even among waivers within

1 their states.

2 First of all, thank you all so much. I don't
3 think there is a topic that is more pressing or more
4 important as it relates to access to home- and community-
5 based services. So I really appreciate that you're looking
6 into this in depth, and I think we want to encourage that,
7 maybe even considering some expansions in terms of the
8 scope of your review.

9 Quickly on the pass-through requirements, I think
10 it is a policy that is well intentioned, but you pointed
11 out several fundamental flaws, the most important of which
12 is it still won't ensure that the Medicaid payment is
13 adequate, including the payment to the frontline worker.
14 So it just doesn't accomplish its intended goal, and it
15 adds all sorts of administrative challenge.

16 So I think you also highlighted one thing that I
17 want to reinforce is that we just don't have data. We
18 don't have good workforce data. We don't have good payment
19 data. We really don't have the information that we need to
20 be able to make good recommendations around what
21 constitutes good public policy in this space, and so I
22 think we have to begin with this very thoughtful data-

1 driven approach that will help us understand what is an
2 adequate payment for the services and how should that be
3 appropriately apportioned between the workforce, those sort
4 of frontline costs, if you will, and then other essential
5 employer or agency cost.

6 The other thing, I think, that's really important
7 is that we have to think about this workforce in light of
8 an LTSS workforce, and I know we're focused here on
9 1915(c)s, but as a practical matter, this same workforce is
10 supporting people across long-term services -- programs,
11 services, and settings. And so habilitation is a perfect
12 example of a service that uses a significant portion of
13 these workers, and what we don't want to do is create
14 recommendations that end up creating access issues for
15 certain populations by favoring policy toward one type of
16 program or one population who served. So I think we have
17 to think about the impact of policy recommendations on all
18 HCBS programs, all HCBS populations, all HCBS authorities,
19 and also, quite frankly, on nursing homes, because they
20 share a common workforce. And so you can't do things in
21 one space without affecting the workforce broadly.

22 I do think we should look at a comprehensive

1 approach. The payment pieces are really, really important.
2 The nonpayment pieces are also really, really important.
3 And so those things that support effective recruitment and
4 support effective retention, the workforce themselves would
5 tell you are critically important, along with an adequate
6 payment for the delivery of services.

7 I personally don't think that we can set
8 effective public policy without at least a couple of years
9 of data that we can look at that really informs what
10 payment should look like and if Medicaid even has any
11 authority to be dictating whether or not what providers
12 actually pay to their frontline workforce.

13 And then finally, I think a piece of this work is
14 coming to the realization that we are at a place -- and you
15 pointed this out in your remarks -- that the increasing
16 demand for LTSS and the not increasing availability of a
17 workforce based on simply the demographics of our country
18 mean that we will likely never again have enough people to
19 deliver all of the supports that individuals need. And so
20 there are implications for access broadly as we think about
21 if not people, then what, and how do we ensure that people
22 have access to the supports that they need to live safely

1 in their homes and communities? And that means really
2 rethinking the Medicaid benefit framework, the HCBS
3 framework, and making sure that we are including in our
4 benefit packages alternative services and supports that
5 really maximize safety and independence in the home setting
6 and allow people to not rely on a workforce that is
7 increasingly in short supply as sort of the default way of
8 meeting their services and supports needs. So I would
9 encourage you to make that part of the conversation as
10 well.

11 Thank you both.

12 CHAIR BELLA: Just a few thoughts, huh? This is
13 great. It's great.

14 Jami?

15 COMMISSIONER SNYDER: This is such important
16 work. I really thank you, Rob and Asmaa, for pursuing this
17 topic.

18 I can tell you, having departed the Arizona
19 Medicaid agency only, I guess, 10 months ago or so, this is
20 top of mind for Medicaid directors around the country, and
21 it's a pressing issue.

22 But to your point on during your presentation,

1 you really pointed to the variability state to state in
2 terms of how they approach the provision of HCBS services
3 down to the definitional level, which I think is really
4 important.

5 And to Patti's point and to your point, the lack
6 of publicly available data, I just think at this point,
7 there's a real need for more consistency in reporting, more
8 transparency around payment policies as they currently
9 exist, and it's just so important that we take the time to
10 do thoughtful research before we start or begin to advance
11 definitive payment policies in this space as advanced with
12 the draft rules, so just really appreciate your ongoing
13 work.

14 And I also wanted to thank you for your
15 willingness to kind of dig in around the Rescue Plan Act
16 funding and what states plans are following the
17 availability of that funding when it runs out in March of
18 2025. As you know, some states have elected actually to
19 close out their work with the ARPA funding even earlier,
20 and I think there are real concerns across the country
21 because so much of that funding, as you mentioned, has been
22 dedicated to provider rate increases, and how those

1 providers are using that funding, in a way, that is going
2 to create this real cliff effect once the ARPA dollars are
3 no longer available, so just appreciate your ongoing
4 research in that area as well.

5 CHAIR BELLA: Jenny, I put you on the spot, but
6 would you like to make comments? And then John and
7 Carolyn.

8 COMMISSIONER GERSTORFF: Sure. I can ask a
9 couple of questions.

10 On Slide 7, you had kind of a breakdown of the
11 different pieces that go into an HCBS payment rate for
12 services that have direct care workers, and I was wondering
13 what the biggest data limitations you might have found are
14 for some of these non-wage assumptions in reviewing.

15 MR. NELB: Sure. So that was actually the
16 biggest limitation. So not only did different states
17 define their services differently, but then also different
18 states break out these components differently. So you
19 can't just even compare across states.

20 Again, as I mentioned, CMS has put out guidance
21 and a standard template about how you could start breaking
22 these into some common components, but if every state does

1 it differently, it's hard to even know how they compare.

2 So we talked about the limitations that go into
3 the worker wages of BLS and finding an appropriate
4 benchmark. With some of these other pieces, the absence of
5 cost reports for some of these agencies makes it difficult.
6 Some states are starting to explore more standard cost
7 reporting for HCBS agencies, but in the absence of that,
8 there might be like a one-time provider survey that's done
9 when they do a rate study, but then it's not updated year
10 to year. So it's hard to know how these different
11 components of the cost might change over time.

12 And yeah, things like these overhead costs may
13 vary a lot between large or small providers, urban/ rural,
14 different pieces, and so it's hard to standardize of what
15 the statewide rate should be.

16 COMMISSIONER GERSTORFF: Thank you, Rob. That's
17 excellent.

18 One other question in the work that you've done
19 here, did you run into any considerations or interactions
20 with direct care worker union negotiations and requirements
21 there?

22 MR. NELB: Not in our work with the national

1 experts, but I think we are hoping to interview some unions
2 as part of the state work and so can hear more about that
3 and how it has influenced the rate development.

4 CHAIR BELLA: Thank you.

5 John?

6 COMMISSIONER McCARTHY: On this slide here,
7 having -- we talked about this -- having set these rates
8 back in the '90s when I was a consultant for states -- and
9 it's funny. Some of the states I go back to, and they
10 still have the same models that I gave them in 1998. One
11 of the things you had said was the data is not available,
12 which I agree with publicly. Every state that I worked
13 with or led, that model exists someplace. It's just that
14 you give it to CMS, but it's just not posted anywhere. So
15 somewhere that model does exist.

16 I will say the issue is -- and you brought it up,
17 Rob -- that the number one issue I ran into any state,
18 either I worked with or led, you have a budget. And so
19 you're just -- you're getting to that last part, the rate.
20 by modifying some of the things in there of where you land,
21 and I know both of you said, oh, there's no comparable wage
22 component. But even if there was, do you set it at the

1 50th percentile? The 25th percentile? You have that
2 authority. You're really trying to come up with something
3 in there, which then, for me, led to the idea of managed
4 care and having managed care just to open negotiations for
5 rate, right? Theoretically, you would end up with better
6 rates.

7 And what happened in Ohio, so Ohio had personal
8 care in state plan. Our HCBS services, our waivers were
9 not in managed care, but our state plan option was. And so
10 they went out and negotiated rates, and the providers came
11 back, were upset with me because the plans were at rates
12 below fee-for-service rates. And when I asked the plans
13 why this was, they said, well, we got a network of what we
14 needed, and then another group of providers came in and
15 said, well, we'll do it for 98 percent. And another group
16 came in and said we'll do it for 96 percent, and another
17 group came in and said we'll do it for 94 percent.

18 And so they were down to 94 percent, which made
19 me unhappy because when I asked them -- this is the
20 question I'm going to get to. When I asked them what about
21 quality when it came to services, there was no measure for
22 it.

1 So one of the things, if you could look at in
2 this, is there any way to look at what the states are
3 paying and some of the quality measures that they have in
4 their 1915(c) waivers around there, especially if we could
5 do some comparison between self-directed programs, which
6 theoretically, just theoretically, you gave the person a
7 budget. They could go negotiate rates that they would need
8 to be able to attract the people they need. It's not
9 perfect, right? Because your budget limits that. It's not
10 like you had an unlimited budget, but if you could somehow
11 look at tying that, the rates to quality, and do we see any
12 type of just pointing in a direction on that, it may not be
13 perfect, but if there's something we could look at between
14 quality and payment rate.

15 MR. NELB: Yeah. Definitely, we can look at that
16 in the interviews. In the review of those policies,
17 there's very limited use of value-based payment in the
18 rates. So they are kind of still just paying certain
19 number of minutes or hours or whatever. But yeah, we can
20 definitely ask about how states are considering quality
21 when they set the rates, and to the extent that they are
22 doing value-based payment, what's happening.

1 COMMISSIONER SNYDER: And not just asking about
2 it, but can we compare any states across to see -- we know
3 their quality metrics from their 1915(c) waiver. Do we see
4 anything different across that?

5 I know there's a lot of different -- and Patty is
6 looking at me. There's a lot of different reasons between
7 that, and I'm excluding 1115 states, but --

8 CHAIR BELLA: Thank you, John.
9 Carolyn?

10 COMMISSIONER INGRAM: My questions are similar
11 along the lines of self- direction that John was going in,
12 to look at the quality of services and if you could compare
13 it by service entity, so self-directed, agency-driven, or
14 even those inside managed care.

15 And the reason I'm pretty passionate about this
16 in my state, unfortunately -- and you can just google it.
17 It's all over the news, but there's some really horrible
18 cases where people unfortunately took advantage of people
19 with disabilities because of the money situation and the
20 ability to go in and not have those services monitored and
21 not have any type of quality outcomes. And unfortunately,
22 the outcomes were really horrible for those individuals.

1 And so I think we have to look at how is the
2 quality tied back to what we're paying, so we're not
3 incentivizing people to go in and abuse folks with
4 disabilities who don't have a guardian or a parent who's
5 able to take care of them in some way and to oversee that
6 process. So I think that's something we have to definitely
7 look at and that I'd direct us to do.

8 The other area is just then also the effects that
9 we see in terms of access to care and what happens with
10 these services in an economic downturn. So I think -- I
11 don't know if you'll be able to get this data going back
12 far enough, but I can tell you from a managed care
13 perspective, we definitely see a change whenever there's an
14 economic downturn and the number of requests coming in for
15 services to be provided in the community.

16 And so, again, just getting back to that quality
17 component, we want people to live safely in the community.
18 We want them to be taken care of in the community. But
19 what does that look like also in an economic downturn, and
20 what can a state do or think about in that regard?

21 That may be a really hard thing to tackle,
22 because I'm not sure you're going to find the data going

1 back far enough to be able to tell. But if we can, that
2 would be some things to look at.

3 Thanks.

4 CHAIR BELLA: Yeah. I have to say -- Patti is
5 going to talk to you, but I'm struggling. I don't disagree
6 on the quality side. I don't know where we're going to
7 find that. Do you? Do you both have a good idea on how
8 closely can we tie payment and quality?

9 MR. NELB: Yeah. We can ask about it
10 qualitatively in interviews, but it will be difficult to do
11 quantitatively. The ideal analysis that John outlined, of
12 comparing payment rates to quality outcomes is challenging
13 because we don't actually have payment rates in a standard
14 way. And then we don't have consistent quality data across
15 states. Even if we did, as you may recall in our nursing
16 facility work, at the end of the day, you find wide
17 variation in payment. You find wide variation in quality.
18 They don't always match. And so we're kind of left asking
19 for more data and things.

20 But it's a great point and can continue to
21 highlight in our work, and I'm open to ideas if people have
22 thoughts on and how we can incorporate it more.

1 COMMISSIONER INGRAM: We're not going to find it
2 tied back to quality exactly, but maybe it's the pursuit of
3 starting to try to tie these things in that direction, so
4 the specific cases I'm talking about, there's motivation to
5 move people out of -- into self-directed care sometimes
6 because that's not always in managed care, and managed care
7 companies have certain oversight tools. They require plans
8 of care in place, face-to-face visits, checking in on
9 people, and that doesn't always exist in the fee-for-
10 service system. Maybe it does in some states but not
11 everywhere. And I think those end up having -- you're
12 incentivizing people because the payment rates are a little
13 bit different, perhaps, referencing back to John's example,
14 but you're not overseeing them with the same type of
15 quality oversight.

16 And so we may not be getting to quality outcomes
17 quite yet, and maybe that's where we need to recommend that
18 states or CMS go, but there's definitely differences in how
19 people are being treated and taken care of, both inside
20 managed care and outside of managed care. And I'm not
21 saying that that happens everywhere. I just know that I've
22 seen that example.

1 So I think if we can kind of compare between,
2 again, agency self-directed and then when those are in
3 managed care and outside of managed care, what are the
4 processes to try to get towards a quality outcome? Maybe
5 we're not really going to see the quality piece. Maybe
6 there's processes in place. Does that make sense?

7 MR. NELB: Yeah, it definitely does. And it's
8 something focusing on the self-direction. It's one we can
9 look at, and it's something we heard. I mean, just looking
10 at this graphic, some people maybe want to reduce that
11 administration overhead component of the rate. But then
12 some experts we spoke with highlight how that over
13 oversight is maybe important for ensuring -- supervising
14 the workers and ensuring quality care. So we can
15 definitely highlight those tradeoffs and see what we learn
16 more from the states.

17 CHAIR BELLA: Yeah, that makes sense. I mean, I
18 think -- yeah. Patti and then Dennis. But I think part of
19 what we're doing in all of this work is laying the
20 foundation of understanding what do we have, and what do we
21 need, and how are we going to fill that gap? And so it's
22 really -- it's as important to highlight the things that

1 we'd like to know that we can't or don't for any reason so
2 that we can figure out how are we going to get to that
3 point, because we know what we want.

4 Patti and then Dennis.

5 COMMISSIONER KILLINGSWORTH: Carolyn, I'm really
6 glad that you brought this topic up, and, Rob, I'm always
7 amazed when I see the level of knowledge that the staff
8 have as I look at the work that you all do. It's just
9 incredible. You really pointed out the fundamental
10 challenge, which is when we don't have consistent quality
11 measures and we don't have consistent policy or payment
12 approaches and so marrying the two seems really
13 challenging.

14 And yet I think it's critically important that we
15 do so. If you think about how quality has traditionally
16 been measured in the HCBS space, it's mostly been about
17 compliance. It's sort of evolved to, do you have a plan of
18 care? Does that reflect the things that matter to you?
19 Are you getting the services that are in it, without regard
20 to the impact that those services actually have on your
21 life, your quality of life, and whether you're achieving
22 the outcomes that matter to you? And so to be able to get

1 to a place where we're actually incentivizing real outcomes
2 and paying for real outcomes, in my opinion, would be the
3 standard that we would want to be able to achieve.

4 There is a little bit of work that's been done
5 around value-based payment in HCBS that might be helpful
6 for you to look at. NCOR has produced a couple of reports
7 just working with providers within their association who
8 have been a part of some value-based payment initiatives.

9 There's another document that's really focused
10 primarily on leveraging payment policies to drive
11 employment outcomes among people with intellectual and
12 developmental disabilities, and I can forward that to you.
13 I can't think of the -- Lisa Mills is the author of the
14 report, but I can't think of the name of it right offhand.

15 But there are some really shining examples of how
16 when you begin to align payment with outcome, you can
17 really improve outcomes and honestly oftentimes achieve a
18 much more efficient use of Medicaid service delivery. For
19 example, in the work that Lisa Mills did, you'll see that
20 by paying for outcomes in employment, you're actually able
21 to sort of fade away the supports and help people be more
22 independent in the work setting, less reliance. That's a

1 workforce benefit, right, if you're not continuing to use a
2 workforce, if that person is now able to be independent or
3 to rely on coworkers or to leverage technology in that
4 employment environment to be more independent.

5 So I think it's where we want to go. We're just
6 a long way from it at this point.

7 CHAIR BELLA: Thank you, Patti.

8 Dennis and then Jenny.

9 COMMISSIONER HEAPHY: I really appreciate the
10 comments that were made about quality and data collection
11 transparency. Really, really important stuff.

12 And NCI-AD caps and other entities are looking at
13 quality measures for these services and looking at it from
14 the perspective of the consumer, and so we are moving in
15 the direction of getting some standards.

16 I think I'm going to come at this a little bit
17 differently. We've talked about keeping folks safe in the
18 community. But another perspective on that is really
19 providing people the opportunity for dignity in the
20 community. It seems increasingly that the personal care
21 attendant services and direct work services are being
22 medicalized and used through a medical lens, and that

1 medical lens is really narrowing and redefining what it
2 means to be supporting people to achieve their goals of
3 living in the community.

4 There are times when direct care workers are
5 providing medical services as a part of supporting a
6 person's ability to live in the community, but there are
7 times when those personal care attendants are not providing
8 those medical services at all. It's really supporting the
9 person to achieve their goals and living in the community,
10 and so as we're framing this, I think it's really important
11 to look at it from the perspective of historically what's
12 been the purpose of and what's the goal of providing home-
13 and community-based services. It's not to move in a
14 nursing home into the community. It's about providing
15 people the service they need to actually thrive in the
16 community, and sometimes it's medical, and sometimes it's
17 not.

18 I also wanted to ask about -- we know that the
19 workforce needed is just not going to be there, and so in
20 projecting into the future, alternative services, we know
21 they are waiting list for day habs. Folks are sitting at
22 home languishing.

1 Other opportunities to provide alternative
2 services, if they're like -- if they're like an MCO,
3 they've got a care plan, and they know that the person
4 really loves baseball, getting them to a baseball game once
5 a season or something, at least something to look forward
6 to. They're not sitting home isolated and by themselves.
7 Doing away with the dual use restrictions, I think it would
8 be really helpful, because that tends to barrier the access
9 to services when people may not be available.

10 And I think I'm also wondering about how do you
11 set a creative baseline set of requirements across states
12 and determining rates? Is there some way of looking across
13 nationally and saying here are things we think every state
14 should look at when they're determining rates for the
15 direct care worker services? I think it's become wary of
16 the medicalization of the services, and some folks who may
17 benefit from redefining it as a medical service as opposed
18 to just a service.

19 And I say that not just like as a believer in
20 independent living philosophy, but as understanding that
21 people who work as PCAs, direct care workers, they can go
22 on to many different fields. PCA is narrowly defined as,

1 well, it's your career, it's your step up into a medical
2 career, and that's really moving away from the idea that
3 it's your step up into any career, and that your ability
4 to work with folks in their homes is really an opportunity
5 to get a job anywhere.

6 And I think specifically for folks who may have
7 criminal justice encounter histories and they might not be
8 able to get a job in an agency and therefore not be able to
9 provide service in someone's home, I think there are folks
10 in the community who really benefit from these, provided
11 from folks who went outside the workforce for a while.

12 And so I think part of what I'm saying is let's
13 reframe some of the conversation away from the medical
14 side, understanding that MCOs have goals and quality. I
15 agree 100 percent, but it's how do we make sure that it
16 does not prevent people who have the ability to reach daily
17 risk and reach goals in their lives when it comes to
18 living, working, volunteering, engaging the community
19 meaningful ways.

20 CHAIR BELLA: Thank you, Dennis.

21 Jenny?

22 COMMISSIONER KILLINGSWORTH: So I just wanted to

1 circle back to something I forgot earlier. We have recent
2 implementation of electronic visit verification for a lot
3 of these services, and I'd expect there to be significant
4 startup costs and staff time for increased training of
5 implementing these systems that would be needed in provider
6 payment rates for that implementation phase but then should
7 come down over time. Has that been something you've run
8 into looking at that in admin and overhead costs? Any
9 considerations there?

10 MR. NELB: In our review, we didn't get at that
11 level of detail. Certainly, electronic verification came
12 up. That's one of the challenges states are facing now,
13 but at this point, we're just more focused on -- we're
14 primarily focused on the worker wage component and the
15 nonfinancial part. It's a consideration but wasn't the
16 primary focus.

17 COMMISSIONER HEAPHY: A lot of folks in the
18 community are really concerned about EVV negatively
19 impacting access and decreasing the workforce. And so it
20 would be really helpful to see if over time the workforce
21 decreases because of EVV, talking about the lowest wage
22 workers and now folks being -- to attract electronically,

1 and if there are folks that we -- I'm talking about a lot
2 of minority workers, women, and just concerned about the
3 impact of EVV, whether or not it's -- whether or not their
4 concerns are justified or not or just about concern about
5 only taking a job that they're going to be electronically
6 tracked versus taking a job at Wendy's. And so I just --
7 for the same wage. So I just think it's something it would
8 be really interesting to track over time.

9 CHAIR BELLA: Thank you, Dennis.

10 John?

11 COMMISSIONER McCARTHY: I do have to bring up on
12 the EVV part of it that -- and I was thinking about that
13 from the quality measure because states are getting the
14 data at least to see no-show rates, are people showing up
15 or not, and while this is a difficult topic, I will say the
16 flip side of the coin is if you looked at Florida, before
17 they put in their system, which was just a telephone-based
18 system, their number of HCBS claims in the Miami-Dade
19 County area went down by 50 percent when they implemented
20 that.

21 I, at the time, was Medicaid director in D.C. We
22 were working through -- we thought we had a fraud problem,

1 and sure enough, after I left, there was a big OIG
2 investigation, and close to what was like 40 percent of
3 HCBS claims in D.C. Medicaid's waivers were found to be
4 fraudulent.

5 The other side of EVV is you're fighting fraud,
6 which is millions and millions of dollars going out of the
7 program, which could be going to serve people and higher
8 rates and things like that. So we have to have a balance
9 in there around those different pieces, and I totally
10 understand what Dennis is saying, but we also have to have
11 the other side of how do we make sure, because people are
12 going into homes that they're actually getting the services
13 they need.

14 But could we use some of that data, back to the
15 quality question, is one of the ideas.

16 COMMISSIONER HEAPHY: I think the points you're
17 making are important ones.

18 CHAIR BELLA: All right. Anything else you need
19 from us at this point? Level of interest off the chart.
20 Yes, yes, yes.

21 [Laughter.]

22 CHAIR BELLA: We're really excited.

1 Remind me. The interview findings will come back
2 when?

3 MR. NELB: I think we're targeting in March.

4 CHAIR BELLA: Okay.

5 MR. NELB: We'll see. We're doing them now, and
6 then there's going to be another presentation in January.
7 So we're trying to space them out a little bit, but we'll
8 definitely keep talking about HCBS in the meetings to come.

9 CHAIR BELLA: Wonderful. Thank you very much,
10 both of you, for this work.

11 All right. Heading into the last session, which
12 is on state Medicaid agency contractors, otherwise known as
13 SMACs. It might be the second worst acronym next to BAGs.
14 Drew and Kirstin will be leading us through this.

15 Actually, since half the Commissioners have
16 gotten up, which is totally understandable, we're going to
17 take a five-minute break. So we'll start this in five
18 minutes. Thank you.

19 * [Recess.]

20 CHAIR BELLA: All right. In with our last
21 session of the day. Welcome, Kirstin and Drew, to talk to
22 us about SMACs.

1 **### OPTIMIZING CONTRACTS WITH MEDICARE ADVANTAGE**

2 **D-SNPS: STATE MEDICAID AGENCY CONTRACTS (SMACS)**

3 * MS. BLOM: Great. Thank you, Melanie, and thanks
4 everyone. Good morning.

5 So Drew and I are here to talk about the ways in
6 which states can optimize their contracts with Medicare
7 Advantage dual eligible special needs plans.

8 So to begin, we're going to do a quick refresher
9 of D-SNPs and the contracts that they have to sign with
10 states. Those contracts are referred to as state Medicaid
11 agency contracts. Drew will then walk through the key
12 themes that we've gathered from our review of those
13 contracts across states, and then we'll conclude with next
14 steps.

15 Many of you are familiar with Medicare Advantage
16 special needs plans. These types of MA plans are designed
17 to provide care that's tailored to the needs of a specific
18 population. Our focus is on dual eligible SNPs, or D-SNPs,
19 which provide coverage to duals. Duals can be in other SNP
20 types too, or they can be in regular MA. There's no
21 requirement that they enroll in D-SNPs.

22 D-SNPs are unique in that they are required to

1 enter into a contract with the state in which they operate.
2 Through that contract, they're required to coordinate
3 Medicaid benefits with an individual's Medicare coverage
4 and sometimes even cover Medicaid benefits.

5 All SNPs are also required to establish a model
6 of care within their SMAC, which describes the basic
7 framework for how the plan will meet the needs of its
8 enrollees. This is unique to SNPs and is not required of
9 other MA plans.

10 D-SNPs are a vehicle for integrating care with
11 almost 6 million duals now enrolled in them. In 2020, 51
12 percent of duals that were exclusively enrolled in managed
13 care for their Medicare benefits were enrolled in a D-SNP.
14 D-SNPs are the most widely available product for
15 integrating care for duals, but the level of integration
16 varies because there are different types of D-SNPs.

17 About 20 percent of all duals are enrolled in any
18 type of integrated care, such as through a D-SNP aligned
19 with a Medicaid managed care plan. So that gives you a
20 sense of not that many duals are necessarily even in an
21 integrated care model of any kind.

22 You'll hear us refer to full and partial benefit

1 duals. I think most of you know this, but just a quick
2 recap, full duals are people who are eligible for full
3 Medicaid benefits, which is in addition, of course, to
4 their Medicare coverage. Partial duals are only eligible
5 for Medicaid assistance with their Medicare premiums and
6 cost sharing, and they otherwise don't have Medicaid
7 benefits.

8 So this slide shows the three types of D-SNPs.
9 They're listed from lowest to highest level of integration.
10 Coordination-only D-SNPs, or CO D-SNPs, like the name
11 implies, that coordinate Medicaid benefits with Medicare
12 coverage, and they're the most widely available. Thirty-
13 eight states and D.C. have CO D-SNPs.

14 Highly integrated D-SNPs, or HIDE SNPs, are
15 required to cover Medicaid behavioral health or LTSS or
16 both. They're available in 15 states and D.C.

17 And then finally, fully integrated D SNPs, or
18 FIDE SNPs, are the highest level of integration. They are
19 required to cover both behavioral health and LTSS unless
20 the state has something carved out. And they must do so
21 through a Medicaid managed care plan that's operated by the
22 same parent company as the D-SNP so that there's an

1 alignment there for the beneficiary.

2 FIDE SNPs are available in just 12 states and
3 D.C., but that is increasing. Next year, there will be two
4 more states offering these SNPs.

5 You guys are probably familiar, many of you, with
6 recent CMS rulemaking and how it's tightened the
7 definitions of these different D-SNP subtypes, which could
8 have implications for states in the next couple of years.
9 For example, FIDE SNPs will be required to use exclusively
10 aligned enrollments, among other things. So plans in some
11 states like California and Pennsylvania could lose the FIDE
12 SNP status if they aren't able to achieve exclusively
13 aligned enrollment.

14 So as I mentioned earlier, D-SNPs are required to
15 contract with states, which gives states an opportunity to
16 tailor their contracts to their own priorities to some
17 degree. States are not required to contract with D-SNPs.

18 The federal government established minimum
19 requirements for these contracts, which were enacted in the
20 Medicare Improvements for Patients and Providers Act of
21 2008, or MIPPA, and then following enactment of MIPPA,
22 years later, additional requirements were added through the

1 Bipartisan Budget Act of 2018.

2 The states, of course, can go beyond those
3 minimum requirements to require greater integration or to
4 better tailor their contract with the D-SNP to their
5 priorities or their populations in their state.

6 Some of the Commissioners will recall that a
7 couple of years ago, we produced a chapter in our June 2021
8 report that detailed contracting strategies that states can
9 use to increase the level of integration in their SMACs.
10 That was a really weedy report, but we looked at things
11 like how states can limit enrollment to only full-benefit
12 duals in order to ensure that the model of care is tailored
13 to the needs of that group, moving partial benefit duals
14 into a separate plan benefit package.

15 Some of the available strategies that we outlined
16 in that report are doable in all states, but others can
17 only be used in states that have experience with Medicaid
18 managed care. So, for example, in order to operate
19 exclusively aligned enrollment, a state would have had to
20 have some managed care experience. Exclusively aligned
21 enrollment, which is a mouthful, is an arrangement where
22 full-benefit duals are enrolled for their Medicaid benefits

1 with a Medicaid managed care plan that's operated under the
2 same parent company as the D-SNP, again, to kind of create
3 that aligned arrangement.

4 And then how states leverage their SMACs can
5 depend on a number of factors. We've talked about
6 experience enrolling duals in Medicaid managed care as
7 being important for optimizing those strategies. There's
8 also, of course, just the availability of D-SNPs in the
9 state. Even if a state has D-SNPs, they might not cover
10 the entire state.

11 On top of that, alignment between D-SNPs and
12 Medicaid managed care organizations under the same parent
13 company makes some of the higher level, higher level of
14 integration strategies, like exclusively aligned enrollment
15 possible.

16 And then a recurring theme for us in the duals
17 space is the issue of state capacity. States need time to
18 review contracts with their D-SNPs. They need time to
19 conduct oversight. So states might struggle in that
20 department if their bandwidth is limited or if they have
21 competing priorities.

22 So now I'm going to turn it over to Drew to

1 discuss key themes from our review of these contracts.

2 * MR. GERBER: Thank you, Kirstin.

3 Building on that prior work, our project this
4 work cycle aims to better understand how states are
5 currently leveraging these SMACs, as well as the challenges
6 and considerations that guide state approaches to
7 optimizing these contracts to further integration for
8 dually eligible individuals.

9 A core focus of this work will be examining how
10 states oversee and enforce compliance with their SMAC
11 requirements. As a part of this work, we undertook a
12 review of SMAC language, which we'll share the results of
13 today, and in our upcoming stage of work, we plan to
14 conduct interviews with key stakeholders in several case
15 study states, which I will also touch on toward the end of
16 the presentation.

17 With our contractor, we reviewed executed SMAC
18 contract language for all D-SNPs operating during federal
19 fiscal year 2023, focusing on provisions that fell within
20 five categories: coverage of Medicaid benefits, care
21 coordination, integrated materials and member
22 communications or member experience more broadly, data

1 sharing, and as well as reducing health disparities and
2 improving quality.

3 In our analysis of these contracts, we identified
4 commonly used contracting strategies in instances where
5 states leverage their SMACs to go beyond what is required
6 by federal requirements. However, more information is
7 needed to understand how states oversee these contracts and
8 ensure compliance in achieving their integration goals,
9 which is something we will get at with our interviews in
10 the next stage of the work.

11 Here, we have a bar graph highlighting an example
12 or two of some of the more commonly used contract
13 provisions in each of our five categories. As a reminder,
14 Commissioners can refer to our full table of selected
15 contracting strategies in your briefing materials.

16 In 2023, there are 45 states and the District of
17 Columbia in which D-SNPs operate. They also operate in
18 Puerto Rico, which was excluded from our analysis.

19 In the left-most column here, you see that of the
20 total of 46, which reflects the number of states with any
21 D-SNP type, there are 21 states that contracted with HIDE
22 SNPs or FIDE SNPs. Those states could contract with either

1 plan type, both, and they may also require -- or contract
2 with coordination-only D-SNPs, but the point is that these
3 are states that are contracting with plans requiring a
4 greater level of integration.

5 Moving from left to right, we can see our first
6 example of a provision related to coverage of Medicaid
7 benefits, specifically in this case, who can be enrolled
8 within a D-SNP. In total, at least 15 states in our review
9 included language in their SMACs limiting enrollment in
10 some or all of their D-SNPs to only full-benefit dually
11 eligible individuals. Alternatively, some of these may
12 require D-SNPs to have separate plan benefit packages for
13 full-benefit dually eligibles.

14 As you can see, of those 15, 14 were states that
15 contract with these HIDE of FIDE SNPs, which makes sense as
16 HIDE SNPs and FIDE SNPs are required to provide certain
17 Medicaid benefits, typically only available to full-benefit
18 dually eligible individuals.

19 In the next column, we have care coordination.
20 Provisions ranged from requirements for developing
21 individualized care plans or regarding the makeup of a
22 beneficiary's interdisciplinary care team, but highlighting

1 sort of a basic step, we found that at least 11 states
2 included language in their SMACs setting out requirements
3 for care coordinators. This would cover areas such as
4 requiring specific training, maybe on Medicaid services, or
5 requiring specific background experience for these care
6 coordinators. Nine of those states contracted with HIDE
7 SNPs or FIDE SNPs.

8 In the next column, looking at integrated
9 materials and member experience, we found that at least 19
10 states required a review of Medicaid information in the D-
11 SNP's marketing and communication materials. Fourteen of
12 those states contract with HIDE SNPs or FIDE SNPs.

13 While we found this provision was more common and
14 it was found in about two-thirds of states that contract
15 with HIDE SNPs or FIDE SNPs, still overall, the requirement
16 was reflected in SMACs for fewer than half of all states
17 that have D-SNPs operating.

18 In the next column over, data sharing in general
19 was a common area of focus for SMACs. States could require
20 D-SNPs to report Medicare quality measure data to the
21 state. Plans do report this data to CMS, but unless states
22 require it in their SMAC, they're not able to access this

1 data. In the next stage of the project, we plan to dig in
2 further into how states oversee the data they receive and
3 how the data gets used to further state integration goals.

4 And then finally, these final two columns relate
5 to reducing health disparities and improving quality. For
6 improving quality, at least 13 states set requirements
7 related to supplemental benefits in their SMACs. These
8 supplemental benefits are additional benefits that Medicare
9 Advantage plans can offer that go beyond what is offered in
10 original Medicare. These benefits are primarily health
11 related, though there are certain non-health-related
12 benefits allowed for targeted populations. Common
13 supplemental benefits do include things such as dental or
14 vision, but states may set requirements in their SMACs that
15 align these benefits more with Medicaid benefits or that
16 are more tailored to their dually eligible population.

17 In terms of reducing health disparities, which
18 may reflect an area that's a new priority for states, at
19 least six states, all of which are states that contract
20 with HIDE SNPs or FIDE SNPs, have included requirements
21 that D-SNPs identify and reduce health disparities among
22 their enrollees or share data on these disparities. This

1 requirement may be included as part of the D-SNP's model of
2 care.

3 Sort of to summarize all that and what was in
4 your briefing materials, a review found that states are
5 using contracting strategies in their SMACs intended to
6 further integration with varying levels of frequency.
7 Certain provisions were more widely used across states,
8 while others had relatively limited use. For example,
9 again, data sharing provisions were probably the most
10 common, while few states added requirements for something
11 like enrollee advisory committees, which D-SNPs are
12 required to establish.

13 In the next stage of this project, we will
14 conduct interviews with state and federal officials as well
15 as health plan representatives in several case study
16 states. Through this work, we aim to learn the factors
17 that influence states as they develop their SMACs, how
18 states oversee and enforce their contract requirements, and
19 where state requirements have contributed the most to
20 progress in integrating care.

21 As you can see for our next steps, we've begun
22 the interview process and anticipate continuing our

1 interviews through the end of the year. We'll be returning
2 in January to report out on those interviews, and depending
3 on Commissioner interest, we can develop potential policy
4 options to present at a future meeting as well.

5 Thank you all. We look forward to questions you
6 may have and the conversation about states optimizing their
7 contracts with D-SNPs.

8 CHAIR BELLA: Thank you very much.

9 I have several thoughts and questions, which I
10 will hold and start with John, please.

11 COMMISSIONER McCARTHY: I don't think I saw this
12 in there, but maybe I just missed it. Did you talk to
13 states that have D-SNPs in them but don't have SMACs and
14 why they're not using it?

15 MR. GERBER: For a D-SNP to operate in a state,
16 they're required to have a SMAC.

17 COMMISSIONER McCARTHY: I mean, how should I say
18 it? That they have a SMAC, but it's just a generic one,
19 that it doesn't have any requirements in there?

20 Let me rephrase it a different way. I think we
21 talked to the states that are doing these things, right?
22 And it's great work we've got. Here's what it is. But

1 what I'd be interested in, too, is the states that are not
2 utilizing this. Why are they not utilizing it? Because
3 what I had found in the past, before I worked in any of
4 these things -- I was a Medicaid person. None of my staff
5 understood -- we didn't know what we didn't know. Like we
6 couldn't figure it out. We talked to other states, and so
7 I think it would also be helpful to find out why states
8 aren't doing some of these things, what are some of the
9 barriers that they see. I know you're going to talk to
10 plans next, but getting that perspective.

11 CHAIR BELLA: Thank you, John.

12 Patti?

13 COMMISSIONER KILLINGSWORTH: I love that we have
14 saved all of the simple topics for today. If it weren't
15 enough to talk about Medicaid, we're going to talk about
16 Medicare too, but it's really important work.

17 And I think, John, to your point, states are just
18 in vastly different places with respect to their knowledge
19 and their capacity and even their interest in advancing
20 integration for duals. I think there are still states who
21 may not understand why it's so important and what the
22 opportunities really are for this population.

1 In addition to the interview topics that you
2 mentioned, some things that I think would be really helpful
3 to understand are some of the barriers that limit the
4 effective use of data to advance integration. There's been
5 some progress, but it's still very, very challenging to get
6 to the data that you really need.

7 State capacity limitations, kind of following up
8 on John's points, to really advance integrated care options
9 and specific recommendations that might help address some
10 of those limitations, some of the federal policy barriers
11 that undermine or impede state efforts to advance
12 integration -- and here, I always go back to enrollment is
13 one of those that I think of a lot. And just sort of
14 highlighting, surfacing some of those for discussion.

15 I'd also like for us to think about not just how
16 our states using their SMACs today to drive integration,
17 but how could they? What are the real potential
18 opportunities there?

19 Other categories I can think of that I've already
20 seen used or that could be used much more extensively would
21 include integrating systems and program administration, so
22 where you literally have a health plan acting like a health

1 plan on behalf of these beneficiaries and not as two health
2 plans that are somehow trying to coordinate together, so
3 that there's a single care manager who's responsible across
4 the full realm of benefits, that care manager is
5 knowledgeable about the full range of Medicare and Medicaid
6 benefits, really doing things in an integrated way.

7 Provider networks is another. It's really
8 important that there is overlap across the Medicaid and
9 Medicare networks as people are aging out of one program
10 and into another.

11 Enrollment, especially with some of the default
12 enrollment flexibilities now that D-SNPs can utilize, and
13 then how we maintain continuity of care through that SMAC
14 agreement.

15 Models of care. There's so much opportunity to
16 really leverage the full model of care requirement and
17 document, which is broader than just care coordination, to
18 really drive integration. And I would include within your
19 Medicaid benefit category, supplemental Medicare benefits,
20 which you mentioned as well. But I think that's an area
21 where particularly since there are no home- and community-
22 based services that are really a part of the Medicare

1 benefits, save a very limited home health benefit, it's an
2 area where you can at least get some things into that
3 benefit structure that can really support people who may
4 have home- and community-based needs that might not
5 otherwise be available to them.

6 Thank you. And I'm interested, by the way, very
7 interested in pursuing further.

8 CHAIR BELLA: Thank you, Patti.

9 Carolyn and then Dennis.

10 COMMISSIONER INGRAM: Yeah. I think just a
11 couple of questions, I wanted to see if you found, in your
12 work so far, have you seen anything around the idea of what
13 states are planning to do or thinking about doing or taking
14 advantage of the D-SNP option when they've been in the MMP?
15 So maybe lessons learned in the MMP structure that then get
16 incorporated into the D-SNP? It may be too early for that.
17 Maybe we're going to see that in the next round when those
18 start to transition, but that's maybe something to look
19 for.

20 And then did you have a comment? And I'll go to
21 my next question after that.

22 MR. GERBER: I was just going to say that I don't

1 know if we've seen that so far, but in our separate MMP
2 monitoring work and interviews with those state staff, we
3 have heard that the states are thinking about how to
4 transition some of those elements of the MMP into their
5 SMACs.

6 COMMISSIONER INGRAM: Oh, good. Maybe that's
7 something to ask them when you're talking to them and
8 figure that out, that we can add to this, because I think
9 there's a lot of lessons learned in the MMP that we can
10 bring into the SMACs and then those states that weren't in
11 the MMP maybe can use those to optimize the program in
12 terms of integration.

13 The other thing, the other question which goes to
14 access to care is the timing of all of this and making sure
15 people understand the timing of when SMAC agreement can go
16 out and how that then affects Medicaid procurements, which
17 then affects the ability to have an integrated care program
18 and access to care for people who are on Medicare and
19 Medicaid. It's all set really by federal government and by
20 what Medicare does, and I know we don't oversee Medicare in
21 this committee. But it does intersect, and it's
22 restrictive to states. If you wanted to make a move and

1 make a change and start integrating care and give that
2 access to somebody to have a fully integrated program
3 between Medicare and Medicaid, you can only do it at
4 certain times. And if you miss that window, you miss the
5 time to be able to actually do that for your constituents
6 and for your members. And I don't know if we can do
7 anything about that, but I do think it's something we
8 should at least look at, because it does affect access to
9 care.

10 And that's all I have. Thank you.

11 CHAIR BELLA: Thank you, Carolyn.

12 Dennis and then Tim.

13 COMMISSIONER HEAPHY: Thank you.

14 In the research that you did, did you look at the
15 percentage of SMACs that required the D-SNPs to provide
16 data in the format in the way the state required versus the
17 D-SNPs providing the data in the format that they
18 preferred?

19 MR. GERBER: I don't know if we looked at it at
20 that level of detail. We looked at sort of common data
21 sharing provisions. I think less so whether there was
22 state requirements on the sort of preferred format or

1 receiving the data in a way that integrates into existing
2 state systems.

3 I do know from some initial work we've done that
4 it is an area states are looking at in terms of setting up
5 their state systems to receive things such as Medicare
6 encounter data. So it is an area that states are, I think,
7 in the middle of looking at.

8 COMMISSIONER HEAPHY: Because I think it'd be
9 really interesting to follow because where states have to
10 manage five different data systems coming into it and the
11 data -- and the way the plan has defined services or
12 categorized services may be different in each one. And
13 then the state needs to take all the different data and try
14 to compare the quality of the plans. Just it makes it
15 untenable, and so how do we simplify the process, ensure
16 that plans are driving the system and not the plans?

17 And then with that, did you encounter anything in
18 terms of states addressing concerns with lack of
19 transparency around access to utilization management or
20 determination of needs with off-the-shelf AI or centralized
21 determination of need services that are not in keeping with
22 the states' priorities?

1 MR. GERBER: I don't think that fell into our
2 review of SMACs.

3 MS. BLOM: Yeah. Yeah. I think that wasn't on
4 our list, Dennis, but we can take that back and think about
5 if there's a way to get at that through some of the
6 interviews.

7 COMMISSIONER HEAPHY: I've got a whole list for
8 you. I won't share them all today, but just I think in
9 terms of it, it would be interesting, I think, to interview
10 CAC members, member of the consumer advisory committees of
11 the D-SNPs and beneficiaries themselves to find out, do you
12 have a care plan? Do you have a care coordinator? Do you
13 know who to contact at your plan if you need something?
14 Just to get a sense across the board what people's
15 experience of integrated care is and how the care
16 coordination function actually works. This will be true of
17 determination needs. Does a care plan drive the benefits
18 the person receives from the plan, or if the care team
19 comes up with a care plan -- let's say the person requires
20 a certain kind of wheelchair. The utilization manager
21 returns it, even though the care plan says that the person
22 needs X, Y, or Z piece of equipment. That make sense?

1 MS. BLOM: Yeah, that makes sense. The
2 beneficiary perspective is kind of always in the back of
3 our minds in our work. So we'll think about that as we're
4 going through this process. We're trying to get at what is
5 in all of these contracts and try to look at that in a
6 comprehensive way, but as you can imagine, that's a lot of
7 work, just that sort of first step.

8 COMMISSIONER HEAPHY: And I'm sorry. Just two
9 things for now, and one is -- maybe you didn't look this
10 far, but I think it would be really helpful to learn what
11 SMACs or whether SMACs are actually requiring public-facing
12 data dashboards to be included because they're important
13 for a number of reasons, but from a beneficiary
14 perspective, they're extremely important for beneficiaries
15 understand which plan to choose. And they can only know
16 that by being able to see the quality of each plan.

17 Then the last thing I'll say for now is, did you
18 find any SMACs or did you look at how SMACs may be
19 augmenting the star rating system to ensure that the way
20 the plans are being measured is actually appropriate to the
21 populations they're serving? Because we know that the star
22 rating system in CMS is just not adequate, appropriate to

1 the populations, the overall populations that are eligible
2 for these D-SNPs, like folks under 65.

3 CHAIR BELLA: Thank you, Dennis.

4 MS. BLOM: Yeah. Thanks, Dennis.

5 CHAIR BELLA: Tim and then Jenny.

6 COMMISSIONER HILL: To pile on a little bit, I
7 like Dennis's point. On the beneficiary perspective, we
8 talked a lot yesterday about bringing the beneficiary's
9 voice to some of the work that we're doing. I had done
10 some work in the last couple of years around care
11 integration and D-SNPs with duals, and it's on the
12 beneficiaries. And the conclusion I came away from is we
13 have a view about what integration means from a policy
14 perspective, and it's very different for a beneficiary.
15 And I think -- sometimes I think we outsmart ourselves with
16 all the great ideas we come up with, but I think it would
17 be really important to have a beneficiary perspective about
18 what it really means to be in one plan versus another, if
19 anything, and what's important to them.

20 CHAIR BELLA: Thank you, Tim.

21 Jenny?

22 COMMISSIONER GERSTORFF: So thank you for this

1 overview and work. I thought it was very interesting.

2 But I know SMACs are only one element that states
3 have for managing these programs, and so I was wondering if
4 there was -- if it was in your plan for any upcoming
5 interviews or other work streams to look at other tools for
6 promoting integration, like leveraging Medicaid capitation
7 rate strategies.

8 So there was a white paper published last week
9 co-authored by Manatt and Milliman that explores
10 opportunities and barriers from an actuarial and a policy
11 perspective, specifically those that can be impacted by
12 Medicaid rate setting strategies. So I'd be interested to
13 see if we're doing anything more there.

14 CHAIR BELLA: Thank you, Jenny.

15 Just to do a little cleanup comment, I would say,
16 first of all, not surprisingly, I'm thrilled with the work.

17 I'm disappointed to see the use of the SMACs,
18 though. The concept of a SMAC was introduced in 2008 with
19 MIPPA. I think they started to be required in 2013. So 10
20 years later, we have an inventory for the first time, which
21 is wonderful, and I think our natural instinct is to say
22 let's get more states -- including me, I guess, by

1 criticizing that there's not more -- say let's get more
2 states put these things in their SMACs.

3 But I think we also have to step back and say,
4 what are we actually doing with the information that comes
5 out of the SMACs? And this goes to the point of not having
6 state -- either don't have state capacity or we don't have
7 the Medicare knowledge for good reason at the state level.
8 So we can be as creative as we want about recommending
9 states ask for a bunch of reports. Some states are asking
10 for the Medicare Advantage bids, which wasn't included in
11 this work, but being able to then understand that,
12 translate that, and use that as a way to support your own
13 integrated strategy is a whole different -- it's a whole
14 different thing.

15 And in some conversations I have, I get worried
16 that people think we have what we need because the state
17 can do whatever it needs to do with a SMAC, and there's
18 sort of the theoretical idea of what a SMAC can do, which
19 is this amazing lever that a state can use. And then
20 there's the practical reality of what happens when you
21 withhold a SMAC and someone comes to your legislature, or
22 what happens when you don't have staff to review the SMAC,

1 or what -- you know, and on and on. And so there is a big
2 gap between sort of what we might see on paper or not and
3 how these tools are actually being used to further our
4 goals which, just to remind ourselves and for the new
5 folks, our number one goal is that every dual in the
6 country should have access to integrated care. And our
7 ways of doing that are to increase the number of integrated
8 products and increase enrollment in those integrated
9 products.

10 And I would just say a couple of things on that.
11 I just don't want us to lose sight of that. I love that we
12 look at levers, but we constantly need to come back to
13 support states in having a strategy, help them understand
14 the paths that are there and then the levers in those
15 paths, and we have to continue to advocate support for
16 states to do so.

17 We're spending close to \$5 billion a year. So
18 giving 55-, \$56 million on a \$5 billion spend is really
19 nothing, and I want us to be aggressive about continuing to
20 advocate for that larger recommendation that we did in the
21 past that will allow us to then have reason for states to
22 have levers to execute.

1 And I guess the last point I'll make on the
2 soapbox is, as we think about having people have access to
3 integrated products, we have to think about taking away
4 opportunities for non-integrated, sort of non-meaningful
5 integrated products, and that means we have to look at --
6 SMACs are not required for C-SNPs, for I-SNPs, for ACOs,
7 for anything other than a D-SNP. And I'm not saying that
8 we should be recommending that we put SMACs on all those
9 products. The states can't possibly manage that process.
10 But if we don't address, continue to address the lookalikes
11 and the C-SNPs, which are becoming lookalikes, and the I-
12 SNPs and the ACOs, we're not actually giving states the
13 tools they need to be able to have control over the type of
14 integrated product that they want to put into place.

15 So I would encourage, as we continue this work,
16 we're asking the questions about how do we also dampen,
17 eliminate, whatever, non-integrated products. And I'm just
18 going to go out there and say I also want us to take a look
19 at coordination-only D-SNPs and understand what is being
20 coordinated.

21 And the majority of growth in D-SNPs today is all
22 coordination only, and what are we learning about that?

1 Are there some good practices?

2 I'm not being biased just because I'm from
3 Indiana, but Indiana had a great practice for some of the
4 folks on its aged and disabled waiver with coordination-
5 only D-SNPs.

6 But I don't know that we have a sense of how
7 states are using the data that they're getting from their
8 coordination-only D-SNPs, and is it really taking us back
9 to our goal? Is it really an integrated option for
10 beneficiaries in those states like we want to see?

11 So my thoughts, just a few.

12 John?

13 COMMISSIONER McCARTHY: I agree with everything
14 you said, and I'd love to see that.

15 And being more on the side of the free market and
16 having things work, in Ohio, we worked with you, Melanie,
17 when you were at CMS, to do the Medicare-Medicaid Program.
18 The incentive there was we got the savings, right? The
19 state shared in the savings from Medicare, because really a
20 lot of the savings goes to Medicare.

21 Do we know why the CMS is bringing down the MMP
22 programs? Because that was another tool, a really

1 integrated tool, and then moving to the FIDE SNP, because
2 states then lose -- you have some incentive but not the
3 same amount of incentive that you had, monetary incentive
4 on that side. Is there anything that MACPAC has heard of
5 why there is a step back from that?

6 CHAIR BELLA: I have heard, but I'm happy to let
7 Kirstin or Drew respond.

8 MS. BLOM: I mean, I think that the movement has
9 all been toward D-SNPs for a while. Even some states kind
10 of self-selected into that before CMS made that change.
11 Enrollment in the MMPs was always fairly low, except for
12 perhaps in Ohio. And then their state participation was
13 not where it was hoped to be, I think.

14 I think there's also the issue with the
15 evaluations that kind of never really showed sort of that
16 dollar expectation around savings, and I think that was a
17 driver.

18 CHAIR BELLA: Yeah. I mean, I think the biggest
19 challenge is that the MMPs are done under CMMI authority,
20 and there are certain tests on quality and cost. And the
21 evaluations didn't show what would be necessary to meet
22 those tests.

1 A couple of things, though. Most of the
2 evaluations don't even have the Medicaid data in there,
3 right? And also, you could argue that what we were
4 evaluating with the Medicare data was the ability to set a
5 rate, not actually what happened with the spending and the
6 quality.

7 So I think there are states that are interested
8 in having something that looks more like what the MMP was,
9 and I'm hopeful also, as this work proceeds, there will be
10 opportunities for states to do that.

11 COMMISSIONER McCARTHY: It was just so
12 complicated and so hard, so that was one part of it, back
13 to, Kirstin, what you were saying, that low take-up rate.
14 We almost dropped out four or five times but glad we did
15 it.

16 And I think the other thing, then, the argument
17 that I was making is, okay, maybe the evaluation didn't
18 show some of the things. Okay. But do we have any
19 evaluations on D-SNPs that are showing better outcomes than
20 we had from MMPs? I think the answer is no. I don't know,
21 though. If you're evaluating one program and you're saying
22 it's not working, are you evaluating the other one? So

1 just something for us to be thinking about as we go
2 forward.

3 CHAIR BELLA: Or are we evaluating fee-for-
4 service? Yes.

5 All right. On that note, other comments from
6 Commissioners?

7 [No response.]

8 CHAIR BELLA: Kirstin and Drew? Again, interest
9 not just for me seems to be high on this topic. So do you
10 have what you need?

11 MS. BLOM: Yeah, I think we're good. Thank you,
12 guys.

13 CHAIR BELLA: Okay. Then thank you very much.

14 We will open it up to public comment. We welcome
15 comments on the sessions today around HCBS and SMACs. If
16 you'd like to make a comment, please use your hand icon,
17 introduce yourself and the organization you're
18 representing, and please keep your comments to three
19 minutes or less.

20 Yeah, we have Henry. Welcome, Henry.

21 **### PUBLIC COMMENT**

22 * MR. CLAYPOOL: Hello and thanks. I'm Henry

1 Claypool. Gosh, I guess I'm representing myself today. I
2 guess I'm Claypool Consulting for that, or I'm the Policy
3 Director at the Community Living Policy Center at Brandeis
4 University. So that sounds a little better anyway.

5 I wanted to commend the Commission for -- at
6 least I was able to attend this morning's agenda, and wow,
7 did you pick a lot of work to do. And I'm so pleased to
8 see the agenda and really applaud the staff for the work
9 that they're doing around HCBS. It is so needed, and thank
10 you.

11 My comments are really just kind of going to
12 pertain to, I think -- again, I'm having a hard time
13 tracking exactly which of the HCBS presentations, but I
14 think it's your -- the work around (c) waivers. I wanted
15 to just first acknowledge that in the scope of who might be
16 considered a kind of direct support profession or a direct
17 care worker, the challenge of making sure that people
18 providing peer support are included there, and how are we
19 looking at habilitation as an HCBS kind of benefit, et
20 cetera?

21 So with that as a comment, I wanted to also get
22 to this idea of there's a movement to -- and the

1 Commission staff acknowledged this direct support worker.
2 They're specific to people with IDD, and there is a -- I
3 believe they have legislation introduced on the Hill, and I
4 would just ask that that be examined pretty thoroughly,
5 because I think it leads to greater fragmentation,
6 especially in light of the presentation earlier, where
7 we're really focused on what it would take to start to
8 streamline some of the HCBS authorities.

9 It would be unfortunate if we started moving that
10 another direction when we look at categorizing or
11 classifying the direct care workforce. I think we have to
12 be very careful there, and I wanted to put that in the
13 record.

14 And finally, there were comments made about the
15 fact that we're unlikely to see a human-based workforce
16 that's going to meet the growing and existing needs of the
17 population that's currently eligible for HCBS, and as we
18 know, it will expand.

19 I applaud the efforts to look to technology to
20 see what types of efficiency we can realize there, but I
21 think I urge the Commission to think about a very important
22 issue, which is immigration. And it is likely the only

1 lever that policymakers have, unfortunately, to address
2 some of the workforce needs going forward.

3 I think there are a range of options that other
4 sectors of the economy have used to address their labor
5 demands, and I think it's about time we start thinking
6 seriously in this field about how we might position that or
7 use existing authorities, which are very, very limited and
8 under-resourced, but I think you get the gist of my point.

9 I think, ultimately, it may be a legislative
10 proposal, and we all know how fraught that has been
11 historically in getting the Congress to act on immigration.
12 But I don't think it's an excuse for not doing this
13 important work.

14 And again, a final note, I would just ask the
15 Commission to please maybe avoid using that venue in the
16 future. I was there last night for another event, and I
17 noticed that they had a portable wheelchair ramp. It's a
18 historic building, and they don't, I think, technically
19 comply with the ADA. But that's not to diminish the great
20 work of MACPAC.

21 Thank you so much.

22 CHAIR BELLA: Thank you, Henry.

1 Lydia?

2 MS. DAWSON: Hi. My name is Lydia Dawson. I'm
3 the Senior Director of Government Affairs for the American
4 Network of Community Options and resources, ANCOR. We are
5 the association of Medicaid-funded providers supporting
6 people with intellectual and developmental disabilities.

7 And I wanted to offer thanks and appreciation to
8 MACPAC for looking at the unique relationship that
9 reimbursement rates have on access to services and the
10 direct support workforce crisis, and I was hoping to just
11 offer to the Commission that there's a pending rule right
12 now out of the Department of Labor. We've been referring
13 to it as the "overtime rule," informally, but the formal
14 name of the rule is "Defining and Delimiting the Exemptions
15 for Executive, Administrative, Professional, Outside Sales,
16 and Computer Employees," but principally, the rule proposes
17 to increase the salary threshold for overtime pay for --
18 from what it is currently at, approximately 35,000 to the
19 35th percentile of earnings of a salaried workers, which
20 right now is approximately \$55,000, but likely at the time
21 that the rule would be finalized, it would look a little
22 bit more like 60,000. But I'm hoping to draw your

1 attention to that rule because it will significantly
2 increase the cost of delivering services for people with
3 intellectual and developmental disability.

4 And while in no means, I mean to make comment
5 that that the rule is not important or that investments in
6 the workforce are not important, but again, just speaking
7 to the importance of ensuring reimbursement rates and
8 payment policies are adequate to support new federal
9 policymaking, which has a fiscal impact on service
10 providers and people who are Medicaid- funded. While these
11 rules out of the Department of Labor are intended to
12 support employers and the workforce across the nation,
13 there is a unique impact to Medicaid-funded providers and
14 specifically those supporting people with intellectual and
15 developmental disabilities, because there's no means to
16 unilaterally or independently change the payment rates for
17 those services to accommodate or to create commensurate
18 funding necessary to implement the rule.

19 And given the workforce crisis and the precarious
20 nature that we find ourselves in and access to services for
21 people with intellectual and developmental disabilities,
22 especially in home- and community-based services, it's so

1 critically important that there's interagency dialogue
2 between the Department of Labor specifically for this rule
3 and Health and Human Services to ensure that as federal
4 policymaking creates a new higher fiscal impact of
5 delivering services, that policymaking to ensure adequate
6 payment Of services is in alignment with that.

7 So we have certainly some specific
8 recommendations from ANCOR, which we are more than happy to
9 share with the Commission, but also just hoping to draw
10 attention to this issue and how it interrelates with
11 Medicaid payment and ensuring adequate providers to support
12 people with disabilities in their homes in the community.

13 Thank you.

14 CHAIR BELLA: Thank you, Lydia.

15 Christina?

16 MS. WU: Good morning. This is Christina Wu with
17 the National MLTSS Health Plan Association.

18 So on behalf of the MLTSS association, I wanted
19 to express our appreciation for this extremely critical
20 work on direct care workforce payment.

21 We recommend that the Commission spend some time
22 understanding the role of MLTSS plans in strengthening the

1 workforce and commend the Commission for including managed
2 care plans in your interview list.

3 We wanted to flag that we recently published a
4 comprehensive report on this topic, which culminated from
5 nine months of engaging our member MLTSS plans and in-depth
6 research, and our report highlights many emerging promising
7 practices that MLTSS plans are currently engaging in,
8 including developing value-based payment arrangements with
9 providers tied to workforce development goals, internal
10 capacity building within plans to develop workforce
11 development teams to support their provider network, and
12 collaboration between MLTSS plans as well as with the state
13 on areas including data collection and sharing.

14 Additionally, given their role managing their
15 provider network, MCOs are well positioned to advise states
16 on the appropriate inputs and critical data considerations
17 for cost studies that states are conducting on providers'
18 projected costs to help determine the true cost of care.

19 So we recommend that you read our report for more
20 details on each of these emerging promising practices and
21 the aligned state and federal policy recommendations, and
22 we encourage you to reach out to the MLTSS association with

1 any questions.

2 I also wanted to flag that our affiliated
3 organization, the Long-Term Equality Alliance, is currently
4 partnering with the Community Living Policy Center at
5 Brandeis University, supported by ACL on a landscape scan
6 of the data sources available to monitor and measure
7 workforce adequacy and impacts on unmet need. So we,
8 through this work, examined data sources available to
9 measure availability of workers, gaps in care, wages and
10 benefits, stability, and consumer experience, including
11 looking for any opportunities to link these data at the
12 provider or individual level, which we saw as currently
13 limited, giving the lack of standardization across plan and
14 state reporting requirements.

15 So we've dug into the feasibility of using EVV
16 data, which was mentioned by a few Commissioners, and see
17 potential for leveraging this data in certain states that
18 have required reason codes, but we recommend some initial
19 work to assess the accuracy of EVV data before it can be
20 used for evaluation purposes and linking to payment data.

21 Our report will be published in the coming
22 months, and we are happy to discuss any of these findings

1 further.

2 So again, I just really want to thank you all for
3 taking on this important work on the HCBS workforce that
4 really has the potential to move the needle on HCBS access
5 and quality. Thank you.

6 CHAIR BELLA: Thank you, Christina.

7 Okay. If we have anyone else who'd like to make
8 a comment, please use your hand icon. I can't believe we
9 didn't have any SMAC comments, and you guys stayed up
10 there.

11 [No response.]

12 CHAIR BELLA: All right. Are there any
13 additional comments or questions from Commissioners?

14 [No response.]

15 CHAIR BELLA: Our next meeting is December 14th,
16 the 14th and 15th, so a little over a month.

17 I want to thank Kate, thank the staff, thank the
18 tech team. Really appreciate all the work that went into
19 the last two days' discussions and excited to see this work
20 come back.

21 Thank you all. We are adjourned.

22 * [Whereupon, at 11:51 a.m., the meeting was

1 adjourned.]